



Department of Health and Social Services  
Finance and Management Services  
Grants and Contracts Support Team  
3601 C Street, Suite 578  
Anchorage, Alaska 99503

**RFP #0614-075**  
**Alaska Medicaid Coordinated Initiative**

**Amendment #1**

**Amendment Issue Date: January 7, 2014**

**Please alter the following language to match the amendment.**

**IMPORTANT NOTE TO OFFERORS:** Only the following items referenced in this amendment are to be changed. All other sections of the RFP remain the same. A copy of the amendment is available on the State's Online Public Notice website.

Item 1. **RFP 0614-075 Alaska Medicaid Coordinated Initiative**, replace in its entirety.

**Question:** Describe the cost savings methodology the State will use to determine if the Contractor has achieved cost savings after six months and for subsequent periods.

**Answer:** This methodology has not been determined yet. Health Care Services (HCS) have the National Governor's Association coming up on the 27<sup>th</sup> and 28<sup>th</sup> of January to help us work on it.

**Question:** Please describe Phase II and Phase III.

**Answer:** See section 1.02, contract Term and Work Schedule.

**Question:** Explain what the State expects regarding the timeframe for the Contractor(s) to "go live" with providing case management and utilization review services under this contract

**Answer:** HCS expect contact to be made with the recipients and that the history of the recipients has been reviewed to determine what type of providers the recipient will need within the first month.

**Question:** Describe how the State will determine how contract awards will be made. Will the contract awards be done geographically, based on population, or some other methodology?

**Answer:** Since this is based on emergency room usage HCS are guessing that many of the proposals will be from urban areas. In large areas HCS may have more than one contract. It just depends on how they score. HCS want all parts of the state to be able to propose.

**Question:** Explain the differences between the quarterly meetings with a minimum of two Contractor administrative and/or management staff in Anchorage, Alaska; the one hour monthly WebEx status meetings with DHSS staff, and the bi-annual in-person status meeting in Anchorage, Alaska.

**Answer:** HCS wanted these to be reserved for trainings, updates, etc. HCS will set a firm schedule once it has been determine on how many contractors have proposed.

**Question:** Is it required or preferable that the Contractor be a Medicare certified Quality Improvement Organization (QIO)?

**Answer:** Preferred

**Question:** Is it required or preferable that the Contractor be fully accredited by URAC, NCQA, or another national accrediting body in utilization management and/or case management?

**Answer:** No

**Question:** Does the State intend to continue the current Care Management Program (CMP) when the new Alaska Medicaid Coordinated Care Initiative (AMCCI) is launched?

**Answer:** Yes

**Question:** Will Medicaid recipients be allowed to move between the CMP and AMCCI?

**Answer:** No

**Question:** Will the AMCCI be a voluntary program for Medicaid recipients, unlike the current CMP in which the program is not voluntary?

**Answer:** No

**Question:** We would like to request a description of the grant the State of Alaska submitted for the National Governors' Association (NGA) Developing State-Level Capacity to Support Super Utilizers Policy Academy.

**Answer:** NGA Super Utilizer Grant is attached.

**Question:** What are the key timelines, milestones, and project deliverables the State has as it relates to the NGA grant?

**Answer:** HCS have to report out to NGA in July but will continue for a full year with the possibly two more years.

**Question:** Explain the role and function of the NGA Policy Academy for this project, including how this will impact the successful Contractors.

**Answer:** The role of NGA is to provide guidance to state staff to help the state form good policy going forward.

**Question:** Provide the Notice of Placement in Case Management that is referenced.

**Answer:** Attached, Generic Sample CMP Placement Letter

**Question:** We would like to request a copy of the objective review criteria that the Department has developed and the successful Contractor(s) will be expected to use for determining the medical necessity of emergency department visits.

**Answer:** It is non emergent use or the emergent use for not monitoring chronic conditions.

**Question:** Describe the type, amount, and frequency of professional support the State requires in preparation for hearings and other legal proceedings.

**Answer:** The state will be doing the work for the hearings.

**Question:** Confirm that the State expects that physicians must be involved in any denial or non-certification of medical necessity for any utilization reviews.

**Answer:** Physicians, Nurses or other certified practitioners must review the denials.

**Question:** We would like to request a copy of the questions the Department has developed for the customer satisfaction survey.

**Answer:** HCS is using a hybrid of the CAHPS survey tools. HCS have not completed developing them.

**Question:** What is the State's project schedule for this scope of work?

**Answer:** One year from date of award.

**Question:** Is this a new project for the State.

**Answer:** This is a new project for the State. HCS does have a Care Management program that Xerox State Healthcare, LC administers for the State. The vendor only has a capacity for 300 people. HCS is looking for more comprehensive services for up to 1,600 people.

**Question:** How was it mandated for the State to participate?

**Answer:** HCS submitted a proposal for a grant to the National Governor's Association (NGA). Alaska is one of seven states and territories that were selected to participate. HCS is working in conjunction with the Governor's Office and the Alaska State Hospital and Nursing Home Association. HCS hope to work in partnership with state providers to provide services while also controlling costs.

**Question:** Is there an appropriation for this contract.

**Answer:** yes

**Question:** What is the Minimum Qualifications section?

**Answer:** See attached Revised RFP Amendment #1

**Question:** Offeror's Checklist, Item #26 and #27 are the same.

**Answer:** See attached Revised RFP Amendment #1

**Question:** Standard Agreement Form for Professional Services, Appendix C: Would the state confirm that answers to the questions are considered part of the RFP for purposes of precedence?

**Answer:** Yes, Amendments that consists of questions and answers are considered part of the RFP.

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