

**STATE OF ALASKA RFP 2014-0800-8159 – Film Representation for Alaska
AMENDMENT NUMBER 2**

RETURN THIS AMENDMENT TO THE ISSUING OFFICE AT:



**Department of Commerce
Community & Economic Development
Attention: Gina Chalcroft
State Office Building - Ninth Floor
333 Willoughby Avenue
P.O. Box 110803
Juneau, AK 99811-0803**

THIS IS NOT AN ORDER

DATE AMENDMENT ISSUED: June 5, 2013

RFP TITLE: Film Representation for Alaska

AMENDMENT 2

THERE IS NO CHANGE TO THE RFP PROPOSAL RECEIPT DEADLINE: Proposals must be time and date stamped by the issuing office no later than 2:00 PM., Alaska Standard Time on Friday, June 28, 2013. An offeror's failure to submit its proposal prior to the deadline will cause the proposal to be disqualified. Late proposals or amendments will not be opened or accepted for evaluation.

IMPORTANT NOTE TO BIDDERS: In order for your proposal to be considered responsive, this amendment, in addition to your proposal and all other required documents, must be signed, dated, and included in your proposal. All other sections of the RFP remain the same.



Gina Chalcroft
Procurement Specialist
PHONE: (907) 465-2519
FAX: (907) 465-5441

NAME OF COMPANY

SIGNATURE

DATE

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The following questions have been asked and answered

- Q.** If an Alaska bidder does not demonstrate at least a base line of the necessary experience and qualifications do they still earn the 10% Alaska Bidder Preference?
- A.** In order to move on to the scoring phase, offerors must meet the prior experience and qualifications requirements.
- Q.** Under section 1.05 the RFP states, the contractor must "maintain an office or worksite within the greater Los Angeles area." Does this LA worksite need to be maintained year round and have regular office hours as a point of contact or is this just to be clear that the state will not be providing an office?
- A.** Yes, the LA worksite needs to be maintained year round and the contractor needs to be available to LA based activities. The State will not provide a workspace for the contractor.
- Q.** Under section 2.08, how is three years prior experience determined in the case of a new business entity? Will that business have zero years of experience or will they have all the cumulative years of experience of their partners, employees and subcontractors?
- A.** Experience will be evaluated based on the history of the firm including the experience of the firm's principals and resumes of the individual(s) who will be assigned to the project.
- Q.** What measures will be used to decide if the contractor has been successful at bringing new production to Alaska?
- A.** The number of new productions in Alaska and number of productions which actively considered Alaska as a film location.
- Q.** If the state legislature were to discontinue the film incentive program, how would that affect this contract?
- A.** Commerce would evaluate the need to continue the scope of work on this contract should legislation be passed that discontinued the Alaska Film Incentive Program prior to the effective end date.
- Q.** Form Attachment 4 / section B11 - do I list the consultants that I will be paying for their services/ working with on a regular basis?
- A.** No. The individual(s) that sign Attachment 4 are certifying that they are responsible for determining the prices offered and have been authorized to act on behalf of their subcontractors.

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- Q.** Form Attachment 7 - do I fill out any pertinent info on this form or is this to be completed by the state agent?
- A.** No. Attachment 7- The Standard Agreement Form is for informational purposes only.
- Q.** Form Attachment 10 - under "all other Proposer's Names and Addresses in Alphabetical order" - would this be the consultants that I will be regularly working with?
- A.** No. Attachment 10 - The State's Notice of Intent To Award is for informational purposes only.
- Q.** What concerns me is the requirement to have had my business in Alaska for 6 months prior to this bid or an employee in residence for 6 months prior to the bid. Is this a concrete stipulation?
- A.** No. You must have a valid business license at the time proposals are opened.

In order to qualify for and receive the Alaska Bidder Preference the firm or individual must have been physically in business within the state of Alaska for six months:

**5 Percent Alaska Bidder Preference
AS 36.30.170 & 2 AAC 12.260**

An Alaska Bidder Preference of five percent will be applied prior to evaluation. The preference will be given to an offeror who:

- (a) holds a current Alaska business license;
- (b) submits a proposal for goods or services under the name on the Alaska business license;
- (c) has maintained a place of business within the state staffed by the offeror, or an employee of the offeror, for a period of six months immediately preceding the date of the proposal;
- (d) is incorporated or qualified to do business under the laws of the state, is a sole proprietorship and the proprietor is a resident of the state, is a limited liability company organized under AS 10.50 and all members are residents of the state, or is a partnership under AS 32.05 or AS 32.11 and all partners are residents of the state; and
- (e) if a joint venture, is composed entirely of entities that qualify under (a)-(d) of this subsection.

Alaska Bidder Preference Affidavit

In order to receive the Alaska Bidder Preference, proposals must include a statement certifying that the offeror is eligible to receive the Alaska Bidder Preference.