STATE OF ALASKA

Department of Military & Veterans Affairs
Division of Administrative Services

Kulis Snow Removal & Ice Control Services

RFQ 270000008

Amendment 3

November 5, 2026

This Amendment is being issued to answer questions from potential bidders and make changes to the RFQ.

IMPORTANT NOTICE TO OFFERORS: MANDATORY ACKNOWLEDGMENT REQUIRED

This amendment makes material changes to the Request for Quotation (Questions 20 and 24). Offerors must sign and return the acknowledgment page of this amendment with their quotation. Failure to acknowledge this amendment may result in the quotation being determined nonresponsive.

Except as expressly modified by this amendment, all other terms and conditions of the RFQ remain the same.

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_____
COMPANY SUBMITTING QUOTATION

_____
AUTHORIZED SIGNATURE

_____
DATE

Questions submitted by potential bidders and answers from the state:

Question 1: On **RFQ -14/V1/8.14.24** page #2 GENERAL DISCRIPTION OF WORK (SCOPE - SNOW REMOVAL & ICE CONTROL) Item # C. It states specifically :
"The Contractor is to monitor snow fall and commence plowing and cleaning of sidewalks in the areas designated on the attached maps when snow reaches a depth **of three (3)** to eight (8) inches unless otherwise directed by the Contracting Office or his authorized representative"

a. Suggesting services is to be monitored and commence performing the said requested service STARTING at 3" of snow depth. However on **RFQ - 14/V1/8.14.24** page #5 SPECIAL SPECIFICATIONS (INSTRUCTIONS TO BIDDERS TERMS AND CONDITIONS) Item # 3B & 3C. It states specifically: "B. Maximum accumulated snow and ice on the road surfaces shall be **less than 1 inch**. C. **Plowing that does not meet the minimum depth and width requirements will be deemed deficient and the contractor will be required to correct the deficiency at no charge**."
b. Please clarify, Is the contractor required to maintain the surfaces less than 1 inch or 3+ inches.
c. And if 1 inch Maximum accumulated snow and ice on the road surfaces, is that to be in any 24hour period?

Answer 1: a. Unless otherwise directed by the contracting agency or designated representative.
b. When snow removal services are rendered, contractor shall not leave more than one (1) inch of snow/ice, etc., on surfaces prior to leaving the work site.
c. If services were rendered in the 24-hour period.

Question 2: However on **RFQ -14/V1/8.14.24** page #4 GENERAL DISCRIPTION OF WORK (SNOW EVENT) Item #11 It states specifically :
"A snow fall resulting in an accumulation of three (3) to eight (8) inches of snow within a twenty-four hour period. NOTE: If it snows an additional three (3) inches after the first respondable event, the contractor will be paid for that response but that is all (in a 24 hour period)"
*Comment***: Item 8** says if snow reaches more than 3-8 inches and you respond to the *next* 3-inch snowfall, you can charge for another event. But **Item 11 (Note)** explicitly caps your pay: *"the contractor will be paid for that response but that is all (in a 24 hour period)."*
The Risk: If a major storm drops 3-8 inches, you plow (Paid Event 1). It drops another 3+ inches 6 hours later, you plow (Paid Event 2). in one 24hour? / calendar day? — Item 8 says you must respond, but Item 11 says you cannot be paid for a second response within that 24-hour window?

a. Please clarify if the additional responsibility and additional work performed would free if performed inside the 24-hour period?
b. Please confirm if the 24-hour period is a calendar day or other?

Answer 2: a. If contractor performs snow removal and has to come back out (within a 24-hour period, e.g., arrives at 7:30am AST December 3rd, to respond to clearing, then comes back out at 10:30pm that same day to remove additional snow), contractor may be entitled to a second (or third) payment, so long as the additional snow depth meets the 3-to-8-inch

requirement. Please note contractor will be allowed one (1) automatic response (unless directed otherwise by project manager) in each 24-hour period, any additional responses (second, third, etc.) will need to be pre-approved by project manager.

b. The 24-hour period begins immediately following contractor arriving onsite to perform snow removal duties.

Question 3: On **RFQ -14/V1/8.14.24** page #3 GENERAL DISCRIPTION OF WORK (RESTOTATION:) Item # 12

a. Is it expected for the contractor to drive a Plow truck or Loader on or push parking lot snow onto the Non paved or current landscaped areas?
b. In the last 3 years has it been additionally requested or required for the previous contractor(s) to return after the previous snow seasons to replant, re-seed, or add soil?
c. Is the current outlined snow storage area needing any landscaping, grass, or other improvements?

Answer 3: a. Contractor may determine best practice. Please note, per Section 12 Restoration of the General Description of Work (page 5 of the RFQ), any disturbed lawn areas will need to be fixed by the contractor at no additional cost to the state.
b. The state has not requested the previous contractor to perform any restoration duties in the last 3 years, but restoration has always been a contract requirement in the event property is damaged.
c. At this time, no.

Question 4: Are the cement ramps on the East side of the building need to be cleared of snow?

Answer 4: Yes (Notated on the Kulis Building 52 – Snow Removal Map as the CST Loading Dock)

Question 5: What is the site visit cutoff time to allow Vendors through the gate and to participate in the site visit without being considered nonresponsive?

Answer 5: A five-minute grace period before conducting the walk through to allow for late arrivals. If a vendor were to show up 15 minutes late, but the walkthrough was still being conducted, then they would still be allowed to participate in the site visit without being considered nonresponsive.

Question 6: Is ice melt required on the sidewalks?

Answer 6: Ice melt is not needed, just shoveling and sanding.

Question 7: The storm drain located at the NE corner of the building is a major hazard, what is going to be done about it?

Answer 7: Contractor will be required to mark location (channelizer/safety cone, delineator post/grabber cone, etc.) and ensure when snow is being removed, they clear the area

delicately as to not damage the storm drain. If contractor damages storm drain, they will be required to fix it at no additional cost to the state.

Question 8: Are the sidewalks heated and/or any other places on the lot?

Answer 8: The sidewalks are not heated, but concrete pads directly in front of the garage doors are heated.

Question 9: Why was the RFQ distributed this late? Typically snow plowing contracts are secured in September.

Answer 9: Due to internal circumstances, the state was behind on ensuring new contracts were in place for this upcoming season.

Question 10: Is ice melt wanted for sidewalks or just shoveling?

Answer 10: Ice melt is not needed, just shoveling and sanding.

Question 11: Which surfaces get sanded? Parking areas only or sidewalks as well?

Answer 11: Parking, sidewalks, etc. are sanded.

Question 12: Is the contract wanting the contractor to automatically dispatch at 3 inches, or does the State authorize each snow event?

Answer 12: Contractor will be authorized one (1) automatic response, unless otherwise directed by the project manager. Additional events within a 24-hour period of the first response will need to be pre-approved by the project manager.

Question 13: Does the 12-hour completion window start when snow reaches 3 inches, when it stops falling, or when the State calls?

Answer 13: This will be dependent on multiple factors, such as: the estimated forecast for snowfall; day of week; time of day; etc. For example: if forecast shows possibility of 42" of snow over the course of 4-days, the expected 12-hour completion time may vary. Another example would be, if forecast shows 6" over the course of 2-hours, the expectation would be all snow cleared no later than that 12-hour completion time.

Question 14: 11" (or greater) in 24hrs counts as 2 events automatically correct?

Answer 14: No, that will only be considered one (1) event. Please refer to the answer provided for Question 2, sub-clarifying questions a., of this list of questions.

Question 15: Does the end-of-season sweep cover only parking areas and sidewalks, or also turf edges and the snow storage area?

Answer 15: This will include turf edges as well as snow storage area.

Question 16: At the mandatory site visit we were told questions will be received until Friday 11.6.26. When is the bid deadline?

Answer 16: The current deadline for comments concerning defects and questionable or objectionable material in the RFQ or questions must be submitted in writing and received by the purchasing agent no later than **Friday, November 6, 2026, at 2:00 p.m. Alaska time** and the receipt of quotes is **Thursday, November 12, 2026, at 2:00 p.m. Alaska time.** Quotations received after this time will not be accepted

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Question 17: Who was the previous contractor?

Answer 17: Smithsons (Snow Removal)

Question 18: Did the previous contractor successfully complete the original term and all option years?

Answer 18: Yes, Smithsons completed the original period of performance beginning October 19, 2021, and ending September 30, 2023, and the three optional renewal period of performances October 1, 2023 – September 30, 2024; October 1, 2024 – September 30, 2025; and October 1, 2025 – September 30, 2026.

Question 19: Will the summer grounds maintenance work go out to bid for the summer 2027 season if so, when?

Answer 19: Undetermined, at this time.

Question 20: F chip gravel is in limited supply or not available this year. Will winter agg as available from AS&G be accepted? Some contractors prebuy gravel by thousands of yards for the season, providing a purchase receipt for each application is not practical. Can that be omitted?

Answer 20: F-Chip is preferred, but winter aggregate may be used in substitution for F-Chips for this year (2026-2027) due to limited supply/availability. Future contract years may vary depending on availability.

The Contractor may omit documentation of quantities of sand delivered for each occurrence, but the project manager reserves the right to call back the contractor if sanding was unsatisfactorily performed at no additional cost to the state.

Question 21: There is a storm drain cover protruding from the pavement. This can cause expensive damage to equipment or injure equipment operators. Will this be repaired before the contract begins.

Answer 21: Contractor will be required to mark location (channelizer/safety cone, delineator post/grabber cone, etc.) and ensure when snow is being removed, they clear the area delicately as to not damage the storm drain. If contractor damages storm drain, they will be required to fit it at no additional cost to the state.

Question 22: We respectfully request that the State schedule an additional mandatory site visit and permit contractors attending that meeting to submit responsive quotations. Alternatively, we ask that the State consider allowing contractors who can document an independent site inspection to remain eligible for consideration. We would also support a reasonable extension of the quotation deadline to accommodate an additional inspection.

Answer 22: The State has reviewed the request for an additional mandatory site walkthrough and an extension of the quotation submission deadline. After careful consideration, the State has determined that it is unable to accommodate either request.

Due to the advanced stage of the snow removal season and the operational requirements associated with this procurement, the State cannot conduct an additional mandatory site walkthrough nor extend the deadline for receipt of quotations to allow for an additional walkthrough opportunity.

The State notes that Amendment No. 1, issued on October 29, 2026, provided interested vendors with five (5) calendar days to respond and attend the scheduled mandatory walkthrough. During that period, approximately eight (8) additional contractors successfully coordinated attendance at the walkthrough, demonstrating that sufficient notice was provided to interested parties to make reasonable arrangements to participate.

Furthermore, the State has determined that any further delay of this solicitation is not in the State's best interest. Timely award and performance of the resulting contract are necessary to ensure uninterrupted snow removal operations in support of the Alaska Army National Guard. Additional delays could adversely affect operational readiness and continuity of services.

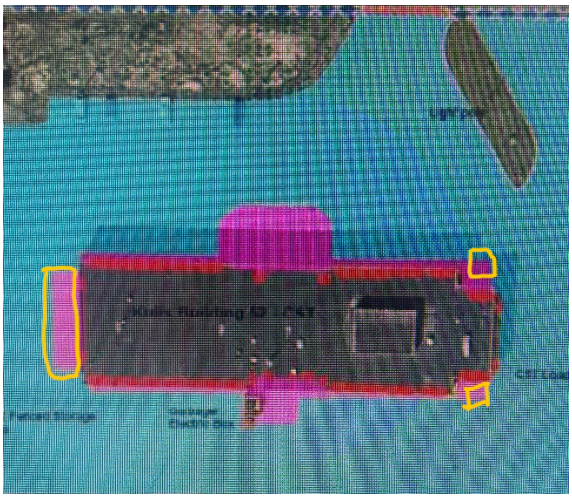
Vendors are reminded that the original solicitation, RFQ No. 270000008, Kulis Snow Removal Services, posted October 12, 2026, advised contractors obtaining the solicitation through the Online Public Notice (OPN) system to register their interest with the Department of Military and Veterans Affairs (DMVA) Procurement Section by emailing cortney.bramwell@alaska.gov to ensure direct receipt of solicitation amendments and other procurement communications. Vendors were also advised to routinely monitor the OPN posting for updates, amendments, and additional information related to this solicitation.

Accordingly, no changes will be made to the mandatory site walkthrough requirements or the established quotation submission deadline.

Question 23: Is there any way we can still submit a proposal for this one?

Answer 23: Amendment 1 – Change 4 to the RFQ required a mandatory site visit scheduled for Tuesday, November 3, 2026, at 10:00 a.m. Alaska time. This mandatory site inspection ensured potential bidders fully understood the facility, access conditions, and scope of work before submitting their quotes. Attendance was required at this site visit for a quotation to be considered responsive.

Question 24: There are a few sections that I circled in yellow on the map that I had a question about. They are marked indicating they are to be shoveled, however in person they appeared to be the same level as the surrounding pavement (no curb). Are these areas actually supposed to be shoveled for a particular reason, or can we plow them?



Answer 24: Locations, marked in yellow, may be plowed rather than shoveled by hand, however, any snow berms left in these areas will need to be removed, even if that means to shovel by hand. Additionally, both man doors on the west side of the facility building will not be blocked by snow.

Changes to the RFQ:

Change 1: Question 20, Sanding – Important Details, Sand size should be "F-chip" and Contractor will provide documentation of quantities of sand delivered for each occurrence with scale tickets indicating weight or number of cubic yards delivered in the RFQ Standard Terms and Conditions – Special Specifications.

With the limited supply/availability of F-Chip, winter aggregate may be used in substitution for F-Chips for this year (2026-2027). Future contract years may vary depending on availability.

The Contractor may omit documentation of quantities of sand delivered for each occurrence, but the project manager reserves the right to call back the contractor if sanding was unsatisfactorily performed at no additional cost to the state.

Change 2: Question 24, Shoveling by Hand vs. plowing.

Locations, marked in yellow, on the map, may be plowed rather than shoveled by hand, however, any snow berms left in these areas will need to be removed, even if that means to shovel by hand. Additionally, both man doors on the west side of the facility building will not be blocked by snow.

All other terms and conditions remain unchanged except as expressly stated in this amendment.