

# Request for Information



State of Alaska  
Department of Transportation & Public Facilities  
Division of Administrative Services

**Date Issued: June 10, 2026**

## **REQUEST FOR INFORMATION (RFI) 2526H325 AIRSIDE RAMP SNOW REMOVAL SERVICES TED STEVENS ANCHORAGE INTERNATIONAL AIRPORT (ANC)**

### **1. Introduction:**

Ted Stevens Anchorage International Airport (ANC) is issuing this Request for Information (RFI) to gather industry feedback regarding the availability, capability, and interest of contractors to provide airside ramp snow removal services during the 2026-2027 winter season.

This RFI is for information and planning purposes only. It does not constitute a solicitation, Request for Proposal (RFP), Invitation to Bid (ITB), or Request for Quotation (RFQ). Responses will assist ANC in evaluating procurement strategies, contract structure, equipment requirements, staffing expectations, mobilization requirements, and market capacity.

ANC is additionally interested in understanding the availability of supplemental airport snow removal resources, including ramp broom operations and snow hauling services utilizing side-dump truck equipment.

### **2. Background Information:**

ANC operates one of the largest air cargo hubs in the world and maintains extensive airside pavement areas that require snow and ice removal throughout the winter season.

The airport is evaluating options for contracting snow removal services on common-use airside ramp areas. The intent is to supplement airport maintenance operations and ensure timely snow removal during winter weather events.

The estimated area under consideration consists of approximately **5.5 million square feet of airside pavement. Approximately 15 percent of the total footprint is preferential-use ramp area and will be serviced by tenant operators or other parties.**

The remaining common-use ramp areas would be the responsibility of the contractor under a future solicitation.

### **3. Potential Contract Period**

ANC is considering a seasonal contract with a performance period of:

**October 15, 2026 through April 1, 2027**

ANC is interested in feedback regarding contractor ability to support this operational period.

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### **4. Preliminary Scope of Services**

The airport is considering a contract requiring the contractor to provide equipment, operators, supervision, fuel, maintenance, and all resources necessary to perform snow removal operations on designated airside ramp areas.

Services may include:

- Snow plowing and snow relocation within designated ramp areas.
  - Support of airport snow removal operations during winter weather events.
  - Mobilization upon request by airport personnel.
  - Compliance with all airport safety, security, and operational requirements.
  - Coordination with Airport Operations and Airfield Maintenance personnel.
  - Contractor equipment identified for performance of this contract shall be dedicated exclusively to Ted Stevens Anchorage International Airport for the duration of the contract period and shall be maintained within the Anchorage area to ensure operational readiness and compliance with response requirements.
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### **5. Preliminary Equipment Requirements**

ANC is seeking feedback regarding the availability of equipment meeting the following minimum specifications.

#### **Loaders**

- Five (5) wheel loaders.
- Comparable to a Caterpillar 980-size loader or equivalent.
- Equipment shall be ten (10) years old or newer at the start of the contract.
- Equipment shall be maintained in safe and reliable operating condition.

### **Box Plows**

Each loader shall be equipped with:

- A box plow with a minimum clearing width of twenty-four (24) feet.
- Rubber or polyurethane cutting edges.
- Equipment suitable for operation on airside pavement surfaces.

### **Equipment Availability and Dedication**

ANC is evaluating a contract structure that would require all primary snow removal equipment identified for contract performance to:

- Be dedicated exclusively to ANC during the contract period.
- Remain available for deployment throughout the contract term.
- Be maintained within the Anchorage area during the contract period.
- Not be committed to other snow removal contracts or operations that could impact availability to ANC.
- Be capable of responding to airport call-outs within the required response time.

Respondents are requested to identify any concerns, limitations, operational considerations, or cost impacts associated with these requirements.

ANC welcomes industry feedback on equipment availability, operational considerations, and alternative configurations that may improve performance while maintaining productivity.

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## **6. Response Requirements**

ANC is seeking information regarding the following:

### **A. Contractor Capability**

1. Describe your firm's experience providing airport snow removal services.
2. Identify airports or similar facilities currently serviced by your organization.
3. Describe your experience operating in severe winter environments.

### **B. Equipment Availability**

1. Can your organization provide five (5) 980-size loaders meeting the requirements described above?
2. Can your organization provide box plows meeting the specifications described above?
3. Describe any anticipated equipment procurement or mobilization challenges.
4. Can your organization dedicate five (5) qualifying loaders exclusively to ANC for the duration of the contract period?

5. Can your organization maintain the equipment within the Anchorage area throughout the contract period?
6. Describe any operational, logistical, or financial impacts associated with dedicating equipment exclusively to ANC.
7. Identify the location where equipment would be staged during the contract period.

**C. Staffing and Response Capability**

1. Describe your staffing model for supporting airport snow removal operations.
2. Can your organization consistently meet a two-hour response requirement from the time of airport notification?
3. Describe any limitations that may affect response times.

**D. Contract Structure**

ANC is considering an hourly compensation model.

Please provide feedback regarding:

- Hourly equipment rates.
- Hourly operator rates (if separate).
- Standby or availability charges, if applicable.
- Mobilization considerations.
- Any alternative pricing structures that should be considered.

ANC is specifically interested in understanding whether respondents believe a seasonal standby or availability payment would be necessary to support the exclusive dedication of equipment to ANC throughout the contract period.

**E. Operational Considerations**

Please identify any operational concerns, risks, recommendations, or best practices ANC should consider when developing a future solicitation.

**F. Supplemental Capabilities**

ANC is also interested in understanding any supplemental snow removal capabilities that may be available through responding contractors. While these services are not currently considered essential components of the contemplated contract, the airport may evaluate their potential value for future operational needs.

**Ramp Broom Operations**

Please describe any capabilities your organization has related to airport ramp broom operations, including:

- Number and type of airport-capable brooms available.

- Broom specifications and clearing widths.
- Experience conducting airside pavement sweeping and snow removal operations.
- Availability of operators and support personnel.
- Any limitations or operational considerations associated with deploying broom equipment.

### **Snow Hauling and Snow Relocation**

Please describe any capabilities your organization has related to snow hauling and snow disposal operations, including:

- Availability and quantity of side-dump truck equipment.
- Typical hauling capacities.
- Loading and transportation capabilities.
- Experience supporting airport snow relocation or snow disposal operations.
- Availability of operators and support personnel.
- Any limitations or operational considerations associated with snow hauling operations.

Respondents are encouraged to provide information regarding equipment availability, fleet size, mobilization timelines, and estimated hourly rates for these supplemental services if available.

### **G. Mobilization and Seasonal Readiness**

ANC anticipates an operational start date of October 15, 2026.

Please provide information regarding:

1. Would your organization have any difficulty meeting an October 15, 2026 operational start date?
2. What lead time would be required to mobilize equipment and personnel to Anchorage?
3. Are there any foreseeable supply chain, transportation, staffing, permitting, or logistical challenges that could impact your ability to begin operations by October 15, 2026?
4. What actions could ANC take during procurement planning to improve contractor readiness and successful mobilization?
5. If awarded a contract, what date would your organization anticipate having all required equipment staged and operationally ready within the Anchorage area?

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## **7. Response Requirement Assumptions**

For planning purposes, respondents should assume:

- Contractor services will be requested on an as-needed basis.

- Contractor personnel and equipment shall be capable of responding within two (2) hours of notification by ANC.
  - Contractor equipment shall be dedicated exclusively to ANC during the contract period.
  - Contractor equipment shall be maintained within the Anchorage area throughout the contract period.
  - Contractor equipment shall remain available for deployment at ANC and shall not be committed to other operations that could impact response capability.
  - No minimum number of call-outs will be guaranteed.
  - No maximum number of call-outs will be specified.
  - Contractor personnel may be required to comply with airport security badging requirements.
  - Contractor personnel may be required to complete airport-specific safety training.
  - ANC anticipates an operational start date of October 15, 2026.
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## **8. Requested Information**

Respondents are encouraged to provide:

- Company name and contact information.
  - Relevant experience.
  - Available equipment inventory.
  - Typical hourly rates.
  - Recommended contract structure.
  - Operational recommendations.
  - Supplemental broom and snow hauling capabilities.
  - Any other information that would assist ANC in evaluating future procurement options.
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## **9. Disclaimer**

- This RFI is issued solely for information gathering and market research purposes. ANC is not obligated to issue a subsequent solicitation and will not reimburse respondents for any costs associated with preparing or submitting a response. Information received may be used by ANC to refine future procurement documents and contract requirements
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**Key Planning Parameters**

<b>Item</b>	<b>Requirement</b>
Area to be Serviced	Approximately 5.5 million square feet of airside pavement
Preferential Use Area	Approximately 15% of footprint (serviced by others)
Equipment	Five (5) 980-size loaders or equivalent
Equipment Age	10 years old or newer
Box Plow Width	Minimum 24 feet
Cutting Edge	Rubber or polyurethane
Equipment Availability	Dedicated exclusively to ANC during contract period
Equipment Location	Maintained within Anchorage area during contract period
Compensation Method	Hourly
Response Time	Within 2 hours of notification
Minimum Call-Outs	None
Maximum Call-Outs	None
Contract Period	October 15, 2026 through April 1, 2027
Operational Start Date	October 15, 2026
Supplemental Capabilities Requested	Ramp brooms and side-dump truck snow hauling

Responses to this RFI are for informational purposes only. Do not include cost estimates as they will not be considered in response.

**IMPORTANT NOTICE:** DOT&PF will not award a contract from this RFI, nor will DOT&PF be financially responsible for the preparation, or administrative costs incurred in developing responses to this RFI. All costs associated with responding will be solely at the interested party's expense. Not responding to this RFI does not preclude participation in any future request for proposal (RFP), if any is issued. DOT&PF may or may not choose to meet with potential offerors to get further clarification of potential capability to meet requirements

This RFI does not extend any rights to prospective vendors or obligate the state to conduct a solicitation or purchase any goods or services.

It is the responsibility of the interested party to follow up with the Procurement Officer listed to ensure your response was received prior to the time and date specified.

*Procurement Officer contact information:*

Interested parties must submit a written response to the Procurement Officer no later than **2:00 pm Alaska Time, JUNE 22, 2026:**

Dan Trubiano  
Procurement Officer  
Department of Transportation & Public Facilities  
Division of Program Management and Administrative Services

Phone: (907) 269-0862  
Email: [daniel.trubiano@alaska.gov](mailto:daniel.trubiano@alaska.gov)

Emailed or hard copy responses are acceptable. If sending a hard copy response, send the response to the following address:

Delivery Service (FedEx, UPS):  
2200 E. 42<sup>nd</sup> Ave  
Anchorage, AK 99508  
Attention: Dan Trubiano

**Notice:**

Pursuant to Administrative Order 352, (a) any person or business determined to support or participate in a boycott of the State of Israel will be disqualified from any procurement related to this Request for Information; and (b) the support of or participation in a boycott of the State of Israel by a person or business contracting with the State of Alaska under AS 36.30 constitutes grounds for termination of the contract.

Administrative Order 352 does not apply to a contract if the person or business has fewer than 10 employees; or the amount to be paid under the contract, excluding renewals and options available under the contract, is less than \$100,000

**ATTACHMENT A**

**AIRSIDE RAMP SNOW REMOVAL SERVICES**

**RESPONDENT QUESTIONNAIRE**

**Company Information**

<b><u>Item</u></b>	<b><u>Response</u></b>
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Company Name:

Primary Contact:

Title:

Email Address:

Phone Number:

Company Headquarters Location:

Years in Business:

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**Airport Snow Removal Experience**

**1. Has your organization previously performed snow removal services at a commercial airport?**

Yes

No

If yes, list applicable airports:

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**2. Has your organization previously performed snow removal services at a large hub airport?**

Yes

No

If yes, identify locations:

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**3. Describe your experience operating in severe winter environments.**

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**Equipment Availability**

**4. Can your organization provide five (5) loaders meeting the minimum requirements described in the RFI?**

Yes

No

**5. Loader Information**

Unit Number	Manufacturer	Model	Year	Available for ANC?
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- 1.
- 2.
- 3.
- 4.
- 5.

**6. Can your organization provide box plows with a minimum width of 24 feet?**

Yes

No

**7. Box Plow Information**

Manufacturer	Model	Width Edge Type
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**Manufacturer**

**Model**

**Width Edge Type**

**8. Can your organization dedicate the required equipment exclusively to ANC during the contract period?**

Yes

No

If no, explain:

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**9. Can equipment be maintained within the Anchorage area for the duration of the contract?**

Yes

No

If yes, identify proposed staging location:

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**Staffing and Response Capability**

**10. Can your organization consistently meet a two-hour response requirement?**

Yes

No

**11. Number of operators available for ANC operations:**

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**12. Number of supervisors available for ANC operations:**

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**13. Describe any staffing limitations or concerns.**

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**Mobilization and Seasonal Readiness**

**14. "IF" a solicitation was performed and you were awarded the contract by Aug 1, 2026; Can your organization meet an operational start date of October 15, 2026?**

- Yes
- No

**15. Estimated date equipment would be operationally ready in Anchorage:**

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**16. Estimated mobilization lead time required:**

\_\_\_\_\_ days

**17. Identify any anticipated mobilization challenges.**

- Transportation
- Equipment Availability
- Staffing
- Supply Chain
- Permitting
- Other

Describe:

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**Supplemental Capabilities**

**Ramp Brooms**

**18. Does your organization have airport-capable broom equipment?**

- Yes
- No

**19. Number of available brooms:**

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**20. Typical broom widths:**

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**21. "Estimated" hourly rate for broom operations:**

\$\_\_\_\_\_ per hour

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**Snow Hauling**

**22. Does your organization have side-dump truck snow hauling capability?**

- Yes
- No

**23. Number of side-dump trucks available:**

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**24. Estimated hauling capacity available:**

\_\_\_\_\_ cubic yards

**25. "Estimate" hourly rate for hauling operations:**

\$\_\_\_\_\_ per hour

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**Pricing and Contract Structure**

**26. "Estimate" fully burdened hourly rate per loader with operator:**

\$\_\_\_\_\_ per hour

**27. “Estimate” hourly rate for supervisor (if separate):**

\$\_\_\_\_\_ per hour

**28. Would your organization require a seasonal standby or availability payment to dedicate equipment exclusively to ANC?**

Yes

No

If yes:

**“Estimate”** seasonal standby cost:

\$\_\_\_\_\_

**29. Preferred pricing structure:**

Hourly Only

Hourly + Standby

Seasonal Lump Sum

Other

Describe:

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**Market Feedback**

**30. What is the greatest challenge associated with providing this service at ANC?**

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**31. What changes to the proposed requirements would improve competition or contractor participation?**

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**32. Additional comments or recommendations.**

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**Certification**

I certify the information provided in this questionnaire is accurate to the best of my knowledge.

Company: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

