



Annual Rate Report For Bond Year 2026

Ted Stevens Anchorage International Airport Consolidated Rental Car Facility

January 23, 2025



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SECTION 1 | EXECUTIVE SUMMARY

This Report of the Independent Rate Consultant recommends the Customer Facility Charge (CFC) and Facility Maintenance Charge (FMC) levels for Bond Year (BY) 2026 (March 2, 2025 through March 1, 2026). The recommendations are based on an analysis of historical passenger enplanement and rental car demand trends at Ted Stevens Anchorage International Airport (ANC or the Airport), forecasts of enplanements and rental car transaction days, and projections of the CFC and the FMC levels needed to cover the obligations under the Indenture during BY2026.

In BY2025, the CFC was increased to \$8.00 per transaction day, based on the analysis and recommendations presented in the Annual Rate Report for BY2025 (the BY2025 Rate Report). For BY2026, we recommend that the CFC rate be decreased to \$7.00 per transaction day, and that the FMC rate be decreased from the current level of \$2.60 to \$2.25 per transaction day, effective March 2, 2025. The combined charge per transaction day would decrease from the current level of \$10.60 to \$9.25. This report describes the analysis supporting these recommendations.

SECTION 2 | BACKGROUND

The Anchorage RAC Center, LLC (the Company) commissioned this report to comply with the provisions of the Land/Building Lease between the State of Alaska, Department of Transportation and Public Facilities, Ted Stevens Anchorage International Airport, and the Company, dated September 1, 2005 (the Lease). Under the terms of the Lease, the Company assumed certain obligations for the design and construction of a consolidated facility (the Consolidated Facility) to house all Rental Car Concessionaires (RACs) at the Airport. The Consolidated Facility was financed with the proceeds of the Taxable Revenue Bonds (Rental Car Facility Project at Ted Stevens Anchorage International Airport), Series 2005A in the amount of \$49,530,000, and Series 2005B in the amount of \$13,294,573 (the Series 2005 Bonds), issued pursuant to the Trust Indenture between the Alaska Industrial and Export Authority (AIDEA) and the Bank of New York Trust Company, N.A., as Trustee, dated September 1, 2005 (the Indenture). The Consolidated Facility includes approximately 1,100 parking and storage spaces, car washing and fueling facilities, a rental customer sales lobby, and associated space. Appendix A of the Official Statement for the Series 2005 Bonds contains a description of the financing plan and a detailed financial feasibility study for the Series 2005 Bonds (the 2005 Feasibility Report).

According to the Indenture, the Series 2005 Bonds are special and limited obligations of AIDEA, payable solely from CFC proceeds. A State of Alaska statute (the CFC Statute) authorized the Commissioner of the Alaska Department of Transportation and Public Facilities (the Commissioner) to impose a CFC of \$4.00 per transaction day, effective June 24, 2005, to be adjusted periodically to the level expected to generate proceeds at least sufficient to pay the debt service requirements of the Series 2005 Bonds and meet the other funding requirements of the Indenture. A transaction day covers 24 hours (plus a grace period of up to 59 minutes) during which a car is rented.

On May 24, 2005, the Commissioner of the Alaska Department of Transportation and Public Facilities (the Commissioner) issued an order (the Order) to impose a customer facility charge (CFC), requiring the RACs to collect the CFC from their customers and remit the CFC collections to the Trustee in accordance with the rental car Concession Agreements. In the Order, the Commissioner committed to continue imposing the CFC while the Series 2005 Bonds and any other obligations under the Indenture are outstanding, and to adjust the CFC not less than annually to generate sufficient proceeds to provide for payment of the Series 2005 Bonds and any other obligations under the Indenture. The Lease requires the Company to appoint a qualified Independent Rate Consultant to prepare a Rate Report each year. The Company selected Unison to prepare this report to assess the adequacy of the CFC level and recommend an adjustment, if necessary, to the CFC and FMC levels for each Bond Year.

The CFC was subsequently adjusted to \$4.50 for BY2011-2015, \$5.50 for BY2016, \$5.25 for BY2017-2019, \$4.50 for BY2020, and \$4.75 for BY2021 through December 31, 2020.

During BY2021, the Coronavirus Diseases 2019 (COVID-19) pandemic caused a sharp fall in passenger traffic and rental car demand at the Airport. Due to these extenuating circumstances, the Company commissioned an Interim Rate Report according to the provisions of the Lease. The Interim Rate Report anticipated that CFC collections during BY2021 would fall short of the BY2021 requirements, and amounts on deposit in the Coverage Fund would be applied to cover the deficiency pursuant to the Indenture. As the Interim Rate Report recommended, the CFC rate was raised from \$4.75 to \$9.80 effective January 1, 2021, to restore the Coverage Fund balance and to meet the other requirements of the Indenture in BY2022.

The Company later commissioned a Special Rate Report to estimate the amount of Coronavirus Aid, Relief, and Economic Security Act (CARES Act) funds needed to supplement BY2022 CFC collections to reduce the CFC rate back to \$4.75 effective April 1, 2022. The CARES Act awarded U.S. airports \$10 billion in grant funds to help offset revenue losses due to the COVID-19 Pandemic, and the Airport received approximately \$26.4 million of these funds. The Special Rate Report, issued in March 2021, determined that approximately \$3.1 million in CARES Act funds would be needed to supplement BY2022 CFC collections to meet the BY2022 CFC financial requirements specified in the Indenture, including the restoration of the Coverage Fund balance, assuming a reduction in the CFC rate to \$4.75 effective April 1, 2021. In response to the Special Rate Report, the Airport deposited \$3.1 million in CARES Act funds with the Bond Trustee and reduced the CFC rate to \$4.75 effective April 1, 2021. The CFC was subsequently increased to \$5.15 for BY2023, \$6.60 for BY2024, and \$8.00 for BY2025, based on the Rate Report analysis and recommendations for each Bond Year.

The CFC Statute also authorized the Commissioner to impose a uniform FMC to pay for costs, fees, and expenses, including insurance and maintenance reserves, required to maintain and operate the Consolidated Facility. The FMC collections cannot be used to pay the debt service requirements of the Series 2005 Bonds. The FMC was set initially at \$0.26 per transaction day, effective March 2, 2006, for BY2007. Since then, the FMC has been adjusted periodically to generate sufficient amounts to cover the expenses paid with FMC collections. The FMC is currently \$2.60 per transaction day.

SECTION 3 | ECONOMIC ENVIRONMENT

The Airport is located in the Municipality of Anchorage, about 4 miles from downtown. Anchorage, along with Matanuska-Susitna (Mat-Su) Borough, makes up the Anchorage, AK, metropolitan statistical area (Anchorage MSA), the largest metropolitan area in Alaska and the primary service area for the Airport. ANC is a 6-hour drive from Fairbanks, the nearest significant competing airport. As the largest commercial service airport in Alaska, ANC is the major gateway connecting the state to the rest of the United States and the world.

Figure 1 | Geographic Location of ANC



Sources: Esri and Unison Consulting, Inc.

ANC's advantageous location near the great circle route¹ between many major cities in the contiguous United States and Asia makes it an important passenger, cargo, and logistics node. The

¹ The great circle route is the shortest path between two points on the surface of a sphere.

Airport is also a major employer—about 10 percent of employment in Anchorage is attributed to the Airport.²

Economic conditions influence residents' and visitors' demand for transportation services at the Airport. Favorable conditions promote business and leisure travel. A healthy regional economy attracts visitors, the primary customers for rental cars at the Airport. As important are trends in the broader U.S. economy, which determine overall visitor demand for airline service and rental cars at the Airport through their impacts on overall air travel demand and the regional economy.

Over the past 10 years, two major events disrupted the upward trajectories of the broad economy, air travel, and airport rental car demand: the oil industry downturn and the COVID-19 pandemic. The fall in oil prices in the mid-2010s caused a downturn in the oil industry, which sent oil industry-dependent states like Alaska into state-level economic recession. The COVID-19 pandemic, which lasted from March 2020 to May 2023, disrupted all aspects of life and economic activities worldwide. Stay-at-home orders, travel restrictions, and social distancing exacerbated the economic repercussions, leading to a sharp fall in passenger traffic, and a major downturn in the aviation industry.

The Alaskan economy, which has lagged since the mid-2010s due to the oil industry downturn, fell deeper into recession along with the U.S. economy in 2020 due to the COVID-19 pandemic.³ Alaska also lagged in post-pandemic recovery, remaining below pre-pandemic level as the U.S. economy strongly rebounded in 2021.

Current trends, however, depict healthy economic conditions across the country, which bode well for visitor traffic and rental car demand at the Airport. Economic output, measured by gross domestic product (GDP), and employment now exceed pre-pandemic peak across all geographic levels. In 2023, the Alaska state and Anchorage MSA economies accelerated and outpaced the national growth rate for the year.

The positive economic outlook for both Alaska and the United States bodes well for visitor traffic and rental car demand at ANC.

3.1 | Regional Economy

Demand for air transport services is a function of the economic vitality of a region, gleaned from trends in GDP, the labor market, and key industries.

3.1.1 | Gross Domestic Product

GDP measures the total value of all goods and services produced in a geographic region. Sustained GDP growth signals economic expansions, while decreases in real GDP over two or more

² Ted Stevens Anchorage International Airport, "Stats," <https://ancairport.com/about/statistics/>.

³ University of Alaska Center for Economic Development, "Alaska's Economic Performance in National Context," <https://static1.squarespace.com/static/59f6b60bcf81e02892fd0261/t/63755223ed155a341638d13b/1668633124243/ak-econ-performance.pdf>, November 2022.

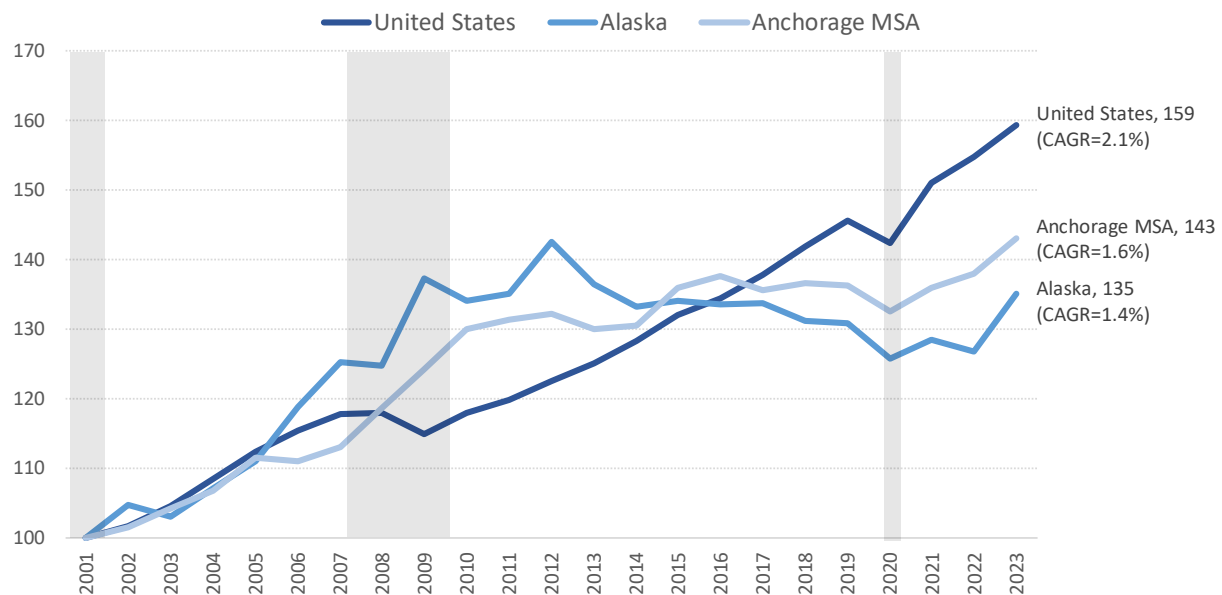
consecutive quarters often signal a recession. increasing employment, incomes, and air travel. Conversely, a decline in GDP over two consecutive quarters often signals a recession, where employment, income, and the demand for air travel and rental cars at airports fall.

From 2001 to 2023, overall real GDP growth in the Anchorage MSA and Alaska (43 percent and 35 percent, respectively) has been slower than the national trend (59 percent) (Figure 2). Annual growth averaged 1.6 percent in Anchorage and 1.4 percent in Alaska, compared to the nation’s 2.1 percent.

Alaska’s heavy reliance on the oil industry makes it susceptible to oil price fluctuations. Alaska and the Anchorage MSA outpaced national growth from 2005 to 2012 due to high oil prices, continuing to grow through the 2008-2009 Great Recession. However, in 2014, the price for Alaska North Slope oil dropped by about 51 percent—from over \$113 to less than \$56 per barrel—and the state economy began to lag.

Alaska and the Anchorage continued to lag national trends in post-pandemic recovery and growth until the past year. In 2023, economic growth in Alaska and the Anchorage MSA accelerated. Alaska’s real GDP grew by 6.5 percent, more than double the U.S. real GDP growth (2.9 percent). The Anchorage MSA also outperformed the nation though the MSA’s real GDP grew at a slower rate (3.7 percent) than the state GDP.

Figure 2 | Gross Domestic Product Index (2001=100), 2001-2023



Sources: U.S. Bureau of Economic Analysis and Unison Consulting, Inc.
 Gray areas indicate economic recession periods.

3.1.2 | Labor Market

Labor market trends evolve with business cycles and reflect the state of the economy. Rising employment and low unemployment typically stimulate air travel demand.

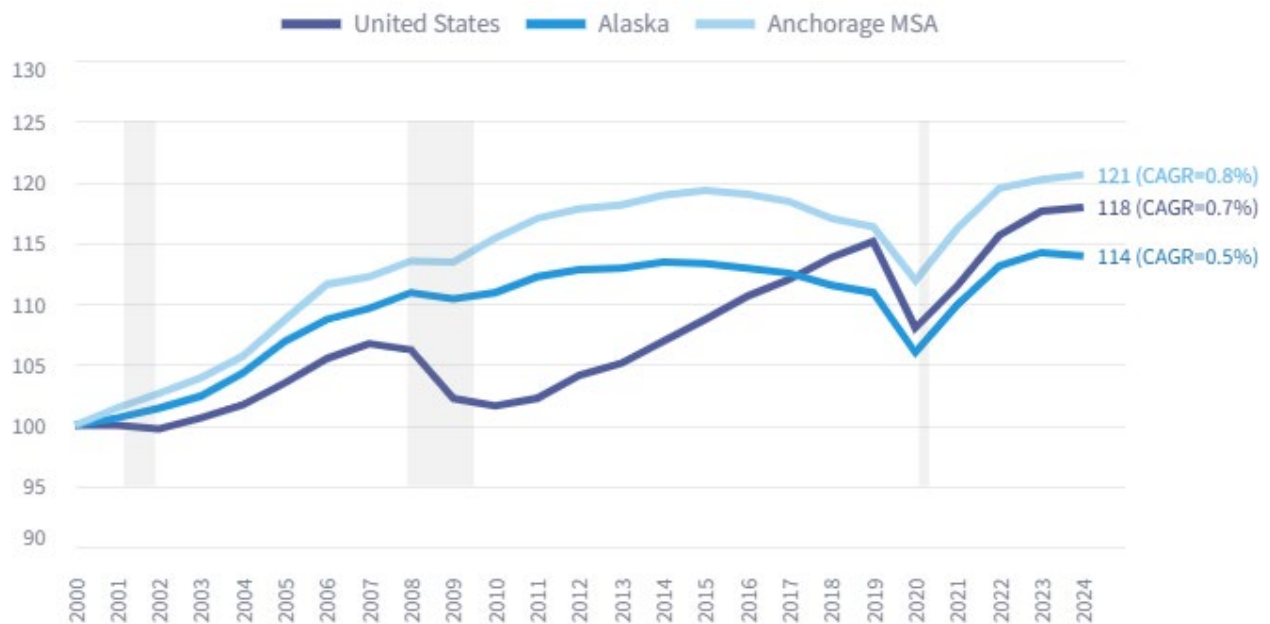
Employment

The Anchorage MSA outpaced the state and national trends in civilian employment growth (Figure 3). From 2000 to 2024, employment in the Anchorage MSA increased BY21 percent (0.8 percent CAGR), faster than in the entire state of Alaska (14 percent, 0.5 percent CAGR) and the United States (18 percent, 0,7 percent CAGR).

Recessions typically cause job losses nationwide, particularly during the 2020 recession induced by business lockdowns, shelter-at-home orders, and voluntary social distancing. Employment levels have since recovered and exceeded pre-pandemic levels. In 2024, however, data through September show the employment level decreasing slightly across Alaska and tapering in the Anchorage MSA and nationwide.

Alaska and the Anchorage MSA weathered previous U.S. recessions—in 2001 and 2008-2009—with little or no decrease in employment, as Alaska’s oil industry flourished with rising oil prices from the mid-2000s to the mid-2010s.

Figure 3 | Employment Index (2000=100), 2000-2024



Sources: U.S. Bureau of Labor Statistics and Unison Consulting, Inc.

The data represent the growth in employed members of the civilian labor force. U.S. data are from the Current Population Survey, available through October 2024 as of the report date. The state and MSA data are from the Local Area Unemployment Statistics, available through September 2024 as of the report date.

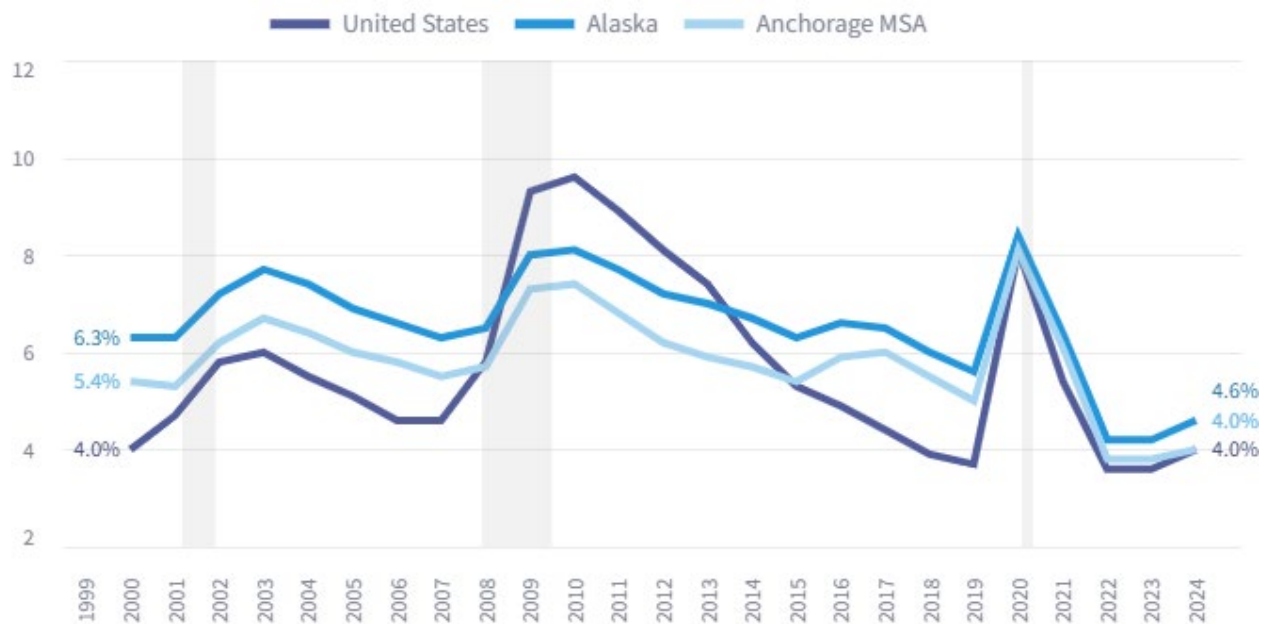
Gray areas indicate economic recession periods.

Unemployment

The unemployment rate measures the percentage of the labor force⁴ actively seeking work, indicating unmet job demand. Lower rates are generally associated with increased consumer spending and, consequently, increased air travel. Typically, unemployment rates rise during economic recessions and fall during expansions.

Unemployment rates in Alaska and the Anchorage MSA typically exceeded the national average, except from 2009 to 2013 for the state and 2014 for the MSA (Figure 4). Since 2020, they have become more closely aligned with U.S. unemployment rates. The average unemployment rate has come down from pandemic peak levels above 8 percent to 4.0 percent in the Anchorage MSA and the nation and 4.6 percent in the state, all within the range consistent with full employment.⁵

Figure 4 | Unemployment Rate, 2000-2024



Sources: U.S. Bureau of Labor Statistics and Unison Consulting, Inc.

The U.S. data are from the Current Population Survey, available through October 2024 as of the report date. The state and MSA data are from the Local Area Unemployment Statistics, available through September 2024 as of the report date.

Gray areas indicate economic recession periods.

⁴ The labor force consists of civilian residents 16 years and older who are either employed, or unemployed and actively looking for work.

⁵ Full employment generally is implied when unemployment rates are between 4.1 and 4.7 percent. Full employment is conceptual state where “...the unemployment rate equals the nonaccelerating inflation rate of unemployment, no cyclical unemployment exists, and GDP is at its potential.” See (1) C. Cook, “Full Employment,” Bloomberg, 2016, and (2) Bureau of Labor Statistics, “Full Employment: an assumption within BLS projections,” 2017.

3.1.3 | Tourism

Alaska is a world-famous tourist destination. Before the pandemic, approximately 2.5 million visitors contributed approximately \$4.5 billion in economic impact on the state, including millions of dollars in taxes and fees.⁶ Tourism supports about 10 percent of Alaska’s jobs.

The COVID-19 pandemic disrupted travel and tourism. Alaska’s visitor volume during the peak travel season from April to December decreased by approximately 82 percent, from 2.4 million in 2019 to 427,000 in 2020 (Table 1). Associated visitor spending in Alaska is estimated to have fallen 78 percent from 2.79 billion in 2019 to \$619 million in 2020, resulting in a 79 percent decrease in supported jobs.

Table 1 | Impact of the COVID-19 Pandemic on Alaska's Visitor Industry

| Number of Visitors (April-December) | | | |
|-------------------------------------|------------------|----------------|---------------|
| Travel Mode | 2019 | 2020 | Change |
| Cruise | 1,330,000 | 0 | -100.0% |
| Air | 1,000,000 | 420,000 | -58.0% |
| Highway/Ferry | 99,000 | 7,000 | -92.9% |
| Total | 2,429,000 | 427,000 | -82.4% |
| Spending and Jobs | | | |
| Visitor Spending | \$2,790,000,000 | \$619,000,000 | -77.8% |
| Visitor Industry Jobs | 35,000 | 7,200 | -79.4% |

Source: McKinley Research Group, LLC, The Economic Impacts of COVID-19 on Alaska’s Visitor Industry, May 2021, in https://www.alaskatia.org/wp-content/uploads/ATIA-COVID-Impacts-on-Visitor-Industry-6_3_21.pdf.

The volume of visitors has rebounded. An estimated 3.05 million visitors traveled to Alaska during the 12-month period from May 2023 to April 2024, 20 percent above the pre-pandemic total for the 12-month period ending in April 2019 (Table 2). Fifty-six percent came on cruise ships, 41 percent by air, and 3 percent by highway or ferry.

Table 2 | Alaska Visitor Volume, 12 Months Ending in April 2019 and 2024

| Travel Mode | 2018-19 | 2023-24 | Change |
|---------------|------------------|------------------|------------|
| Cruise | 1,331,600 | 1,719,000 | 29% |
| Air | 1,100,600 | 1,240,000 | 13% |
| Highway/ferry | 103,800 | 87,600 | -16% |
| Total | 2,536,000 | 3,046,600 | 20% |

Source: McKinley Research Group, LLC, Alaska Visitor Volume, Summer 2023 & Winter 2023-24, Alaska Travel Industry Association, July 2024.

⁶ Alaska Travel Industry Association, <https://www.alaskatia.org/resources/tourism-works-for-alaska>.

During peak summer months, approximately 90 percent of visitors to Anchorage are leisure travelers. The split between leisure and business evens out during off-peak times when conventions and meetings are more common. About 40 percent of hotel stays are related to cruise industry visitors, while the rest are independent travelers. About 33 percent of visitors to the region rent cars.

3.2 | Oil Industry

Oil production is extremely important to Alaska's economy, but its importance to the state budget has diminished in recent years. With no state-level income or sales tax, tax revenue from oil production historically funded up to 90 percent of the state's unrestricted general fund revenues.⁷ This share decreased to only 37 percent in fiscal year 2024, which ended June 30.⁸ Volatility in the oil market introduces substantial variability to tax receipts and has far-reaching impacts on Alaska's economy.

More than 95 percent of the oil produced in Alaska is sourced from the North Slope.⁹ Figure 5 shows the annual average daily production and the average price of Alaska North Slope (ANS) Crude Oil from 2000 to 2024.

Oil prices rose sharply from an annual average of over \$23 per barrel¹⁰ in 2000 to \$90 per barrel in 2008—the monthly average price per barrel rose above \$125 in June and July that year. During the Great Recession, the price per barrel sank to average \$54 in 2009 but rebounded to around \$99 in 2011 and 2012, before dropping again to an average of \$33 in 2016 due to overproduction and oversupply.¹¹ Prices were recovering slowly when the COVID-19 pandemic struck and caused a deep global economic recession in 2020. Oil prices again fell sharply. The ANS crude oil price per barrel averaged only \$34 that year. It rebounded to average approximately \$94 in 2022 because of supply disruptions caused by the Russia-Ukraine conflict and then receded to \$74 in 2023 and 2024 due to China's economic slowdown.

The North Slope reached peak production of more than 2 million barrels per day in 1988.¹² Production has fallen steadily. In 2024, through September, ANS crude oil production averaged only 408,000 barrels per day, a new low record. Oil production is expected to increase in the coming

⁷ Resource Development Council for Alaska, Inc., *Alaska's Oil & Gas Industry*, accessed on December 16, 2024 at <https://www.akrdc.org/oil-and-gas>.

⁸ Alaska Department of Revenue, *Revenue Sources Book Fall 2024*, December 12, 2024.

⁹ S. Teel. "The Oil Industry's Recent Wild Ride," *Alaska Economic Trends*, June 2022.

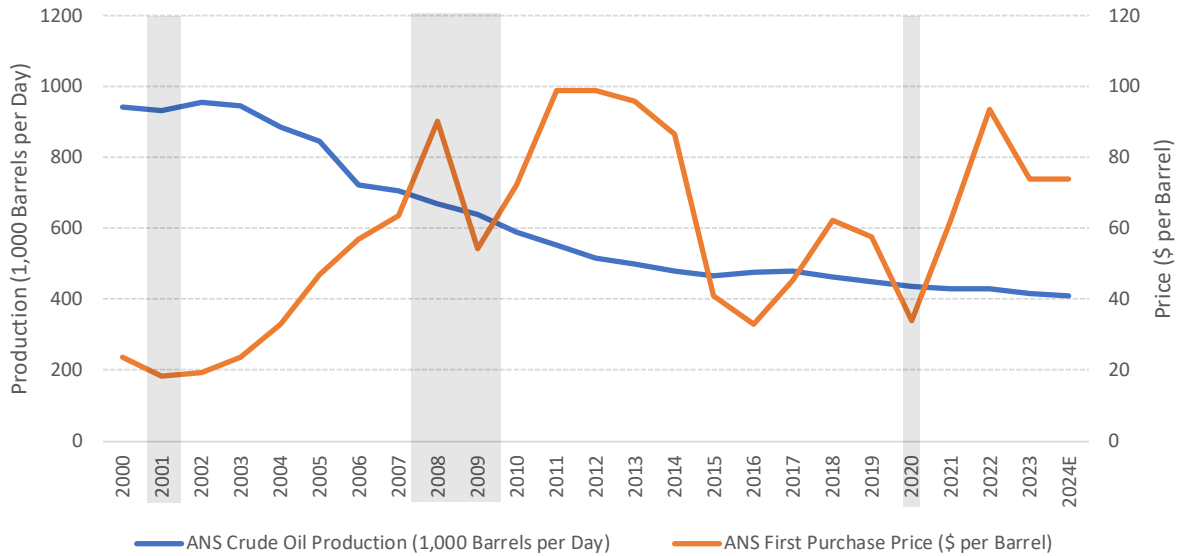
¹⁰ A barrel is 42 U.S. gallons. Prices in this section are listed per barrel.

¹¹ U.S. Bureau of Labor Statistics, "The 2014 Plunge in Import Petroleum Prices: What Happened? *Behind the Numbers*, May 2015.

¹² Resource Development Council for Alaska, "Alaska's Oil & Gas Industry," <https://www.akrdc.org/oil-and-gas>.

years, eventually reaching over 600,000 barrels per day in the early 2030s with the development of new oil fields.¹³

Figure 5 | Alaska North Slope Average Daily Oil Production and Average First Purchase Price, 2000-2024



Source: U.S. Energy Information Administration.
 The 2024 estimates represent the average of monthly data through September 2024.
 Gray areas indicate economic recession periods.

Figure 6 shows Alaska’s employment in the oil and gas industry between 2001 and 2024. Between 2004 and 2008, oil and gas extraction jobs rose sharply, by more than 57 percent, from 2004 to 2008 and, after a slight decrease during the Great Recession, increased further to a peak of 14,800 in 2014. However, the subsequent fall in oil prices led to a 54 percent decrease in jobs to a 25-year low of 6,800 in 2021. Since then, Alaska’s oil and gas industry has been gradually restoring jobs, employing 8,150 BY2024.

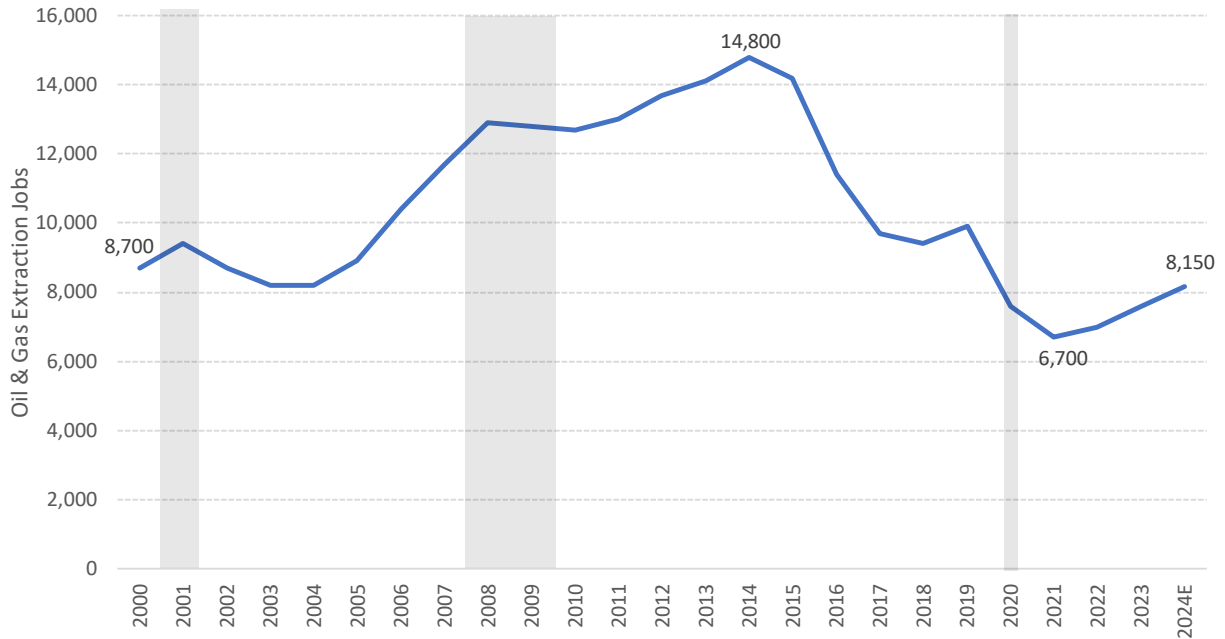
The oil and gas industry accounts for just over 2 percent of non-farm employment but, as a major export industry,¹⁴ it has a significant economic impact. The oil and gas industry supports one-quarter of Alaska jobs, and state spending of oil revenue accounts for about one-half of the state economy.¹⁵

¹³ Alaska Department of Revenue, *Revenue Sources Book Fall 2024*, December 12, 2024.

¹⁴ In this context, export refers to trade outside of Alaska and the region—not limited to international trade.

¹⁵ Resource Development Council for Alaska, Inc., *Alaska’s Oil & Gas Industry*, accessed on December 16, 2024 at <https://www.akrdc.org/oil-and-gas>.

Figure 6 | Alaska Oil & Gas Industry Employment, 2000-2024



Gray areas indicate economic recession periods.

The 2024 estimate represents the average of monthly data through October 2024.

Sources: Alaska Department of Labor and Workforce Development, and Unison Consulting, Inc.

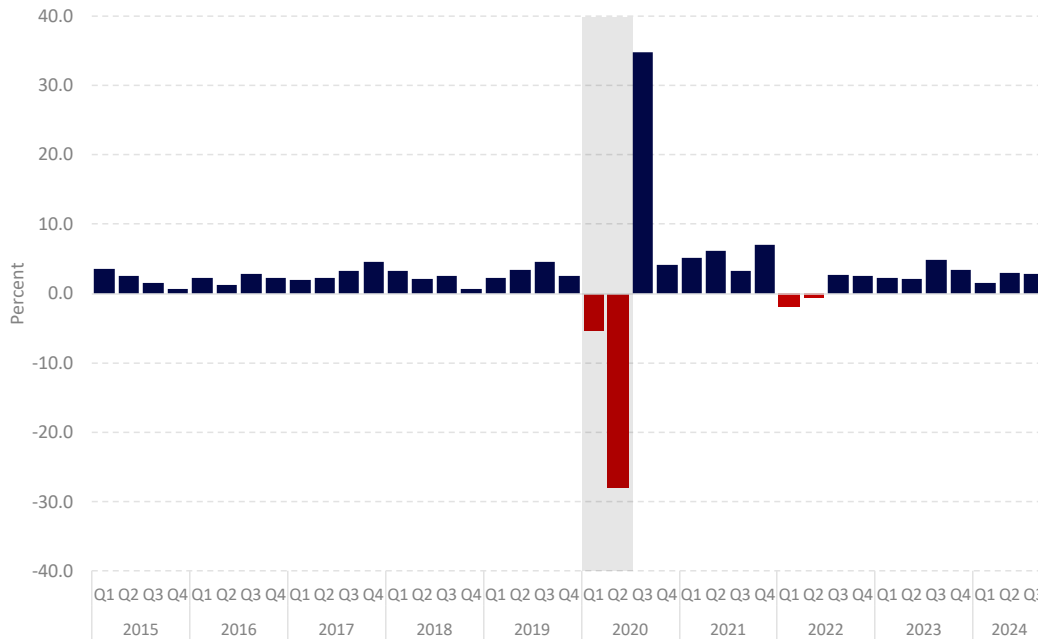
3.3 | Economic Outlook

The national economy is a significant driver of airport passenger traffic, particularly at visitor destinations like Alaska. Overall, macroeconomic indicators paint a positive outlook that benefits Alaska’s economy and visitor industry and supports the forecast passenger traffic growth at ANC. A robust national economy encourages travel and spending, boosting visitor arrivals.

The U.S. economy has demonstrated remarkable resilience as it transitioned from a robust post-pandemic recovery to a more sustainable, moderate growth trajectory (Figure 7). The economy rebounded vigorously after a deep recession triggered by COVID-19 lockdowns and travel restrictions. Real GDP surged by 34.8 percent in the third quarter of 2020, followed by 4.2 percent growth in the fourth quarter and 5.8 percent throughout 2021—the highest annual growth rate since 1978.

In 2022, the pace of growth moderated to 1.9 percent annually due to a confluence of factors, including a resurgence of COVID-19 infections, persistent supply-chain disruptions, labor market constraints, and the waning effects of fiscal stimulus. Despite these challenges, the economy maintained a positive momentum, culminating in an annual growth rate of 2.5 percent in 2023. Robust consumer spending helped mitigate the negative impacts of rising interest rates and uncertainties within the banking sector. In 2024, real GDP growth exhibited variability, with a notable rebound in the second and third quarters following a sluggish start.

Figure 7 | U.S. Real GDP, Quarterly, Annualized Percent Change, Q1 2015-Q3 2024



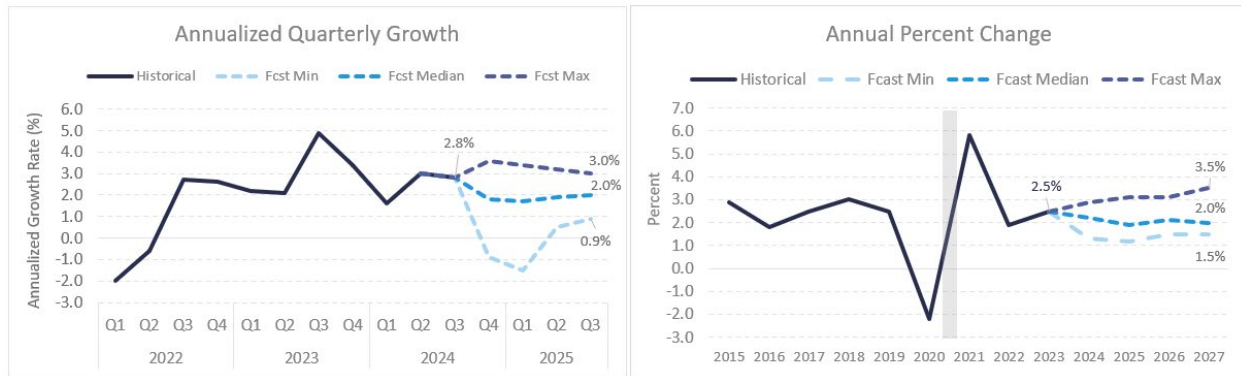
Sources: U.S. Bureau of Economic Analysis and Unison Consulting, Inc.
 Gray areas indicate economic recession periods.

According to recent forecasts (Figure 8), U.S. economic growth is expected to moderate to 2.2 percent in Q4 2024 and stabilize around 1.9-2.2 percent through 2027. This forecast marks an improvement from July's projections of 1.7 percent growth, indicating increased confidence in the strength of the U.S. economy. Estimates of the probability of a recession in the next 12 months have also fallen from 28 percent to 26 percent, on average.¹⁶

Historical data underscores the resilience of the U.S. economy to shocks. Looking ahead, Moody's Analytics projects a steady growth trajectory for the U.S. economy, with an average real GDP growth of 2.2 percent annually from 2023 to 2033 (Figure 9). This growth is expected to create 8 million new nonfarm jobs BY2033, equating to an annual growth of 0.5 percent, and keep the unemployment rate near full employment levels (Figure 10).

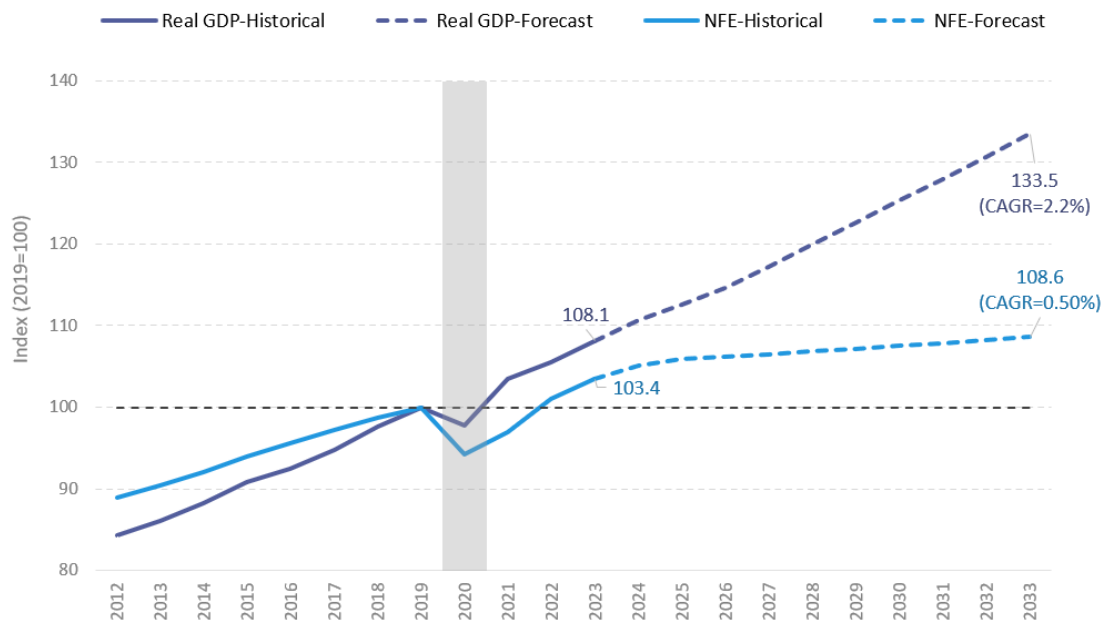
¹⁶ The Wall Street Journal Economic Forecasting Survey, October 2024.

Figure 8 | U.S. Real GDP, Quarterly and Annual Change (Historical and Forecast)



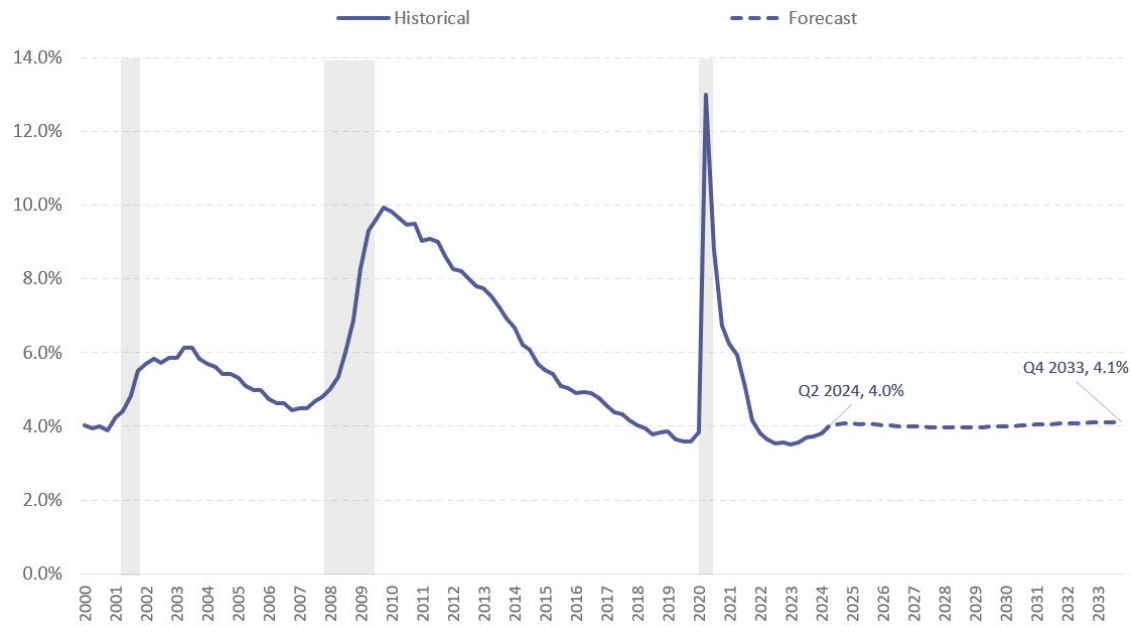
Sources: Unison Consulting, Inc., and *The Wall Street Journal* October 2024 Economic Forecasting Survey. Gray areas indicate economic recession periods.

Figure 9 | Historical and Long-Term Projected U.S. Real Gross Domestic Product and Nonfarm Employment Index (2019=100), Annual, 2012-2033



Sources: U.S. Bureau of Economic Analysis, Moody's Analytics Baseline Forecast (July 2024), and Unison Consulting, Inc. Gray areas indicate economic recession periods.

Figure 10 | Historical and Forecast U.S. Unemployment Rate, Quarterly, Q1 2000-Q4 2033



Sources: U.S. Bureau of Labor Statistics, Moody’s Analytics Baseline Forecast (July 2024), and Unison Consulting, Inc. Gray areas indicate economic recession periods.

SECTION 4 | AIRPORT AIR TRAFFIC HISTORY

At airports, the demand for rental cars is a derived demand—derived from the demand for air travel to a particular destination. Airport rental car customers first make the choice to travel by air and then decide on renting a car because they need ground transportation once they get off their flights at the Airport. Arriving passengers (deplanements), particularly visitors ending their flights at ANC, constitute the market for airport rental cars. The Airport, however, tracks passenger traffic in terms of enplanements. Enplanements serve as a good proxy for deplanements since the two measures track each other almost perfectly.

Historical monthly data on enplanements are available through September 2024. Projections are generated from a multivariate regression model of enplanements with the following market demand drivers as explanatory variables: real per capita personal income of the Anchorage MSA and passenger yield at ANC.

4.1 | Operating Airline History

According to data accessed on November 14, 2024, fourteen different airlines had scheduled flights at ANC through 2024. Table 3 shows all the airlines that have or have had scheduled flights at ANC since 2016.

From 2016 to 2024, the airlines that have operated at ANC for the entire period include Alaska Airlines, American Airlines, Corvus Airlines, Delta Air Lines, Grant Aviation Inc., Sun Country Airlines, and United Airlines. Many of ANC's international carriers ceased operations at the Airport when the COVID-19 pandemic began in 2020, such as Air Canada, Condor Flugdienst, and Icelandair—of them, Air Canada and Condor Flugdienst resumed service in 2022. Other longstanding airlines that halted operations at ANC include JetBlue and Penair, though Penair is still contracted as a regional carrier for Alaska Airlines. Three new airlines were introduced to ANC in 2022: Aleutian Airlines, EW Discover, and Northern Pacific Airway.

All but two of ANC's 2022 airlines continued providing service through 2023 and 2024—Corvus and Iliamna ceased operations at the Airport after 2022. In their place, however, one more new airline, Kenai Aviation Operations, started service at ANC in 2023 and continues as of 2024.

Table 3 | Scheduled Passenger Airlines at ANC, by Calendar Year

| Annual Scheduled Flights by Carrier | | | | | | | |
|---|--------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Code | Carrier Name | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
| AC | Air Canada | • | | | • | • | • |
| AS | Alaska Airlines ¹ | • | • | • | • | • | • |
| VC | Aleutian Airways | | | | • | • | • |
| AA | American Airlines | • | • | • | • | • | • |
| DE | Condor Flugdienst | • | | | • | • | • |
| CON | ConocoPhillips Aviation Alaska | • | • | • | • | • | • |
| DL | Delta Air Lines | • | • | • | • | • | • |
| 4Y | EW Discover | | | | • | • | • |
| GV | Grant Aviation, Inc. | • | • | • | • | • | • |
| KW | Kenai Aviation Operations | | | | | • | • |
| 7H | Northern Pacific Airway | | | | • | • | • |
| 7S | Ryan Air | | • | • | • | • | • |
| SY | Sun Country Airlines | • | • | • | • | • | • |
| UA | United Airlines | • | • | • | • | • | • |
| Airlines that have previously served ANC | | | | | | | |
| G4 | Allegiant Air LLC | • | | | | | |
| 7H | Corvus Airlines | • | • | • | • | | |
| F9 | Frontier Airlines Inc. | | | • | | | |
| H6 | Hageland Aviation Services Inc | | | • | | | |
| FI | Icelandair | • | | | | | |
| IAR | Iliamna Air Taxi | • | • | • | • | | |
| B6 | JetBlue Airways Corporation | • | | | | | |
| KS | Penair | • | | | | | |
| 8D | Servant Air, Inc. | | | | | | |
| VN | Vietnam Airlines | | • | | | | |

Note: Airlines and/or years with less than 10 scheduled flights are not included.

¹ Contracts Penair and Horizon Air.

Source: OAG Schedules Analyzer, last accessed November 14th, 2024.

4.2 | Overall Enplanement Trends

In addition, the trends in passenger traffic at ANC mirror business cycle changes and the significant challenges and transformations that have reshaped the broader U.S. aviation industry. From the early 2000s, a series of major events created a difficult operating environment nationwide. The brief recession of 2001, followed by the devastating terrorist attacks of September 11th, severely curtailed air travel demand. Subsequent years brought slow economic growth, heightened airport security measures that discouraged short-haul travel, and increased price sensitivity among passengers. These challenges were compounded by the dramatic rise in fuel prices, which more than quadrupled between 2002 and 2008, reaching historic peaks just as the Great Recession took

hold in 2008. This global economic downturn further suppressed both passenger and cargo demand.

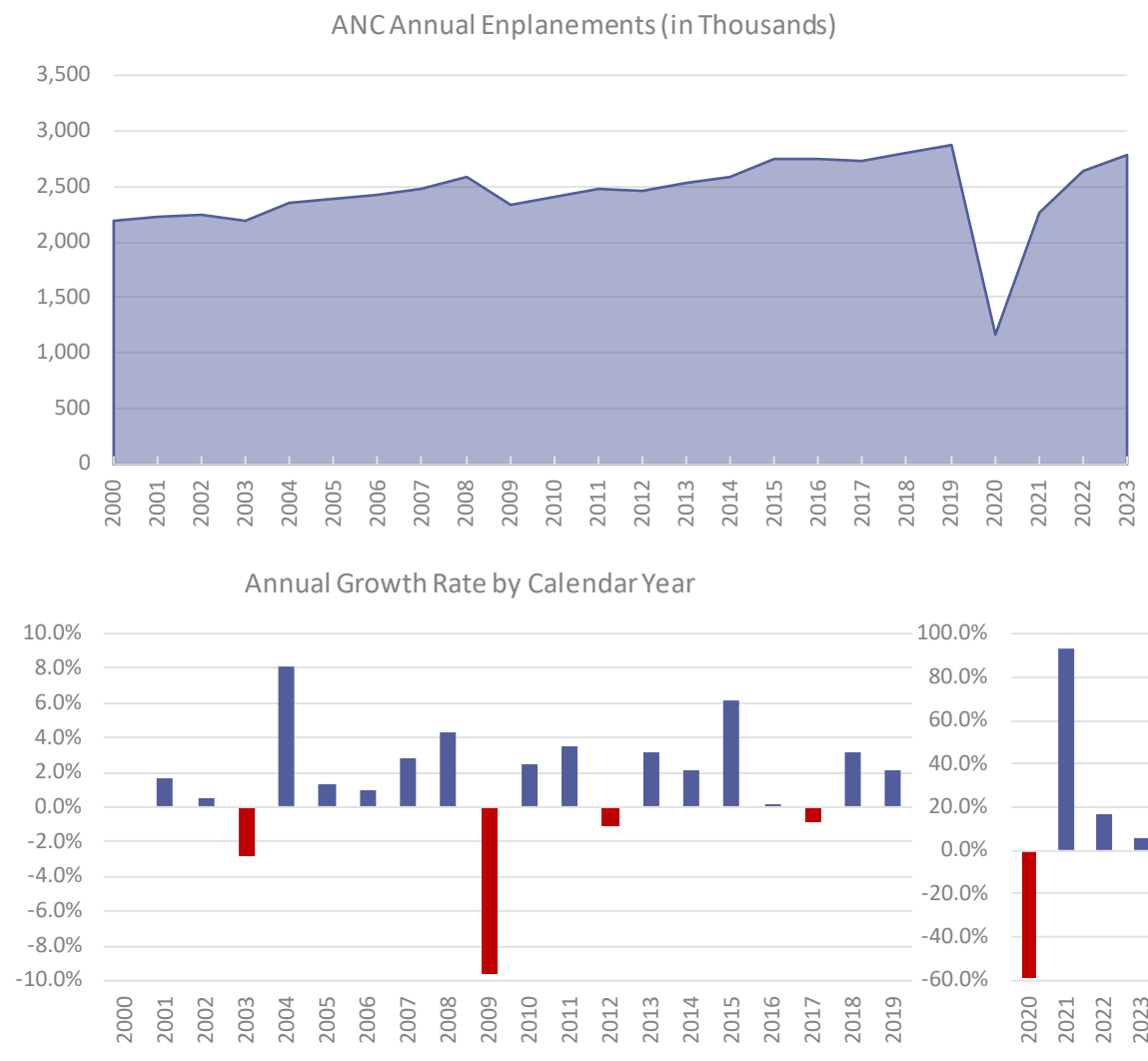
In response, the U.S. airline industry underwent a period of significant restructuring and consolidation, marked by bankruptcies and mergers that ultimately led to four major airlines controlling 80 percent of the domestic market. Airlines implemented aggressive cost-cutting measures, including capacity reductions, fleet adjustments, and changes to route networks. While the industry as a whole began to see profits return around 2010, and a sharp drop in fuel prices in 2014 provided further relief, the COVID-19 pandemic in 2020 delivered an unprecedented shock, causing a near-total collapse in air travel. Since then, the aviation industry has been recovering, but many airports, including ANC, have yet to return to their pre-pandemic traffic levels.

ANC followed a slow but gradual upward trend since 2000, only experiencing four past declines prior to the COVID-19 pandemic: in 2003, 2009, 2012, and 2017. Enplanements faced a 9.6 percent decrease in 2009 due to the Great Recession, but the other three declines were much smaller—under 3 percent. After the Great Recession, however, ANC's enplanements did not return to their previous 2008 peak until 2014. From there, enplanements grew steadily to a 2019 peak of 2.9 million. In 2020, the COVID-19 pandemic caused a significant decline of 59.2 percent in the Airport's enplanements to 1.2 million.

ANC's recovery has been progressing, with a substantial 92.8 percent increase in enplanements from 2020 to 2021, up to 2.3 million. Recovery continued through 2022 and 2023, albeit at a slower rate, with enplanements reaching 2.8 million as of 2023—about 97 percent of ANC's pre-pandemic 2019 peak. Figure 11 shows ANC's long-term historical enplanement trends from 2000 to 2023.

In 2024 through September, the year-over-year growth in enplanements slowed to 0.5 percent. For the month of September, enplanements were about 93 percent of pre-pandemic September 2019 level.

Figure 11 | Historical Enplanement Trends at ANC by Calendar Year

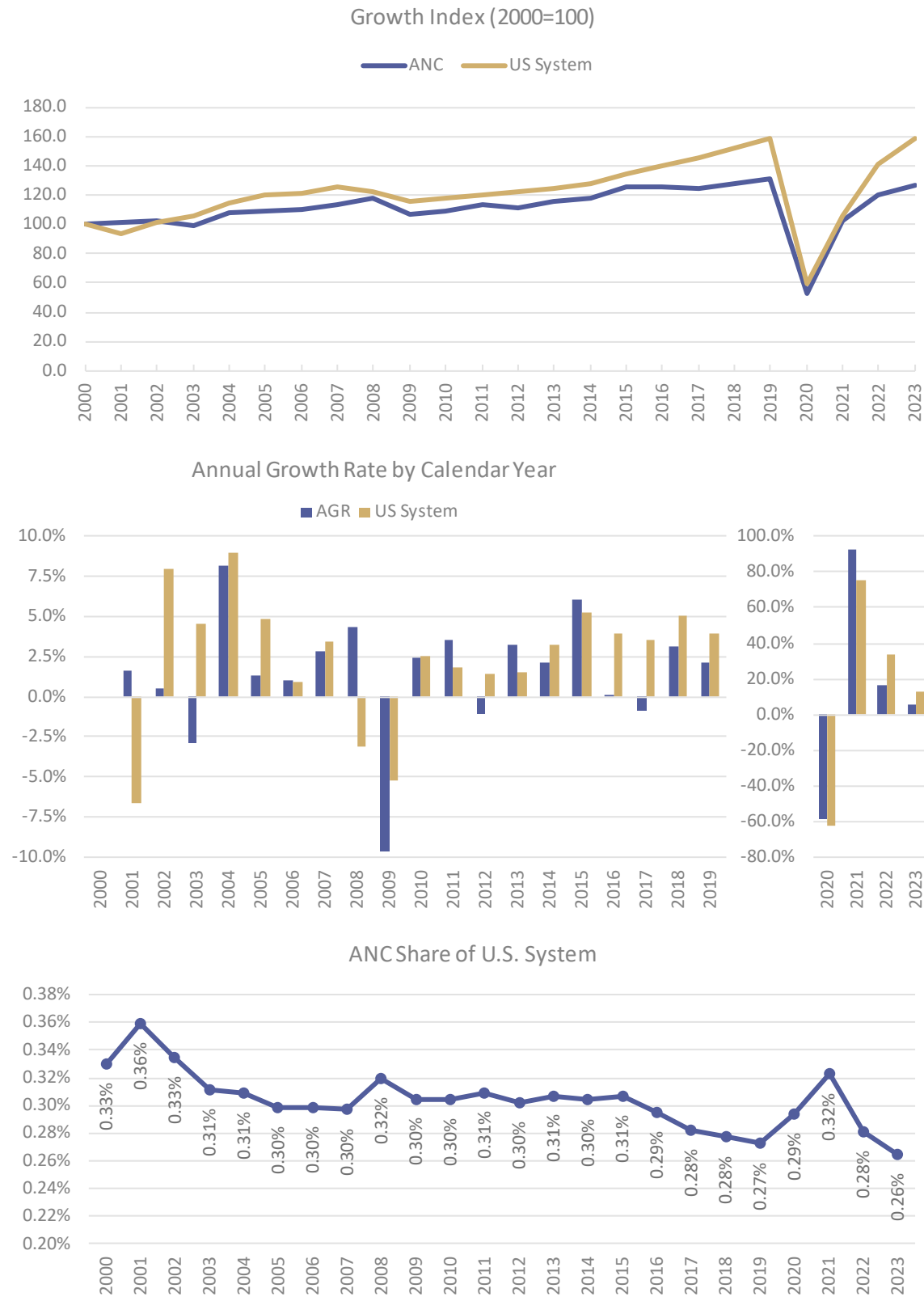


Source: Airport records.

4.3 | Comparison With National Trends

Figure 12 compares enplanement growth trends between ANC and the U.S. total from 2000 to 2023. It shows growth indices starting in 2000, annual growth rate comparisons, and ANC’s annual share of U.S. enplanements. Table 4 shows the underlying annual enplanement data including the year-to-date total for January through September 2024.

Figure 12 | ANC and U.S. Total Enplanement Growth by Calendar Year



Source: Airport records and Bureau of Transportation Statistics.

Table 4 | ANC and U.S. System Annual Enplanements

| CY | ANC | | US System | | ANC Share of US System |
|-----------------------------|------------|--------|------------|--------|------------------------|
| | EP (1000s) | AGR | EP (1000s) | AGR | |
| 2000 | 2,198 | | 665,487 | | 0.33% |
| 2001 | 2,233 | 1.6% | 621,369 | -6.6% | 0.36% |
| 2002 | 2,246 | 0.6% | 670,604 | 7.9% | 0.33% |
| 2003 | 2,181 | -2.9% | 700,864 | 4.5% | 0.31% |
| 2004 | 2,359 | 8.2% | 763,710 | 9.0% | 0.31% |
| 2005 | 2,391 | 1.3% | 800,850 | 4.9% | 0.30% |
| 2006 | 2,414 | 1.0% | 808,103 | 0.9% | 0.30% |
| 2007 | 2,482 | 2.8% | 835,510 | 3.4% | 0.30% |
| 2008 | 2,590 | 4.4% | 809,822 | -3.1% | 0.32% |
| 2009 | 2,341 | -9.6% | 767,817 | -5.2% | 0.30% |
| 2010 | 2,398 | 2.5% | 787,478 | 2.6% | 0.30% |
| 2011 | 2,483 | 3.5% | 802,135 | 1.9% | 0.31% |
| 2012 | 2,455 | -1.1% | 813,123 | 1.4% | 0.30% |
| 2013 | 2,534 | 3.2% | 825,322 | 1.5% | 0.31% |
| 2014 | 2,589 | 2.2% | 851,850 | 3.2% | 0.30% |
| 2015 | 2,747 | 6.1% | 896,632 | 5.3% | 0.31% |
| 2016 | 2,748 | 0.0% | 931,989 | 3.9% | 0.29% |
| 2017 | 2,723 | -0.9% | 964,765 | 3.5% | 0.28% |
| 2018 | 2,808 | 3.1% | 1,013,213 | 5.0% | 0.28% |
| 2019 | 2,869 | 2.2% | 1,052,981 | 3.9% | 0.27% |
| 2020 | 1,172 | -59.2% | 398,655 | -62.1% | 0.29% |
| 2021 | 2,260 | 92.8% | 700,560 | 75.7% | 0.32% |
| 2022 | 2,636 | 16.6% | 937,367 | 33.8% | 0.28% |
| 2023 | 2,785 | 5.7% | 1,053,196 | 12.4% | 0.26% |
| YTD 2023 | 2,222 | | 700,156 | | 0.32% |
| YTD 2024 | 2,234 | 0.5% | 742,659 | 6.1% | 0.30% |
| Compound Annual Growth Rate | | | | | |
| 2000-2010 | 0.9% | | 1.7% | | |
| 2007-2009 | -2.9% | | -4.1% | | |
| 2000-2019 | 1.4% | | 2.4% | | |
| 2019-2023 | -0.7% | | 0.0% | | |
| 2000-2023 | 1.0% | | 2.0% | | |

Source: Airport records and Bureau of Transportation Statistics.
 Year-to-date (YTD) totals are through September.

Unlike the U.S. total, ANC did not suffer a decline in 2001 after the September 11 terrorist attacks. ANC faced a decrease later in 2003 and, since then, has lagged behind the U.S. system's growth. During the Great Recession, ANC experienced a decline in 2009, a year later than the U.S. system,

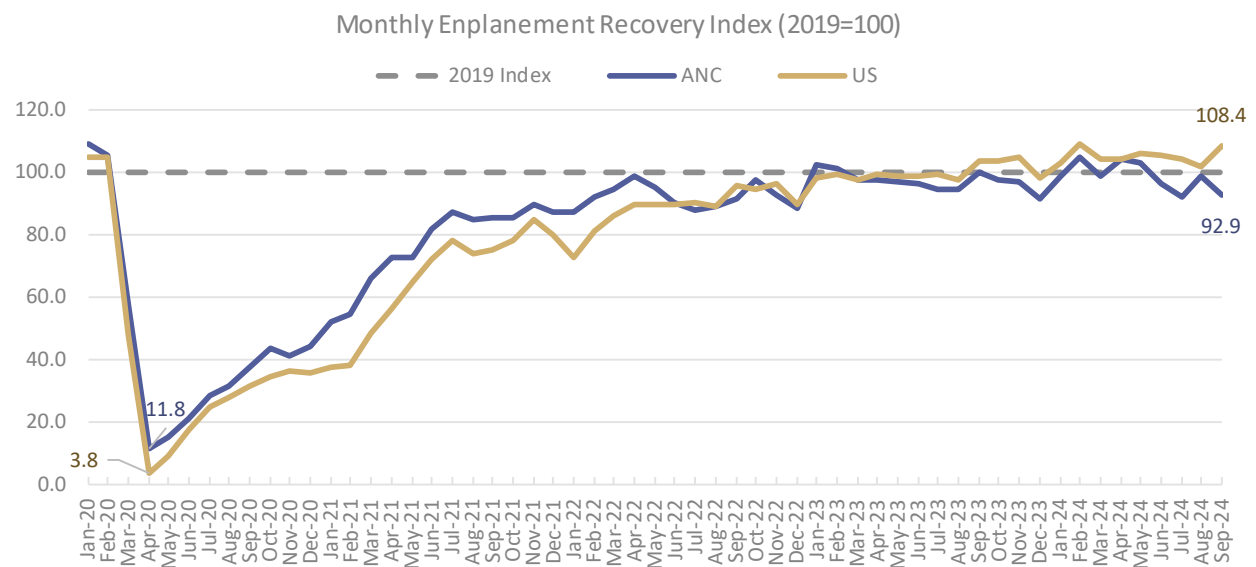
but a sharper decrease. After the Great Recession, enplanement growth for the U.S. system was more consistent than that of ANC, widening the gap between the U.S. and ANC growth trajectories and reducing ANC’s share of U.S. total enplanements. During the COVID-19 pandemic in 2020, travel restrictions across the country caused passenger traffic to fall sharply nationwide—down 62.2 percent for the U.S. system, and down 59.2 percent for ANC. ANC again lagged the U.S. system in post-pandemic recovery.

ANC is a medium hub commercial service airport by FAA classification. A medium hub is an airport enplaning at least 0.25 percent but less than 1 percent of total U.S. enplanements. Over the past two decades, ANC’s share of total U.S. enplanements has been gradually shrinking from its 2000 share of 0.33 percent. Aside from two notable increases, one in 2001 and another in 2008, ANC largely maintained a share of 0.30 to 0.31 percent until 2015. After 2015, ANC’s growth lagged behind the U.S. system, and its share shrunk to 0.26 percent as of 2023.

4.4 | Monthly Enplanement Recovery

In April 2020, the COVID-19 pandemic caused all air traffic across the United States to drop dramatically, and has since been working to recover—the U.S. system fell to 3.8 percent of its 2019 level, and ANC fell to 11.8 percent (Figure 13). The Airport did not suffer as significant a decline as the national total, and initially experienced a faster recovery. However, ANC began to lag national recovery in the second half of 2022. As of September 2024, ANC’s recovery progress dipped to 92.9 percent of its 2019 monthly enplanement level, while the U.S. system saw an uptick to 108.4 percent of its 2019 level.

Figure 13 | Monthly Recovery Comparison, ANC vs. U.S. System

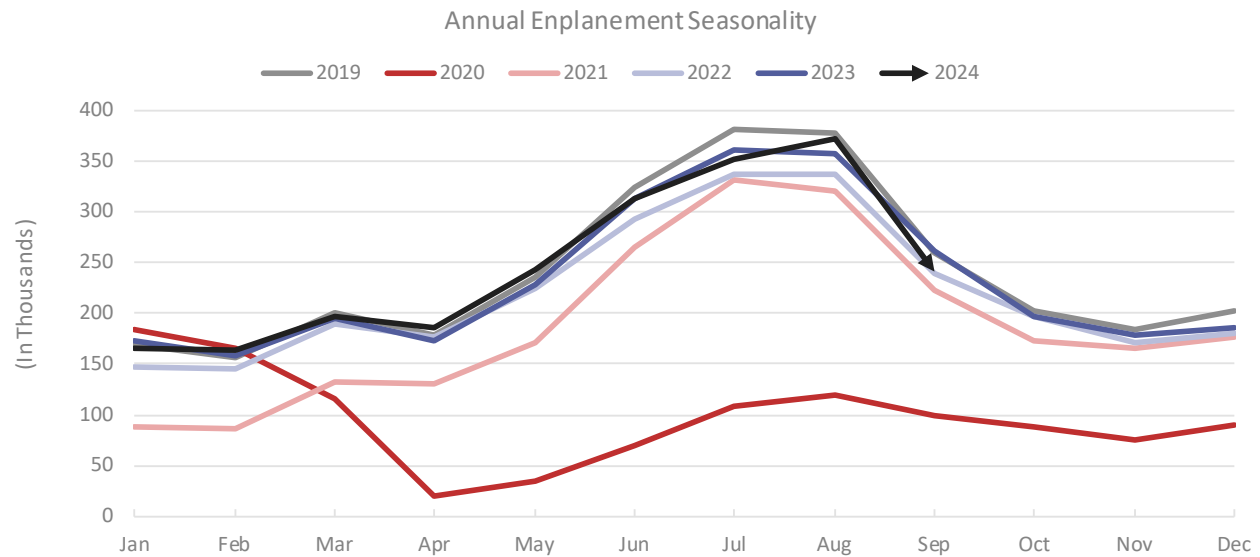


Source: Airport records and Bureau of Transportation Statistics.

4.5 | Enplanement Seasonality

Figure 14 shows the monthly enplanement levels at ANC from January 2017 to September 2024. Each year, ANC’s enplanements consistently peak in the summer and dip in the winter. 2020 broke this pattern due to air traffic dropping almost 97 percent across the United States in April. Enplanements have returned to normal seasonal patterns with the summer peak occurring most often in July.

Figure 14 | Monthly Enplanement Trends



Source: Airport records.

Table 5 shows the monthly enplanements shares of each annual total from 2010 forward (aside from 2023, due to not having the entire year’s total yet) and highlights the largest and smallest monthly shares each year. July is most often the peak month each year, with February consistently having the least enplanements. 2020 disrupted this pattern due to the COVID-19 pandemic and the suspension of air traffic in April, but monthly enplanement shares returned to usual trends in the next year.

Table 5 | Monthly Enplanement Shares

| Enplanement Shares | | | | | | | | | | | | | | |
|---------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Month | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Jan | 6.4% | 6.3% | 6.4% | 6.3% | 6.4% | 6.3% | 6.4% | 6.3% | 6.0% | 5.9% | 15.7% | 3.9% | 5.6% | 6.2% |
| Feb | 5.4% | 5.6% | 5.9% | 5.6% | 5.6% | 5.5% | 5.8% | 5.7% | 5.4% | 5.5% | 14.1% | 3.8% | 5.5% | 5.7% |
| Mar | 6.6% | 7.3% | 7.2% | 7.0% | 7.2% | 7.2% | 7.3% | 7.1% | 6.9% | 7.0% | 9.8% | 5.8% | 7.2% | 7.0% |
| Apr | 6.3% | 6.3% | 6.5% | 6.3% | 6.1% | 6.3% | 6.4% | 6.4% | 6.3% | 6.2% | 1.8% | 5.8% | 6.7% | 6.2% |
| May | 8.0% | 8.0% | 8.3% | 8.4% | 8.4% | 8.3% | 8.4% | 8.3% | 8.3% | 8.2% | 3.0% | 7.6% | 8.5% | 8.2% |
| Jun | 11.0% | 11.0% | 11.0% | 11.0% | 10.4% | 10.8% | 11.2% | 11.2% | 11.3% | 11.3% | 6.0% | 11.7% | 11.1% | 11.3% |
| Jul | 13.1% | 12.9% | 12.6% | 12.9% | 12.7% | 13.0% | 12.7% | 12.8% | 13.1% | 13.3% | 9.3% | 14.7% | 12.8% | 13.0% |
| Aug | 12.9% | 12.5% | 12.5% | 12.8% | 12.5% | 12.5% | 12.7% | 12.7% | 13.0% | 13.1% | 10.2% | 14.2% | 12.8% | 12.8% |
| Sep | 8.9% | 9.1% | 8.8% | 9.1% | 9.1% | 8.9% | 8.9% | 8.9% | 9.1% | 9.1% | 8.4% | 9.9% | 9.1% | 9.4% |
| Oct | 7.4% | 7.3% | 7.0% | 7.2% | 7.4% | 7.2% | 6.8% | 7.0% | 7.0% | 7.0% | 7.6% | 7.6% | 7.5% | 7.1% |
| Nov | 6.7% | 6.6% | 6.7% | 6.3% | 6.6% | 6.6% | 6.4% | 6.5% | 6.6% | 6.4% | 6.4% | 7.3% | 6.5% | 6.4% |
| Dec | 7.3% | 7.0% | 7.0% | 7.1% | 7.5% | 7.2% | 7.1% | 7.0% | 6.9% | 7.1% | 7.7% | 7.8% | 6.8% | 6.7% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

Third largest share of CY total.

Second largest share of CY total.

Largest share of CY total.

Third smallest share of CY total.

Second smallest share of CY total.

Smallest share of CY total.

Source: Airport records.

SECTION 5 | AIR TRAFFIC FORECASTS

The forecast considers the impacts of the pandemic, shifts in air service supply and demand, changes in the business environment, and the underlying factors driving passenger traffic growth. To project air traffic through different stages of recovery and growth, we use a hybrid modeling framework that integrates multiple forecasting methods and data sources.

We present three scenarios—Base, High, and Low—each reflecting a different pace of short-term and long-term growth. The Base scenario assumes that recent economic and air traffic trends will continue. The High scenario offers a more optimistic outlook for the economy and air travel demand, while the Low scenario takes a more cautious view, considering longer-lasting labor and fleet constraints on airline capacity, dampening effects of high prices on discretionary travel spending, a cooling labor market, and slowing economic growth.

The three scenarios provide a reasonable range for planning and sensitivity analysis. However, forecasts are inherently uncertain, and many factors can cause actual performance to deviate from the projected range. In addition, structural changes in the airline industry and the broader economy heighten risks and uncertainties. At the end of this section, we will discuss various factors contributing to forecast risk and uncertainty.

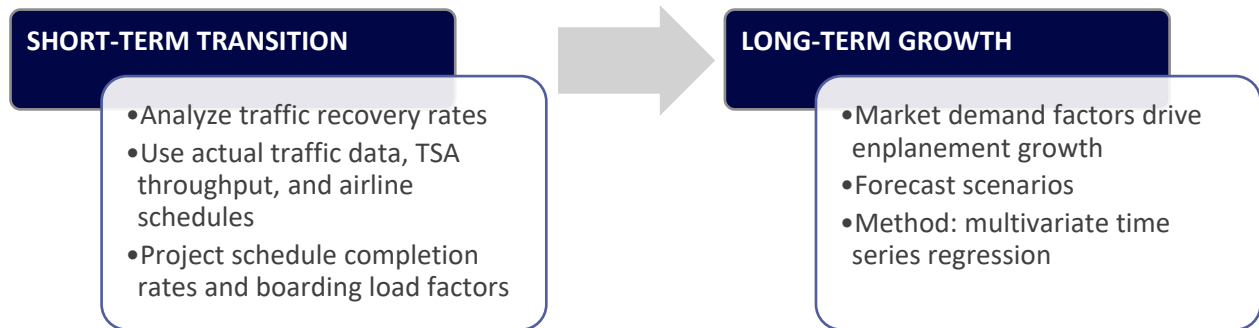
5.1 | Forecast Methodology

Our hybrid modeling framework combines different methods and data sources to project air traffic in two phases (Figure 15):

- Short-term transition - We analyze recovery trends and project flights, seats, and enplanements for individual airlines based on their advance schedules, schedule completion rates, and boarding load factors. This process produces near-term projections through May 2025. Beyond that, we analyze the trends in monthly enplanements and assume a stabilization in enplanement growth through the remainder of 2025.
- Long-term growth - We switch to multivariate regression analysis to quantify the contribution of key market drivers (income and price) to air travel demand. We then forecast quarterly enplanement growth based on the projected trends in these drivers.

By dividing the forecast period into phases, we can apply the most appropriate methods, data, and assumptions to capture the factors driving air traffic trends in each phase. For example, airline schedules and operational factors provide a good basis for short-term projections. In the long run, market factors, such as income and price, primarily drive long-term passenger traffic, which in turn drives rental car demand. Multivariate regression analysis provides a better framework for linking long-term traffic growth to these market factors.

Figure 15 | Hybrid Forecast Development by Phase



Source: Unison Consulting, Inc.

5.2 | Short-Term Phase

In this phase, forecast development considers the recent progress in traffic recovery based on actual airport activity (enplanements) through September 2024, TSA screening throughput through October 2024, and advance airline schedules (accessed in November 2024).

Advance airline schedules provide the starting point for projecting seats and enplanements only through May 2025. Beyond that, advance schedules become less reliable due to changes in airline networks and routes. To account for potential schedule adjustments, we apply a completion factor to scheduled seats. This considers weather and aircraft maintenance disruptions, as well as periodic schedule adjustments anticipating flight bookings and the projected availability of aircraft and crew.

Table 6 shows the projected schedule completion rates decreasing from 100 percent to 98 percent in the Base scenario and 96.5 percent in the Low scenario by May 2025. In the High scenario, completion rates are expected to remain at 100 percent. These assumptions reflect improving trends since the pandemic.

Table 6 | Projected Schedule Completion Rates and Seats

| Month | Seat Completion Rate | | | Projected Seats | | |
|--------|----------------------|------------|------------|-----------------|------------|------------|
| | Scenario 1 | Scenario 2 | Scenario 3 | Scenario 1 | Scenario 2 | Scenario 3 |
| | Base | High | Low | Base | High | Low |
| Oct-24 | 100.0% | 100.0% | 100.0% | 258,922 | 258,922 | 258,922 |
| Nov-24 | 100.0% | 100.0% | 100.0% | 234,588 | 234,588 | 234,588 |
| Dec-24 | 100.0% | 100.0% | 100.0% | 236,589 | 236,589 | 236,589 |
| Jan-25 | 100.0% | 100.0% | 100.0% | 234,921 | 234,921 | 234,921 |
| Feb-25 | 100.0% | 100.0% | 100.0% | 213,146 | 213,146 | 213,146 |
| Mar-25 | 100.0% | 100.0% | 100.0% | 253,336 | 253,336 | 253,336 |
| Apr-25 | 99.0% | 100.0% | 97.5% | 250,946 | 253,481 | 247,144 |
| May-25 | 98.0% | 100.0% | 96.5% | 324,720 | 331,347 | 319,750 |

Source: OAG advance airline schedules and forecasts by Unison Consulting, Inc.

We apply boarding load factors (BLFs) to projected seats to estimate monthly enplanements. The BLF assumptions in Table 7 reflect seasonal patterns and overall improvement since the pandemic. In 2023, the Airport’s monthly BLF averaged 77.0 percent, 0.7 percentage points lower than 2019 levels (77.7 percent). In 2024, Airport’s monthly BLF averaged around 75.4 percent through September, or around 2.1 percentage point lower than 2023 levels over the same period.

Under the Base scenario, we assume the monthly average BLF will continue to improve and reach around 2019 levels between October 2024 and May 2025. Under the High scenario, the monthly average BLF is expected to be around 1.8 percentage points higher than 2019 levels over the same period. The Low scenario assumes that monthly BLF will be approximately 2.2 percentage points lower than 2019 levels.

Table 7 | Projected Boarding Load Factors (BLF)

| Month | Actual Boarding Load Factors | | | | | Forecast Boarding Load Factors ³ | | | |
|-------|------------------------------|-------------|---------------------------------|-------------|---------------------------------|---|--------------------|--------------------|-------------------|
| | 2019 BLF ¹ | 2023 BLF | Difference (pp) ² | 2024 BLF | Difference (pp) ² | Month- Year | Scenario 1 Base | Scenario 2 High | Scenario 3 Low |
| Jan | 69.6% | 70.1% | 0.5 | 72.4% | 2.8 | Jan-25 | 72.9% | 74.9% | 70.9% |
| Feb | 73.2% | 70.6% | -2.6 | 75.3% | 2.2 | Feb-25 | 75.8% | 77.8% | 73.8% |
| Mar | 79.9% | 78.8% | -1.2 | 78.2% | -1.7 | Mar-25 | 78.7% | 80.7% | 76.7% |
| Apr | 71.6% | 71.6% | 0.1 | 72.8% | 1.2 | Apr-25 | 73.3% | 75.3% | 71.3% |
| May | 78.0% | 75.7% | -2.2 | 72.4% | -5.6 | May-25 | 72.9% | 74.9% | 70.9% |
| Jun | 78.7% | 80.2% | 1.5 | 73.9% | -4.8 | | | | |
| Jul | 84.4% | 83.7% | -0.7 | 75.1% | -9.3 | | | | |
| Aug | 85.4% | 83.6% | -1.8 | 83.2% | -2.2 | | | | |
| Sep | 81.5% | 82.1% | 0.6 | 74.1% | -7.3 | | | | |
| Oct | 76.7% | 74.7% | -2.0 | | | Oct-24 | 74.7% | 76.7% | 72.7% |
| Nov | 75.2% | 76.0% | 0.8 | | | Nov-24 | 76.0% | 78.0% | 74.0% |
| Dec | 78.2% | 76.4% | -1.8 | | | Dec-24 | 76.4% | 78.4% | 74.4% |

Source: Unison Consulting, Inc.

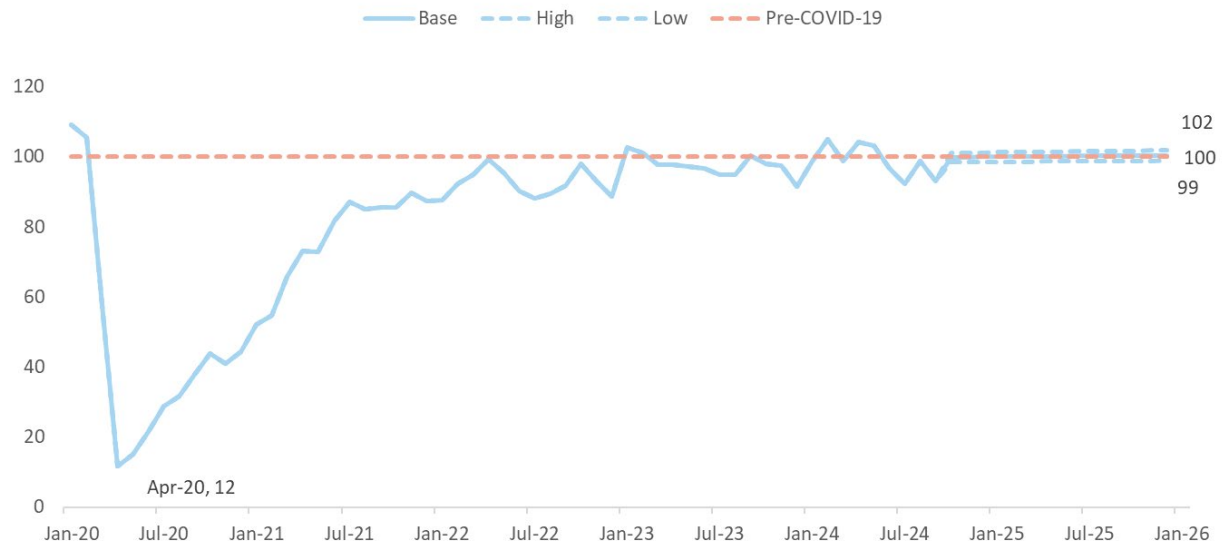
¹BLF = enplanements/seats.

²Percentage-point (pp) difference compared to 2019 levels. Negative values indicate lower 2023 and 2024 BLF compared to 2019.

³BLF forecasts begin in October 2024.

Figure 16 shows the projections of monthly enplanements based on our assumptions of advanced schedules and boarding load factors indexed to 2019 levels. Since its nadir in April 2020, monthly enplanements at ANC have gradually recovered toward 2019 pre-COVID levels. As of September 2024, enplanements were around 93 percent of the 2019 level, though the year-to-date level averaged about 99 percent of the 2019 level. By December 2025, ANC's enplanements are expected to be around 99 to 101 percent of 2019 levels, 100 percent in the Base scenario.

Figure 16 | Historical and Forecast Monthly Enplanements (Indexed to 2019 Levels)



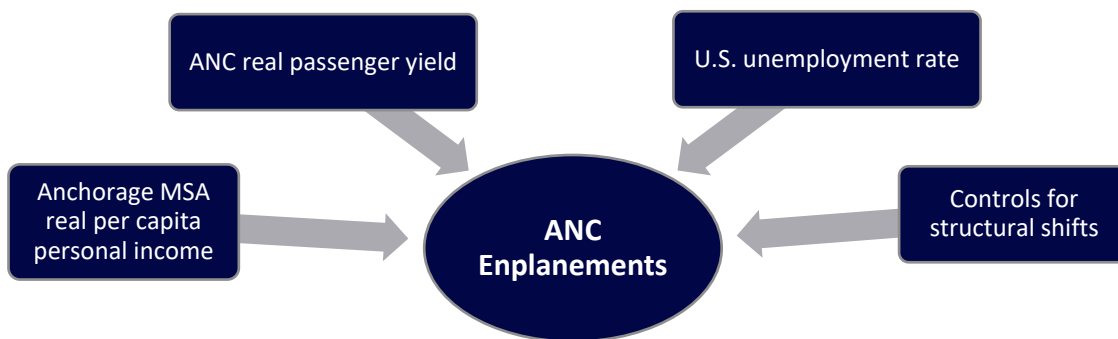
Source: Unison Consulting, Inc.

5.3 | Long-Term Phase

For long-term forecasting, we shift to a demand-driven approach. We assume that traffic growth will follow historical patterns, with market factors driving passenger traffic and airlines adjusting supply to meet demand. Multivariate time series regression analysis provides a rigorous quantitative framework for measuring the impact of market drivers (income and price indicators) on enplanement growth while considering structural changes (Figure 17).

Regression analysis provides a rigorous and quantitative framework for measuring the contributions of individual demand drivers to enplanement growth while accounting for structural changes at the Airport, such as the 9/11 terrorist attacks in 2001.

Figure 17 | Key Drivers of Enplanement Growth



Source: Unison Consulting, Inc.

Forecasting using regression analysis involves two steps:

1. **Model estimation:** We estimate the regression equation using historical and short-term forecast data (2000-2025). The equation includes “coefficients” that measure the effect of each driver on enplanements.
2. **Forecast development:** We combine the regression coefficient estimates with projections of market drivers to forecast enplanement growth.

The regression estimation method minimizes forecast errors, which measure the differences between the actual and predicted enplanement levels.

Consumer demand theory, along with our assessment of structural changes at the Airport and the aviation industry, informs the specification of the regression model. Quarterly enplanements serve as the dependent variable. The key explanatory variables include two economic indicators, the Anchorage MSA’s real per capita personal income and U.S. unemployment rate, and a price indicator, ANC’s real passenger yield.

In the Base scenario, the forecasts of economic and income indicators and real passenger yield come from Moody’s Analytics (forecast update as of November 2024) and FY2024-2044 FAA Aerospace Forecasts, respectively. Alternative growth rates are used in the High and Low scenarios. To produce the alternative growth rates discussed below, we consider the forecasts in the Wall Street Journal’s October 2024 Economic Survey and adjust the Base forecasts.¹⁷

To control for the effects of seasonality, the regression model includes control variables that capture the quarterly differences in average enplanements. Together these explanatory variables prove to be strong predictors of ANC’s historical enplanement levels. Additional variables are included to adjust for serial correlation common in time series data.

Anchorage MSA’s Real per Capita Personal Income

The Anchorage MSA’s real per capita personal income indicates consumer income and overall economic trends for the region. Holding all other factors constant, real per capita personal income growth promotes enplanement growth. Conversely, decreases in real per capita personal income decrease enplanements. The positive regression coefficient estimate for real per capita personal income confirms the direct relationship between income and air travel demand.

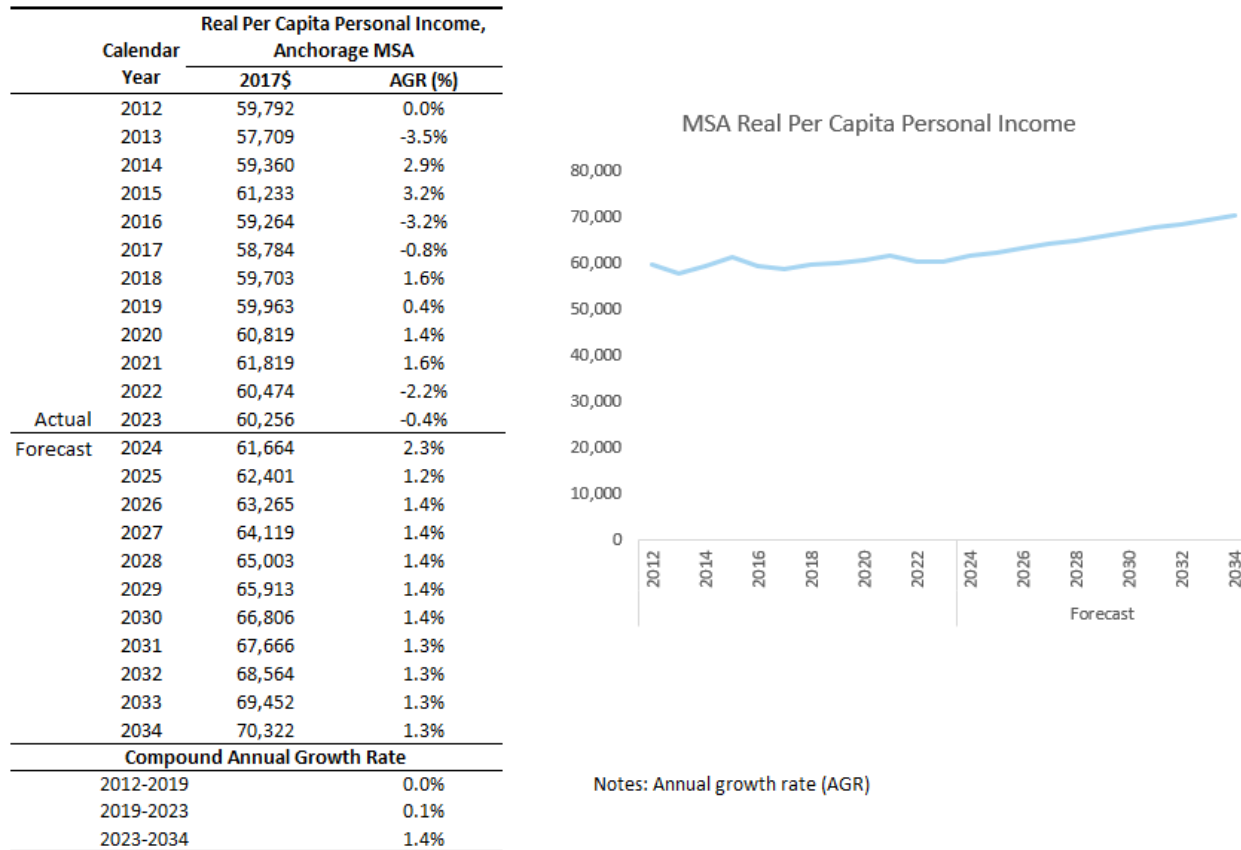
The Anchorage MSA’s real per capita personal income was essentially flat between 2012 and 2019. It increased in 2020 and 2021, but then decreased in 2022 and 2023 as the COVID-19 pandemic exerted upward pressures on price levels (Figure 18).

The outlook for the Anchorage MSA is more optimistic than its history. According to the forecasts of Moody’s Analytics, the MSA’s real per capita personal income in the Base scenario is expected to

¹⁷ As the WSJ Economic Survey does not provide forecasts for the MSA per capita personal income, we adjust the MSA’s per capita personal income in the High and Low scenarios using the Survey’s estimates of real GDP growth.

grow BY2.4 percent in 2024 and 1.2-1.4 percent from 2025 onward. The compound annual growth rate over the forecast period in 1.4 percent. Relative to the Base scenario, the 2023-2034 compound annual growth rate is assumed to be 0.4 percentage points higher in the High scenario (1.8 percent) and 0.4 percentage points lower and lower in the Low scenario (1.0 percent).

Figure 18 | Anchorage MSA Real Per Capita Personal Income



Source: Moody's Analytics.

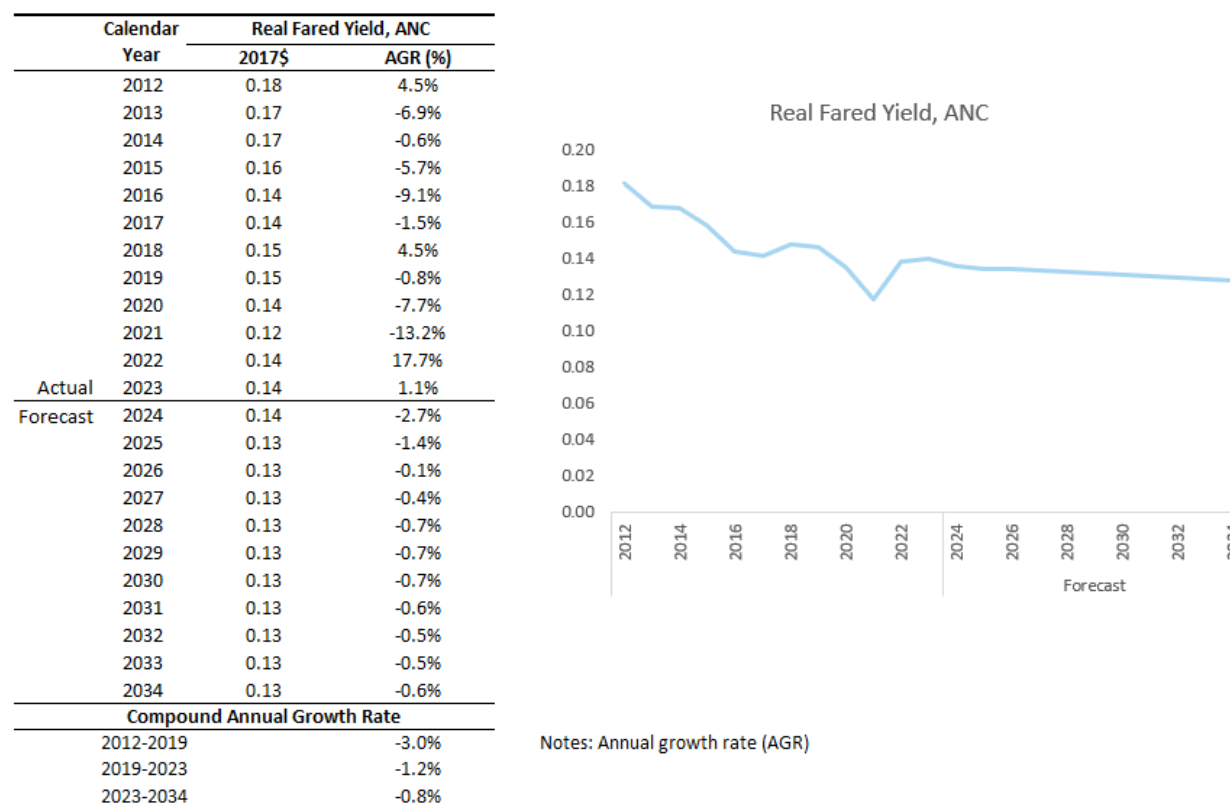
Real Passenger Yield at ANC

Consumer theory suggests a negative relationship between air travel demand and price. Holding all else constant, an increase in price decreases passenger traffic, while a decrease in price increases passenger traffic. Our measure of price is the average real passenger yield, calculated as total airline passenger revenues divided by revenue passenger miles, adjusted for inflation. This measure, which accounts for trip distance, serves as a more accurate indicator of the price of air travel than average airfare. Regression analysis supports the theory, showing a negative and statistically significant regression coefficient for real passenger yield.

Before the pandemic, ANC's real passenger yield fell from \$0.18 in 2012 to \$0.15 (CAGR = -3.0 percent). During the pandemic, airlines first significantly reduced airfares to stimulate travel, lowering yields to around \$0.12 at the trough in 2021. As traffic rebounded, airlines then raised

airfares, causing the real passenger yield to first rise to \$0.14 in 2022 and 2023. As traffic patterns normalize, we expect the Airport’s real passenger yield to continue fall gradually to \$0.13 by the end of the forecast period (CAGR, -0.8 percent). Relative to the Base scenario, the average real passenger yield is expected to fall 0.3 percentage points faster and slower in the High and Low scenarios, respectively.

Figure 19 | ANC Real Passenger Yield



Source: DB1B, FAA Aerospace Forecast, and Unison Consulting, Inc.

U.S. Unemployment Rate

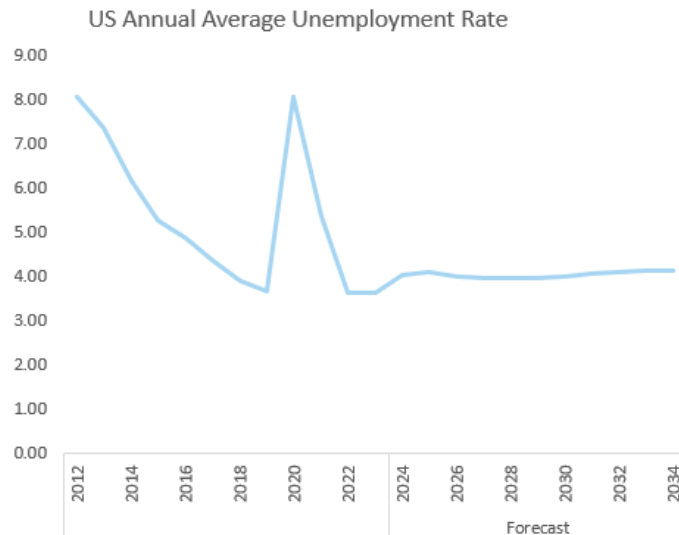
The U.S. unemployment rate provides a key indicator for national economic conditions, which affect aggregate demand for business and leisure travel. Falling unemployment rates indicate an expanding national economy, while rising unemployment rates indicate a slowing and contracting national economy. Passenger traffic tends to track business cycles in the U.S. economy. The regression coefficient from the model confirms the negative association between the U.S. unemployment rates and ANC passenger traffic, showing a negative and statistically significant negative sign.

Over the next decade, the U.S. unemployment rate in the Base scenario is expected to first rise gradually from the current historic lows, then fall, and then rise again, though staying close to 4 percent. According to the forecast by Moody’s Analytics, the U.S. unemployment rate in the Base scenario is projected to rise by 0.5 percentage points between 2023 and 2034 (CAGR = 1.2 percent).

The High scenario assumes lower unemployment, while the Low scenario assumes higher unemployment, with differences relative to the Base scenario being around 0.3 percentage points.

Figure 20 | U.S. Unemployment Rate

| Calendar Year | Annual Average Unemployment Rate, US | |
|------------------------------------|--------------------------------------|---------|
| | Percentage | AGR (%) |
| 2012 | 8.07 | -9.6% |
| 2013 | 7.36 | -8.9% |
| 2014 | 6.16 | -16.3% |
| 2015 | 5.27 | -14.3% |
| 2016 | 4.87 | -7.6% |
| 2017 | 4.36 | -10.6% |
| 2018 | 3.89 | -10.7% |
| 2019 | 3.68 | -5.5% |
| 2020 | 8.08 | 119.7% |
| 2021 | 5.35 | -33.8% |
| 2022 | 3.63 | -32.1% |
| Actual 2023 | 3.62 | -0.2% |
| Forecast 2024 | 4.04 | 11.6% |
| 2025 | 4.11 | 1.6% |
| 2026 | 4.01 | -2.4% |
| 2027 | 3.98 | -0.8% |
| 2028 | 3.97 | -0.1% |
| 2029 | 3.98 | 0.2% |
| 2030 | 4.01 | 0.8% |
| 2031 | 4.06 | 1.2% |
| 2032 | 4.10 | 1.0% |
| 2033 | 4.12 | 0.6% |
| 2034 | 4.13 | 0.1% |
| Compound Annual Growth Rate | | |
| 2012-2019 | | -10.6% |
| 2019-2023 | | -0.4% |
| 2023-2034 | | 1.2% |



Notes: Annual growth rate (AGR)

Source: Moody's Analytics.

5.3.1 | Other Explanatory Variables

The regression model also controls for structural shifts in the aviation industry following the terrorist attacks in 2001, seasonality in enplanement trends, and serial correlation inherent in the time series data used for estimating the model.

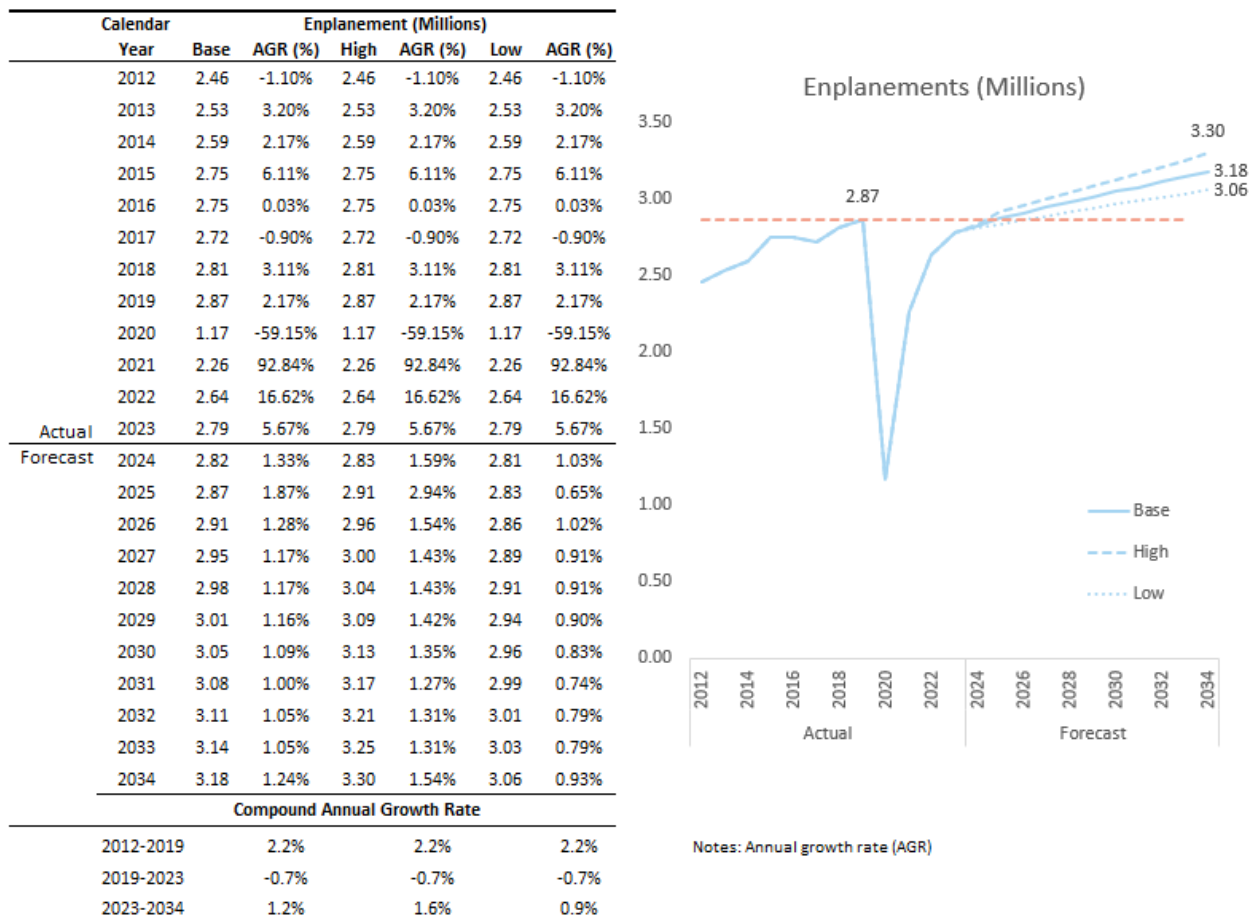
5.4 | Forecast Enplanements

Figure 21 shows the historical and forecast annual enplanement levels. The resulting forecasts are summarized below:

- Scenario 1 (Base):** In 2025, annual enplanements are expected to reach 2.87 million, similar to the 2019 level. Beyond 2025, annual enplanements grow at diminishing rates, averaging 1.1 percent annually. In 2034, annual enplanements are expected to reach 3.18 million, yielding a 2023-2034 compound annual growth rate of around 1.2 percent.

- **Scenario 2 (High):** Annual enplanements are expected to first exceed the pre-pandemic level in 2025, reaching 2.91 million. Beyond 2025, annual enplanements are expected to grow at an average annual rate of around 1.4 percent. In 2034, annual enplanements are expected to reach around 3.30 million, yielding a 2023-2034 compound annual growth rate of around 1.6 percent.
- **Scenario 3 (Low):** Annual enplanements eventually return to the pre-pandemic level by the end of 2027, reaching 2.89 million. Beyond 2027, annual enplanements are expected to grow at an average annual rate of 0.8 percent. In 2034, annual enplanements are projected to reach 3.06 million, yielding a 2023-2034 compound annual growth rate of 0.9 percent.

Figure 21 | Historical and Forecast Enplanements



Source: Unison Consulting, Inc.

The 2024 forecast is based on Airport records from January to September and projections from Unison Consulting, Inc. from October to December.

SECTION 6 | AIRPORT RENTAL CAR MARKET HISTORY

Data reported by the rental car companies at ANC are aggregated to reveal the historical trends in the Airport rental car market using the following key indicators:

- **Transaction days** – the total number of days for which vehicles were rented.
- **Rental contracts** – the count of rental transactions completed or number of customers accommodated as contract holders.
- **Gross revenue** – the total revenue received by RACs from rental contracts.
- **Average contract duration** – the mean number of days for which a car is rented per rental contract, calculated by dividing transaction days by rental contracts.
- **Average rental rate** – the mean price of renting a car per day, calculated by dividing gross rental revenues by transaction days. RACs adjust rental rates in response to market conditions, causing the average daily rental rate to fluctuate from year to year.

Gross revenue and rental rate are expressed in both nominal terms (current dollars) and real terms (constant 2017 dollars), with the latter using the urban consumer price index (CPI) to adjust for price inflation.

6.1 | Annual Trends

Table 8 summarizes the demand and revenue indicators of rental car activity for calendar years 2000 through 2022, along with the year-to-date total for January through September 2023.

Rental car companies serving airports operate in the same dynamic business environment that airlines operate in. They face changes in air travel demand patterns, economic recessions, and other shocks. The combined effects of these changes in the business environment underlie the trends in the different indicators of rental car activity. Since 2000, the ANC rental car market has been adversely affected in various degrees by the following major events: the 2001 U.S. economic recession, the 9/11 terrorist attacks, the 2008-2009 Great Recession, and the 2020 COVID-19 pandemic and economic recession. The downturns in the ANC rental car demand indicators coincide with these events.

Each downturn prior to 2020 was followed by recovery and expansion, as shown in Figure 22 and Figure 23. From 2000 through 2019, aggregate demand measures such as transaction days, rental contracts, and gross revenues exhibited increasing trends:

- Transaction days at ANC increased 34.9 percent (1.6 percent per year, on average)—the result of an increase in rental contracts of 22.7 percent (1.1 percent per year, on average) and an increase in the average contract duration of 11.6 percent (0.6 percent per year, on average).
- Rental gross revenue, in nominal terms, increased 65.5 percent (2.7 percent per year, on average) from an increase in transaction days of 34.9 percent (1.6 percent per year, on average).

average) and an increase in nominal rental rate of 22.7 percent (1.1 percent per year, on average). In real terms, rental gross revenue increased 11.4 percent (0.6 percent per year, on average), while the average rental rate decreased 17.5 percent (1 percent per year, on average).

- Much of the growth in transaction days, rental contracts, and gross revenue took place in the second half of the last decade, during the expansion phase of the previous business cycle.

The COVID-19 pandemic and subsequent restrictions on travel had a large impact on travel and, by extension, the rental car market in ANC. From 2019 to 2020, transaction days fell 52.7 percent, and rental contracts fell 57.9 percent—both below 2000 levels. While this led to the average contract duration increasing by 12.1 percent, rental gross revenue at ANC dropped 62.1 percent down to \$24.7 million, the lowest gross revenue ANC has seen in its available history dating back to 2000. While the overall U.S. economy has recovered from 2020's recession in the second quarter of 2021 and re-entered a state of growth, the aviation and rental car industries have yet to return to their pre-pandemic levels.

Numbers increased across all of ANC's rental car demand and revenue indicators through the following years into 2023. Transaction days increased 63.4 percent from 2020 to 2023, up to a total of roughly 895,000 days. Rental contracts increased 73.2 percent to about 178,000 contracts, leading to a slightly lower average contract duration of 5.0 days in 2023. Gross revenue quickly rebounded, rising to a total of 253.4 percent from 2020 to 2023, surpassing its 2019 level by a substantial margin and reaching \$86.0 million. The average rental rate also spiked due to the two-year recovery process, rising 116.2 percent to an average nominal rate of \$97.72 in 2023—slightly down from its 2022 peak of \$102.72, but still significantly higher than its entire available history since 2000.

Table 8 | Annual Rental Car Activity, 2000-YTD2024

| CY | Demand Indicators | | | Revenue Indicators | | | |
|-----------------------------|---------------------------------------|---------------------------------------|--|--------------------------------------|---------------------------------------|------------------------------------|--|
| | Transaction Days (1000s) ¹ | Rental Contracts (1000s) ¹ | Avg. Contract Duration (Days) ² | Gross Revenue (\$1000s) ¹ | Avg. Nominal Rental Rate ³ | Avg. Real Rental Rate ⁴ | |
| 2000 | 858.5 | 198.5 | 4.33 | \$39,410.4 | \$45.91 | \$65.35 | |
| 2001 | 847.9 | 191.9 | 4.42 | \$39,273.4 | \$46.32 | \$64.13 | |
| 2002 | 835.5 | 186.7 | 4.47 | \$40,550.1 | \$48.54 | \$66.14 | |
| 2003 | 840.7 | 184.6 | 4.56 | \$42,121.6 | \$50.10 | \$66.75 | |
| 2004 | 834.6 | 181.8 | 4.59 | \$45,868.5 | \$54.96 | \$71.32 | |
| 2005 | 814.9 | 172.2 | 4.73 | \$39,894.2 | \$48.96 | \$61.46 | |
| 2006 | 818.4 | 170.3 | 4.81 | \$39,771.0 | \$48.59 | \$59.10 | |
| 2007 | 858.2 | 199.1 | 4.31 | \$43,943.1 | \$51.20 | \$60.53 | |
| 2008 | 891.1 | 192.7 | 4.62 | \$47,133.0 | \$52.89 | \$60.23 | |
| 2009 | 738.3 | 168.1 | 4.39 | \$38,434.2 | \$52.06 | \$59.47 | |
| 2010 | 764.1 | 170.0 | 4.50 | \$40,611.0 | \$53.15 | \$59.74 | |
| 2011 | 803.8 | 177.1 | 4.54 | \$43,206.2 | \$53.75 | \$58.58 | |
| 2012 | 853.3 | 185.2 | 4.61 | \$41,354.7 | \$48.47 | \$51.75 | |
| 2013 | 871.4 | 189.4 | 4.60 | \$44,346.8 | \$50.89 | \$53.55 | |
| 2014 | 910.2 | 196.7 | 4.63 | \$48,341.9 | \$53.11 | \$54.99 | |
| 2015 | 1,039.5 | 222.1 | 4.68 | \$51,786.1 | \$49.82 | \$51.52 | |
| 2016 | 979.9 | 211.5 | 4.63 | \$51,121.9 | \$52.17 | \$53.28 | |
| 2017 | 1,019.7 | 222.1 | 4.59 | \$53,011.7 | \$51.99 | \$51.99 | |
| 2018 | 1,033.7 | 228.2 | 4.53 | \$59,636.0 | \$57.69 | \$56.32 | |
| 2019 | 1,158.9 | 243.3 | 4.76 | \$65,237.6 | \$56.29 | \$53.97 | |
| 2020 | 547.7 | 102.5 | 5.34 | \$24,753.6 | \$45.20 | \$42.80 | |
| 2021 | 744.0 | 134.3 | 5.54 | \$60,900.1 | \$81.85 | \$74.04 | |
| 2022 | 837.4 | 164.8 | 5.08 | \$86,010.2 | \$102.72 | \$86.03 | |
| 2023 | 895.1 | 177.6 | 5.04 | \$87,470.4 | \$97.72 | \$78.61 | |
| 2023 YTD | 740.6 | 141.2 | 5.25 | \$79,031.2 | \$106.72 | \$85.85 | |
| 2024 YTD | 821.4 | 160.0 | 5.13 | \$82,676.1 | \$100.65 | \$78.16 | |
| Compound Annual Growth Rate | | | | | | | |
| 2000-2010 | -1.2% | -1.5% | 0.4% | 0.3% | 1.5% | -0.9% | |
| 2007-2009 | -7.2% | -8.1% | 0.9% | -6.5% | 0.8% | -0.9% | |
| 2009-2019 | 4.6% | 3.8% | 0.8% | 5.4% | 0.8% | -1.0% | |
| 2000-2019 | 1.6% | 1.1% | 0.5% | 2.7% | 1.1% | -1.0% | |
| 2019-2023 | -6.3% | -7.6% | 1.4% | 7.6% | 14.8% | 9.9% | |
| 2000-2023 | 0.2% | -0.5% | 0.7% | 3.5% | 3.3% | 0.8% | |

Sources: ANC rental car companies for data on transaction days, rental contracts, and gross revenue; and Moody's Analytics and the U.S. Bureau of Labor Statistics for Consumer Price Index, both used in deriving gross revenue and rental rate in 2017 dollars.

YTD = January through September.

¹Data received from rental car companies.

²The average contract duration is calculated by dividing transaction days by rental contracts.

³The average nominal rental rate is calculated by dividing gross rental revenues by transaction days.

⁴The average real rental rate is expressed in constant 2017 dollars.

Figure 22 | Growth Trends in Transaction Days, Rental Contracts, and Contract Duration (2000=100)

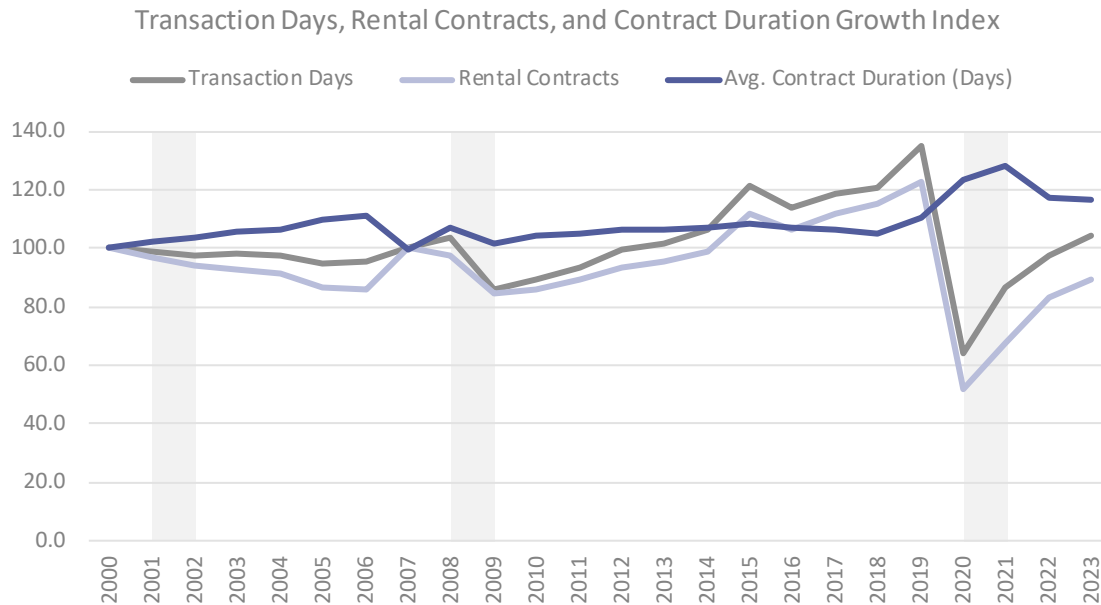
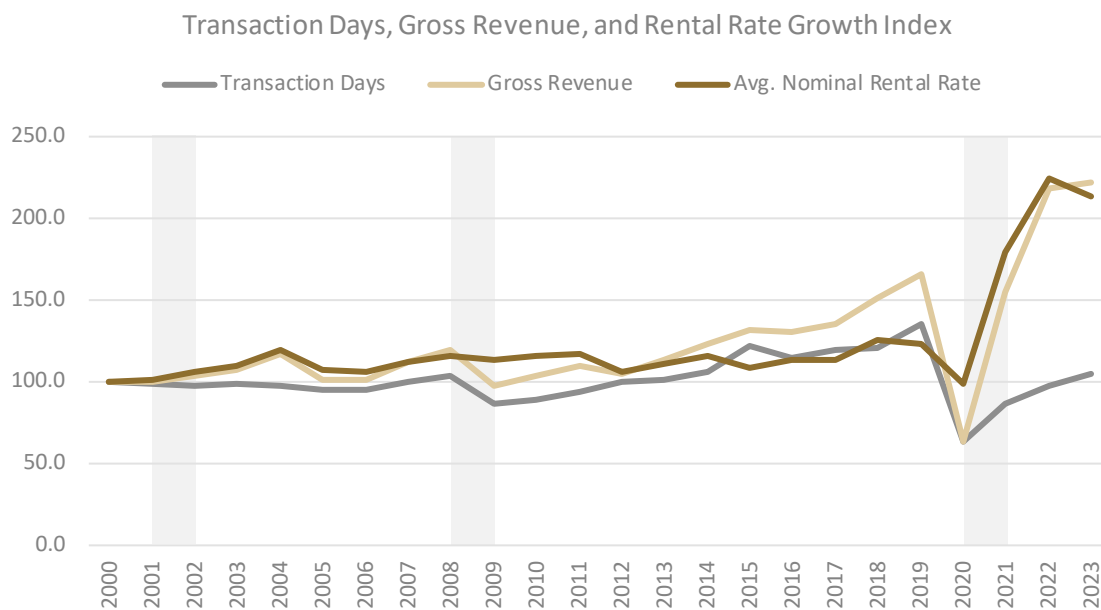


Figure 23 | Growth Trends in Transaction Days, Gross Revenue, and Rental Rate (2000=100)



Following the 9/11 terrorist attacks in 2001, the rental car market at ANC suffered relatively small declines in transaction days and rental contracts initially. The declines, however, persisted for a number of years. Transaction days and rental contracts returned to their 2000 levels only in 2007, when the Consolidated Facility opened. Gross revenue fared better—surpassing the 2000 level in all but one year through 2008—with increases in nominal rental rates.

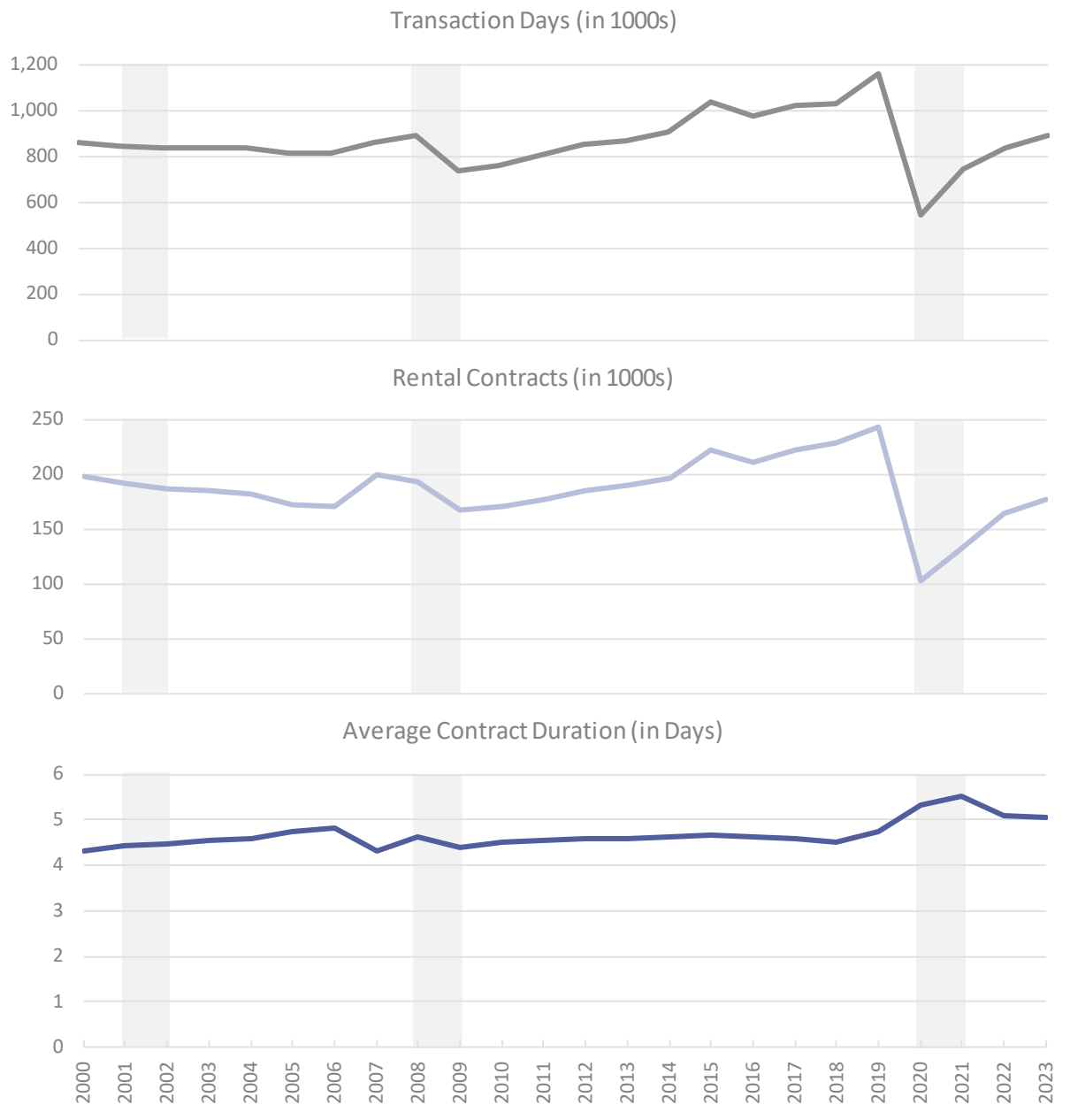
In 2008, the financial market crashed, setting off the Great Recession of 2008-2009. The RACs experienced substantial declines in transaction days, rental contracts, and nominal gross revenue by 7.2, 8.1, and 6.5 percent per year, respectively, during the recession. After the Great Recession ended in 2009, the rental car companies enjoyed steady growth at ANC. Transaction days, rental contracts, and nominal gross revenue increased by a compound growth rate of 4.6, 3.8, and 5.4 percent per year, respectively, between 2009 and 2019.

Figure 24 illustrates the annual levels and rates of change in transaction days, rental contracts, and the average contract duration separately. The trends in transaction days reflect the combined influence of the underlying rental contracts and contract duration. Transaction days exceeded 900,000 beginning in 2014, rising to an all-time high of 1.16 million in 2019. Rental contracts exceeded 200,000 for the first time in 2015 and continued rising to an all-time high of 243,000 in 2019. Record performance in the ANC rental car market in 2019 resulted from an acceleration of ANC passenger traffic growth and the use of the Consolidated Facility by non-airport visitors and cruise ship passengers.

In 2020, the COVID-19 pandemic abruptly ended the long-running economic expansion, resulting in deep declines in economic activities nationwide, including rental car activity at ANC. Through 2020, transaction days decreased from its record high to about 548,000 (down 52.7 percent), resulting from a decrease in rental contracts from its own peak down to about 102,000 (down 57.9 percent). However, the drops were tempered by an increase in contract duration to an average of 5.34 days (up 12.1 percent). The resulting 19.7 percent decrease in average nominal rental rate (from \$56.29 to \$45.20) reflects rental car companies' response to stimulate demand.

2021 began a partial recovery in transaction days and rental contracts, which continued in the following years up to about 895,000 days and 178,000 contracts in 2023. Neither demand indicator has yet to return to pre-pandemic levels. Average contract durations increased in 2021, up to a peak of 5.5 days. This peak has since decreased to 5.0 days as of 2023, which is still above the entire history of ANC's pre-pandemic average contract durations.

Figure 24 | Annual Trends in Demand Indicators

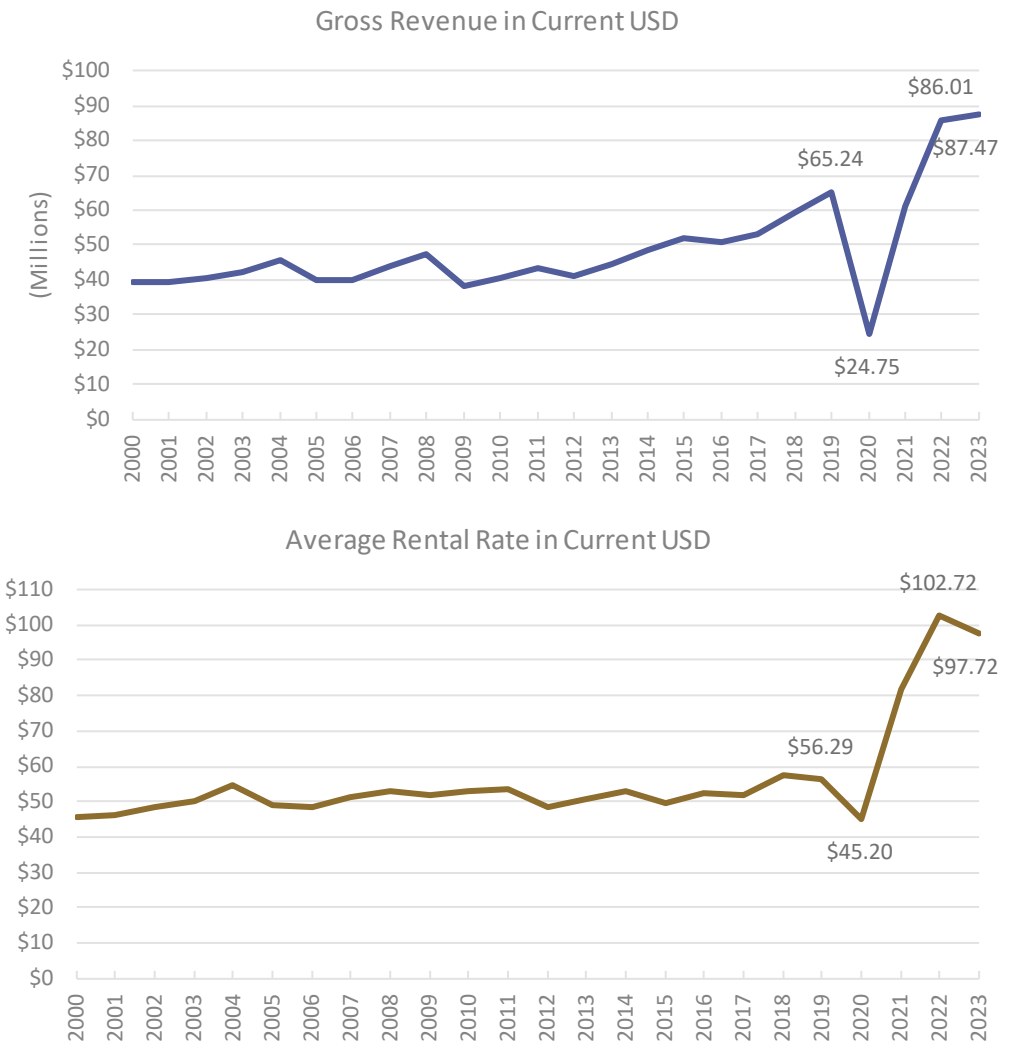


Source: ANC rental car companies.

Figure 25 illustrates the annual levels and rates of change in gross revenue and average rental rate in nominal terms. Gross revenue, in nominal terms, surpassed \$50 million beginning in 2015 and continued rising to a peak level of \$65.2 million in 2019, before falling significantly to \$24.8 million in 2020. The average rental rate, in nominal terms, reached its pre-pandemic peak of \$57.69 in 2018, up from values between \$45 and \$55 in previous years. In 2020, however, the average rental rate decreased to \$45.20 in response to economic decline.

Both revenue indicators took a sharp upturn in 2021, which continued into 2022. Gross revenue slowed but still continued to rise up to \$87.5 million in 2023, far above its 2019 pre-pandemic peak. Meanwhile, the average rental rate spiked to a height of \$102.72 in 2022, but has since slightly decreased to \$97.72 in 2023—still far above the rest of ANC’s prior rental rate history.

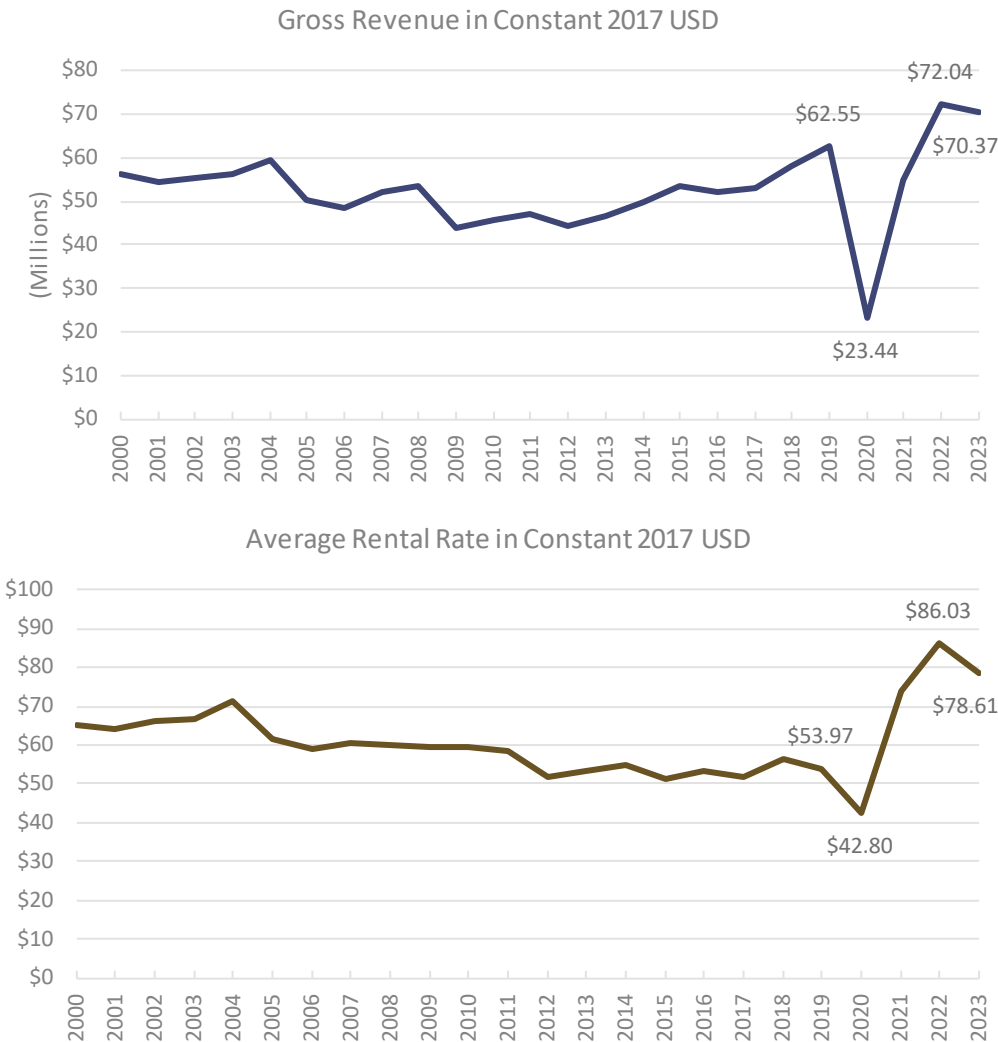
Figure 25 | Annual Trends of Revenue Indicators in Nominal Terms



Source: ANC rental car companies.

Figure 26 shows the trends in revenue indicators in real terms, expressed in constant 2017 dollars. After removing inflation effects, gross revenue and the average rental rate show decreasing trends from 2004 through 2012. After 2012, gross revenue increased steadily through 2019, while the average rental rate remained relatively constant, with both facing sharp declines in 2020 before rising again in 2021. Both measures set new historical peaks in 2022, but have since marginally decreased to a real gross revenue of \$70.4 million and average real rental rate of \$78.61 in 2023.

Figure 26 | Annual Trends of Revenue Indicators in Real Terms



Sources: ANC rental car companies, Moody’s Analytics, and U.S. Bureau of Labor Statistics.

6.2 | Monthly Patterns

ANC rental car activity shows wide seasonal variation. In previous years before 2020, activity was distinctly high during the summer months and low during the winter months—a reflection of the seasonal patterns in passenger traffic at the Airport and tourism in Alaska. In 2020, COVID-19 impacts altered the monthly patterns substantially. Figure 27 shows the monthly patterns in rental car demand indicators from 2017 to September 2024.

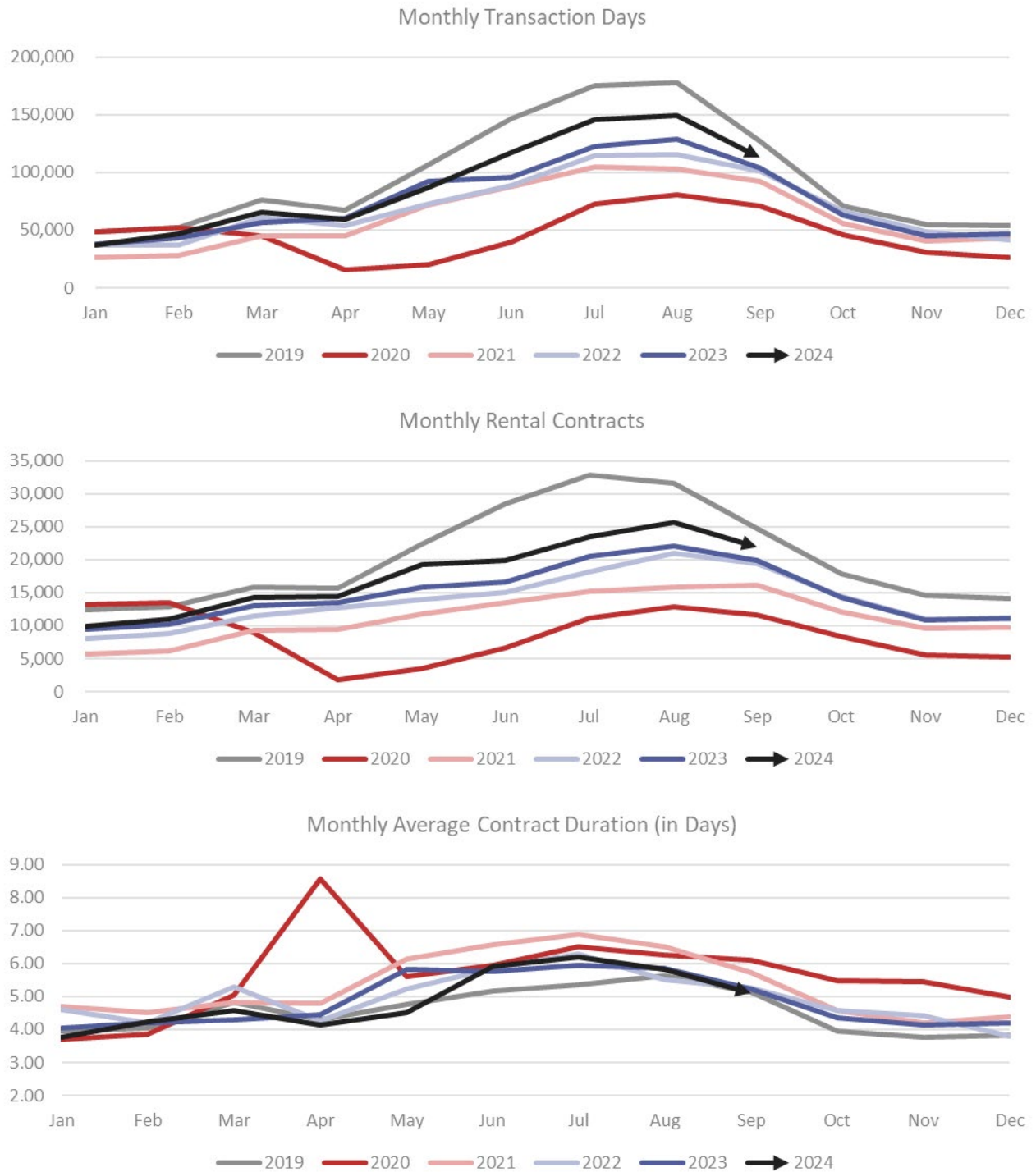
Demand under COVID-19 bottomed in April 2020—transaction days and rental contracts fell to just under 16,000 and 2,000, respectively. Transaction days decreased 76.6 percent, and rental contracts decreased 88.2 percent from their corresponding levels in April 2019. Rental car demand has slowly recovered over the summer of 2020, but fell again through winter. With the distribution of COVID-19 vaccinations in 2021, transaction days and rental contracts improved over the next year, even withstanding the additional waves of infection brought about by the Delta and Omicron

variants. This improvement continued through the following years, but has yet to return to pre-pandemic levels, with the gap still especially apparent when comparing each year's summer peaks.

The average contract duration doubled in April 2020 to 8.6 days (from 4.3 days in April 2019). This spike in average contract duration could be attributed to visitors who found themselves stuck in the area at the time of travel restrictions coming into effect due to COVID-19. The average contract duration since decreased from that spike, but consistently remained longer than pre-pandemic levels through the rest of 2020 and all of 2021. This elevated average contract duration began to falter in 2022, occasionally dipping back to pre-pandemic levels in certain months, but still higher overall. In 2024, except for June and July, monthly average duration patterns have essentially returned to 2019 levels.

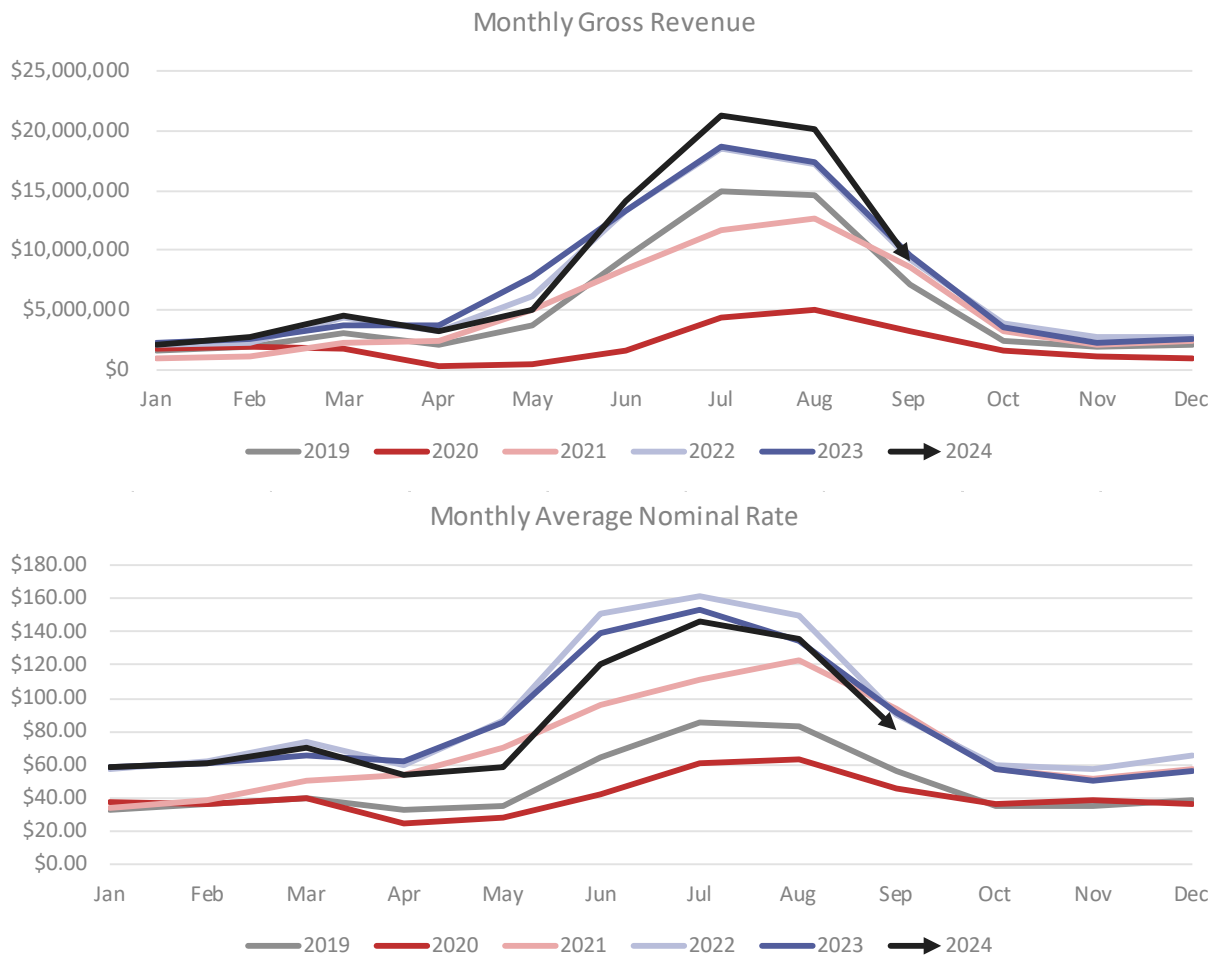
Figure 28 shows the monthly patterns of the nominal revenue indicators over the same time period. 2022's monthly gross revenue had risen beyond pre-pandemic levels—2023 and 2024 have so far maintained this elevated gross revenue above 2019 numbers, especially over the summer. Additionally, the monthly average nominal rate also saw a significant rise from May to June in 2022, with the summer maintaining a considerable height over previous years, in addition to the year's monthly rental rates staying consistently higher than pre-pandemic trends. 2023 and 2024's monthly average rental rates also show a similarly elevated trend, but the summer peak of both years did not reach quite the same height as that of 2022.

Figure 27 | Monthly Pattern of Demand Indicators



Source: ANC rental car companies.

Figure 28 | Monthly Pattern of Nominal Revenue Indicators



Source: ANC rental car companies.

6.3 | Market Shares

The following RACs operate at the Consolidated Facility of ANC in 2024:

- Alaska Rent A Car, which operates Avis
- Corporate Sales and Leasing, which operates Budget
- Enterprise Rent-A-Car Company, which operates Enterprise, National, and Alamo
- Hertz Corporation, which operates Hertz.
- Delta Leasing

One more RAC was present at ANC until recently: Floyd and Sons, which operated Dollar and Thrifty through April 2023.

The U.S. rental car industry went through a wave of consolidation during the last decade. Today, three companies, each selling multiple brands, control approximately 95 percent of the U.S. rental car market:

- Avis Budget Group, Inc. which owns the Avis, Budget, Payless, and Zipcar brands
- Enterprise Holdings, Inc. which owns the Enterprise, National and Alamo brands
- Hertz Global Holdings, Inc. which owns the Hertz, Dollar and Thrifty brands

Figure 29 shows the distributions of gross revenue shares and the timeline of each brand's share size from 2000 through 2022 at ANC, along with a comparison of distributions between the January-through-September year-to-date totals for 2022 and 2023.

In 2019, the Alamo and National brands together accounted for the largest share of 23.2 percent in gross revenue, followed by the Avis (17.6 percent), Budget (17.1 percent), Enterprise (16.5 percent), and Hertz (13.2 percent), while the Dollar and Thrifty brands together accounted for the smallest share of 12.4 percent. In 2020, Alamo and National again accounted for the largest share of 23.2 percent in gross revenue, followed closely by Avis (22 percent), Enterprise (18.1 percent), Budget (17.6 percent), and Hertz (9.7 percent), while Dollar and Thrifty together accounted for the smallest share of 9.4 percent. With the exception of 2016 and 2017, Alamo and National have consistently held the largest rental car market share at ANC for the past two decades.

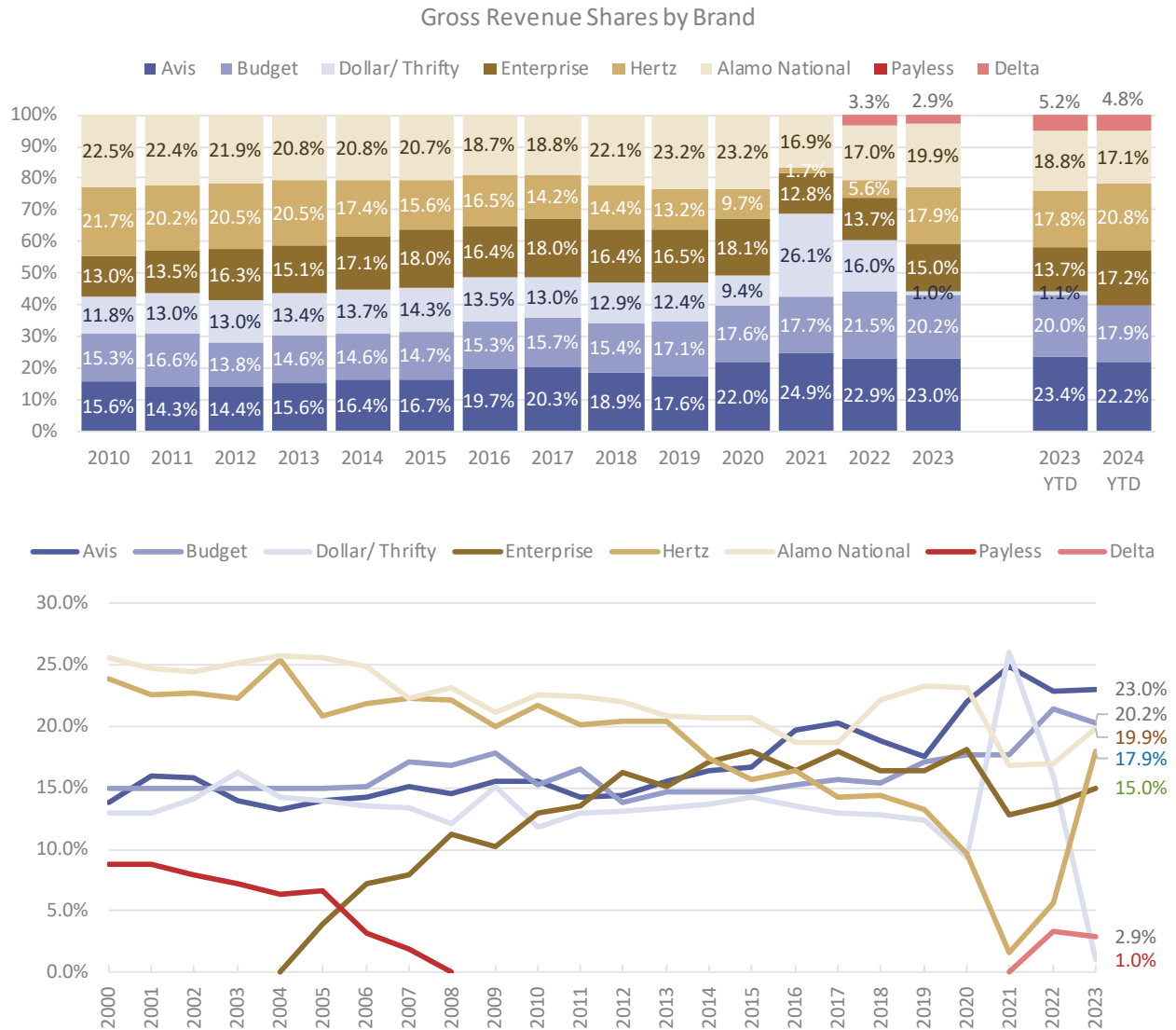
Alamo and National's lead was recently disrupted in 2021, overtaken by the expansion of three other brands. In 2021, Dollar and Thrifty held the lead with a share of 26.1 percent, followed by Avis with 24.9 percent, and Budget with 17.7 percent. Alamo and National fell just under the top three with a share of 16.9 percent, with Enterprise behind them holding 12.8 percent. Hertz has been continuously shrinking in share since 2018, and that shrinkage accelerated in 2021 down to a share size of 1.7 percent. This significant decline in share size is due in part to Hertz slowing service and then completely stopping service from August through October of that year.

Delta Leasing began service in April 2022, claiming a 3.3 percent share of gross revenue in its first year. Hertz also returned from its brief 2021 absence with increased activity and finished 2022 with a partially recovered share of 5.6 percent.

2023 saw continued growth in the gross revenue share sizes for Delta, Alamo and National, Hertz, and Enterprise, while Avis and Budget saw minor reductions. By the end of 2023, Avis maintained its largest share with 22.5 percent. Hertz had the biggest growth in 2023, rising from a 5.6 percent share to 17.5 percent. Dollar and Thrifty stopped serving at ANC after April 2023, so its share by the end of year was left at a miniscule 1.0 percent.

So far, the year-to-date total shares of 2024 show even further reductions to Avis and Budget's shares, in favor of growth in share sizes for Enterprise and Hertz.

Figure 29 | Annual Gross Revenue Shares by Brand



Source: ANC rental car companies.

SECTION 7 | TRANSACTION DAY FORECASTS

Forecasts of transaction days serve as the basis for calculating CFC revenues. Forecast development employed multivariate time series regression analysis to quantify the contributions of key explanatory variables to trends in transaction days. The selection of explanatory variables is based on the underlying economic theory of demand, the concept of airport rental car demand as a derived demand from passenger air travel, and the analysis of historical car rental market trends at the Airport.

7.1 | Multivariate Time Series Regression Analysis

Multivariate time series regression analysis is used to link transaction days with measurable explanatory variables. Regression analysis quantifies the contributions of rental car demand drivers to transaction days, accounting for seasonality patterns in airport rental car demand and serial correlation in time series data. The regression model utilizes historical monthly data from January 2000—the earliest month for which complete rental revenues, transactions, and transaction days data are available—to September 2024.

The contributions of rental car demand drivers are represented by the “regression coefficients.” The estimated coefficients are used to calibrate the regression model and generate forecasts of transaction days given the projected trends in the explanatory variables. Explanatory variables are retained in the regression model based on their explanatory power and the statistical significance of the coefficients. The key model variables, which are individually discussed below, include ANC’s passenger enplanements and average daily rental rate as well as U.S. real GDP per capita. The Customer Facility Charge (CFC), Facility Management Charge (FMC), and taxes are added to the average daily rental rate for a comprehensive price indicator.

7.1.1 | Airport Passenger Traffic

The demand for rental cars at ANC derives from the demand for air travel to Alaska. This relationship is confirmed by the positive coefficient estimated for ANC enplanements. An increase in enplanements increases transaction days, and a decrease in enplanements decreases transaction days. The forecasts account for the three enplanement growth scenarios: Base, High, and Low. The forecasts of ANC enplanements under the different scenarios are shown in Figure 21.

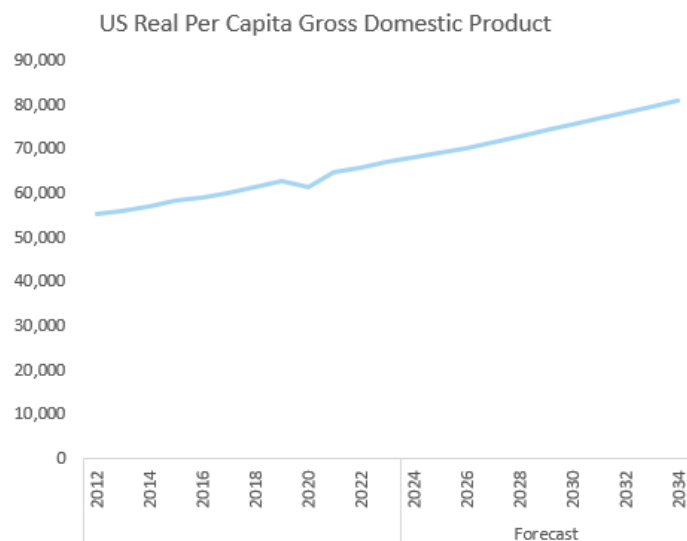
7.1.2 | Economic Trends

U.S. real GDP per capita reflects national economic trends and serves as an important determinant of consumer demand, such as the demand for airport rental cars. We used a national measure of the economy, as opposed to a local measure, because the Airport’s rental car customers typically come from outside the local service area. The positive regression coefficient estimate for this variable confirms its expected impact on the Airport’s transaction days. Holding all other factors constant, increases in real per capita GDP promote growth in transaction days at ANC. Conversely, decreases in GDP dampen growth in rental car demand at the Airport.

According to the forecasts of Moody’s Analytics, U.S. real GDP per capita in the Base scenario is expected to grow at a compound annual growth rate of 1.7 percent over the forecast period. This growth rate is similar to the growth rate observed during the 2012-2019 and 2019-2023 periods, which included a sharp contraction in 2020 and a quick ensuing recovery. Relative to the Base scenario, U.S. real GDP per capita over the forecast horizon is expected to grow around 0.4 percentage points faster in the High scenario (2.1 percent compounded annually) and around 0.4 percentage points slower in the Low scenario (1.4 percent compounded annually).

Figure 30 | U.S. Real Per Capita GDP (2017\$)

| Calendar Year | Real Per Capita Gross Domestic Product, US | |
|------------------------------------|--|---------|
| | 2017\$ | AGR (%) |
| 2012 | 55,368 | 1.4% |
| 2013 | 56,057 | 1.2% |
| 2014 | 56,991 | 1.7% |
| 2015 | 58,209 | 2.1% |
| 2016 | 58,838 | 1.1% |
| 2017 | 59,897 | 1.8% |
| 2018 | 61,339 | 2.4% |
| 2019 | 62,657 | 2.1% |
| 2020 | 61,120 | -2.5% |
| 2021 | 64,581 | 5.7% |
| 2022 | 65,751 | 1.8% |
| Actual 2023 | 66,958 | 1.8% |
| Forecast 2024 | 68,023 | 1.6% |
| 2025 | 68,991 | 1.4% |
| 2026 | 70,063 | 1.6% |
| 2027 | 71,282 | 1.7% |
| 2028 | 72,629 | 1.9% |
| 2029 | 73,993 | 1.9% |
| 2030 | 75,328 | 1.8% |
| 2031 | 76,624 | 1.7% |
| 2032 | 77,986 | 1.8% |
| 2033 | 79,417 | 1.8% |
| 2034 | 80,890 | 1.9% |
| Compound Annual Growth Rate | | |
| 2012-2019 | | 1.8% |
| 2019-2023 | | 1.7% |
| 2023-2034 | | 1.7% |



Notes: Annual growth rate (AGR)

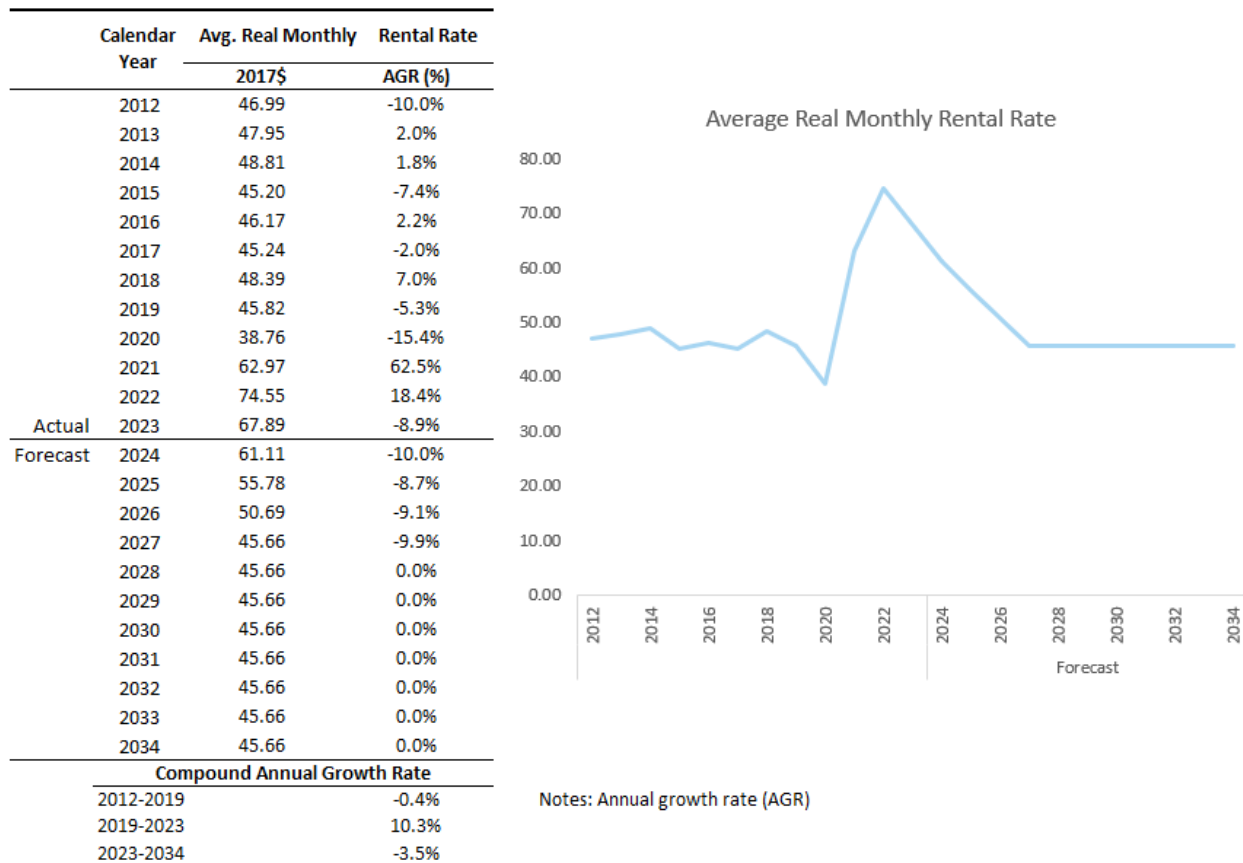
Source: Moody’s Analytics.

7.1.3 | Price of Renting a Car

Demand is inversely related to price. Holding all other factors constant, an increase in price decreases demand, and a decrease in price increases demand. In the case of rental cars, an increase in price can decrease transaction days by decreasing rental contracts—fewer customers rent cars—and/or by decreasing contract duration—customers rent cars for shorter periods. Conversely, a decrease in price can increase transaction days by increasing rental contracts and/or by increasing contract duration. The negative coefficient estimated for the rental rate variable confirms this inverse relationship.

Prior to the pandemic, average real daily rental rate had remained relatively stable. During the pandemic, real rental rates spiked as a result of rental car supply shortages and shifts in travelers’ preferences toward rental cars as public health concerns over the COVID-19 virus intensified. Over the forecast period, the real rental rate in the Base scenario is expected to remain elevated in the short term before easing and falling to 2012-2019 pre-pandemic levels in the medium and long term (Figure 31). The 2023-2034 compound annual growth rate of the Base scenario’s real rental rate is -3.5 percent. Relative to the Base scenario, real rental rates beyond 2024 are expected to fall 0.3 percentage points faster and slower in the High and Low scenarios, respectively.

Figure 31 | Average Real Daily Rental Rate (2017\$)



Sources: Airport records and forecasts by Unison Consulting, Inc.

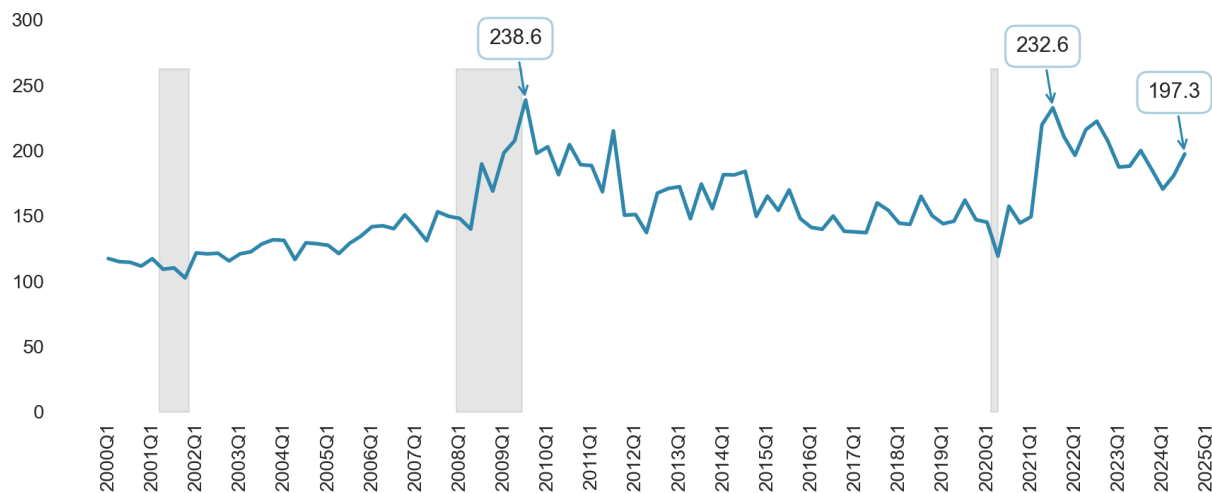
The 2024 forecast is based on Airport records from January to September and projections by Unison Consulting, Inc. from October to December.

The assumption of an eventual “normalization” of rental rates is supported by historical patterns—for example, see the historical trends in the Producer Price Index for Passenger Car Rental (Figure 32). During the 2008-2009 Great Recession, the rental car market underwent considerable upheaval, with a sharp surge in rental prices triggered by various disruptions within the industry. These disruptions included substantial layoffs and the insolvency of Advantage Rent-A-Car,

alongside Hertz's acquisition of Dollar Thrifty, all of which contributed to a tumultuous period for the sector.

Despite the industry challenges, rental prices began a downward trajectory shortly after 2009, eventually regaining stability and returning to pre-recession levels by late 2015 or early 2016. This marked a noteworthy recovery considering the magnitude of the recession's impact on the sector. With this historical context, we assume an eventual return of real rental prices to pre-pandemic levels by the 2027, around six years after peaking in late 2021.

Figure 32 | Producer Price Index for Passenger Car Rental for Leisure Travel, 2000 Q1 to 2024 Q3, Not Seasonally Adjusted (December 1998=100)



Source: U.S. Bureau of Labor Statistics, retrieved from St. Louis FRED.
 Gray areas indicate economic recession periods.

We evaluate the sensitivity of the forecast results to the rental rate recovery assumption. We estimate a model in which real rental prices remain elevated at 110 percent of the 2019 level. The forecasts from this model are similar to the baseline forecasts, with the differences no larger than 3.5 percent of the Base forecast BY2034.

In the forecast model, we employ a comprehensive measure of the price of renting a car, which includes the real daily rental rate, taxes, CFC, and FMC. The forecasts assume no change in taxes through 2034. The sum of CFC and FMC is expected to remain at the current rate of \$10.60 through the forecast period.

We also analyze the sensitivity of forecast results to alternative CFC and FMC schedules. Specifically, we tested the following two hypothetical CFC and FMC schedules after CY2025: (1) the nominal sum of CFC and FMC rises with inflation, and (2) the nominal sum of CFC and FMC reduces to zero. The forecast results are not sensitive to the assumption of these alternative schedules, with the 2033 forecast transaction days under these alternative CFC and FMC schedules deviating no larger than 1 percent from the Base forecast.

7.1.4 | Impact of Transportation Network Companies (TNCs)

Peer-to-peer ride hailing services like Uber Technologies (Uber) and Lyft are growing their presence at various airport terminals, providing travelers ground transportation to-and-from airports. Uber operated in Anchorage between September 2014 and March 2015 and resumed service in June 2016. Ride hailing services pose competition to rental cars and other ground transportation modes. Therefore, as ride hailing services rise, rental car transaction days are expected to decrease.

We included a control variable to quantify the impact of competition from these ride hailing services on rental car demand. This TNC control variable yielded a statistically insignificant regression coefficient estimate, though with a negative and correct sign. The statistically insignificant regression coefficient suggests either of the following: the presence of TNCs had not materially impacted rental car demand at ANC, or the data is insufficient to measure any impact. Future forecast updates will continue to monitor the regression coefficient on the TNC control variable.

During the COVID-19 pandemic, passenger preferences for ground transportation modes appeared to have shifted from TNCs in favor of rental cars. Rental cars were viewed as a safer option from a public health safety perspective. When these public health concerns subsided, the demand for TNCs began to rise again.

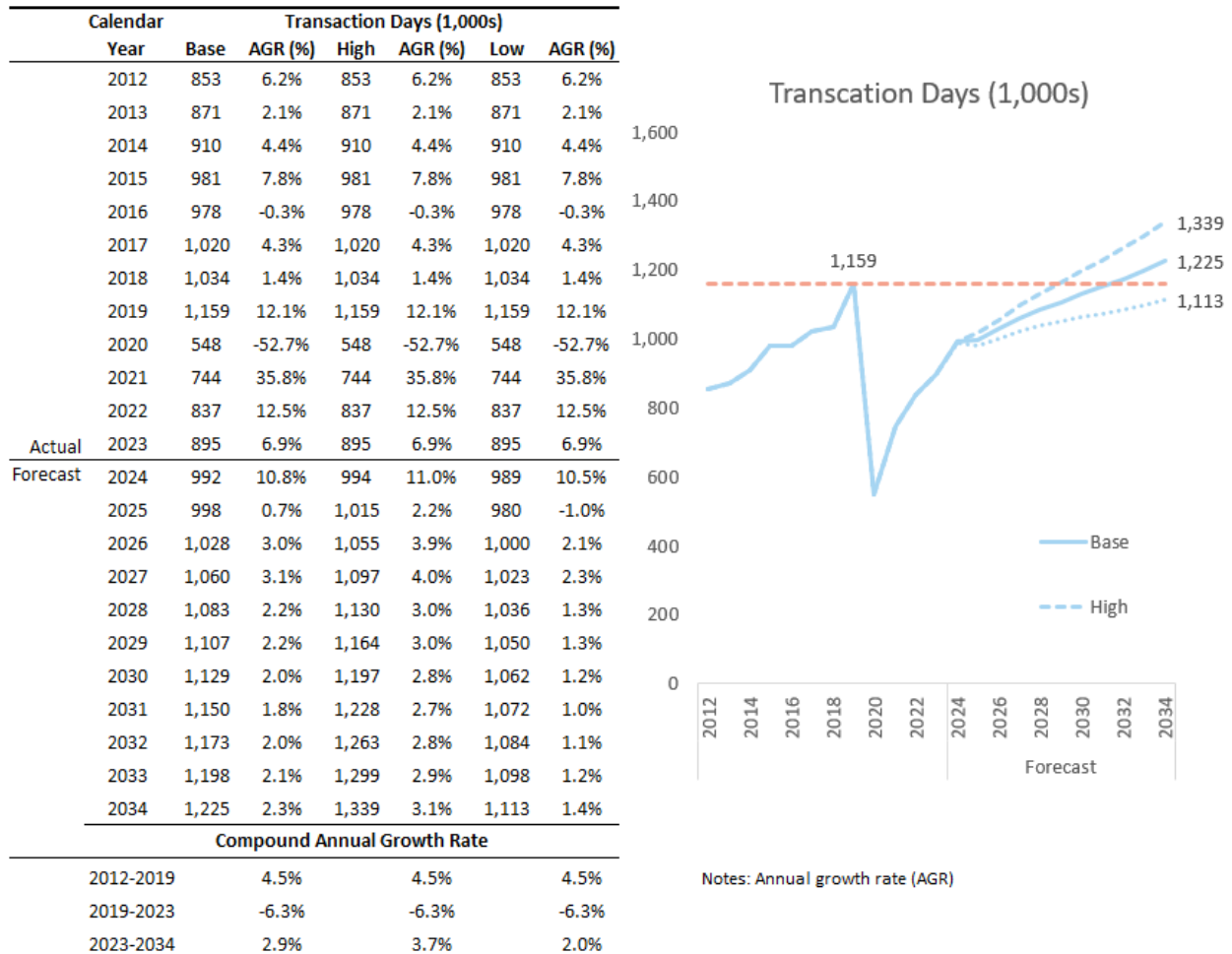
7.2 | Transaction Day Forecast Results

Figure 33 presents the forecast results for transaction days. Three scenarios are presented: Base, High, and Low. The difference in the forecast scenarios is driven by differences in the projected recovery speeds of ANC enplanements, the growth trajectories of the economic and income indicators, and average real daily rental rates. The underlying forecast trends for CFC and FMC are assumed to be the same for the three scenarios. Figure 33 presents the forecast results, which are summarized below:

- **Scenario 1 (Base):** Based on year-to-date data through September, transaction days in 2024 are projected to rise by 10.8 percent year over year. Transaction days are expected to eventually exceed pre-pandemic levels BY2030 and reach around 1.2 million in 2033. The 2023-2034 compound annual growth rate is expected to be around 2.9 percent, around 1.6 percent points lower than the historical growth rate of 4.5 percent from 2012 to 2019.
- **Scenario 2 (High):** Transaction days are expected to rise by 11.0 percent in 2024, around 0.2 percentage points faster than the Base scenario. Transaction days are expected to exceed pre-pandemic levels BY2029. After 2029, transaction days are expected to continue to exhibit moderately strong growth, eventually reaching almost 1.3 million in 2034. The 2023-2034 compound annual growth rate is projected to be 3.7 percent, around 0.8 percentage points faster than the Base scenario but 0.8 percentage points lower than the 2012-2019 average.
- **Scenario 3 (Low):** Transaction days are expected to rise by 10.5 percent in 2024, around 0.3 percentage points slower than the Base scenario. Slower economic growth and rising unemployment, among other factors, are expected to dampen the demand for rental cars in

2025, yielding a -1.0-percent growth year over year. Beyond 2025, transaction days are expected to begin to slowly recover. In 2034, transaction days are expected to be close to 1.11 million, around 46,000 fewer than the 2019 pre-pandemic level. The 2023-2034 compound annual growth rate is projected to be 2.0 percent, around 0.9 percentage point lower than the Base scenario and 2.5 percentage points lower than the 2012-2019 average.

Figure 33 | Forecasts of Transaction Days



Source: Unison Consulting, Inc.

The 2024 forecast is based on actual data through September and Unison’s projections for October to December.

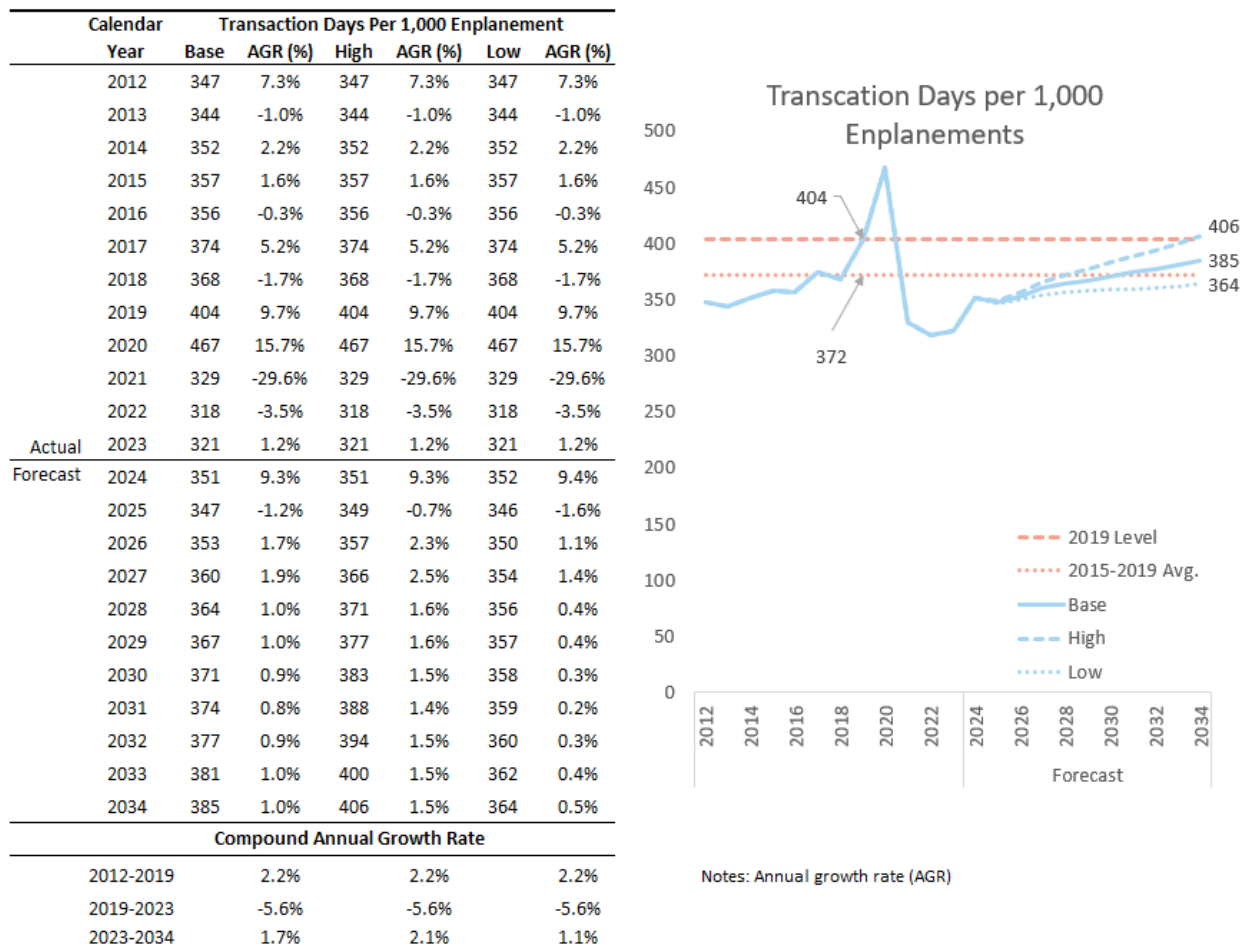
One reason for the slower recovery in transaction days, relative to enplanements, is the changes in the relationship between transaction days and enplanements induced by the pandemic. Before the pandemic, transaction days per enplanement at ANC had been steadily increasing, rising from 324 transaction days per 1,000 enplanements in 2011 to 404 transaction days per 1,000 enplanements in 2019. In the five years leading up the pandemic, from 2015 to 2019, transaction days per 1,000 enplanements averaged 372. During the pandemic, the ratio first rose sharply in 2020 when travel restrictions initially caused those traveling to stay longer in their destinations. It rose to 467

transaction days per 1,000 enplanements in 2020 and then fell sharply in 2021 and 2022, dropping to 329 and 318 transaction days per 1,000 enplanements, respectively, recovering slightly to 321 transaction days per 1,000 enplanements in 2023.

As transaction days have continued to grow in 2024, the ratio has increased to 351 per 1,000 enplanements based on year-to-date data through September. It is expected to rise slowly, though remaining below the 2019 level, ending 2034 at:

- **Scenario 1 (Base):** 385 transaction days per 1,000 enplanements, exceeding the 2015-2019 average.
- **Scenario 2 (High):** 406 transaction days per 1,000 enplanements, higher than both 2015-2019 average and 2019 levels.
- **Scenario 3 (Low):** 364 transaction days per 1,000 enplanements, lower than the 2015-2019 average.

Figure 34 | Forecasts of Transaction Days per Enplanement



Source: Unison Consulting, Inc.

The 2024 forecast is based on actual data through September and Unison’s projections for October to December.

SECTION 8 | FINANCIAL PROJECTIONS AND RECOMMENDATIONS

This section presents the financial projections and recommendations for BY2026. Due to the uncertainties in the current economic and industry environment, three transaction day forecast scenarios were presented in Section 7 above. This section summarizes the financial projections for BY2026, the recommended CFC and FMC rates based on the Base transaction day forecast, the application of Revenues pursuant to the Indenture, and the calculation of Debt Service Coverage.

Under the terms of the CFC Statute and the Commissioner's Order, the State is required to set the CFC at a level sufficient to (1) pay the debt service requirements on the Series 2005 Bonds, (2) maintain reserve requirements, and (3) meet any other obligations with respect to the Series 2005 Bonds. The FMC must be maintained at a level sufficient to generate annual collections to (1) pay the specified portions of the annual Operations and Maintenance (O&M) Expenses of the Consolidated Facility including a portion of the real property tax obligations, and (2) provide ongoing funding for the O&M Fund.

8.1 | Debt Service

The annual debt service requirements on the Series 2005 Bonds are summarized Table 9. Annual debt service requirements increase periodically throughout the life of the bonds. Annual debt service increased by approximately \$1.0 million to \$5.3 million in BY2020. Annual debt service is increasing to \$5.8 million in BY2026. Annual debt service will increase once more, prior to bond maturity in 2035, to \$6.7 million in BY2031.

Table 9 | Series 2005 Debt Service Schedule

| Bond Year | Series A | | | Series B | | | Total Debt Service |
|--------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|----------------------|
| | Principal | Interest | Total | Principal | Interest | Total | |
| 2006 | \$740,000 | \$2,433,022 | \$3,173,022 | \$0 | \$0 | \$0 | \$3,173,022 |
| 2007 | 200,000 | 2,565,056 | 2,765,056 | 0 | 0 | 0 | 2,765,056 |
| 2008 | 210,000 | 2,556,054 | 2,766,054 | 0 | 0 | 0 | 2,766,054 |
| 2009 | 215,000 | 2,546,565 | 2,761,565 | 0 | 0 | 0 | 2,761,565 |
| 2010 | 225,000 | 2,536,598 | 2,761,598 | 0 | 0 | 0 | 2,761,598 |
| 2011 | 0 | 2,531,468 | 2,531,468 | 850,000 | 0 | 850,000 | 3,381,468 |
| 2012 | 0 | 2,531,468 | 2,531,468 | 850,000 | 0 | 850,000 | 3,381,468 |
| 2013 | 0 | 2,531,468 | 2,531,468 | 850,000 | 0 | 850,000 | 3,381,468 |
| 2014 | 0 | 2,531,468 | 2,531,468 | 850,000 | 0 | 850,000 | 3,381,468 |
| 2015 | 0 | 2,531,468 | 2,531,468 | 850,000 | 0 | 850,000 | 3,381,468 |
| 2016 | 0 | 2,531,468 | 2,531,468 | 1,033,799 | 734,978 | 1,768,777 | 4,300,244 |
| 2017 | 0 | 2,531,468 | 2,531,468 | 980,454 | 785,589 | 1,766,042 | 4,297,510 |
| 2018 | 0 | 2,531,468 | 2,531,468 | 932,627 | 835,926 | 1,768,553 | 4,300,020 |
| 2019 | 0 | 2,531,468 | 2,531,468 | 884,800 | 881,615 | 1,766,415 | 4,297,882 |
| 2020 | 0 | 2,531,468 | 2,531,468 | 831,454 | 916,068 | 1,747,522 | 4,278,990 |
| 2021 | 0 | 2,531,468 | 2,531,468 | 1,250,860 | 1,516,917 | 2,767,777 | 5,299,244 |
| 2022 | 0 | 2,531,468 | 2,531,468 | 1,188,317 | 1,579,845 | 2,768,162 | 5,299,629 |
| 2023 | 0 | 2,531,468 | 2,531,468 | 1,127,614 | 1,637,777 | 2,765,390 | 5,296,858 |
| 2024 | 0 | 2,531,468 | 2,531,468 | 1,072,429 | 1,696,437 | 2,768,865 | 5,300,333 |
| 2025 | 0 | 2,531,468 | 2,531,468 | 1,019,083 | 1,750,917 | 2,770,000 | 5,301,468 |
| 2026 | 3,370,000 | 2,443,005 | 5,813,005 | 0 | 0 | 0 | 5,813,005 |
| 2027 | 3,545,000 | 2,261,486 | 5,806,486 | 0 | 0 | 0 | 5,806,486 |
| 2028 | 3,730,000 | 2,070,518 | 5,800,518 | 0 | 0 | 0 | 5,800,518 |
| 2029 | 3,925,000 | 1,869,574 | 5,794,574 | 0 | 0 | 0 | 5,794,574 |
| 2030 | 4,135,000 | 1,657,999 | 5,792,999 | 0 | 0 | 0 | 5,792,999 |
| 2031 | 5,260,000 | 1,410,065 | 6,670,065 | 0 | 0 | 0 | 6,670,065 |
| 2032 | 5,540,000 | 1,123,865 | 6,663,865 | 0 | 0 | 0 | 6,663,865 |
| 2033 | 5,830,000 | 822,560 | 6,652,560 | 0 | 0 | 0 | 6,652,560 |
| 2034 | 6,140,000 | 505,355 | 6,645,355 | 0 | 0 | 0 | 6,645,355 |
| 2035 | 6,465,000 | 342,645 | 6,807,645 | 0 | 0 | 0 | 6,807,645 |
| TOTAL | \$49,530,000 | \$65,116,377 | \$114,646,377 | \$14,571,435 | \$12,336,069 | \$26,907,503 | \$141,553,881 |

8.2 | Operations and Maintenance (O&M) Expenses

Pursuant to the Lease, the Company is required to prepare and submit to the Airport a proposed budget for the next Bond Year that indicates the projected expenditures from the O&M Fund (paid for by the FMC) and the Renewal and Replacement (R&R) Fund no later than November 1 of each year. The Company's BY2026 budget of O&M Expenses (totaling approximately \$2.5 million) is displayed on Table 10.

Table 10 | BY2026 Budget O&M Expenses

| | BY 2026 |
|--|--------------------|
| HVAC | \$ 52,460 |
| Elevator/Escalator Maintenance | 94,908 |
| Facility Management | 392,304 |
| Fuel Maintenance | 7,855 |
| Custodial and Pest Control Services | 409,272 |
| Concrete Sealing/Crack Repair | 80,000 |
| Door/Keys/Locks Hardware, Maintenance and Repair | 11,171 |
| Lighting and Signage Supplies and Maintenance | 21,600 |
| Electrical Service | 2,400 |
| Snow Removal and Grounds Maint. | 221,495 |
| Tools and Supplies | 24,000 |
| Plumbing Repairs | 60,725 |
| Security, Fire and Life Safety | 126,429 |
| Painting and Wall Repair | 28,800 |
| Transition Plate | 0 |
| Miscellaneous Services | 0 |
| Total Operating and Maintenance Expenses | \$1,533,419 |
| | |
| Utilities | |
| Electricity | \$ 185,412 |
| Natural Gas | 215,000 |
| Water and Sewer | 19,500 |
| Trash/Recycling | 74,000 |
| Total Utilities | \$493,912 |
| | |
| General Expenses | |
| Insurance | \$ 202,284 |
| Asset Management | 48,480 |
| Senior Management | 28,200 |
| Management Fee | 59,928 |
| Professional Services | 4,800 |
| Accounting Services | 36,612 |
| Network/IT/Telephone/Internet | 33,381 |
| Office Expenses | 4,800 |
| Total General Expenses | \$418,485 |
| | |
| Contingency | \$ 71,880 |
| | |
| Total Expenses | \$2,517,696 |

8.3 | Recommended CFC and FMC Rates for BY2026

The CFC was increased to \$9.80 in BY2022 in order to collect a sufficient amount to cover the annual requirements, plus to restore the balance in the Coverage Fund, which had been depleted to meet the financial requirements in BY2021. Airport management decided to apply CARES Act funds to the BY2022 financial requirements. As a result, effective April 1, 2021, the CFC was decreased to \$4.75.

At the beginning of BY2023, the CFC was increased to \$5.15 per transaction day, based on the analysis and recommendations presented in the BY2023 Rate Report. However, BY2023 CFC collections were lower than projected. In March 2023, approximately \$1.2 million was withdrawn from the Coverage Fund to meet financial obligations. In BY2024, the Coverage Fund balance was not be able to be restored. As a result, it is assumed the minimum required balances in the Coverage Fund and Renewal and Replacement Fund will be restored in BY2025.

The FMC level was \$2.80 in BY2022, and it was lowered to \$2.40 in BY2023 and increased to \$3.50 in BY2024. In BY2025, the FMC was reduced to \$2.60 and it is estimated that the FMC collections will be sufficient to cover the BY2025 financial requirements.

Table 11 presents the calculations of the recommended CFC and FMC rates for BY2026, using the Low, Base, and High forecasts of transaction days.

Table 11 | Calculation of Recommended BY2026 CFC and FMC Levels

| | BY 2026 | | |
|--|---------------|---------------|---------------|
| | Low | Base | High |
| Amount to be Recovered by CFC | | | |
| Annual Debt Service ¹ | \$5,813,005 | \$5,813,005 | \$5,813,005 |
| Deposits to the Administrative Expense Fund | 75,000 | 75,000 | 75,000 |
| Deposits to the Renewal & Replacement Fund | 3,218,965 | 3,218,965 | 3,218,965 |
| Deposit to Coverage Fund | 0 | 0 | 0 |
| Less: Interest Earnings on Amounts on Deposit | (22,018) | (22,018) | (22,018) |
| Net Amount to be Recovered | \$9,084,952 | \$9,084,952 | \$9,084,952 |
| Forecasted Transaction Days | 987,010 | 1,007,086 | 1,025,920 |
| Calculated Minimum Required CFC | \$9.20 | \$9.02 | \$8.86 |
| Recommended CFC for BY2026 | \$7.00 | \$7.00 | \$7.00 |
| Collections Based on Recommended CFC (BY2026) | \$6,909,070 | \$7,049,599 | \$7,181,439 |
| Surplus of Available Funds from Prior BY | \$3,042,689 | \$3,042,689 | \$3,042,689 |
| Surplus (Shortage) of Available Funds in Current BY | \$866,807 | \$1,007,336 | \$1,139,176 |
| Amount to be Recovered by FMC | | | |
| Projected Deposits to Administrative Expense Fund ² | 1,945,669 | 1,945,669 | 1,945,669 |
| Calculated Minimum Required FMC | \$1.97 | \$1.93 | \$1.90 |
| Recommended FMC for BY 2026 | \$2.25 | \$2.25 | \$2.25 |
| Combined Recommended CFC and FMC for BY2026 | \$9.25 | \$9.25 | \$9.25 |

¹ From Table 9.

² Total of amounts projected to be required to be deposited into the O&M Fund during BY2026 to cover budgeted O&M Expenses and maintain the O&M Fund Required balance of \$462,000 (see Table 15).

Based on the Base transaction day forecast, we prepared the recommended BY2026 CFC and FMC rates, as follows:

- We recommend that the CFC level be decreased to \$7.00 per transaction day for BY2026. At \$7.00, assuming the Base transaction day forecast, BY2026 CFC collections are projected to total approximately \$7.0 million, which is anticipated to cover the BY2026 requirements pursuant to the Indenture.
- We recommend that the FMC be decreased to \$2.25 per transaction day for BY2026. O&M Expenses are budgeted to equal approximately \$2.5 million in BY2026. However, after taking into account the monies currently in the O&M Fund, it is estimated that total FMC collections of approximately \$1.9 million will be sufficient to cover the budgeted BY2026 O&M Expenses while maintaining the O&M Fund Required balance of \$462,000 (see Table 15). Under all transaction day forecast scenarios, the recommended FMC rate will be sufficient to meet the BY2026 financial requirements and to maintain the O&M Fund Required balance of \$462,000.

Table 12, Table 13, and Table 14 present the projected BY2026 monthly transaction days, CFC collections, and FMC collections under the Low, Base, and High transaction day scenarios, respectively. Table 15, Table 16, and Table 17 present the O&M Expense Fund monthly cash flow under the Low, Base, and High transaction day scenarios.

Table 12 | BY2026 Monthly Transaction Days, CFC, and FMCs – Low Forecast

| | Transaction | | CFC | | FMC |
|----------------|----------------|------------|--------------------|------------|--------------------|
| | Days | CFC Rate | Collections | FMC Rate | Collections |
| March 2025 | 60,525 | \$7.00 | \$388,344 | \$2.25 | \$124,825 |
| April 2025 | 56,995 | \$7.00 | \$398,966 | \$2.25 | \$119,876 |
| May 2025 | 84,569 | \$7.00 | \$591,981 | \$2.25 | \$181,681 |
| June 2025 | 118,232 | \$7.00 | \$827,623 | \$2.25 | \$229,985 |
| July 2025 | 146,225 | \$7.00 | \$1,023,572 | \$2.25 | \$290,709 |
| August 2025 | 147,360 | \$7.00 | \$1,031,522 | \$2.25 | \$303,494 |
| September 2025 | 110,156 | \$7.00 | \$771,093 | \$2.25 | \$221,643 |
| October 2025 | 70,044 | \$7.00 | \$490,306 | \$2.25 | \$138,659 |
| November 2025 | 53,768 | \$7.00 | \$376,375 | \$2.25 | \$106,558 |
| December 2025 | 51,502 | \$7.00 | \$360,517 | \$2.25 | \$105,629 |
| January 2026 | 41,138 | \$7.00 | \$287,967 | \$2.25 | \$86,360 |
| February 2026 | 46,496 | \$7.00 | \$325,473 | \$2.25 | \$96,388 |
| Totals | 987,010 | N/A | \$6,873,738 | N/A | \$2,005,807 |

Table 13 | BY2026 Monthly Transaction Days, CFC, and FMCs – Base Forecast

| | Transaction | | CFC | | FMC |
|----------------|------------------|------------|--------------------|------------|--------------------|
| | Days | CFC Rate | Collections | FMC Rate | Collections |
| March 2025 | 61,871 | \$7.00 | \$404,411 | \$2.25 | \$129,989 |
| April 2025 | 58,266 | \$7.00 | \$407,859 | \$2.25 | \$124,856 |
| May 2025 | 86,084 | \$7.00 | \$602,588 | \$2.25 | \$187,713 |
| June 2025 | 120,152 | \$7.00 | \$841,063 | \$2.25 | \$238,305 |
| July 2025 | 148,398 | \$7.00 | \$1,038,789 | \$2.25 | \$300,101 |
| August 2025 | 149,519 | \$7.00 | \$1,046,633 | \$2.25 | \$312,751 |
| September 2025 | 111,818 | \$7.00 | \$782,728 | \$2.25 | \$230,233 |
| October 2025 | 71,510 | \$7.00 | \$500,569 | \$2.25 | \$146,725 |
| November 2025 | 55,100 | \$7.00 | \$385,701 | \$2.25 | \$114,041 |
| December 2025 | 52,873 | \$7.00 | \$370,114 | \$2.25 | \$113,349 |
| January 2026 | 43,092 | \$7.00 | \$301,643 | \$2.25 | \$92,459 |
| February 2026 | 48,402 | \$7.00 | \$338,816 | \$2.25 | \$102,442 |
| Totals | 1,007,086 | N/A | \$7,020,916 | N/A | \$2,092,964 |

Table 14 | BY2026 Monthly Transaction Days, CFC, and FMCs – High Forecast

| | Transaction | | CFC | | FMC |
|----------------|------------------|------------|--------------------|------------|--------------------|
| | Days | CFC Rate | Collections | FMC Rate | Collections |
| March 2025 | 63,137 | \$7.00 | \$423,994 | \$2.25 | \$136,284 |
| April 2025 | 59,463 | \$7.00 | \$416,239 | \$2.25 | \$130,903 |
| May 2025 | 87,500 | \$7.00 | \$612,499 | \$2.25 | \$195,277 |
| June 2025 | 121,932 | \$7.00 | \$853,521 | \$2.25 | \$248,382 |
| July 2025 | 150,404 | \$7.00 | \$1,052,828 | \$2.25 | \$311,611 |
| August 2025 | 151,509 | \$7.00 | \$1,060,564 | \$2.25 | \$324,118 |
| September 2025 | 113,363 | \$7.00 | \$793,544 | \$2.25 | \$240,374 |
| October 2025 | 72,877 | \$7.00 | \$510,136 | \$2.25 | \$155,672 |
| November 2025 | 56,346 | \$7.00 | \$394,421 | \$2.25 | \$122,349 |
| December 2025 | 54,155 | \$7.00 | \$379,085 | \$2.25 | \$121,732 |
| January 2026 | 44,981 | \$7.00 | \$314,869 | \$2.25 | \$94,009 |
| February 2026 | 50,254 | \$7.00 | \$351,776 | \$2.25 | \$112,023 |
| Totals | 1,025,920 | N/A | \$7,163,475 | N/A | \$2,192,734 |

Table 15 | BY2026 Monthly O&M Expense Fund Cash Flow – Low Forecast

| | 2025 March | 2025 April | 2025 May | 2025 June | 2025 July | 2025 August | 2025 September | 2025 October | 2025 November | 2025 December | 2026 January | 2026 February |
|----------------------------------|---------------|---------------|-------------|--------------|--------------|----------------|-------------------|-----------------|------------------|------------------|-----------------|------------------|
| Beginning Balance | \$ 952,247 | \$ 858,840 | \$ 785,227 | \$ 777,054 | \$ 732,890 | \$ 858,313 | \$ 915,229 | \$ 977,383 | \$ 943,471 | \$ 854,685 | \$ 743,640 | \$ 605,901 |
| Projected Monthly Deposit | \$ 124,825 | \$ 119,876 | \$ 181,681 | \$ 229,985 | \$ 290,709 | \$ 303,494 | \$ 221,643 | \$ 138,659 | \$ 106,558 | \$ 105,629 | \$ 86,360 | \$ 96,388 |
| Less: Monthly Expenses | 220,025 | 195,282 | 191,647 | 275,942 | 167,079 | 248,372 | 161,282 | 174,364 | 197,137 | 218,467 | 225,892 | 242,207 |
| Add: Projected Interest Earnings | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 |
| Ending Balance | \$ 858,840 | \$ 785,227 | \$ 777,054 | \$ 732,890 | \$ 858,313 | \$ 915,229 | \$ 977,383 | \$ 943,471 | \$ 854,685 | \$ 743,640 | \$ 605,901 | \$ 461,876 |

Table 16 | BY2026 Monthly O&M Expense Fund Cash Flow – Base Forecast

| | 2025 March | 2025 April | 2025 May | 2025 June | 2025 July | 2025 August | 2025 September | 2025 October | 2025 November | 2025 December | 2026 January | 2026 February |
|----------------------------------|---------------|---------------|-------------|--------------|--------------|----------------|-------------------|-----------------|------------------|------------------|-----------------|------------------|
| Beginning Balance | \$ 952,247 | \$ 864,004 | \$ 795,371 | \$ 793,231 | \$ 757,387 | \$ 892,202 | \$ 958,374 | \$ 1,029,117 | \$ 1,003,272 | \$ 921,969 | \$ 818,644 | \$ 687,004 |
| Projected Monthly Deposit | \$ 129,989 | \$ 124,856 | \$ 187,713 | \$ 238,305 | \$ 300,101 | \$ 312,751 | \$ 230,233 | \$ 146,725 | \$ 114,041 | \$ 113,349 | \$ 92,459 | \$ 102,442 |
| Less: Monthly Expenses | 220,025 | 195,282 | 191,647 | 275,942 | 167,079 | 248,372 | 161,282 | 174,364 | 197,137 | 218,467 | 225,892 | 242,207 |
| Add: Projected Interest Earnings | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 |
| Ending Balance | \$ 864,004 | \$ 795,371 | \$ 793,231 | \$ 757,387 | \$ 892,202 | \$ 958,374 | \$ 1,029,117 | \$ 1,003,272 | \$ 921,969 | \$ 818,644 | \$ 687,004 | \$ 549,033 |

Table 17 | BY2026 Monthly O&M Expense Fund Cash Flow – High Forecast

| | 2025 March | 2025 April | 2025 May | 2025 June | 2025 July | 2025 August | 2025 September | 2025 October | 2025 November | 2025 December | 2026 January | 2026 February |
|----------------------------------|---------------|---------------|-------------|--------------|--------------|----------------|-------------------|-----------------|------------------|------------------|-----------------|------------------|
| Beginning Balance | \$ 952,247 | \$ 870,298 | \$ 807,713 | \$ 813,136 | \$ 787,369 | \$ 933,695 | \$ 1,011,234 | \$ 1,092,120 | \$ 1,075,221 | \$ 1,002,226 | \$ 907,284 | \$ 777,194 |
| Projected Monthly Deposit | \$ 136,284 | \$ 130,903 | \$ 195,277 | \$ 248,382 | \$ 311,611 | \$ 324,118 | \$ 240,374 | \$ 155,672 | \$ 122,349 | \$ 121,732 | \$ 94,009 | \$ 112,023 |
| Less: Monthly Expenses | 220,025 | 195,282 | 191,647 | 275,942 | 167,079 | 248,372 | 161,282 | 174,364 | 197,137 | 218,467 | 225,892 | 242,207 |
| Add: Projected Interest Earnings | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 | 1,793 |
| Ending Balance | \$ 870,298 | \$ 807,713 | \$ 813,136 | \$ 787,369 | \$ 933,695 | \$ 1,011,234 | \$ 1,092,120 | \$ 1,075,221 | \$ 1,002,226 | \$ 907,284 | \$ 777,194 | \$ 648,803 |

Table 18 shows the actual, projected and estimated deposits, interest earnings, expenditures and balances in the Administrative Expense Fund, the R&R Fund, the O&M Fund, and the Coverage Fund based on the O&M and R&R budgets. Per the Indenture, the R&R Fund is to be used to pay for capital improvements, repairs, and replacements to the Consolidated Facility and must maintain a balance of \$1 million. If the balance falls below \$1 million, the required \$1.0 million balance must be met within 18 months.

An independent Renewal and Replacement Estimate Schematic report, which was dated October 10, 2024, indicates that various capital improvements totaling almost \$20 million will need to be made to the Consolidated Facility over the next 15 years. The recommended capital improvements include pavement repairs, improvements, and replacements; roof repairs and replacements; door replacements; exterior wall repair and installation; coating and painting of floors, vehicle ramps, and other surfaces; and replacement of various equipment items and lighting fixtures. To ensure the availability of sufficient monies in the R&R Fund when needed to fund the anticipated capital improvements, it is recommended that the balance in the R&R Fund be increased. Therefore, the BY2026 projections include a deposit of \$3.2 million to the R&R Fund.

Table 18 | Funds Established Pursuant to the Trust Indenture

| Description | Administrative Expense Fund | Renewal and Replacement Fund | Operation & Maintenance Fund | Coverage Fund |
|---------------------------------------|-----------------------------|------------------------------|------------------------------|---------------|
| BY2024 | | | | |
| Beginning Balance | \$3,657 | \$705,218 | \$617,471 | \$2,134,196 |
| Estimated Deposits | 30,532 | 0 | 2,358,557 | 0 |
| Estimated Interest Earnings | 536 | 28,039 | 19,458 | 0 |
| Estimated Withdrawals ¹ | (12,180) | 0 | (2,487,442) | (1,157,501) |
| Projected Balance as of March 1, 2024 | \$22,545 | \$733,257 | \$508,044 | \$976,695 |
| BY2025 | | | | |
| Beginning Balance | \$22,545 | \$733,257 | \$508,044 | \$976,695 |
| Projected Deposits | 75,814 | 221,884 | 2,863,440 | 725,217 |
| Projected Interest Earnings | 828 | 44,858 | 21,518 | 0 |
| Projected Withdrawals ¹ | (49,338) | 0 | (2,440,756) | 0 |
| Projected Balance as of March 1, 2025 | \$49,849 | \$1,000,000 | \$952,247 | \$1,701,911 |
| BY2026 | | | | |
| Beginning Balance | \$49,849 | \$1,000,000 | \$952,247 | \$1,701,911 |
| Projected Deposits | 75,000 | 3,218,965 | 2,092,964 | - |
| Projected Interest Earnings | 500 | 40,001 | 21,518 | 0 |
| Projected Withdrawals ¹ | (49,670) | (258,966) | (2,517,696) | 0 |
| Projected Balance as of March 1, 2026 | \$75,679 | \$4,000,000 | \$549,033 | \$1,701,911 |

¹ Estimated withdrawals from the O&M Fund for BY2025 and BY2026 assume O&M Expenses will equal the budgeted amounts for each year. The ending BY2026 balance in the O&M Fund is projected to equal the O&M Fund Required balance of \$462,000.

8.4 | Application of CFC Revenues and Debt Service Coverage

The application of revenues and the debt service coverage calculation are presented on Table 19. Revenues consist of (1) CFC collections and (2) the earnings on monies and investments in the Revenue Fund, the Bond Fund, the Issuance Fund, the Administrative Expense Fund and the Coverage Fund. The amounts shown for BY2024 reflect actual amounts, and the amounts shown for BY2025 and BY2026 reflect estimated and projected amounts, respectively.

The Indenture requires that the CFC rate be set each Bond Year at a level estimated to be sufficient to fund the debt service requirements and other funding requirements set forth in the Indenture, for that Bond Year. The debt service coverage ratio was 1.19 in BY2024. The debt service coverage is projected to equal 2.11 in BY2025 because of the replenishment of the Coverage Fund. In BY2026, the debt service coverage is projected to decrease to 1.51 because of the recommended reduced CFC rate.

Table 19 | Application of CFC Revenues and Debt Service Coverage

| | Actual 2024 | Projected 2025 ³ | Projected 2026 |
|--|--------------------|--------------------------------|--------------------|
| Revenues¹ | | | |
| CFC Collections | \$5,285,017 | \$7,500,890 | \$7,020,916 |
| Interest Earnings ² | 48,033 | 22,346 | 22,018 |
| Total Revenues | <u>\$5,333,049</u> | <u>\$7,523,236</u> | <u>\$7,042,934</u> |
| Application of Revenues | | | |
| Deposits to Bond Fund: | | | |
| Interest Account | \$3,603,896 | \$3,550,551 | \$2,443,005 |
| Principal Account | 1,696,437 | 1,750,917 | 3,370,000 |
| Total Deposits to Bond Fund | <u>\$5,300,333</u> | <u>\$5,301,468</u> | <u>\$5,813,005</u> |
| Deposits to Administrative Expense Fund | \$30,532 | \$75,814 | \$75,000 |
| Deposits to Renewal and Replacement Fund | 0 | 221,884 | 3,218,965 |
| Deposits to Coverage Fund | 0 | 725,217 | 0 |
| Increase (Decrease) in Excess CFCs in Revenue Fund | 2,184 | 3,158,339 | (2,035,353) |
| Total Application of Revenues | <u>\$5,333,049</u> | <u>\$9,482,721</u> | <u>\$7,071,617</u> |
| Debt Service Coverage | | | |
| Total Revenues | \$5,333,049 | \$9,482,721 | \$7,071,617 |
| Balance in Coverage Fund | 976,695 | 1,701,911 | 1,701,911 |
| Total for Calculation | <u>\$6,309,744</u> | <u>\$11,184,632</u> | <u>\$8,773,529</u> |
| Annual Debt Service Requirement | <u>\$5,300,333</u> | <u>\$5,301,468</u> | <u>\$5,813,005</u> |
| Debt Service Coverage Ratio | 1.19 | 2.11 | 1.51 |

¹ FMC collections are not included in Revenues under the Indenture because they are not pledged for the payment of debt service on the Bonds.

² Interest from the Revenue Fund, Bond Fund, Issuance Fund, Administrative Expense Fund, and Coverage Fund is included.

³ Projected based on seven months of actual fund data and actual CFC collection data.

8.5 | Recommendations

We recommend that for BY2026, the CFC rate be decreased to \$7.00. We further recommend that the FMC rate be decreased to \$2.25, effective March 1, 2025. This will result in the combined CFC and FMC rate decreasing to \$9.25.

The above recommendations are based on the information available as of the date of this Report. We recommend that the CFC and FMC collections be monitored monthly, due to the changing nature of the environment from month to month.



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