STATE OF ALASKA RFP NUMBER 726DVR7507 AMENDMENT NUMBER 1



Department of Labor & Workforce Development Division of Administrative Services, Procurement 3301 Eagle Street, Ste 202 Anchorage, AK 99503

THIS IS NOT AN ORDER

DATE AMENDMENT ISSUED: 10/14/2025

RFP TITLE: Amendment # 1 - Full-Service Grill & Espresso Beverage Concession Business 726DVR7507

This amendment is being issued to make necessary adjustments/changes to the RFP and to answer questions:

Change #1 Appendix V: Reference Index, add Section 2.18 Surety Deposit to the RFP with the following and add

2.18 Surety Deposit

The successful Offeror must post an individual surety to ensure performance over the entire term of this contract. The requirement for a surety bond will be waived for contracts that do not exceed \$500.00 in commissions per quarter. In the event it becomes necessary for the BEP to cancel the contract issued due to non-compliance during the term of the contract, regardless of the circumstances or time remaining on the contract, the individual surety will be declared liquidated damages and become due and payable to the BEP. By signature on this Request for Proposal, the Offeror acknowledges this condition and voluntarily relinquishes any and all claims to the entire individual surety. The individual surety may be in any of the following forms:

- [a] Certified or cashier's check: A certified or cashier's check, made payable to the State of Alaska, Business Enterprise Program in the amount to be determined at the time the Notice of Intent to Award is issued.
- [b] Special notice account or certificate of deposit: A special notice account book or certificate of deposit, made payable to the State of Alaska, Business Enterprise Program in the amount to be determined at the time the Notice of Intent to Award is issued: or
- [c] Irrevocable Letter of Credit: An irrevocable Letter of Credit, made payable to the State of Alaska, Business Enterprise Program in the amount determined at the time the Notice of Intent to Award is issued. The BEP must have full authority to call upon these funds without the Contractor's approval.

Guidelines for how BEP determines the amount of the individual surety are outlined in Appendix V. The cost of the individual surety will be re-evaluated annually and may be adjusted to reflect changes in sales.

Failure to supply this document within the time required will cause the BEP to declare the Offeror non-responsive.

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Question #1 We're going to transfer to an LLC. Can we operate under the LLC?

Answer #1 Yes, but the owner of the LLC would have to sign the contract should the contract be awarded to you.

Question #2 Can we operate outside of the 7:00 a.m.-3:00 p.m. hours and on weekends?

Answer #2 Yes, you'll have access to the National Guard Armory Café 5:00 a.m. to 10:00 p.m. Monday through Sunday. You can still sell items from this space Monday through Friday, except for drill weekends from 5:00 a.m. to 5:00 p.m.

This commercial kitchen space can be used, with the hourly rate of \$25.00 per hour, to be reported on your monthly income report. Only base-approved, badged individuals are permitted in this space.

Question #3 Is it all grab-n-go or is sit down service available too?

Answer #3 Yes, there's tables for folks to sit at. It'll be hot and cold food and beverages and the espresso stand. There's a full commercial kitchen.

Question #4 Is there a computer there with software?

Answer #4 Yes, there's a laptop and printer there. You will be responsible for purchasing the ink.

Question #5 Can we have an onsite visit?

Answer #5 Yes, Olvia will send you an invitation for October 9th at 1:00 p.m.

Question #6 Is there a point-of-sale system in place, or can we use our own which is square.

Answer #6 Clover is in place: however, we're willing to switch over to square for reports.

Question #7 Can we use door dash and delivery services for site?

<u>Answer #7</u> Yes, it's an option currently in federal buildings as long as they have base access and as long as it doesn't impede services at the national Guard Armory.

Question #8 Am I able to operate past 3:00 p.m.

Answer #8 Yes, you can operate Sunday thru Saturday. You'll be required to work drill weekends and you can prep work too. Monday through Friday 7-5 you can do door dash, but you'll have to have an employee take the food to the parking lot to door dash or other delivery service.

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Question #9 You mentioned vending contracts. Is it limited to coffee or can we sell other items?

Answer #9 Your grab-n-go items, drinks, snacks not in competition with vending. Hopefully you won't have the same items as the vending machines. If you do have some of the same items, you can't sell them for less than the vending machine prices.

<u>Comment #1</u> There's a TV in the break area. Can use as a menu or turn on the fire stick, but the program cannot cause a ruckus.

Comment #2 The seating area is a part of your responsibility.

<u>Comment #3</u> The storage area is for paper goods or dry goods. There isn't a refrigerator in storage area. There is outside of the storage area.

Kathy O'Rourke

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