# STATE OF ALASKA REQUEST FOR PROPOSALS



## NIGHT VISION EQUIPMENT RFP 2026-1200-0072

ISSUED SEPTEMBER 5, 2025

PURCHASE OF NIGHT VISION EQUIPMENT FOR THE ALASKA STATE TROOPERS

#### **ISSUED BY:**

DEPARTMENT OF PUBLIC SAFETY
DIVISION OF ADMINISTRATIVE SERVICES

#### PRIMARY CONTACT:

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(907) 269-5582

## OFFERORS ARE NOT REQUIRED TO RETURN THIS FORM.

IMPORTANT NOTICE: IF YOU RECEIVED THIS SOLICITATION FROM THE STATE OF ALASKA'S "ONLINE PUBLIC NOTICE" WEB SITE, YOU MUST REGISTER WITH THE PROCUREMENT OFFICER LISTED IN THIS DOCUMENT TO RECEIVE NOTIFICATION OF SUBSEQUENT AMENDMENTS. FAILURE TO CONTACT THE PROCUREMENT OFFICER MAY RESULT IN THE REJECTION OF YOUR OFFER.

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#### SECTION 1. INTRODUCTION & INSTRUCTIONS

#### SEC. 1.01 PURPOSE OF THE RFP

The Department of Public Safety, Division of Administrative Services, is soliciting proposals for the one-time purchase of night vision equipment as outlined under SEC 3.01Scope of Work & Contract Information.

#### SEC. 1.02 BUDGET

Payment for the contract is subject to funds already appropriated and identified.

#### SEC. 1.03 DEADLINE FOR RECEIPT OF PROPOSALS

Proposals must be received no later than 4:30 p.m. prevailing Alaska Standard Time on September 26, 2025, as indicated by email timestamp and late proposals will not be considered.

#### SEC. 1.04 PRIOR EXPERIENCE

In order for offers to be considered responsive offerors must meet these minimum prior experience requirements:

- The contractor must be an authorized dealer of proposed products.
- As proof of prior experience, offerors must provide a client reference form from at least two similar governmental or law enforcement agencies

An offeror's failure to meet these minimum prior experience requirements will cause their proposal to be considered non-responsive and rejected. Proof of being an authorized dealer/distributor must be provided within five business days upon request by the state to be considered responsive.

#### SEC. 1.05 REQUIRED REVIEW

Offerors should carefully review this solicitation for defects and questionable or objectionable material. Comments concerning defects and questionable or objectionable material should be made in writing and received by the procurement officer at least ten days before the deadline for receipt of proposals. This will allow time for the issuance of any necessary amendments. It will also help prevent the opening of a defective proposal and exposure of offeror's proposals upon which award could not be made.

# SEC. 1.06 QUESTIONS PRIOR TO DEADLINE FOR RECEIPT OF PROPOSALS

All questions must be in writing and directed to the procurement officer. The interested party must confirm telephone conversations in writing.

Two types of questions generally arise. One may be answered by directing the questioner to a specific section of the RFP. These questions may be answered over the telephone. Other questions may be more complex and may require a written amendment to the RFP. The procurement officer will make that decision.

PROCUREMENT OFFICER: JASON MONKELIEN – PHONE (907) 269-5582 – EMAIL ADDRESS JASON.MONKELIEN@ALASKA.GOV

#### SEC. 1.07 RETURN INSTRUCTIONS

Vendors must submit one complete copy of the proposal via email. The technical proposal and cost proposal must be saved as separate PDF documents and emailed to dps.das.solicitations@alaska.gov as separate, clearly labeled attachments, such as "Vendor A – Technical Proposal.pdf" and "Vendor A – Cost Proposal.pdf" (Vendor A is the name of the offeror). The email must contain the RFP number in the subject line.

The **maximum** size of a single email (including all text and attachments) that can be received by the state is **20mb** (**megabytes**). If the email containing the proposal exceeds this size, the proposal must be sent in multiple emails that are each less than 20 megabytes and each email must comply with the requirements described above.

Please note that email transmission is not instantaneous. Similar to sending a hard copy proposal, if you are emailing your proposal, the state recommends sending it with enough time to ensure the email is delivered by the deadline for receipt of proposals.

It is the offeror's responsibility to contact the issuing agency at (907) 269-5582 to confirm that the proposal has been received. The state is not responsible for unreadable, corrupt, or missing attachments.

#### SEC. 1.08 ASSISTANCE TO OFFERORS WITH A DISABILITY

Offerors with a disability may receive accommodation regarding the means of communicating this RFP or participating in the procurement process. For more information, contact the procurement officer no later than ten days prior to the deadline for receipt of proposals.

#### SEC. 1.09 AMENDMENTS TO PROPOSALS

Amendments to or withdrawals of proposals will only be allowed if acceptable requests are received prior to the deadline that is set for receipt of proposals. No amendments or withdrawals will be accepted after the deadline unless they are in response to the state's request in accordance with 2 AAC 12.290.

#### SEC. 1.10 AMENDMENTS TO THE RFP

If an amendment is issued before the deadline for receipt of proposals, the amendment will be posted on the State of Alaska Online Public Notice (OPN) website. The link to the posting of the amendment will be provided to all who were notified of the RFP and to those who have registered with the procurement officer after receiving the RFP from the OPN.

After receipt of proposals, if there is a need for any substantial clarification or material change in the RFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended proposals. Evaluations may be adjusted as a result of receiving new or amended proposals.

#### SEC. 1.11 RFP SCHEDULE

RFP schedule set out herein represents the state's best estimate of the schedule that will be followed. If a component of this schedule, such as the deadline for receipt of proposals, is delayed, the rest of the schedule may be shifted accordingly. All times are Alaska Standard Time.

| ACTIVITY  | TIME           | DATE               |
|---|----------------|--------------------|
| Issue Date / RFP Released                             |                | September 5, 2025  |
| Deadline for Receipt of Proposals / Proposal Due Date | 4:30 p.m. AKST | September 26, 2025 |
| Proposal Evaluations Complete                         |                | October 17, 2025   |
| Notice of Intent to Award                             |                | October 24, 2025   |
| Contract Issued                                       |                | November 4, 2025   |

This RFP does not, by itself, obligate the state. The state's obligation will commence when the contract is approved by the Commissioner of the Department of Public Safety, or the Commissioner's designee. Upon written notice to the contractor, the state may set a different starting date for the contract. The state will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the state.

#### SEC. 1.12 ALTERNATE PROPOSALS

Offerors may only submit one proposal for evaluation. In accordance with 2 AAC 12.830 alternate proposals (proposals that offer something different than what is asked for) will be rejected.

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#### SEC. 1.13 NEWS RELEASES

News releases related to this RFP will not be made without prior approval of the project director.

#### SECTION 2. BACKGROUND INFORMATION

#### SEC. 2.01 BACKGROUND INFORMATION

The Alaska State Troopers (AST) Special Weapons and Tactics (SWAT) program is a statewide tactical law enforcement resource tasked with resolving critical incidents that exceed the capabilities of traditional first responders. AST SWAT operates as a Tier II SWAT program under National Tactical Officers Association (NTOA) standards, with teams strategically posted in the Southern, Southcentral, and Northern regions of Alaska. Our mission is to preserve lives and restore public safety during high-risk incidents, including hostage situations, barricaded subjects, high-risk apprehensions, high-risk warrant service, and dignitary protection. We deploy across Alaska's vast and often remote geography, responding to critical threats to public safety.

To maintain operational effectiveness and officer safety in these complex and hazardous environments, AST SWAT requires dual-tube night vision goggles (NVG) and accessories. Alaska's unique geography and climate means that our teams frequently operate in extended periods of darkness, particularly during the long winter months when daylight is limited to only a few hours. These devices will significantly enhance situational awareness, target identification, and team coordination in low-light and no-light conditions. By equipping operations with NVGs, AST SWAT will be able to safely maneuver, identify threats, and execute tactical resolutions during operations that occur frequently in darkness. This capability is essential to minimizing risks to the public, suspects, and law enforcement personnel while ensuring missions are conducted with the highest degree of precision and safety.

### SECTION 3. SCOPE OF WORK & CONTRACT INFORMATION

#### SEC. 3.01 SCOPE OF WORK

The Department of Public Safety, Division of Administrative Services on behalf of the Alaska State Troopers, is soliciting proposals for the one-time purchase of night vision equipment.

The department needs high quality night vision equipment that meets or exceeds below specifications:

- 1. Dual Tube Night Vision System (DTNVS)
  - a. Binocular housing
    - i. On-board power (CR123)
    - ii. Option for External battery pack
    - iii. Meets or Exceeds IP-68 to MIL-STD810H waterproofing
    - iv. IPD Stops
  - b. Optics
    - i. Standard Mil-Spec
  - c. Tube Specs
    - i. 18UM, 20UM, or 20 UA L3 Unfilmed White Phosphor Gen 3 Autogated
      - 1. Preferred features
        - a. 72+ Resolution
        - b. 32+ SNR
        - c. 2300+ FOM
        - d. Equal or Less than 1.0EBI
        - e. Equal or Less than 1.0 Halo
        - f. 62K+ Gain
        - g. No spots on data sheet (Possibly 1 spot zone 3)
- 2. DTNVS Helmet Mounts
  - a. Dovetail interface
  - b. Breakaway Feature
  - c. Vertical and Fore/Aft adjustments
    - i. Locking Mechanism
- 3. Helmet Battery Pack with Counterweight Pouches
- 4. NVG Retention Lanyard
- 5. Helmet mounted IR & White light
- 6. Helmet mounted strobe, IR with green and red
- 7. DTNVS storage case
- 8. Dual Lens focus device

The proposed night vision equipment must be compatible with standard Galvion Caimen helmet, have MIL-SEC standards and performance in Arctic conditions, and have lifecycle and maintenance capabilities.

Contractors shall provide one sample of their proposed DTNVS unit, including helmet mount, at no cost to the state, including shipping; mailed to 5700 E. Tudor Rd. Anchorage, Alaska 99507 attention Jason Monkelien. The sample must be postmarked within one week after the deadline for submission of proposals. If the sample is not postmarked within one week, the offeror may be deemed non-responsive. Samples will be physically tested by certified State Troopers under field conditions simulating operational environments as well as sterile environments. The state shall pay for return shipping upon completion of testing. The state may pay for any damage outside normal wear and tear, with agreement between the State and the provided vendor. Damage due to defect will not be paid for by the State.

#### SEC. 3.02 CONTRACT TERM AND WORK SCHEDULE

The length of the contract will be from the date of award, approximately October 28, 2025, until the delivery of all purchased items as in SEC 3.10 F.O.B. Point.

#### SEC. 3.03 DELIVERABLES

The contractor will be required to provide the following deliverables:

- A. Provide night vision equipment as selected and purchased by the Department of Public Safety
- B. Orders shall be delivered within 90 days.

#### SEC. 3.04 CONTRACT TYPE

This contract is a Firm Fixed Price contract.

#### SEC. 3.05 PROPOSED PAYMENT PROCEDURES

The state will make a single payment when all of the deliverables are received, and the contract is completed and approved by the project director.

#### SEC. 3.06 CONTRACT PAYMENT

No payment will be made until the contract is approved by the Commissioner of the Department of Public Safety or the Commissioner's designee. Under no conditions will the state be liable for the payment of any interest charges associated with the cost of the contract. The state is not responsible for and will not pay local, state, or federal taxes. All costs associated with the contract must be stated in U.S. currency.

Payment for agreements under \$500,000 for the undisputed purchase of goods or services provided to a state agency, will be made within 30 days of the receipt of a proper billing or the delivery of the goods or services to the location(s) specified in the agreement, whichever is later. A late payment is subject to 1.5% interest per month on the unpaid balance. Interest will not be paid if there is a dispute or if there is an agreement that establishes a lower interest rate or precludes the charging of interest.

Any single contract payment of \$1 million or higher must be accepted by the contractor via Electronic Funds Transfer (EFT).

#### SEC. 3.07 LOCATION OF WORK

The location(s) the work is to be performed, completed, and managed is at the contractor's place of business.

The state will not provide workspace for the contractor. The contractor must provide its own workspace.

By signature on their proposal, the offeror certifies that all services provided under this contract by the contractor and all subcontractors shall be performed in the United States.

If the offeror cannot certify that all work will be performed in the United States, the offeror must contact the procurement officer in writing to request a waiver at least 10 days prior to the deadline for receipt of proposals.

The request must include a detailed description of the portion of work that will be performed outside the United States, where, by whom, and the reason the waiver is necessary.

Failure to comply with these requirements may cause the state to reject the proposal as non-responsive, or cancel the contract.

#### SEC. 3.08 SUBCONTRACTORS

Subcontractors will not be allowed.

#### SEC. 3.09 JOINT VENTURES

Joint ventures will not be allowed.

#### **SEC. 3.10 F.O.B. POINT**

All goods purchased through this contract will be F.O.B. final destination. Unless specifically stated otherwise, all prices offered must include the delivery costs to any location within the State of Alaska.

#### **SEC. 3.11 NEW EQUIPMENT**

The equipment offered in response to this RFP must be new equipment. New equipment means equipment that is currently in production by the manufacturer and is still the latest model, edition or version, generally offered. The equipment must be warranted as new by the manufacturer and may not be used for any purpose, other than display (not demonstration), prior to its sale to the state. The state will not accept remanufactured, used, or reconditioned equipment. It is the contractor's responsibility to ensure that each piece of equipment delivered to the state complies with this requirement. A contractor's failure to comply with this requirement will cause the state to seek remedies under breach of contract.

#### SEC. 3.12 SHIPPING DAMAGE

The state will not accept or pay for damaged goods. The contractor must file all claims against the carrier(s) for damages incurred to items in transit from the point of origin to the ultimate destination. The state will provide the contractor with written notice when damaged goods are received. The state will deduct the cost of the damaged goods from the invoice prior to payment. The contractor must file all claims against the carrier(s) for reimbursement of the loss.

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#### SEC. 3.13 BILLING INSTRUCTIONS

All invoices produced by the contractor must contain the following information at a minimum:

- 1. Contract Number
- 2. Quantity of each item purchased and delivered
- 3. Delivery Confirmation

Invoices must be billed to the ordering agency's address shown in the contract. The state will make payment after it receives the goods or services and the invoice; whichever comes second.

#### SEC. 3.14 ESTIMATED QUANTITIES

The quantities referenced in this RFP are an estimate of the state's purchase. The state does not guarantee any minimum or maximum purchase.

#### SEC. 3.15 WARRANTY

The contractor warrants every unit purchased against faulty materials and workmanship for a minimum period of at least **one year or the manufacturer's standard warranty, whichever is longer**. If, during this period, faults develop with the units or components of the unit, they will be repaired or replaced without any cost, including any transportation or freight cost, to the state. Bids, which include supplemental warranties, will be accepted, but supplemental warranties that conflict with or diminish the state's rights under this warranty clause will be considered nell and void, the state is not responsible for identifying conflicting warranty conditions before issuing a contract. After award of the contract:

- 1. If a conflict arises between the supplemental warranty and the warranty in this RFP, the warranty in the RFP will prevail; and
- 2. If the state's rights are diminished as a result of application of the supplemental warranty, the supplemental warranty will be considered null, and void and the RFP warrant will prevail.

By signing the contract, the contractor acknowledges this requirement and indicates unconditional acceptance of this warranty clause.

# SEC. 3.16 INSPECTION & MODIFICATION - REIMBURSEMENT FOR UNACCEPTABLE DELIVERABLES

The contractor is responsible for the completion of all work set out in the contract. All work is subject to inspection, evaluation, and approval by the project director. The state may employ all reasonable means to ensure that the work is progressing and being performed in compliance with the contract. The project director or procurement officer may instruct the contractor to make corrections or modifications if needed in order to accomplish the contract's intent. The contractor will not unreasonably withhold such changes.

Substantial failure of the contractor to perform the contract may cause the state to terminate the contract. In this event, the state may require the contractor to reimburse monies paid (based on the identified portion of unacceptable work received) and may seek associated damages.

#### SEC. 3.17 CONTRACT CHANGES - UNANTICIPATED AMENDMENTS

During the course of this contract, the contractor may be required to perform additional work. That work will be within the general scope of the initial contract. When additional work is required, the project director will provide the contractor a written description of the additional work and request the contractor to submit a firm time schedule for accomplishing the additional work and a firm price for the additional work. Cost and pricing data must be provided to justify the cost of such amendments per AS 36.30.400.

The contractor will not commence additional work until the procurement officer has secured any required state approvals necessary for the amendment and issued a written contract amendment, approved by the Commissioner of the Department of Public Safety or the Commissioner's designee.

#### SEC. 3.18 NONDISCLOSURE AND CONFIDENTIALITY

Contractor agrees that all confidential information shall be used only for purposes of providing the deliverables and performing the services specified herein and shall not disseminate or allow dissemination of confidential information except as provided for in this section. The contractor shall hold as confidential and will use reasonable care (including both facility physical security and electronic security) to prevent unauthorized access by, storage, disclosure, publication, dissemination to and/or use by third parties of, the confidential information. "Reasonable care" means compliance by the contractor with all applicable federal and state law, including the Social Security Act and HIPAA. The contractor must promptly notify the state in writing if it becomes aware of any storage, disclosure, loss, unauthorized access to or use of the confidential information.

Confidential information, as used herein, means any data, files, software, information or materials (whether prepared by the state or its agents or advisors) in oral, electronic, tangible or intangible form and however stored, compiled or memorialized that is classified confidential as defined by State of Alaska classification and categorization guidelines provided by the state to the contractor or a contractor agent or otherwise made available to the contractor or a contractor agent in connection with this contract, or acquired, obtained or learned by the contractor or a contractor agent in the performance of this contract. Examples of confidential information include, but are not limited to: technology infrastructure, architecture, financial data, trade secrets, equipment specifications, user lists, passwords, research data, and technology data (infrastructure, architecture, operating systems, security tools, IP addresses, etc).

If confidential information is requested to be disclosed by the contractor pursuant to a request received by a third party and such disclosure of the confidential information is required under applicable state or federal law, regulation, governmental or regulatory authority, the contractor may disclose the confidential information after providing the state with written notice of the requested disclosure ( to the extent such notice to the state is permitted by applicable law) and giving the state opportunity to review the request. If the contractor receives no objection from the state, it may release the confidential information within 30 days. Notice of the requested disclosure of confidential information by the contractor must be provided to the state within a reasonable time after the contractor's receipt of notice of the requested disclosure and, upon request of the state, shall seek to obtain legal protection from the release of the confidential information.

The following information shall not be considered confidential information: information previously known to be public information when received from the other party; information freely available to the general public; information which now is or hereafter becomes publicly known by other than a breach of confidentiality hereof; or information which is disclosed by a party pursuant to subpoena or other legal process and which as a result becomes lawfully obtainable by the general public.

#### SEC. 3.19 INDEMNIFICATION

The contractor shall indemnify, hold harmless, and defend the contracting agency from and against any claim of, or liability for error, omission, or negligent act of the contractor under this agreement. The contractor shall not be required to indemnify the contracting agency for a claim of, or liability for, the independent negligence of the contracting agency. If there is a claim of, or liability for, the joint negligent error or omission of the contractor and the independent negligence of the contracting agency, the indemnification and hold harmless obligation shall be apportioned on a comparative fault basis.

"Contractor" and "contracting agency", as used within this and the following article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "independent negligence" is negligence other than in the contracting agency's selection, administration, monitoring, or controlling of the contractor and in approving or accepting the contractor's work.

#### SEC. 3.20 TERMINATION FOR DEFAULT

- a. If the Project Director or Procurement Officer determines that the contractor has refused to perform the work or has failed to perform the work with such diligence as to ensure its timely and accurate completion, the state may, by providing written notice to the contractor, terminate the contractor's right to proceed with part or all the remaining work.
- b. The Procurement Officer may also, by written notice, terminate this contract under Administrative Order 352 if the contractor supports or participates in a boycott of the State of Israel.

This clause does not restrict the state's termination rights under the contract provisions of Appendix A, attached in **SECTION 7. ATTACHMENTS**.

#### SECTION 4. PROPOSAL FORMAT AND CONTENT

#### SEC. 4.01 INTRODUCTION

Proposals must include the complete name and address of offeror's firm and the name, mailing address, and telephone number of the person the state should contact regarding the proposal.

Proposals must confirm that the offeror will comply with all provisions in this RFP; and, if applicable, provide notice that the firm qualifies as an Alaskan bidder. Proposals must be signed by a company officer empowered to bind the company. An offeror's failure to include these items in the proposals may cause the proposal to be determined to be non-responsive and the proposal may be rejected.

The state discourages overly lengthy and costly proposals, however, in order for the state to evaluate proposals fairly and completely, offerors must follow the format set out in this RFP and provide all information requested.

#### SEC. 4.02 PROPOSAL CONTENTS

The following information must be included in all proposals.

#### (a) AUTHORIZED SIGNATURE

All proposals must be signed by an individual authorized to bind the offeror to the provisions of the RFP. Proposals must remain open and valid for at least 90-days from the date set as the deadline for receipt of proposals.

#### (b) OFFEROR'S CERTIFICATION

By signature on the proposal, offerors certify that they comply with the following:

- A. the laws of the State of Alaska;
- B. the applicable portion of the Federal Civil Rights Act of 1964;
- C. the Equal Employment Opportunity Act and the regulations issued thereunder by the federal government;
- D. the Americans with Disabilities Act of 1990 and the regulations issued thereunder by the federal government;
- E. all terms and conditions set out in this RFP;
- F. a condition that the proposal submitted was independently arrived at, without collusion, under penalty of perjury; and
- G. that the offers will remain open and valid for at least 90 days.

If any offeror fails to comply with [a] through [g] of this paragraph, the state reserves the right to disregard the proposal, terminate the contract, or consider the contractor in default.

#### (c) VENDOR TAX ID

A valid Vendor Tax ID must be submitted to the issuing office with the proposal or within five days of the state's request.

#### (d) CONFLICT OF INTEREST

Each proposal shall include a statement indicating whether or not the firm or any individuals working on the contract has a possible conflict of interest (e.g., currently employed by the State of Alaska or formerly employed by the State of Alaska within the past two years) and, if so, the nature of that conflict. The procurement officer reserves the right to **consider a proposal non-responsive and reject it** or cancel the award if any interest disclosed from any source could either give the appearance of a conflict or cause speculation as to the objectivity of the contract to be performed by the offeror.

#### (e) FEDERAL REQUIREMENTS

The offeror must identify all known federal requirements that apply to the proposal, the evaluation, or the contract.

#### SEC. 4.03 WARRANTY, SERVICE, AND SUPPORT

Offerors must provide comprehensive narrative statements that illustrate the warranty, services, and support provided to the proposed DTNV.

#### SEC. 4.04 TECHNICAL SPECIFICATIONS

Offerors must provide comprehensive narrative statements that explain how the proposed DTNV meets the required technical specifications.

#### SEC. 4.05 FIELD TESTING

Proposed DTNV equipment will be tested under field conditions simulating operational environments as in sterile environments.

#### SEC. 4.06 COST PROPOSAL

Offerors must complete and submit this Submittal Form. Proposed costs must all direct and indirect costs associated with the performance of the contract, including, but not limited to, total number of hours at various hourly rates, direct expenses, payroll, supplies, overhead assigned to each person working on the project, percentage of each person's time devoted to the project, and profit. The costs identified on the cost proposal are the total amount of costs to be paid by the state. No additional charges shall be allowed.

#### SEC. 4.07 EVALUATION CRITERIA

All proposals will be reviewed to determine if they are responsive. Proposals determined to be responsive will be evaluated using the criterion that is set out in **SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION**.

# SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

#### SEC. 5.01 SUMMARY OF EVALUATION PROCESS

The state will use the following steps to evaluate and prioritize proposals:

- 1) Proposals will be assessed for overall responsiveness. Proposals deemed non-responsive will be eliminated from further consideration.
- 2) A proposal evaluation committee (PEC), made up of at least three state employees or public officials, will evaluate the Technical portion of all responsive proposals.
- 3) Each responsive Technical Proposal will be sent to the PEC. No cost information will be shared or provided to the PEC.
- 4) The PEC will independently evaluate and score the proposals based on the degree to which they meet the stated evaluation criteria.
- 5) After independent scoring, the PEC will have a meeting, chaired by the procurement officer, where the PEC may have a group discussion prior to finalizing their scores.
- 6) The evaluators will submit their final individual scores to the procurement officer, who will then compile the scores and calculate awarded points as set out in Section 5.03.
- 7) The procurement officer will calculate scores for cost proposals as set out in Section 5.08 and add those scores to the awarded points along with factoring in any Alaska preferences.
- 8) The procurement officer may ask for best and final offers from offerors susceptible for award and revise the cost scores accordingly.
- 9) The state will then conduct any necessary negotiations with the highest scoring offeror and award a contract if the negotiations are successful.

#### SEC. 5.02 EVALUATION CRITERIA

Proposals will be evaluated based on their overall value to state, considering both cost and non-cost factors as described below. Note: An evaluation may not be based on discrimination due to the race, religion, color, national origin, sex, age, marital status, pregnancy, parenthood, disability, or political affiliation of the offeror.

| Overall Criteria | Weight    |
|------------------|-----------|
| Responsiveness   | Pass/Fail |

| Qualifications Criteria         |       | Weight |
|---------------------------------|-------|--------|
| Warranty, Services, and Support |       | 10     |
| Technical Specification         |       | 10     |
| Field Testing                   |       | 20     |
|                                 | Total | 40     |

| Cost Criteria | Weight |
|---------------|--------|
|               |        |

| Cost Proposal |       | 50 |
|---------------|-------|----|
|               | Total | 50 |

| Preference Criteria                       |       | Weight |
|---|-------|--------|
| Alaska Offeror Preference (if applicable) |       | 10     |
|   | Total | 10     |

#### TOTAL EVALUATION POINTS AVAILABLE: 100

#### SEC. 5.03 SCORING METHOD AND CALCULATION

Each Proposal Evaluation Committee (PEC) member will individually evaluate and score each responsive proposal using the criteria set out in Sections 5.04 through 5.07 and assign a single score of 1 through 10, with 10 representing the highest score and 1 representing the lowest score. Using only whole numbers, PEC members should start with a score of 5 on each section. The score may either increase or decrease depending on the offeror's response to each question for that section. As an example, if the Offeror provided responses over and above the evaluation questions in a section, they would receive a higher score. However, if the Offeror's response fails to address all questions of a section or demonstrates some lack of understanding or competency as it relates to a question for that section, the Offeror would then receive a lower score.

After the PEC has scored, the scores for each section will be totaled and the following formula will be used to calculate the total amount of points awarded for each section:

**Offeror Total Score** 

x Max Points = Points Awarded

**Highest Total Score Possible** 

**Example (Max Points for the Section = 100):** 

|              | PEC<br>Member 1<br>Score | PEC<br>Member 2<br>Score | PEC<br>Member 3<br>Score | PEC<br>Member 4<br>Score | Combined<br>Total Score | Points<br>Awarded |
|--------------|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|-------------------|
| Offeror<br>1 | 10                       | 5                        | 5                        | 10                       | 30                      | 75                |
| Offeror 2    | 5                        | 5                        | 5                        | 5                        | 20                      | 50                |
| Offeror 3    | 10                       | 10                       | 10                       | 10                       | 40                      | 100               |

Offeror 1 was awarded 75 points:

Offeror Total Score (30)

- x Max Points (100) = Points Awarded (75)

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Highest Total Score Possible (40)

# Offeror 2 was awarded 50 points: Offeror Total Score (20) Highest Total Score Possible (40) Offeror 3 was awarded 100 points: Offeror Total Score (40) Max Points (100) = Points Awarded (100) Highest Total Score Possible (40)

#### SEC. 5.04 WARRANTY, SERVICES, AND SUPPORT (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) What are the terms and length of the warranty offered?
- 2) How much access is offered for technical support and parts?
- 3) Does the offeror provide the repair of the proposed DTNV? What estimated turnaround time for repair work?
- 4) What additional, related services and support are included with the purchase?

#### SEC. 5.05 TECHNICAL SPECIFICATION (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) How well does the proposed DTNV meet the required technical specifications?
- 2) Evaluation of the following specifications: Clarity, Functionality, Ergonomics, Ease of Use; Weight, and battery life.
- 3) Does the proposed DTNV meet any of the preferred features or other features not listed?

#### SEC. 5.06 FIELD TESTING (20%)

#### Proposals will be evaluated against the questions set out below:

- 1) Does the proposed DTNV fit with current helmets?
- 2) How well does the proposed DTNV stand up to the rigors of the field testing? Is it durable and made with quality equipment?

#### SEC. 5.07 CONTRACT COST (50%)

Overall, a minimum of **60**% of the total evaluation points will be assigned to cost. After the procurement officer applies any applicable preferences, the offeror with the lowest total cost will receive the maximum number of points allocated to cost per 2 AAC 12.260(c). The point allocations for cost on the other proposals will be determined using the following formula:

[(Price of Lowest Cost Proposal) x (Maximum Points for Cost)]  $\div$  (Cost of Each Higher Priced Proposal)

#### **Example (Max Points for Contract Cost = 400):**

#### Step 1

List all proposal prices, adjusted where appropriate by the application of applicable preferences claimed by the offeror.

| Offeror #1 | \$40,000 |
|------------|----------|
| Offeror #2 | \$42,750 |
| Offeror #3 | \$47,500 |

#### Step 2

In this example, the RFP allotted 40% of the available 1,000 points to cost. This means that the lowest cost will receive the maximum number of points.

#### Offeror #1 receives 400 points.

The reason they receive that amount is because the lowest cost proposal, in this case \$40,000, receives the maximum number of points allocated to cost, 400 points.

#### Offeror #2 receives 374.3 points.

 $$40,000 \text{ lowest cost } x \text{ } 400 \text{ maximum points for cost} = 16,000,000 \div \$42,750 \text{ cost of Offeror } \#2 \text{ 's proposal} = 374.3$ 

#### Offeror #3 receives 336.8 points.

 $$40,000 lowest cost x 400 maximum points for cost = 16,000,000 \div $47,500 cost of Offeror #3's proposal = 336.8$ 

#### SEC. 5.08 ALASKA OFFEROR PREFERENCE (10%)

Per 2 AAC 12.260, if an offeror qualifies for the Alaska Bidder Preference, the offeror will receive an Alaska Offeror Preference. The preference will be 10% of the total available points, which will be added to the offeror's overall evaluation score.

#### **Example:**

#### Step 1

Determine the number of points available to qualifying offerors under this preference:

1000 Total Points Available in RFP x 10% Alaska Offeror preference = 100 Points for the preference

#### Step 2

Determine which offerors qualify as Alaska bidders and thus, are eligible for the Alaska Offeror preference. For the purpose of this example, presume that all proposals have been completely evaluated based on the evaluation criteria in the RFP. The scores at this point are:

| Offeror #1 | 830 points | No Preference             | 0 points   |
|------------|------------|---------------------------|------------|
| Offeror #2 | 740 points | Alaska Offeror Preference | 100 points |
| Offeror #3 | 800 points | Alaska Offeror Preference | 100 points |

#### Step 3

Add the applicable Alaska Offeror preference amounts to the offerors' scores:

| Offeror #3 | 900 points (800 points + 100 points) |
|------------|--------------------------------------|
| Offeror #2 | 840 points (740 points + 100 points) |
| Offeror #1 | 830 points                           |

**Offeror** #3 is the highest scoring offeror and would get the award, provided their proposal is responsive and responsible.

# SECTION 6. GENERAL PROCESS AND LEGAL INFORMATION SEC. 6.01 ALASKA BUSINESS LICENSE AND OTHER REQUIRED LICENSES

Prior to the award of a contract, an offeror must hold a valid Alaska business license. However, in order to receive the Alaska Bidder Preference and other related preferences, such as the Alaska Veteran Preference and Alaska Offeror Preference, an offeror must hold a valid Alaska business license prior to the deadline for receipt of proposals. Offerors should contact the **Department of Commerce**, **Community and Economic Development, Division of Corporations, Business, and Professional Licensing, PO Box 110806, Juneau, Alaska 99811-0806**, for information on these licenses. Acceptable evidence that the offeror possesses a valid Alaska business license may consist of any one of the following:

- copy of an Alaska business license;
- certification on the proposal that the offeror has a valid Alaska business license and has included the license number in the proposal;
- a canceled check for the Alaska business license fee;
- a copy of the Alaska business license application with a receipt stamp from the state's occupational licensing office; or
- a sworn and notarized statement that the offeror has applied and paid for the Alaska business license.

You are not required to hold a valid Alaska business license at the time proposals are opened if you possess one of the following licenses and are offering services or supplies under that specific line of business:

- fisheries business licenses issued by Alaska Department of Revenue or Alaska Department of Fish and Game,
- liquor licenses issued by Alaska Department of Revenue for alcohol sales only,
- insurance licenses issued by Alaska Department of Commerce, Community and Economic Development, Division of Insurance, or
- Mining licenses issued by Alaska Department of Revenue.

Prior the deadline for receipt of proposals, all offerors must hold any other necessary applicable professional licenses required by Alaska Statute.

#### SEC. 6.02 CLARIFICATION OF OFFERS

In order to determine if a proposal is reasonably susceptible for award, communications by the procurement officer or the proposal evaluation committee (PEC) are permitted with an offeror to clarify uncertainties or eliminate confusion concerning the contents of a proposal. Clarifications may not result in a material or substantive change to the proposal. The evaluation by the procurement officer or the PEC may be adjusted as a result of a clarification under this section.

#### SEC. 6.03 DISCUSSIONS WITH OFFERORS

The state may conduct discussions with offerors in accordance with AS 36.30.240 and 2 AAC 12.290. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and proposal. Discussions will be limited to specific sections of the RFP or proposal identified by the procurement officer. Discussions will only be held with offerors who have submitted a proposal deemed reasonably susceptible for award by the procurement officer. Discussions, if held, will be after initial evaluation of proposals by the procurement officer or the PEC. If modifications are made as a result of these discussions, they will be put in writing. Following discussions, the procurement officer may set a time for best and final proposal submissions from those offerors with whom discussions were held. Proposals may be reevaluated after receipt of best and final proposal submissions.

If an offeror does not submit a best and final proposal or a notice of withdrawal, the offeror's immediate previous proposal is considered the offeror's best and final proposal.

Offerors with a disability needing accommodation should contact the procurement officer prior to the date set for discussions so that reasonable accommodation can be made. Any oral modification of a proposal must be reduced to writing by the offeror.

#### SEC. 6.04 EVALUATION OF PROPOSALS

The procurement officer, or an evaluation committee made up of at least three state employees or public officials, will evaluate proposals. The evaluation will be based solely on the evaluation factors set out in **SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION**.

After receipt of proposals, if there is a need for any substantial clarification or material change in the RFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended proposals. Evaluations may be adjusted as a result of receiving new or amended proposals.

#### SEC. 6.05 CONTRACT NEGOTIATION

After final evaluation, the procurement officer may negotiate with the offeror of the highest-ranked proposal. Negotiations, if held, shall be within the scope of the request for proposals and limited to those items which would not have an effect on the ranking of proposals. If the highest-ranked offeror fails to provide necessary information for negotiations in a timely manner, or fails to negotiate in good faith, the state may terminate negotiations and negotiate with the offeror of the next highest-ranked proposal. If contract negotiations are commenced, they may be held telephonically.

#### SEC. 6.06 FAILURE TO NEGOTIATE

If the selected offeror

- fails to provide the information required to begin negotiations in a timely manner; or
- fails to negotiate in good faith; or
- indicates they cannot perform the contract within the budgeted funds available for the project; or

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• if the offeror and the state, after a good faith effort, simply cannot come to terms,

the state may terminate negotiations with the offeror initially selected and commence negotiations with the next highest ranked offeror.

#### SEC. 6.07 OFFEROR NOTIFICATION OF SELECTION

After the completion of contract negotiation, the procurement officer will issue a written Notice of Intent to Award and send copies of that notice to all offerors who submitted proposals. The notice will set out the names of all offerors and identify the offeror selected for award.

#### SEC. 6.08 PROTEST

AS 36.30.560 provides that an interested party may protest the content of the RFP.

An interested party is defined in 2 AAC 12.990(a) (7) as "an actual or prospective bidder or offeror whose economic interest might be affected substantially and directly by the issuance of a contract solicitation, the award of a contract, or the failure to award a contract."

If an interested party wishes to protest the content of a solicitation, the protest must be received, in writing, by the procurement officer at least ten days prior to the deadline for receipt of proposals.

AS 36.30.560 also provides that an interested party may protest the award of a contract or the proposed award of a contract.

If an offeror wishes to protest the award of a contract or the proposed award of a contract, the protest must be received, in writing, by the procurement officer within ten days after the date the Notice of Intent to Award the contract is issued.

A protester must have submitted a proposal in order to have sufficient standing to protest the proposed award of a contract. Protests must include the following information:

- the name, address, and telephone number of the protester;
- the signature of the protester or the protester's representative;
- identification of the contracting agency and the solicitation or contract at issue;
- a detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and the form of relief requested.

Protests filed by telex or telegram are not acceptable because they do not contain a signature. Fax copies containing a signature are acceptable.

The procurement officer will issue a written response to the protest. The response will set out the procurement officer's decision and contain the basis of the decision within the statutory time limit in AS 36.30.580. A copy of the decision will be furnished to the protester by certified mail, fax or another method that provides evidence of receipt.

All offerors will be notified of any protest. The review of protests, decisions of the procurement officer, appeals, and hearings, will be conducted in accordance with the State Procurement Code (AS 36.30), Article 8 "Legal and Contractual Remedies."

#### SEC. 6.09 APPLICATION OF PREFERENCES

Certain preferences apply to all state contracts, regardless of their dollar value. The Alaska Bidder, Alaska Veteran, and Alaska Offeror preferences are the most common preferences involved in the RFP process. Additional preferences that may apply to this procurement are listed below. Guides that contain excerpts from the relevant statutes and codes, explain when the preferences apply and provide examples of how to calculate the preferences are available at the following website:

#### **Application Of Preferences**

- Alaska Products Preference AS 36.30.332
- Recycled Products Preference AS 36.30.337
- Local Agriculture and Fisheries Products Preference AS 36.15.050
- Employment Program Preference AS 36.30.321(b)
- Alaskans with Disabilities Preference AS 36.30.321(d)
- Alaska Veteran's Preference AS 36.30.321(f)
- Alaska Military Skills Program Preference AS 36.30.321(1)

The Division of Vocational Rehabilitation in the Department of Labor and Workforce Development keeps a list of qualified employment programs and individuals who qualify as persons with a disability. As evidence of a business' or an individual's right to the Employment Program or Alaskans with Disabilities preferences, the Division of Vocational Rehabilitation will issue a certification letter. To take advantage of these preferences, a business or individual must be on the appropriate Division of Vocational Rehabilitation list prior to the time designated for receipt of proposals. Offerors must attach a copy of their certification letter to the proposal. An offeror's failure to provide this certification letter with their proposal will cause the state to disallow the preference.

#### SEC. 6.10 ALASKA BIDDER PREFERENCE

An Alaska Bidder Preference of 5% will be applied to the price in the proposal. The preference will be given to an offeror who:

- 1) holds a current Alaska business license prior to the deadline for receipt of proposals;
- 2) submits a proposal for goods or services under the name appearing on the offeror's current Alaska business license;
- 3) has maintained a place of business within the state staffed by the offeror, or an employee of the offeror, for a period of six months immediately preceding the date of the proposal;
- 4) is incorporated or qualified to do business under the laws of the state, is a sole proprietorship and the proprietor is a resident of the state, is a limited liability company (LLC) organized under AS 10.50 and all members are residents of the state, or is a partnership under AS 32.06 or AS 32.11 and all partners are residents of the state; and
- 5) if a joint venture, is composed entirely of ventures that qualify under (1)-(4) of this subsection.

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#### Alaska Bidder Preference Certification Form

In order to receive the Alaska Bidder Preference, the proposal must include the Alaska Bidder Preference Certification Form attached to this RFP. An offeror does not need to complete the Alaska Veteran Preference or Alaska Military Skills Program questions on the form if not claiming the Alaska Veteran or Alaska Military Skills Program Preferences. An offeror's failure to provide this completed form with their proposal will cause the state to disallow the preference.

#### SEC. 6.11 ALASKA VETERAN PREFERENCE

An Alaska Veteran Preference of 5%, not to exceed \$5,000, will be applied to the price in the proposal. The preference will be given to an offeror who qualifies under AS 36.30.990(2) as an Alaska bidder and is a:

- A. sole proprietorship owned by an Alaska veteran;
- B. partnership under AS 32.06 or AS 32.11 if a majority of the partners are Alaska veterans;
- C. limited liability company organized under AS 10.50 if a majority of the members are Alaska veterans; or
- D. corporation that is wholly owned by individuals, and a majority of the individuals are Alaska veterans.

In accordance with AS 36.30.321(i), the bidder must also add value by actually performing, controlling, managing, and supervising the services provided, or for supplies, the bidder must have sold supplies of the general nature solicited to other state agencies, other government, or the general public.

#### **Alaska Veteran Preference Certification**

In order to receive the Alaska Veteran Preference, the proposal must include the Alaska Bidder Preference Certification Form attached to this RFP. An offeror's failure to provide this completed form with their proposal will cause the state to disallow the preference.

#### SEC. 6.12 ALASKA MILITARY SKILLS PROGRAM PREFERENCE

An Alaska Military Skills Program Preference of 2%, not to exceed \$5,000, will be applied to the price in the proposal. The preference will be given to an offeror who qualifies under AS 36.30.990(2) as an Alaska bidder and:

- A. Employs at least one person who is currently enrolled in, or within the previous two years graduated from, a United States Department of Defense SkillBridge or United States Army career skills program for service members or spouses of service members that offers civilian work experience through specific industry training, pre-apprenticeships, registered apprenticeships, or internships during the last 180 days before a service member separates or retires from the service; or
- B. has an active partnership with an entity that employs an apprentice through a program described above.

In accordance with AS 36.30.321(i), the bidder must also add value by actually performing, controlling, managing, and supervising the services provided, or for supplies, the bidder must have sold supplies of the general nature solicited to other state agencies, other government, or the general public.

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#### **Alaska Military Skills Program Preference Certification**

In order to receive the Alaska Military Skills Program Preference, the proposal must include the Alaska Bidder Preference Certification Form attached to this RFP. An offeror's failure to provide this completed form with their proposal will cause the state to disallow the preference.

#### SEC. 6.13 STANDARD CONTRACT PROVISIONS

The state will issue a Purchase Order resulting from this solicitation. This form is attached with the RFP for your review. The contractor must comply with the contract provisions set out in this attachment as appendix A. No alteration of these provisions will be permitted without prior written approval from the Department of Law, and the state reserves the right to reject a proposal that is non-compliant or takes exception with the contract terms and conditions stated in the Agreement. Any requests to change language in this document (adjust, modify, add, delete, etc.), must be set out in the offeror's proposal in a separate document. Please include the following information with any change that you are proposing:

- 1) Identify the provision that the offeror takes exception with.
- 2) Identify why the provision is unjust, unreasonable, etc.
- 3) Identify exactly what suggested changes should be made.

#### SEC. 6.14 QUALIFIED OFFERORS

Per 2 AAC 12.875, unless provided for otherwise in the RFP, to qualify as an offeror for award of a contract issued under AS 36.30, the offeror must:

- 1) Add value in the contract by actually performing, controlling, managing, or supervising the services to be provided; or
- 2) Be in the business of selling and have actually sold on a regular basis the supplies that are the subject of the RFP.

If the offeror leases services or supplies or acts as a broker or agency in providing the services or supplies in order to meet these requirements, the procurement officer may not accept the offeror as a qualified offeror under AS 36.30.

#### SEC. 6.15 PROPOSAL AS PART OF THE CONTRACT

Part of or all of this RFP and the successful proposal may be incorporated into the contract.

#### SEC. 6.16 ADDITIONAL TERMS AND CONDITIONS

The state reserves the right to add terms and conditions during contract negotiations. These terms and conditions will be within the scope of the RFP and will not affect the proposal evaluations.

#### SEC. 6.17 HUMAN TRAFFICKING

By signature on their proposal, the offeror certifies that the offeror is not established and headquartered or incorporated and headquartered in a country recognized as Tier 3 in the most recent United States Department of State's Trafficking in Persons Report.

The most recent United States Department of State's Trafficking in Persons Report can be found at the following website: <a href="https://www.state.gov/trafficking-in-persons-report/">https://www.state.gov/trafficking-in-persons-report/</a>

Failure to comply with this requirement will cause the state to reject the proposal as non-responsive or cancel the contract.

#### SEC. 6.18 RIGHT OF REJECTION

Offerors must comply with all of the terms of the RFP, the State Procurement Code (AS 36.30), and all applicable local, state, and federal laws, codes, and regulations. The procurement officer may reject any proposal that does not comply with all of the material and substantial terms, conditions, and performance requirements of the RFP.

Offerors may not qualify the proposal nor restrict the rights of the state. If an offeror does so, the procurement officer may determine the proposal to be a non-responsive counteroffer and the proposal may be rejected.

Minor informalities that:

- do not affect responsiveness;
- are merely a matter of form or format;
- do not change the relative standing or otherwise prejudice other offers;
- do not change the meaning or scope of the RFP;
- are trivial, negligible, or immaterial in nature;
- do not reflect a material change in the work; or
- do not constitute a substantial reservation against a requirement or provision;

may be waived by the procurement officer.

The State reserves the right to refrain from making an award if it determines that it is not in the best interest of the State.

A proposal from a debarred or suspended offeror shall be rejected.

#### SEC. 6.19 STATE NOT RESPONSIBLE FOR PREPARATION COSTS

The state will not pay any cost associated with the preparation, submittal, presentation, or evaluation of any proposal.

#### SEC. 6.20 DISCLOSURE OF PROPOSAL CONTENTS

All proposals and other material submitted become the property of the State of Alaska and may be returned only at the state's option. AS 40.25.110 requires public records to be open to reasonable inspection. All proposal information, including detailed price and cost information, will be held in confidence during the evaluation process and prior to the time a Notice of Intent to Award is issued. Thereafter, proposals will become public information.

The Office of Procurement and Property Management (OPPM), or their designee recognizes that some information an offeror submits might be confidential under the United States or the State of Alaska Constitution, a federal statute or regulation, or a State of Alaska statute: i.e., might be confidential business information (CBI). See, e.g., article 1, section 1 of the Alaska Constitution; AS 45.50.910 – 45.50.945 (the Alaska Uniform Trade Secrets Act); DNR v. Arctic Slope Regional Corp., 834 P.2d 134, 137-39 (Alaska 1991). For OPPM or their designee to treat information an offeror submits with its proposal as CBI, the

offeror must do the following when submitting their proposal: (1) mark the specific information it asserts is CBI; and (2) for each discrete set of such information, identify, in writing, each authority the offeror asserts make the information CBI. If the offeror does not do these things, the information will become public after the Notice of Intent to Award is issued. If the offeror does these things, OPPM or their designee will evaluate the offeror's assertion upon receiving a request for the information. If OPPM or their designee reject the assertion, they will, to the extent permitted by federal and State of Alaska law, undertake reasonable measures to give the offeror an opportunity to object to the disclosure of the information.

#### SEC. 6.21 ASSIGNMENT

Per 2 AAC 12.480, the contractor may not transfer or assign any portion of the contract without prior written approval from the procurement officer.

#### SEC. 6.22 FORCE MAJEURE (IMPOSSIBILITY TO PERFORM)

The parties to a contract resulting from this RFP are not liable for the consequences of any failure to perform, or default in performing, any of its obligations under the contract, if that failure or default is caused by any unforeseeable Force Majeure, beyond the control of, and without the fault or negligence of, the respective party.

For the purposes of this RFP, Force Majeure will mean war (whether declared or not); revolution; invasion; insurrection; riot; civil commotion; sabotage; military or usurped power; lightning; explosion; fire; storm; drought; flood; earthquake; epidemic; quarantine; strikes; acts or restraints of governmental authorities affecting the project or directly or indirectly prohibiting or restricting the furnishing or use of materials or labor required; inability to secure materials, machinery, equipment or labor because of priority, allocation or other regulations of any governmental authorities.

#### SEC. 6.23 DISPUTES

A contract resulting from this RFP is governed by the laws of the State of Alaska. If the contractor has a claim arising in connection with the agreement that it cannot resolve with the State by mutual agreement, it shall pursue the claim, if at all, in accordance with the provisions of AS 36.30.620 – AS 36.30.632. To the extent not otherwise governed by the preceding, the claim shall be brought only in the Superior Court of the State of Alaska and not elsewhere.

#### SEC. 6.24 SEVERABILITY

If any provision of the contract or agreement is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.

#### SEC. 6.25 SUPPLEMENTAL TERMS AND CONDITIONS

Proposals must comply with Section 6.08 Right of Rejection. However, if the state fails to identify or detect supplemental terms or conditions that conflict with those contained in this RFP or that diminish the state's rights under any contract resulting from the RFP, the term(s) or condition(s) will be considered null and void. After award of contract:

If conflict arises between a supplemental term or condition included in the proposal and a term or condition of the RFP, the term or condition of the RFP will prevail; and

If the state's rights would be diminished as a result of application of a supplemental term or condition included in the proposal, the supplemental term or condition will be considered null and void.

#### SEC. 6.26 SOLICITATION ADVERTISING

Public notice has been provided in accordance with 2 AAC 12.220.

#### SEC. 6.27 FEDERALLY IMPOSED TARIFFS

Changes in price (increase or decrease) resulting directly from a new or updated federal tariff, excise tax, or duty, imposed after contract award may be adjusted during the contract period or before delivery into the United States via contract amendment.

- Notification of Changes: The contractor must promptly notify the procurement officer in writing
  of any new, increased, or decreased federal excise tax or duty that may result in either an increase
  or decrease in the contact price and shall take appropriate action as directed by the procurement
  officer.
- After-imposed or Increased Taxes and Duties: Any federal excise tax or duty for goods or services covered by this contract that was exempted or excluded on the contract award date but later imposed on the contractor during the contract period, as the result of legislative, judicial, or administrative action may result in a price increase provided:
  - a) The tax or duty takes effect after the contract award date and isn't otherwise addressed by the contract.
  - b) The contractor warrants, in writing, that no amount of the newly imposed federal excise tax or duty or rate increase was included in the contract price, as a contingency or otherwise.
- After-relieved or Decreased Taxes and Duties: The contract price shall be decreased by the amount of any decrease in federal excise tax or duty for goods or services under the contract, except social security or other employment taxes, that the contractor is required to pay or bear, or does not obtain a refund of, through the contractor's fault, negligence, or failure to follow instructions of the procurement officer.
- State's Ability to Make Changes: The state reserves the right to request verification of federal excise tax or duty amounts on goods or services covered by this contract and increase or decrease the contract price accordingly.
- **Price Change Threshold:** No adjustment shall be made in the contract price under this clause unless the amount of the adjustment exceeds \$250.

#### **SECTION 7. ATTACHMENTS**

#### SEC. 7.01 ATTACHMENTS

#### **Attachments:**

- 1) Attachment 1 Cost Proposal (Attached Separately)
- 2) Client Reference Forms
- 3) Offerors Information & Alaska Bidder Certification
- 4) Sample Notice of Intent to Award
- 5) Sample Purchase Order

#### **CLIENT REFERENCE FORM**

- A complete and separate Client Reference Form must be provided for each reference.
- Offeror must complete the first part of the Client Reference Form, filling in the information for Company (Offeror) Name, Company (Offeror) Address, and the Name of Project.
- A responsible party of the organization for which the services were provided (the Client) must provide the reference information.
- The person providing the reference must sign and date the form.
- The Client Reference Form(s) must be submitted with the Offeror's proposal.
- The State may contact the reference to verify the information given within the Client Reference Form and within the proposal. If the State finds erroneous information, points may be deducted or the proposal may be rejected.
- If all questions are not answered on the Client Reference Form, if information is missing, or if the form is not signed, points may be deducted or the proposal may be rejected.
- If a proposal is submitted without a Client Reference Form, points may be deducted or the proposal may be rejected.

| Company I              |  | Offeror Information   |
|------------------------|--|---|
|                        | Name (Offeror):  | Company (Offeror) Address:  |
| Name of P              | roject:  |   |
|                        |  | Client Information  |
| Organizati             | on Name (Client):  | Organization Address:   |
| Person Pro             | oviding the Reference:   | Title:  |
| Phone Nur              | mber:  | Email address:  |
| Reference              | Signature & Date:  |   |
| comprehens<br>project. |  | which the work was performed. This person should have and the company's (Offeror) role and responsibilities within the   *Reference Remarks*  The company identified above. |
| 2 Pote and             |  |   |
| 2. Rate ea             |  | nis company's performance using the ratings below:  |
| z. Kate ea             | S – Strongly Agree/Very Pos<br>A – Agree/Positive<br>N – Neutral<br>D – Disagree/ Negative |   |
| Rating                 | S – Strongly Agree/Very Pos<br>A – Agree/Positive<br>N – Neutral                           |   |

**Additional Comments:** 

# **Offeror Information**

| PROJECT INFORM           |                       |                |                     |      |                |                          |                 |
|--------------------------|-----------------------|----------------|---------------------|------|----------------|--------------------------|-----------------|
| RFP NUMBE<br>PROJECT NAM | R:<br>E:              |                |                     |      |                |                          |                 |
|                          |                       |                |                     |      |                |                          |                 |
| OFFEROR INFORM           | <b>NATION</b>         |                |                     |      |                |                          |                 |
| Company Nan              | ne:                   |                |                     |      |                |                          |                 |
| Addre                    | ss:                   |                |                     |      |                |                          |                 |
| Tax                      | ID:                   |                |                     |      |                |                          |                 |
| Alaska Busin             | ess                   |                |                     |      |                |                          |                 |
| License                  | e #:                  |                |                     |      |                |                          |                 |
|                          |                       |                |                     |      |                |                          |                 |
| CONTACT INFOR            | MATION                |                |                     |      |                |                          |                 |
|                          |                       | dividual that  | can be contacted f  | for  | clarification  | regarding this prop      | osal:           |
|                          |                       |                |                     |      |                |                          |                 |
|                          |                       |                |                     |      |                |                          |                 |
| ٨                        | ddrocc                |                |                     |      |                |                          |                 |
| A                        |                       |                |                     |      |                |                          |                 |
| Tele                     | phone                 |                |                     |      |                |                          |                 |
|                          |                       |                |                     |      |                |                          |                 |
| CRITICAL TEAM N          | <b>TEMBERS</b>        |                |                     |      |                |                          |                 |
|                          |                       |                | _                   |      |                | ct. Note: These indiv    |                 |
| ·                        | ed from this project, | , or their pos | itions, unless appr | ov   | red in writing | g the project director   | or procuremen   |
| officer.                 |                       |                |                     |      |                |                          |                 |
| Name of F                | Position 1            |                |                     |      |                |                          |                 |
| Name of F                | Position 2            |                |                     |      |                |                          |                 |
| Name of F                | Position 3            |                |                     |      |                |                          |                 |
| Name of F                | Position 4            |                |                     |      |                |                          |                 |
|                          |                       |                |                     |      |                |                          |                 |
| ADDENDA ACKNO            | OWLEDGEMENT           |                |                     |      |                |                          |                 |
| The offeror acknow       | edges receipt of the  | following an   | nendments and has   | i ir | corporated t   | the requirements of s    | uch amendment   |
|                          |                       | _              | · ·                 |      |                | ror to disqualification. |                 |
|                          |                       | initial and da | te to confirm that  | yc   | ou have rece   | ived and incorporate     | d them into you |
| proposal (add more       | rows as necessary).   |                |                     |      |                |                          |                 |
| Number                   | Initials & Date       | Number         | Initials & Date     | 1    | Number         | Initials & Date          |                 |
| Number                   | Antiais & Date        | Number         | middis & Date       |      | INGILIDEI      | mitials & Date           |                 |
|                          |                       |                |                     |      |                |                          |                 |

#### **CERTIFICATIONS**

| No | Criteria  | Response*    |
|----|---|--------------|
| 1  | The offeror is presently engaged in the business of providing the services & work required in this RFP.   | True   False |
| 2  | The offeror confirms that it has the financial strength to perform and maintain the services required under this RFP.   | True   False |
| 3  | The offeror accepts the terms and conditions set out in the RFP and agrees not to restrict the rights of the state.   | True   False |
| 4  | The offeror confirms that they can obtain and maintain all necessary insurance as required on this project.   | True   False |
| 5  | The offeror certifies that all services provided under this contract by the contractor and all subcontractors shall be performed in the United States.  | True   False |
| 6  | The offeror is not established and headquartered or incorporated and headquartered, in a country recognized as Tier 3 in the most recent United States Department of State's Trafficking in Persons Report.   | True   False |
| 7  | Offeror complies with the American with Disabilities Act of 1990 and the regulations issued thereunder by the federal government.   | True   False |
| 8  | Offeror complies with the Equal Employment Opportunity Act and the regulations issued thereunder by the federal government.   | True   False |
| 9  | Offeror complies with the applicable portion of the Federal Civil Rights Act of 1964.   | True   False |
| 10 | The offeror can provide (if requested) financial records for the organization for the past three years.   | True   False |
| 11 | The offeror has not had any contracts terminated by the State of Alaska (within the past five years).   | True   False |
| 12 | The offeror certifies that it is not currently debarred, suspended, proposed for debarment, or declared ineligible for award by any public or federal entity.   | True   False |
| 13 | The offeror certifies that they do not have any governmental or regulatory action against their organization that might have a bearing on their ability to provide services to the state.   | True   False |
| 14 | The offeror certifies, within the last five years, they have not been convicted or had judgment rendered against them for: fraud, embezzlement, theft, forgery, bribery, falsification or destruction of records, false statements, or tax evasion. | True   False |
| 15 | The offeror does not have any judgments, claims, arbitrations or suits pending/outstanding against your company in which an adverse outcome would be material to the company.   | True   False |
| 16 | The offeror is not (now or in the past) been involved in bankruptcy or reorganized proceeding.  | True   False |
| 17 | Offeror certifies they comply with the laws of the State of Alaska.   | True   False |
| 18 | Offeror confirms their proposal will remain valid and open for at least 90 days.  | True   False |

\* Failure to answer or answering "False" may be grounds for disqualification. For any "False" responses, provide clarification (up to 250 word maximum for each "False" clarification) below (add rows as necessary).

| Section | Clarification |
|---------|---------------|
|         |               |

#### **CONFLICT OF INTEREST STATEMENT**

Indicate below whether or not the firm or any individuals that will work on the contract has a possible conflict of interest (e.g., currently employed by the State of Alaska or formerly employed by the State of Alaska within the past two years) and, if so, the nature of that conflict. The procurement officer reserves the right to consider a proposal non-responsive and reject it or cancel the award if any interest disclosed from any source could either give the appearance of a conflict or cause speculation as to the objectivity services to be provided by the offeror.

| Does the offeror, or any individuals that will work on this contract, have a possible conflict of interest?  * Failure to answer may be grounds for disqualification. | □ Yes □ No      |
|---|-----------------|
| f "Yes", please provide additional information regarding the nature of that conflict:   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
| EDERAL REQUIREMENTS   |                 |
| ndicate below all known federal requirements that apply to the proposal, proposal evaluation  | n, or contract: |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |
|   |                 |

#### **ALASKA PREFERENCES**

If you wish to claim any Alaska Preferences, please complete the Alaska Bidder Preference Certification Form that follows the below signature section.

#### **SIGNATURE**

This proposal must be signed by a company officer empowered to bind the company.

| Printed Name |  |
|--------------|--|
| Title        |  |
| Date         |  |
| Signature    |  |



## ALASKA BIDDER PREFERENCE CERTIFICATION

## AS 36.30.321(A) / AS 36.30.990(2)

| BUSINESS NAME: | <u>Click</u> | or: | tap | <u>here</u> | <u>to</u> | <u>enter</u> | text. |
|----------------|--------------|-----|-----|-------------|-----------|--------------|-------|
|                |              |     |     |             |           |              |       |

| Alaska Bidder F<br>Preference? | Preference:    | Do you    | believe tha | t your  | firm   | qualifies | for  | the   | Alaska    | Bidder  | □ Yes | □ No |
|--------------------------------|----------------|-----------|-------------|---------|--------|-----------|------|-------|-----------|---------|-------|------|
| Alaska Veteran Preference?     | Preference:    | Do you    | believe tha | t your  | firm   | qualifies | for  | the A | Alaska '  | Veteran | □ Yes | □ No |
| Please list any ad             | lditional Alas | ka Prefei | ences below | that yo | ou bel | ieve your | firm | quali | ifies for | •       |       |      |
| 1.                             | 2.             | 3.        |             | 4.      |        | 5.        |      |       | 6.        |         |       |      |

To qualify for and claim the Alaska Bidder Preference you must answer **YES** to all questions below in the Alaska Bidder Preference Questions section. To qualify for and claim the Alaska Veteran Preference, you must answer **YES** to these questions as well as answer **YES** to all the questions in the Alaska Veteran Preference section. A signed copy of this form must be included with your bid or proposal no later than the deadline set for receipt of bids or proposals.

If you are submitting a bid or proposal as a **JOINT VENTURE**, all members of the joint venture must complete and submit this form before the deadline set for receipt of bids or proposals. AS 36.30.990(2)(E)

If the procuring agency is unable to verify a response, the preference may not be applied. Knowingly or intentionally making false or misleading statements on this form, whether it succeeds in deceiving or misleading, constitutes misrepresentation per AS 36.30.687 and may result in criminal penalties.

#### Alaska Bidder Preference Questions:

| Alaska | biuu        | iei Fieleiei          | <u>ce questions.</u>   |
|--------|-------------|-----------------------|--|
| 1)     | Doe         | es your busir         | ness hold a current Alaska business license per AS 36.30.990(2)(A)?  |
|        | □ '         | YES                   | □ NO   |
|        | If <b>Y</b> | <b>ES</b> , enter you | ur current <b>Alaska business license number</b> : Click or tap here to enter text.  |
| 2)     |             |                       | s submitting a bid or proposal under the name appearing on the Alaska business license noted in AS 36.30.990(2)(B)?  |
|        | □ <b>'</b>  | YES                   | $\square$ NO   |
| 3)     | of t        | •                     | ess maintained a <b>place of business</b> within the state <b>staffed by the bidder or offeror</b> or an employee or offeror for a period of six months immediately preceding the date of the bid or proposal per $AS$ ? |
|        | □ '         | YES                   | □NO  |
|        | If <b>Y</b> | <b>ES</b> , please co | omplete the following information:   |
|        | A.          | Place of Bu           | siness   |
|        |             | Street Addr           | ess: <u>Click or tap here to enter text.</u>   |
|        |             | City:                 | Click or tap here to enter text.   |
|        |             | 7IP:                  | Click or tap here to enter text.   |

|               |               |                  | oods are made, stored, or processed; a post office box, mail drop, telephone, or answering service self, constitute a place of business per $2 \text{ AAC } 12.990(b)(3)$ .   |
|---------------|---------------|------------------|---|
|               | Do y          | ou certify       | that the Place of Business described in Question 3A meets this definition?  |
|               | <b>□ Y</b>    | ES               | $\square$ NO  |
|               |               |                  | or offeror, or at least one employee of the bidder or offeror, must be a resident of the state (6.05.415(a) per 2 AAC 12.990(b)(7).   |
|               |               | 1)               | Do you certify that the bidder or offeror OR at least one employee of the bidder or offeror is physically present in the state with the intent to remain in Alaska indefinitely and to make a home in the state per $AS\ 16.05.415(a)(1)$ ?  YES $\square$ NO |
|               |               | 2)               | Do you certify that that the resident(s) used to meet this requirement has maintained their domicile in Alaska for the 12 consecutive months immediately preceding the deadline set for receipt of bids or proposals per AS 16.05.415(a)(2)?  YES □ NO        |
|               |               | 3)               | Do you certify that the resident(s) used to meet this requirement is claiming residency ONLY in the state of Alaska per $AS\ 16.05.415(a)(3)$ ? $\Box$ YES $\Box$ NO  |
|               |               | 4)               | Do you certify that the resident(s) used to meet this requirement is NOT obtaining benefits under a claim of residency in another state, territory, or country per <i>AS</i> 16.05.415(a)(4)?  YES □ NO   |
| 4)            | Per /         | AS 36.30.9       | 90(2)(D), is your business (CHOOSE ONE):  |
|               | A.            | Incorp           | orated or qualified to do business under the laws of the state?  □ NO   |
|               |               | If YES,          | enter your current Alaska corporate entity number: Click or tap here to enter text.   |
|               | В.            | A sole<br>□ YES  | proprietorship AND the proprietor is a resident of the state? ☐ NO  |
|               | C.            | A limit ☐ YES    | red liability company organized under AS 10.50 AND all members are residents of the state?  |
|               |               | Please           | identify each member by name: Click or tap here to enter text.  |
|               | D.            | A partı<br>□ YES | nership under former AS 32.05, AS 32.06, or AS 32.11 AND all partners are residents of the state?   |
|               |               | Please           | identify each member by name: Click or tap here to enter text.  |
| <u>Alaska</u> | <u>Vete</u> i | an Prefer        | ence Questions:   |
| 1) Pe         | r <i>AS 3</i> | 6.30.321(F       | ;), is your business (CHOOSE ONE):  |
|               | A.            | A sole ☐ YES     | proprietorship owned by an Alaska veteran?  |
|               | В.            | A parti          | nership under AS 32.06 or AS 32.11 AND a majority of the partners are Alaska veterans?  |

"Place of business" is defined as a location at which normal business activities are conducted, services are

|             | ☐ YES                        | □ NO  |
|-------------|------------------------------|---|
| C.          | A <b>limited</b> veterans?   | liability company organized under AS 10.50 AND a majority of the members are Alaska   |
|             | ☐ YES                        | □ NO  |
| D.          | A corporat  ☐ YES            | <b>tion</b> that is wholly owned by individuals, <b>AND</b> a majority of the individuals are Alaska veterans?  |
| Per A.      | S 36.30.321(F                | (3) "Alaska veteran" is defined as an individual who:   |
| (A) Se      | erved in the                 |   |
| (i)         | ) Armed for                  | ces of the United States, including a reserve unity of the United States armed forces; or   |
| (i          | i) Alaska Ter<br>Naval Milit | ritorial Guard, the Alaska Army National Guard, the Alaska Air Nations Guard, or the Alaska<br>ia; and  |
| (B) W       | /as separated                | from service under a condition that was not dishonorable.   |
| -           |                              | the individual(s) indicated in <b>Question 1A, 1B, 1C, or 1D</b> meet this definition and can provide their service and discharge if necessary?               |
| ☐ YE        | s 🗆                          | NO  |
| <br>ature k |                              | y under penalty of law that I am an authorized representative of <u>Click or tap here to enter text</u> form is true and correct to the best of my knowledge. |
| Prir        | nted Name                    |   |
|             |                              |   |
|             |                              |   |
|             | c· .                         |   |
|             | _                            |   |

#### NOTICE OF INTENT TO AWARD A CONTRACT



Department of Public Safety
Division of Administrative Services
5700 E Tudor Road
Anchorage, Alaska 99507

| THIS IS NOT AN ORDER | DATE ISSUED:  |
|----------------------|---------------|
| RFP NO.:             | RFP DEADLINE: |
| RFP SUBJECT:         |               |
| CONTRACTING OFFICER: | SIGNATURE:    |

This is notice of the state's intent to award a contract. The figures shown here are a tabulation of the offers received. The responsible and responsive offeror whose proposal was determined in writing to be the most advantageous is indicated. An offeror who wishes to protest this Notice of Intent must file the protest within ten calendar days following the date this notice is issued. If the tenth day falls on a weekend or holiday, the last day of the protest period is the first working day following the tenth day. The offeror identified here as submitting the most advantageous proposal is instructed not to proceed until a contract, or other form of notice is given by the contracting officer. A company or person who proceeds prior to receiving a contract, Contract Award, or other form of notice of Award does so without a contract and at their own risk. AS 36.30.365.

| Offerors | Responsive | <b>Total Score</b> | Most Advantageous |  |
|----------|------------|--------------------|-------------------|--|
|          |            |                    |                   |  |
|          |            |                    |                   |  |
|          |            |                    |                   |  |

**LEGEND:** @ -- MOST ADVANTAGEOUS

Y -- RESPONSIVE PROPOSAL
N -- NON-RESPONSIVE PROPOSAL



## **PURCHASE ORDER**

**Department of Public Safety** 

| N | U | M | В | Ε | R |
|---|---|---|---|---|---|
|---|---|---|---|---|---|

**AWARD DATE** 

| www.alaska.gov                    |                     |               |  |
|-----------------------------------|---------------------|---------------|--|
| VENDOR                            | AGREEMENT REFERENCE |               |  |
|                                   | F.O.B. POINT        | PAYMENT TERMS |  |
| DOCUMENT DESCRIPTION              |                     |               |  |
| SHIP TO                           | BILL TO             |               |  |
| ADDITIONAL SHIPPING INSTRUCTIONS: |                     |               |  |
| ADDITIONAL BILLING INSTRUCTIONS:  |                     |               |  |

| Item<br># | Supplier Part # | Description | Delivery<br>Date | Quantity | Unit | Unit Price | Extended<br>Line Total |
|-----------|-----------------|-------------|------------------|----------|------|------------|------------------------|
|           |                 |             |                  |          |      |            |                        |

Total

| PROCUREMENT OFFICER: |            |
|----------------------|------------|
| Name:                | Signature: |
| Contact:             |            |
| Email:               | Date:      |
|                      |            |

NOTE: This order constitutes a binding commitment between the State and the vendor listed hereon. Unauthorized modification without express prior approval of the procurement officer will result in a financial obligation on the vendor and/or unauthorized State personnel making the change.

#### **IMPORTANT:**

- 1. Award number and received department name must appear on all invoices and documents related to this order.
- 2. Receipted freight bills must accompany claims for freight charges.
- 3. The State is registered for tax free transactions under Chapter 32, IRS Code, Registration No.92-6001185. Items are for the exclusive use of the State and not for resale.

