

**STATE OF ALASKA ITB NUMBER 2525H062  
AMENDMENT NUMBER THREE (3)**

***AMENDMENT ISSUING OFFICE:***



Department of Transportation & Public Facilities  
Statewide Contracting & Procurement  
P.O. Box 112500  
(3132 Channel Drive, Room 350)  
Juneau, Alaska 99811-2500

**THIS IS NOT AN ORDER**

**DATE AMENDMENT ISSUED: May 5, 2025**

**ITB TITLE: Runway Potassium Acetate**

**DUE DATE:** May 14, 2025 at 2:00 PM. (Alaska Time)

**This is a mandatory return Amendment.** *Your bid may be considered non-responsive if this signed amendment is not received [in addition to your bid] by the date and time bids are due.*

Vendor Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Offerors Name: \_\_\_\_\_

The purpose of this Amendment #3 is to:

- **Answer questions received**
- **Provide an Amended Bid Schedule**

**Question #1**

Firm Order Quantity  
FOB Point Dillingham Dock  
64,020# Potassium Acetate Delivered in Bulk.

A full ISO will be approximately 53,250# that can be delivered in bulk.

You would need to ship the remaining quantity in Totes as you could not ship an ISO  
With only 10,770#.

Can you check with the Airport if they can take the 10,770# in Bulk Totes?

**Answer #1**

Quantities for this location have been reduced. Please see the Attachment #1 Bid schedule has been modified for this Amendment #3.

**Attachment #1 Bid schedule has been modified for this Amendment #3:**

The Bid Schedule is amended and included with this *Amendment #3*. Bidders MUST complete and return this amended Bid Schedule with their offer in order to be considered responsive. Failure to submit the amended Bid Schedule with your offer will cause your offer to be deemed non-responsive and your offer rejected.

Bids received after the Due Date and Time will be considered Non-responsive.

Signature:  Date: 5-5-25

Name: Chris Hunt  
Title: Procurement Specialist 5

**Lot 1: FIRM QUANTITY ORDERS**

CENTRAL REGION:

F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

Contact: Nick Ebell

• The contractor must have the entire firm order quantity located in the

Phone: (907) 266-2425 / Cell:223-9465

Anchorage Municipality no later than September 1, 2025

Email: [nick.ebell@alaska.gov](mailto:nick.ebell@alaska.gov)

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-a	3,195,000	lbs.	Potassium Acetate	\$ _____ /lb.	\$ _____

Delivered in bulk

Minimum Order: 10,000 GALLONS

F.O.B. Point: Bethel Maintenance Station - 3517 Chief Eddie Hoffman Dr., Bethel AK 99559

Contact: Logan Tetoff

Phone: (907) 543-2495

Email: [logan.tetoff@alaska.gov](mailto:logan.tetoff@alaska.gov)

Deliver no later than 1st Barge (2025)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-b	588,500	lbs.	Potassium Acetate Delivered in bulk	\$ _____ /lb.	\$ _____
<u>Container 44,000 -53,250 lbs.</u>					

CENTRAL REGION: Continued

F.O.B. Point: Dillingham City Dock - Dillingham, AK 99576

Deliver no later than 1st Barge (2025)

Contact: Krissie Gloko  
 Phone: (907) 269-0749  
 Email: [krissie.gloko@alaska.gov](mailto:krissie.gloko@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-c	<b>53,250</b>	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603  
 Detailed delivery instructions for this destination are identified on pages 13.  
 Deliver no later than July 31, 2025

Contact: Kevin Jones  
 Phone: (907) 235-5217 / Cell: 399-4069  
 Email: [kevin.jones@alaska.gov](mailto:kevin.jones@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-d	53,250	lbs.	Potassium Acetate <u>Delivered in bulk with pump directly to Homer truck</u> <b>**NO MORE THAN 53,250 lbs. PER DELIVERY**</b>	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

NORTHERN REGION:

F.O.B. Point: Barrow Airport, Barrow, AK 99723

Deliver no later than September 30, 2025

Contact: John Olsen  
 Phone: (907) 852-6199  
 Email: [john.olsen@alaska.gov](mailto:john.olsen@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-e	62,000	lbs.	Potassium Acetate <u>Delivered in totes</u>	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

NORTHERN REGION: Continued

**F.O.B. Point: Deadhorse Airport, MP 419.1 Dalton Hwy., Deadhorse, AK**

Contact: Tim Parault  
Phone: (907) 659-2553

**Deliver no sooner than July 1, 2025 and no later than October 1, 2025**

Email: [tim.parault@alaska.gov](mailto:tim.parault@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-f	127,800	lbs.	Potassium Acetate Delivered in bulk	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

**F.O.B. Point: Unakleet- Airport**

Contact: John Wilson

**Deliver no later than October 31, 2025**

Phone: (907) 625-1025  
Email: [john.wilson@alaska.gov](mailto:john.wilson@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-g	30,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**F.O.B. Point: Kotzebue Dockside - Kotzebue, AK 99752**

**Deliver no later than October 31, 2025**

Contact: Andrew Greene  
Phone: (907) 442-3147  
Email: [andrew.greene@alaska.gov](mailto:andrew.greene@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-h	88,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

F.O.B. Point: Nome Airport - Nome, AK 99762

Deliver no later than October 31, 2025

NORTHERN REGION: Continued

Contact: Calvin Schaeffer  
 Phone: (907) 443-3443  
 Email: [calvin.schaeffer@alaska.gov](mailto:calvin.schaeffer@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-i	120,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

F.O.B. Point: King Salmon: 123 Main St., King Salmon, AK 99613

Deliver no later than October 25, 2024

SOUTHCOAST REGION:

Contact: Floyd Wilson  
 Phone: (907) 246-3325  
 Email: [floyd.wilson@alaska.gov](mailto:floyd.wilson@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-j	426,000	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

**Lot 1: FIRM QUANTITY ORDERS**

SOUTHCOAST REGION:

F.O.B. Point: Unalaska: Dutch Harbor Airport, 110 Ballyhoo Road, Unalaska, AK 99692

Deliver no later than October 25, 2024

Contact: Dale Ruckman  
 Phone: (907) 581-1786  
 Email: [dale.ruckman@alaska.gov](mailto:dale.ruckman@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-k	53,250	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

TOTAL EXTENDED PRICE LOT 1 (Items 1a-1k):

\$

**Lot 2: AS-NEEDED QUANTITY ORDERS**

CENTRAL REGION:

F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

Contact: Nick Ebell

Phone: (907) 266-2425 / Cell: 223-9465

Email: [nick.ebell@alaska.gov](mailto:nick.ebell@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-a	106,500	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

Minimum Order: 10,000 GALLONS

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of five (5) days after receipt of order will be deemed non-responsive and the bid rejected.)*

F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603

Detailed delivery instructions for this destination are identified on pages 14.

Contact: Kevin Jones

Phone: (907) 235-5217 / Cell: 399-4069

Email: [kevin.jones@alaska.gov](mailto:kevin.jones@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-b	213,000	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

Minimum Order: (1) tanker truckload

**\*\*NO MORE THAN 53,250 lbs. PER DELIVERY\*\***

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of fifteen (15) days after receipt of order will be deemed non-responsive and the bid rejected.)*

**Lot 2: AS-NEEDED QUANTITY ORDERS**

NORTHERN REGION

F.O.B. Point: Cordova Airport - 13 Mile Copper River Hwy., Cordova, AK 99574

Contact: Matthew Myszka

Phone: (907) 424-3202

Email: [matthew.myszka@alaska.gov](mailto:matthew.myszka@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-c	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

(Bidders who offer guaranteed availability in excess of **forty-five (45) days** after receipt of order will be deemed non-responsive and the bid rejected.)

F.O.B. Point: Deadhorse Airport - #1 Airport Road, Deadhorse, AK 99723

Contact: Timothy Parault

Phone: (907) 659-2553

Email: [tim.parault@alaska.gov](mailto:tim.parault@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-d	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

(Bidders who offer guaranteed availability in excess of **thirty (30) days** after receipt of order will be deemed non-responsive and the bid rejected.)

**Lot 2: AS-NEEDED QUANTITY ORDERS**

NORTHERN REGION: Continued

F.O.B. Point: Fairbanks Int'l Airport - 5801 Airport Industrial Rd., Fairbanks, AK 99709

Contact: Jason Jacobs  
 Phone: (907) 474-2503  
 Email: [jason.jacobs@alaska.gov](mailto:jason.jacobs@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-e	372,750	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
 (Bidders who offer guaranteed availability in excess of three (3) days after receipt of order will be deemed non-responsive and the bid rejected.)

**F.O.B. Point: Valdez Airport - 300 Airport Road, Valdez, AK 99686**

Contact: David Wiley  
 Phone: (907) 835-5658  
 Email: [david.wiley@alaska.gov](mailto:david.wiley@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-f	53,250	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
 (Bidders who offer guaranteed availability in excess of forty-five (45) days after receipt of order will be deemed non-responsive and the bid rejected.)

**Lot 2: AS-NEEDED QUANTITY ORDERS**

SOUTHCOAST REGION:

F.O.B. Point: King Salmon: 123 Main St., King Salmon, AK 99613

Contact: Floyd Wilson  
 Phone: (907) 246-3325  
 Email: [floyd.wilson@alaska.gov](mailto:floyd.wilson@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-g	53,250	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
*(Bidders who offer guaranteed availability in excess of **thirty (30) days** after receipt of order will be deemed non-responsive and the bid rejected.)*

F.O.B. Point: Unalaska: Dutch Harbor Airport, 110 Ballyhoo Road, Unalaska, AK 99692

Contact: Dale Ruckman  
 Phone: (907) 581-1786  
 Email: [dale.ruckman@alaska.gov](mailto:dale.ruckman@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-h	53,250	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
*(Bidders who offer guaranteed availability in excess of **thirty (30) days** after receipt of order will be deemed non-responsive and the bid rejected.)*

TOTAL EXTENDED PRICE LOT 2 (Items 2a-2h):

\$
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GRAND TOTAL EXTENDED PRICE (Lots 1-2):

\$
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Number of lbs. per gallon: \_\_\_\_\_

Manufacturer & Brand Offered: \_\_\_\_\_

Number of lbs. per tote offered: \_\_\_\_\_

Number of lbs. per bulk container offered: \_\_\_\_\_

*(The bidder's failure to provide the information above may cause the bid to be deemed non-responsive and the bid rejected.)*