

# STATE OF ALASKA

Department of Health  
Division of Behavioral Health



RFP 2025-1600-0195 – Division of Behavioral Health Crisis Training Initiative

## AMD#3

January 22, 2025

This amendment is being issued to respond to additional questions received.

Offerors must use Submittal Form A – Offeror Information to acknowledge this amendment.

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### Questions submitted by potential offerors and answers from the State:

**Question 4:** In Section 3.02 (Scope of Work), #1 under Requirements mentions a pre-training assessment and discussion with the DBH team. Is this requirement intended to be completed in collaboration with DBH after the contract is awarded, or at a different time?

**Answer:** This requirement is intended to be completed in collaboration with DBH after the contract is awarded.

**Question 5:** In Section 4.04 (Experience and Qualifications), there are two incomplete sentences that end with "...". Additionally, in Section 5.05 (Understanding of the Project), item # 3 seems to be missing information after the colon. Could you provide clarification?

**Answer:** Section 4.04 is updated. Section 4.05 is updated. Section 5.05 is updated. Please see specific updates to these sections below, and in the attached updated RFP document titled: "Amendment #3 – RFP 2025-1600-0195 – DBH – Crisis Training Initiative 1-22-25.docx".

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## Changes to the RFP

**Change 1:** SEC 4.04 Experience and Qualifications (Submittal Form B) is revised to read as follows:

Offerors must provide detail on their specific experience with curriculum development as well as online platform used in presenting synchronous and asynchronous trainings (behavioral crisis trainings preferred).

Explain what experience and qualifications offeror has in training diverse community partners, i.e., tribal health organizations.

Offerors must also provide detail on the primary project manager's specific experience in projects of a similar nature along with directly related experience of the overall project team identified in Submittal Form A.

Finally, offerors must provide a description of the organization of the project team and the individual(s) responsible and accountable for the completion each component and deliverable of the RFP.

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**Change 2:** SEC 4.05 Understanding of the Project (Submittal Form C) is revised to read as follows:

Offerors must provide comprehensive narrative statements that illustrate their understanding of the requirements of the project, the project schedule, the deliverables the state expects, and regional and cultural considerations.

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**Change 3:** SEC 5.05 Understanding of the Project is revised to change items 4-6 to bullets under item 3, and renumber item 7 to item 4 and reads as follows:

This portion of the offeror's proposal will be evaluated against the following questions:

- 1) How well did the offeror demonstrate their understanding of the project requirements and how to meet the state's needs?
- 2) How well did offeror provide details on curriculum development for synchronous online training specifically focusing on person-centered approach and decreasing iatrogenic harm as participants do crisis work?
- 3) How well did Offeror provide details on synchronous and asynchronous online training evaluation or survey to address the following:
  - Is the offeror able to demonstrate a training strategy such that a trainee can recognize dissonance between previous beliefs in crisis care and expert directed care?
  - Is the offeror able to find alternative ways to conceptualize crisis care that focuses on the individual's care experience?
  - Are trainees able to develop skills to reframe crisis situations and enhanced the individual in crisis to enhance the client experience in a positive way, to preserve their dignity?

- 4) How well did offeror provide details on curriculum development on asynchronous online training while incorporating SAMHSA values to these training modules.
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End of AMD#3