

**STATE OF ALASKA ITB NUMBER 2524H039  
AMENDMENT NUMBER FIVE (5)**

***AMENDMENT ISSUING OFFICE:***



Department of Transportation & Public Facilities  
Statewide Contracting & Procurement  
P.O. Box 112500  
(3132 Channel Drive, Room 350)  
Juneau, Alaska 99811-2500

**THIS IS NOT AN ORDER**

**DATE AMENDMENT ISSUED: May 6, 2024**

**ITB TITLE: Runway Potassium Acetate**

**DUE DATE: May 8, 2024 at 2:00 PM. (Alaska Time)**

**This is a mandatory return Amendment.** *Your bid may be considered non-responsive if this signed amendment is not received [in addition to your bid] by the date and time bids are due.*

Vendor Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Offerors Name: \_\_\_\_\_

The purpose of this Amendment #5 is to:

- **Answer questions received**
- **Provide an amended bid schedule**
- **Revise the due date and time for bids to be received**
- **Modify sections of the ITB**
- **Allow for electronic bid submission**

**Questions and Answers**

**Question #1.**

As it relates to the 2023 Bid ITB2524H014 for King salmon Airport. The only quantity for King Salmon airport in 2023 bid was a firm Quantity of 53,250# to be delivered no later than October 25,2023. The perspective bidders were aware at the time of the bid that the firm quantity would have to be air chartered into King Salmon as the Final barge sailing had occurred.

Please confirm if there were any as-needed quantities for King Salmon in the 2023 ITB 2525H014?  
Would any additional as-needed quantities for King Salmon fall under the contract if they were not in the original bid?

Concerning ITB 2524H039:

We need clarification on Lot 2-G As-Needed King Salmon. Since this is under the contract in the as-needed portion of the bid and will have to be Air Chartered to King Salmon if they so choose to Exercise that option.

We need a specific answer as to the Sates intention what is meant by “the state may negotiate directly with the contractor”. If the state plans to pay for the Air Charter fees this will directly impact How we bid this lot.

**Answer #1.**

With regards to the previous solicitation, yes, additional product was required for the King Salmon location. This quantity was unanticipated at the time of the previous solicitation.

Please see attached the Amended Bid Schedule for ITB 2524H039 provided with this Amendment #5.

**End of Questions and Answers**

**Modifications to the ITB**

**Modification #1**

The Due Date and time for bids to be received is revised to:

May 8, 2024 at 2:00 PM. Alaska Time

Proposals received after the Due Date and Time will be considered Non-responsive.

**Modification #2**

**ITB Section 1.06 Submitting Bids is removed in its entirety and replaced with the following**

**Section 1.06 Submitting Bids**

Bidders must submit one hard copy of their bid, in writing, to the procurement officer in a sealed package. The sealed bid package must be addressed as follows:

Emailed, Faxed or oral bids **will not be accepted.**

The sealed bids package(s) must be addressed and mailed as follows:

Department of Transportation & Public Facilities  
Statewide Contracting and Procurement  
Attention: Chris Hunt  
Invitation to Bid (ITB) Number: 2524H039  
ITB Title: Runway Potassium Acetate  
PO Box 112500  
3132 Channel Drive, Room 350  
Juneau, Alaska 99811-2500

If using a **delivery service**, please use the following address:

Department of Transportation & Public Facilities  
Attention: Chris Hunt  
3132 Channel Drive, Room 350  
Juneau, Alaska 99801

If submitting your bid via email, the entire bid may be emailed to [dotstatewideprocurement@alaska.gov](mailto:dotstatewideprocurement@alaska.gov) and must contain the ITB number in the subject line of the email. The **maximum** size of a single email (including all text and attachments) that can be received by the state is **15 mb (megabytes)**. If the email containing the

bid exceeds this size, the bid must be sent in multiple emails that are each less than 15 megabytes and each email must comply with the requirements described above.

Please note that email transmission is not instantaneous. Like sending a hard copy bid, if you are emailing your bid, the state recommends sending it enough ahead of time to ensure the email is delivered by the deadline for receipt of bids.

It is the bidder's responsibility to contact the issuing agency at (907) 465-8447 to confirm the bid has been received. The State will not confirm contents of any email received, only that an email was received. The State is not responsible for unreadable, corrupt, or missing attachments.

An offeror's failure to submit its bid prior to the deadline will cause the bid to be disqualified. Late bids or amendments will not be opened or accepted for evaluation.

**Please take into consideration that due to weather, scheduling, and location there is no overnight delivery service to Juneau, Alaska.**

**End of modifications to the ITB**

**Attachment #1 Bid Schedule has been modified for this Amendment #5:**

The Bid Schedule is amended and included with this *Amendment #5*. Proposers MUST complete and return this amended Bid Schedule with their offer in order to be considered responsive. Failure to submit the amended Bid Schedule with your offer will cause your offer to be deemed non responsive and your offer rejected.

Bids received after the Due Date and Time will be considered Non-responsive.

Signature:



Date:

5-6-24

Name:  
Title:

Chris Hunt  
Procurement Specialist 5

**Lot 1: FIRM QUANTITY ORDERS**

CENTRAL REGION:

F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

Contact: Nick Ebell

• **The contractor must have the entire firm order quantity located in the**

Phone: (907) 266-2425 / Cell:223-9465

**Anchorage Municipality no later than August 31, 2024**

Email: [nick.ebell@alaska.gov](mailto:nick.ebell@alaska.gov)

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-a	3,195,000	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: 10,000 GALLONS</u>	\$ _____ /lb.	\$ _____

F.O.B. Point: Bethel Maintenance Station - 3517 Chief Eddie Hoffman Dr., Bethel AK 99559

Contact: Joe Laroux

Phone: (907) 543-2498

**Deliver no later than 2nd to last Barge (August 2024)**

Email: [joelaroux@alaska.gov](mailto:joelaroux@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-b	267,500	lbs.	Potassium Acetate Delivered in bulk <u>Container 44,000 -53,250 lbs.</u>	\$ _____ /lb.	\$ _____

CENTRAL REGION: Continued

F.O.B. Point: Dillingham City Dock - Dillingham, AK 99576

Contact: Jonathan Taylor  
 Phone: (907) 842-5511 / Cell: 843-1186  
 Email: [Jonathan.Taylor@alaska.gov](mailto:Jonathan.Taylor@alaska.gov)

**Deliver no later than 2nd to last Barge (August 2024)**

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-c	143,775	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603

Contact: Kevin Jones  
 Phone: (907) 235-5217 / Cell: 399-4069  
 Email: [kevin.jones@alaska.gov](mailto:kevin.jones@alaska.gov)

Detailed delivery instructions for this destination are identified on pages 14.

Deliver no later than November 1, 2024

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-d	213,000	lbs.	Potassium Acetate	\$ _____ /lb.	\$ _____

Delivered in bulk with pump directly to Homer truck

**\*\*NO MORE THAN 53,250 lbs. PER DELIVERY\*\***

**Lot 1: FIRM QUANTITY ORDERS**

NORTHERN REGION:

F.O.B. Point: Barrow Airport, Barrow, AK 99723

Contact: John Olsen  
 Phone: (907) 852-6199  
 Email: [john.olsen@alaska.gov](mailto:john.olsen@alaska.gov)

Deliver no later than September 30, 2024

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-e	58,740	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

NORTHERN REGION: Continued

F.O.B. Point: Deadhorse Airport, MP 419.1 Dalton Hwy., Deadhorse, AK

Contact: Tim Parault  
Phone: (907) 659-2553  
Email: [tim.parault@alaska.gov](mailto:tim.parault@alaska.gov)

Deliver no sooner than December 1, 2024 and no later than December 23, 2024

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-f	53,250	lbs.	Potassium Acetate Delivered in bulk	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

F.O.B. Point: Unakleet- Airport

Contact: John Wilson  
Phone: (907) 625-1025  
Email: [john.wilson@alaska.gov](mailto:john.wilson@alaska.gov)

Deliver no later than October 31, 2024

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-g	20,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

F.O.B. Point: Kotzebue Docks - Kotzebue, AK 99752

Contact: Alvin Werneke  
Phone: (907) 442-3147  
Email: [alvin.werneke@alaska.gov](mailto:alvin.werneke@alaska.gov)

Deliver no later than October 31, 2024

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-h	60,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

F.O.B. Point: Nome Airport - Nome, AK 99762

Deliver no later than October 31, 2024

NORTHERN REGION: Continued

Contact: Calvin Schaeffer  
Phone: (907) 443-3443  
Email: [calvin.schaeffer@alaska.gov](mailto:calvin.schaeffer@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-i	60,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

F.O.B. Point: King Salmon: 123 Main St., King Salmon, AK 99613

Deliver no later than October 25, 2024

SOUTHCOAST REGION:

Contact: Floyd Wilson  
Phone: (907) 246-3325  
Email: [floyd.wilson@alaska.gov](mailto:floyd.wilson@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-j	420,000	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

**TOTAL EXTENDED PRICE LOT 1 (Items 1a-1j):**

\$ \_\_\_\_\_

Lot 2: AS-NEEDED QUANTITY ORDERS

CENTRAL REGION:

F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

Contact: Nick Ebell

Phone: (907) 266-2425 / Cell:223-9465

Email: [nick.ebell@alaska.gov](mailto:nick.ebell@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-a	106,500	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: 10,000 GALLONS</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of five (5) days after receipt of order will be deemed non-responsive and the bid rejected.)*

F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603

Contact: Kevin Jones

Phone: (907) 235-5217 / Cell: 399-4069

Email: [kevin.jones@alaska.gov](mailto:kevin.jones@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-b	213,000	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

Minimum Order: (1) tanker truckload

**\*\*NO MORE THAN 53,250 lbs. PER DELIVERY\*\***

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of fifteen (15) days after receipt of order will be deemed non-responsive and the bid rejected.)*

Lot 2: AS-NEEDED QUANTITY ORDERS

NORTHERN REGION

F.O.B. Point: Cordova Airport - 13 Mile Copper River Hwy., Cordova, AK 99574

Contact: Robert Mattson  
Phone: (907) 424-3202  
Email: [robert.mattson@alaska.gov](mailto:robert.mattson@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-c	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
(Bidders who offer guaranteed availability in excess of forty-five (45) days after receipt of order will be deemed non-responsive and the bid rejected.)

F.O.B. Point: Deadhorse Airport - #1 Airport Road, Deadhorse, AK 99723

Contact: Timothy Parault  
Phone: (907) 659-2553  
Email: [tim.parault@alaska.gov](mailto:tim.parault@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-d	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
(Bidders who offer guaranteed availability in excess of thirty (30) days after receipt of order will be deemed non-responsive and the bid rejected.)

**Lot 2: AS-NEEDED QUANTITY ORDERS**

NORTHERN REGION: Continued

**F.O.B. Point: Fairbanks Int'l Airport - 5801 Airport Industrial Rd., Fairbanks, AK 99709**

Contact: Jason Jacobs  
 Phone: (907) 474-2503  
 Email: [jason.jacobs@alaska.gov](mailto:jason.jacobs@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-e	372,750	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
 (Bidders who offer *guaranteed availability in excess of three (3) days after receipt of order will be deemed non-responsive and the bid rejected.*)

**F.O.B. Point: Valdez Airport - 300 Airport Road, Valdez, AK 99686**

Contact: Steve Searles  
 Phone: (907) 835-5658  
 Email: [steve.searles@alaska.gov](mailto:steve.searles@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-f	53,250	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
 (Bidders who offer *guaranteed availability in excess of forty-five (45) days after receipt of order will be deemed non-responsive and the bid rejected.*)

**Lot 2: AS-NEEDED QUANTITY ORDERS**      SOUTHCOAST REGION:

F.O.B. Point: King Salmon: 123 Main St., King Salmon, AK 99613

Contact: Floyd Wilson

**For orders placed prior to the departure of the final barge of the season**

Phone: (907) 246-3325

Email: [floyd.wilson@alaska.gov](mailto:floyd.wilson@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-g	53,250	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of **thirty (30) days** after receipt of order will be deemed non-responsive and the bid rejected.)*

F.O.B. Point: King Salmon: 123 Main St., King Salmon, AK 99613

Contact: Floyd Wilson

**For orders placed after the departure of the final barge of the season**

Phone: (907) 246-3325

Email: [floyd.wilson@alaska.gov](mailto:floyd.wilson@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-H	53,250	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of **thirty (30) days** after receipt of order will be deemed non-responsive and the bid rejected.)*

**TOTAL EXTENDED PRICE LOT 2 (Items 2a-2h):**

\$

**GRAND TOTAL EXTENDED PRICE (Lots 1-2):**

\$

Number of lbs. per gallon: \_\_\_\_\_

Manufacturer & Brand Offered: \_\_\_\_\_

Number of lbs. per tote offered: \_\_\_\_\_

Number of lbs. per bulk container offered: \_\_\_\_\_

*(The bidder's failure to provide the information above may cause the bid to be deemed non-responsive and the bid rejected.)*