

# STATE OF ALASKA

Department of Health  
Commissioner's Office



## MEDICAID PAYMENT METHODOLOGY EVALUATION

RFP 2024-1600-0223

### Amendment #1

March 20, 2024

This amendment is being issued to extend the deadline for receipt of proposals until **5 p.m. Alaska Time on March 28, 2024.**

It also serves to answer questions submitted by potential offerors and revise the Cost Proposal Submittal Form.

Offerors must use Submittal Form A – Offeror Information to acknowledge this amendment.

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#### Questions submitted by potential offerors and answers from the State:

**Question 1:** Does the department expect that potential work on Phase 2 service categories will occur after completion of Phase 1?

**Answer:** The department plans to determine whether the awardee under this RFP will complete Phase 2 service categories after at least two of the four Phase 1 service categories have deliverables 1-5 completed.

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**Question 2:** When during the performance period does the department expect to determine whether the awardee under this RFP will complete the Phase 2 service categories?

**Answer:** See the answer to Question 1.

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**Question 3:** What services are included in service categories A, B, and E in Phase 2?

**Answer:** The services categories in A, B, and E, in Phase 2 include but are not limited to the following:

- A. Facility Services (e.g., Inpatient, Outpatient)- Inpatient services at Psychiatric hospitals; DRG or similar, outpatient services at General Acute Care Hospitals; Freestanding Birthing Centers; Skilled Nursing Facilities; Ambulatory Surgery Centers; End-Stage Renal Dialysis; Home Health Agency, Hospice.
  - B. Professional Services – includes those services identified as “Professional Services” in the Alaska Medicaid Billing Manual:  
  
<https://extranet-sp.dhss.alaska.gov/hcs/medicaidalaska/Provider/Sites/BillingManuals.html>
  - E. Other Medicaid Rate Methodologies (e.g., Durable Medical Equipment, Pharmacy, School-Based Services) – In addition to those already provided as examples, Community Health Aide/Practitioner and Private Duty Nursing "
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**Question 4:** Given the RFP’s initial focus on Phase 1 services and the page limits for presentation of firm experience and proposed approach, is the State requiring a comprehensive response that covers staffing, experience, and methodology for both Phase 1-2 services, or should the response primarily emphasize Phase 1 expertise and staffing solutions?

**Answer:** We are seeking a comprehensive response that covers staffing, experience, and methodology for both Phase 1 and 2 service categories.

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**Question 5:** Is the four-trip minimum requirement in the RFP inclusive of potential travel for stakeholder meetings?

**Answer:** Yes, the minimum of four trips to Alaska during each phase of the project is inclusive of potential travel for stakeholder meetings.

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**Question 6:** Do you have an existing process in place for stakeholder engagement? If this process is successful and you plan to use that process for this engagement, please describe.

**Answer:** The department currently engages with stakeholders in a variety of ways: for example, participating in annual conferences, regular ongoing and ad hoc meetings, provider surveys, distribution of frequently asked questions, news alerts; remittance notices, written updates, as well as through more formal avenues such as the Alaska Online Public Notice System. We anticipate using many of these venues of communication throughout this project.

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**Question 7:** What amount of time do you expect the successful bidder to spend in Alaska to conduct stakeholder engagement?

**Answer:** The department expects the successful bidder could spend up to a week (7 days/6 nights), including travel days, for each one of the minimum four trips to Alaska during each phase of the project.

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**Question 8:** Will you conduct in-person oral evaluation of any finalists?

**Answer:** If this is referring to interviews of critical team members as identified in RFP Section 5.11, the department may choose to conduct those in person; however, it is likely they will be virtual. Other oral evaluations will not be necessary.

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**Question 9:** Is there an incumbent for this work? If so, who is that incumbent?

**Answer:** No, this is a new contract.

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**Question 10:** Is the incumbent eligible to bid on this work?

**Answer:** See the answer to Question 9.

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**Question 11:** "Submittal Form A – Offeror Information: under the sub-header ""FEDERAL REQUIREMENTS"" this form instructs the bidder to "Indicate below all known federal requirements that apply to the proposal, proposal evaluation, or contract:"" – Please clarify what type of information the department is seeking in this section of the form."

**Answer:** This is simply a request for offerors to address any known federal requirements regarding this RFP. If none are known to the offeror, N/A may be indicated and regardless, not including any information in this section will not affect the offeror's responsiveness to the RFP.

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**Question 12:** If the Q/A for this solicitation is delayed for any reason, would the department consider extending the proposal submittal deadline to allow for at least five business days between posting of the Q/A and the proposal submission date?

**Answer:** Yes, the proposal deadline has been extended until 5 p.m. Alaska Time on March 28, 2024.

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**Question 13:** Could you please provide a summary of the anticipated rebasing schedules?

**Answer:** This will be answered with forthcoming RFP Amendment #2.

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**Question 14:** Is it possible to provide the project timeline as an appendix (i.e., not part of the 10-page limit)?

**Answer:** Yes, we will accept the project timeline as an appendix and therefore exclude it from the 10-page limit.

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**Question 15:** Could you please clarify what the expectation is related to the offerors answer to the Federal Requirements box in Submittal Form A?

**Answer:** See answer to Question 11.

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**Question 16:** On the Phase 2 tab on the Cost Proposal, was it the State's intent to request pricing for lines a-d, excluding line e on row 26?

**Answer:** No. The cost proposal has been revised and posted with the RFP as RFP 2024-1600-0223 – Cost Proposal v2; offerors must submit this version or they will be found non-responsive.

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**Question 17:** We understand the team resumes will not apply to the 10-page limit, is there anything else that would not apply (ex. Quals addendum).

**Answer:** See the answer to Question 14.

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**Question 18:** Will the State confirm the receipt of the reference forms?

**Answer:** Yes.

End of Amendment #1