

STATE OF ALASKA
DEPARTMENT OF TRANSPORTATION AND PUBLIC FACILITIES
TED STEVENS ANCHORAGE INTERNATIONAL AIRPORT

Amendment No. 1

Issue Date: January 12, 2024

REQUEST FOR PROPOSALS CONCOURSE C AMENITIES SUITE C2132 ADA-32495

The following changes and/or additions are hereby made to subject Request For Proposal (RFP):

1. **Remove and Replace:** Page 4 of 24 within ADA-32495 Suite C2132 RFP Final.PDF is removed in its entirety and replaced with **Page 4R of 24** identified as Amendment No. 1 dated January 12, 2024, to remove “Reported Sales Summary for Suite C2132” Calendar Year 2018 & 2019 data table.

All other terms, conditions and specifications remain unchanged.

An electronic (.pdf) copy of the Request For Proposal is available at State of Alaska’s website under Online Public Notices or this link <http://notice.alaska.gov/213301> It is your responsibility to periodically check the website for any addenda.

Please reference the Concession Agreement number ADA-32495.

The Proposal must be provided as further detailed in the Terms of Request and Instructions for Proposers or defined therein must be delivered as described in the RFP and must be received by the Airport’s Leasing Department by January 18, 2024, by 4:00 pm AKST Time, or as later extended by written amendment (Proposal Deadline).

- **Performance data:**

Ted Stevens Anchorage International Airport Passenger Data
Airport Fiscal Year July 1st through June 30th

Passengers:	<u>FY2019</u>	<u>FY2020</u>	<u>FY2021</u>	<u>FY2022</u>	<u>FY2023</u>
Enplaned	3,404,859	2,197,794	1,452,011	2,564,262	2,711,933
Deplaned	3,408,876	2,177,066	1,501,036	2,554,274	2,674,467
Total	6,813,735	4,374,860	2,953,047	5,118,536	5,386,400

Concourse C Passenger Data
Calendar Year

	Jan. – Dec. 2022	Jan. – Aug. 2023
Enplaned	1,831,665	1,919,057
Deplaned	1,824,448	1,375,224
Total	3,656,113	3,294,281

Reported Sales Summary for Suite C2132 for years 2018 & 2019 has been removed due to the inability to show sales data for C2132 space alone as historically was combined with what was a larger food court space before a separating wall was built.

For the purposes of this RFP, proposers are encouraged to showcase their creativity in contributing to a vibrant and diverse traveler experience, catering to various preferences and needs. The goal is to curate a comprehensive and engaging commercial environment that enhances the overall travel experience for our diverse passenger base while assuring optimum revenue to the Airport.

Selection of the Concessionaire will be a three-step process:

- **Step One** consists of the submission of the following items:
 - 1) Proposal Processing Fee of one hundred dollars (\$100.00)
 - 2) Proposal Deposit of five thousand dollars (\$5,000.00)
 - 3) Base Proposal which is comprised of the following three sections:
 - A) Term Financial Sheet;
 - B) Industry Experience;
 - C) Concept
 - 4) Notarized Proposer’s Affidavit & Request to Negotiate
 - 5) ACDBE Participation Form
 - 6) Documentation of Good Faith Efforts Form

R.S.V.P. is encouraged for the Pre-Proposal Tour but not required.

The above-listed and all attachments must be provided as further detailed in the Terms and Request and Instructions or defined herein must be delivered as described in this RFP and must be received by the Airport’s Leasing Department by January 18, 2024, by 4:00 pm AKST Time, or as later extended by written amendment (Proposal Deadline).