

**STATE OF ALASKA ITB NUMBER 2524H014  
AMENDMENT NUMBER TWO (2)**

***AMENDMENT ISSUING OFFICE:***



Department of Transportation & Public Facilities  
Statewide Contracting & Procurement  
P.O. Box 112500  
(3132 Channel Drive, Room 350)  
Juneau, Alaska 99811-2500

**THIS IS NOT AN ORDER**

**DATE AMENDMENT ISSUED: August 4, 2023**

**ITB TITLE: Runway Potassium Acetate**

**DUE DATE:** August 7, 2023 at 2:00 PM. (Alaska Time)

**This is a mandatory return Amendment.** *Your bid may be considered non-responsive if this signed amendment is not received [in addition to your bid] by the date and time bids are due.*

Vendor Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Offerors Name: \_\_\_\_\_

The purpose of this Amendment #2 is to:

- **Provide Answers To Questions Received**
- **Modify Sections of the ITB**
- **Provide an Amended Bid Schedule**

**Questions and answers**

**Question #1:**

The previous runway deicing ITB was issued on 4/10/2023 with resolution on 7/10/2023, 91 days. The last barge to west coast Alaska departs on 9/4/2023. With the complexity of the review process, an award per the attached Amendment 1 schedule (best possible scenario) will place the contract in a very likely position where the material will need to be airfreighted to the West Coast locations. Section 1.07 g states: "that the bid will remain open and valid for at least 90 days." Will the contractor be responsible for the airfreight?

**Answer #1:**

Prices bid include freight to the final destination. It is a bidder's decision to determine how they wish to ship. It is the State's intent to issue award documents on August 22, 2023. The State will not be responsible for additional charges incurred beyond the bid prices.

**Question #2:**

Lot 1 FOB Point Barrow, states: "Deliver via barge no later than September 30, 2023". The last sailing to Barrow was June 19, 2023. Will the State allow airfreight delivery for this location and all other West Coast and Arctic locations that are not on the road system?

**Answer #2:**

Yes, if barge service scheduling is not available due to the timeline of this solicitation, it is a bidder's decision to determine how they wish to ship the product to the F.O.B. Destination. **End of questions and answers.**

## **Modification of Sections of the ITB**

1. Section 2.14 F.O.B. Point is deleted in its entirety and replaced with the following.

### **SEC. 2.14 F.O.B. Point**

The F.O.B. points are various locations within the State of Alaska as specified on the "Bid Schedule". Specific address, contact name and phone number for each DOT/PF Maintenance Station are identified by Region and attached. The contractor will be required to prepare the items for shipping and to ship them to the ultimate destination specified in the State's order. Ownership of and title to the ordered items remains with the contractor until the items have been delivered to their final destination and are accepted by the State. **The cost of all shipping and delivery must be included in the bid price. If barge service scheduling is not available due to the timeline of this solicitation, it is a bidder's decision to determine how they wish to ship the product to the F.O.B. Destination.**

2. Section 2.26 Advanced Notice OF Delivery is deleted in its entirety and replaced with the following.

### **SEC. 2.26 ADVANCED NOTICE OF DELIVERY For deliveries for the Anchorage International Airport (TSAIA):**

The contractor must provide the State 24 hours advance notice of each delivery. Failure to provide advance notice may delay the State's ability to accept the shipment. The contact information for each destination may be found in Attachment A.

An additional notice of delivery is required by the trucking company / delivery driver no less than 30 minutes prior to delivery arriving at the airport.

After normal business hours, most State maintenance yards are unattended, yet secured and therefore inaccessible. Therefore, deliveries will only be accepted at the final destination during normal State business hours; Monday through Friday, excluding State holidays, between 8:00 am and no later than 3:30 pm unless other prior arrangements are made with the State's designated contact as instructed above.

#### **For all other delivery locations:**

The contractor must provide the State 48 hours advance notice of each delivery. Failure to provide advance notice may delay the State's ability to accept the shipment. The contact information for each destination may be found in Attachment A.

After normal business hours, most State maintenance yards are unattended, yet secured and therefore inaccessible. Therefore, deliveries will only be accepted at the final destination during normal State business hours; Monday through Friday, excluding State holidays, 8:00 am to 4:30 pm unless other prior arrangements are made with the State's designated contact as instructed above.

All stations must be available for deliveries with no penalty to the contractor during those designated normal business hours. **All after normal business hour deliveries** must be pre-approved by the State's designated contact for that destination. However, prior approval to deliver outside normal business hours is not guaranteed due to lack of available personnel or other scheduling conflicts. Any additional costs (personnel and equipment) incurred by the State to accommodate deliveries made outside normal business hours will be solely at the contractor's expense. **Note:** Overtime wages and minimum call out requirements are subject to the State Office of Personnel and union bargaining agreements. Disclosure of the approximate amount of additional costs may be acquired upon request from the State's designated contact at the time the arrangement is made. Upon the State's request, the contractor shall submit in writing, their acceptance of responsibility for any additional costs and their intended delivery schedule.

**DOT Assistance at Off-Loading:** With the Contractor's 48 hour advance notice of delivery, DOT personnel will meet deliveries and be available to assist with the off-loading of product. The type and availability of off-loading equipment

(pumps, fittings, etc.) may vary at each destination. The Contractor shall confirm the available equipment with the destination contact, as noted on the Bid Schedule, prior to delivery. Additional equipment necessary to complete the delivery must be provided by the Contractor.

Barge Service: For locations serviced by barge transportation orders will be placed by the State in a timely manner so that the Contractor can meet barge schedules. It is DOT's intent to expedite off-loading as efficiently as possible so that empty containers are released back to the shipper in time for the return barge. *If barge service scheduling is not available due to the timeline of this solicitation, it is a bidder's decision to determine how they wish to ship the product to the F.O.B. Destination.*

### **End of Modification of Sections of the ITB**

#### **Attachment #1 Bid schedule has been modified for this Amendment #2:**

The Bid Schedule is amended and included with this *Amendment #2*. Bidders MUST complete and return this amended Bid Schedule with their offer in order to be considered responsive. Failure to submit the amended Bid Schedule with your offer will cause your offer to be deemed non responsive and your offer rejected.

Bids received after the Due Date and Time will be considered Non-responsive.

Signature:



Date:

8-4-23

Name:

Chris Hunt

Title:

Procurement Specialist 5

**Lot 1: FIRM QUANTITY ORDERS**

CENTRAL REGION:

F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

Contact: Nick Ebell  
 Phone: (907) 266-2425 / Cell:223-9465  
 Email: [nick.ebell@alaska.gov](mailto:nick.ebell@alaska.gov)

- The contractor must have the entire firm order quantity located in the Anchorage Municipality no later than October 31 2023.

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-a	2,130,000	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____
<u>Minimum Order: 10,000 GALLONS</u>					

F.O.B. Point: Bethel Maintenance Station - 3517 Chief Eddie Hoffman Dr., Bethel AK 99559

Contact: Tim Bee  
 Phone: (907) 543-2495  
 Email: [timothy.bee@alaska.gov](mailto:timothy.bee@alaska.gov)

Deliver no later than October 16, 2023 (Last Barge)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-b	375,500	lbs.	Potassium Acetate Delivered in bulk	\$ _____ /lb.	\$ _____
<u>Container 44,000 -53,250 lbs. or 275 Gallon totes</u>					

CENTRAL REGION: Continued

F.O.B. Point: Dillingham City Dock - Dillingham, AK 99576

Contact: Jonathan Taylor  
 Phone: (907) 842-5511 / Cell: 843-1186  
 Email: [Jonathan.Taylor@alaska.gov](mailto:Jonathan.Taylor@alaska.gov)

Deliver no later than October 16, 2023 (Last Barge)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-c	149,100	lbs.	Potassium Acetate <u>Delivered in bulk or 275 Gallon totes</u>	\$ _____ /lb.	\$ _____

F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603

Contact: Kevin Jones  
 Phone: (907) 235-5217 / Cell: 399-4069  
 Email: [kevin.jones@alaska.gov](mailto:kevin.jones@alaska.gov)

Detailed delivery instructions for this destination are identified on pages 14.

Deliver no later than November 1, 2023

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-d	159,750	lbs.	Potassium Acetate <u>Delivered in bulk with pump directly to Homer truck</u> <b>**NO MORE THAN 53,250 lbs. PER DELIVERY**</b>	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

NORTHERN REGION:

F.O.B. Point: Barrow Airport, Barrow, AK 99723

Contact: John Olsen  
 Phone: (907) 852-6199  
 Email: [john.olsen@alaska.gov](mailto:john.olsen@alaska.gov)

Deliver no later than September 30, 2023

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-e	58,740	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

NORTHERN REGION: Continued

F.O.B. Point: Deadhorse Airport, MP 419.1 Dalton Hwy., Deadhorse, AK

Contact: Tim Parault  
 Phone: (907) 659-2553  
 Email: [tim.parault@alaska.gov](mailto:tim.parault@alaska.gov)

Deliver no sooner than December 1, 2023 and no later than December 23, 2023

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-f	53,250	lbs.	Potassium Acetate Delivered in bulk	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

F.O.B. Point: Fairbanks Int'l Airport - 5801 Airport Industrial Rd., Fairbanks, AK 99709

Contact: Jason Jacobs  
 Phone: (907) 474-2503  
 Email: [jason.jacobs@alaska.gov](mailto:jason.jacobs@alaska.gov)

Deliver no later than October 1, 2023

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-g	372,750	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

F.O.B. Point: Kotzebue Dockside - Kotzebue, AK 99752

Contact: Alvin Werneke  
 Phone: (907) 442-3147  
 Email: [alvin.werneke@alaska.gov](mailto:alvin.werneke@alaska.gov)

Deliver no later than October 31, 2023

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-h	60,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

F.O.B. Point: Nome Airport - Nome, AK 99762

Deliver no later than October 31, 2023

NORTHERN REGION: Continued

Contact: Calvin Schaeffer  
Phone: (907) 443-3443  
Email: [calvin.schaeffer@alaska.gov](mailto:calvin.schaeffer@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-i	60,000	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

**Lot 1: FIRM QUANTITY ORDERS**

F.O.B. Point: King Salmon: 123 Main St., King Salmon, AK 99613

Deliver no later than October 25, 2023

SOUTHCOAST REGION:

Contact: Floyd Wilson  
Phone: (907) 246-3325  
Email: [floyd.wilson@alaska.gov](mailto:floyd.wilson@alaska.gov)

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-j	53,250	lbs.	Potassium Acetate Delivered in bulk or 275 Gallon totes	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

**TOTAL EXTENDED PRICE LOT 1 (Items 1a-1j):**

**\$**

**Lot 2: AS-NEEDED QUANTITY ORDERS**

CENTRAL REGION:

**F.O.B. Point:** Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

Contact: Nick Ebell  
 Phone: (907) 266-2425 / Cell:223-9465  
 Email: [nick.ebell@alaska.gov](mailto:nick.ebell@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-a	106,500	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: 10,000 GALLONS</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of five (5) days after receipt of order will be deemed non-responsive and the bid rejected.)*

**F.O.B. Point:** Homer Airport - 2336 Kachemak Drive, Homer, AK 99603  
 Detailed delivery instructions for this destination are identified on pages 14.

Contact: Kevin Jones  
 Phone: (907) 235-5217 / Cell: 399-4069  
 Email: [kevin.jones@alaska.gov](mailto:kevin.jones@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-b	159,750	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

Minimum Order: (1) tanker truckload  
 \*\*NO MORE THAN 53,250 lbs. PER DELIVERY\*\*

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of fifteen (15) days after receipt of order will be deemed non-responsive and the bid rejected.)*

Lot 2: AS-NEEDED QUANTITY ORDERS

NORTHERN REGION

F.O.B. Point: Cordova Airport - 13 Mile Copper River Hwy., Cordova, AK 99574

Contact: Robert Mattson

Phone: (907) 424-3202

Email: [robert.mattson@alaska.gov](mailto:robert.mattson@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-c	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
(Bidders who offer guaranteed availability in excess of forty-five (45) days after receipt of order will be deemed non-responsive and the bid rejected.)

F.O.B. Point: Deadhorse Airport - #1 Airport Road, Deadhorse, AK 99723

Contact: Timothy Parault

Phone: (907) 659-2553

Email: [tim.parault@alaska.gov](mailto:tim.parault@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-d	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
(Bidders who offer guaranteed availability in excess of thirty (30) days after receipt of order will be deemed non-responsive and the bid rejected.)

**Lot 2: AS-NEEDED QUANTITY ORDERS**

NORTHERN REGION: Continued

F.O.B. Point: Fairbanks Int'l Airport - 5801 Airport Industrial Rd., Fairbanks, AK 99709

Contact: Jason Jacobs  
 Phone: (907) 474-2503  
 Email: [jason.jacobs@alaska.gov](mailto:jason.jacobs@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-e	53,250	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
 (Bidders who offer guaranteed availability in excess of three (3) days after receipt of order will be deemed non-responsive and the bid rejected.)

F.O.B. Point: Valdez Airport - 300 Airport Road, Valdez, AK 99686

Contact: Steve Searles  
 Phone: (907) 835-5658  
 Email: [steve.searles@alaska.gov](mailto:steve.searles@alaska.gov)

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-f	53,250	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: \_\_\_\_\_

Guaranteed Availability: \_\_\_\_\_ days after receipt of order.  
 (Bidders who offer guaranteed availability in excess of forty-five (45) days after receipt of order will be deemed non-responsive and the bid rejected.)

TOTAL EXTENDED PRICE LOT 2 (Items 2a-2f):

\$

GRAND TOTAL EXTENDED PRICE (Lots 1-2):

\$

Number of lbs. per gallon: \_\_\_\_\_

Manufacturer & Brand Offered: \_\_\_\_\_

Number of lbs. per tote offered: \_\_\_\_\_

Number of lbs. per bulk container offered: \_\_\_\_\_

*(The bidder's failure to provide the information above may cause the bid to be deemed non-responsive and the bid rejected.)*