

# Cost Information

## 10 Organizations (15% Discount)

TIER	ANNUAL BUDGET	ONE-TIME DEPLOYMENT	STANDARD COST PER MONTH	YOUR COST PER MONTH
1	0-\$250k	\$1,500	\$450	\$383
2	\$250k - \$500k	\$3,500	\$550	\$468
3	\$500k - \$850k	\$5,000	\$650	\$552
4	\$850k - \$1.5m	\$6,000	\$900	\$765
5	\$1.5m - \$2.5m	\$7,500	\$1,250	\$1,062
6	>\$2.5m	\$10,000	\$1,500	\$1,275

*\*Data Migration fees may also apply depending on current or legacy database management system.*

## 15 Organizations (20% Discount)

TIER	ANNUAL BUDGET	ONE-TIME DEPLOYMENT	STANDARD COST PER MONTH	YOUR COST PER MONTH
1	0-\$250k	\$1,500	\$450	\$360
2	\$250k - \$500k	\$3,500	\$550	\$440
3	\$500k - \$850k	\$5,000	\$650	\$520
4	\$850k - \$1.5m	\$6,000	\$900	\$720
5	\$1.5m - \$2.5m	\$7,500	\$1,250	\$1,000
6	>\$2.5m	\$10,000	\$1,500	\$1,200

*\*Data Migration fees may also apply depending on current or legacy database management system.*

## 20+ Organizations (25% Discount)

TIER	ANNUAL BUDGET	ONE-TIME DEPLOYMENT	STANDARD COST PER MONTH	YOUR COST PER MONTH
1	0-\$250k	\$1,500	\$450	\$338
2	\$250k - \$500k	\$3,500	\$550	\$413
3	\$500k - \$850k	\$5,000	\$650	\$487
4	\$850k - \$1.5m	\$6,000	\$900	\$675
5	\$1.5m - \$2.5m	\$7,500	\$1,250	\$937
6	>\$2.5m	\$10,000	\$1,500	\$1,125

*\*Data Migration fees may also apply depending on current or legacy database management system.*

## CDVSA Pricing Summary

Element 74 is offering CDVSA a discounted, tiered pricing model that is based upon the number of organizations that adopt Vela:

A minimum of 10 organizations = **15% discount**

A minimum of 15 organizations = **20% discount**

A minimum of 20 organizations = **25% discount**

Since CDVSA will be covering all one-time deployment costs, each organization will only be responsible for the monthly fees once Vela is launched for their respective organization.