

STATE OF ALASKA

Department of Military and Veterans Affairs
Division of Administrative Services



AUDIO VISUAL UPGRADE TO EXECUTIVE CONFERENCE ROOM

RFP 230000019

Amendment 1

Issue Date February 28, 2023

This amendment is being issued to answer questions received by DMVA/DAS Procurement and to extend the Deadline for Receipt of Proposals to 2:00 p.m. prevailing Alaska time on March 10, 2023.

Important Note to Offerors: You must sign and return this page of the amendment document with your proposal. Failure to do so may result in the rejection of your proposal. Only the RFP terms and conditions referenced in this amendment are being changed. All other terms and conditions of the RFP remain the same.

//Signed Copy on File//

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COMPANY SUBMITTING PROPOSAL

AUTHORIZED SIGNATURE

DATE

Questions submitted by potential offerors and answers from the state:

Question 1: Is there a need for recording software?

Answer: No. We use the recording function available in our meeting software. No standalone recording is necessary.

Question 2: For the main video wall, what is the aspect ratio desired? (16:9, 21:9, or 32:9 to support dual monitors from the laptop or room PC)

Answer: 21:9 single monitor preferred but may adjust accordingly.

Question 3: If the main video wall is 32:9 and running extended desktop mode, which side does the state prefer to have mirrored on the rear displays?

Answer: A 21:9 will simplify the operation of the room without the hassle of multiple monitors.

Question 4: For the USB connection with HDMI output, is the state requesting USB-C support for the laptop?

Answer: Absolutely. This would enable on cable for everything.

Question 5: If the system requires additional electrical, who is responsible for performing electrical work?

Answer: Electrical work will be performed by our Facilities Management Office. The Office of Information Technology (OIT) will assist if the work is on their current service catalog. Our OIT department technology officer will probably be available to help.

Question 6: Are subcontractors permitted or is manufacturer assisted install?

Answer: Subcontractors may be used to perform work under this contract. If an offeror intends to use subcontractors, the offeror must identify in the proposal the names of the subcontractors and the portions of work the subcontractors will perform.

Subcontractor experience SHALL NOT be considered in determining whether the offeror meets the requirements set forth in Sec. 1.04, Prior Experience.

If a proposal with subcontractors is selected, the offeror must provide the following information concerning each prospective subcontractor within five working days from the date of the state's request:

- Complete name of the subcontractor;
- Complete address of the subcontractor;
- Type of work the subcontractor will be performing;
- Percentage of work the subcontractor will be providing;
- Evidence that the subcontractor holds a valid Alaska business license; and
- A written statement, signed by each proposed contractor that clearly verifies that the subcontractor is committed to render the services required by the contract.

An offeror's failure to provide this information, within the time set, may cause the state to consider their proposal non-responsive and reject it. The substitution of one subcontractor for another may only at the discretion and prior written approval from the project director

Note that if the subcontractor will not be performing work within Alaska, they will not be required to hold an Alaska business license.

Question 7: To clarify, will the state be filling in the front wall to support larger video wall or will the new video wall have to fit inside the existing recessed opening?

Answer: Yes.

Question 8: In Section 3.01, Scope of Work, it states "We would like to be able to mute microphones in the theater section as long as this feature does not push us towards a room control panel." It also states, "Touch panels and iPads are NOT acceptable, but a keypad may be an option if not too complicated." With the requirements of the AV system a keypad control system would be very complicated to integrate and may require more than ONE keypad to control the system. Would it be acceptable to install a control system with a touch panel to make the system control less complicated?

Answer: The operating system must be user friendly and not complicated whatsoever. The requirement is that it must be intuitive to use without training. User comes in and turns it on!! iPads are not acceptable at all.

Question 9: In Section 3.01, Scope of Work, it states "Interested offerors shall provide information for the replacement of the 4x2 display split screens on the video wall. Offered replacement(s) should be frameless, providing visual continuity when viewing excel spreadsheets, PowerPoint presentations, video conferencing, etc." Would it be acceptable to have a video wall that is larger overall that mounts in the existing opening, but the displays would overhang the opening? The idea would be to have a 4x2 video wall with larger frameless displays, instead of the existing 46" displays. This would enlarge the overall display surface without any construction needed.

Answer: We would need to have the dimensions and then work with our Facilities Management Office for suitability. Without knowing the proposed dimensions, it is hard to speculate what would work or not work. We do understand it will not be exactly the same size as the existing monitors. It is up to the offeror to state in their proposal what they intend to provide to meet this requirement.

Question 10: In Section 3.01, Scope of Work, it states “The two smaller monitors behind the speaker section of the conference room are required. One of the monitors on the wall between the theater style seating is unviewable by those who sit in those seats.” Are you looking at relocating the screen that is unviewable to a place that it is more viewable?

Answer: The monitor in the theater seating is no longer required. The “top” seating where executives would sit is where a monitor would be required, not the “speaker’s area” at the podium where the main screens would be.

Question 11: In Section 3.01, Scope of Work, it states “If a docking station(s) are proposed, it must be compatible with HP and Dell with three (3) outputs to be able to display three (3) different “extended screens from the station(s).” It also states, “While only one laptop is required, there may be a need for dual monitor mode depending on how selected contractor intends to deploy the screens.” Is there only one combined laptop input for both the state and federal, or is it one separate input, two (2) total, for the state and federal? Also, is the requirement to have dual display or triple display?

Answer: The state and federal do not have a combined laptop. Single Monitor display means one combined USB-C cable for all the things. State and Federal should use the same cable. Any needs for network should be handled by the requisite agency (DMVA will do wireless). There may be a need for multiple display depending on how the contractor intends to deploy the screens.

Question 12: In Section 1.02, Scope of Work, it states “Proposals priced at more than \$160,000.00 will be considered non-responsive.” What happens if all the bids are priced at more than \$160,000.00? Would an increase in the project price be considered or would the project go back out to bid with a new price cap?

Answer: Our budget is capped at \$160,000. Proposals priced at more than \$160,000.00 will be considered non-responsive.

Question 13: Is there an expected completion date for this project?

Answer: Section 3.02 of the RFP states, “The length of the contract will from the date of award, with approximately three months for upgrade completion, with a minimum of two (2) years of ON-CALL A/V support after upgrade is completed. It is understood the upgrade may be extended due to current supply chain issues.”

Changes to the RFP:

- 1. Change the Deadline for Receipt of Proposals** from 2:00 p.m. prevailing Alaska time on March 3, 2023 to **2:00 p.m. prevailing Alaska time on March 10, 2023. Late proposals or amendments will be disqualified and not opened or accepted for evaluation.**
2. There are no further changes to the RFP at this time. All other terms and conditions of the RFP remain the same.