

STATE OF ALASKA

Department of Military and Veterans Affairs
Division of Administrative Services



AUDIO VISUAL UPGRADE TO EXECUTIVE SUITE

RFP 230000008

Amendment 1

NOVEMBER 10, 2022

This MANDATORY RETURN amendment is being issued to answer questions. This document needs to be returned with your proposal.

Important Note to Offerors: You must sign and return this page of the amendment document with your proposal. Failure to do so may result in the rejection of your proposal. Only the RFP terms and conditions referenced in this amendment are being changed. All other terms and conditions of the RFP remain the same.

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COMPANY SUBMITTING PROPOSAL

AUTHORIZED SIGNATURE

DATE

Questions submitted by potential offerors and answers from the state:

Question 1: What is your audio system currently using and their configuration?

Answer: Custom AV with Poly and a Creston-like interface.

Question 2: Would a software-based solution be acceptable for them?

Answer: Yes, if it works.

Question 3: Are you open to providing a demonstration?

Answer: No. Currently the system is inoperative.

Question 4: Do you have any existing systems or room drawings?

Answer: Yes. See attachment 1 of the amendment. These drawings are from 2011 and are not all inclusive of any changes made to the room since then.

Question 5: Will the VTC system need to be cleared from black to red communications?

Answer: For the purpose of this solicitation, this does not apply to the State and the functionality for the State.

Question 6: Is there an existing audio system? DPS? Speakers? Are the speakers in the ceiling or on the wall?

Answer: Yes, there is an existing audio system, DPS and speaker. Speakers are in the ceiling.

Question 7: Does the State prefer to keep the phone capabilities in the room?

Answer: Based on historical requests, yes. But we shouldn't be married to the form the phone line takes. It should probably be a hardwired phone on the wall, tied into the DSP (Digital Signal Processing) for mic and speaker integration, simple and easy to use.

Question 8: Will side-by-side monitors be acceptable instead of a full ultrawide seamless wall?

Answer: Historically, the complaints have always been the text is too small, screens are too far away and too hard to see. The lines in the screens are a problem, so side-by-side screens will not resolve that. It is an option we are willing to consider but the lines are an issue.

Question 9: Would turning on the system through an occupancy sensor be an acceptable solution? Anytime someone entering the room the displays would turn on.

Answer: Don't see why not.

Question 10: Who will be responsible for providing any facilities requirements? (Power, Network, etc.)

Answer: The facilities management office and/or our civilian contractors who normally do federal installation wiring.

Question 11: Is there is not a product category listed on the DoDIN list (display technologies as an example) are there other compliance requirements for products that need to be met?

Answer: This list is not applicable to the State, but is something to keep in mind down the road if our Federal counterparts decide to upgrade for NIPR and SIPR. But please remember, no SMART TVs authorized. But WiFi, at this point in time is authorized until the requirement for hardwiring is necessitated.

Question 12: How many computers/laptop locations need to be supported in this room?

Answer: The state only needs one laptop connection. Any future requirements for our federal counterparts will be handled by them.

Question 13: Does each computer/laptop location need to support dual monitor mode?

Answer: Yes, but this would depend on how the offeror intends to deploy the screens. For example, is the front "panel" of the screens considered screen 1 and the screen behind the main three chairs considered the second screen?

Question 14: If DirectView LED meets the budget, can the existing Mediawall V be used to manage the new display so long that a touch panel is not required?

Answer: Yes.

Question 15: Can a keypad be installed in the absence of a touch panel?

Answer: It would depend on what is being proposed. This may be too complicated.

Question 16: Is the proposal to include the cost for the two-year maintenance agreement?

Answer: Yes. A new bid schedule is attached to this amendment to incorporate a separate cost for this service.

Question 17: Regarding the billing terms of this RFP, instead of 100% at the time of completion, is Equipment and Services and alternate billing method?

Answer: The State will make payments on a negotiated payment schedule. Each billing must consist of an invoice and progress report. No payment will be made until a progress report and invoice has been approved by the project director.

Question 18: Will subcontractors be permitted? Due to the nature of specific products, we like to leverage manufacturer installer or other certified staff to support installation.

Answer: Subcontractors will be allowed; however, we want first party support from the contracted party not any subcontractors. Selected contractor will be held accountable for any contract issued under this solicitation.

Question 19: Does the State prefer to have a Teams/Zoom room system where there is a defined controller to call into meetings? Note: Teams meetings from the desktop will lose some features like Front Row Layout or one touch join. As a side note: Several Room Codecs like the Poly G7500 have a device mode that extend the camera and microphones to a connected laptop for BYOD meeting.

Answer: We asked for a platform agnostic system. Teams/Zoom rooms are a specific product tied to their respective teleconference software. The State prefers a platform agnostic system.

Question 20: Does SIPR, NIPR and State networks need to be supported at the completion of the install?

Answer: The selected contractor will be doing no network maintenance or work on the State of Alaska WAN, but it must be able to connect. Same for NIPR and SIPR, because those are conditions the State is keeping in mind for the future, not the completion of this project.

Question 21: Does the State want to be able to show different sources from the front wall?

Answer: Yes.

Question 22: Does the State want to operate solely as a Bring Your Own Device (BYOD) or use a room PC?

Answer: Either if fine. Whichever solution is simpler is what we prefer.

Question 23: Where does the room PC live?

Answer: Either in the current A/V closet or the “Presenter Room” nearby.

Question 24: Does the State want to retain a phone line in the room (VoIP or Analog)?

Answer: Yes. VoIP.

Question 25: Does the State want to be able to mute the microphones in the back of the room in the theater section?

Answer: Yes, but we should continue to be aware features like this will start pushing us towards another Room Control Panel like we have now, which is not working.

Question 26: Did the room sound good before the microphones failed?

Answer: Yes. The audio was reported as good, microphones too.

Question 27: Per the site visit, no major construction was permitted due to budget constraints. Would the State allow the contractor to fill in the recessed opening to accommodate a larger Seamless screen?

Answer: No. Any proposal offering a constructional or structural modification to the room maybe found non-responsive and the proposal rejected.

Question 28: Will the deadline for receipt of be extended?

Answer: No.

Changes to the RFP:

Change 1: On Call Tech A/V Tech support may be in the form of a phone call or on-site visit depending on the severity of the issue. Cost offered is per hour no matter if on-site or over the phone. No travel will be paid for on-site visits.

Amended Cost Proposal Worksheet.

Offeror: _____

Date: _____

Address: _____

City, State, Zip: _____

Telephone: _____

Fax: _____

Website: _____

Email: _____

CATEGORY	DESCRIPTION	PROJECTED AMOUNT
Total Project Cost	The contractor must include in their price proposal a detailed breakdown of: cost of equipment, installation, supplies, and other items required to upgrade the AV in the Executive Conference Room; cost of shipping materials to Anchorage, Alaska; training and step-by-step instructions on system; and any other costs or fees required to meet the state's requirements.	\$
On Call A/V Tech support	Tech support of a period of 2-years.	\$ Per Hour

Attachment 1: C207 Plans

This file is too large to include with this attachment. Contact the Procurement Office at MvaDasProcurement@alaska.gov to request copies of the plans and an email will be provided with a link where you may pick up the plans.