

**STATE OF ALASKA ITB NUMBER 2522H071
AMENDMENT NUMBER ONE (1)**

AMENDMENT ISSUING OFFICE:



Department of Transportation & Public Facilities
Statewide Contracting & Procurement
P.O. Box 112500
(3132 Channel Drive, Room 350)
Juneau, Alaska 99811-2500

THIS IS NOT AN ORDER

DATE AMENDMENT ISSUED: March 18, 2022

ITB TITLE: Runway Potassium Acetate

DUE DATE: April 1, 2022 at 2:00 PM. (Alaska Time)

This is a mandatory return Amendment. *Your bid may be considered non-responsive if this signed amendment is not received [in addition to your bid] by the date and time bids are due.*

Vendor Signature: _____

Date: _____

Printed Name: _____

Offerors Name: _____

The purpose of this Amendment #1 is to:

- **Revise ITB Page #1**
- **Revise ITB Section 1.10 Pre-Bid Conference**
- **Revise ITB Section 2.06 Subcontractors**
- **Revise ITB Section 2.24 Delivery Time**
- **Revise ITB Section 2.26 Advanced Notice of Delivery**
- **Revise ITB Section 2.43 Total Estimated Usage**
- **Provide Answers To Questions Received**
- **Provide an Amended Bid Schedule**

ITB Revisions

1. Page 1 is deleted in its entirety and replaced with Amendment #1 Page #1 provided with this amendment #1
2. As addressed during the Pre-Bid Conference, ITB Section 1.10 Pre-bid Conference is deleted in its entirety and replaced with the following:

SEC. 1.10 Pre-bid Conference

A pre-proposal conference will be held at 2:00 pm, Alaska Time, on March 16, 2022 in the Administrative Services Conference Room on the 3rd floor of the 3 & ½ mile DOT& PF building

located at 3132 Channel Drive in Juneau, Alaska. The purpose of the teleconference is to provide an overview of the ITB and discuss the work to be performed. Offerors will be allowed to ask questions concerning the ITB. Simple questions may be answered during the teleconference, however those questions are still required to be submitted in writing. Technical questions must be submitted in writing following the pre-proposal conference. ALL questions asked must be submitted in writing following the pre-proposal conference and will be addressed in the form of an amendment to ensure a complete answer is provided.

Offerors with a disability needing accommodation should contact the procurement officer prior to the date set for the pre-proposal conference so that reasonable accommodation can be made.

Participants may dial into the meeting using the following number: call in phone number:

Call in phone number: +1 907-202-7104,,173488150#

Phone Conference ID: 173 488 150#

3. ITB Section 2.06 Subcontractors is deleted in its entirety and replaced with the following:

SEC. 2.06 Subcontractors

Subcontractors will not be allowed. Shipping and freight companies are not considered as subcontractors for this ITB.

4. ITB Section 2.24 Delivery Time is deleted in its entirety and replaced with the following:

Sec. 2.24 Delivery Time

The elapsed time between the time the state places an order and the time that order is actually shipped from the contractor's place(s) of business must be entered in space provided under "Bid Schedule". This processing time is to remain constant throughout the life of the contract(s).

5. ITB Section 2.26 Advanced Notice of Delivery is deleted in its entirety and replaced with the following:

Sec. 2.26 Advanced Notice of Delivery

For deliveries for the Anchorage International Airport (TSAIA):

The contractor must provide the State 24 hours advance notice of each delivery. Failure to provide advance notice may delay the State's ability to accept the shipment. The contact information for each destination may be found in Attachment A.

An additional notice of delivery is required by the trucking company / delivery driver no less than 30 minutes prior to delivery arriving at the airport.

After normal business hours, most State maintenance yards are unattended, yet secured and therefore inaccessible. Therefore, deliveries will only be accepted at the final destination during normal State business hours; Monday through Friday, excluding State holidays, between 8:00 am and no later than 3:30 pm unless other prior arrangements are made with the State's designated contact as instructed above.

For all other delivery locations:

The contractor must provide the State 48 hours advance notice of each delivery. Failure to provide advance notice may delay the State's ability to accept the shipment. The contact information for each destination may be found in Attachment A.

After normal business hours, most State maintenance yards are unattended, yet secured and therefore inaccessible. Therefore, deliveries will only be accepted at the final destination during normal State business

hours; Monday through Friday, excluding State holidays, 8:00 am to 4:30 pm unless other prior arrangements are made with the State's designated contact as instructed above.

All stations must be available for deliveries with no penalty to the contractor during those designated normal business hours. **All after normal business hour deliveries** must be pre-approved by the State's designated contact for that destination. However, prior approval to deliver outside normal business hours is not guaranteed due to lack of available personnel or other scheduling conflicts. Any additional costs (personnel and equipment) incurred by the State to accommodate deliveries made outside normal business hours will be solely at the contractor's expense.

Note: Overtime wages and minimum call out requirements are subject to the State Office of Personnel and union bargaining agreements. Disclosure of the approximate amount of additional costs may be acquired upon request from the State's designated contact at the time the arrangement is made. Upon the State's request, the contractor shall submit in writing, their acceptance of responsibility for any additional costs and their intended delivery schedule.

DOT Assistance at Off-Loading: With the Contractor's 48 hour advance notice of delivery, DOT personnel will meet deliveries and be available to assist with the off-loading of product. The type and availability of off-loading equipment (pumps, fittings, etc.) may vary at each destination. The Contractor shall confirm the available equipment with the destination contact, as noted on the Bid Schedule, prior to delivery. Additional equipment necessary to complete the delivery must be provided by the Contractor.

Barge Service: For locations serviced by barge transportation orders will be placed by the State in a timely manner so that the Contractor can meet barge schedules. It is DOT's intent to expedite off-loading as efficiently as possible so that empty containers are released back to the shipper in time for the return barge.

6. ITB Section 2.43 Total Estimated Usage is deleted in its entirety and replaced with the following:

Sec. 2.43 Total Estimated Usage

The estimated statewide usage is 4,642,690 lbs. or 435,933 gallons (calculated at 10.56 gallons per pound).

Questions and answers

Question #1:

Page 1, First Sentence states, "This ITB is intended to result in a multi-year contract..."

Answer #1:

Please see the revised ITB page #1 provided with this Amendment #1.

Question #2:

Page 7, Sec. 1.08, is the state required to pay a fuel surcharge vessels and trucking?

Answer #2:

Please see Section 1.08 Prices.

Excerpt from ITB Section 1.08 Prices:

The bidder shall state prices in the units of issue on this ITB. Prices quoted for commodities must be in U.S. funds and include applicable federal duty, brokerage fees, packaging, and transportation cost to the FOB point so that upon transfer of title the commodity can be utilized without further cost....

Question #3:

Page 10, Sec. 2.06, Does the state consider freight companies as subcontractors

Answer #3:

Please see the revised ITB Section 2.06 Subcontractor above.

Question #4:

Containers

Page 12, Sec. 4.6.1 states, "...approximately 4,000-5,000 gallons, page 32, Item 1-a states, "Tanker Truck load of 10,000 gallons". To our knowledge there are no 10,000 gallon tankers that can be filled to 10,000 gallons of material because of weight restrictions with potassium acetate being a heavy material at 10.65 lb/gal. A 10,000 gallon tanker can only be filled just over 5,000 gallons.

Answer 4:

Please see the Amended Bid Schedule provided with this Amendment #1.

Question #5:

Delivery

Page 14, Sec. 2.2 states, "...deliver a minimum of 10,000 gallons within 48 hours of receiving notification.."

Page 15, Sec. 2.26 states, "The contractor must provide 48 hours advanced notice of each delivery."

"deliveries will only be accepted at the final destination during normal State business hours, Monday -Friday , excluding State holidays". A 48 hour notice delivery and a 48 hour delivery requirement cannot be met.

Answer 5:

Please see the revised ITB Section 2.26 Advanced Notice of Delivery above.

Question #6:

Page 15, Sec. 2.24, The language should read "...shipped from contractors place(s) of business."

Answer 6:

Please see the revised ITB Section 2.24 Delivery Time above.

Question #7:

Page 19, Sec. 2.43 should read, "calculated at 10.56 pounds per gallon"

Answer 7:

Please see the revised ITB Section 2.43 Total Estimated Usage above.

Question #8:

Page 133, 1-d, should read **No more than 53,250 pounds per delivery.

Answer 8:

Please see the Amended Bid Schedule provided with this Amendment #1.

Attachment #1 Bid schedule has been modified for this Amendment #1:

The Bid Schedule is amended and included with this **Amendment #1**. Bidders MUST complete and return this amended Bid Schedule with their offer in order to be considered responsive. Failure to submit the amended Bid Schedule with your offer will cause your offer to be deemed non responsive and your offer rejected.

Bids received after the Due Date and Time will be considered Non-responsive.

Signature: Chris Hunt

Date: 3-18-22

Name: Chris Hunt
Title: Procurement Specialist V

Amendment #1 ITB Page #1

STATE OF ALASKA

INVITATION TO BID (ITB)



TITLE: RUNWAY POTASSIUM ACETATE

ITB #2522H071

DATE ITB ISSUED: MARCH 10, 2022

This Invitation to Bid (ITB) is intended to result in a one year mandatory use contract for the both a firm quantity purchase, and as-needed delivery of potassium acetate to various locations within Alaska for the Department of Transportation & Public Facilities.

IMPORTANT NOTICE: If you received this solicitation from the State of Alaska's "Online Public Notice" web site, you must register with the procurement officer listed below in order to receive notification of subsequent amendments to the solicitation. Failure to register with the procurement officer may result in the rejection of your offer.

BIDDER'S NOTICE: By signature on this form, the bidder certifies that they comply with the following:

- (1) the bidder has a valid Alaska business license or will obtain one prior to award of any contract resulting from this ITB. If the bidder possesses a valid Alaska business license, the license number must be written below or one the following forms of evidence submitted with the bid:
 - a canceled check for the business license fee;
 - a copy of the business license application with a receipt date stamp from the State's business license office;
 - a receipt from the State's business license office for the license fee;
 - a copy of the bidder's valid business license;
 - a sworn notarized affidavit that the bidder has applied and paid for a business license;
- (2) the price(s) submitted was arrived at independently and without collusion, under penalty of perjury, and that the bidder is complying with:
 - the laws of the State of Alaska;
 - the applicable portion of the Federal Civil Rights Act of 1964;
 - the Equal Employment Opportunity Act and the regulations issued thereunder by the state and federal Government;
 - the Americans with Disabilities Act of 1990 and the regulations issued thereunder by the state and federal government;
 - the bid will remain open and valid for at least 90 days;
 - all terms and conditions set out in this Invitation to Bid (ITB).

If a bidder does not hold an Alaska Business License (1) at the time designated in the ITB for opening the state will disallow the Alaska Bidder Preference. Bids must also be submitted under the name as appearing on the bidder's current Alaska business license in order to receive the Alaska Bidder Preference. If a bidder fails to comply with (2) of this paragraph, the state may reject the bid, terminate the contract, or consider the contractor in default.

Chris Hunt
Procurement Officer

Phone: (907) 465-8448
TDD: (907) 465-3124
Email: chris.hunt@alaska.gov

1) _____
COMPANY SUBMITTING BID

2) _____
AUTHORIZED SIGNATURE

3) _____
PRINTED NAME

4) _____
DATE

5) _____
TELEPHONE NUMBER

6) _____
ALASKA BUSINESS LICENSE NUMBER
(Is name on license the same as Item 1?)

7) _____
FEDERAL TAX ID NUMBER

8) _____
E-MAIL ADDRESS

This procurement is being processed and administered under the DOT&PF delegation of procurement authority in accordance with AS 36.30.270 and COB #03-006.

Lot 1: FIRM QUANTITY ORDERS

CENTRAL REGION:

F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502

- The contractor must have the entire firm order quantity located in the Anchorage Municipality no later than August 1st, 2022.

Contact: Nick Ebell
Phone: (907) 266-2425 / Cell:223-9465
Email: nick.ebell@alaska.gov

<u>Item</u>	<u>Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-a	3,195,000	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: 10,000 GALLONS</u>	\$ _____ /lb.	\$ _____

F.O.B. Point: Bethel Maintenance Station - 3517 Chief Eddie Hoffman Dr., Bethel AK 99559

Deliver first barge and no later than August 1, 2022

Contact: Tim Bee
Phone: (907) 543-2495
Email: timothy.bee@alaska.gov

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-b	278,200	lbs.	Potassium Acetate Delivered in bulk <u>Container 44,000 -53,250 lbs.</u>	\$ _____ /lb.	\$ _____

CENTRAL REGION: Continued**F.O.B. Point: Dillingham City Dock - Dillingham, AK 99576**

Contact: Jonathan Taylor

Phone: (907) 842-5511 / Cell: 843-1186

Email: Jonathan.Taylor@alaska.gov**Deliver 1st barge after July 1, 2022 NO LATER THAN AUGUST 1, 2022**

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-c	191,700	lbs.	Potassium Acetate <u>Delivered in bulk</u>	\$ _____ /lb.	\$ _____

F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603

Contact: Kevin Jones

Detailed delivery instructions for this destination are identified on pages 14.

Phone: (907) 235-5217 / Cell: 399-4069

Deliver no sooner than July 1, 2022Email: kevin.jones@alaska.gov

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-d	213,000	lbs.	Potassium Acetate <u>Delivered in bulk with pump directly to Homer truck</u> **NO MORE THAN 53,250 lbs. PER DELIVERY**	\$ _____ /lb.	\$ _____

Lot 1: FIRM QUANTITY ORDERS**NORTHERN REGION:****F.O.B. Point: Barrow Dockside, Barrow, AK 99723**

Contact: John Olsen

Phone: (907) 852-6199

Deliver via barge no sooner than July 2, 2022 and no later than August 15, 2022Email: john.olsen@alaska.gov

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-e	58,740	lbs.	Potassium Acetate Delivered in totes	\$ _____ /lb.	\$ _____

Lot 1: FIRM QUANTITY ORDERS

NORTHERN REGION: Continued

F.O.B. Point: Deadhorse Airport, MP 419.1 Dalton Hwy., Deadhorse, AK

Contact: Tim Parault
Phone: (907) 659-2553
Email: tim.parault@alaska.gov

Deliver no sooner than December 1, 2022 and no later than December 23, 2022

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-f	53,250	lbs.	Potassium Acetate Delivered in bulk	\$ _____/lb.	\$ _____

Indicate number of lbs. per bulk container offered: _____

F.O.B. Point: Kotzebue Dockside - Kotzebue, AK 99752

Contact: Alvin Werneke
Phone: (907) 442-3147
Email: alvin.werneke@alaska.gov

Deliver no sooner than July 5, 2022 and no later than August 30, 2022

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-g	60,000	lbs.	Potassium Acetate Delivered in totes	\$ _____/lb.	\$ _____

F.O.B. Point: Nome Airport - Nome, AK 99762

Contact: Calvin Schaeffer
Phone: (907) 443-3443
Email: calvin.schaeffer@alaska.gov

Deliver no sooner than July 2, 2020 and no later than August 30, 2020

<u>Item</u>	<u>Qty.</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
1-h	60,000	lbs.	Potassium Acetate Delivered in totes	\$ _____/lb.	\$ _____

TOTAL EXTENDED PRICE LOT 1 (Items 1a-1h): \$ _____

Lot 2: AS-NEEDED QUANTITY ORDERS**CENTRAL REGION:****F.O.B. Point: Anchorage Int'l Airport - 5740 Dehavilland Avenue, Anchorage, AK 99502**

Contact: Nick Ebell

Phone: (907) 266-2425 / Cell: 223-9465

Email: nick.ebell@alaska.gov

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-a	106,800	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: 10,000 GALLONS</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: _____ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of **five (5) days** after receipt of order will be deemed non-responsive and the bid rejected.)***F.O.B. Point: Homer Airport - 2320 Kachemak Drive, Homer, AK 99603****Detailed delivery instructions for this destination are identified on pages 14.**

Contact: Kevin Jones

Phone: (907) 235-5217 / Cell: 399-4069

Email: kevin.jones@alaska.gov

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-b	106,500	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

****NO MORE THAN 53,250 lbs. PER DELIVERY****

Guaranteed Availability: _____ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of **fifteen (15) days** after receipt of order will be deemed non-responsive and the bid rejected.)*

Lot 2: AS-NEEDED QUANTITY ORDERS

NORTHERN REGION

F.O.B. Point: Cordova Airport - 13 Mile Copper River Hwy., Cordova, AK 99574

Contact: Robert Mattson
Phone: (907) 424-3202
Email: robert.mattson@alaska.gov

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-c	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____/lb.	\$ _____

Indicate number of lbs. per bulk container offered: _____

Guaranteed Availability: _____ days after receipt of order.
(Bidders who offer guaranteed availability in excess of **forty-five (45) days** after receipt of order will be deemed non-responsive and the bid rejected.)

F.O.B. Point: Deadhorse Airport - #1 Airport Road, Deadhorse, AK 99723

Contact: Timothy Parault
Phone: (907) 659-2553
Email: tim.parault@alaska.gov

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-d	53,250	lbs.	Potassium Acetate Delivered in bulk Minimum Order: (1) tanker truckload	\$ _____/lb.	\$ _____

Indicate number of lbs. per bulk container offered: _____

Guaranteed Availability: _____ days after receipt of order.
(Bidders who offer guaranteed availability in excess of **thirty (30) days** after receipt of order will be deemed non-responsive and the bid rejected.)

Lot 2: AS-NEEDED QUANTITY ORDERS **NORTHERN REGION: Continued****F.O.B. Point: Fairbanks Int'l Airport - 5801 Airport Industrial Rd., Fairbanks, AK 99709**Contact: Jason Jacobs
Phone: (907) 474-2503
Email: jason.jacobs@alaska.gov

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-e	53,250	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Guaranteed Availability: _____ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of **three (3) days** after receipt of order will be deemed non-responsive and the bid rejected.)***F.O.B. Point: Valdez Airport - 300 Airport Road, Valdez, AK 99686**Contact: Steve Searles
Phone: (907) 835-5658
Email: steve.searles@alaska.gov

<u>Item</u>	<u>Est. Qty</u>	<u>Unit</u>	<u>Description</u>	<u>Unit Price</u>	<u>Extended Price</u>
2-f	53,250	lbs.	Potassium Acetate <u>Delivered in bulk</u> <u>Minimum Order: (1) tanker truckload</u>	\$ _____ /lb.	\$ _____

Indicate number of lbs. per bulk container offered: _____

Guaranteed Availability: _____ days after receipt of order.

*(Bidders who offer guaranteed availability in excess of **forty-five (45) days** after receipt of order will be deemed non-responsive and the bid rejected.)*

TOTAL EXTENDED PRICE LOT 2 (Items 2a-2f):

\$

GRAND TOTAL EXTENDED PRICE (Lots 1-2):

\$

Number of lbs. per gallon: _____

Manufacturer & Brand Offered: _____

Number of lbs. per tote offered: _____

Number of lbs. per bulk container offered: _____

(The bidder's failure to provide the information above may cause the bid to be deemed non-responsive and the bid rejected.)