



THE STATE
of **ALASKA**
GOVERNOR MIKE DUNLEAVY

Department of Corrections
DIVISION OF ADMINISTRATIVE SERVICES
Anchorage Procurement Section

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November 9, 2021

To: Vendor List

Re: **Amendment # TWO (2)**
RFP #2022-2000-5006
Electronic Monitoring Equipment and Services
RFP Due Date: **11/24/2021 @ 2:00 PM AST**

The purpose of this amendment is to address and answer the questions (Q&A's) submitted in regard to this RFP.

1. Will the State please extend the proposal submission date to two full weeks from the date the answers to questions are published? That will enable the vendors to submit clear proposals that fully address the needs of your program.

ANSWER: The department has extended the due date as per Amendment #1 date 11/8/2021 and it is now due on November 24, 2021 at 2PM.

2. 77% of Alaskans have access to Broadband and 92% have access to DSL, so Wi-Fi is widely available. Despite that, there is no requirement for Wi-Fi tracking or Wi-Fi communication technologies in the RFP. These newer technologies improve location accuracy, save battery life, and provide another communication option.

ANSWER: Wi-Fi is not widely available throughout the State at this time as it is on the lower 48 states. Most of our population may not have the means to have Wi-Fi available to them or it may not be available in their locations. Wi-Fi is not an option that the State is interested in pursuing at this time.

3. Who is your current electronic monitoring vendor?

ANSWER: BI, Inc.

4. Please identify the make and models of all devices you are using under the current contract?

ANSWER: BI - AMD SL2, BI - AMD SL3, BI - LOC8, BI - LOC8 XT, BI - HG 206, & BI - TAD

5. How many units were in use as of October 1, 2021 by equipment type?

ANSWER: BI - AMD SL2 - #366, BI - AMD SL3 - #382, BI - LOC8 - #72, BI - LOC8 XT - #1098, BI - HG #206 - 1, BI - TAD - #31

6. What is the current contracted daily rate for all equipment by make and model?

ANSWER: BI - AMD SL2 - \$2.60, BI - AMD SL3 - \$2.60, BI - LOC8 - \$2.50, BI - LOC8 XT - \$2.50, BI - HG 206 - \$2.25, BI T-AD - \$2.80

7. Does the daily rate include all monitoring costs? If not, what is the current daily rate for the additional monitoring?

ANSWER: No. BI - AMD SL2 - \$3.49, BI - AMD SL3 - \$3.49, BI - LOC8 - \$2.14, BI - LOC8 XT - \$2.14, BI - HG 206 - \$1.29, BI - TAD - \$3.19

8. What is the average length of time a participant is on GPS monitoring? RF monitoring? Alcohol monitoring?

ANSWER: The average time for each program may be different (sentenced EM vs Pretrial) and difficult to figure out. At this time, it is extremely time consuming to figure out but may be in the future.

9. On average, how many activations (installations) do you have per month per equipment type?

ANSWER: For the month of October 2021 - BI - LOC8 – #42, BI - LOC8 XT – #434, BI - AMD SL2 – #176, BI - AMD SL3 – #154, BI - TAD - #149

10. On average, how many deactivations do you have per month per equipment type?

ANSWER: For the month of October 2021 - BI - LOC8 – #10, BI - LOC8 XT – #50, BI - AMD SL2 – #36, BI - AMD SL3 – #50, BI - TAD - #46

11. How many devices have been lost, stolen, or damaged within the past 12 months by type?

ANSWER: BI - AMD SL2 - #124, BI - LOC8 - #322, BI - TAD - #15

12. What is the current spare (shelf) inventory percentage?

ANSWER: 10% but each office operates independently and typically tries to order enough equipment each week to perform the installations and to swap out equipment for routine maintenance and issues.

13. Is the state or the vendor responsible for collecting program fees from the program participants?

ANSWER: The State is currently responsible for collecting program fees, where applicable (Sentenced EM program).

14. Pages 5-6, Sec. 1.07 Return Instructions: Will you please confirm that vendors have a choice to submit proposals EITHER through sealed delivery OR through Email?

ANSWER: YES, you can email or deliver your proposals. Hard copy not required. However, if providing a hard copy, you may submit "one" copy only with no further copies. Emailing is allowed as indicated in the RFP Page 6, please note that your submittal cannot be more than 20MB per email you send please limit your emails to two maximum. It is the offerors responsibility to ensure that their proposal was received by the procurement officer listed on the first page of the RFP.

15. Regarding the Victim notification app:

ANSWER: We do not currently have a victim notification app for victims. The technology exists, so we are requesting to add this feature to our electronic monitoring programs.

- a. Are victims tracked by the current vendor? **No**
- b. Who pays for the victim notification app? **The state will incur the cost for the notification app.**
- c. How many domestic violence victims are monitored? **0**
- d. How many domestic violence offenders are monitored? **0**
- e. What is the protocol when a victim stops charging their device and can no longer be tracked?

The purpose is not to provide a victim with a device, but a notification app (to download on their phone) if the perpetrator enters an exclusion zone specific to the victim.

16. Page Limitation Revision: Sec. 4.01 Proposal Format and Content, #2 states ..."a maximum of 75 pages (12-point type but no less than 10-point...) may be used for the body of the proposal. However, we also noticed the evaluators requested more detail in our previous response in several areas including Understanding of the Project, and Methodology Used for the Project.

We would like to provide this additional detail and ask if the State would consider increasing the page limitation for the body of the proposal in order to accommodate this request.

ANSWER: Yes, increased to 100 Pages Maximum.

17. 3.01 Scope of Work/Specification; Beacon/Monitor, #5 & #14: The beacon/monitor must be capable of transmitting offender status information immediately to the host computer via standard telephone lines and cellular. *Can the state clarify if this cellular requirement is for the GPS beacon if the GPS bracelet communicates via cellular? Are other technologies accepted for communication purposes through the beacon (i.e., Wi-Fi, Ethernet)?*

ANSWER: If the GPS bracelet does not communicate directly when in proximity to the GPS beacon, the requirement for the beacon to be capable of transmitting offender status information immediately must be of a technology available to most of the population in the State. Other technologies may be approved but are not to be exclusive to one type (i.e., Wi-Fi, ethernet) as those technologies are not available throughout Alaska and affordable to most.

18. Central Host Computer/Software, #3: The system must support a minimum of six (6) different curfews for each day and/or multiple curfews on a specific day. *Will the State clarify if this is for the GPS device and/or for House Arrest/RF monitoring?*

ANSWER: Both GPS and RF monitoring.

19. Additional Software Requirements, #1: Software Users must be able to perform the following tasks within the application: Enroll and delete Offenders from the system... *Can the state clarify if making offenders inactive in the system, so the State can always archive and retrieve the information if necessary, complies with the requirement for deleting offenders from the system?*

ANSWER: Yes

20. Additional Software Requirements, #6: Users must be able to set grace periods for certain violations before the system generates an alert. *Can the State provide clarification on which certain violations require grace periods?*

ANSWER: Exclusion zone enter/exit (Ex: driving on major thoroughfare), curfew times, breath test time period.

21. Alcohol Continuous Monitoring Device, paragraph #2: "The Department requires, at minimum, the following technologies: Water submersion..." *Can the State clarify this requirement for the alcohol continuous monitoring device? Research shows most continuous alcohol monitoring devices do not work if submerged.*

ANSWER: The device must notify if it is submerged in water for a period of time.

22. Alcohol Continuous Monitoring Device, #9: The Transmitter must be water resistant up to a minimum of three feet, to allow activities such as bathing. *Will the State accept the ability to shower as an acceptable replacement for submersion up to three feet for continuous alcohol monitors (see also above question)?*

ANSWER: The requirement for the transmitter to be water resistant is to allow for normal bathing regiments, it is not to monitor for alcohol while submerged. If the transmitter is submerged, we want to ensure it will not damage the device.

23. Alcohol Continuous Monitoring Device, #15: At a minimum, the Transmitter must detect, record, and alert Agency personnel of the following events: Low battery, Device must be returned for recalibration, Alcohol event, Equipment tamper, no motion and Curfew violation (if paired with an optional Beacon). *Will the State accept temperature readings in lieu of no motion to prove the device is still on a body?*

ANSWER: Yes, if the device is able to distinguish between colder ambient temperatures versus body temperatures (things tend to get colder when outside in Alaska in the winter, even in appropriate gear).

24. One-Piece Global Position Tracking System (GPS), minimum requirement #5: The device's battery must be replaceable and rechargeable in the field and require minimal training for Agency personnel. *Can the State provide clarification regarding the purpose for requiring the GPS device's battery to be replaceable and rechargeable in the field?*

ANSWER: Yes, the requirement should be 'replaceable "or" rechargeable', when officers respond to low battery alerts, the officer may swap out with charged batteries, or be able to recharge while in contact with the offender.

25. One-Piece Global Position Tracking System (GPS), minimum requirement 8: The batteries powering the device should provide for continuous use without frequent battery changes. The device's battery must be fully functional for no less than 20 hours and must be rechargeable for no less than 365 recharge cycles. The battery must fully recharge in two hours or less when fully depleted. The battery charging power cord should release without damage to the device. The offender must be able to recharge the device with a wall charger. *Is it acceptable if the GPS battery is fully functional for more than double the 20- hour requirement, yet takes slightly over two hours to recharge?*

ANSWER: If the battery is rechargeable to the ratio of 1 hour or less per 10 hours of runtime, then yes.

26. One-Piece Global Position Tracking System (GPS), minimum requirement #28: The device must indicate the following: GPS signal status, battery level and the device is in range of the optional RF device for curfew monitoring. *Will the State indicate the purpose for displaying GPS signal status and range?*

ANSWER: The signal status aids us in determining the exact location of the offender (device) as we sometimes are looking for an offender in a housing area where the houses are in close proximity to one another (i.e., Trailer park), and the range of the RF is to determine the same.

27. One-Piece Global Position Tracking System (GPS), minimum requirement #32: The device must be compatible with the other units required elsewhere in this RFP. *Can the State provide more information on this requirement? Is this a software specification or is the State looking for a dual monitor?*

ANSWER: The state wants to ensure the GPS is compatible with the beacon for the GPS (RF Tethering).

28. Regarding the two-page Cost Proposal form, *Will the State allow vendors to modify the Cost Proposal Form to add additional information?*

ANSWER: NO, the cost proposal form cannot be modified. You may add additional info on a separate page if needed.

29. Reference RFP Section 1.04, Prior Experience, Prior Experience, page 5-6

- a. Please confirm that these minimum requirements are to be answered as outlined within Section 3(Scope of Work) and Section 5.04 (Experience and Qualifications).

ANSWER: Yes, all of the items need to address from section 1.04.

- b. In this section of minimum qualifications, the agency allows for equipment and services of a "similar" nature with instructions to include details. In addition, Section 3.01, Scope of Work, allows for "alternative solutions" to be proposed, but the proposal must meet or exceed the general scope of this RFP. *Please confirm that, when vendors are answering specifications throughout the RFP, an answer of N/A (Not Applicable) can be given to draw attention to the similar or alternate services, assuming that the*

vendor offers an explanation of how it meets or exceeds requirements.

ANSWER: N/A is acceptable however an explanation of how it meets or exceeds and describes the similarities would be sufficient.

30. Reference RFP Section 1.04, Prior Experience, Prior Experience, page 5
“Provide copies of written operations policies and procedures. Offerors should have written operations manual, written procedures manual, and written training plans and submit a copy of the policies, procedures, and training manuals.”

- a. Are these items required to be submitted with the proposal, or only after award? Please note that these items are confidential.

ANSWER: Offeror shall provide a written training plan with their proposal. You may submit a summary/list of all policies & procedures, rather than actual “confidential” policies, procedures and/or manuals?

31. Reference RFP Section 5.04, Experience and Qualifications, item 2) i), page 44
“Did the proposer include copies of company policies? Are the policies well written and easy to understand? Do the policies include a strong indication that the proposing firm is a security-conscious organization and have clearly defined security safeguards been addressed?”

- a. Please specify the types of policies the agency would like to evaluate and provide specific examples.

ANSWER: Most important policy is security safeguards and confidentiality. The evaluation questions will be changed/modified on Page 44 and addressed in a future amendment.

- b. As these are considered proprietary, would the agency consider removing this evaluation requirement?

ANSWER: No but will allow for a detailed summary or list of policies and procedures (P&P's) in lieu of providing full copies and or manuals. However, the successful offeror may be required to provide certain P&P's if requested.

32. Reference RFP Section 2.01, Background Information, page 11
“The offeror will be required to provide pricing under two scenarios: for all communities outside of Anchorage without full support services, and, for the Anchorage area with full support services included. In the future, the department may seek to obtain full support services in work locations outside of Anchorage, the pricing for which will be negotiated with the contractor at that time on a location- specific basis.”

The pricing page does not support vendors giving pricing for two scenarios. Please clarify the intent of this requirement. Should vendors complete two versions of the pricing form (Attachment9)?

ANSWER: A new cost proposal will be provided in Amendment #3 that will address this.

33. Reference RFP *Section 3.01, Scope of Work*, page 12
“In addition, offenders who are able will be required to participate in the cost of their electronic monitoring. The contractor may be required to collect fees from the offender.”

- a. There is no line item on the pricing page to include this item. Will the agency please consider revising the Cost Proposal Form to include a separate line item for this cost?

ANSWER: A new cost proposal will be provided in Amendment #3 that will address this.

- b. Alternatively, may vendors address this cost in supplemental narrative?

ANSWER: No, all cost shall be listed on the Cost Proposal form.

34. Reference RFP *Section 3.01, Scope of Work*, page 12
“The offeror will provide the department with access to a victim notification app. This app should be able to provide proximity alerts and allow for a panic button feature.”

- a. There is no line item on the pricing page to include this item. Where should vendors include this?

ANSWER: A new cost proposal will be provided in Amendment #3 that will address this.

35. Reference RFP *Section 3.01, Scope of Work*, page 13-14
Electronic Monitoring Equipment, section in entirety; Transmitter, section in entirety; Beacon/Monitor, section in entirety.

- a. These specs seem to apply to all types of monitoring equipment; is this correct?

ANSWER: Yes, all transmitters and monitors must meet or exceed the specifications.

36. Reference RFP *Section 3.01, Scope of Work*, page 16, items #17, #19, and #22
17. “The monitoring portal shall have the ability to conduct tests on a scheduled, random, and on-demand basis and shall be able to notify the Offender of the time of each test immediately prior to the test.”
19. “The monitoring portal must deliver automated text messages to the Offender, reminding when tests are to be submitted.”
22. “Users must be able to make notes in the Software detailing additional test related information. The note must be attached to the test submitted. Reports must be able to be run off of these notes.”

- a. Please confirm these specifications only apply to mobile breath/alcohol monitoring units.

ANSWER: Yes.

37. Reference RFP *Section 3.01, Scope of Work*, page 18

“The offeror must provide a daily unit price for mobile breath/alcohol monitoring units (ALCOHOL CONTINUOUS MONITORING DEVICE), both with and without support services included. All units must report breath/ alcohol test results to the host computer system utilizing standard telephone lines and cellular. As with all other units, all costs related to the Breath Alcohol units must be included in the proposed daily unit pricing.”

- a. This specification mentions both mobile breath/alcohol monitoring units and ALCOHOL CONTINUOUS MONITORING DEVICE. Please confirm that this specification involves the ALCOHOL CONTINUOUS MONITORING DEVICE only.

ANSWER: Yes.

38. Reference RFP *Section 3.01, Scope of Work*, page 24, item #11

“The device should be able to recognize and transmit a tamper alert signal immediately upon return of offender within range of the beacon if a tamper occurred while the offender was out of range of the beacon. When within range of the beacon, a tamper signal must be transmitted immediately when a tamper occurs. Reset of tamper conditions must be restricted to authorized personnel only.”

- a. This specification does not apply to GPS solutions, since the ankle monitor continuously transmits tamper signals via cell connectivity regardless of if the ankle monitor is in range of the beacon. Would the agency please remove this requirement?

ANSWER: Yes, removed.

39. Reference RFP *Section 3.01, Scope of Work*, page 24, item #20

“The device must be AFLT capable. The Vendor must specify the AFLT collection rate in the proposal.”

- a. This is an outdated requirement, as AFLT (Advanced Forward Link Trilateration) will be obsolete in next contract term. Would the agency consider removing this requirement?

ANSWER: No, not at this time. This requirement may continue in the State of Alaska.

40. Reference RFP *Section 3.01, Scope of Work*, page 26

“Electronic Monitoring Supplies: The offeror must provide any and all supplies related to the performance of any contract awarded as a result of this RFP. The cost for these supplies must be included in the daily unit rate proposed by the offeror for the units regardless of whether the supplies apply to regular (RF), regular with alcohol monitoring, regular GPS one Piece active...”

- a. Does the agency require a voice verification check in solution? This is not mentioned anywhere else in the RFP.

ANSWER: No, it is not required. It is an example of what the offeror may propose.

41. Reference RFP *Section 3.01, Scope of Work*, page 26, item #9
“The monitoring center must: Be able to transmit reports or violations by telephone, email, or fax.”
- a. Facsimile is a less used technology compared to telephone or email. Please confirm the agency requires reports transmitted by fax.

ANSWER: YES, it must be an option for some of our locations may still use them for EM services.

42. Reference RFP *Section 3.01, Scope of Work*, page 27, item #3
“Regardless of the work location, the offeror’s employee(s) or subcontractor shall have received no less than one day (eight hours) of formal classroom and “hands-on” training comprised of: Mobile monitoring equipment operation, troubleshooting, and maintenance”
- a. Please define what the agency means by “mobile monitoring equipment.”

ANSWER: Equipment such as the mobile breath/alcohol device with facial/voice recognition.

43. Reference RFP *Section 4.06, Experience and Qualifications*, page 40
“Offerors must provide a narrative description of the organization of the project team and a personnel roster that identifies each person who will actually work on the contract and provide the following information about each person listed: itemize the total cost and the number of estimated hours for each individual named above.”
- a. As vendors will propose costs based on daily rates, please confirm it is not necessary to itemize the total cost and number of estimated hours for proposed individuals. Cost and technical are separate volumes; typically, this means no cost information should be disclosed in the technical volume.

ANSWER: No, it is not necessary to itemize the total cost and number of estimated hours for proposed individuals.

44. Reference RFP *Attachment 6, Standard Agreement Form*, page 61
- a. Please confirm whether this Attachment must be submitted with the proposal.

ANSWER: NO, this is a sample only.

45. Reference RFP *Attachment 9 Cost Proposal Form*
- a. Will the agency please add line items for Regular RF to include one for landline and one for cellular?
- ANSWER: YES, lines will be added, and new cost proposal provided in Amendment #3.**
- b. On RFP page 24, under “One Piece Global Position Tracking System (GPS),” the agency cited that offerors may propose multiple GPS devices.

How should the offeror include those additional GPS devices, or any additional devices that may be advantageous to the State, on the pricing form?

ANSWER: A new cost proposal will be provided in Amendment #3 that will address this.

- c. Vendors understand that pricing is a scorable criterion. Based on the specifications and needs of the State, there may be an opportunity for vendors to offer some of these services, in certain conditions, at a lower cost. Will the State allow vendors to provide alternate pricing that will be included in the evaluation score and/or receive extra points if alternate pricing is appropriately documented and explained?

ANSWER: No, pricing provided shall be the cost the department will pay and should be firm and as listed on the Cost Proposal form.

46. Reference RFP Attachment 10 Proposal Checklist (Budget Narrative)

- a. Please explain this requirement. It is not mentioned anywhere else in the RFP.

ANSWER: Please remove this or line through not required.

47. Reference RFP Section 5.01, item E (page 42), and item E (page 67)

“Has the offeror clearly stated the daily unit price for all items on the Summary Proposal Cost Form?”

- a. Is the Summary Proposal Cost Form the same as Attachment 9? **YES**
- b. Please confirm whether this form should not be included in the technical volume.

ANSWER: No, per SEC 1.07, the cost proposal must be sealed separately from the technical proposal.

48. Reference RFP Section 5.03, Management Plan for the Project, item I, page 43

“Does the proposal address in sufficient detail all of the items in Section 5 of the RFP?”

- a. We believe this is a typographical error. Please confirm this evaluation criteria should reference Section 3.

ANSWER: Yes, this is a typo and should read Section 3 not 5.

49. Will the DOC please clarify when and where a listing of all offeror’s questions and DOC responses will be posted?

ANSWER: All Q&As and any other changes will be addressed in an RFP amendment and sent to all potential offerors and posted on the state website (Public Notices).

50. We kindly request the DOC to consider having a pre-proposal conference prior to proposal submission.

ANSWER: At this time, there is not enough interest to warrant one.

51. We would like to thank the DOC for the breakdown, by device type, on total number of units used per year.

We kindly ask the DOC to please provide the average active Daily offenders on the following:

1. GPS Monitoring - **1475**
2. RF Monitoring (landline units) - **0**
3. RF Monitoring (cellular units) - **2**
4. Breath Alcohol Monitoring - **750**
5. Transdermal Alcohol Monitoring – **105 w/RF**

52. We kindly ask the DOC to please provide the average term length for participants on the following:

ANSWER: This would be too time consuming to address. As stated in the RFP, we have different populations being monitored. Our sentenced population could be anywhere from 3 days to 3 years. Pretrial release and unsentenced could be in the same ranges.

1. GPS Monitoring
2. RF Monitoring (landline units)
3. RF Monitoring (cellular units)
4. Breath Alcohol Monitoring
5. Transdermal Alcohol Monitoring

53. Will the DOC consider a field test period of short-listed vendors' victim notification app and system?

ANSWER: No, the department is not interested in field testing after award. All systems and apps should be fully tested and in use elsewhere prior to an award.

54. Will the DOC please provide an approximate average number of new participants installs per month on the following:

1. GPS Monitoring - **476**
2. RF Monitoring - **0**
3. Breath Alcohol Monitoring – **330**
4. Transdermal Alcohol Monitoring – **149 w/RF**

55. Will the DOC please provide an approximate average number of program participant **removals** per month on the following:

1. GPS Monitoring - **60**
2. RF Monitoring - **0**
3. Breath Alcohol Monitoring – **86**
4. Transdermal Alcohol Monitoring – **46 w/RF**

56. Will the DOC please provide a breakdown on total number of lost and damaged devices over the last 12 months on the following:

Below are the reported numbers, but we are constantly reducing those numbers when equipment is found/returned.

1. GPS Units - **322**
2. RF Units - **0**
3. Breath Alcohol Units - **124**
4. Transdermal Alcohol Units - **15**

57. Will the DOC please clarify if there is a certain percentage of spare devices (as a percentage of the total average active daily devices) that it desires – to be spread in any way across all service locations?

ANSWER: As referenced above, we have a very fluid population. We try to keep enough equipment each week to swap out equipment due for maintenance and troubled equipment as well as predict the number of new installs.

58. Section 4.06 under Organizational Experience, it states “to list and provide a brief description of experience in ALL grants, contracts, or subcontracts entered into during the past seven years that involve the delivery of one or more of the products and/or services called for in this RFP.”

For most bidders to list all grants, contracts, or subcontracts entered into during the past seven years is considered confidential and revealing of proprietary information.

We kindly ask the DOC to change this requirement to provide three (3) contracts similar in size/scope to this contract as evidence of organizational experience.

ANSWER: Yes, please provide a minimum of 3 contracts similar in size and scope. Please note any “confidential” info provided shall be mark as such.

END OF AMENDMENT #2



Gary Bailey
Procurement Officer