## STATE OF ALASKA REQUEST FOR PROPOSALS



# INSURANCE BROKERAGE SERVICES RFP 21-VSW-VAR-002

ISSUED MARCH 19, 2021

**ISSUED BY:** 

DEPARTMENT OF ENVIRONMENTAL CONSERVATION
DIVISION OF WATER
VILLAGE SAFE WATER PROGRAM

PRIMARY CONTACT:

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PROCUREMENT OFFICER

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#### OFFERORS ARE NOT REQUIRED TO RETURN THIS FORM.

IMPORTANT NOTICE: IF YOU RECEIVED THIS SOLICITATION FROM THE STATE OF ALASKA'S "ONLINE PUBLIC NOTICE" WEB SITE, YOU MUST REGISTER WITH THE PROCUREMENT OFFICER LISTED IN THIS DOCUMENT TO RECEIVE NOTIFICATION OF SUBSEQUENT AMENDMENTS. FAILURE TO CONTACT THE PROCUREMENT OFFICER MAY RESULT IN THE REJECTION OF YOUR OFFER.

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#### SECTION 1. INTRODUCTION & INSTRUCTIONS

#### SEC. 1.01 PURPOSE OF THE RFP

The Alaska Department of Environmental Conservation (ADEC), Division of Water, Village Safe Water (VSW) Program is soliciting proposals for insurance brokerage and consulting services. The broker will act as insurance consultant for the procurement of insurance coverage required for capital construction projects for communities participating in the in VSW Program. These services will be for VSW communities that are not members of the Alaska Municipal League Joint Insurance Association (AML JIA) or the Alaska Public Entity Insurance (APEI) or currently do not have an insurance broker of record.

#### SEC. 1.02 BUDGET

The VSW program will separately fund each project resulting from this contract. Continuation of the contract is contingent upon legislative appropriation. VSW doesn't have a specific budget for the subsequent contract.

#### SEC. 1.03 DEADLINE FOR RECEIPT OF PROPOSALS

Proposals must be received no later than 2:00 PM prevailing Alaska Time on April 9, 2021. Late proposals or amendments will be disqualified and not opened or accepted for evaluation.

#### SEC. 1.04 PRIOR EXPERIENCE

In order for offers to be considered responsive offerors must meet these minimum prior experience requirements:

Offerors must indicate that they have the following specific experience for at least five (5) years, providing brokerage activity for the following lines of insurance for construction projects that occur in rural and remote Alaskan communities not connected to the Central or Northern Alaska road system:

- Commercial General Liability
- Automobile Liability
- Workers Compensation
- Crime
- Inland Marine/Contractors Equipment
- Builders Risk/Course of Construction
- United States Longshore and Harborworkers Act Endorsements
- Jones Act Endorsement
- Employment Related Practices Liability
- Environmental Pollution Liability
- Facility and Equipment
- Air Freight

An offeror's failure to meet these minimum prior experience requirements will cause their proposal to be considered non-responsive and rejected.

#### SEC. 1.05 REQUIRED REVIEW

Offerors should carefully review this solicitation for defects and questionable or objectionable material. Comments concerning defects and questionable or objectionable material should be made in writing and received by the procurement officer at least ten days before the deadline for receipt of proposals. This will allow time for the issuance of any necessary amendments. It will also help prevent the opening of a defective proposal and exposure of offeror's proposals upon which award could not be made.

#### SEC. 1.06 QUESTIONS PRIOR TO DEADLINE FOR RECEIPT OF PROPOSALS

All questions must be in writing and directed to the procurement officer. The interested party must confirm telephone conversations in writing.

Two types of questions generally arise. One may be answered by directing the questioner to a specific section of the RFP. These questions may be answered over the telephone. Other questions may be more complex and may require a written amendment to the RFP. The procurement officer will make that decision.

PROCUREMENT OFFICER: Evan Patterson EMAIL: <a href="mailto:evan.patterson@alaska.gov">evan.patterson@alaska.gov</a>

#### SEC. 1.07 RETURN INSTRUCTIONS

Proposals must be submitted via email, the technical proposal and cost proposal must be saved as separate PDF documents and emailed to <a href="mailto:april.akers@alaska.gov">april.akers@alaska.gov</a> as separate, clearly labeled attachments, such as "Vendor A – Technical Proposal.pdf" and "Vendor A – Cost Proposal.pdf" (Vendor A is the name of the offeror). The email must contain the RFP number in the subject line.

The maximum size of a single email (including all text and attachments) that can be received by the state is **20mb (megabytes)**. If the email containing the proposal exceeds this size, the proposal must be sent in multiple emails that are each less than 20 megabytes and each email must comply with the requirements described above.

Please note that email transmission is not instantaneous. Similar to sending a hard copy proposal, if you are emailing your proposal, the state recommends sending it enough ahead of time to ensure the email is delivered by the deadline for receipt of proposals.

It is the offeror's responsibility to contact the issuing agency at <a href="mailto:april.akers@alaska.gov">april.akers@alaska.gov</a> to confirm that the proposal has been received. The state is not responsible for unreadable, corrupt, or missing attachments.

#### SEC. 1.08 PROPOSAL CONTENTS

The following information must be included in all proposals.

#### (a) AUTHORIZED SIGNATURE

All proposals must be signed by an individual authorized to bind the offeror to the provisions of the RFP. Proposals must remain open and valid for at least 90-days from the date set as the deadline for receipt of proposals.

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#### (b) OFFEROR'S CERTIFICATION

By signature on the proposal, offerors certify that they comply with the following:

A. the laws of the State of Alaska;

- B. the applicable portion of the Federal Civil Rights Act of 1964;
- C. the Equal Employment Opportunity Act and the regulations issued thereunder by the federal government;
- D. the Americans with Disabilities Act of 1990 and the regulations issued thereunder by the federal government;
- E. all terms and conditions set out in this RFP;
- F. a condition that the proposal submitted was independently arrived at, without collusion, under penalty of perjury; and
- G. that the offers will remain open and valid for at least 90 days.

If any offeror fails to comply with [a] through [g] of this paragraph, the state reserves the right to disregard the proposal, terminate the contract, or consider the contractor in default.

#### (c) VENDOR TAX ID

A valid Vendor Tax ID must be submitted to the issuing office with the proposal or within five days of the state's request.

#### (d) CONFLICT OF INTEREST

Each proposal shall include a statement indicating whether or not the firm or any individuals working on the contract has a possible conflict of interest (e.g., currently employed by the State of Alaska or formerly employed by the State of Alaska within the past two years) and, if so, the nature of that conflict. The procurement officer reserves the right to **consider a proposal non-responsive and reject it** or cancel the award if any interest disclosed from any source could either give the appearance of a conflict or cause speculation as to the objectivity of the contract to be performed by the offeror.

#### (e) FEDERAL REQUIREMENTS

The offeror must identify all known federal requirements that apply to the proposal, the evaluation, or the contract.

#### SEC. 1.09 ASSISTANCE TO OFFERORS WITH A DISABILITY

Offerors with a disability may receive accommodation regarding the means of communicating this RFP or participating in the procurement process. For more information, contact the procurement officer no later than ten days prior to the deadline for receipt of proposals.

#### SEC. 1.10 AMENDMENTS TO PROPOSALS

Amendments to or withdrawals of proposals will only be allowed if acceptable requests are received prior to the deadline that is set for receipt of proposals. No amendments or withdrawals will be accepted after the deadline unless they are in response to the state's request in accordance with 2 AAC 12.290.

#### SEC. 1.11 AMENDMENTS TO THE RFP

If an amendment is issued, it will be provided to all who were notified of the RFP and to those who have registered with the procurement officer after receiving the RFP from the State of Alaska Online Public Notice website.

#### SEC. 1.12 RFP SCHEDULE

The RFP schedule set out herein represents the State of Alaska's best estimate of the schedule that will be followed. If a component of this schedule, such as the deadline for receipt of proposals, is delayed, the rest of the schedule may be shifted accordingly. All times are Alaska Time.

- Issue RFP March 19, 2021,
- Deadline for Receipt of Proposals April 9, 2021,
- Proposal Evaluation Committee complete evaluation by April 23, 2021,
- State of Alaska issues Notice of Intent to Award a Contract April 30, 2021,
- State of Alaska issues contract May 11, 2021,
- Contract start June 1, 2021.

This RFP does not, by itself, obligate the state. The state's obligation will commence when the contract is approved by the Commissioner of the Department of Environmental Conservation, or the Commissioner's designee. Upon written notice to the contractor, the state may set a different starting date for the contract. The state will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the state.

#### SEC. 1.13 PRE-PROPOSAL CONFERENCE

Not scheduled.

#### SEC. 1.14 ALTERNATE PROPOSALS

Offerors may only submit one proposal for evaluation.

In accordance with 2 AAC 12.830 alternate proposals (proposals that offer something different than what is asked for) will be rejected.

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#### SEC. 1.15 NEWS RELEASES

News releases related to this RFP will not be made without prior approval of the project director.

#### SECTION 2. BACKGROUND INFORMATION

#### SEC. 2.01 BACKGROUND INFORMATION

In 1970, the State of Alaska legislature established the Village Safe Water (VSW) program when it passed the Village Safe Water Act (Alaska Statute 46.07). The purpose of the act was "to establish a program designed to provide safe water and hygienic sewage disposal facilities in villages in the state" (AS 46.07.010). The VSW was subsequently established in the State of Alaska, Department of Environmental Conservation with the mission "to work with rural communities to develop sustainable sanitation facilities."

Goals of the program are: 1) plan and advocate for sustainable facilities, 2) secure stable and diversified funding sources, 3) promote staff learning, growth and innovation, and 4) achieve accountability and performance excellence.

To execute this mission, VSW oversees the planning, design and construction of water and sewer sanitation capital projects in small communities throughout Alaska. These facilities include but are not limited to the following:

- Water treatment plants including industrial plumbing, HVAC and electrical
- Bolted and Welded Steel Water Tanks
- Piped water distribution systems including storage (both buried and above ground)
- Piped wastewater collection systems (gravity, vacuum and pressure) (both buried and above ground)
- Wastewater lagoons
- Community water and sewer haul systems
- Washeterias (community laundry, showering and potable water source)
- Individual onsite water wells and septic systems
- Residential Plumbing, HVAC and Electrical
- Single and Multi-story Engineered Steel Buildings
- Pile Foundations
- Concrete Slab-on-Grade Foundations
- Gravel Pad and Road Construction
- Gravel Roads
- Wooden Boardwalks
- Utilidors

The core services of the VSW Program are:

- Allocate funding for water and sewer planning studies, design and construction projects,
- Administer grants according to the requirements of the funding sources, and
- Deliver projects by managing and completing project requirements.

Funding for the VSW program comes from a combination of federal grants from two agencies (US Department of Agriculture – Rural Development and the Environmental Protection Agency) and state legislative capital appropriations. The state contributes 25% to match the 75% federal funding share of each project's cost. Funding for these projects begins with funds granted to VSW. Communities then submit requests to VSW for grant funds to have water and sewer improvement projects constructed. VSW grants funds to communities and

manages the planning, design and construction of the projects for the communities. VSW also submits reports to the federal funding agencies concerning the status of the projects.

VSW is a project management office staffed with State of Alaska licensed Professional Engineers (PE) with expertise in water and sewer sanitation facilities in remote locations. They oversee the planning, design and construction management services required for each individual VSW project. The services required for each project is primarily performed by engineering services and/or construction management firms under VSW contract.

Each VSW PE is the Project Manager for a number of different community projects with the responsibility for all planning, design and construction management activity. The preferred construction method employed by VSW is force account, meaning that the design documents are not prepared for public bid by construction contractors. The projects employ local residents for the construction with oversight by VSW and the construction management consulting firm. However, there are certain VSW projects where construction bid solicitation documents are prepared for construction contracts with private sector companies.

Nearly all of professional services is contracted to specialized consultants, who provide the planning, design and construction management services. VSW construction projects are not like other public works projects that always contract with general contractors. VSW uses the force account method of construction whenever possible.

Under the force account method, the construction work is performed by VSW, a Construction Management (CM) firm and local labor from the village. VSW develops and manages the CM firm's contract and the CM firm directly manages the construction of the project. The CM services include, but not limited to, procuring materials and equipment and transporting them to the community, providing an on-site superintendent, hiring outside skilled labor if necessary, hiring and directing local labor, inspecting, supporting and documenting the construction, and tracking and reporting all construction costs. Depending on the complexity of the construction, most of the construction work is performed by the local labor crew under the supervision of a superintendent. The superintendent is directly responsible for constructing the work according to the approved construction drawings and is supervised by the CM firm. The force account laborers are employees of the project and are not employees of the grant recipient for the project.

AS 46.07.040(b) directs VSW to use workers from the village to the maximum extent feasible in which the facility is being constructed. The benefits of construction by force account are:

- Provides jobs in rural communities where unemployment levels are often high, which provides an
  economic boost to the community;
- Provides training for local residents to acquire new skills; and
- Helps the community feel more connected to the facility and therefore, more inclined to properly own, operate and maintain the facility after completion.

#### SECTION 3. SCOPE OF WORK & CONTRACT INFORMATION

#### SEC. 3.01 SCOPE OF WORK

This RFP will establish a contract for a contractor to provide insurance brokerage and consulting services to the VSW program. Services will be provided to the VSW program for communities that participate in the VSW and construction is being accomplished by force account labor. Services will be requested on an as-needed basis and the department doesn't guarantee a minimum amount of service.

Insurance is required for all VSW projects and may be acquired in several different ways.

- 1. Alaska Municipal League Joint Insurance Association (AML JIA): If the community is a member of AML JIA, VSW contacts AML JIA directly and sets up the coverage.
- 2. Alaska Public Entity Insurance (APEI): If the community belongs to APEI, VSW contacts APEI, and APEI works with the community's broker of record to set up the coverage.
- 3. Not a member of AML JIA or APEI, but has a broker of record agreement with an insurance broker: VSW will contact that broker to purchase the required project insurance.
- 4. If none of the above listed conditions exist, VSW will use the VSW Insurance Services term contractor to purchase the required project insurance. VSW may also secure individual insurance policies even if the community is a member of any of the above groups.

See attached for a list of VSW communities that are not members of AML JIA or APEI and do not have a current broker of record agreement in place. This list is only a representation of the most recent projects and doesn't include upcoming projects with communities. The attachment will provide the project payroll amounts for these projects from previous years to help clarify the insurance volume.

Upon contract execution, the insurance policies provided by the current VSW Insurance broker that are in place will not be cancelled. However, when these policies expire over time, the new VSW insurance broker will provide the project insurance.

This RFP is not an authorization to pre-approach insurance companies or other underwriting sources on behalf of the VSW Program for preparing responses to this RFP. VSW requests that no insurance market contact or solicitation be made at this time and that no insurance market reservations be made by or for any offerors as respect to any insurance or reinsurance to be provided to the VSW Program. Failure to comply with this request may result in disqualification of the offeror.

The contractor will provide comprehensive insurance brokerage and consulting services in the following areas:

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#### Task 1 – Securing Insurance Policies

The contractor shall estimate, design, market, place, and service the VSW Project insurance requirements including but not limited to the following insurance policies.

- 1. Commercial General Liability
- 2. Automobile Liability

- 3. Workers Compensation (Waiver of subrogation in favor of the State of Alaska and the Community shall always apply)
- 4. Crime
- 5. Inland Marine/Contractors Equipment
- 6. Builders Risk/Course of Construction
- 7. United States Longshore and Harborworkers Act Endorsements
- 8. Jones Act Endorsement
- 9. Employment Related Practices Liability
- 10. Environmental Pollution Liability
- 11. Facility and Equipment
- 12. Air Freight Cargo

#### Task 2 – Consulting Services

The contractor shall provide risk management and insurance marketing services including risk identification, measurement, analysis and other services related to the above insurance programs, some of which may change during the course of this contract.

#### SEC. 3.02 DELIVERABLES

The contractor will be required to provide the following deliverables:

- 1. Secure Insurance Policies.
- 2. Consulting Services.

#### SEC. 3.03 CONTRACT TERM AND WORK SCHEDULE

The length of the contract will be from the date of award, approximately June 1, 2021 through December 31, 2021 with four (4) - 1 year renewal options to be exercised at the State's sole discretion.

Initial term: June 1, 2021 – December 31, 2021
 Renewal: January 1, 2022 – December 31, 2022
 Renewal: January 1, 2023 – December 31, 2023
 Renewal: January 1, 2024 – December 31, 2024
 Renewal: January 1, 2025 – December 31, 2025

Unless otherwise provided in this RFP, the State and the successful offeror/contractor agree: (1) that any extension of the contract excluding any exercised renewal options, will be considered as a month-to-month extension, and all other terms and conditions shall remain in full force and effect and (2) the procurement officer will provide notice to the contractor of the intent to cancel such month-to-month extension at least 30 days before the desired date of cancellation. A month-to-month extension may only be executed by the procurement officer via a written contract amendment.

#### SEC. 3.04 INSURANCE POLICY MINIMUM REQUIREMENTS

The contractor shall ensure that all insurance policies used under the subsequent contract meet the following minimum requirements:

- 1. Best Rating of A- VII;
- 2. Comply with and be issued by insurers licensed to transact the business of insurance under AS 21.

- 3. Notify the department in writing 30 days prior to cancelation of any coverage, non-renewal, material change or reduction in any limits of liability;
- 4. Provide for a notice of cancellation, non-renewal, or material change of conditions in accordance with policy provisions;
- 5. The State of Alaska and Community shall be named as an additional insured;
- 6. The Certificate Holder shall be "State of Alaska, Department of Environmental Conservation, Village Safe Water Program" and include project name and number as directed by the project manager;
- 7. Insurance coverage shall be considered to be primary and non-contributory to any other insurance carried by the State of Alaska, whether through self-insurance or otherwise;
- 8. The following policies of insurance shall be maintained with the specified minimum coverage and limits in force at all times during the performance of work:
  - a. Worker's Compensation: The contractor shall provide and maintain, for all employees engaged in work under this contract, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal U.S.L. & H. and Jones Act requirements. The policy must waive subrogation against the Community and State.
    - i. The policy must include Employer's Liability Protection.
    - ii. Whenever the work involves activity on or about navigable waters, the Workers' Compensation policy shall contain a United States Longshoreman's and Harbor Worker's Act endorsement, and when appropriate, a Maritime Employer's Liability (Jones Act) endorsement with a minimum limit of \$1,000,000.
  - b. Commercial General Liability: on an occurrence policy form covering all operations during performance of work with combined single limits not less than.
    - \$1,000,000 each occurrence
    - \$1,000,000 personal injury
    - \$1,000,000 general aggregate
    - \$1,000,000 products completed operations aggregate
  - c. Automobile Liability: coverage for all vehicles and equipment used during performance of work with minimum coverage limits of \$1,000,000 each occurrence combined single limit for bodily injury and property damage.

#### SEC. 3.05 CONTRACT TYPE

This contract is a fixed price contract.

#### SEC. 3.06 PROPOSED PAYMENT PROCEDURES

The state will make payments based on a negotiated payment schedule. Each billing must consist of an invoice and progress report. No payment will be made until the progress report and invoice has been approved by the VSW Program Manager.

#### SEC. 3.07 CONTRACT PAYMENT

No payment will be made until the contract is approved by the Commissioner of the Department of Environmental Conservation or the Commissioner's designee. Under no conditions will the state be liable for the payment of any interest charges associated with the cost of the contract. The state is not responsible for and will not pay local, state, or federal taxes. All costs associated with the contract must be stated in U.S. currency.

Any single contract payment of \$1 million or higher must be accepted by the contractor via Electronic Funds Transfer (EFT).

#### SEC. 3.08 RECORDS

Representatives of VSW or any of their authorized representatives and the federal awarding agency or any of their authorized representatives have the right of access to any pertinent books, documents, papers, or other records of the contractor and its subcontractors, which are pertinent to the funding of this contract, in order to make audits, examinations, excerpts, and transcripts. Retention of all records is required for six years after final payments by VSW and all other pending matters are closed. The right of access shall last as long as the records are retained.

#### SEC. 3.09 MANDATORY REPORTING

The contractor must provide a quarterly usage report to the procurement officer in an electronic format (Excel). The report must contain at least the following information: purchasing entity, description of items and/or services purchased, date of purchase, contract price, retail price, extended contract and retail price, and savings.

These reports are due 30 days after the end of each quarter. The contractor's failure to provide these reports as required may result in contract default action.

Reporting Period	<u>Due Date</u>
State Fiscal Quarter 1 (Jul 1 - Sept 30):	Oct 31
State Fiscal Quarter 2 (Oct 1 - Dec 31):	Jan 31
State Fiscal Quarter 3 (Jan 1 - Mar 31):	Apr 30
State Fiscal Quarter 4 (Apr 1 - Jun 30):	Jul 31

Any quarter with zero sales must be reported as zero sales. This may be done via email to the procurement officer.

#### SEC. 3.10 LOCATION OF WORK

The location(s) the work is to be performed, completed and managed is within the State of Alaska.

The state will not provide workspace for the contractor. The contractor must provide its own workspace.

By signature on their proposal, the offeror certifies that all services provided under this contract by the contractor and all subcontractors shall be performed in the United States.

If the offeror cannot certify that all work will be performed in the United States, the offeror must contact the procurement officer in writing to request a waiver at least 10 days prior to the deadline for receipt of proposals.

The request must include a detailed description of the portion of work that will be performed outside the United States, where, by whom, and the reason the waiver is necessary.

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Failure to comply with these requirements may cause the state to reject the proposal as non-responsive, or cancel the contract.

#### SEC. 3.11 SUBCONTRACTORS

Subcontractors will not be allowed.

#### SEC. 3.12 JOINT VENTURES

Joint ventures will not be allowed.

#### SEC. 3.13 RIGHT TO INSPECT PLACE OF BUSINESS

At reasonable times, the state may inspect those areas of the contractor's place of business that are related to the performance of a contract. If the state makes such an inspection, the contractor must provide reasonable assistance.

#### SEC. 3.14 CONTRACT PERSONNEL

Any change of the project team members or subcontractors named in the proposal must be approved, in advance and in writing, by the VSW Program Manager or procurement officer. Changes that are not approved by the state may be grounds for the state to terminate the contract.

## SEC. 3.15 INSPECTION & MODIFICATION - REIMBURSEMENT FOR UNACCEPTABLE DELIVERABLES

The contractor is responsible for the completion of all work set out in the contract. All work is subject to inspection, evaluation, and approval by VSW Program Manager. The state may employ all reasonable means to ensure that the work is progressing and being performed in compliance with the contract. The project director or procurement officer may instruct the contractor to make corrections or modifications if needed in order to accomplish the contract's intent. The contractor will not unreasonably withhold such changes.

Substantial failure of the contractor to perform the contract may cause the state to terminate the contract. In this event, the state may require the contractor to reimburse monies paid (based on the identified portion of unacceptable work received) and may seek associated damages.

#### SEC. 3.16 CONTRACT CHANGES - UNANTICIPATED AMENDMENTS

During the course of this contract, the contractor may be required to perform additional work. That work will be within the general scope of the initial contract. When additional work is required, the VSW Program Manager will provide the contractor a written description of the additional work and request the contractor to submit a firm time schedule for accomplishing the additional work and a firm price for the additional work. Cost and pricing data must be provided to justify the cost of such amendments per AS 36.30.400.

The contractor will not commence additional work until the procurement officer has secured any required state approvals necessary for the amendment and issued a written contract amendment, approved by the Commissioner of the Department of Environmental Conservation or the Commissioner's designee.

#### SEC. 3.17 NONDISCLOSURE AND CONFIDENTIALITY

Contractor agrees that all confidential information shall be used only for purposes of providing the deliverables and performing the services specified herein and shall not disseminate or allow dissemination of confidential information except as provided for in this section. The contractor shall hold as confidential and will use reasonable care (including both facility physical security and electronic security) to prevent unauthorized access by, storage, disclosure, publication, dissemination to and/or use by third parties of, the confidential information. "Reasonable care" means compliance by the contractor with all applicable federal and state law, including the

Social Security Act and HIPAA. The contractor must promptly notify the state in writing if it becomes aware of any storage, disclosure, loss, unauthorized access to or use of the confidential information.

Confidential information, as used herein, means any data, files, software, information or materials (whether prepared by the state or its agents or advisors) in oral, electronic, tangible or intangible form and however stored, compiled or memorialized that is classified confidential as defined by State of Alaska classification and categorization guidelines provided by the state to the contractor or a contractor agent or otherwise made available to the contractor or a contractor agent in connection with this contract, or acquired, obtained or learned by the contractor or a contractor agent in the performance of this contract. Examples of confidential information include, but are not limited to: technology infrastructure, architecture, financial data, trade secrets, equipment specifications, user lists, passwords, research data, and technology data (infrastructure, architecture, operating systems, security tools, IP addresses, etc).

If confidential information is requested to be disclosed by the contractor pursuant to a request received by a third party and such disclosure of the confidential information is required under applicable state or federal law, regulation, governmental or regulatory authority, the contractor may disclose the confidential information after providing the state with written notice of the requested disclosure ( to the extent such notice to the state is permitted by applicable law) and giving the state opportunity to review the request. If the contractor receives no objection from the state, it may release the confidential information within 30 days. Notice of the requested disclosure of confidential information by the contractor must be provided to the state within a reasonable time after the contractor's receipt of notice of the requested disclosure and, upon request of the state, shall seek to obtain legal protection from the release of the confidential information.

The following information shall not be considered confidential information: information previously known to be public information when received from the other party; information freely available to the general public; information which now is or hereafter becomes publicly known by other than a breach of confidentiality hereof; or information which is disclosed by a party pursuant to subpoena or other legal process and which as a result becomes lawfully obtainable by the general public.

#### SEC. 3.18 INDEMNIFICATION

The contractor shall indemnify, hold harmless, and defend the contracting agency from and against any claim of, or liability for error, omission or negligent act of the contractor under this agreement. The contractor shall not be required to indemnify the contracting agency for a claim of, or liability for, the independent negligence of the contracting agency. If there is a claim of, or liability for, the joint negligent error or omission of the contractor and the independent negligence of the contracting agency, the indemnification and hold harmless obligation shall be apportioned on a comparative fault basis. "Contractor" and "contracting agency", as used within this and the following article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "independent negligence" is negligence other than in the contracting agency's selection, administration, monitoring, or controlling of the contractor and in approving or accepting the contractor's work.

#### SEC. 3.19 INSURANCE REQUIREMENTS

Without limiting contractor's indemnification, it is agreed that contractor shall purchase at its own expense and maintain in force at all times during the performance of services under this agreement the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the contractor's policy contains higher limits, the state shall be entitled to coverage to the extent of such higher limits.

Certificates of Insurance must be furnished to the procurement officer prior to beginning work and must provide for a notice of cancellation, non-renewal, or material change of conditions in accordance with policy provisions. Failure to furnish satisfactory evidence of insurance or lapse of the policy is a material breach of this contract and shall be grounds for termination of the contractor's services. All insurance policies shall comply with and be issued by insurers licensed to transact the business of insurance under AS 21. The State of Alaska shall be named as an additional insured.

**Workers' Compensation Insurance:** The contractor shall provide and maintain, for all employees engaged in work under this contract, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal U.S.L. & H. and Jones Act requirements. The policy must waive subrogation against the State.

**Commercial General Liability Insurance:** covering all business premises and operations used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000 combined single limit per claim.

**Commercial Automobile Liability Insurance:** covering all vehicles used by the contractor in the performance of services under this agreement with minimum coverage limits of \$300,000 combined single limit per claim.

**Professional Liability Insurance:** covering all errors, omissions, or negligent acts in the performance professional services under this Agreement. Limits required is \$300,000 per Claim/Annual Aggregate.

#### SEC. 3.20 TERMINATION FOR DEFAULT

If the project director or procurement determines that the contractor has refused to perform the work or has failed to perform the work with such diligence as to ensure its timely and accurate completion, the state may, by providing written notice to the contractor, terminate the contractor's right to proceed with part or all of the remaining work.

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This clause does not restrict the state's termination rights under the contract provisions of Appendix A, attachment 3 under Section 8.1.

#### SECTION 4. PROPOSAL FORMAT AND CONTENT

#### SEC. 4.01 PROPOSAL FORMAT AND CONTENT

The state discourages overly lengthy and costly proposals, however, in order for the state to evaluate proposals fairly and completely, offerors must follow the format set out in this RFP and provide all information requested. The RFP shall be typed on standard 8.5" X 11" paper, the font shall be no smaller than 12 point and margins shall be at least 1" all the way around the page. The evaluation scores will be on a 100 point scale as defined in this section. All proposals will be evaluated and scored using the following criteria and total points basis.

Proposals that do not meet the format, content requirements and page limits may be deemed non-responsive and disqualified from consideration.

#### SEC. 4.02 INTRODUCTION

Proposals shall include a cover letter that must be signed by an individual who is authorized to bind the firm to the requirements of the RFP and the requirements set out in section 1.19 Proposal Contents. The cover letter must include:

- 1. certification that the offeror meets the RFP minimum qualifications per RFP section 1.14 Minimum Qualifications and Experience;
- 2. complete name and address of offeror's firm and the name, mailing address, and telephone number of the person the state should contact regarding the proposal.
- 3. Proposals must confirm that the offeror will comply with all provisions in this RFP; and, if applicable, provide notice that the firm qualifies as an Alaskan bidder. Proposals must be signed by a company officer empowered to bind the company.

An offeror's failure to include these items in the proposals may cause the proposal to be determined to be non-responsive and the proposal may be rejected.

#### SEC. 4.03 UNDERSTANDING OF THE PROJECT

Describe your understanding of the purpose of this RFP and the required contractual services. Provide a detailed description of the steps or procedures and the resources (models, databases, and any other computer aided tools) that your firm will uses to provide VSW insurance services. Describe the project insurance request in detail from cradle to grave. Provide a timeline in calendar days for each step of the process. The department seeks to include a specific schedule in the resulting contract.

#### SEC. 4.04 METHODOLOGY USED FOR THE PROJECT

Offerors must describe the methodology they intend to employ and illustrate how this methodology will serve to best provide the services described in Section 3, Scope of Work. The methodology can be broken down into the following component parts:

#### 1. Insurance Marketing

 Identify the insurance marketing team by major line of coverage, their individual roles, capabilities, and how the marketing team would coordinate their activities with the account management team.

- b. Describe the methodology of designing an insurance program similar to that outlined in the Scope of Work. Include the following:
  - design of coverage forms;
  - ii. structure of offerings to be presented to underwriters such as the use of deductibles, self-insured retentions, and aggregate stop-loss coverages;
  - iii. layering of primary and excess coverages;
  - iv. use of subscription policies;
  - v. how pricing would be determined;
  - vi. claim settlement process;
  - vii. and available services provided by insurers as part of the insurance marketing package.

#### 2. Selection and Approach to Markets

- a. Describe and give examples of underwriting presentations and insurance specifications. List markets you have access to or that you would approach, in order of preference, for each line of coverage. Describe in detail your approach to the marketplace, whether directly or through surplus lines facilities, specialty brokerage firms, foreign brokers or facilities, reinsurance intermediaries, etc.
- b. For each insurance market or underwriting source contemplated for use in placement of this insurance program, discuss the following:
  - The reasons for choosing that particular source (e.g. policies bid among multiple providers to ensure VSW is receiving a competitive rate);
  - ii. Different deductible quotes and options;
  - iii. Your firm's experience of success with similar placements for other clients;
  - iv. Your current premium volume with that market source, and;
  - v. The specific procedures or methodology currently in use by your firm to evaluate each domestic and foreign insurer used in your marketing programs with respect to their overall financial integrity, and the determination of the level or amount of coverage limits that can be safely placed with that source.
- c. If your methodology contemplates use of excess/surplus lines facilities, specialty or foreign brokers, reinsurance intermediaries or "wholesale" brokerage facilities of any kind, discuss your firm's relationship with them.
- d. Explain how Insurance Policy Minimum requirements will be maintained.
- e. Identify the role, if any of the VSW Program in the marketing effort. Describe any factors, which you think could have a critical impact on State insurance placements.

#### 3. Consulting Services

a. Describe other services available from your firm, providing samples of the work product. Such services might include:

- i. Special risk analysis studies,
- ii. Contract review assistance,
- iii. Review of specific contracts,
- iv. Development of standards and procedures,
- v. Loss prevention training materials and assistance,
- vi. Building Plan fire protection/safety analysis,
- vii. Claim auditing and consultation,

- viii. Educational resources,
- ix. Risk retention alternative studies.

#### SEC. 4.05 EXPERIENCE AND QUALIFICATIONS

- 1. Describe the firms experience with providing services for remote Alaska construction projects.
- 2. Provide a detailed summary of the offering firm that includes:
  - a. Firm history,
  - b. Ownership and principal officers,
  - c. Financial status with current financial statements,
  - d. Experience relating to the services described in the RFP,
  - e. Physical location of the office(s) that would provide the services and resources,
  - f. Major claims or lawsuits, if any, pending against the firm,
  - g. Scope and limits of Errors and Omissions Liability insurance and Employee Dishonesty insurance currently in force.
- 3. Describe your project team and the role of each team member. Provide an organizational chart. Name the project manager and back-up project manager in case of the project manager's absence. Explain each team members experience and qualifications. Provide 5 professional references with name and contact information.

#### SEC. 4.06 COST PROPOSAL

Offerors must complete and submit the attached Cost Proposal form. Proposed costs must all direct and indirect costs associated with the performance of the contract, including, but not limited to, total number of hours at various hourly rates, direct expenses, payroll, supplies, overhead assigned to each person working on the project, percentage of each person's time devoted to the project, and profit. The costs identified on the cost proposal are the total amount of costs to be paid by the state. No additional charges shall be allowed.

#### 1. Cost Proposal Form

Offerors must submit the cost to insure a hypothetical VSW project. The cost will be used for evaluation purposes only. Offerors must identify their commission percentage rate for each of the insurance policies on the cost proposal form. On a separate page the offeror may list additional policies they offer and the commission rate. The entered commission rates will be incorporated into the subsequent contract.

#### 2. Commission Rate Narrative

Offerors must describe how their commission rates or other brokerage fees will be billed to VSW. The offeror must discuss the pros and cons of this reimbursement structure. Offerors must describe all direct and indirect costs included in their commission rates

#### 3. Other Reimbursement Methods

Offerors must inform VSW if there are other reimbursement options available to use instead of the commission method, such as flat fee based reimbursement methods. The offeror must discuss the pros and cons of this reimbursement structure.

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#### 4. Consulting Services

Offerors must describe the billing method, such as hourly, flat fee or no charge, for any additional services identified under Project Methodology, 3 Consulting Services.

#### SEC. 4.07 EVALUATION CRITERIA

All proposals will be reviewed to determine if they are responsive. Proposals determined to be responsive will be evaluated using the criterion that is set out in Section 5 Evaluation Criteria and Contractor Selection.

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An evaluation may not be based on discrimination due to the race, religion, color, national origin, sex, age, marital status, pregnancy, parenthood, disability, or political affiliation of the offeror.

### SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION

#### THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

#### SEC. 5.01 UNDERSTANDING OF THE PROJECT (15%)

#### Proposals will be evaluated against the questions set out below:

- 1) How well has the offeror demonstrated a thorough understanding of the purpose and scope of the project?
- 2) How well has the offeror identified pertinent issues and potential problems related to the project?
- 3) To what degree has the offeror demonstrated an understanding of the deliverables the state expects it to provide?
- 4) Has the offeror demonstrated an understanding of the state's time schedule and can meet it?

#### SEC. 5.02 METHODOLOGY USED FOR THE PROJECT (15%)

#### Proposals will be evaluated against the questions set out below:

- 1) How comprehensive is the methodology and does it depict a logical approach to fulfilling the requirements of the RFP?
- 2) How well does the methodology match and achieve the objectives set out in the RFP?
- 3) Does the methodology interface with the time schedule in the RFP?

#### SEC. 5.03 EXPERIENCE AND QUALIFICATIONS (25%)

#### Proposals will be evaluated against the questions set out below:

#### 1) Questions regarding the personnel:

- a) Do the individuals assigned to the project have experience on similar projects?
- b) Are resumes complete and do they demonstrate backgrounds that would be desirable for individuals engaged in the work the project requires?
- c) How extensive is the applicable education and experience of the personnel designated to work on the project?

#### 2) Questions regarding the firm:

- a) How well has the firm demonstrated experience in completing similar projects on time and within budget?
- b) How successful is the general history of the firm regarding timely and successful completion of projects?
- c) Has the firm provided letters of reference from previous clients?
- d) If a subcontractor will perform work on the contract, how well do they measure up to the evaluation used for the offeror?

#### SEC. 5.04 CONTRACT COST (40%)

Overall, a minimum of 40% of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 6.11.

#### **Converting Cost to Points**

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 6.15.

#### SEC. 5.05 MBE/WBE PREFERENCE (5%)

If an offeror qualifies for the MBE/WBE Preference, the offeror will receive the MBE/WBE Preference. The preference will be 5% of the total available points. This amount will be added to the overall evaluation score of each qualified offeror.

#### SECTION 6. GENERAL PROCESS INFORMATION

#### SEC. 6.01 INFORMAL DEBRIEFING

When the contract is completed, an informal debriefing may be performed at the discretion of the project director. If performed, the scope of the debriefing will be limited to the work performed by the contractor.

#### SEC. 6.02 ALASKA BUSINESS LICENSE AND OTHER REQUIRED LICENSES

Prior to the award of a contract, an offeror must hold a valid Alaska business license. Acceptable evidence that the offeror possesses a valid Alaska business license may consist of any one of the following:

- copy of an Alaska business license;
- certification on the proposal that the offeror has a valid Alaska business license and has included the license number in the proposal;
- a canceled check for the Alaska business license fee;
- a copy of the Alaska business license application with a receipt stamp from the state's occupational licensing office; or
- a sworn and notarized statement that the offeror has applied and paid for the Alaska business license.

You are not required to hold a valid Alaska business license at the time proposals are opened if you possess one of the following licenses and are offering services or supplies under that specific line of business:

- fisheries business licenses issued by Alaska Department of Revenue or Alaska Department of Fish and Game,
- liquor licenses issued by Alaska Department of Revenue for alcohol sales only,
- insurance licenses issued by Alaska Department of Commerce, Community and Economic Development,
   Division of Insurance, or
- Mining licenses issued by Alaska Department of Revenue.

Prior the deadline for receipt of proposals, all offerors must hold any other necessary applicable professional licenses required by Alaska Statute.

#### SEC. 6.03 SITE INSPECTION

The state may conduct on-site visits to evaluate the offeror's capacity to perform the contract. An offeror must agree, at risk of being found non-responsive and having its proposal rejected, to provide the state reasonable access to relevant portions of its work sites. Individuals designated by the procurement officer at the state's expense will make site inspection.

#### SEC. 6.04 CLARIFICATION OF OFFERS

In order to determine if a proposal is reasonably susceptible for award, communications by the procurement officer or the proposal evaluation committee (PEC) are permitted with an offeror to clarify uncertainties or eliminate confusion concerning the contents of a proposal. Clarifications may not result in a material or

substantive change to the proposal. The evaluation by the procurement officer or the PEC may be adjusted as a result of a clarification under this section.

#### SEC. 6.05 DISCUSSIONS WITH OFFERORS

The state may conduct discussions with offerors in accordance with AS 36.30.240 and 2 AAC 12.290. The purpose of these discussions will be to ensure full understanding of the requirements of the RFP and proposal. Discussions will be limited to specific sections of the RFP or proposal identified by the procurement officer. Discussions will only be held with offerors who have submitted a proposal deemed reasonably susceptible for award by the procurement officer. Discussions, if held, will be after initial evaluation of proposals by the procurement officer or the PEC. If modifications are made as a result of these discussions they will be put in writing. Following discussions, the procurement officer may set a time for best and final proposal submissions from those offerors with whom discussions were held. Proposals may be reevaluated after receipt of best and final proposal submissions.

If an offeror does not submit a best and final proposal or a notice of withdrawal, the offeror's immediate previous proposal is considered the offeror's best and final proposal.

Offerors with a disability needing accommodation should contact the procurement officer prior to the date set for discussions so that reasonable accommodation can be made. Any oral modification of a proposal must be reduced to writing by the offeror.

#### SEC. 6.06 EVALUATION OF PROPOSALS

The procurement officer, or an evaluation committee made up of at least three state employees or public officials, will evaluate proposals. The evaluation will be based solely on the evaluation factors set out in section 5 Evaluation Criteria and Contractor Selection.

After receipt of proposals, if there is a need for any substantial clarification or material change in the RFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended proposals. Evaluations may be adjusted as a result of receiving new or amended proposals.

#### SEC. 6.07 CONTRACT NEGOTIATION

After final evaluation, the procurement officer may negotiate with the offeror of the highest-ranked proposal. Negotiations, if held, shall be within the scope of the request for proposals and limited to those items which would not have an effect on the ranking of proposals. If the highest-ranked offeror fails to provide necessary information for negotiations in a timely manner, or fails to negotiate in good faith, the state may terminate negotiations and negotiate with the offeror of the next highest-ranked proposal.

#### SEC. 6.08 FAILURE TO NEGOTIATE

If the selected offeror

- fails to provide the information required to begin negotiations in a timely manner; or
- fails to negotiate in good faith; or
- indicates they cannot perform the contract within the budgeted funds available for the project; or

if the offeror and the state, after a good faith effort, simply cannot come to terms,

the state may terminate negotiations with the offeror initially selected and commence negotiations with the next highest ranked offeror.

#### SEC. 6.09 OFFEROR NOTIFICATION OF SELECTION

After the completion of contract negotiation, the procurement officer will issue a written Notice of Intent to Award and send copies of that notice to all offerors who submitted proposals. The notice will set out the names of all offerors and identify the offeror selected for award.

#### SEC. 6.10 PROTEST

AS 36.30.560 provides that an interested party may protest the content of the RFP.

An interested party is defined in 2 AAC 12.990(a) (7) as "an actual or prospective bidder or offeror whose economic interest might be affected substantially and directly by the issuance of a contract solicitation, the award of a contract, or the failure to award a contract."

If an interested party wishes to protest the content of a solicitation, the protest must be received, in writing, by the procurement officer at least ten days prior to the deadline for receipt of proposals.

AS 36.30.560 also provides that an interested party may protest the award of a contract or the proposed award of a contract.

If an offeror wishes to protest the award of a contract or the proposed award of a contract, the protest must be received, in writing, by the procurement officer within ten days after the date the Notice of Intent to Award the contract is issued.

A protester must have submitted a proposal in order to have sufficient standing to protest the proposed award of a contract. Protests must include the following information:

- the name, address, and telephone number of the protester;
- the signature of the protester or the protester's representative;
- identification of the contracting agency and the solicitation or contract at issue;
- a detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and the form of relief requested.

Protests filed by telex or telegram are not acceptable because they do not contain a signature. Fax copies containing a signature are acceptable.

The procurement officer will issue a written response to the protest. The response will set out the procurement officer's decision and contain the basis of the decision within the statutory time limit in AS 36.30.580. A copy of the decision will be furnished to the protester by certified mail, fax or another method that provides evidence of receipt.

All offerors will be notified of any protest. The review of protests, decisions of the procurement officer, appeals, and hearings, will be conducted in accordance with the State Procurement Code (AS 36.30), Article 8 "Legal and Contractual Remedies."

#### SEC. 6.11 MBE/WBE PREFERENCE

To receive the points, the qualified Minority Business Enterprise (MBE) or Women's Business Enterprise (WBE) Contractor or subcontractor must provide <u>evidence of certification</u> and the work that they shall perform.

This procurement is funded in part or fully through federal grants or cooperative agreements. It is a national policy to award a fair share of contracts to Minority Firms and Women's Business Enterprises through affirmative action. This solicitation incorporates a five point preference for all qualified minority firms and women's business enterprises.

In order to be deemed a bona fide Minority Business Enterprise (MBE) or Women's Business Enterprise (WBE) a firm must be an independent business concern which is a least fifty-one percent (51%) owned and controlled by minority group members or women.

It is the responsibility of the offeror to include in their proposal their qualifications and/or of the qualifications of their subcontractors for this preference. It is also the responsibility of the offeror claiming eligibility for this preference to pledge in their proposal that the eligible subcontractor will be **guaranteed** the proposed work.

Following is an example of how the preference points will be calculated for qualifying businesses:

MBE/WBE Offeror's Preference

#### [STEP 1]

Determine the number of points available to MBE/WBE eligible offerors under this preference.

Total number of points available in this example situation = 100 Points

100	X	5%	=	5
<b>Total Points</b>		MBE/WBE Offeror's		Number of Points Available
		Percentage Preference	2	to Eligible Offerors Under MBE/WBE Preference

#### [STEP 2]

Add the preference points to the qualified MBE/WBE RFP's. In a hypothetical situation, there are three (3) offerors. After being evaluated, each received the following points:

Offeror #1 95 points Offeror #2 90 points Offeror #3 92 points

Before preference points are calculated, offeror #1 is the apparent winner. However, in this hypothetical situation, offeror #2 and offeror #3 are eligible for the MBE/WBE preference. After adding five points to their scores, offeror #3 is the new apparent winner, with 97 points.

#### Sec. 6.12 MBE/WBE CERTIFICATION

In order to qualify for the Women's Business Enterprises (WBE) or Minority Business Enterprises (MBE), the business must obtain certification from any of the following organizations:

- United States Small Business Administration,
- United States Department of Transportation,
- Indian Tribal Governments,
- State/local Governments,
- Independent private organizations.

To qualify for the federal Environmental Protection Association, Disadvantaged Business Enterprises program, an entity must be certified, and such certification must meet the criteria as stipulated in 40 CFR §33.202 and/or §33.203.

Offerors may provide their MBE/WBE certification number on the proposal form. If a certification number is not available then the offeror must provide a letter from the certifying agency verifying the offerors certification status.

#### SEC. 6.13 FORMULA USED TO CONVERT COST TO POINTS

The distribution of points based on cost will be determined as set out in 2 AAC 12.260(c). The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined using the formula:

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[(Price of Lowest Cost Proposal) x (Maximum Points for Cost)] : (Cost of Each Higher Priced Proposal)

#### SECTION 7. GENERAL LEGAL INFORMATION

#### SEC. 7.01 STANDARD CONTRACT PROVISIONS

The contractor will be required to comply with Appendix A General Provisions. This form is attached in section 8 Attachments for your review. The contractor must comply with the contract provisions set out in this attachment. No alteration of these provisions will be permitted without prior written approval from the Department of Law. Objections to any of the provisions in Appendix A must be set out in the offeror's proposal in a separate document. Please include the following information with any change that you are proposing:

- 1. Identify the provision the offeror takes exception with.
- 2. Identify why the provision is unjust, unreasonable, etc.
- 3. Identify exactly what suggested changes should be made.

#### SEC. 7.02 QUALIFIED OFFERORS

Per 2 AAC 12.875, unless provided for otherwise in the RFP, to qualify as an offeror for award of a contract issued under AS 36.30, the offeror must:

- 1) Add value in the contract by actually performing, controlling, managing, or supervising the services to be provided; or
- 2) Be in the business of selling and have actually sold on a regular basis the supplies that are the subject of the RFP.

If the offeror leases services or supplies or acts as a broker or agency in providing the services or supplies in order to meet these requirements, the procurement officer may not accept the offeror as a qualified offeror under AS 36.30.

#### SEC. 7.03 PROPOSAL AS PART OF THE CONTRACT

Part of all of this RFP and the successful proposal may be incorporated into the contract.

#### SEC. 7.04 ADDITONAL TERMS AND CONDITIONS

The state reserves the right to add terms and conditions during contract negotiations. These terms and conditions will be within the scope of the RFP and will not affect the proposal evaluations.

#### SEC. 7.05 HUMAN TRAFFICKING

By signature on their proposal, the offeror certifies that the offeror is not established and headquartered or incorporated and headquartered in a country recognized as Tier 3 in the most recent United States Department of State's Trafficking in Persons Report.

The most recent United States Department of State's Trafficking in Persons Report can be found at the following website: <a href="https://www.state.gov/trafficking-in-persons-report/">https://www.state.gov/trafficking-in-persons-report/</a>

Failure to comply with this requirement will cause the state to reject the proposal as non-responsive, or cancel the contract.

#### SEC. 7.06 RIGHT OF REJECTION

Offerors must comply with all of the terms of the RFP, the State Procurement Code (AS 36.30), and all applicable local, state, and federal laws, codes, and regulations. The procurement officer may reject any proposal that does not comply with all of the material and substantial terms, conditions, and performance requirements of the RFP.

Offerors may not qualify the proposal nor restrict the rights of the state. If an offeror does so, the procurement officer may determine the proposal to be a non-responsive counter-offer and the proposal may be rejected.

#### Minor informalities that:

- do not affect responsiveness;
- are merely a matter of form or format;
- do not change the relative standing or otherwise prejudice other offers;
- do not change the meaning or scope of the RFP;
- are trivial, negligible, or immaterial in nature;
- do not reflect a material change in the work; or
- do not constitute a substantial reservation against a requirement or provision;

may be waived by the procurement officer.

The state reserves the right to refrain from making an award if it determines that to be in its best interest.

A proposal from a debarred or suspended offeror shall be rejected.

#### SEC. 7.07 STATE NOT RESPONSIBLE FOR PREPARATION COSTS

The state will not pay any cost associated with the preparation, submittal, presentation, or evaluation of any proposal.

#### SEC. 7.08 DISCLOSURE OF PROPOSAL CONTENTS

All proposals and other material submitted become the property of the State of Alaska and may be returned only at the state's option. AS 40.25.110 requires public records to be open to reasonable inspection. All proposal information, including detailed price and cost information, will be held in confidence during the evaluation process and prior to the time a Notice of Intent to Award is issued. Thereafter, proposals will become public information.

Trade secrets and other proprietary data contained in proposals may be held confidential if the offeror requests, in writing, that the procurement officer does so, and if the procurement officer agrees, in writing, to do so. The offeror's request must be included with the proposal, must clearly identify the information they wish to be held confidential, and include a statement that sets out the reasons for confidentiality. Unless the procurement officer agrees in writing to hold the requested information confidential, that information will also become public after the Notice of Intent to Award is issued.

#### SEC. 7.09 ASSIGNMENTS

Per 2 AAC 12.480, the contractor may not transfer or assign any portion of the contract without prior written approval from the procurement officer. Proposals that are conditioned upon the state's approval of an assignment will be rejected as non-responsive.

#### SEC. 7.10 DISPUTES

A contract resulting from this RFP is governed by the laws of the State of Alaska. If the contractor has a claim arising in connection with the agreement that it cannot resolve with the State by mutual agreement, it shall pursue the claim, if at all, in accordance with the provisions of AS 36.30.620 – AS 36.30.632. To the extent not otherwise governed by the preceding, the claim shall be brought only in the Superior Court of the State of Alaska and not elsewhere.

#### SEC. 7.11 SEVERABILITY

If any provision of the contract is found to be invalid or declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and, the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.

#### SEC. 7.12 SUPPLEMENTAL TERMS AND CONDITIONS

Proposals must comply with section 7.06 Right of Rejection. However, if the state fails to identify or detect supplemental terms or conditions that conflict with those contained in this RFP or that diminish the state's rights under any contract resulting from the RFP, the term(s) or condition(s) will be considered null and void. After award of contract:

if conflict arises between a supplemental term or condition included in the proposal and a term or condition of the RFP, the term or condition of the RFP will prevail; and

if the state's rights would be diminished as a result of application of a supplemental term or condition included in the proposal, the supplemental term or condition will be considered null and void.

#### SEC. 7.13 SOLICITATION ADVERTISING

Public notice has been provided in accordance with 2 AAC 12.220.

#### SEC. 7.14 FEDERALLY IMPOSED TARIFFS

Changes in price (increase or decrease) resulting directly from a new or updated federal tariff, excise tax, or duty, imposed after contract award may be adjusted during the contract period or before delivery into the United States via contract amendment.

- Notification of Changes: The contractor must promptly notify the procurement officer in writing of any
  new, increased, or decreased Federal excise tax or duty that may result in either an increase or decrease
  in the contact price and shall take appropriate action as directed by the procurement officer.
- After-imposed or Increased Taxes and Duties: Any federal excise tax or duty for goods or services covered by this contract that was exempted or excluded on the contract award date but later imposed

on the contractor during the contract period, as the result of legislative, judicial, or administrative action may result in a price increase provided:

- a) The tax or duty takes effect after the contract award date and isn't otherwise addressed by the contract;
- b) The contractor warrants, in writing, that no amount of the newly imposed federal excise tax or duty or rate increase was included in the contract price, as a contingency or otherwise.
- After-relieved or Decreased Taxes and Duties: The contract price shall be decreased by the amount of
  any decrease in federal excise tax or duty for goods or services under the contract, except social security
  or other employment taxes, that the contractor is required to pay or bear, or does not obtain a refund
  of, through the contractor's fault, negligence, or failure to follow instructions of the procurement
  officer.
- State's Ability to Make Changes: The state reserves the right to request verification of Federal excise tax or duty amounts on goods or services covered by this contract and increase or decrease the contract price accordingly.
- **Price Change Threshold:** No adjustment shall be made in the contract price under this clause unless the amount of the adjustment exceeds \$250.

#### SEC. 7.15 AGE DISCRIMINATION ACT OF 1975

The Contractor agrees to comply with all requirements of the Age Discrimination Act of 1975 (42 U.S.C. 6101 et seq.).

#### SEC. 7.16 DRUG FREE WORKPLACE ACT OF 1988

The Contractor agrees to comply with all requirements of the regulations implementing Sections 5151- 5160 of the Drug Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D; 41 U.S.C, 701 et seq.), 7 CFR Part 3017, Subpart F, Section 3017.600, Purpose. The regulations were published as Part II of the January 31, 1989 Federal Register (pages 4947-4952).

#### SEC. 7.17 BYRD ANTI-LOBBYING AMENDMENT

The offeror agrees to comply with all requirements of the Byrd Anti-Lobbying Amendment (31 U.S.C 1352). A certification must be completed and submitted by the offeror and any subcontractor(s) prior to award. The contractor and subcontractor(s) must submit a new form if their status changes during the contract. If any offeror fails to comply with this paragraph, the state reserves the right to disregard the proposal, terminate the contract, or consider the contractor in default.

## SEC. 7.18 FEDERAL DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION

Expenditures from this contract may involve federal funds. The U.S. Department of Labor requires all state agencies that are expending federal funds to have a certification filed in the proposal or bid (by the offeror or bidder) that they have not been debarred or suspended from doing business with the federal government. Certification regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions must be completed and submitted by the Contractor and Subcontractor prior to award. This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 29 CFR Part 98, Section 98.510, Participant's responsibilities. The regulations were published as Part VII of the May 26, 1988 Federal Register (pages 19160-19211). The contractor and subcontractor(s) must submit a new form if

their status changes during the contract. If any offeror fails to comply with this paragraph, the state reserves the right to disregard the proposal, terminate the contract, or consider the contractor in default.

#### SEC. 7.19 BAYH-DOLE ACT

The contractor must comply with all requirements of the Bayh-Dole Act and also as the University and Small Business Patent Procedures Act of 1980.

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#### SEC. 7.20 HOTEL AND MOTEL FIRE SAFETY ACT

The contractor must comply with all requirements of the Hotel and Motel Fire Safety Act of 1990.

### **SECTION 8.ATTACHMENTS**

#### SEC. 8.01 ATTACHMENTS

- 1. Cost Proposal form;
- 2. Past Projects;
- 3. Standard Agreement form / Appendix A: General Provisions;
- 4. Appendix B: Federal Debarment Certification Form;
- 5. Appendix C: Certification and Disclosure Regarding Payments to Influence Certain Federal Transactions;

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6. VSW Insurance Request form.

#### RFP # 21-VSW-VAR-002 COST PROPOSAL FORM

Offerors shall provide the fee (includes direct/indirect costs) your firm will charge to provide insurance brokerage services for each of the following tables. Table A is for evaluation purposes only.

#### Table A. Sample VSW Construction Project

The scope of this project is to build a 20,000 SF sewage lagoon for a remote Alaska community not connected to the road system. Many construction projects last a few years but for the purposes of this form only provide the insurance cost for one (1) year. This cost is for evaluation purposes only.

- 12 Force Account laborers
- 2 Pick-up trucks
- 1 Excavator
- 1 Loader
- 1 Dump Truck

The insurance coverage required will be the following policies that must meet the requirements of RFP section 3.04 Insurance Policy Minimum Requirements as applicable.

- Workers Compensation for the force account crew
- Commercial General Liability
- Auto liability for the pickup trucks
- Equipment liability for the excavator, loader, and dump truck
- Inland Marine coverage will also be required for the excavator and loader which will need to be transported over a 15 mile ice road to get to the project site.

	Workers Compens	sation Summary		
Category	Gross Wages	OT Premium	WC Wages	Hours
5645 - Carpentry	\$2,300.00	\$0.00	\$2,300.00	57.5
6306 – Sewer Construction	\$17,956.75	\$1,278.78	\$16,677.97	585.00
5183 – Plumbing: NOC & Drivers	\$856.00	\$85.00	\$771.00	43.00
TOTALS	\$21,112.75	\$1,363.78	\$19,748.97	685.50
A. Insurance Cost		Ś		

#### Table B. Brokerage Fees

Offerors must enter their commission rate in Column B for each of the Insurance policies in Column A. Offerors must enter their Fee in Column C as it applies to the above sample project. The column B Commission Rate Percentage will be incorporated into the contract.

Table B. Brokerage Fees			
Column A. Insurance Policy	Column B.	Column C. Fee	
	Commission		
	Rate %		
Commercial General Liability	%	\$	
Workers Compensation	%	\$	
Automobile Liability	%	\$	
Crime	%		
Inland Marine/Contractors Equipment	%	\$	
Builders Risk/Course of Construction	%	\$	
United States Longshore and Harborworkers			
Act Endorsements	%	\$	
Jones Act Endorsement	%	\$	
Employment Related Practices Liability	%		
Environmental Pollution Liability	%		
Facility and Equipment	%	\$	
Air Freight Cargo	%		

B. Total Brokerage Fees	\$
-------------------------	----

Offerors must enter the total cost of Table A and Table B below (Table A + Table B = C. Total Cost). This amount will be used to calculate the total points the offeror will receive for their Cost Proposal and is for evaluation purposes only.

C. Total Cost	\$
---------------	----

Do not enter additional information on this form.

### VSW - TUNTUTULIAK

### **Workers Compensation Summary**

January through December 2020

5183 - Plumbing NOC & Drivers
5190 - Electrical Wiring: w/in Bldings
5403 - Carpentry NOC
5509 - Street/Road Excavation/Paving
TOTAL

	Jan - Dec 20		
Gross Wages	OT Premium	WC Wages	Hours
3,378.00		3,378.00	54.00
6,468.50	63.50	6,405.00	156.00
235,706.50	26,389.00	209,317.50	6,799.00
389.50		389.50	8.50
245,942.50	26,452.50	219,490.00	7,017.50

# **VSW - ARCTIC VILLAGE Workers Compensation Summary**

**January through October 2019** 

5183 - Plumbing: NOC & Drivers
5190 - Electrical Wiring - Within Bldg
5403 - Carpentry NOC
TOTAL

Jan - Oct 19					
Gross Wages	OT Premium	WC Wages	Hours		
6,075.00	525.00	5,550.00	74.00		
2,100.00	300.00	1,800.00	24.00		
1,485.00	135.00	1,350.00	30.00		
9,660.00	960.00	8,700.00	128.00		

# **VSW - NIKOLAEVSK PROJECT Workers Compensation Summary**

**January through December 2018** 

5183 - Plumbing NOC & Drivers
5606 - Contractor/Construction Super
6217 - Excavation & Drivers/Blasting
TOTAL

-	Jan - Dec	18	
Gross Wages	OT Premium	WC Wages	Hours
390.00		390.00	19.50
1,365.00		1,365.00	39.00
180.00		180.00	9.00
1,935.00		1,935.00	67.50

# **VSW - TULUKSAK PROJECT Workers Compensation Summary**

**January through December 2016** 

		Jan - Dec 16		
	Gross Wages	OT Premium	WC Wages	Hours
3365 - Welding or Cutting: NOC	8,812.50	837.50	7,975.00	159.50
5403 - Carpentry NOC	9,504.75	1,213.25	8,291.50	360.50
6217 - Excavation	291,409.32	35,572.47	255,836.85	6,959.75
6306 - Water/Sewer Construction	69,662.99	6,603.16	63,059.83	2,986.00
TOTAL	379,389.56	44,226.38	335,163.18	10,465.75

# **VSW - NINILCHIK Workers Compensation Summary**

January through October 2015

		Jan - Oct	: 15	
	Gross Wages	OT Premium	WC Wages	Hours
5183 - Plumbing NOC & Drivers	1,180.00		1,180.00	20.00
TOTAL	1,180.00		1,180.00	20.00

#### STANDARD AGREEMENT FORM FOR PROFESSIONAL SERVICES

The parties' contract comprises this Standard Agreement Form, as well as its referenced Articles and their associated Appendices

1. Agency Contract	Number	2. Contract Title		3. A	gency Fund Code	4. Agency	Appropriation Code
5. Vendor Number		6. IRIS GAE Number	(if used)		7. Alaska Business	License Number	
This contract is be	etween the State	e of Alaska,					
8. Department of			Division			hereafter t	he State, and
9. Contractor			1			1	hereafter the contractor
Mailing Address		Street or P.O. Bo	ox		City	State	ZIP+4
	Performance of Appendix A (Ge	of Service:	eles 1 through 16, gov	/erns t	I to it are considered part of the performance of service contract.		
	Appendix C set Period of Perfe	ts forth the services to b	be performed by the of performance for this	contrac			, and
	In full considera	ation of the contractor's	ccordance with the pr	rovisio	ntract, the State shall pay the sof Appendix D. umber or the Agency Con		
11. Department of				Atte	ntion: Division of		
Mailing Address				Atte	ntion:		
12.	CON.	TRACTOR					
Name of Firm				14.	documents are correct, against funds and app	that this voucher co propriations cited, th	nstitutes a legal charge at sufficient funds are
Signature of Authori	ized Representat	ive	Date			riation cited to cove y make or allow false	
Typed or Printed Na	ame of Authorized	d Representative			conceal, remove or availability of a public	otherwise impair the record constitutes	ne verity, legibility or
Title					action may be taken up	to and including disi	missal.
13.	CONTRAC	CTING AGENCY			ature of Head of Contractir	ng Agency or	Date
Department/Division	า		Date	_ Des	qii <del>ee</del>		
Signature of Project	Director		1	Туре	ed or Printed Name		'
Typed or Printed Na	ame of Project Di	rector		Title			
Title							

NOTICE: This contract has no effect until signed by the head of contracting agency or designee.

**02-093 (Rev. 04/14)** SAF.DOC

#### **GENERAL PROVISIONS**

#### Article 1. Definitions.

- 1.1 In this contract and appendices, "Project Director" or "Agency Head" or "Procurement Officer" means the person who signs this contract on behalf of the Requesting Agency and includes a successor or authorized representative.
- 1.2 "State Contracting Agency" means the department for which this contract is to be performed and for which the Commissioner or Authorized Designee acted in signing this contract.

#### Article 2. Inspections and Reports.

- 2.1 The department may inspect, in the manner and at reasonable times it considers appropriate, all the contractor's facilities and activities under this contract.
- 2.2 The contractor shall make progress and other reports in the manner and at the times the department reasonably requires.

#### Article 3. Disputes.

3.1 If the contractor has a claim arising in connection with the contract that it cannot resolve with the State by mutual agreement, it shall pursue the claim, if at all, in accordance with the provisions of AS 36.30.620 – 632.

#### Article 4. Equal Employment Opportunity.

- 4.1 The contractor may not discriminate against any employee or applicant for employment because of race, religion, color, national origin, or because of age, disability, sex, marital status, changes in marital status, pregnancy or parenthood when the reasonable demands of the position(s) do not require distinction on the basis of age, disability, sex, marital status, changes in marital status, pregnancy, or parenthood. The contractor shall take affirmative action to insure that the applicants are considered for employment and that employees are treated during employment without unlawful regard to their race, color, religion, national origin, ancestry, disability, age, sex, marital status, changes in marital status, pregnancy or parenthood. This action must include, but need not be limited to, the following: employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training including apprenticeship. The contractor shall post in conspicuous places, available to employees and applicants for employment, notices setting out the provisions of this paragraph.
- 4.2 The contractor shall state, in all solicitations or advertisements for employees to work on State of Alaska contract jobs, that it is an equal opportunity employer and that all qualified applicants will receive consideration for employment without regard to race, religion, color, national origin, age, disability, sex, marital status, changes in marital status, pregnancy or parenthood.
- 4.3 The contractor shall send to each labor union or representative of workers with which the contractor has a collective bargaining agreement or other contract or understanding a notice advising the labor union or workers' compensation representative of the contractor's commitments under this article and post copies of the notice in conspicuous places available to all employees and applicants for employment.
- 4.4 The contractor shall include the provisions of this article in every contract, and shall require the inclusion of these provisions in every contract entered into by any of its subcontractors, so that those provisions will be binding upon each subcontractor. For the purpose of including those provisions in any contract or subcontract, as required by this contract, "contractor" and "subcontractor" may be changed to reflect appropriately the name or designation of the parties of the contract or subcontract.
- 4.5 The contractor shall cooperate fully with State efforts which seek to deal with the problem of unlawful discrimination, and with all other State efforts to guarantee fair employment practices under this contract, and promptly comply with all requests and directions from the State Commission for Human Rights or any of its officers or agents relating to prevention of discriminatory employment practices.
- 4.6 Full cooperation in paragraph 4.5 includes, but is not limited to, being a witness in any proceeding involving questions of unlawful discrimination if that is requested by any official or agency of the State of Alaska; permitting employees of the contractor to be witnesses or complainants in any proceeding involving questions of unlawful discrimination, if that is requested by any official or agency of the State of Alaska; participating in meetings; submitting periodic reports on the equal employment aspects of present and future employment; assisting inspection of the contractor's facilities; and promptly complying with all State directives considered essential by any office or agency of the State of Alaska to insure compliance with all federal and State laws, regulations, and policies pertaining to the prevention of discriminatory employment practices.
- 4.7 Failure to perform under this article constitutes a material breach of contract.

#### Article 5. Termination.

The Project Director, by written notice, may terminate this contract, in whole or in part, when it is in the best interest of the State. In the absence of a breach of contract by the contractor, the State is liable only for payment in accordance with the payment provisions of this contract for services rendered before the effective date of termination.

#### Article 6. No Assignment or Delegation.

The contractor may not assign or delegate this contract, or any part of it, or any right to any of the money to be paid under it, except with the written consent of the Project Director and the Agency Head.

#### Article 7. No Additional Work or Material.

No claim for additional services, not specifically provided in this contract, performed or furnished by the contractor, will be allowed, nor may the contract of any work or furnish any material not covered by the contract unless the work or material is ordered in writing by the Project Director and approved by the Agency Head.

#### Article 8. Independent Contractor.

The contractor and any agents and employees of the contractor act in an independent capacity and are not officers or employees or agents of the State in the performance of this contract.

#### Article 9. Payment of Taxes.

As a condition of performance of this contract, the contractor shall pay all federal, State, and local taxes incurred by the contractor and shall require their payment by any Subcontractor or any other persons in the performance of this contract. Satisfactory performance of this paragraph is a condition precedent to payment by the State under this contract.

#### Article 10. Ownership of Documents.

All designs, drawings, specifications, notes, artwork, and other work developed in the performance of this agreement are produced for hire and remain the sole property of the State of Alaska and may be used by the State for any other purpose without additional compensation to the contractor. The contractor agrees not to assert any rights and not to establish any claim under the design patent or copyright laws. Nevertheless, if the contractor does mark such documents with a statement suggesting they are trademarked, copyrighted, or otherwise protected against the State's unencumbered use or distribution, the contractor agrees that this paragraph supersedes any such statement and renders it void. The contractor, for a period of three years after final payment under this contract, agrees to furnish and provide access to all retained materials at the request of the Project Director. Unless otherwise directed by the Project Director, the contractor may retain copies of all the materials.

#### Article 11. Governing Law; Forum Selection

This contract is governed by the laws of the State of Alaska. To the extent not otherwise governed by Article 3 of this Appendix, any claim concerning this contract shall be brought only in the Superior Court of the State of Alaska and not elsewhere.

#### Article 12. Conflicting Provisions.

Unless specifically amended and approved by the Department of Law, the terms of this contract supersede any provisions the contractor may seek to add. The contractor may not add additional or different terms to this contract; AS 45.02.207(b)(1). The contractor specifically acknowledges and agrees that, among other things, provisions in any documents it seeks to append hereto that purport to (1) waive the State of Alaska's sovereign immunity, (2) impose indemnification obligations on the State of Alaska, or (3) limit liability of the contractor for acts of contractor negligence, are expressly superseded by this contract and are void.

#### Article 13. Officials Not to Benefit.

Contractor must comply with all applicable federal or State laws regulating ethical conduct of public officers and employees.

#### Article 14. Covenant Against Contingent Fees.

The contractor warrants that no person or agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee except employees or agencies maintained by the contractor for the purpose of securing business. For the breach or violation of this warranty, the State may terminate this contract without liability or in its discretion deduct from the contract price or consideration the full amount of the commission, percentage, brokerage or contingent fee.

#### Article 15. Compliance.

In the performance of this contract, the contractor must comply with all applicable federal, state, and borough regulations, codes, and laws, and be liable for all required insurance, licenses, permits and bonds.

#### Article 16. Force Majeure:

The parties to this contract are not liable for the consequences of any failure to perform, or default in performing, any of their obligations under this Agreement, if that failure or default is caused by any unforeseeable Force Majeure, beyond the control of, and without the fault or negligence of, the respective party. For the purposes of this Agreement, Force Majeure will mean war (whether declared or not); revolution; invasion; insurrection; riot; civil commotion; sabotage; military or usurped power; lightning; explosion; fire; storm; drought; flood; earthquake; epidemic; quarantine; strikes; acts or restraints of governmental authorities affecting the project or directly or indirectly prohibiting or restricting the furnishing or use of materials or labor required; inability to secure materials, machinery, equipment or labor because of priority, allocation or other regulations of any governmental authorities.

#### **Federal Debarment Certification Form**

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 29 CFR Part 98, Section 98.510, Participant's responsibilities. The regulations were published as Part VII of the May 26, 1988 Federal Register (pages 19160-19211).

## (BEFORE COMPLETING CERTIFICATION, READ THE INSTRUCTIONS ON THE FOLLOWING PAGE WHICH ARE AN INTEGRAL PART OF THE CERTIFICATION)

- (1) The prospective recipient of Federal assistance funds certifies, by submission of this bid, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- (2) Where the prospective recipient of Federal assistance funds is unable to certify to any of the Statements in this certification, such prospective participant shall attach an explanation to this Proposal.

Name and Title of Authorized Representative		
Signature	Date	

#### **Federal Debarment Certification Form Instructions**

#### **Instructions for Certification**

- 1. By signing and submitting this Proposal, the prospective recipient of Federal assistance funds is providing the certification as set out below.
- 2. The certification in this class is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective recipient of Federal assistance funds knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the Department of Labor (DOL) may pursue available remedies, including suspension and/or debarment.
- 3. The prospective recipient of Federal assistance funds shall provide immediate written notice to the person to whom this Proposal is submitted if at any time the prospective recipient of Federal assistance funds learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "Proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this Proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective recipient of Federal assistance funds agrees by submitting this Proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the DOL.
- 6. The prospective recipient of Federal assistance funds further agrees by submitting this Proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may but is not required to check the List of Parties Excluded from Procurement or Non-procurement Programs.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the DOL may pursue available remedies, including suspension and/or debarment.

#### CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents of all sub-awards at all tiers (including subcontracts, sub-grants, and contracts under grants, loans, and cooperative agreements) and that all sub-recipients shall certify and disclose accordingly. The contractor and any subcontractors must return this completed certification form to the contract administering office.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, United States Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

Organization:	
Street address:	
City, State, Zip:	
•	
CERTIFIED BY: (Type or Print)	 
CERTH IED D1. (Type of Time)	
TITLE:	
(signature)	 (date)

#### FAR 52.203-11

## CERTIFICATION AND DISCLOSURE REGARDING PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS (SEPT 2007) (a) Definitions. As used in this

provision—"Lobbying contact" has the meaning provided at 2

<u>U.S.C. 1602(8)</u>. The terms "agency," "influencing or attempting to influence," "officer or employee of an agency," "person," "reasonable compensation," and "regularly employed" are defined in the FAR clause of this solicitation entitled "Limitation on Payments to Influence Certain Federal Transactions" (52.203-12).

- (b) *Prohibition*. The prohibition and exceptions contained in the FAR clause of this solicitation entitled "Limitation on Payments to Influence Certain Federal Transactions" (52.203-12) are hereby incorporated by reference in this provision.
- (c) Certification. The offeror, by signing its offer, hereby certifies to the best of its knowledge and belief that no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on its behalf in connection with the awarding of this contract.
- (d) *Disclosure*. If any registrants under the Lobbying Disclosure Act of 1995 have made a lobbying contact on behalf of the offeror with respect to this contract, the offeror shall complete and submit, with its offer, OMB Standard Form LLL, Disclosure of Lobbying Activities, to provide the name of the registrants. The offeror need not report regularly employed officers or employees of the offeror to whom payments of reasonable compensation were made.
- (e) *Penalty*. Submission of this certification and disclosure is a prerequisite for making or entering into this contract imposed by <u>31 U.S.C. 1352</u>. Any person who makes an expenditure prohibited under this provision or who fails to file or amend the disclosure required to be filed or amended by this provision, shall be subject to a civil penalty of not less than \$10,000, and not more than \$100,000, for each such failure.

#### **CONSENT TO USE OF ELECTRONIC SIGNATURES**

BY CHECKING HERE, I AGREE TO THE USE OF ELECTRONIC SIGNATURES AS VALID, LEGALLY BINDING SUBSTITUTES FOR ORIGINAL, HANDWRITTEN SIGNATURES ON THIS DOCUMENT.

Company	
Name (signature)	
Traine (Signature)	
Name (printed)	
Title	Date of execution

### **DISCLOSURE OF LOBBYING ACTIVITIES**

Approved by OMB 0348-0046

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

(See reverse for public burden disclosure.)

2. Status of Federal Action:

1. Type of Federal Action:	2. Status of Federa	al Action:	3. Report Type:	
a. contract	a. bid/c	ffer/application	a. initial filing	
b. grant	└──¹b. initia	l award	b. material change	
c. cooperative agreement	c. post-	-award	For Material Change Only:	
d. loan			year quarter	
e. loan guarantee			date of last report	
f. loan insurance				
4. Name and Address of Reporting	Entity:	5. If Reporting E	ntity in No. 4 is a Subawardee, Enter Name	
☐ Prime ☐ Subawardee		and Address o	f Prime:	
Tier,	if known:			
Congressional District, if known	:	Congressional	District, if known:	
6. Federal Department/Agency:		7. Federal Progra	am Name/Description:	
		CFDA Number,	if applicable:	
8. Federal Action Number, if known	1:	9. Award Amoun	nt, if known:	
		\$		
10. a. Name and Address of Lobby	ving Registrant		erforming Services (including address if	
(if individual, last name, first n	•	different from	• •	
(Il Illawadai, last rialle, liist ri	anio, wiij.	(last name, firs	,	
		(last flame, file	st name, with.	
11 Information requested through this form is authorized	1 by title 31 U.S.C. section	0:		
1352. This disclosure of lobbying activities is a ma	terial representation of fact	Signature:		—
upon which reliance was placed by the tier above when or entered into. This disclosure is required pursuar		Print Name:		
information will be available for public inspection. Ar		Title:		
required disclosure shall be subject to a civil penalty on not more than \$100,000 for each such failure.	n nocioss man \$10,000 and			—
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Federal Use Only:			Authorized for Local Reproductio	n
i ederal USE Offing.			Standard Form III (Rev. 7-97)	

#### INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

- 1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
- 2. Identify the status of the covered Federal action.
- 3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
- 4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
- 5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
- 6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizationallevel below agency name, if known. For example, Department of Transportation, United States Coast Guard.
- 7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
- 8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
- 9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
- 10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.
  - (b) Enter the full names of the individual(s) performing services, and include full address if different from 10 (a). Enter Last Name, First Name, and Middle Initial (MI).
- 11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.

### **Supplemental Questionnaire**

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<sup>\*</sup>Construction Type, Year Built, # of Stories columns are not required if the employee count is <25, or if the location is a job site only.