

Alaska Commission on Postsecondary Education
&
Alaska Student Loans Corporation
RFP 210000064
Origination services for State Education Loan Programs

Q&A

SEC. 1.01 ALASKA BUSINESS LICENSE AND OTHER REQUIRED LICENSES

- **Question:** Is an Alaska Business License required to respond?
 - **Response:** Yes.
 - **Additional information:** RFP says prior to the award of the contract.

Sec. 1.02 ALASKA BIDDER PREFERENCE

- **Question:** Must an Offeror meet all of the criteria (1-5) in order to receive the Alaska Bidder Preference?
 - **Response:** Yes

SEC. 1.03 BACKGROUND INFORMATION

- **Question:** The loan originations statistics information lists Michael Murphy Education Loans with zero loan awards. Is this an active program?
 - **Response:** Yes, the Michael Murphy Education Loan program is available. However, as the statistics show, there have been no applicants in recent years.
- **Question:** Loan volume appears to be declining. Does ACPE plan to engage in marketing to increase volume? Does ACPE expect the Originator to perform marketing activities?
 - **Response:** Loan volume has decreased. ACPE does plan to market loan programs. Originator would not perform marketing under this contract.

SEC. 1.04 PRIOR EXPERIENCE

- **Question:** Does an Offeror have to meet all of the prior experience requirements to be considered?
 - **Response:** Yes, all prior experience requirements must be met.
- **Question:** Is a past working relationship with PHEAA/AES sufficient?
 - **Response:** No, the requirement is for a current working relationship and ability to transfer loans.

SEC. 3.03 DELIVERABLES

- **Question:** At a minimum origination system must identify the user identification code...however specifies a lot more detail above the statement regarding check numbers and amounts, etc. Is it the minimum we should price or include two price structures that would require customization for all the above?
 - **Response:** All History and Audit Trail requirements must be met. Pricing should be for all.

OTHER QUESTIONS

- **Question:** Do each of your loan programs have different credit requirements?
 - **Response:** Credit requirements vary by program. See SECTION 8, Originations: ACPE Program Guidelines.
- **Question:** Regarding the **named loan programs**, outside the Refi and PSL, are required fields similar in scope? And is the Michael Murphy Ed Loan still available? Do all of these programs have different credit decisioning or similar?
 - **Response:** See SECTION 8, Originations: ACPE Program Guidelines.
- **Question:** *3.03D12--'The Originator must assign the original school type using the National Center for Education Statistics standards.'* Please provide definition and use context for Original School Type from the National Center for Education Statistics.

Response: ACPE currently uses National Center for Education Statistics (NCES), school type data assignment, to identify whether the institution the loan was originated to is a "4 Year", "2 Year", or Vocational school, as assigned by the school's unique code, for financial reporting. Original School type would be the school type assignment for which the education loan was originated. For example, we may display a report of % of loans originated to 4Y colleges vs 2Y colleges, where each loan was originated to school that was identified as a type above.

- **Question:** *3.03G7--Conversion.* You ask about conversion from originator to servicer in question 3.03G13, so what conversion process are you referring to in this question and what are you asking to be converted?

Response: Data or information that would be exchanged between ACPE and the originator, possibly through a file transfer process. Examples may include loan program setup and the information in 3.03F. Reporting and Data Needs. ACPE will not be transferring pending applications or partially disbursed loans.

- **Question:** *Sec. 3.14--Nondisclosure and Confidentiality.* Our company has woven in trade secret information throughout our bid document. Is it required that we specifically designate what information is Trade Secret and Proprietary in order for it to enjoy protection from public disclosure under the Alaska Public Records Act? If so, how and in what format should these designations be made to ensure that specific Trade Secret and Confidential Information is protected from public disclosure?

Response: Yes, the Offerors must specifically identify the information they wish to be held confidential. There is not a format requirement for the designation; however, responders usually designate sections or highlight specific text. See Section 7.07: Disclosure of Proposal Contents.