

HEAT APPLIED CIGARETTE TAX STAMPS
RFP 2021-0400-4706
AMENDMENT 2

CURRENTLY:

SEC. 1.04 MINIMUM QUALIFICATIONS

In order for offers to be considered responsive, offerors must meet these minimum prior experience requirements:

- Samples of cancelled stamps that are currently being used by at least 3 states.
- Company has been in business providing heat applied Cigarette Tax stamps for a minimum of 5 years.
- Offerors must provide at least three references, including names, phone numbers and email address of contact.

An offeror's failure to meet these minimum qualifications will cause their proposal to be considered non-responsive and rejected.

CHANGE TO:

SEC. 1.04 MINIMUM QUALIFICATIONS

In order for offers to be considered responsive, offerors must meet these minimum prior experience requirements:

- Samples of cancelled heat applied Cigarette Tax stamps that are currently being used by at least 3 government (City, County or State) entities within the United States, with a minimum annual estimated stamp usage of 20,000,000 stamps.
- Company has been in business providing heat applied Cigarette Tax stamps for a minimum of 3 years.
- Offerors must provide at least three references, including names, phone numbers and email address of contact.

An offeror's failure to meet these minimum qualifications will cause their proposal to be considered non-responsive and rejected.

QUESTIONS AND ANSWERS

QUESTION:

Will the State confirm that offerors must provide physical samples of cancelled stamps that are currently being used by at least 3 states and offeror submission of stamp images, PDF representations, stamp reproductions or proof of concept stamps not currently in use by a state would not be accepted?

ANSWER:

The offeror must submit physical samples of cancelled stamps per Section 1.04 MINIMUM QUALIFICATIONS and Section 1.07 RETURN INSTRUCTIONS.

QUESTION:

Will the State please confirm that pricing should be based on per thousand stamps?

ANSWER:

See Section 3.01, Item 2 which provides that pricing is based on per 15,000 stamps.

QUESTION:

Will there be a public bid opening?

ANSWER:

No. Requests for Proposals are handled differently than Invitations to Bid in that there is no public opening of proposals. See sections 4, 5 and 6 for the Request for Proposal general processes.

QUESTION:

Will the State confirm that offerors should provide letters of certification from both manufacturers of existing stamp applying machines, USI and RED STAMP, that the offerors proposed stamp is compatible with existing stamp applying machines?

ANSWER:

See Section 3.01, Item 10 which provides "Contractor must warrant that, during the contract period, offeror will warrant that existing stamp applying machines in use will remain compatible with their heat applied stamps."