

STATE OF ALASKA ITB NUMBER 210000010
AMENDMENT NUMBER 1

RETURN THIS AMENDMENT TO THE ISSUING OFFICE AT:



Department of Military and Veterans Affairs
Division of Administrative Services
Attn: Angela Laflamme, Procurement Officer
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Joint Base Elmendorf-Richardson, Alaska 99505
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THIS IS NOT AN ORDER

DATE AMENDMENT ISSUED: 10/12/2020

ITB TITLE: Snow Removal and Ice Services at Bryant Airfield, Camp Carroll, and Camp Denali on JBER, Alaska

ITB CLOSING DATE AND TIME: 4:00pm Alaska Time, October 16, 2020

This is a mandatory return amendment with changes to the Invitation to Bid and answers to questions received as of this time. Bidder must acknowledge receipt of this amendment and return signature page with their bid package.

Changes Made to the ITB

Regarding the minimum equipment list in section 2.10.1(b)(1):

The minimum equipment list is required for the snow plowing and ice control services at Bryant Airfield, Camp Carroll, and Camp Denali

Should the awarded contractor be the same for more than one area, NO duplication of the equipment list is necessary.

We are amending the following items on the existing equipment list:

- Reducing the requirement for Motor grader, all-wheel drive mandatory, minimum from two (2) to ONE (1)
- Adding the requirement for ONE (1) Sanding truck, minimum sand/F chip capacity 8 CY

Question and Answers from the Mandatory Pre-Bid Teleconference

- 1. Who is going to decide what gets done each and every time? You mentioned not everything will be done. It is a question of manpower and equipment.**

What I need plowed is called a snow event. The project manager determines a snow event and dictates to the contractor what gets plowed, whether its roads, parking lots, yes or no. I can see where manpower would be difficult but its each individual snow event is looked at by the project manager who dictates what gets plowed, what gets cleared.

- 2. Is there a cut off time as far as if it is two in the morning and it's snowing an inch and calling for two more inches, what would be the typical scenario in something like that? As far as dispatch, time of dispatch.**

You have six hours to be on site, plowing, and 12 hours to accomplish, with a goal of being 100% complete. There are three enclaves. In the past contractors have always tried to take a big bite and bid on all three of them. That proved to be very difficult to accomplish with the manhours like you are talking about. But if it was snowing at 2:00 in the morning and I deemed a callout was necessary and we had two of accumulation, that is my trigger point for snow, if I have two inches. Otherwise I would probably wait until 4:00 p.m. when there would be a lot less traffic for the plow operator to work around and a lot less parked vehicles for the plow operators to work around. I look at minimizing risk with evening plow hours.

- 3. And what is the typical cut off when you decide you are going to save tomorrow until 4:00 p.m.? What time in the night?**

It varies. There is nothing set.

- 4. Okay. We have found getting staff after midnight can be difficult. So, it can vary from midnight to whenever?**

Just when I call, you have six hours to have somebody out here on the end of a blade, or if my appointed project manager calls if I am not here. It is at the discretion of the project manager.

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5. From last year, what were some of the difficulties you came across?

What I ran into last year was excessive build up on roads and having to move snow dumps. There was quite a bit of snow. We have a lot of areas to push snow, it's just pushing it to the back. Utilization of space would probably be the biggest pinch point we had last year. Nothing special. We just had a lot of snow and towards the end it got a little tight on where to put it.

At this point in the teleconference, the recording device died. We kept notes as best we could during the remainder of the meeting, if we missed anything or your question was not addressed, please let us know so we can address it right away.

6. Are there renewal options for this contract?

There are three (3) one-year renewal options to be exercised at the sole discretion of the State after the first initial contract period.

7. Regarding Service Requirements, section 2.10.5: Is the call out 4 hours or 6 hours? 6 hours would be advantageous.

The contractor is required to respond to the Project Manager's request for services within six (6) hours from time of notification. During work hours the response time is stated as four (4) hours from the time of notification. The Project Manager can work with the selected contractor on the response time as appropriate.

8. Is this a mandatory pre-bid teleconference?

Yes

9. On the three bid schedules/enclaves, do all have to be plowed at the same time?

Plowing services will be dependent on the snow event and wind drift. If the snow measures two (2) or more inches at the designated measuring areas, the Project Manager can call for services to be completed at all three areas. All three areas will need to be completed according to the time frames and requirements as established in the published ITB.

10. So there could be potentially more snow on the next call-out than the previous?

The measurement is two (2) inches. If the snow reaches the two (2) inch mark at the designated measurement location, the Project Manager may call for services to begin and establish the priority schedule for those services. Services are at the discretion of the Project Manager and what they determine is necessary for each snow event.

11. For the equipment needed for this contract, is this based on 20 – 50 man hours? Or is it just what it is going to take to get the job done?

The performance window is 12 hours from callout response to completion of project. In reviewing production rates for equipment and industry estimating standards I noted the minimum equipment required, in my opinion, to get the job done. I did not consider man hours but I believe your number would be in the ball park.

12. Are there any expectations that additional plowing will be required after vehicles are moved?

Only if there is another snow event. The Project Manager could need additional plowing which is the reason we are asking for hourly rates on the bid sheets for extra services that may be required outside of snow event services.

13. In reference to the budget, is this a part of the previous budget for the previous contract?

No. The budget is appropriated each federal and state fiscal year and is dependent upon legislative approval.

14. Is this year's budget close to last years?

It is similar, but always dependent on snow fall.

15. Do you foresee any difference to last year and this year due to COVID?

Current health mandates for the State and Base must be followed as applicable.

16. What if there is testing required to get on base or if something changes in the health mandates?

This is something we will have to take into consideration when and if mandates change. We cannot predict what the future will look like.

17. What if the contractor is short on employees and has new people who need base access to plow?

Selected contractor employees will have escort privileges to allow them to get passes as needed.

18. What is the bid due date? You stated the 20th but the ITB says the 16th.

Correct. Bids are due October 16th, no later than 4:00pm. Please refer to the ITB for additional information regarding submission of bids.

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- 19. As for the bid schedule, it would appear there is only one line item on the first page of the ITB, but three lots? Is this one line item?**

The line item referred to on the first page of the ITB is Snow Removal and Ice Control Services for Bryant Airfield, Camp Carroll, and Camp Denali on JBER, Alaska. The ITB will be awarded as three separate contracts, one for each location. Lot 1 is Bryant Army Airfield, Lot 2 is Camp Carroll, and Lot 3 is Camp Denali.

- 20. For the mandatory equipment needed for each lot, if on contractor is awarded for all three lots, will they need three times the equipment?**

Should the contractor be the same for one, two, or all three areas, NO duplication of the minimum equipment list is necessary.

- 21. Would it be possible to identify staffing, equipment, and supervision if one contractor selected? Would be nice to have an explanation.**

In bidding man hour and equipment production rates to accomplish a line item on a bid sheet is based on many factors and is ultimately subjective. It would be difficult for me to identify staffing, equipment and supervision, man hour quantities for each line item, per a call out, for another contractor when I don't know their crew or equipment limitations. In bidding for 25 years, I know what my crew would produce and what they would need for a particular production rate. However, the equipment I supply my crew and the way I run my crew and the production associated with my crew isn't reflective of any other crew other than mine and definitely not the selected contractors crew. In short, although it would be nice to explain to a contractor how to identify the quantities of staffing, equipment and supervision it would be extremely difficult to do so and have it be relevant for another contractor. We leave those decision up to the contractor knowing how to perform the work being requested and what it takes for their operations.

- 22. If one contract is for \$800,000 and another at \$300,000, the equipment overhead would be the same no matter the contract cost.**

The intent of the contract is for services by area to be plowed. Each area is different in size which determines the budget allocated per location.

- 23. Loaders and push plows make a difference. Is there a place to keep push blades?**

Yes.

- 24. For equipment, you said you would require set equipment. It takes a volume of equipment to fulfill this contract, and that you would not make it mandatory, but will address in an addendum?**

We have made an adjustment to the mandatory equipment list based on feedback received and it is listed under the change to the ITB section of this amendment. The volume of equipment needed by the contractor to complete the services as described within this ITB is up to the contractor to determine.

- 25. Questions are due on the 9th, what if we have additional questions after the addendum is issued?**

We will address questions even if it is after the question deadline.

- 26. What if questions were asked the day prior to bids being due?**

We would address the questions and extend the bid closing date, if necessary.

Questions received after the teleconference and answers

- 27. After reviewing the Bidder's checklist sheet, I don't see the conflict of interest statement sheet unless this is incorporated into pages 33 or 39 of the bid documents? Could you please let me know and if not send me the Document to complete.**

As stated in the ITB, each bid shall include a statement indicating whether or not the company or any individuals working on the contract has a possible conflict of interest (e.g., currently employed by the State of Alaska or formerly employed by the State of Alaska within the past two years) and, if so, the nature of that conflict. This can be on a blank piece of paper signed by the contractor, there is not a formal statement sheet.

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In order for your bid to be considered responsive for the mandatory equipment list, this amendment, in addition to your original bid, must be received by the issuing office of the Division of Administrative Services prior to the time set for the bid opening.

NAME OF COMPANY _____

SIGNATURE

DATE