# STATE OF ALASKA INFORMAL REQUEST FOR PROPOSALS (IRFP)



# BRANDING AND DESIGN SERVICES IRFP 20-21-0100

ISSUED JUNE 30, 2020

ISSUED BY:

DEPARTMENT OF CORRECTIONS DIVISION OF HEALTH AND REHABILITATION SERVICES PRIMARY CONTACT:

GARY BAILEY PROCUREMENT OFFICER GARY.BAILEY@ALASKA.GOV

(907) 269-7344

## OFFERORS ARE NOT REQUIRED TO RETURN THIS FORM.

**IMPORTANT NOTICE**: IF YOU RECEIVED THIS SOLICITATION FROM THE STATE OF ALASKA'S "ONLINE PUBLIC NOTICE" WEB SITE, YOU MUST REGISTER WITH THE PROCUREMENT OFFICER LISTED IN THIS DOCUMENT TO RECEIVE NOTIFICATION OF SUBSEQUENT AMENDMENTS. FAILURE TO CONTACT THE PROCUREMENT OFFICER MAY RESULT IN THE REJECTION OF YOUR OFFER.

Page **1** of **41** 

# TABLE OF CONTENTS

SECTION 1.	INTRODUCTION & INSTRUCTIONS	.4
Sec. 1.01	PURPOSE OF THE IRFP	.4
Sec. 1.02	BUDGET	.4
Sec. 1.03	DEADLINE FOR RECEIPT OF PROPOSALS	.4
Sec. 1.04	PRIOR EXPERIENCE	.4
SEC. 1.05	REQUIRED REVIEW	.4
Sec. 1.06	QUESTIONS PRIOR TO DEADLINE FOR RECEIPT OF PROPOSALS	.4
SEC. 1.07	RETURN INSTRUCTIONS	.4
Sec. 1.08	PROPOSAL CONTENTS	.5
Sec. 1.09	ASSISTANCE TO OFFERORS WITH A DISABILITY	.6
Sec. 1.10	AMENDMENTS TO PROPOSALS	.6
Sec. 1.11	AMENDMENTS TO THE IRFP	.6
SEC. 1.12	IRFP SCHEDULE	.6
SEC. 1.13	ALTERNATE PROPOSALS	.7
SECTION 2.	BACKGROUND INFORMATION	.8
Sec. 2.01	BACKGROUND INFORMATION	.8
SECTION 3.	SCOPE OF WORK & CONTRACT INFORMATION	.9
Sec. 3.01	SCOPE OF WORK	.9
SEC. 3.02	CONTRACT TERM AND WORK SCHEDULE	10
Sec. 3.03	DELIVERABLES	10
Sec. 3.04	CONTRACT TYPE	10
Sec. 3.05	PROPOSED PAYMENT PROCEDURES	10
Sec. 3.06	CONTRACT PAYMENT	11
Sec. 3.07	LOCATION OF WORK	11
Sec. 3.08	SUBCONTRACTORS	11
Sec. 3.09	JOINT VENTURES	12
SEC. 3.10	RIGHT TO INSPECT PLACE OF BUSINESS	12
Sec. 3.11	F.O.B. POINT	12
SEC. 3.12	CONTRACT PERSONNEL	12
SEC. 3.13	CONTRACT CHANGES - UNANTICIPATED AMENDMENTS	12
SEC. 3.14	NONDISCLOSURE AND CONFIDENTIALITY	12
SEC. 3.15	INDEMINFICATION	13
SEC. 3.16	INSURANCE REQUIREMENTS	13
SEC. 3.17	TERMINATION FOR DEFAULT	14
<b>SECTION 4.</b>	PROPOSAL FORMAT AND CONTENT	15
Sec. 4.01	PROPOSAL FORMAT AND CONTENT	15
Sec. 4.02	INTRODUCTION	15
Sec. 4.03	UNDERSTANDING OF THE PROJECT	15
Sec. 4.04	METHODOLOGY USED FOR THE PROJECT	15
Sec. 4.05	MANAGEMENT PLAN FOR THE PROJECT	15
Sec. 4.06	EXPERIENCE AND QUALIFICATIONS	15
SEC. 4.07	COST PROPOSAL	16
Sec. 4.08	EVALUATION CRITERIA	
SECTION 5.	EVALUATION CRITERIA AND CONTRACTOR SELECTION1	17
Sec. 5.01	UNDERSTANDING OF THE PROJECT (5%)	17
SEC. 5.02	METHODOLOGY USED FOR THE PROJECT (5%)	
Sec. 5.03	MANAGEMENT PLAN FOR THE PROJECT (5%)	
Sec. 5.04	EXPERIENCE AND QUALIFICATIONS (5%)	18

Sec. 5.05	CONTRACT COST (40 – 75%)	
SEC. 5.06	ALASKA OFFEROR PREFERENCE (10%)	ERROR! BOOKMARK NOT DEFINED.
SECTION 6.	GENERAL PROCESS INFORMATION	19
Sec. 6.01	ALASKA BUSINESS LICENSE AND OTHER REQUIRED LICENSES	
Sec. 6.02	SITE INSPECTION	
Sec. 6.03	CLARIFICATION OF OFFERS	
Sec. 6.04	DISCUSSIONS WITH OFFERORS	
Sec. 6.05	EVALUATION OF PROPOSALS	
Sec. 6.06	CONTRACT NEGOTIATION	
Sec. 6.07	FAILURE TO NEGOTIATE	
Sec. 6.08	OFFEROR NOTIFICATION OF SELECTION	
Sec. 6.09	PROTEST	
Sec. 6.10	APPLICATION OF PREFERENCES	
SEC. 6.11	FORMULA USED TO CONVERT COST TO POINTS	
SEC. 6.12	EXAMPLES: CONVERTING COST TO POINTS & APPLYING PREFERENCES	
SECTION 7.	GENERAL LEGAL INFORMATION	24
Sec. 7.01	STANDARD CONTRACT PROVISIONS	
Sec. 7.02	QUALIFIED OFFERORS	
Sec. 7.03	PROPOSAL AS PART OF THE CONTRACT	
Sec. 7.04	ADDITONAL TERMS AND CONDITIONS	
Sec. 7.05	HUMAN TRAFFICKING	
Sec. 7.06	RIGHT OF REJECTION	
Sec. 7.07	STATE NOT RESPONSIBLE FOR PREPARATION COSTS	
Sec. 7.08	DISCLOSURE OF PROPOSAL CONTENTS	
Sec. 7.09	ASSIGNMENTS	
Sec. 7.10	DISPUTES	
SEC. 7.11	SEVERABILITY	
SEC. 7.12	SUPPLEMENTAL TERMS AND CONDITIONS	-
SEC. 7.13	FEDERALLY IMPOSED TARRIFFS	
<b>SECTION 8.</b>	ATTACHMENTS	28
Sec. 8.01	Attachments	

# SECTION 1. INTRODUCTION & INSTRUCTIONS

## SEC. 1.01 PURPOSE OF THE IRFP

The Department of Corrections, Division of Health and Rehabilitation Services, Reentry Unit, is soliciting proposals for a qualified consultant to provide branding and design services. A MORE DETAILED DESCRIPTION INCLUDING SCOPE OF WORK IS PROVIDED IN SECTION 3.

## SEC. 1.02 BUDGET

The Department of Corrections, Division of Health and Rehabilitation Services, estimates a budget not to exceed **\$10,000** dollars (Federal Funds). Proposals priced at more than \$10,000.00 may be accepted.

Funds are limited, and the department may only have funds for a limited number of tasks and deliverables.

## SEC. 1.03 DEADLINE FOR RECEIPT OF PROPOSALS

Proposals must be received no later than 2PM prevailing Alaska Time on **JULY 10, 2020**. <u>Late proposals or</u> <u>amendments will be disqualified and not opened or accepted for evaluation.</u>

## SEC. 1.04 PRIOR EXPERIENCE

No specific minimums have been set for this IRFP.

## SEC. 1.05 REQUIRED REVIEW

Offerors should carefully review this solicitation for defects and questionable or objectionable material. Comments concerning defects and questionable or objectionable material should be made in writing and received by the procurement officer at least ten days before the deadline for receipt of proposals. This will allow time for the issuance of any necessary amendments. It will also help prevent the opening of a defective proposal and exposure of offeror's proposals upon which award could not be made.

## SEC. 1.06 QUESTIONS PRIOR TO DEADLINE FOR RECEIPT OF PROPOSALS

All questions must be in writing and directed to the procurement officer. The interested party must confirm telephone conversations in writing. Email is preferred <a href="mailto:gary.bailey@alaska.gov">gary.bailey@alaska.gov</a> .

Two types of questions generally arise. One may be answered by directing the questioner to a specific section of the IRFP. These questions may be answered over the telephone. Other questions may be more complex and may require a written amendment to the IRFP. The procurement officer will make that decision.

#### PROCUREMENT OFFICER: GARY BAILEY - PHONE 907-269-7344 - FAX 907-269-7345

## SEC. 1.07 RETURN INSTRUCTIONS

Offerors must submit one hard copy of their proposal, in writing, to the procurement officer in a sealed package. The cost proposal included with the package must be sealed separately from the rest of the proposal and must be clearly identified. The sealed proposal package(s) must be addressed as follows:

> Department of Corrections Attention: Gary Bailey Informal Request for Proposal (IRFP) # 20-21-0100 <u>Branding and Design Services</u> 550 W. 7<sup>th</sup> Ave., Suite 1800 Anchorage, AK 99501

> > Page **4** of **41**

If using U.S. mail or delivery service, please use the address shown above.

If submitting a proposal via email, the technical proposal and cost proposal must be saved as separate PDF documents and emailed to **APRIL.AKERS@ALASKA.GOV** as separate, clearly labeled attachments, such as "Vendor A – Technical Proposal.pdf" and "Vendor A – Cost Proposal.pdf" (Vendor A is the name of the offeror). The email must contain the RFP number in the subject line.

The **maximum** size of a single email (including all text and attachments) that can be received by the state is **20mb** (**megabytes**). If the email containing the proposal exceeds this size, the proposal must be sent in multiple emails that are each less than 20 megabytes and each email must comply with the requirements described above.

Please note that email transmission is not instantaneous. Similar to sending a hard copy proposal, if you are emailing your proposal, the state recommends sending it enough ahead of time to ensure the email is delivered by the deadline for receipt of proposals.

It is the offeror's responsibility to contact the issuing agency at **907-269-7344 OR VIA EMAIL** to confirm that the proposal has been received. The state is not responsible for unreadable, corrupt, or missing attachments.

## SEC. 1.08 PROPOSAL CONTENTS

The following information must be included in all proposals.

#### (a) AUTHORIZED SIGNATURE

All proposals must be signed by an individual authorized to bind the offeror to the provisions of the IRFP. Proposals must remain open and valid for at least 90-days from the date set as the deadline for receipt of proposals.

#### (b) OFFEROR'S CERTIFICATION

By signature on the proposal, offerors certify that they comply with the following:

- A. the laws of the State of Alaska;
- B. the applicable portion of the Federal Civil Rights Act of 1964;
- C. the Equal Employment Opportunity Act and the regulations issued thereunder by the federal government;
- D. the Americans with Disabilities Act of 1990 and the regulations issued thereunder by the federal government;
- E. all terms and conditions set out in this IRFP;
- F. a condition that the proposal submitted was independently arrived at, without collusion, under penalty of perjury; and
- G. that the offers will remain open and valid for at least 90 days.

If any offeror fails to comply with [a] through [g] of this paragraph, the state reserves the right to disregard the proposal, terminate the contract, or consider the contractor in default.

#### (c) VENDOR TAX ID

A valid Vendor Tax ID must be submitted to the issuing office with the proposal or within five days of the state's request.

### (d) CONFLICT OF INTEREST

Each proposal shall include a statement indicating whether or not the firm or any individuals working on the contract has a possible conflict of interest (e.g., currently employed by the State of Alaska or formerly employed by the State of Alaska within the past two years) and, if so, the nature of that conflict. The procurement officer reserves the right to **consider a proposal non-responsive and reject it** or cancel the award if any interest disclosed from any source could either give the appearance of a conflict or cause speculation as to the objectivity of the contract to be performed by the offeror.

#### (e) DEBARMENT

Each proposal shall include a statement indicating whether their business has been debarred by the State of Alaska (SOA) or the Federal Government. The attached federal debarment form must be completed and return with your proposal. If you have been debarred by the SOA or federal government your proposal **will be considered non-responsive and rejected**.

## SEC. 1.09 ASSISTANCE TO OFFERORS WITH A DISABILITY

Offerors with a disability may receive accommodation regarding the means of communicating this IRFP or participating in the procurement process. For more information, contact the procurement officer no later than ten days prior to the deadline for receipt of proposals.

## SEC. 1.10 AMENDMENTS TO PROPOSALS

Amendments to or withdrawals of proposals will only be allowed if acceptable requests are received prior to the deadline that is set for receipt of proposals. No amendments or withdrawals will be accepted after the deadline unless they are in response to the state's request in accordance with 2 AAC 12.290.

## SEC. 1.11 AMENDMENTS TO THE IRFP

If an amendment is issued, it will be provided to all who were notified of the IRFP and to those who have registered with the procurement officer after receiving the IRFP from the State of Alaska Online Public Notice website.

## SEC. 1.12 IRFP SCHEDULE

The IRFP schedule set out herein represents the State of Alaska's best estimate of the schedule that will be followed. If a component of this schedule, such as the deadline for receipt of proposals, is delayed, the rest of the schedule may be shifted accordingly. All times are Alaska Time.

- Issue IRFP JUNE 30, 2020
- Deadline for Receipt of Proposals JULY 10, 2020 @ 2PM,
- Proposal Evaluation Committee complete evaluation by JULY 17, 2020,
- State of Alaska issues Notice of Award JULY 21, 2020,
- State of Alaska issues contract JULY 31, 2020,
- Contract start AUGUST 1, 2020.

In order to meet this schedule, the DOC is open to a phased approach that may require some features to be implemented at various phases or not at all based on budget limitations.

This IRFP does not, by itself, obligate the state. The state's obligation will commence when the contract is approved by the Commissioner of the Department of Corrections, or the Commissioner's designee. Upon written notice to the contractor, the state may set a different starting date for the contract. The state will not be responsible for any work done by the contractor, even work done in good faith, if it occurs prior to the contract start date set by the state.

## SEC. 1.13 ALTERNATE PROPOSALS

Offerors may only submit one proposal for evaluation.

In accordance with 2 AAC 12.830 alternate proposals (proposals that offer something different than what is asked for) will be rejected.

# SECTION 2. BACKGROUND INFORMATION

## SEC. 2.01 BACKGROUND INFORMATION

The departments Reentry Unit is being created as a separate division by the State of Alaska Department of Corrections as result of the recent legislative funding approval. The legislation established a financing mechanism for providing reentry services that will result in reduction of recidivism.

The mission of the Alaska Department of Corrections Reentry Unit empowers reentrants to successfully transition into communities through collaborative release planning including individualized case management, programming, and positive family, community and peer support services to increase public safety and reduce recidivism rates.

Vision: The Alaska Department of Corrections is committed to a proactive reentry process that supports individuals transitioning out of incarceration by providing them with the tools needed to be productive, healthy and contributing members of communities across the state.

# SECTION 3. SCOPE OF WORK & CONTRACT INFORMATION

## SEC. 3.01 SCOPE OF WORK

The Department of Corrections, Division of Health and Rehabilitation Services, Reentry Unit is soliciting proposals for an individual or agency to provide branding and design services. The Reentry Unit seeks an offeror that can provide a brand and design strategy implementation plan for the Reentry Unit by September 1, 2020. The goal is to elevate the brand and visual identity of the departments Reentry Unit through a set of unified brand guidelines, visual identity hierarchy and marketing messaging. The brand for the departments Reentry Unit requires an identity that ties with the State of Alaska Department of Corrections yet is unique to the Reentry Unit mission and vision. The visual identity for the Reentry Unit requires a message as well as a 'look and feel' to accurately and enthusiastically reflect the recognition as an entity that is committed to reducing recidivism by working with the community.

All project elements will be the exclusive property of the State of Alaska Department of Corrections, Reentry Unit, including the design artwork upon completion of work.

Offeror will provide a detailed timeline for providing each task listed below. This will include the draft or proofs for review and approval and then delivery of final product or task.

Tasks to be provided:

- LOGO (Created logo or method of consistency for outreach materials)
  - Visual Identity means a mark (logo), font/typeface, color palette, the mark (logo) must be effective in color and in black-and-white/grayscale. Proof must be reviewed and approved by the Reentry Unit or designee.
  - Final Mark (logo) versions shall be suitable for use on:
    - Printed brand collateral: stationery, printed materials, information booths, (i.e. banners, billboards, flyers, bags, clothing, guides, manuals, PSAs, and indoor and outdoor signage)
    - Digital implementation: mark (logo) for use on Reentry Unit's website and social networking sites.
    - Final mark version to be reviewed and approved by the Reentry Unit or designee prior to acceptance.
  - Brand Package that includes final mark or logo/s. The logo shall be provided in vector and sized pixel file formats, in JPG and EPS format that can be manipulated using Adobe Illustrator. The RGB color codes and hex values shall also be provided. The detailed brand package shall include fonts, brand assets, other graphic elements, and color palettes for a host of collateral materials.
- TAGLINE (for messaging)
  - Create a one-sentence elaboration ("tagline") on the brand for messaging purposes.
- WEBSITE BRANDING (provide recommendations)
   Provide a written narrative with recommendations and action steps for DOC staff to incorporate on the reentry website relative to the branding and messaging that is established.

• POWER POINT (provide Slide Deck)

Develop a power point (PPT) template to include the first slide, 4 different presentation slides, and a closing slide. The PPT slide deck will be utilized by the Reentry Unit for presentations in correction centers and community. The PPT template will coincide with the overall branding that is established for the Reentry Unit messaging.

• LAUNCH (of Reentry Unit)

Provide a written narrative with recommendations and action steps for DOC staff to launch the new branding and messaging that is established by the contractor.

- Announcement messaging to reentry partners (internal and external) via email.
   Contractor will provide a written announcement for the new branding that can be used to announce via email to Department staff and another for external emails.
- Social media messaging materials.
   Contractor will create a minimum of 2 Facebook posts and 2 templates for other social media posts for DOC to announce the new reentry unit.

## SEC. 3.02 CONTRACT TERM AND WORK SCHEDULE

The length of the contract will be from the date of award, approximately **AUGUST 1, 2020**, until completion or approximately **JUNE 30, 2021**.

MEETINGS:

• Successful offeror may be required to attend meetings telephonically or possibly in person if necessary.

Unless otherwise provided in this IRFP, the State and the successful offeror/contractor agree: (1) that any extension of the contract excluding any exercised renewal options, will be considered as a <u>month-to-month</u> extension, and all other terms and conditions shall remain in full force and effect and (2) the procurement officer will provide written notice to the contractor of the intent to cancel such month-to-month extension at least 30 days before the desired date of cancellation. A month-to-month extension may only be executed by the procurement officer via a written contract amendment.

## SEC. 3.03 DELIVERABLES

The contractor will be required to provide the following deliverables:

- 1. LOGO Create Logo
- 2. TAGLINE Create Tagline
- 3. WEBSITE BRANDING Provide Recommendations
- 4. POWER POINT SLIDE DECK Create Slide Deck
- 5. LAUNCH PLAN Reentry Unit

## SEC. 3.04 CONTRACT TYPE

This contract is a **FIRM FIXED PRICE** contract.

## SEC. 3.05 PROPOSED PAYMENT PROCEDURES

The state will make a single payment when all the deliverables are received, and the contract is completed and approved by the project director.

## SEC. 3.06 CONTRACT PAYMENT

No payment will be made until the contract is approved by the Commissioner of the Department of Corrections or the Commissioner's designee. Under no conditions will the state be liable for the payment of any interest charges associated with the cost of the contract. The state is not responsible for and will not pay local, state, or federal taxes. All costs associated with the contract must be stated in U.S. currency.

## SEC. 3.07 LOCATION OF WORK

The location(s) the work is to be performed, completed and managed is Anchorage, AK.

The state **WILL NOT** provide workspace for the contractor. The contractor must provide its own workspace.

The contractor should include in their price proposal: transportation, lodging, and per diem costs if applicable. Travel to other locations will not be required.

By signature on their proposal, the offeror certifies that all services provided under this contract by the contractor and all subcontractors shall be performed in the United States.

If the offeror cannot certify that all work will be performed in the United States, the offeror must contact the procurement officer in writing to request a waiver at least 10 days prior to the deadline for receipt of proposals.

The request must include a detailed description of the portion of work that will be performed outside the United States, where, by whom, and the reason the waiver is necessary.

Failure to comply with these requirements may cause the state to reject the proposal as non-responsive, or cancel the contract.

## SEC. 3.08 SUBCONTRACTORS

Subcontractors may be used to perform work under this contract. If an offeror intends to use subcontractors, the offeror must identify in the proposal the names of the subcontractors and the portions of the work the subcontractors will perform.

If a proposal with subcontractors is selected, the offeror must provide the following information concerning each prospective subcontractor within five working days from the date of the state's request:

- complete name of the subcontractor;
- complete address of the subcontractor;
- type of work the subcontractor will be performing;
- percentage of work the subcontractor will be providing;
- evidence that the subcontractor holds a valid Alaska business license; and
- a written statement, signed by each proposed subcontractor that clearly verifies that the subcontractor is committed to render the services required by the contract.

An offeror's failure to provide this information, within the time set, may cause the state to consider their proposal non-responsive and reject it. The substitution of one subcontractor for another may be made only at the discretion and prior written approval of the project director.

Note that if the subcontractor will not be performing work within Alaska, they will not be required to hold an Alaska business license.

## SEC. 3.09 JOINT VENTURES

Joint ventures will not be allowed.

## SEC. 3.10 RIGHT TO INSPECT PLACE OF BUSINESS

At reasonable times, the state may inspect those areas of the contractor's place of business that are related to the performance of a contract. If the state makes such an inspection, the contractor must provide reasonable assistance.

## SEC. 3.11 F.O.B. POINT

NOT APPLICABLE TO THIS IRFP.

## SEC. 3.12 CONTRACT PERSONNEL

Any change of the project team members or subcontractors named in the proposal must be approved, in advance and in writing, by the project director or procurement officer. Changes that are not approved by the state may be grounds for the state to terminate the contract.

## SEC. 3.13 CONTRACT CHANGES - UNANTICIPATED AMENDMENTS

During the course of this contract, the contractor may be required to perform additional work. That work will be within the general scope of the initial contract. When additional work is required, the project director will provide the contractor a written description of the additional work and request the contractor to submit a firm time schedule for accomplishing the additional work and a firm price for the additional work. Cost and pricing data must be provided to justify the cost of such amendments per AS 36.30.400.

The contractor will not commence additional work until the procurement officer has secured any required state approvals necessary for the amendment and issued a written contract amendment, approved by the Commissioner of the Department of Corrections or the Commissioner's designee.

## SEC. 3.14 NONDISCLOSURE AND CONFIDENTIALITY

Contractor agrees that all confidential information shall be used only for purposes of providing the deliverables and performing the services specified herein and shall not disseminate or allow dissemination of confidential information except as provided for in this section. The contractor shall hold as confidential and will use reasonable care (including both facility physical security and electronic security) to prevent unauthorized access by, storage, disclosure, publication, dissemination to and/or use by third parties of, the confidential information. "Reasonable care" means compliance by the contractor with all applicable federal and state law, including the Social Security Act and HIPAA. The contractor must promptly notify the state in writing if it becomes aware of any storage, disclosure, loss, unauthorized access to or use of the confidential information.

Confidential information, as used herein, means any data, files, software, information or materials (whether prepared by the state or its agents or advisors) in oral, electronic, tangible or intangible form and however stored, compiled or memorialized that is classified confidential as defined by State of Alaska classification and categorization guidelines provided by the state to the contractor or a contractor agent or otherwise made available to the contractor or a contractor agent in connection with this contract, or acquired, obtained or learned by the contractor or a contractor agent in the performance of this contract. Examples of confidential

information include, but are not limited to technology infrastructure, architecture, financial data, trade secrets, equipment specifications, user lists, passwords, research data, and technology data (infrastructure, architecture, operating systems, security tools, IP addresses, etc.).

If confidential information is requested to be disclosed by the contractor pursuant to a request received by a third party and such disclosure of the confidential information is required under applicable state or federal law, regulation, governmental or regulatory authority, the contractor may disclose the confidential information after providing the state with written notice of the requested disclosure ( to the extent such notice to the state is permitted by applicable law) and giving the state opportunity to review the request. If the contractor receives no objection from the state, it may release the confidential information within 30 days. Notice of the requested disclosure of confidential information by the contractor must be provided to the state within a reasonable time after the contractor's receipt of notice of the requested disclosure and, upon request of the state, shall seek to obtain legal protection from the release of the confidential information.

The following information shall not be considered confidential information: information previously known to be public information when received from the other party; information freely available to the general public; information which now is or hereafter becomes publicly known by other than a breach of confidentiality hereof; or information which is disclosed by a party pursuant to subpoena or other legal process and which as a result becomes lawfully obtainable by the general public.

## SEC. 3.15 INDEMINFICATION

The contractor shall indemnify, hold harmless, and defend the state from and against any claim of, or liability for error, omission or negligent act of the contractor under this agreement. The contractor shall not be required to indemnify the contracting agency for a claim of, or liability for, the independent negligence of the state. If there is a claim of, or liability for, the joint negligent error or omission of the contractor and the independent negligence of the state, the indemnification and hold harmless obligation shall be apportioned on a comparative fault basis. "Contractor" and "state", as used within this and the following article, include the employees, agents and other contractors who are directly responsible, respectively, to each. The term "independent negligence" is negligence other than in the contracting agency's selection, administration, monitoring, or controlling of the contractor and in approving or accepting the contractor's work.

## SEC. 3.16 INSURANCE REQUIREMENTS

Without limiting contractor's indemnification, it is agreed that contractor shall purchase at its own expense and maintain in force at all times during the performance of services under this agreement the following policies of insurance. Where specific limits are shown, it is understood that they shall be the minimum acceptable limits. If the contractor's policy contains higher limits, the state shall be entitled to coverage to the extent of such higher limits.

Certificates of Insurance must be furnished to the contracting officer prior to beginning work and must provide for a notice of cancellation, non-renewal, or material change of conditions in accordance with policy provisions. Failure to furnish satisfactory evidence of insurance or lapse of the policy is a material breach of this contract and shall be grounds for termination of the contractor's services. All insurance policies shall comply with and be issued by insurers licensed to transact the business of insurance under AS 21.

**Workers' Compensation Insurance:** The contractor shall provide and maintain, for all employees engaged in work under this contract, coverage as required by AS 23.30.045, and; where applicable, any other statutory obligations including but not limited to Federal U.S.L. & H. and Jones Act requirements. The policy must waive subrogation against the State.

**Commercial General Liability Insurance:** covering all business premises and operations used by the Contractor in the performance of services under this agreement with minimum coverage limits of \$300,000 combined single limit per claim.

**Commercial Automobile Liability Insurance:** covering all vehicles used by the contractor in the performance of services under this agreement with minimum coverage limits of \$300,000 combined single limit per claim.

**Professional Liability Insurance:** covering all errors, omissions or negligent acts in the performance of professional services under this agreement with minimum coverage limits of \$300,000 per claim /annual aggregate.

## SEC. 3.17 TERMINATION FOR DEFAULT

If the project director or procurement officer determines that the contractor has refused to perform the work or has failed to perform the work with such diligence as to ensure its timely and accurate completion, the state may, by providing written notice to the contractor, terminate the contractor's right to proceed with part or all of the remaining work.

This clause does not restrict the state's termination rights under the contract provisions of Appendix A, attached in SECTION 8. ATTACHMENTS.

# SECTION 4. PROPOSAL FORMAT AND CONTENT

## SEC. 4.01 PROPOSAL FORMAT AND CONTENT

The state discourages overly lengthy and costly proposals, however, in order for the state to evaluate proposals fairly and completely, offerors must follow the format set out in this IRFP and provide all information requested.

## SEC. 4.02 INTRODUCTION

Proposals must include the complete name and address of offeror's firm and the name, mailing address, and telephone number of the person the state should contact regarding the proposal.

Proposals must confirm that the offeror will comply with all provisions in this IRFP; and, if applicable, provide notice that the firm qualifies as an Alaskan bidder. Proposals must be signed by a company officer empowered to bind the company. An offeror's failure to include these items in the proposals may cause the proposal to be determined to be non-responsive and the proposal may be rejected.

## SEC. 4.03 UNDERSTANDING OF THE PROJECT

Offerors must provide comprehensive narrative statements that illustrate their understanding of the requirements of the project and the project schedule.

Offeror must have a clear understanding that all project elements will be the exclusive property of the State of Alaska Department of Corrections and the Reentry Unit will have exclusive rights to each of the elements, including the design artwork.

## SEC. 4.04 METHODOLOGY USED FOR THE PROJECT

Offerors must provide comprehensive narrative statements that set out the methodology they intend to employ and illustrate how the methodology will serve to accomplish the work and meet the state's project schedule.

## SEC. 4.05 MANAGEMENT PLAN FOR THE PROJECT

Offerors must provide comprehensive narrative statements that set out the management plan they intend to follow and illustrate how the plan will serve to accomplish the work and meet the state's project schedule.

## SEC. 4.06 EXPERIENCE AND QUALIFICATIONS

Offerors must provide an organizational chart specific to the personnel assigned to accomplish the work called for in this IRFP; illustrate the lines of authority; designate the individual responsible and accountable for the completion of each component and deliverable of the IRFP.

Offerors must provide a narrative description of the organization of the project team and a personnel roster that identifies each person who will actually work on the contract and provide the following information about each person listed:

- title,
- resume/s,
- location(s) where work will be performed,
- itemize the total cost and the number of estimated hours for each individual named above.

Offerors must provide 3 reference names, address, contact person, phone numbers and email for similar projects the offeror's firm has completed.

Offeror must include examples of branding and design projects the offeror has completed and include dates and costs.

## SEC. 4.07 COST PROPOSAL

Cost proposals must include an itemized list of all direct and indirect costs associated with the performance of the contract, including, but not limited to, total number of hours at various hourly rates, direct expenses, payroll, supplies, overhead assigned to each person working on the project, percentage of each person's time devoted to the project, and profit.

## SEC. 4.08 EVALUATION CRITERIA

All proposals will be reviewed to determine if they are responsive. Proposals determined to be responsive will be evaluated using the criterion that is set out in **SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION**.

An evaluation may not be based on discrimination due to the race, religion, color, national origin, sex, age, marital status, pregnancy, parenthood, disability, or political affiliation of the offeror.

# SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS <u>100</u>

### SEC. 5.01 UNDERSTANDING OF THE PROJECT (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) How well has the offeror demonstrated a thorough understanding of the purpose and scope of the project?
- 2) How well has the offeror identified pertinent issues and potential problems related to the project?
- 3) To what degree has the offeror demonstrated an understanding of the deliverables the state expects it to provide?
- 4) Has the offeror demonstrated an understanding of the state's time schedule and can meet it?

## SEC. 5.02 METHODOLOGY USED FOR THE PROJECT (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) How comprehensive is the methodology and does it depict a logical approach to fulfilling the requirements of the IRFP?
- 2) How well does the methodology match and achieve the objectives set out in the IRFP?
- 3) Does the methodology interface with the time schedule in the IRFP?

#### SEC. 5.03 MANAGEMENT PLAN FOR THE PROJECT (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) How well does the management plan support all of the project requirements and logically lead to the deliverables required in the IRFP?
- 2) How well is accountability completely and clearly defined?
- 3) Is the organization of the project team clear?
- 4) How well does the management plan illustrate the lines of authority and communication?
- 5) To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the contract?
- 6) Does it appear that the offeror can meet the schedule set out in the IRFP?
- 7) Has the offeror gone beyond the minimum tasks necessary to meet the objectives of the IRFP?
- 8) To what degree is the proposal practical and feasible?
- 9) To what extent has the offeror identified potential problems?

## SEC. 5.04 EXPERIENCE AND QUALIFICATIONS (10%)

#### Proposals will be evaluated against the questions set out below:

#### 1) Questions regarding the personnel:

- a) Do the individuals assigned to the project have experience on similar projects?
- b) Are resumes complete and do they demonstrate backgrounds that would be desirable for individuals engaged in the work the project requires?
- c) How extensive is the applicable education and experience of the personnel designated to work on the project?

#### 2) Questions regarding the firm and subcontractor (if used):

- a) How well has the firm demonstrated experience in completing similar projects on time and within budget?
- b) How successful is the general history of the firm regarding timely and successful completion of projects?
- c) Has the firm provided letters of reference from previous clients?
- d) If a subcontractor will perform work on the contract, how well do they measure up to the evaluation used for the offeror?

### SEC. 5.05 CONTRACT COST (50%)

Overall, a minimum of 50% of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 6.11.

#### **Converting Cost to Points**

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 6.15.

# SEC 5.06 SMALL & MINORITY FIRM, WOMEN BUSNIESS ENTERPRISE, AND LABOR SURPLUS AREA FIRM (5%) Federal Grant

If an offeror qualifies for this Preference, the offeror will receive the 5% preference of the total available points. This amount will be added to the overall evaluation score if qualified.

# SECTION 6. GENERAL PROCESS INFORMATION

## SEC. 6.01 ALASKA BUSINESS LICENSE AND OTHER REQUIRED LICENSES

Prior to the award of a contract, an offeror must hold a valid Alaska business license. However, in order to receive the Alaska Bidder Preference and other related preferences, such as the Alaska Veteran Preference and Alaska Offeror Preference, an offeror must hold a valid Alaska business license prior to the deadline for receipt of proposals. Offerors should contact the **Department of Commerce, Community and Economic Development, Division of Corporations, Business, and Professional Licensing, PO Box 110806, Juneau, Alaska 99811-0806**, for information on these licenses. Acceptable evidence that the offeror possesses a valid Alaska business license may consist of any one of the following:

- copy of an Alaska business license;
- certification on the proposal that the offeror has a valid Alaska business license and has included the license number in the proposal;
- a canceled check for the Alaska business license fee;
- a copy of the Alaska business license application with a receipt stamp from the state's occupational licensing office; or
- a sworn and notarized statement that the offeror has applied and paid for the Alaska business license.

You are not required to hold a valid Alaska business license at the time proposals are opened if you possess one of the following licenses and are offering services or supplies under that specific line of business:

- fisheries business licenses issued by Alaska Department of Revenue or Alaska Department of Fish and Game,
- liquor licenses issued by Alaska Department of Revenue for alcohol sales only,
- insurance licenses issued by Alaska Department of Commerce, Community and Economic Development, Division of Insurance, or
- Mining licenses issued by Alaska Department of Revenue.

Prior the deadline for receipt of proposals, all offerors must hold any other necessary applicable professional licenses required by Alaska Statute.

#### SEC. 6.02 SITE INSPECTION

The state may conduct on-site visits to evaluate the offeror's capacity to perform the contract. An offeror must agree, at risk of being found non-responsive and having its proposal rejected, to provide the state reasonable access to relevant portions of its work sites. Individuals designated by the procurement officer at the state's expense will make site inspection.

## SEC. 6.03 CLARIFICATION OF OFFERS

In order to determine if a proposal is reasonably susceptible for award, communications by the procurement officer or the proposal evaluation committee (PEC) are permitted with an offeror to clarify uncertainties or eliminate confusion concerning the contents of a proposal. Clarifications may not result in a material or

substantive change to the proposal. The evaluation by the procurement officer or the PEC may be adjusted as a result of a clarification under this section.

## SEC. 6.04 DISCUSSIONS WITH OFFERORS

The state may conduct discussions with offerors in accordance with AS 36.30.240 and 2 AAC 12.290. The purpose of these discussions will be to ensure full understanding of the requirements of the IRFP and proposal. Discussions will be limited to specific sections of the IRFP or proposal identified by the procurement officer. Discussions will only be held with offerors who have submitted a proposal deemed reasonably susceptible for award by the procurement officer. Discussions, if held, will be after initial evaluation of proposals by the procurement officer or the PEC. If modifications are made as a result of these discussions they will be put in writing. Following discussions, the procurement officer may set a time for best and final proposal submissions from those offerors with whom discussions were held. Proposals may be reevaluated after receipt of best and final proposal submissions.

If an offeror does not submit a best and final proposal or a notice of withdrawal, the offeror's immediate previous proposal is considered the offeror's best and final proposal.

Offerors with a disability needing accommodation should contact the procurement officer prior to the date set for discussions so that reasonable accommodation can be made. Any oral modification of a proposal must be reduced to writing by the offeror.

## SEC. 6.05 EVALUATION OF PROPOSALS

The procurement officer, or an evaluation committee made up of at least three state employees or public officials, will evaluate proposals. The evaluation will be based solely on the evaluation factors set out in SECTION 5. EVALUATION CRITERIA AND CONTRACTOR SELECTION.

After receipt of proposals, if there is a need for any substantial clarification or material change in the IRFP, an amendment will be issued. The amendment will incorporate the clarification or change, and a new date and time established for new or amended proposals. Evaluations may be adjusted as a result of receiving new or amended proposals.

## SEC. 6.06 CONTRACT NEGOTIATION

After final evaluation, the procurement officer may negotiate with the offeror of the highest-ranked proposal. Negotiations, if held, shall be within the scope of the request for proposals and limited to those items which would not have an effect on the ranking of proposals. If the highest-ranked offeror fails to provide necessary information for negotiations in a timely manner, or fails to negotiate in good faith, the state may terminate negotiations and negotiate with the offeror of the next highest-ranked proposal. If contract negotiations are commenced, they may be held in the Large conference room on the 18th floor of the Atwood Building in Anchorage, Alaska or via electronic communications.

If the contract negotiations take place in Anchorage, Alaska, the offeror will be responsible for their travel and per diem expenses.

## SEC. 6.07 FAILURE TO NEGOTIATE

If the selected offeror

• fails to provide the information required to begin negotiations in a timely manner; or

- fails to negotiate in good faith; or
- indicates they cannot perform the contract within the budgeted funds available for the project; or
- if the offeror and the state, after a good faith effort, simply cannot come to terms,

the state may terminate negotiations with the offeror initially selected and commence negotiations with the next highest ranked offeror.

## SEC. 6.08 OFFEROR NOTIFICATION OF SELECTION

After the completion of contract negotiation the procurement officer will issue a written Notice of Intent to Award (NIA) and send copies to all offerors. The NIA will set out the names of all offerors and identify the proposal selected for award.

## SEC. 6.09 PROTEST

2 AAC 12.695 provides that an interested party may protest the content of the IRFP or the award of a contract.

An interested party is defined in 2 AAC 12.990(a)(7) as "an actual or prospective bidder or offeror whose economic interest might be affected substantially and directly the issuance of a contract solicitation, the award of a contract, or the failure to award a contract."

Per 2 AAC 12.695, an interested party must first attempt to informally resolve the dispute with the procurement officer. If that attempt is unsuccessful, the interested party may file a written protest to the solicitation or the award of the contract. The protest must be filed with the Commissioner of the purchasing agency or the Commissioner's designee. The protester must also file a copy of the protest with the procurement officer. The protest must include the following information:

- the name, address, and telephone number of the protester;
- the signature of the protester or the protester's representative;
- identification of the contracting agency and the solicitation or contract at issue;
- a detailed statement of the legal and factual grounds of the protest including copies of relevant documents; and
- the form of relief requested.

If an interested party wishes to protest the content of a solicitation, the protest must be filed before the date and time that proposals are due.

If an offeror wishes to protest the award of a contract not greater than \$50,000, the protest must be filed within 10 days from the date of the solicitation or award, whichever is later.

If an offeror wishes to protest the award of a contract greater than \$50,000, the protest must be filed within 10 days from the date that notice of award is made.

A protester must have submitted a proposal in order to have sufficient standing to protest the award of a contract.

The procurement officer shall immediately give notice of the protest to the contractor or, if no award has been made, to all offerors who submitted proposals.

If the protestor agrees, the Commissioner of the purchasing department or the Commissioner's designee may assign the protest to the procurement officer or other state official for alternate dispute resolution. In other cases, the Commissioner or the Commissioner's designee may issue a decision denying the protest and stating the reasons for denial, issue a decision sustaining the protest, in whole or in part, and instruct the procurement officer to implement an appropriate remedy, or conduct a hearing using procedures set out in AS 36.30.670(b).

## SEC. 6.10 APPLICATION OF PREFERENCES

# SMALL & MINORITY FIRM, WOMEN BUSNIESS ENTERPRISE, AND LABOR SURPLUS AREA FIRM (5%) Federal Funded

If an offeror qualifies for this Preference, the offeror will receive the 5% preference of the total available points. This amount will be added to the overall evaluation score if qualified.

Veterans and American Indian / Alaska Native Businesses If an offeror qualifies for this preference, they will receive this preference.

## SEC. 6.11 FORMULA USED TO CONVERT COST TO POINTS

The distribution of points based on cost will be determined as set out in 2 AAC 12.260(c). The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined using the formula:

[(Price of Lowest Cost Proposal) x (Maximum Points for Cost)] ÷ (Cost of Each Higher Priced Proposal)

## SEC. 6.12 EXAMPLES: CONVERTING COST TO POINTS & APPLYING PREFERENCES

#### (a) FORMULA USED TO CONVERT COST TO POINTS

#### STEP 1

List all proposal prices, adjusted where appropriate by the application of applicable preferences claimed by the offeror.

Offeror #1	\$40,000
Offeror #2	\$42,750
Offeror #3	\$47,500

#### STEP 2

In this example, the IRFP allotted 40% of the available 100 points to cost. This means that the lowest cost will receive the maximum number of points.

#### Offeror #1 receives 40 points.

The reason they receive that amount is because the lowest cost proposal, in this case \$40,000, receives the maximum number of points allocated to cost, 40 points.

#### Offeror #2 receives 37.4 points.

\$40,000 lowest cost x 40 maximum points for cost = 1,600,000 ÷ \$42,750 cost of Offeror #2's proposal = **37.4** 

#### Offeror #3 receives 33.7 points.

\$40,000 lowest cost x 40 maximum points for cost = 1,600,000 ÷ \$47,500 cost of Offeror #3's proposal = **33.7** 

#### (b) ALASKA OFFEROR PREFERENCE

#### STEP 1

Determine the number of points available to qualifying offerors under this preference.

100 Total Points Available in IRFP x 10% Alaska offerors preference = 10 Points for the Preference

#### STEP 2

Determine which offerors qualify as Alaska bidders and thus, are eligible for the Alaska offerors preference. For the purpose of this example, presume that all of the proposals have been completely evaluated based on the evaluation criteria in the IRFP. The scores at this point are:

Offeror #1	83 points	No Preference	0 points
Offeror #2	74 points	Alaska Offerors Preference	10 points
Offeror #3	80 points	Alaska Offerors Preference	10 points

#### STEP 3

Add the applicable Alaska offerors preference amounts to the offeror's scores:

Offeror #1	83 points	
Offeror #2	84 points	(74 points + 10 points)
Offeror #3	90 points	(80 points + 10 points)

#### STEP 4

**Offeror #3** is the highest scoring offeror and would get the award, provided their proposal is responsible and responsive.

# SECTION 7. GENERAL LEGAL INFORMATION

## SEC. 7.01 STANDARD CONTRACT PROVISIONS

The contractor will be required to sign and submit the State's Standard Agreement Form for Professional Services Contracts (form SAF.DOC/Appendix A) OR Standard Contract Form for Goods and Non-Professional Services (form SCF.DOC/Appendix A). This form is attached in SECTION 8. EXHIBITS for your review. The contractor must comply with the contract provisions set out in this attachment. No alteration of these provisions will be permitted without prior written approval from the Department of Law. Objections to any of the provisions in Appendix A must be set out in the offeror's proposal in a separate document. Please include the following information with any change that you are proposing:

- 1. Identify the provision the offeror takes exception with.
- 2. Identify why the provision is unjust, unreasonable, etc.
- 3. Identify exactly what suggested changes should be made.

## SEC. 7.02 QUALIFIED OFFERORS

Per 2 AAC 12.875, unless provided for otherwise in the IRFP, to qualify as an offeror for award of a contract issued under AS 36.30, the offeror must:

- 1) Add value in the contract by actually performing, controlling, managing, or supervising the services to be provided; or
- 2) Be in the business of selling and have actually sold on a regular basis the supplies that are the subject of the IRFP.

If the offeror leases services or supplies or acts as a broker or agency in providing the services or supplies in order to meet these requirements, the procurement officer may not accept the offeror as a qualified offeror under AS 36.30.

## SEC. 7.03 PROPOSAL AS PART OF THE CONTRACT

Part of all of this IRFP and the successful proposal may be incorporated into the contract.

## SEC. 7.04 ADDITONAL TERMS AND CONDITIONS

The state reserves the right to add terms and conditions during contract negotiations. These terms and conditions will be within the scope of the IRFP and will not affect the proposal evaluations.

## SEC. 7.05 HUMAN TRAFFICKING

By signature on their proposal, the offeror certifies that the offeror is not established and headquartered or incorporated and headquartered in a country recognized as Tier 3 in the most recent United States Department of State's Trafficking in Persons Report.

The most recent United States Department of State's Trafficking in Persons Report can be found at the following website: <u>https://www.state.gov/trafficking-in-persons-report/</u>

Failure to comply with this requirement will cause the state to reject the proposal as non-responsive, or cancel the contract.

## SEC. 7.06 RIGHT OF REJECTION

Offerors must comply with all of the terms of the IRFP, the State Procurement Code (AS 36.30), and all applicable local, state, and federal laws, codes, and regulations. The procurement officer may reject any proposal that does not comply with all of the material and substantial terms, conditions, and performance requirements of the IRFP.

Offerors may not qualify the proposal nor restrict the rights of the state. If an offeror does so, the procurement officer may determine the proposal to be a non-responsive counter-offer and the proposal may be rejected.

Minor informalities that:

- do not affect responsiveness;
- are merely a matter of form or format;
- do not change the relative standing or otherwise prejudice other offers;
- do not change the meaning or scope of the IRFP;
- are trivial, negligible, or immaterial in nature;
- do not reflect a material change in the work; or
- do not constitute a substantial reservation against a requirement or provision;

may be waived by the procurement officer.

The state reserves the right to refrain from making an award if it determines that to be in its best interest.

#### A proposal from a debarred or suspended offeror shall be rejected.

#### SEC. 7.07 STATE NOT RESPONSIBLE FOR PREPARATION COSTS

The state will not pay any cost associated with the preparation, submittal, presentation, or evaluation of any proposal.

#### SEC. 7.08 DISCLOSURE OF PROPOSAL CONTENTS

All proposals and other material submitted become the property of the State of Alaska and may be returned only at the state's option. AS 40.25.110 requires public records to be open to reasonable inspection. All proposal information, including detailed price and cost information, will be held in confidence during the evaluation process and prior to the time a Notice of Intent to Award is issued. Thereafter, proposals will become public information.

Trade secrets and other proprietary data contained in proposals may be held confidential if the offeror requests, in writing, that the procurement officer does so, and if the procurement officer agrees, in writing, to do so. The offeror's request must be included with the proposal, must clearly identify the information they wish to be held confidential, and include a statement that sets out the reasons for confidentiality. Unless the procurement officer agrees in writing to hold the requested information confidential, that information will also become public after the Notice of Intent to Award is issued.

## SEC. 7.09 ASSIGNMENTS

Per 2 AAC 12.480, the contractor may not transfer or assign any portion of the contract without prior written approval from the procurement officer. Proposals that are conditioned upon the state's approval of an assignment will be rejected as non-responsive.

## SEC. 7.10 DISPUTES

A contract resulting from this IRFP is governed by the laws of the State of Alaska. If the contractor has a claim arising in connection with the agreement that it cannot resolve with the state by mutual agreement, it shall pursue the claim, if at all, in accordance with the provisions of AS 36.30.620 – AS 36.30.632. To the extent not otherwise governed by the preceding, the claim shall be brought only in the Superior Court of the State of Alaska and not elsewhere.

## SEC. 7.11 SEVERABILITY

If any provision of the contract is found to be invalid or declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions will not be affected; and, the rights and obligations of the parties will be construed and enforced as if the contract did not contain the particular provision held to be invalid.

## SEC. 7.12 SUPPLEMENTAL TERMS AND CONDITIONS

Proposals must comply with **SEC. 7.06 RIGHT OF REJECTION**. However, if the state fails to identify or detect supplemental terms or conditions that conflict with those contained in this IRFP or that diminish the state's rights under any contract resulting from the IRFP, the term(s) or condition(s) will be considered null and void. After award of contract:

if conflict arises between a supplemental term or condition included in the proposal and a term or condition of the IRFP, the term or condition of the IRFP will prevail; and

if the state's rights would be diminished as a result of application of a supplemental term or condition included in the proposal, the supplemental term or condition will be considered null and void.

## SEC. 7.13 FEDERALLY IMPOSED TARRIFFS

Changes in price (increase or decrease) resulting directly from a new or updated Federal Tariff, excise tax, or duty, imposed after contract award may be adjusted during the contract period or before delivery into the United States via contract amendment.

- Notification of Changes: The Contractor must promptly notify the Procurement Officer in writing of any new, increased, or decreased Federal excise tax or duty that may result in either an increase or decrease in the contact price and shall take appropriate action as directed by the Procurement Officer.
- After-imposed or Increased Taxes and Duties: Any Federal excise tax or duty for goods or services covered by this contract that was exempted or excluded on the contract award date but later imposed on the contractor during the contract period, as the result of legislative, judicial, or administrative action may result in a price increase provided:
  - a) The tax or duty takes effect after the contract award date and isn't otherwise addressed by the contract;
  - b) The contractor warrants, in writing, that no amount of the newly imposed Federal excise tax or duty or rate increase was included in the contract price, as a contingency or otherwise.

- After-relieved or Decreased Taxes and Duties: The contract price shall be decreased by the amount of any decrease in Federal excise tax or duty for goods or services under the contract, except social security or other employment <u>taxes</u>, that the Contractor is required to pay or bear, or does not obtain a refund of, through the Contractor's fault, negligence, or failure to follow instructions of the Procurement Officer.
- State's Ability to Make Changes: The State reserves the right to request verification of Federal excise tax or duty amounts on goods or services covered by this contract and increase or decrease the contract price accordingly.
- **Price Change Threshold:** No adjustment shall be made in the contract price under this clause unless the amount of the adjustment exceeds \$250.

# SECTION 8. ATTACHMENTS

## SEC. 8.01 ATTACHMENTS

#### Attachments:

- 1. Cost Proposal Form
- 2. Checklist
- 3. Receipt Acknowledgment Form
- 4. Offeror Information and Assurance Form (required)
- 5. Standard Agreement (example)
  - 5.1 Standard Agreement Form
  - 5.2 Appendix A
- 6. Proposal Evaluation Form
- 7. Department Policy & Procedure 202.01 and 202.15
- 8. Debarment Form

## COST PROPOSAL FORM IRFP # 20-21-0100

**IMPORTANT NOTE:** Offerors must use this form, or an equivalent format, to enter data that will be utilized to determine the proposed cost for provision of indicated services. **Do not modify** the quantities shown as they will also be used for evaluation purposes to convert the cost to points. The purpose is to submit costs in a manner that DOC can evaluate and score, and then use to establish billing rates for the resulting contract.

Offerors must provide a separate cost for each line item below. Due to limited funds the department will select which items will be selected to meet the budget limitations.

Branding and Design Service Reentry Unit				
<b>DIRECT &amp; INDIRECT Costs</b> (Include all direct and indirect costs, no additional fees will be allowed.)	Quantity	Total Cost		
1. LOGO (Create)	1 Job	\$		
2. TAGLINE (Create)	1 Job	\$		
3. Website Branding Recommendations	1 Job	\$		
4. Power Point Slide Deck	1 Job	\$		
5. Reentry Unit Launch Plan 1 Job		\$		
TOTAL COST OF PROPOSAL for evaluation purposes				

Business Name ( <i>print</i> ):	 	
Print Name:		

Authorized Representative: \_\_\_\_\_

Signature

# **PROPOSAL RESPONSIVENESS CHECKLIST**

## Branding and Design Services IRFP # 20-21-0100

Offerors are encouraged to use this checklist in preparation of proposals. This checklist may not be all inclusive of the items required to be submitted in the proposal. In case of a conflict between this checklist and the IRFP, the requirements of the IRFP will prevail.

Offerors who do not respond to each item as specified below may be considered "non-responsive" and the proposal may not be accepted for evaluation and possible award of contractual services.

Description	$\checkmark$
Proposal ( <i>sealed</i> ) received by <b>2:00 p.m. July 10, 2020</b> in the office of the procurement officer	
Proposal (one copy)	
Alaska Business License	
Proposed Cost Form (Attachment 1)	
Alaska Business License	
Receipt Acknowledgement	
Offeror Information & Assurance Form ( <i>signed &amp; notarized</i> )	
Conflict of Interest Statement & Litigation History Statement	
Statement of Understanding & Plan for Service	
Qualifications and Experience	
Professional licensing or certification requirements (copies provided if applicable)	
Federal Debarment Form /Statement	
Resume/s & 3 References	

#### **Attachment 3**

## **IRFP RECEIPT ACKNOWLEDGMENT FORM**

## **Branding and Design Services**

IRFP # 20-21-0100

ISSUED

June 30, 2020

I have received the above specified RFP and

**DO** INTEND TO RESPOND WITH A PROPOSAL

DO NOT INTEND TO RESPOND WITH A PROPOSAL

\* \* \* \* \* \*

AGENCY/INDIVIDUAL Name	
Address:	
Phone:	
Fax:	
Email:	
SIGNATURE	DATE

#### Attachment 4

#### OFFEROR INFORMATION AND ASSURANCE FORM

Request for Proposals #20-21-0100 Department of Corrections

Contra	on of Project: ct to Begin on or about: ct to End on or about:	Branding and Design Services Statewide August 1, 2020 June 30, 2021			
A.	Offeror's (Agency or Individua	al) Name:			
В.					
	Telephone Number:	Fax:	E-Mail:		
C.	Status: For Profit:	Non-Profit: Other	:		
D.		mber holder? YES / NO (circle	,		
E.	Internal Revenue or Social S	ecurity Number:			
F.	Professional Registration Number (if applicable):				
G.	Recipient Contact Person:				
H.	Authorized Representative:				
I.	TERMS AND CONDITIONS: By signature on this page, the Offeror certifies that it is complying with all terms and conditions set out in this RFP.				
J.	The Offeror(s), by execution of the <b>Offeror Information &amp; Assurance Form</b> , agrees to be bound by the terms of the RFP and proposal for a period of not less than ninety (90) days after the proposal due date.				
	r's Authorized Signature and be sworn before a notary pub		Date (Month, Day and Year)		
Sworn	to and subscribed before me	this day of	, 20		
			NOTARY PUBLIC		
		My commission expires			

\* Proposals must be signed by an individual authorized to bind the offeror to its provisions.

# <u>EXAMPLE</u>: STANDARD AGREEMENT FORM FOR PROFESSIONAL SERVICES Attachment #5.1 The parties' contract comprises this Standard Agreement Form, as well as its referenced Articles and their associated Appendices.

1. Agency Contract Number	2. DGS Solicitation Number	er 3. Financial Codir	וg	4. Agency Ass	igned Encumbrance Number
5. Vendor Number	6. Project/Case Number	7	. Alaska Business Lice	nse Number	
This contract is between the State	e of Alaska,				
8. Department of	Division				hereafter the State, and
9. Contractor					hereafter the Contractor
Mailing Address	Street or P.O. Box	City		State	ZIP+4
ARTICLE 2.       Performance of Service:         2.1       Appendix A (General Provisions), Articles 1 through 16, governs the performance of services under this contract.         2.2       Appendix B sets forth the liability and insurance provisions of this contract.         2.3       Appendix C sets forth the services to be performed by the contractor.         ARTICLE 3.       Period of Performance: The period of performance for this contract begins, and ends         ARTICLE 4.       Considerations:         4.1       In full consideration of the contractor's performance under this contract, the State shall pay the contractor a sum not to exceed \$					, and um not to exceed
Mailing Address		Attention:			
12. CONT	TRACTOR				
Name of Firm Signature of Authorized Representati Typed or Printed Name of Authorized Title	documents against fur encumbere in the appr knowingly r or knowingl impair the	<ul> <li>14. CERTIFICATION: I certify that the facts herein and on supporting documents are correct, that this voucher constitutes a legal charge against funds and appropriations cited, that sufficient funds are encumbered to pay this obligation, or that there is a sufficient balance in the appropriation cited to cover this obligation. I am aware that to knowingly make or allow false entries or alternations on a public record, or knowingly destroy, mutilate, suppress, conceal, remove or otherwise impair the verity, legibility or availability of a public record constitutes tampering with public records punishable under AS 11.56.815820.</li> </ul>			
	-			and including dismissal.	
13.         CONTRAC           Department/Division	TING AGENCY Date	Signature of Head	of Contracting Agency	or Designee	Date
Signature of Project Director	Typed or Printed N	Typed or Printed Name			
Typed or Printed Name of Project Dir	Title	Title			
Title					

NOTICE: This contract has no effect until signed by the head of contracting agency or designee.

#### Attachment 5.2

#### **APPENDIX A** GENERAL PROVISIONS

#### Article 1. Definitions.

- 1.1 In this contract and appendices, "Project Director" or "Agency Head" or "Procurement Officer" means the person who signs this contract on behalf of the Requesting Agency and includes a successor or authorized representative.
- 1.2 "State Contracting Agency" means the department for which this contract is to be performed and for which the Commissioner or Authorized Designee acted in signing this contract.

#### Article 2. Inspections and Reports.

- 2.1 The department may inspect, in the manner and at reasonable times it considers appropriate, all the contractor's facilities and activities under this contract.
- 2.2 The contractor shall make progress and other reports in the manner and at the times the department reasonably requires.

#### Article 3. Disputes.

3.1 If the contractor has a claim arising in connection with the contract that it cannot resolve with the State by mutual agreement, it shall pursue the claim, if at all, in accordance with the provisions of AS 36.30.620 – 632.

#### Article 4. Equal Employment Opportunity.

- 4.1 The contractor may not discriminate against any employee or applicant for employment because of race, religion, color, national origin, or because of age, disability, sex, marital status, changes in marital status, pregnancy or parenthood when the reasonable demands of the position(s) do not require distinction on the basis of age, disability, sex, marital status, changes in marital status, pregnancy, or parenthood. The contractor shall take affirmative action to insure that the applicants are considered for employment and that employees are treated during employment without unlawful regard to their race, color, religion, national origin, ancestry, disability, age, sex, marital status, changes in marital status, pregnancy or parenthood. This action must include, but need not be limited to, the following: employment, upgrading, demotion, transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training including apprenticeship. The contractor shall post in conspicuous places, available to employees and applicants for employment, notices setting out the provisions of this paragraph.
- 4.2 The contractor shall state, in all solicitations or advertisements for employees to work on State of Alaska contract jobs, that it is an equal opportunity employer and that all qualified applicants will receive consideration for employment without regard to race, religion, color, national origin, age, disability, sex, marital status, changes in marital status, pregnancy or parenthood.
- 4.3 The contractor shall send to each labor union or representative of workers with which the contractor has a collective bargaining agreement or other contract or understanding a notice advising the labor union or workers' compensation representative of the contractor's commitments under this article and post copies of the notice in conspicuous places available to all employees and applicants for employment.
- 4.4 The contractor shall include the provisions of this article in every contract and shall require the inclusion of these provisions in every contract entered into by any of its subcontractors, so that those provisions will be binding upon each subcontractor. For the purpose of including those provisions in any contract or subcontract, as required by this contract, "contractor" and "subcontractor" may be changed to reflect appropriately the name or designation of the parties of the contract or subcontract.
- 4.5 The contractor shall cooperate fully with State efforts which seek to deal with the problem of unlawful discrimination, and with all other State efforts to guarantee fair employment practices under this contract, and promptly comply with all requests and directions from the State Commission for Human Rights or any of its officers or agents relating to prevention of discriminatory employment practices.
- 4.6 Full cooperation in paragraph 4.5 includes, but is not limited to, being a witness in any proceeding involving questions of unlawful discrimination if that is requested by any official or agency of the State of Alaska; permitting employees of the contractor to be witnesses or complainants in any proceeding involving questions of unlawful discrimination, if that is requested by any official or agency of the State of Alaska; participating in meetings; submitting periodic reports on the equal employment aspects of present and future employment; assisting inspection of the contractor's facilities; and promptly complying with all State directives considered essential by any office or agency of the State of Alaska to insure compliance with all federal and State laws, regulations, and policies pertaining to the prevention of discriminatory employment practices.
- 4.7 Failure to perform under this article constitutes a material breach of contract.

#### Article 5. Termination.

The Project Director, by written notice, may terminate this contract, in whole or in part, when it is in the best interest of the State. In the absence of a breach of contract by the contractor, the State is liable only for payment in accordance with the payment provisions of this contract for services rendered before the effective date of termination.

#### Article 6. No Assignment or Delegation.

The contractor may not assign or delegate this contract, or any part of it, or any right to any of the money to be paid under it, except with the written consent of the Project Director and the Agency Head.

#### Article 7. No Additional Work or Material.

No claim for additional services, not specifically provided in this contract, performed or furnished by the contractor, will be allowed, nor may the contractor do any work or furnish any material not covered by the contract unless the work or material is ordered in writing by the Project Director and approved by the

Agency Head.

#### Article 8. Independent Contractor.

The contractor and any agents and employees of the contractor act in an independent capacity and are not officers or employees or agents of the State in the performance of this contract.

#### Article 9. Payment of Taxes.

As a condition of performance of this contract, the contractor shall pay all federal, State, and local taxes incurred by the contractor and shall require their payment by any Subcontractor or any other persons in the performance of this contract. Satisfactory performance of this paragraph is a condition precedent to payment by the State under this contract.

#### Article 10. Ownership of Documents.

All designs, drawings, specifications, notes, artwork, and other work developed in the performance of this agreement are produced for hire and remain the sole property of the State of Alaska and may be used by the State for any other purpose without additional compensation to the contractor. The contractor agrees not to assert any rights and not to establish any claim under the design patent or copyright laws. Nevertheless, if the contractor does mark such documents with a statement suggesting they are trademarked, copyrighted, or otherwise protected against the State's unencumbered use or distribution, the contractor agrees that this paragraph supersedes any such statement and renders it void. The contractor, for a period of three years after final payment under this contract, agrees to furnish and provide access to all retained materials at the request of the Project Director. Unless otherwise directed by the Project Director, the contractor may retain copies of all the materials.

#### Article 11. Governing Law; Forum Selection

This contract is governed by the laws of the State of Alaska. To the extent not otherwise governed by Article 3 of this Appendix, any claim concerning this contract shall be brought only in the Superior Court of the State of Alaska and not elsewhere.

#### Article 12. Conflicting Provisions.

Unless specifically amended and approved by the Department of Law, the terms of this contract supersede any provisions the contractor may seek to add. The contractor may not add additional or different terms to this contract; AS 45.02.207(b)(1). The contractor specifically acknowledges and agrees that, among other things, provisions in any documents it seeks to append hereto that purport to (1) waive the State of Alaska's sovereign immunity, (2) impose indemnification obligations on the State of Alaska, or (3) limit liability of the contractor for acts of contractor negligence, are expressly superseded by this contract and are void.

#### Article 13. Officials Not to Benefit.

Contractor must comply with all applicable federal or State laws regulating ethical conduct of public officers and employees.

#### Article 14. Covenant Against Contingent Fees.

The contractor warrants that no person or agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee except employees or agencies maintained by the contractor for the purpose of securing business. For the breach or violation of this warranty, the State may terminate this contract without liability or in its discretion deduct from the contract price or consideration the full amount of the commission, percentage, brokerage or contingent fee.

#### Article 15. Compliance.

In the performance of this contract, the contractor must comply with all applicable federal, state, and borough regulations, codes, and laws, and be liable for all required insurance, licenses, permits and bonds.

#### Article 16. Force Majeure:

The parties to this contract are not liable for the consequences of any failure to perform, or default in performing, any of their obligations under this Agreement, if that failure or default is caused by any unforeseeable Force Majeure, beyond the control of, and without the fault or negligence of, the respective party. For the purposes of this Agreement, Force Majeure will mean war (whether declared or not); revolution; invasion; insurrection; riot; civil commotion; sabotage; military or usurped power; lightning; explosion; fire; storm; drought; flood; earthquake; epidemic; quarantine; strikes; acts or restraints of governmental authorities affecting the project or directly or indirectly prohibiting or restricting the furnishing or use of materials or labor required; inability to secure materials, machinery, equipment or labor because of priority, allocation or other regulations of any governmental authorities.

# EVALUATION CRITERIA AND CONTRACTOR SELECTION

### THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

### 5.01 UNDERSTANDING OF THE PROJECT (15%)

#### Proposals will be evaluated against the questions set out below:

- 1) How well has the offeror demonstrated a thorough understanding of the purpose and scope of the project?
- 2) How well has the offeror identified pertinent issues and potential problems related to the project?
- 3) To what degree has the offeror demonstrated an understanding of the deliverables the state expects it to provide?
- 4) Has the offeror demonstrated an understanding of the state's time schedule and can meet it?

#### TOTAL POINTS FOR SECTION 5.01

## 5.02 METHODOLOGY USED FOR THE PROJECT (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) How comprehensive is the methodology and does it depict a logical approach to fulfilling the requirements of the IRFP?
- 2) How well does the methodology match and achieve the objectives set out in the IRFP?
- 3) Does the methodology interface with the time schedule in the IRFP?

TOTAL POINTS FOR SECTION 5.02

## 5.03 MANAGEMENT PLAN FOR THE PROJECT (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) How well does the management plan support all of the project requirements and logically lead to the deliverables required in the IRFP?
- 2) How well is accountability completely and clearly defined?
- 3) Is the organization of the project team clear?
- 4) How well does the management plan illustrate the lines of authority and communication?
- 5) To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the contract?
- 6) Does it appear that the offeror can meet the schedule set out in the IRFP?
- 7) Has the offeror gone beyond the minimum tasks necessary to meet the objectives of the IRFP?
- 8) To what degree is the proposal practical and feasible?
- 9) To what extent has the offeror identified potential problems?

#### TOTAL POINTS FOR SECTION 5.03

## 5.04 EXPERIENCE AND QUALIFICATIONS (10%)

#### Proposals will be evaluated against the questions set out below:

- 1) Questions regarding the personnel:
  - a) Do the individuals assigned to the project have experience on similar projects?

- b) Are resumes complete and do they demonstrate backgrounds that would be desirable for individuals engaged in the work the project requires?
- c) How extensive is the applicable education and experience of the personnel designated to work on the project?
- 2) Questions regarding the firm and subcontractor (if used):
  - a) How well has the firm demonstrated experience in completing similar projects on time and within budget?
  - b) How successful is the general history of the firm regarding timely and successful completion of projects?
  - c) Has the firm provided letters of reference from previous clients?
  - d) If a subcontractor will perform work on the contract, how well do they measure up to the evaluation used for the offeror?

#### TOTAL POINTS FOR SECTION 5.04

## 5.05 CONTRACT COST (50%)

Overall, a minimum of 50% of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 6.11.

#### **Converting Cost to Points**

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 6.15.

#### TOTAL POINTS FOR SECTION 5.05

# SEC 5.06 SMALL & MINORITY FIRM, WOMEN BUSNIESS ENTERPRISE, AND LABOR SURPLUS AREA FIRM (5%) (Federal Grant Funds)

If an offeror qualifies for this Preference, the offeror will receive the 5% preference of the total available points. This amount will be added to the overall evaluation score if qualified. (Scored as 0 or 5 points if qualified.)

#### TOTAL POINTS FOR SECTION 5.06

TOTAL POINTS

#### Attachment 7

### STATE OF ALASKA DEPARTMENT OF CORRECTIONS POLICIES AND PROCEDURES

## Code of Ethical Professional Conduct #202.01

https://doc.alaska.gov/pnp/pdf/202.01.pdf

Standards of Conduct #202.15

https://doc.alaska.gov/pnp/pdf/202.15.pdf

#### DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS (See Instructions Below)

Pursuant to Federal regulations on debarment and suspension implemented at 2 C.F.R. Part 2867, and to other related requirements, the contractor certifies, with respect to prospective participants in a primary tier "covered transaction," as defined at 2 C.F.R. § 2867.20(a), that neither it nor any of its principals—

(a) is presently debarred, suspended, proposed for debarment, declared ineligible, sentenced to a denial of Federal benefits by a State or Federal court, or voluntarily excluded from covered transactions by any Federal department or agency;

(b) has within a three-year period preceding this contract been convicted of a felony criminal violation under any Federal law, or been convicted or had a civil judgment rendered against it for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, tribal, or local) transaction or private agreement or transaction;

Violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion or receiving stolen property, making false claims, or obstruction of justice, or commission of any offense indicating a lack of business integrity or business honesty that seriously and directly affects its (or its principals') present responsibility;

(c) is presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, tribal, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and/or

(d) has within a three-year period preceding this contract had one or more public transactions (Federal, State, tribal, or local) terminated for cause or default.

Where the contractor is unable to certify to any of the statements in this certification, it shall attach an explanation to this certification. Where the contractor or any of its principals was convicted, within a three-year period preceding this certification, of a felony criminal violation under any Federal law, the contractor also must disclose such felony criminal conviction in writing.

#### CONTRACTOR

Name of Firm

Certifying Official's Signature

Date

cc: Procurement File

Grant Manager

#### INSTRUCTIONS

- 1. By signing and submitting this proposal, the prospective primary participant is providing the certification set out below.
- 2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. The prospective participant shall submit an explanation of why it cannot provide the certification set out below. The certification or explanation will be considered in connection with the department or agency's determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
- 3. The certification in this clause is a material representation of fact upon which reliance was placed when the department or agency determined to enter into this transaction. If is is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.
- 4. The prospective primary participant shall provide immediate written notice to the department or agency to which this proposal is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 5. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549. You may contact the department or agency to which this proposal is submitted for assistance in obtaining a copy of those regulations (13 CFR Part 145).
- 6. The prospective primary participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency entering into this transaction.
- 7. The prospective primary participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion--Lower Tier Covered Transactions," provided by the department or agency entering into this covered transaction, without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 8. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the ineligibility of its principals. Each participant may, but is not required to, check the Non-procurement List.
- 9. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 10. Except for transactions authorized under paragraph 6 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.