

STATE OF ALASKA RFP # 2020-0300-4470

Amendment 6

Release Date 02/25/2020

RFP DEADLINE FOR RECEIPT OF PROPOSALS: Tuesday, March 3rd, 2020

2 AAC 12.295 allows the Procurement Officer to amend an RFP after receipt of proposals if there is a need for any substantial clarification of or material change in the RFP. This amendment is being issued under that authority. By enacting this Amendment, the RFP is reopened and new applicants are eligible to apply.

NOTE: Prior applicants who have already submitted the required information do not need to resubmit. New applicants must submit both cost and narrative proposals to be responsive.

Cost in the original RFP was a simple multiplier without connection to the scope of work. RFP Amendment 4 revised the cost methodology to incorporate scope through flat fees. While elements a) and b) of Amendment 4 fit well with a flat fee method, items c) and d) did not due to too many unknown factors. A hybrid of the original cost method and the revised method will provide the State with the most accurate projection of costs. Each cost element will be evaluated separately with the maximum number of points for each element given to the lowest offeror. Cost accounts for 30% of the weight of evaluation and is revised as follows.

AMENDED SEC 4.05 COST PROPOSAL IS AMENDED:

- 20% of proposer's cost evaluation will derive from the hourly rates of all attorneys proposed in the Narrative proposal. The lowest amount will receive 20 points. Other proposers will be awarded points in relation to the lowest amount.

*For the purposes of evaluation only, this element of cost will be determined according to the following formula:
(Hourly rate of Lead attorney X 200) + (Average Hourly Rate of Senior Attorneys x 100) +
(Average Hourly Rate of Junior Attorneys/ Associates x 100) = Points awarded for this element according to
following formula: lowest proposer cost divided by proposer's cost X 20*

- 10% of proposers cost evaluation will derive from the following two scenarios which will then become part of that firm's pricing schedule should the contract be awarded to them. *Lowest price will receive 10 points with other proposers receiving points in relation lowest proposer cost divided by proposer's cost X 20*

- Provide a flat cost to complete the Financial Disclosure Questionnaire for current and prospective leaseholders required in Sec. 3.01 of the RFP.** The Questionnaire is intended to obtain information from prospective and current leaseholders sufficient to identify ownership structure for purposes of determining if the lease transaction is subject to CFIUS jurisdiction. The completed work product needs to be ready for integration with the Airport's existing land lease applications. \$ _____*
- Provide a flat cost for CFIUS issue analysis to determine if a voluntary CFIUS submission should be made for a covered land lease to a foreign entity providing ground-handling services for jet aircraft.** (Assume the prospective tenant/foreign entity is organized within a NATO state that is not on the proposed "whitelist.") \$ _____*

NEW DEADLINE FOR RECEIPT OF PROPOSALS: The new Deadline for Receipt of Proposals is 4pm Alaska Time on Tuesday, March 3, 2020.

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