

STATE OF ALASKA RFP # 2020-0300-4470

Amendment 4

Release Date 02/05/2020

RFP DEADLINE FOR RECEIPT OF PROPOSALS: Tuesday, February 11, 2020

2 AAC 12.295 allows the Procurement Officer to amend an RFP after receipt of proposals if there is a need for any substantial clarification of or material change in the RFP. This amendment is being issued under that authority. Cost in the original RFP was a simple multiplier without connection to the scope of work. The new cost methodology below is based on the scope.

1. AMENDED SEC 4.05 COST PROPOSAL IS AMENDED:

A. COST PROPOSAL

Cost proposals must include the hourly rates of all attorneys proposed in the Narrative proposal.

~~For the purposes of evaluation only, proposal price will be determined according to the following formula:~~

~~(Hourly rate of Lead attorney X 200) + (Average Hourly Rate of Senior Attorneys x 100) +~~

~~(Average Hourly Rate of Junior Attorneys/Associates x 100) = Proposal Price~~

Proposers will provide prices for the following scenarios which will then become part of that firm's pricing schedule should the contract be awarded to them. For RFP evaluative purposes, the four amounts will be added together and the offeror with the lowest cost will receive the most points (30). The formula in SEC 6.14 will then be applied to convert cost to points.

- a. **Provide a flat cost to complete the Financial Disclosure Questionnaire for current and prospective leaseholders required in Sec. 3.01 of the RFP.** The Questionnaire is intended to obtain information from prospective and current leaseholders sufficient to identify ownership structure for purposes of determining if the lease transaction is subject to CFIUS jurisdiction. The completed work product needs to be ready for integration with the Airport's existing land lease applications. \$_____
- b. **Provide a flat cost for CFIUS issue analysis to determine if a voluntary CFIUS submission should be made for a covered land lease to a foreign entity providing ground-handling services for jet aircraft.** *(Assume the prospective tenant/foreign entity is organized within a NATO state that is not on the proposed "whitelist.")* \$_____
- c. **Provide a flat cost to prepare a voluntary CFIUS notice for the foreign entity covered transaction described in the preceding paragraph.** \$_____
- d. **Provide a flat cost for CFIUS issue analysis and preparation of a voluntary CFIUS declaration for a land lease to a Chinese-owned tenant providing high-turnover freight handling services and temporary storage (less than 12 hours) at ANC.** *(Assume that you will prepare the Airport Manager and General Counsel for one face-to-face meeting with CFIUS and that you will participate in that meeting.)* \$_____

2. **NEW DEADLINE FOR RECEIPT OF PROPOSALS:** The new Deadline for Receipt of Proposals is 4pm Alaska Time on Tuesday, February 11, 2020.

Department of Law, Administrative Services Division
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