CENTRAL REGION

Lot No. 1(A & B): Sodium Chloride, Type 1, Grade 1 per Specification No. 1 (Delivered in bladders and bags)

LOT 1(A) - Delivered in bladders- size determined by Bidder

F.O.B. Point	Bidder Determined <u>Bladder Size in lbs.</u>	<u>Mark For</u>	Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Bethel Dillingham Dock		Bethel Dillingham	60 60	\$ \$	\$ \$	<u>First Barge</u> <u>May 1, 2020</u>	<u>August 14, 2020</u> <u>August 3, 2020</u>
Lot 1(A) Totals:		Total Tonnage:	<u>120</u>				
			Total Extended	Price Lot 1(A):	\$		
LOT 1(B) - Deliver	ed in bags						
F.O.B. Point	Identify Bag <u>Size in Ibs.</u>	<u>Mark For</u>	Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Quartz Creek		Quartz Creek	1	\$	\$	July 1, 2020	August 14, 2020
Lot 1(B) Totals:		Total Tonnage:	<u>1</u>				
Indicate num	ber of bags per pallet:		Total Extended	Price Lot 1(B):	\$		
		Gran	d Total Extended Pi	rice Lot 1(A+B):	\$		
Ν	Manufacturer & Brand: (The Bidder's failure		ation may cause the bid	to be rejected as no	n-responsive)		NaCl:%

CENTRAL REGION (cont.)

Lot No. 2(A& B): Calcium Chloride, Type S (Pellets) per Specification No. 3 (Delivered in bladders and bags)

Lot 2(A): Delivered in bladders- size determined by Bidder

	Bidder Determined		Quantity		Total Extended	Deliver Not	Deliver No
F.O.B. Point	<u>Bladder Size in lbs.</u>	<u>Mark For</u>	<u>(Tons)</u>	Price/Tn	Price	Before	Later Than
Anchorage		Anchorage	39	\$	\$	July 1, 2020	August 14, 2020
Bethel		Bethel M&O	10	\$	\$	First Barge	June 5, 2020
Dillingham Dock		Dillingham	6	\$	\$	May 1, 2020	June 5, 2020
Homer Hwys Shop		Homer Hwys Shop	10	\$	\$	July 1, 2020	August 14, 2020
Ninilchik		Ninilchik M&O	10	\$	\$	July 1, 2020	August 14, 2020
Seward Crown Pt.		Seward Crown Pt.	5	\$	\$	July 1, 2020	August 14, 2020
Soldotna		Soldotna	30	\$	\$	July 1, 2020	August 14, 2020
Lot 2(A) Totals:		Total Tonnage:	<u>110</u>				

Total Extended Price Lot 2(A):

Lot 2(B): Delivered in bags

F.O.B. Point	Identify Bag <u>Size in Ibs.</u>	Mark For	Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Girdwood		Girdwood M&O	1	\$	\$	July 1, 2020	August 14, 2020
Seward		Crown Pt. M&O	1	\$	\$	July 1, 2020	August 14, 2020
Quartz Creek		Quartz Creek M&O	1	\$	\$	July 1, 2020	August 14, 2020
Lot 2(B) Totals:		Total Tonnage:	<u>3</u>				
			Total Extende	d Price Lot 2(B):	\$		
Indicate numbe	r of bags per pallet:						
		Grand 7	Fotal Extended P	rice Lot 2(A+B):	\$		
Ma	anufacturer & Brand	:					CaCl:%

CENTRAL REGION (Cont.)

Lot No. 3 (A-C): Prilled Urea per Specification No. 4 (Delivered in bulk [40' vans with conveyor only] and bladders)

LOT 3(A) Delivered in bulk - see van specifications below

F.O.B. Point	<u>Van size</u>	Mark For	Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Homer Airport	*40' w/conveyor	Homer Airport	40	\$	\$	July 1, 2020	December 31, 2020

* 40' or less with conveyor. Contact Kevin Jones at 235-5217 or cell: 399-4069 with questions.

Lot 3(B) Delivered in Bulk (As-Needed Quantities):

				Total Extended					
F.O.B. Point	Van size	Mark For	Minimum Order	Price/Tn	Price	Deliver:			
Homer Airport	*40' w/conveyor	Homer Airport	60 tons	\$	\$	30 days ARO	*ARO: after receipt of order		

LOT 3(C): Delivered in bladders- size determined by Bidder

	Bidder Determined		Quantity		Total Extended	Deliver Not	Deliver No
F.O.B. Point	Bladder Size in lbs.	Mark For	<u>(Tons)</u>	Price/Tn	Price	Before	Later Than
Aniak		Aniak	30	\$	\$	May 1, 2020	August 3, 2020
Dillingham Dock		Dillingham	40	\$	\$	May 1, 2020	August 14, 2020
McGrath		McGrath	30	\$	\$	First Barge	September 11, 2020
Seward		Seward	6	\$	\$	July 1, 2020	August 14, 2020
		_					
Lot 3 Totals:		Total Tonnage:	<u>106</u>				
			Total Extende	d Price Lot 3(C):	\$		
		Grand T	otal Extended Pric	e Lot 3(A+B+C):	\$		

Manufacturer & Brand:

Nitrogen:____%

NORTHERN REGION

Lot No. 4: Sodium Chloride, Type 1, Grade 1 per Specification No. 1 (Delivered in 2000# bladders)												
LOT 4 - Delivered in	2000# bladders	only										
F.O.B. Point	Bladder Size <u>in lbs.</u>	Mark For	Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>					
Trims	2000#	Trims	10	\$	\$	July 6, 2020	<u>August 21, 2020</u>					
Lot 4 Totals:		Total Tonnage:	<u>10</u>									
			Total Exten	ded Price Lot 4:	\$							
	nufacturer & Brand						NaCl:%					
(1	(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)											

NORTHERN REGION (Cont.)

Lot No. 5(A - C): Prill	led Urea per Specific	ation No. 4 (Delivered	l in bulk)				
LOT 5(A & B): Del	livered in Bulk (Fi	irm Quantity Orde	r - Two Deliveries)				
	(Construction of the second	Quantity		Total Extended	Deliver Not	Deliver No
F.O.B. Point	<u>Van size</u>	Mark For	(Tons)	Price/Tn	Price	Before	Later Than
Lot 5(A): 1ST DELIV	ERY						
Cordova	*40' w/conveyor	Cordova	30	\$	_ \$	October 20, 2020	October 31, 2020
Valdez Airport		Valdez Airport	25	\$	\$	October 20, 2020	October 31, 2020
Lot 5(B): 2ND DELIV	ERY						
Cordova	*40' w/conveyor	Cordova	30	\$	\$	December 14, 2020	December 28, 2020
Valdez Airport		Valdez Airport	25	\$	\$	December 14, 2020	December 28, 2020
Lot 5(A & B) Total	s:	Total Tonnage:	<u>110</u>				
			Total Extended P	rice Lot 5 (A + B)	: \$		
Lot 5(C) Delivered	in Bulk (As-Need	led Quantities):					
		- ,	Minimum Order		Total Extended		
F.O.B. Point	<u>Van size</u>	Mark For	<u>(tons)</u>	Price/Tn	Price	Deliver:	
Cordova	*40' w/conveyor	Cordova	30	\$	\$	30 days ARO	ARO: after receipt of order
Valdez Airport	2	Valdez Airport	25	\$	\$	30 days ARO	ľ
			Total Extend	ed Price Lot 5(C)	: \$		
		Grand	Total Extended Price	e - Lot 5(A - C)	: \$		
1	Manufacturer & Brand	1:					Nitrogen:%

NaCl:

%

SOUTHCOAST REGION

Lot No. 6: Sodium Chloride; Type 1, Grade 1; per Specification No. 1 (Delivered in bladders)

LOT 6 - Delivered in bladders- size determined by Bidder

<u>F.O.B. Point</u>	Bidder Dtermined <u>Bladder Size in Ibs.</u>	Mark For	Quantity <u>(Tons)</u>	<u>Price/Tn</u>	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Hoonah Ketchikan Klawock King Salmon Kodiak Skagway	2500 2500	Hoonah Ketchikan Klawock King Salmon Kodiak Skagway	20 100 80 80 200 100	\$ \$ \$ \$ \$	\$ \$ \$ \$ \$	July 1, 2020 July 1, 2020 July 1, 2020 July 1, 2020 July 1, 2020 July 1, 2020	October 31, 2020 October 31, 2020 October 31, 2020 October 31, 2020 October 31, 2020 October 31, 2020
Yakutat		Yakutat	25	\$	\$	July 1, 2020	October 31, 2020
Lot 6 Totals:		Total Tonnage:	<u>605</u> Total Exter	nded Price Lot 6:	\$		

(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)

Lot No. 7: Sodium Chloride; Type 1, Grade 1; (natural) per Specification No. 2 (Delivered in bladders)

LOT 7 - Delivered in bladders - size determined by Bidder

Manufacturer & Brand:

<u>F.O.B. Point</u>	Bidder Determined <u>Bladder Size in lbs.</u>	<u>Mark For</u>	Quantity <u>(Tons)</u>	<u>Price/Tn</u>	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Illiamna		Illiamna	6	\$	\$	July 1, 2020	October 31, 2020
Lot 7 Totals:	Т	otal Tonnage:	<u>6</u>				
			Total Extended Pr	ice - Lot 7:	\$		
	Manufacturer & Brand:						NaCl:%

SOUTHCOAST REGION (Cont.)

Lot No. 8(A&B): Calcium Chloride Type S, (Pellet) per Specification No. 3 (Delivered in bladders and bags)

LOT 8(A) - Delivered in bladders- size determined by Bidder

F.O.B. Point	Bidder Determinec <u>Bladder Size in Ibs</u>		Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Skagway		Skagway	60	\$	\$	July 1, 2020	October 31, 2020
Lot 8(A) Totals:		Total Tonnage:	<u>60</u>				
			Total Extended Pr	rice - Lot 8(A):	\$		
LOT 8(B) - Delive	red in bags- size de	etermined by Bidd	ler				
F.O.B. Point	Bidder Determined <u>Bag Size in lbs.</u>	l <u>Mark For</u>	Quantity <u>(Tons)</u>	Price/Tn	Total Extended <u>Price</u>	Deliver Not <u>Before</u>	Deliver No <u>Later Than</u>
Haines		Haines	1.25	\$	\$	<u>July 1, 2020</u>	<u>October 31, 2020</u>
Lot 8(B) Totals:		Total Tonnage:	<u>1.25</u>				
			Total Extended Pr	rice - Lot 8(B):	s		
Indicate num	nber of bags per pallet		_				
		Grand	Total Extended Price	e - Lot 8 (A <mark>&B</mark>):	\$		
	Manufacturer & Brand (The Bidder's failur		mation may cause the bid	to be rejected as no	n-responsive)		_CaCl:%

SOUTHCOAST REGION (Cont.)

Lot No. 9(A): Prilled Urea per Specification No. 4 (Delivered in bulk [40' vans with conveyor only] and bladders)

Lot 9(A) - Delivered in bladders- size determined by Bidder

	Bidder Determined		Quantity		Total Extended	Deliver Not	Deliver No
F.O.B. Point	Bladder Size in lbs.	<u>Mark For</u>	<u>(Tons)</u>	Price/Tn	Price	Before	Later Than
Adak		Adak	20	\$	\$	July 1, 2020	October 31, 2020
Cold Bay		Cold Bay*	50	\$	\$	July 1, 2020	October 31, 2020
Illiamna		Illiamna	8	\$	\$	July 1, 2020	October 31, 2020
King Salmon		King Salmon	25	\$	\$	July 1, 2020	October 31, 2020
Klawock		Klawock	30	\$	\$	July 1, 2020	October 31, 2020
Kodiak		Kodiak	100	\$	\$	July 1, 2020	October 31, 2020
Petersburg		Petersburg	40	\$	\$	July 1, 2020	October 31, 2020
Sand Point		Sand Point	20	\$	\$	July 1, 2020	October 31, 2020
Unalaska		Unalaska	60	\$	\$	July 1, 2020	October 31, 2020
Wrangell		Wrangell	40	\$	\$	July 1, 2020	October 31, 2020
Yakutat		Yakutat	100	\$	\$	July 1, 2020	October 31, 2020
Lot 9(A) Totals:		Total Tonnage:	<u>473</u>				

Total Extended Price Lot 9(A:) \$_____

Manufacturer & Brand:

Nitrogen:_____

%

(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)

*Cold Bay shipping needs to include dock fare by Aleutian Island Services