

K. PRICE / COST SCHEDULE- AS REVISED BY AMENDMENT 1

The Offeror shall state prices in the units of issue of this RFP. Prices quoted for commodities or services must be in U.S. funds and include applicable federal duty, brokerage fees, packaging, and transportation cost to the FOB point so that upon transfer of title the commodity can be utilized, or the services can be provided, without further cost. All costs both direct and indirect must be identified in this RFP. Prices quoted in this RFP must be exclusive of Federal, State or Local Taxes. If the Offeror believes that certain taxes are payable by the University of Alaska, the Offeror may list such taxes separately, directly below the RFP price for the affected item.

A. DESCRIBE (OR ATTACH) FINANCIAL MODEL:

*Offeror shall not invoice for any amounts not specifically identified in the FINANCIAL MODEL

B. SIGNING BONUS/ GUARANTEED MINIMUM PAYABLE TO UAA: \$ _____

*Offeror shall include any applicable signing bonus or guaranteed minimum payable to UAA contained in the above FINANCIAL MODEL. If there is no signing bonus or guaranteed minimum, Offeror shall enter "N/A" or "Not Applicable".

NOTE: For evaluation purposes, the FINANCIAL MODEL shall be compared against the following UAA Athletics ticket sales data from Fiscal Years 2018 and 2019.

SPORT	FY19 Season Tickets	FY18 Season Tickets	FY19 Single Game Tickets	FY18 Single Game Tickets	FY19 TOTAL TICKET SALES	FY18 TOTAL TICKET SALES
Women's Volleyball	\$18,169	\$22,189	\$44,107	\$46,027	\$62,276	\$68,215
Women's Basketball	\$17,919	\$23,730	\$32,109	\$21,434	\$50,028	\$45,164
Men's Basketball	\$13,649	\$24,441	\$33,051	\$22,664	\$46,700	\$47,105
Women's Gymnastics	\$5,720	\$480	\$6,228	\$6,311	\$11,948	\$6,791
Men's Ice Hockey	\$78,093	\$104,351	\$90,270	\$88,922	\$168,363	\$193,273
GRAND TOTAL	\$133,550	\$175,190	\$205,765	\$185,359	\$339,316	\$360,549

OFFEROR / FIRM NAME: _____

SIGNATURE: _____

SIGNER'S NAME (PRINTED): _____

END K. PRICE / COST SCHEDULE- AS REVISED BY AMENDMENT 1