

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name DOYON

Name of Proposal Evaluation (PEC) Member ~~SEAN~~ DS

Date of Review 15 JAN 13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES Broke DOWN PLAN for specific points

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES Ref of Aiden (since 04) / CONOCO PHILLIPS (since 93) - TSA trained /
TSESORO (since 08) - PE Aiden - WA STORE / Alyesha PIRLINE (since 99) / Flint Hills since 01

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES MIN 5 STAFFORS for fill in / GRAPH for
COC / extra emp (NO COST) - SUPER

Evaluator's Point Total For Offeror's Profile and Business History

18

27
37

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES one extra/ benefits pkg.

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES VP - 25 yrs exp / WITH DIS 2010 / contract mgr - 30 yrs law enf - DIS - 00

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES SPECIFIC TO CONTRACT

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES TM programs / ATTACHED LICENSES

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES ATTACHED TRAINING PLAN

Evaluator's Point Total for Plan for Services

9

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES DURING JOB SPECIFIC / Annual

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES Transition MTG / Expectation notes / Fees & cgs
clients for life (all TM)

Evaluator's Point Total for Training and Quality Assurance Plan

10

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

NO ALASKAN?

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name DOYON

Name of Proposal Evaluation (PEC) Member ~~STW~~ JD

Date of Review 1-7-13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points

100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES PORTS, USSS

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES CONADO, ALYESKA

(-) AIRPORT HX

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES 7800 > 9.10 #?

ANC ofc

Evaluator's Point Total For Offeror's Profile and Business History

15

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES 'STANDBY'S' x 5 ≥ 1 YR EXP

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES SEC. DACT 6 YRS

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES + RAMP ASST WHEN REQUEST.

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES LICENSED

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES ⇒ SEC DACTR

Evaluator's Point Total for Plan for Services

7.5

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES ANNUAL REFRESH, COST SVC/REL.

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES

KPI, EXP. MFG, FRASH EYES

Evaluator's Point Total for Training and Quality Assurance Plan

8

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name Dayan Universal Services, LLC

Name of Proposal Evaluation (PEC) Member ~~XXXXXXXXXX~~ TT

Date of Review January 15, 2013

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points

100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES _____

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES Looks like 2 of the references were written by
the same person...

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES Yes

Evaluator's Point Total For Offeror's Profile and Business History

18

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES _____

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES _____

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES Nicely laid out

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES _____

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Plan for Services

9

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES _____

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Training and Quality Assurance Plan

9

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM
EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name GUARDSMAN

Name of Proposal Evaluation (PEC) Member ~~SEN~~ DS

Date of Review 15 JAN 13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES EST 1963 / NOT WORTH FOR SDA BUT FLEX - (SEE BELOW)

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES FEDER-SDA ADDRESS

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES MOE.W CHARGE - 06 RETRAINED MILITARY TECHNICAL REG. MGR
12 yrs US CAMP

Evaluator's Point Total For Offeror's Profile and Business History

18

Plan for Services -- 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES AWARD PROGRAM

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES SEE PREVIOUS

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES DETAILED REVIEW OF PLAN

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES INSURANCE PG. (14)

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

Evaluator's Point Total for Plan for Services

10

Training and Quality Assurance Plan -- 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES TRANSITION PLAN / AWARD TRAINING PLAN

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Training and Quality Assurance Plan

10

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points



If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name GUARDSMARK

Name of Proposal Evaluation (PEC) Member ~~JD~~ JD

Date of Review 1-7-13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points

100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES Exp & Real Ex

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES _____

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES JUNEAU DFC + Local mgmt

Evaluator's Point Total For Offeror's Profile and Business History

13

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES

low turnover

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES

Rel. Mgr since 2008 ; Client Svr. TBD

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES

Lead + Asst Lead 22 personnel

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES

Licensed

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

Lead → Reg Mgr

Evaluator's Point Total for Plan for Services

7

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES

4-step Learn/Develop

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES

QE + 3-phase process

Evaluator's Point Total for Training and Quality Assurance Plan

6

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name Guardsmark LLC

Name of Proposal Evaluation (PEC) Member [REDACTED] TT

Date of Review January 15, 2013

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points

100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES Fedex contract comparable in regards to
AOA access + credential verification

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES 2 out of 3 were specific enough to be appropriate

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES _____

Evaluator's Point Total For Offeror's Profile and Business History

15

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES _____

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES _____

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES _____

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES _____

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Plan for Services

8

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES _____

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Training and Quality Assurance Plan

9

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM
EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name NANA / PURCELL

Name of Proposal Evaluation (PEC) Member ~~SCOTT~~ DS

Date of Review 15 JAN 13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES FORMER IN 74 / NUMEROUS ALC CONTRACTS

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES BP SINCE 77 / CONCEPTUALS 90's

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES _____

Evaluator's Point Total For Offeror's Profile and Business History

19

39

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES UP 2005-2000 | 3 years membership after

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES a schedule of 1st 16.7 employees

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES Licenses listed at beginning

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

Evaluator's Point Total for Plan for Services

10

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES MAINTAIN same content

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES Thorough / Outlined

Evaluator's Point Total for Training and Quality Assurance Plan

10

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

10

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM
EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name NANA / PURCELL

Name of Proposal Evaluation (PEC) Member ~~JD~~ ID

Date of Review 1-7-13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES BP / North Side & Canada 6 yrs WPS

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES 3 yrs taken

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES AWK OK

Evaluator's Point Total For Offeror's Profile and Business History

15

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES

16.7 guards + reserve force

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES

Lead SPT = 12 APD

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES

~17 + Reserve

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES

LICENSED

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

Lead → Sgt Major ANK

Evaluator's Point Total for Plan for Services

7.5

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES

ongoing pub svs, fact Annual + Qtrly + Spec.

Exercises 1st Aid Mentally ill

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES

KPI QAT - CONVO

Evaluator's Point Total for Training and Quality Assurance Plan

9

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name NANA Management Services, LLC

Name of Proposal Evaluation (PEC) Member [REDACTED] TT

Date of Review January 15, 2013

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES _____

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES _____

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES _____

Evaluator's Point Total For Offeror's Profile and Business History

19

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES _____

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES _____

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES _____

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES _____

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Plan for Services

9

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES _____

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Training and Quality Assurance Plan

9

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name PHOENIX

Name of Proposal Evaluation (PEC) Member ~~STANLEY~~ DS

Date of Review 15 JAN 13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES 5

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES 2nd state - no info / 3rd state - SCOTT LIGHT-2011
YARMA-COAST 2005 / BAYVIEW MARY ROSEARCH 07-10

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES 6 KEEP SAME PREVIOUS

Evaluator's Point Total For Offeror's Profile and Business History

12

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES Recruitment incumbents / Recruitment - traditions.

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES 2 co-founders - ARGUS 13-02 / Founded in 03
Corporate idea - Retired military

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES 600000 - contingency included

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES Infrastructure for transition? - Email
Business license for security? - exp 2012

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Plan for Services

4

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES ATTACHED TRAINING - SPECIFIC?

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES emphas - "weekly" meets

Evaluator's Point Total for Training and Quality Assurance Plan

4

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

~~Don't get?~~

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM
EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name PHOENIX P.S.

Name of Proposal Evaluation (PEC) Member ~~JD~~ ID

Date of Review 1-7-13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History -- 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES No Airport

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES _____

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES OK in ANL 350 OKs in Anch

Evaluator's Point Total For Offeror's Profile and Business History

18

Plan for Services -- 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES

P/T fiks

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES

Corp. Trng / C.O.C. Pres
↳ 22 yrs USA

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES

2+ yrs security exp / open recruitment 9-12 wks
4+1 front + P/T / waiver for 4x10

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES

Silver track

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

Site Rep → Reg. Ops Mgr

Evaluator's Point Total for Plan for Services

5

Training and Quality Assurance Plan -- 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES

4 stage - pre-op
cust spec.
Ct
Adv

Cust Svc?

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES

PPC GA Mgr rpts to risk manager

Evaluator's Point Total for Training and Quality Assurance Plan

4.5

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name Phoenix Protective Corporation

Name of Proposal Evaluation (PEC) Member ~~XXXXXXXXXX~~ TT

Date of Review January 15, 2013

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES _____

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES _____

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES Not strong local support

Evaluator's Point Total For Offeror's Profile and Business History

10

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES _____

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES _____

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES Lack of local ^{management} representation long term

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES _____

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Plan for Services

8/

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES _____

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Training and Quality Assurance Plan

5

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name Securix

Name of Proposal Evaluation (PEC) Member ~~SECURITY~~ DS

Date of Review 15 JAN 13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES CURRENTLY HOLDING 1/2

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES SEE ABOVE / NO PHONE (X-RAY - GUARDS WITH IT FROM - SECURITY) /
JL PROPERTIES (?) / TSAIA - CURRENT / MOA - ARMED 7A / FPS - ARMED GUARDS AT FCD:
GSA

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES YES

Evaluator's Point Total For Offeror's Profile and Business History

15

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES

16 of 20 BEEN W/ CO SINCE 08 ^{at least}

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES

LEAD W/ CO SINCE 08 - BARNETT MGR - W/ CO SINCE 2011 (?) - ON SITE SINCE '12

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES

HR "TEAM" / SUPPORT OFFICE / BARNETT MGR - AREA VP - SITE SUPER

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES

INSURANCE (LIABILITY - BONDED?)

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

DEFINED AT SITE LEVEL & OFFICE MGMT

Evaluator's Point Total for Plan for Services

10

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES

SPECIFIC TO TRAINING

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES Schedule met?

Evaluator's Point Total for Training and Quality Assurance Plan

4

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

? Dislikes out?

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM
EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name SECURITAS

Name of Proposal Evaluation (PEC) Member ~~JD~~ JD

Date of Review 1-7-13

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES Hx 5 ANC etc / Airports

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES NEPT 8 / IL. POLITE, RESPECT / 5 Hx ANC

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES ANC etc / 21 x 116

Evaluator's Point Total For Offeror's Profile and Business History

14.5

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES

HIRED
≤ 2008 = 12

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES

4 YR TRAINER

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES

21 of 116

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES

LICENSED

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES

BRANCH → TSAIA

Evaluator's Point Total for Plan for Services

8

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES

NEW + VALY REFRESH

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES

FA/LPR Terrorism

NEW + VALY EXPM

KPI + REVIEW

Evaluator's Point Total for Training and Quality Assurance Plan

7.5

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points

100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.

Point Value for Alaskan Bidders in this Section -- 10 Points

100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS

PROPOSAL EVALUATION FORM

EVALUATION CRITERIA AND SCORING

All proposals will be reviewed for responsiveness and then evaluated using the criteria set out herein.

Person or Firm Name Securitas

Name of Proposal Evaluation (PEC) Member [REDACTED]

Date of Review January 15, 2013

RFP Number 2513H023 Unarmed Security Services for TSAIA

THE TOTAL NUMBER OF POINTS USED TO SCORE THIS PROPOSAL IS 100

Offeror Profile and Business History – 20 Percent

Maximum Point Value for this Section - 20 Points
100 Points x 20 Percent = 20 Points

Proposals will be evaluated against the questions set out below.

[a] How well has the offeror demonstrated the experience necessary to successfully accomplish the required services?

EVALUATOR'S NOTES _____

[b] Are the offeror's references appropriate, and do they detail a history of successfully accomplished projects of similar scope and nature?

EVALUATOR'S NOTES only one reference was detailed

[c] Are the offeror's resources (personnel, offices, training facilities, etc.) sufficient to successfully provide the required services?

EVALUATOR'S NOTES _____

Evaluator's Point Total For Offeror's Profile and Business History

12

Plan for Services – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] Does the plan for staffing, including recruitment and retention, depict a logical approach to fulfilling the requirements of the RFP?

EVALUATOR'S NOTES _____

[b] Do the key personnel appear qualified to provide necessary leadership to achieve the objectives set out in the proposal?

EVALUATOR'S NOTES _____

[c] Does the plan demonstrate adequate support personnel and infrastructure necessary to achieve the objectives set out in the RFP?

EVALUATOR'S NOTES _____

[d] To what extent does the offeror already have the hardware, software, equipment, and licenses necessary to perform the required services?

EVALUATOR'S NOTES _____

[e] How well are accountability, organization and lines of authority and communication defined?

EVALUATOR'S NOTES _____

Evaluator's Point Total for Plan for Services

7

Training and Quality Assurance Plan – 10 Percent

Maximum Point Value for this Section - 10 Points
100 Points x 10 Percent = 10 Points

Proposals will be evaluated against the questions set out below.

[a] How comprehensive is the offeror's existing training program, including training materials and descriptions of plans for initial and fresher courses for guards who will be assigned to provide contract services?

EVALUATOR'S NOTES would have preferred for site security

I could read!

[b] Is the quality assurance plan well conceived and sufficient for the objectives of this project?

EVALUATOR'S NOTES

Evaluator's Point Total for Training and Quality Assurance Plan

7

Contract Cost – 50 Percent

Maximum Point Value for this Section - 50 Points
100 Points x 50 Percent = 50 Points

Offeror's must complete the attached Cost Proposal Worksheet and submit it with their proposal.

Overall, a minimum of 50 percent of the total evaluation points will be assigned to cost. The cost amount used for evaluation may be affected by one or more of the preferences referenced under Section 2.13.

Converting Cost to Points

The lowest cost proposal will receive the maximum number of points allocated to cost. The point allocations for cost on the other proposals will be determined through the method set out in Section 2.15.

Evaluator's Point Total for Cost

Alaskan Offeror's Preference – 10 Percent

Alaskan Bidders receive a 10 Percent overall evaluation point preference.
Point Value for Alaskan Bidders in this Section -- 10 Points
100 Points x 10 Percent = 10 Points

If an offeror qualifies for the Alaskan Bidder Preference, the offeror will receive an Alaskan Offeror's Preference. The preference will be 10 percent of the total available points. This amount will be added to the overall evaluation score of each Alaskan offeror.

Evaluator's Point Total for AK Offeror's Preference (either 0 or 10)

EVALUATOR'S COMBINED POINT TOTAL FOR ALL SECTIONS