

**STATE OF ALASKA RFP NUMBER 190000022
AMENDMENT NUMBER 3**

RETURN THIS AMENDMENT TO THE ISSUING OFFICE AT:



Department of Natural Resources
Support Services Division
Procurement Section
550 W. 7th Avenue, Suite 1330
Anchorage, Alaska 99501

THIS IS NOT AN ORDER

DATE AMENDMENT ISSUED: October 22, 2018

RFP TITLE: Online Bidding and Auction System for Division of Oil and Gas

DEADLINE FOR RECEIPT OF PROPOSALS: 2:00 p.m. on October 30, 2018

This amendment is a **Mandatory Return** amendment. In order for your proposal to be considered responsive for this RFP this amendment, in addition to your proposal, must be received in the DNR Procurement Office prior to the Deadline for Receipt of Proposals (RFP Closing Date and Time).

The following changes/additions are required:

1. **Question:** Can companies from Outside USA, like from India or Canada, apply for this?

Response: Please refer to paragraph 3.08, Location of Work, beginning on page 19 of the RFP. The applicable subparagraphs regarding out-of-country services are found on page 20.

2. **Question:** Do we need to come over there for meetings?

Response: Depends on the meeting. Some meetings may require the contractor's presence on-site in Anchorage, Alaska and some may be done via teleconference, video conference, or some other method. Offeror should specify within their proposal any meetings they feel may be necessary to comply with the RFP requirements and their proposed method for conducting the meeting.

3. **Question:** Can we perform the tasks related to the RFP outside USA, for example in India or Canada?

Response: Please refer to paragraph 3.08, Location of Work, beginning on page 19 of the RFP. The applicable subparagraphs regarding out-of-country services are found on page 20.

4. **Question:** Can we submit the proposals via email?

Response: Yes, per paragraph 1.07, Return Instructions, in the RFP, proposals may be submitted via email.

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5. **Question:** Will having the minimum 3 years experience in the auction industry with online bidding automatically disqualify our company from being considered if we made the effort to submit a bid for the RFP?

Response:

Replace the wording in the first subparagraph in paragraph 1.04, Prior Experience, of the RFP with the following wording: "No minimums have been set for this RFP."

Delete the words "a minimum of three consecutive years of experience" in the first sentence of paragraph 4.04, Experience and Qualifications, within the RFP.

Add the following paragraph to Section 3 of the RFP:

3.22. Experience and Qualifications. Offeror must clearly show within their technical proposal their experience in providing an online bidding and auction system of the type and nature specified within this RFP. Offerors should review paragraphs 4.04 and 5.02 within the RFP for more information.

6. **Question:** Is the buyer's format right now going to be tied to an online only solutions or a webpath with a live auction and online bidding offered as well?

Response: Currently we're looking at doing the online format just for the bidding. We may engage an online webcast function as well. If a webcast function is engaged, DNR intends to webcast only the results of a sealed bid auction at this time, not to conduct an open ascending price auction by oral outcry or electronic communication.

7. **Question:** Specific to the mapping and information specific to the tracts being offered are you looking for the provider or contractor to host or develop that for you or is that something provided to the contractor after completion by the department?

Response: We expect the vendor to develop the map platform and host it on their site. DNR will provide spatial and tabular data for the leases being offered. DNR provides other open data that are appropriate for map platforms at <http://data-soa-dnr.opendata.arcgis.com/>.

8. **Question:** In paragraph h on page 15 there is a requirement that transactions must be available on the web. How would you interpret that?

Response: Transactions available through the web include all transactions, not just financial transactions. This means a potential bidder will need to be able to register, verify identity, prepare bids, certify bids, submit payments, view receipts, and view results through the vendor website.

9. **Question:** Do you want this to be branded, and linked, and associated with existing state website as a standalone portal or would you want it to be ran through a separate entity by the auction business site? Do you want it to be branded for the state?

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Response: The vendor is not expected to brand the auction site as a State of Alaska site but to have the State of Alaska auction as its own separate auction on the vendor's website. DNR will provide logos along with data and sale information to identify the lessor/offoror.

10. **Question:** Does the state want to continue with the sealed bid selling format where the approved bidding parties are unaware of one another's bid amounts? Or does the state want to make the bidding information available for all approved bidders to see meaning the state creates competitive environment amongst the approved bidders letting them outbid one another until the lot closes maximizing the sale price and returns for the state?

Response: Yes, the State wants to continue its sealed-bid auction format, but have the discretion to offer ascending-bid auctions in the future.

11. **Question:** Based on past bidder notices I have read on the state website, you only allow bidders to take a complete Lease Sale Tract, which I interpret as meaning that a bidder cannot take a single or multiple parcels in the tract and not the tract in its entirety. Will the state only be offering complete LSTs (all 4 parcels) or is there a circumstance where a bidder can take 1-3 of the parcels in the LST and not the complete 4 parcels?

Response: The State will continue to offer entire Lease Sale Tracts (LSTs). The State will not accept bids on partial LSTs. Please note that there is a series of LSTs in the Sample Data for the North Slope Areawide that have an A, B, C, or D suffix. These are individual LSTs that are offered as 1,440.00-acre tracts. The Sample Data list reads "Parcel A, B, C, or D" (emphasis added) because a potential bidder must choose one of the four LSTs. An example is LST NS0535B, which received a bid in 2017, and resulted in lease ADL 393630. The abstract is available at <http://dnr.alaska.gov/projects/las/#reporttype/detail/filetype/LST/landflag/y/searchtype/casefile/filenumber/NS0535B>.

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Company Name

Authorized Signature

Date Signed

//Signed Copy on File//
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