Estimated quantities are based on past snow removal services and the average snowfall in the Anchorage area basin as being approximately 70" yearly. Estimate is not to be construed as either a minimum or maximum guarantee. UAA reserves the unilateral right to increase or decrease the quantity of services ordered to meet its immediate needs. Services and pricing for all fiscal years following 2018-2019 shall be effective only if each contract renewal option is exercised. Payment shall be made based on unit pricing and the actual quantity of services rendered as verified by the UAA Contract Administrator.

#### **SNOW REMOVAL**

#### YEAR 1 SNOW REMOVAL-July 1, 2018 through June 30, 2019

Year 1: Fiscal Year 2018-2019			
Sector: South	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 1 South Sector	or Combined Total		
Year 1: Fiscal Year 2018-2019			
Sector: NE	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 1 NE Sector 0	Combined Total		
Year 1: Fiscal Year 2018-2019			
Sector: NW	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 1 NW Sector	Combined Total	<u>.</u>	
Year 1: Fiscal Year 2018-2019			
Sector: ATD	Quantity/Unit	Unit Price	Total Price
Snow Removal: 1-4" of snowfall	12 occurrences		
Snow Removal: 4-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Sand sidewalks	10 occurrences		
Fractured gravel parking lots	10 occurrences		
Sand Airport Ramp	10 occurrences		
Apply Ice melt to walkways	10 occurrences		
Sidewalk Work: Skid steer loader (ex.)	10 occurrences		
Bobcat) with snow blower			
Sidewalk Work: Hand Shoveling	10 occurrences		
Year 1 ATD Sector	Combined Total		
Year 1 Total: All Se	ectors		

#### YEAR 2 SNOW REMOVAL-July 1, 2019 through June 30, 2020

Year 2: Fiscal Year 2019-2020			
Sector: South	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 2 South Sec	tor Combined Total		
Year 2: Fiscal Year 2019-2020			
Sector: NE	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		

Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 2 NE Sector	Combined Total		
Year 2: Fiscal Year 2019-2020			
Sector: NW	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 2 NW Sector	Combined Total		
Year 2: Fiscal Year 2019-2020			
Sector: ATD	Quantity/Unit	Unit Price	Total Price
Snow Removal: 1-4" of snowfall	12 occurrences		
Snow Removal: 4-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Sand sidewalks	10 occurrences		
Fractured gravel parking lots	10 occurrences		
Sand Airport Ramp	10 occurrences		
Apply Ice melt to walkways	10 occurrences		
Sidewalk Work: Skid steer loader (ex.) Bobcat) with snow blower	10 occurrences		
Sidewalk Work: Hand Shoveling	10 occurrences		
Year 2 ATD Secto	r Combined Total		
Year 2 Total: All S	Sectors .		

# YEAR 3 SNOW REMOVAL-July 1, 2020 through June 30, 2021

Year 3: Fiscal Year 2020-2021			
Sector: South	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 3 South Se	ector Combined Total		
Year 3: Fiscal Year 2020-2021			
Sector: NE	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 3 NE Sector	or Combined Total		
Year 3: Fiscal Year 2020-2021			
Sector: NW	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 3 NW Sect	or Combined Total		
Year 3: Fiscal Year 2020-2021			
Sector: ATD	Quantity/Unit	Unit Price	Total Price
Snow Removal: 1-4" of snowfall	12 occurrences		
Snow Removal: 4-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Sand sidewalks	10 occurrences		
Fractured gravel parking lots	10 occurrences		
Sand Airport Ramp	10 occurrences		

Apply Ice melt to walkways	10 occurrences		
Sidewalk Work: Skid steer loader (ex.)	10 occurrences		
Bobcat) with snow blower			
Sidewalk Work: Hand Shoveling	10 occurrences		
Year 3 ATD Sector Combined Total		·	
Year 3 Total: All Se	ctors		

## YEAR 4 SNOW REMOVAL-July 1, 2021 through June 30, 2022

Year 4: Fiscal Year 2021-2022			
Sector: South	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 4 South Sect	or Combined Total		
Year 4: Fiscal Year 2021-2022			
Sector: NE	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 4 NE Sector	Combined Total		
Year 4: Fiscal Year 2021-2022			
Sector: NW	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 4 NW Sector	Combined Total		
Year 4: Fiscal Year 2021-2022			
Sector: ATD	Quantity/Unit	Unit Price	Total Price
Snow Removal: 1-4" of snowfall	12 occurrences		
Snow Removal: 4-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Sand sidewalks	10 occurrences		
Fractured gravel parking lots	10 occurrences		
Sand Airport Ramp	10 occurrences		
Apply Ice melt to walkways	10 occurrences		
Sidewalk Work: Skid steer loader (ex.)	10 occurrences		
Bobcat) with snow blower			
Sidewalk Work: Hand Shoveling	10 occurrences		
Year 4 ATD Secto	r Combined Total		
Year 4 Total: All S	ectors		

# YEAR 5 SNOW REMOVAL-July 1, 2022 through June 30, 2023

Year 5: Fiscal Year 2022-2023			
Sector: South	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 5 South S	ector Combined Total	•	

Year 5: Fiscal Year 2022-2023			
Sector: NE	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 5 NE Sector Combined Total			·
Year 5: Fiscal Year 2022-2023			
Sector: NW	Quantity/Unit	Unit Price	Total Price
Snow Removal: 0-3" of snowfall	12 occurrences		
Snow Removal: 3-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Year 5 NW Sector Combined Total			
Year 5: Fiscal Year 2022-2023			
Sector: ATD	Quantity/Unit	Unit Price	Total Price
Snow Removal: 1-4" of snowfall	12 occurrences		
Snow Removal: 4-12" of snowfall	4 occurrences		
Snow Removal: 12" + of snowfall	2 occurrences		
Sand sidewalks	10 occurrences		
Fractured gravel parking lots	10 occurrences		
Sand Airport Ramp	10 occurrences		
Apply Ice melt to walkways	10 occurrences		
Sidewalk Work: Skid steer loader (ex.) Bobcat) with snow blower	10 occurrences		
Sidewalk Work: Hand Shoveling	10 occurrences		
Year 5 ATD Secto	r Combined Total		
Year 5 Total: All S	ectors		

Snow Removal Grand Total: All Sectors, Years 1-5

# **SNOW HAULING AND INDIVIDUAL RATES**

### YEAR 1 SNOW HAULING AND INDIVIDUAL RATES-July 1, 2018 through June 30, 2019

Fiscal Year 1: Individual Rates			
All Sectors	Quantity/Unit	Unit Price	Total Price
Front End Loader, minimum 4 cubic yard bucket	20 hours		
Tandem axel dump truck with 10-yard minimum box, carrying capacity of 12+ yards of snow.	20 hours		
Side Dump truck with 18-20minimum capacity	20 hours		
Front End Loader with Push Blade	1 hour		
Plow truck with wings & commercial grade plow	1 hour		
Sanding, as required	1 yard		
Ice Scraping and/or ripping surcharge added to equipment hour charge (if applicable)	1 hour		
Sidewalk Work: Skid steer loader (ex. Bobcat) with snow blower	1 hour		
Sidewalk Work: Hand Shoveling	1 hour		

Year 1 Total: Snow Hauling and Individual Rates

#### YEAR 2 SNOW HAULING AND INDIVIDUAL RATES-July 1, 2019 through June 30, 2020

Fiscal Year 2: Individual Rates			
All Sectors	Quantity/Unit	Unit Price	Total Price
Front End Loader, minimum 4 cubic yard	20 hours		
bucket	00.1		
Tandem axel dump truck with 10-yard	20 hours		
minimum box, carrying capacity of 12+ yards			
of snow.			
Side Dump truck with 18-20minimum capacity	20 hours		
Front End Loader with Push Blade	1 hour		
Plow truck with wings & commercial grade	1 hour		
plow			
Sanding, as required	1 yard		
Ice Scraping and/or ripping surcharge added to	1 hour		
equipment hour charge (if applicable)			
Sidewalk Work: Skid steer loader (ex. Bobcat)	1 hour		
with snow blower			
Sidewalk Work: Hand Shoveling	1 hour		
		·	·

Year 2 Total: Snow Hauling and Individual Rates

## YEAR 3 SNOW HAULING AND INDIVIDUAL RATES-July 1, 2020 through June 30, 2021

Fiscal Year 3: Individual Rates			
All Sectors	Quantity/Unit	Unit Price	Total Price
Front End Loader, minimum 4 cubic yard	20 hours		
bucket			
Tandem axel dump truck with 10-yard	20 hours		
minimum box, carrying capacity of 12+ yards			
of snow.			
Side Dump truck with 18-20minimum capacity	20 hours		
Front End Loader with Push Blade	1 hour		
Plow truck with wings & commercial grade	1 hour		
plow			
Sanding, as required	1 yard		
Ice Scraping and/or ripping surcharge added to	1 hour		
equipment hour charge (if applicable)			
Sidewalk Work: Skid steer loader (ex. Bobcat)	1 hour		
with snow blower			
Sidewalk Work: Hand Shoveling	1 hour		

Year 3 Total: Snow Hauling and Individual Rates

## YEAR 4 SNOW HAULING AND INDIVIDUAL RATES-- July 1, 2021 through June 30, 2022

Fiscal Year 4: Individual Rates			
All Sectors	Quantity/Unit	Unit Price	Total Price
Front End Loader, minimum 4 cubic yard	20 hours		
bucket			
Tandem axel dump truck with 10-yard			
minimum box, carrying capacity of 12+ yards of snow.			
Side Dump truck with 18-20minimum capacity	20 hours		
Front End Loader with Push Blade	1 hour		

Plow truck with wings & commercial grade	1 hour	
plow		
Sanding, as required	1 yard	
Ice Scraping and/or ripping surcharge added to	1 hour	
equipment hour charge (if applicable)		
Sidewalk Work: Skid steer loader (ex. Bobcat)	1 hour	
with snow blower		
Sidewalk Work: Hand Shoveling	1 hour	
Year 4 Total: Snow Hauling and Individual Rates		

#### YEAR 5 SNOW HAULING AND INDIVIDUAL RATES-July 1, 2022 through June 30, 2023

Fiscal Year 5: Individual Rates			
All Sectors	Quantity/Unit	Unit Price	Total Price
Front End Loader, minimum 4 cubic yard	20 hours		
bucket			
Tandem axel dump truck with 10-yard	20 hours		
minimum box, carrying capacity of 12+ yards			
of snow.			
Side Dump truck with 18-20minimum capacity	20 hours		
Front End Loader with Push Blade	1 hour		
Plow truck with wings & commercial grade	1 hour		
plow			
Sanding, as required	1 yard		
Ice Scraping and/or ripping surcharge added to	1 hour		
equipment hour charge (if applicable)			
Sidewalk Work: Skid steer loader (ex. Bobcat)	1 hour		
with snow blower			
Sidewalk Work: Hand Shoveling	1 hour		
		·	·
Year 5 Total: Snow Hauling and Individual Rates			

Snow Hauling and Individual Rate Grand Total: Fiscal Years 1-5

# **CONTRACT GRAND TOTAL: ALL SERVICES**

Snow Removal Grand Total: All Sectors, Fiscal Years 1-5	
Snow Hauling and Individual Rate Grand Total: Fiscal Years 1-5	
Contract Grand Total: All Services, Fiscal Years 1-5	

#### **BIDDER CERTIFICATION AND REPRESENTATION SIGNATURE:**

By signing below, the Bidder represents that all of its statements, certifications, and representations, and other information supplied herein are true and correct as of the date of submittal of this bid. A signature below indicates the bidder's intent to be bound by all provision, terms and conditions of the bid and its terms and conditions.

I certify that I am a duly authorized representative of the firm listed below, that information and materials enclosed with this bid accurately represent the capabilities of the firm to provide the services indicated in compliance with the requirements of the solicitation. UAA is hereby authorized to request from any individual any pertinent information deemed necessary to verify information regarding capacity of the firm, for purposes of determining responsiveness of the bid, or responsibility of the firm as a prospective contractor.

Signature:	Vendor Name:
Printed Name:	Address:
Title:	City, State, and Zip:
Phone No	Email:
Date:	-