

ATTACHMENT #3 – COST PROPOSAL – RFP #2518S032

Offeror Name: _____

DELIVERABLE #3.03.1.A VSAT WAN CONNECTIVITY			
FY2018 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	1		
M/V Columbia	1		
FVF Chenega	1		
FVF Fairweather	1		
M/V Hubbard ¹			
M/V Kennicott	1		
M/V LeConte	1		
M/V Lituya	1		
M/V Malaspina	1		
M/V Matanuska	1		
M/V Tazliina ¹			
M/V Tustumena	1		
Ketchikan Test Vessel ²	1		-
TOTAL COST FY2018 (June 2018)			
<p>NOTE: The M/V Hubbard & Tazliina are scheduled to go into revenue service together in the Spring of 2019.</p>			
<p>NOTE: The Ketchikan Test Vessel is the Lab site at the AMHS Marine Engineering Facility located at 7037 Tongass Highway, Ketchikan, AK.</p>			

FY2019 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	12		
M/V Columbia	12		
FVF Chenega	12		
FVF Fairweather	12		
M/V Hubbard	3		
M/V Kennicott	12		
M/V LeConte	12		
M/V Lituya	12		
M/V Malaspina	12		
M/V Matanuska	12		
M/V Tazliina	3		
M/V Tustumena	12		
Ketchikan Test Vessel	12		
COST FY2019 (July 2018 - June 2019)			

FY2020 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	12		
M/V Columbia	12		
FVF Chenega	12		
FVF Fairweather	12		
M/V Hubbard	12		
M/V Kennicott	12		
M/V LeConte	12		
M/V Lituya	12		
M/V Malaspina	12		
M/V Matanuska	12		
M/V Tazliina	12		
M/V Tustumena	12		
Ketchikan Test Vessel	12		
COST FY2020 (July 2019-June 2020)			

FY2021 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	12		
M/V Columbia	12		
FVF Chenega	12		
FVF Fairweather	12		
M/V Hubbard	12		
M/V Kennicott	12		
M/V LeConte	12		
M/V Lituya	12		
M/V Malaspina	12		
M/V Matanuska	12		
M/V Tazliina	12		
M/V Tustumena	12		
Ketchikan Test Vessel	12		
COST FY2021 (July 2020 - June 2021)			

FY2022 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	12		
M/V Columbia	12		
FVF Chenega	12		
FVF Fairweather	12		
M/V Hubbard	12		
M/V Kennicott	12		
M/V LeConte	12		
M/V Lituya	12		
M/V Malaspina	12		
M/V Matanuska	12		
M/V Tazliina	12		
M/V Tustumena	12		
Ketchikan Test Vessel	12		
COST FY2022 (July 2021 - June 2022)			

FY2023 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	12		
M/V Columbia	12		
FVF Chenega	12		
FVF Fairweather	12		
M/V Hubbard	12		
M/V Kennicott	12		
M/V LeConte	12		
M/V Lituya	12		
M/V Malaspina	12		
M/V Matanuska	12		
M/V Tazliina	12		
M/V Tustumena	12		
Ketchikan Test Vessel	12		
COST FY2023 (July 2022 - June 2023)			

FY2024 MONTHLY VSAT WAN SATELLITE CONNECTIVITY SERVICE CHARGE			
Vessel	Months of Service	Unit Price	Total Price
M/V Aurora	12		
M/V Columbia	12		
FVF Chenega	12		
FVF Fairweather	12		
M/V Hubbard	12		
M/V Kennicott	12		
M/V LeConte	12		
M/V Lituya	12		
M/V Malaspina	12		
M/V Matanuska	12		
M/V Tazliina	12		
M/V Tustumena	12		
Ketchikan Test Vessel	12		
COST FY2024 (July 2023 - June 2024)			

TOTAL COST OF VSAT WAN SATELLITE CONNECTIVITY ANNUAL SERVICE CHARGES - DELIVERABLE #3.03.1.A	
Calendar Year	TOTAL COSTS
FY2018 Annual Service Charges	
FY2019 Annual Service Charges	
FY2020 Annual Service Charges	
FY2021 Annual Service Charges	
FY2022 Annual Service Charges	
FY2023 Annual Service Charges	
FY2024 Annual Service Charges	
DELIVERABLE #3.03.1.A TOTAL COST OF WAN VSAT SATELLITE CONNECTIVITY SERVICE	

DELIVERABLE #3.03.1.B SECONDARY WAN CONNECTIVITY				
PHASE #1 - SHORESIDE HARDWARE & IMPLEMENTATION COSTS				
TERMINAL NAME PHASE #1 SITES ¹	IMPLEMENTATION DESIGN COSTS	IMPLEMENTATION ONE TIME COSTS ²	ANNUAL COSTS (If Any) ³	TOTAL PHASE #1 COSTS
Ketchikan / Vigor				
Auke Bay (Juneau)				
Whittier				
Kodiak				
Bellingham, WA				
Haines				
Skagway				
TOTAL PHASE #1 COSTS				
Design Hourly Rate =				
Installation Hourly Rate =				
NOTE #1: Phase #1 site shall be implemented no later than June 30, 2019.				
NOTE #2: Offerors must include an itemized list of all associated one-time equipment, with costs and recurring costs.				
NOTE #2: Offerors must list what the annual costs are, if any.				
NOTE #3: Travel costs will be reimbursed per Section 3.24 - General Specifications - Travel Reimbursement.				

M/V COLUMBIA HARDWARE & IMPLEMENTATION COSTS				
	IMPLEMENTATION DESIGN COSTS	IMPLEMENTATION ONE TIME COSTS²	ANNUAL COSTS (If Any)	TOTAL M/V COLUMBIA COSTS
M/V Columbia				
TOTAL M/V COLUMBIA COSTS				
NOTE: The M/V Columbia costs requested above are informational only and are not to be included in the total below.				

DELIVERABLE 3.03.1.B SECONDARY WAN CONNECTIVITY				
PHASE #1 - SHORESIDE HARDWARE & IMPLEMENTATION COSTS				
PHASE #1	IMPLEMENTATION DESIGN COSTS	IMPLEMENTATION ONE TIME COSTS	ANNUAL COSTS (If Any)	TOTAL PHASE #1 COSTS
TOTAL PHASE #1 COSTS				
NOTE: The above costs are estimates and will be used for evaluation purposes only to award the Cost Points in Section 5.09 Contract Cost. The hourly rates will become part of the contract.				

TOTAL ALL COSTS SECONDARY WAN CONNECTIVITY - DELIVERABLE #3.03.1.B			
Contract Year	Phase #1 Sites Implementation Costs	Phase #1 Sites Annual Costs	TOTAL COSTS SECONDARY WAN CONNECTIVITY
Implementation Costs			
FY2018 Annual Costs (If any)			
FY2019 Annual Costs (If any)			
FY2020 Annual Costs (If any)			
FY2021 Annual Costs (If any)			
FY2022 Annual Costs (If any)			
FY2023 Annual Costs (If any)			
FY2024 Annual Costs (If any)			
DELIVERABLE #3.03.1.B TOTAL COSTS SECONDARY WAN CONNECTIVITY			

DELIVERABLE #3.03.3 - VoIP TELEPHONY SERVICES		
CHECK BELOW WHICH VoIP PLAN OFFERED		
VoIP Purchase Plan	VoIP Lease Plan	
VoIP EQUIPMENT PURCHASE COST, <i>if OFFERING A PURCHASE PLAN</i>¹		
Vessel	VoIP Equipment Implementation Purchase Cost by Vessel	Total Cost ²
M/V Aurora		
M/V Columbia		
FVF Chenega		
FVF Fairweather		
M/V Hubbard		
M/V Kennicott		
M/V LeConte		
M/V Lituya		
M/V Malaspina		
M/V Matanuska		
M/V Tazliina		
M/V Tustumena		
TOTAL PURCHASE COST		
NOTE #1: Offeror must provide make & model numbers & number of VoIP units to be purchased, by vessel within the proposal. <u>Costs can only appear within the Cost Proposal.</u>		
NOTE #2: Monthly lease costs will be stated below.		

FY2018 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Monthly Equipment Lease Cost	Total Monthly Costs
M/V Aurora	1			
M/V Columbia	1			
FVF Chenega	1			
FVF Fairweather	1			
M/V Hubbard ¹				
M/V Kennicott	1			
M/V LeConte	1			
M/V Lituya	1			
M/V Malaspina	1			
M/V Matanuska	1			
M/V Tazliina ¹				
M/V Tustumena	1		-	
TOTAL COST FY2018 (June 2018)				
<p>NOTE #1: The M/V Hubbard & Tazliina are scheduled to go into revenue service in the Spring of 2019.</p> <p>NOTE: If offering a VoIP equipment lease package, the monthly service charge shall be shown separate from the Monthly Equipment Lease Cost.</p>				

FY2019 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Lease Monthly Equipment Cost	Total Monthly Costs
M/V Aurora	12			
M/V Columbia	12			
FVF Chenega	12			
FVF Fairweather	12			
M/V Hubbard	3			
M/V Kennicott	12			
M/V LeConte	12			
M/V Lituya	12			
M/V Malaspina	12			
M/V Matanuska	12			
M/V Tazliina	3			
M/V Tustumena	12		-	
COST FY2019 (July 2018- June 2019)				

FY2020 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Lease Monthly Equipment Cost	Total Price
M/V Aurora	12			
M/V Columbia	12			
FVF Chenega	12			
FVF Fairweather	12			
M/V Hubbard	12			
M/V Kennicott	12			
M/V LeConte	12			
M/V Lituya	12			
M/V Malaspina	12			
M/V Matanuska	12			
M/V Tazliina	12			
M/V Tustumena	12		-	
COST FY2020 (July 2019 - June 2020)				

FY2021 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Lease Monthly Equipment Cost	Total Price
M/V Aurora	12			
M/V Columbia	12			
FVF Chenega	12			
FVF Fairweather	12			
M/V Hubbard	12			
M/V Kennicott	12			
M/V LeConte	12			
M/V Lituya	12			
M/V Malaspina	12			
M/V Matanuska	12			
M/V Tazliina	12			
M/V Tustumena	12			
COST FY2021 (July 2020-June 2021)				

FY2022 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Lease Monthly Equipment Cost	Total Price
M/V Aurora	12			
M/V Columbia	12			
FVF Chenega	12			
FVF Fairweather	12			
M/V Hubbard	12			
M/V Kennicott	12			
M/V LeConte	12			
M/V Lituya	12			
M/V Malaspina	12			
M/V Matanuska	12			
M/V Tazliina	12			
M/V Tustumena	12			
COST FY2022 (July 2021 - June 2022)				

FY2023 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Lease Monthly Equipment Cost	Total Price
M/V Aurora	12			
M/V Columbia	12			
FVF Chenega	12			
FVF Fairweather	12			
M/V Hubbard	12			
M/V Kennicott	12			
M/V LeConte	12			
M/V Lituya	12			
M/V Malaspina	12			
M/V Matanuska	12			
M/V Tazliina	12			
M/V Tustumena	12		-	
COST FY2023 (July 2022 - June 2023)				

FY2024 MONTHLY VoIP TELEPHONY SERVICES SERVICE CHARGES				
Vessel	Months of Service	Purchase or Lease Monthly Service Unit Cost	Lease Monthly Equipment Cost	Total Price
M/V Aurora	12			
M/V Columbia	12			
FVF Chenega	12			
FVF Fairweather	12			
M/V Hubbard	12			
M/V Kennicott	12			
M/V LeConte	12			
M/V Lituya	12			
M/V Malaspina	12			
M/V Matanuska	12			
M/V Tazliina	12			
M/V Tustumena	12		-	
COST FY2024 (July 2023 - June 2024)				

TOTAL COST OF VoIP TELEPHONY SERVICES ANNUAL SERVICE CHARGES - DELIVERABLE #3.03.3	
Contract Year	TOTAL ANNUAL COSTS
Implementation Costs	
FY2018 Annual VoIP Telephony Cost	
FY2019 Annual VoIP Telephony Cost	
FY2020 Annual VoIP Telephony Cost	
FY2021 Annual VoIP Telephony Cost	
FY2022 Annual VoIP Telephony Cost	
FY2023 Annual VoIP Telephony Cost	
FY2024 Annual VoIP Telephony Cost	
DELIVERABLE #3.03.3 TOTAL COST OF VoIP TELEPHONY SERVICES - ALL YEARS	<u>\$0.00</u>

DELIVERABLE #3.03.4 OPTIONAL SOLUTION - MOBILE DEVICE CONNECTIVITY SERVICES				
MOBILE DEVICE EQUIPMENT SOLUTION COSTS - SCENARIO A TERMINALS ¹				
TERMINAL #	IMPLEMENTATION DESIGN COSTS	IMPLEMENTATION ONE-TIME COSTS ²	ANNUAL COSTS (If Any) ²	TOTAL COSTS
1.				
2.				
3.				
TOTAL COSTS				
Design Hourly Rate =				
Installation Hourly Rate =				
<p>NOTE #1: Offerors must provide a solution cost for three (3) terminals under each scenario. These estimated costs will be used for evaluation purposes only to award the cost Points in Section 5.09. The hourly rates and one-time equipment costs will become part of the contract.</p> <p>NOTE #2: Offerors must include an itemized list of all associated one-time equipment, with costs, and annual costs required for each terminal.</p>				

MOBILE DEVICE EQUIPMENT SOLUTION COSTS - SCENARIO B TERMINALS¹				
TERMINAL #	IMPLEMENTATION DESIGN COSTS	IMPLEMENTATION ONE-TIME COSTS²	ANNUAL COSTS (If Any)²	TOTAL COSTS
1.				
2.				
3.				
TOTAL COSTS				
Design Hourly Rate =				
Installation Hourly Rate =				
<p>NOTE #1: Offerors must provide a solution cost for three (3) terminals under each scenario. These estimated costs will be used for evaluation purposes only to award the cost Points in Section 5.09. The hourly rates and one-time equipment costs will become part of the contract.</p>				
<p>NOTE #2: Offerors must include an itemized list of all associated one-time equipment, with costs, and annual costs required for each terminal.</p>				

MOBILE DEVICE EQUIPMENT SOLUTION COSTS - SCENARIO C TERMINALS¹				
TERMINAL #	IMPLEMENTATION DESIGN COSTS	IMPLEMENTATION ONE-TIME COSTS²	ANNUAL COSTS (If Any)²	TOTAL COSTS
1.				
2.				
3.				
TOTAL COSTS				
Design Hourly Rate =				
Installation Hourly Rate =				
<p>NOTE #1: Offerors must provide a solution cost for three (3) terminals under each scenario. These estimated costs will be used for evaluation purposes only to award the cost Points in Section 5.09. The hourly rates and one-time equipment costs will become part of the contract.</p>				
<p>NOTE #2: Offerors must include an itemized list of all associated one-time equipment, with costs, and annual costs required for each terminal.</p>				

DELIVERABLE #3.03.4 MOBILE DEVICE EQUIPMENT SOLUTION ALL SCENARIOS - TOTAL COST ESTIMATE		
SCENARIO		TOTAL COST IMPLEMENTATION
Scenario A		
Scenario B		
Scenario C		
DELIVERABLE #3.03.4 TOTAL COST ESTIMATE - IMPLEMENTATION		

DELIVERABLE #3.03.6 MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE (PM)			
Vessel	Six (6) Month PM Costs	Annual PM Costs	Total Annual Cost All PM⁴
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard ¹			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina ¹			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL ANNUAL PM² COSTS FY2019			
PM Technician Hourly³ Rate =			
PM System Engineer Hourly Rate =			
NOTE #1: The M/V Hubbard & Tazlina are scheduled to go into revenue service together in the Spring of 2019.			
NOTE #2: Assume for the purposes of this Cost Proposal that all PM work will take place in Ketchikan, AK. Some PM work will require travel to other AMHS ports.			
NOTE #3: The PM costs will be used to award the Cost Points in Section 5.09. The Hourly Rates will become part of the contract.			
NOTE #4: See Section 3.24 General Specifications - Travel Reimbursement for allowable travel costs.			

FY2020 MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE ANNUAL COSTS			
Vessel	Six (6) Month PM Costs	Annual PM Costs	Total Annual Cost All PM
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL PM COSTS FY2020			

FY2021 MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE ANNUAL COSTS			
Vessel	Six (6) Month PM Costs	Annual PM Costs	Total Annual Cost All PM
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL PM COSTS FY2021			

FY2022 MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE ANNUAL COSTS			
Vessel	Six (6) Month PM Costs	Annual PM Costs	Total Annual Cost All PM
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazlina			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL PM COSTS FY2022			

FY2023 MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE ANNUAL COSTS			
Vessel	Six (6) Month PM Costs	Annual PM Costs	Total Annual Cost All PM
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL PM COSTS FY2023			

FY2024 MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE ANNUAL COSTS			
Vessel	Six (6) Month PM Costs	Annual PM Costs	Total Annual Cost All PM
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL PM COSTS FY2024			

DELIVERABLE #3.03.6 - TOTAL COST MAINTENANCE & SUPPORT - PREVENTIVE MAINTENANCE	
Contract Year	TOTAL PM COSTS
FY2019 Total Annual PM Costs (Six Month + Annual Costs)	
FY2020 Total Annual PM Costs	
FY2021 Total Annual PM Costs	
FY2022 Total Annual PM Costs	
FY2023 Total Annual PM Costs	
FY2024 Total Annual PM Costs	
DELIVERABLE #3.03.6 TOTAL COST OF MAINTENANCE & SUPPORT SERVICES - ALL CALENDAR YEARS	

DELIVERABLE #3.03.7 VSAT/WAN SYSTEM DESIGN by VESSEL / LOCATION	
Vessel	DESIGN IMPLEMENTATION COSTS
M/V Aurora	
M/V Columbia	
FVF Chenega	
FVF Fairweather	
M/V Hubbard ¹	
M/V Kennicott	
M/V LeConte	
M/V Lituya	
M/V Malaspina	
M/V Matanuska	
M/V Tazliina ¹	
M/V Tustumena	
Ketchikan Test Vessel	
DELIVERABLE #3.03.7 TOTAL COST VSAT/WAN SYSTEM DESIGN IMPLEMENTATION	
NOTE #1: The M/V Hubbard & Tazlina are scheduled to go into revenue service together in the Spring of 2019.	

DELIVERABLE #3.03.9 DOCKSIDE SYSTEM ACCEPTANCE TESTING Per VESSEL		
ITEM	RATE/HOUR	COSTS
24 Hours Labor		
Airfare (<u>To Ketchikan, AK</u>)		
Car Rental		
Lodging		
TOTAL COST PER EACH VESSEL		
<p>NOTE: The hours and costs stated above will be used for Evaluation Purposes Only to award the Cost Points in Section 5.09, while the hourly rate will become part of the contract.</p>		
<p>NOTE: See Section 3.24 General Specifications - Travel Reimbursement for allowable travel costs.</p>		

DELIVERABLE #3.03.9 ENROUTE SYSTEM ACCEPTANCE TESTING Per VESSEL		
ITEM	RATE/HOUR	COSTS
24 Hours Labor		
Airfare (<u>To Ketchikan, AK</u>)		
Car Rental		
Lodging		
TOTAL COST PER EACH VESSEL		
<p>NOTE: The hours and costs stated above will be used for Evaluation Purposes Only to award the Cost Points in Section 5.09, while the hourly rate will become part of the contract.</p>		
<p>NOTE: See Section 3.24 General Specifications - Travel Reimbursement for allowable travel costs.</p>		

DELIVERABLE #3.03.9 SYSTEM ACCEPTANCE TESTING TOTAL COSTS			
Vessel	Dockside System Acceptance Testing Implementation Costs	Enroute System Acceptance Testing Implementation Costs	TOTAL SYSTEM ACCEPTANCE TESTING IMPLEMENTATION COSTS
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard ¹			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina ¹			
M/V Tustumena			
DELIVERABLE #3.03.9 SYSTEM ACCEPTANCE TESTING TOTAL IMPLEMENTATION COSTS			
NOTE #1: The M/V Hubbard & Tazliina are scheduled to go into revenue service together in the Spring of 2019.			

DELIVERABLE #3.03.9 HOURS REQUIRED FOR SYSTEM ACCEPTANCE TESTING & TERRAIN BLOCKAGE MAPPING			
Vessel	Dockside System Acceptance Testing Hours	Enroute System Acceptance Testing Hours	Mapping of Terrain Blockage Zones Hours
M/V Aurora			
M/V Columbia			
FVF Chenega			
FVF Fairweather			
M/V Hubbard			
M/V Kennicott			
M/V LeConte			
M/V Lituya			
M/V Malaspina			
M/V Matanuska			
M/V Tazliina			
M/V Tustumena			
Ketchikan Test Vessel			
TOTAL ACCEPTANCE TESTING HOURS REQUIRED			

NOTE: For the contract, Acceptance Testing and Mapping will not exceed the number of hours as stated above.

DELIVERABLE #3.03.10 TECHNICAL TRAINING	
ITEM	TOTAL TRAINING IMPLEMENTATION COST
Two (2) 8 Hour Days Training Labor ¹	
Airfare (To Ketchikan, AK)	
Car Rental	
Lodging	
13 Training manuals, with one (1) CD each, and web-Based Training	
DELIVERABLE #3.03.10 TECHNICAL TRAINING TOTAL IMPLEMENTATION COSTS²	
Training Hourly Rate =	
NOTE #1: Training will be held in Ketchikan, AK, unless otherwise stated in the contract.	
NOTE #2: Training Costs will not exceed the amount shown.	

DELIVERABLE #3.03.11 SCHEDULED LIFE-CYCLE EQUIPMENT REPLACEMENT		
Installation Hours¹	Hourly Rate¹	Total Cost¹
100		
Deliverable #3.03.11 Scheduled Life-Cycle Equipment Replacement Total Costs		
NOTE #1: The number of installation hours used and the resulting Total Cost is for evaluation purposes only to award the Cost Points in Section 5.09. The Hourly Rate stated will become part of the contract.		

RFP #2518S032 AMHS LONG HAUL CIRCUIT CONNECTIONS - COST PROPOSAL - TOTAL PROJECT COST ALL DELIVERABLES				
DELIVERABLE #	DELIVERABLE NAME	IMPLEMENTATION COSTS	ANNUAL AND OTHER COSTS	TOTAL COSTS ALL DELIVERABLES - ALL YEARS
3.03.2.A	WAN SERVICE - VSAT CONNECTIVITY			
3.03.2.B	WAN SERVICES - SECONDARY WAN CONNECTIVITY			
3.03.2.C	WAN - SYSTEM MANAGEMENT DASHBOARD			
3.03.3	VoIP TELEPHONY SERVICES			
3.03.6	MAINTENANCE & SUPPORT			
3.03.7	SYSTEM DESIGN SOLUTIONS			
3.03.8	LONG HAUL EQUIPMENT PURCHASE & INSTALLATION			
3.03.9	SYSTEM ACCEPTANCE TESTING			
3.03.10	TECHNICAL TRAINING			
3.03.11	SCHEDULED LIFE-CYCLE EQUIPMENT REPLACEMENT			
TOTAL PROJECT COST ALL DELIVERABLES - ALL YEARS²				
<i>NOTE: The Cost Points in Section 5.09 will be awarded based upon the above Total Project Cost All Deliverables.</i>				

NOTE: An EXCEL version of the Cost Proposal will be sent upon request.