A COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY FOR ALASKA, 2017-2022



NORTHERN OPPORTUNITY

Alaska's Economic Strategy

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Project Summary

Northern Opportunity: Alaska's Economic Strategy is a five-year economic development plan for the state of Alaska. Driven by the need to improve the resiliency of the state's economy and intentionally lay a foundation for future growth, this plan follows the US Economic Development Administration's Comprehensive Economic Development Strategy (CEDS) framework. It is the first statewide CEDS developed for Alaska.

The decline in oil prices in 2014-2015 made clear the need for a coordinated statewide economic development strategy, as Alaska's economy has seen significant contraction. Employment in oil and gas extraction, construction, business services, state government, and others have seen sharp drops. At the same time, a thriving entrepreneurship scene as well as healthy seafood, visitor, mining, and health care sectors provide a basis for optimism. The state's abundant natural resources and recent oil discoveries also point to opportunities for growth. This plan thus comes together in the spirit of optimism, to capitalize on strengths as well as mitigate challenges to economic resilience.

Northern Opportunity: Alaska's Economic Strategy is the result of eight months of extensive outreach which reflects the input of communities, businesses, public entities, non-profits, tribal organizations, and individual Alaskans. Information for this project was gathered through research, a series of community forums in every region of the state, business forums, and two online surveys; one directed to individual Alaskans and the other toward business leaders.

Northern Opportunity: Alaska's Economic Strategy's Vision is that Alaska will have a stable and sustainable economy that generates quality jobs, capital investment, and new revenue to benefit the people and businesses of Alaska.

Northern Opportunity: Alaska's Economic Strategy's Mission is to arrive at a consensus among Alaskans regarding our economic future, which will result in the articulation of priorities and goals for the state economy. These efforts will promote new investment and economic opportunity for the benefit of all Alaskans.

Most regions throughout the state of Alaska have a CEDS or some version of a regional economic development strategy. *Northern Opportunity: Alaska's Economic Strategy* utilized the most recent regional economic planning documents from around the state to inform all aspects of this strategy. The statewide strategy is not meant to replace any regional strategies, rather highlight areas of focus that have commonality from region to region, and provide a coordinated, high level economic strategy for the entire state of Alaska.

This five-year strategy is meant to be a roadmap for economic development in Alaska and will span 2017 through 2022 with yearly updates. Research and community feedback allow for a clear understanding of Alaska's current economic position and underlying trends affecting recent economic performance and highlighting areas in need of greater resilience. Conversations with community and business leaders throughout the state, economic development best practices and additional research were used to identify the most strategic direction forward for the state, and actions that can be taken by public and private sector partners to maximize economic opportunity, and collectively mitigate the challenges faced by Alaska businesses and residents. This CEDS also identifies a wide range of stakeholders and strategic partners, from government, state corporations, regional economic development organizations, industry associations, and private businesses.

The CEDS development process began in September 2016, and ran through April 2017. During that time, project staff worked with over thirteen communities, gathered input from all major industry sectors in Alaska, and analyzed data from more than 700 individual and business survey respondents. This CEDS was facilitated and compiled by the State of Alaska's Department of Commerce, Community and Economic Development (DCCED), with the core project team from the Division of Economic Development (DED), and contracted assistance from the University of Alaska Center for Economic Development (UACED). The project was jointly funded by the Federal Economic Development Administration (EDA), and the State of Alaska.

Communities engaged:

Barrow

Bethel Kenai Peninsula

Kotzebue Glennallen

Nome Valdez

Kodiak Ketchikan

Fairbanks Juneau

Mat-Su Borough

Industries engaged:

Seafood Industry Telecom Industry

Oil and Gas Industry

Alaska Native Corporations

Visitor Industry Agriculture Industry

Mining Industry Timber Industry

Entrepreneurial and Business Start-Up Sector

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Stakeholders Engaged:

Tribes Industry Associations

Regional non-profits Economic Development Organizations

Non-profit sector University of Alaska

Alaska Regional Development Organizations Municipalities

Chambers of Commerce Boroughs

Strategy Committee

A group of business and community leaders representing the state's major industries and regions were engaged in the process as the project's Strategy Committee. Members of the committee were asked to assist DED in the process of crafting an enduring statewide economic development strategy that is inclusive of all community members and industries. The committee assisted by:

- Attending committee meetings and providing input on the project strategy and activities.
- Assisting with, and attending where possible, community and industry forums which are intended to gather input from business and community leaders of specific regions and industry throughout the state.
- Promoting the project to community members and co-workers, with the purpose of encouraging participation in the online forum and community and industry forums.
- Reviewing the strategy and making recommendations and revisions prior to the document being released for public comment.

The project's Strategy Committee is made up of business and community leaders from across the state. The committee represents the main economic interests of Alaska, with private sector representatives as a majority of its membership, and including: public officials, community leaders, and representatives of workforce development boards, representatives of institutions of higher education, minority and labor groups, and private individuals. Throughout the process there were minor changes to the committee, the list below is made up of members that were involved at one time or another in the process.

Strategy Committee: Northern Opportunity: Alaska's Economic Strategy

- Joe Beedle, Northrim Bank
- Larry Cash, RIM Architects
- Sue Cogswell, Prince William Sound Economic Development District
- Deantha Crockett, Alaska Miners Association
- **Tim Dillon**, Kenai Peninsula Economic Development District
- Kathryn Dodge, University of Alaska Cooperative Extension Small Business & Economic Development
 - **Jim Dodson**, Fairbanks Economic Development Corporation
 - Doug Griffin, Southwest Alaska Municipal Conference
 - Representative David Guttenberg, Alaska State Legislature
 - Scott Habberstad, Alaska Airlines
 - Marleanna Hall, Resource Development Council
 - Jason Hoke, Copper Valley Development Association
 - Senator Shelley Hughes, Alaska State Legislature
 - David Karp, Northern Air Cargo
 - Brian Kleinhenz, Sealaska Corporation
 - Brent Latham, Yukon Kuskokwim Economic Development Council
 - John MacKinnon, Associated General Contractors of Alaska
 - Kara Moriarty, Alaska Oil and Gas Association
 - Kris Norosz, Icicle Seafoods
 - Crystal Nygard, Mat-Su Business Alliance
 - Christine O'Connor, Alaska Telephone Association
 - Lisa Parker, Parker Horn Company
 - **Bill Popp**, Anchorage Economic Development Corporation
 - Kim Reitmeier, ANCSA Regional Association
 - Meilani Schijvens, Rain Coast Data
 - Hugh Short, Pt Capital
 - John Springsteen, Alaska Industrial Development and Export Authority (AIDEA)
 - Andy Teuber, Alaska Native Tribal Health Consortium (ANTHC)

- Curtis Thayer, The Alaska Chamber
- Rick Thomas, The Chariot Group
- Norman Van Vactor, Bristol Bay Economic Development Corporation
- John Wanamaker, Alaska Venture Partners
- Doug Ward, Vigor Alaska / Alaska Workforce Investment Board
- Laurie Wolf, The Foraker Group
- Shelly Wright, Southeast Conference

The State of Alaska's Division of Economic Development supports the growth and diversification of Alaska's economy through business assistance, financing, promotion, and public policy. The division works closely with industry leaders, allied agencies, and economic development organizations across the state, including the 10 state designated Alaska Regional Development Organizations.

Key Goal Areas

The CEDS process identified six key goal areas of focus. These goals were developed by distilling the input the project team received from individual and business surveys, community and industry meetings, and Strategy Committee engagement.

<u>Business Development:</u> Cultivate a resilient business climate that supports growth and expansion of existing and emerging industries.

Finance and Investment: Maximize the productive use of capital for Alaska business expansion.

Enterprise Infrastructure: Build the transportation and technological foundations for economic growth.

<u>Entrepreneurship and Innovation:</u> Position Alaska to thrive in a technologically advanced global economy.

<u>Economic Development Capacity Building:</u> Strengthen the ability of Alaska organizations to execute economic development initiatives that create jobs and investment.

Quality of Life: Improve the attractiveness and livability of Alaska communities to attract and retain a quality workforce and set the foundations for economic well-being.

I. Introduction

Vast in size, sparsely populated, and removed from the major population centers of the continent, Alaska is socially, culturally, and economically unique. Rich in natural resources and scenic beauty, but challenged by its remote location, the state has enjoyed considerable prosperity in recent decades. High levels of oil production and prices, a strong military presence, and healthy visitor, mining, and fishing industries have served Alaska well. Alaska's historical challenge continues to be the state's lack of a diverse economic base. Oil has provided roughly one third of all jobs (directly or indirectly) and as much as 90 percent of state revenues, and recently the state has been facing the dual forces of oil production declines and a sharp and persistent drop in value.

Until recently, Alaska had been an island of relative stability. The state weathered the 2008 global financial crisis relatively well compared to other U.S. states, seeing only a modest increase in unemployment as the national rate spiked. Since 2012, however, Alaska's economic output and state revenue have both been on the decline (see figure 1). A glut in the worldwide oil and gas supply has decreased the value of Alaska's chief export from over \$100 per barrel to less than \$50. At the same time, the state's aging oil fields currently produce only about a quarter of their peak volumes.

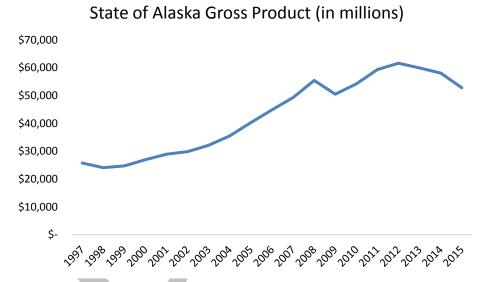


Figure 1: State of Alaska Gross Product (in millions)
Source: US Bureau of Economic Analysis

Several factors make this current slump particularly troublesome. The state's small population, harsh environment, and distance from major global markets impede the development of manufacturing or agricultural sectors. High business costs and a small workforce inhibit the formation of export sectors in business or financial services. Limited infrastructure makes delivery of basic government services like education and public safety expensive. Rural Alaska, with proud traditions of subsistence and adaptation to the environment, suffers from persistent unemployment and low incomes.

Business and community leaders around the state recognize a need to take proactive measures to grow a more diverse economy. Alaska's historical dependence on natural resources creates a boom-and-bust cycle, and collectively, business and community leaders in Alaska must collectively work to mitigate painful downturns. Contractions in Alaska's oil and gas industry lead to fiscal shortfalls in state government, which diminish government support of public safety, infrastructure, education, and other core services, as well as assistance to municipal and tribal governments. The first step in mitigating Alaska's boom-and-bust economic cycle is by the creation and, most importantly, implementation of a Comprehensive Economic Development Strategy (CEDS). This strategic plan, *Northern Opportunity: Alaska's Economic Strategy*, represents an effort to determine the most productive areas of focus for the state's economic future.

Northern Opportunity is a five-year plan (2017-2022) to support and coordinate the collective actions of Alaska's civic and business leaders around a shared vision for the future. The plan was created through an extensive public process involving numerous community and industry forums, online survey instruments, and a thorough assessment of past and current economic conditions. Through broad-based collaboration, the process brought together leaders from major sectors of Alaska's private industry and community leaders from across the state to form the Northern Opportunity Strategy Committee, which sought to identify means of strengthening the Alaska economy. This included an honest review of what is needed to improve economic resilience, as well as an examination of Alaska's strengths, weaknesses, opportunities, and threats (SWOT). The collaboration identifies targeted strategies for growing the Alaska economy, as well as productive investments in the state's economic foundations given current budget realities. Finally, Northern Opportunity includes an evaluation framework which stakeholders will use to measure progress in building a stronger, more resilient economy. This framework will help judge the effectiveness of the plan's implementation over the upcoming five years.

This plan is intended to act as a living document that will guide the activities of the State of Alaska Department of Commerce, Community, and Economic Development as well as key stakeholders in private sector business, government, and civic organizations throughout the state. It will be updated annually to reflect changing conditions, and progress will be recorded against well-defined targets. This approach requires the buy-in and participation of diverse Alaska residents and key business and community stakeholders representing a variety of organizations in every part of the state. Only through coordinated, systematic action can Alaska positively shape its own economic future.

II. Goals and Action Items

The action items for this strategy have been developed through the process of community and industry engagement, with consideration of resilience issues and the SWOT analysis that was conducted as part of the process. Through community forums, the individual economic survey, business forums and the business survey, the project team began to formulate goal areas, objectives and action items, which were refined by sessions with the Northern Opportunity Strategy Committee and continued business and community engagement.

Business Development

GOAL: Cultivate a resilient business climate that supports growth and expansion of existing and emerging industries.

Measurements:

- Ten Communities participating in Business Retention & Expansion programs.
- Alaska international exports increase of 5 percent.
- Increased capital investment and subsequent jobs in rural Alaska.
- Decrease of imports of manufactured commodities by 5 percent and increase of in-state food production of 5 percent.
- Increase of Alaska grown share of food consumed by 5 percent.
- Increase in total number of visitors to state by 5 percent annually, demonstrated increase in Rural visitation, increase cruise ship visits by 10 percent, increase shoulder season and winter visitation by 5 percent.
- Maintain number of commercial fishing permit holders held by residents, grow mariculture into a one billion dollar industry by 2045.
- Increase share of Alaska-built commercial vessels to 20 percent, increase employment in maritime sector by 10 percent.
- Increased production of oil, gas and mineral resources, measurable increase in natural resource
 exploration projects and spending, three major projects with forward progress to production in
 five years.
- Increase in forestry employment by 5 percent, consistent annual increase in board feet harvested annually, increase biomass utilization for energy by 10 percent.

Objective: Improve the resiliency and health of existing businesses

Objective Partners: Alaska Regional Development Organizations (ARDORs), Local municipalities and chambers of commerce.

Objective Resources: Executive Pulse software system, Division of Economic Development (DED) developed training program.

Action Items:

 Continue and expand the State Division of Economic Development's Business retention and expansion program

Objective: Increase the value of Alaska's international exports by 5 percent

Objective Partners: State of Alaska Governor's Office of International Trade, World Trade Center Alaska, U.S. Commercial Service Alaska office, Small Business Administration, Export Import Bank of the United States.

Objective Resources: Federal State Trade Expansion Program (STEP) grants, US Commercial Service Gold Key programs.

Action Items:

- Utilize Federal STEP grant funding to encourage small Alaska businesses to participate in international trade.
- Promote use of export assistance resources available to Alaska businesses through U.S.
 Commercial Service, Small Business Administration, Export / Import Bank, and Small Business
 Development Centers.

Objective: Increase tools and resources available to rural businesses

Objective Partners: Alaska Small Business Development Center (SBDC), University of Alaska Center for Economic Development (UACED), Alaska Regional Development Organizations, State of Alaska Division of Economic Development.

Objective Resources: USDA Rural Development Grants, SBDC rural outreach and training programs, UACED and SBDC web resources.

Action Items:

- Develop consistent mechanisms to provide training and technical assistance in rural areas, including distance delivery and a travel circuit for service providers
- Create web resources targeted at rural business, and non-web resources to be made available in the case of gaps in broadband service
- Create new and support existing business mentorship programs in rural Alaska.

Objective: Encourage import substitution with the promotion of Alaska made products

Objective Partners: State of Alaska Division of Economic Development, Alaska Small Business Development Center (SBDC), National Institute of Standards and Technology Manufacturing Extension Partnership (NIST MEP), University of Alaska Center for Economic Development (UACED).

Objective Resources: Buy Alaska Program, State of Alaska "AK Loyal" branding programs - Made in Alaska, Alaska Grown, Silver Hand.

Action Items:

• Develop metrics to better calculate the use of Alaskan grown and made products and the impact on import substitution

- Engage in a PR campaign that highlights the importance and economic impact of Alaskan made products and services
- Promote the programs of the state meant to highlight Alaska made products:
 - Alaska Grown (Agriculture)
 - Made in Alaska (Manufactured items)
 - Silver Hand (Arts)
- Decrease Alaska's food imports from 95 percent to 90 percent
- Informing Alaska businesses on options for growth in import substitution

Objective: Increase the output and value of Alaskan agriculture

Objective partners: Alaska Food Policy Council (AKFPC), UAF Cooperative Extension Service, State of Alaska Division of Agriculture, State of Alaska Division of Economic Development, U.S. Department of Agriculture, Alaska Small Business Development Center (SBDC), Alaska Cooperative Development Center.

Objective Resources: Alaska Grown program, USDA financing, AKFPC and Cooperative Extension tools and resources.

Action Items:

- Provide shared marketing of in-state agriculture through the Alaska Grown program
- Establish accurate baseline measures for Alaska food consumption and production
- Facilitate succession planning for farm business owners seeking to retire
- Introduce youth to the business of farming to encourage interest in Alaska agriculture
- Reduce barriers to entry by facilitating financing options to purchase agricultural lands and equipment
- Maintain and increase capacity for processing, storage, and distribution
- Where appropriate, assist in the formation of agricultural cooperatives to share marketing, processing, or other services.
- Explore options to increase the availability of land for cultivation
- Provide technical and promotional assistance to high potential, emerging crops such as peonies, hemp fiber, and others.

Objective: Grow the impact of Alaska's visitor industry in existing regions and market segments, and increase the impact of the industry to Alaska communities

Objective Partners: Alaska Travel Industry Association, State of Alaska Division of Economic Development, American Indian Alaska Native Tourism Association, Regional Destination Marketing Organizations (DMOs), Alaska Regional Development Organizations (ARDORs), Bureau of Indian Affairs.

Objective Resources: Cooperative marketing programs, potential Tourism Improvement District Legislation, USDA Rural Development, Community Tourism Assessment Model, Native American Tourism and Improving Visitor Experience (NATIVE) Act

Action Items:

- Increase sustainable growth in emerging visitor industry segments: Cultural Tourism, Eco Tourism, Geo Tourism, Adventure Tourism, and Arctic Tourism
- Grow rural and cultural tourism development by utilizing Community Tourism Assessment Models
- Increase statewide cruise guests by 10 percent.
- Increase peak season capacity by maximizing utilization of existing infrastructure, and new infrastructure investment
- Increase shoulder season and winter visitor capacity and infrastructure by promoting Alaska specific events to targeted markets.

Objective: Maximize employment and opportunity in Alaska's Seafood Industry

Objective Partners: United Fishermen Association, Alaska Seafood Marketing Institute, Alaska Commercial Fishing and Agriculture Bank, State of Alaska Division of Economic Development, Community Development Quota (CDQ) organizations, Pacific Seafood Processors Association, UAF Sea Grant Marine Advisory.

Objective Resources: Commercial fisheries loan programs, CDQ investments, Sea Grant resources and trainings.

Action Items:

- Ease barriers to entry in commercial fishing for Alaskans through increased utilization of public and private financing options.
- Increase resource value to Alaskans by performing value added activities (e.g. processing) in Alaska
- Maintain the sustainability of Alaska's seafood resource for the benefit of Alaska industry participants (large and small operators)
- Address "graying of the fleet" through workforce development initiatives specifically targeted towards school age participants and leveraging Young Alaska Fishermen's Network / Young Fisherman's Development Summit
- Grow the emerging mariculture / kelp farming industry in coastal regions of the state

Objective: Maximize opportunities in all aspects of the Alaska Maritime Sector:

Objective Partners: Alaska Process Industry Careers Consortium (APICC), Alaska Workforce Investment Board, State of Alaska Division of Economic Development, ARDORs, NIST MEP, Municipalities, State of Alaska Department of Labor and Workforce Development, Alaska ship and boat builders, Alaska Industrial Development Export Authority.

Objective Resources: Workforce Innovation and Opportunity Act (WIOA) funding, EDA funding for infrastructure, Public-Private Partnership investment.

Action Items:

 Position Alaska shipyards to benefit from the increased demand for ship restoration and new builds as the Alaska based fleet ages and requires replacement and refurbishment.

- Continue to develop the maritime industry support sector workforce by implementation of the Alaska Maritime Workforce Development Plan.
- Increase the use of existing regional repair and maintenance facilities for local vessel needs.
- Identify opportunities that take advantage of the increasing traffic through the Northwest Passage and increased resource development for the benefit of the maritime sector.

Objective: Strengthen existing resource extraction industries, including Oil and Gas and the Mining Sectors:

Objective Partners: Alaska Oil and Gas Association, Alaska Miners Association, Resource Development Council Alaska, Council of Alaska Producers, Alaska Support Industry Alliance, State of Alaska Division of Economic Development, Alaska Minerals Commission, Alaska Native Corporations, Alaska Gasline Development Corporation.

Objective Resources: Pro-development Federal Congressional Delegation, Alaska's abundant natural resources, Alaska Industrial Development Authority's enterprise in infrastructure funding, demonstrated positive economic impact from resource extraction industries.

Action Items:

- Promote a consistent business environment that includes a stable tax regime and encouragement of responsible oil, gas and mining exploration and production.
- Adopt a development and exploration mentality by state and federal agencies towards oil, gas and mining. Market Alaska's vast resources to potential investors seeking new projects.
- Improve in-state public support of resource extraction by highlighting Alaska companies' excellent track records, and positive economic benefit to Alaska.
- Improve access to resources through improved infrastructure, and work with federal agencies on land access and potential onerous state and federal permitting requirements.
- Take advantage of potential opportunities associated with the increased shipping access through the Northwest Passage.
- Support increased mapping to identify high potential areas for resource development
- Identify "high priority" natural resource projects that are hindered by access to resources and make measurable progress in moving them forward

Objective: Sustain and grow the timber and forest products industry in Alaska:

Objective Partners: Alaska Division of Forestry, U.S. Forest Service, Nature Conservancy, ARDORs and local economic development organizations, Cold Climate Housing Research Center (CCHRC), Resource Development Council, Sustainable Southeast Partnership.

Objective Resources: Alaska Forestry Academy, Alaska Native Corporation forest lands.

Action Items:

- Promote and support the wood product manufacturing industry
- Improve access to sustainable timber resources and inventories in Southeast Alaska
- Support local timber industry specific workforce development programs and potential apprenticeships.

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- Maintain existing timber industry infrastructure
- Grow biomass use in Alaska by 10 percent

<u>Objective: Create stronger alignment between workforce development and economic development programs and services.</u>

Objective Partners: Alaska Workforce Investment Board, State of Alaska Department of Labor and Workforce Development, State of Alaska Division of Economic Development, ARDORs and local economic development organizations, University of Alaska, Alaska Process Industry Careers Consortium, Alaska Vocational Technical Center (AVTEC), tribal organizations.

Objective Resources: Workforce Innovation and Opportunity Act (WIOA), Regional CEDS plans, state and federal workforce funds.

Action Items:

- Support the Alaska Department of Labor and Workforce Development's plan to implement the U.S. Department of Labor's Workforce Innovation and Opportunity Act (WIOA) Plan, calling for sector-specific strategies for health care, oil & gas, mining, construction, maritime, and transportation.
- Continually assess unmet workforce needs through business retention and expansion surveys and other outreach.

Finance and Investment

GOAL: Maximize the productive use of capital for Alaska business expansion

Measurements:

- A formal report on sources and gaps in available capital for all business investment in Alaska.
- A developed training program for use of business crowdfunding and availability and deployment to regional partners and statewide businesses, a feasibility study on international microfinance programs applicable to rural Alaska.
- Adoption of consistent system similar to AIDEA's project vetting methodology for co-investment as a model for large scale public-private investments by four state agencies or public corporations in five years.
- Establish a state early stage fund that operates across a multiple of agencies, maybe located under the AIDEA umbrella as a separate fund, or capitalize a fund of funds program such as the Utah Venture Capital Enhancement Act.
- AIDEA completes a strategic plan by end of 2018.
- Deployment of \$10 Million in EB-5 financing to projects in Alaska, demonstrated increased foreign investment in Alaska projects.

- Ten Alaska municipalities have deployed new financing tools or tax exemption programs for economic development projects, a measured increase in use of traditional project financing use.
- Demonstrated use of new tax incentive and abatements programs tied to economic development activities.
- Authored study on available tax based programs and their potential use in Alaska.

Objective: Assess needs and new sources of capital in Alaska

Objective Partners: Alaska Industrial Development Export Authority (AIDEA), U.S. Bureau of Indian Affairs, U.S Department of Agriculture (USDA), Small Business Administration (SBA), University of Alaska Center for Economic Development, ARDORs, State of Alaska Division of Economic Development.

Action Items:

- Conduct a formal assessment of capital availability for businesses at all stages of development in Alaska
- Seek new sources of capital that spread out risk to multiple parties. (i.e. Bureau of Indian Affairs (BIA), United States Department of Agriculture (USDA), Small Business Administration (SBA).

Objective: Expand use, availability and knowledge of microfinance and crowdfunding

Objective Partners: State of Alaska Division of Banking and Securities, Statewide angel funds, Launch: Alaska, Alaska Small Business Development Center, Alaska Community Foundation, The Foraker Group.

Objective Resources: Knowledge base distributed throughout nonprofit leaders, Statewide Small Business Development Centers, Alaska Industrial Development Export Authority (AIDEA), Alaska Community Foundation's Strengthening Organizations grant, Foraker Group's education outreach.

Action Items:

- Expand public awareness of allowable uses of crowdfunding under recent legislation through promotional channels: web content, news media, and speaking engagements
- Use international microfinance models to increase capital for small businesses in rural Alaska not eligible for traditional financing

Objective: Maximize / coordinate the use of state assets including AIDEA, and AHFC

Objective Partners: Alaska Industrial Development Export Authority (AIDEA), Alaska Housing Finance Corporation (AHFC).

Objective Resources: Boston Consulting Group report completed in fall 2016, state corporation assets.

Action Items:

- Develop and utilize a consistent system similar to AIDEA's project vetting methodology for coinvestment as a model for large scale public-private investments
- Increase early stage business and project investment from state agencies
- Undertake a new strategic plan for AIDEA

Objective: Systematically attract and increase foreign direct investment

Objective Partners: Select USA, State of Alaska Division of Economic Development, Invest in the USA EB-5 trade association, ARDORs.

Objective Resources: Alaska EB-5 regional center.

Action Items:

- Utilize EB-5 foreign investment to finance projects in high unemployment areas of Alaska
- Identify three priority investor nations to focus investment marketing to
- Identify three priority Alaska industries for foreign direct investment
- Work closely with the federal SelectUSA program and participate in targeted promotional activities that reach out to target investment markets

Objective: Increase finance literacy among Alaska businesses and municipal governments

Objective Partners: Municipalities, Foraker Group, Alaska Community Foundation, Alaska Municipal Bond Bank Authority.

Objective Resources: Alaska Community Foundation Strengthening Organizations grants, Division of Community and Regional Affairs, Alaska Municipal League.

Action Items:

- Hold municipal, tribal and borough focused listening sessions to assess and address financial system education needs
- Educate municipalities and boroughs about the uses of financing tools and tax exemption programs for economic development
- Identify gaps in financing literacy among Alaska businesses and address these gaps through education to increase the number of investible companies in Alaska
- Facilitate a transition from grant funding to debt financing for community projects
- Involve local Community Foundation Affiliate organizations in facilitation of organizational capacity building
- Facilitate a transition from grant funding to debt financing for community projects
- Assist community organizations with credit worthiness in order to access debt financing

Objective: Implement tax incentive / abatement programs that specifically spur economic development projects

Objective Partners: Municipalities, ARDORs, University of Alaska Center for Economic Development, State of Alaska Division of Economic Development, private sector developers.

Objective Resources: Other jurisdictions knowledge base and use of tax abatement programs that have not been utilized in Alaska.

Action Items:

• Explore the use of Tax Increment Financing (TIF) for use in urban areas to finance economic development / community development projects

 Assess the potential impact for additional tax-based incentives to spur economically beneficial development

Economic Development Infrastructure

GOAL: Build the transportation, energy, and technological foundations for economic growth

Measurements:

- The Broadband Task Force Report has been updated to reflect current technologies and changes in the broadband landscape of the state.
- Increase of access to 25 megabits per second by 20%.
- Identification of five specific business opportunities related to increased arctic shipping.
- Increased port capacity that addresses impending arctic needs.
- Increased efficiency in major shipping hubs by ten percent.
- Three top priority major maintenance needs for major shipping hubs are identified and met.
- Actions identified by the Interior Energy Project have been implemented.
- Ten regionally appropriate alternative energy projects are complete in rural Alaska.
- Statewide electric rates decrease by 10%.

Objective: Improve access to statewide broadband

Objective Partners: Federal Communications Commission, Alaska Telephone Association, Alaska Broadband Task Force, Private sector telecommunication companies, ARDORs.

Objective Resources: National Telecommunications & Information Administration, Federal Communications Commission funding resources, upcoming private sector development projects that bring utilities to rural areas of Alaska.

Action Items:

- Update and implement key provisions from the Alaska Broadband Task Force Report
- Encourage new federal infrastructure investment for critical broadband infrastructure needs
- Utilize potential development projects in rural development projects in rural Alaska to feed surrounding community needs.

Objective: Encourage improvement and development of intermodal hubs and ports

Objective Partners: ARDORs and municipalities, U.S. Army Corps of Engineers, State of Alaska Department of Transportation.

Objective Resources: Economic Development Administration, U.S. Department of Transportation, U.S. Army Corps of Engineers, NOAA, Private sector investment.

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Action Items:

- Improve port access and infrastructure in major Alaska shipping hubs
- Expand development of port facilities in western and southwest Alaska that facilitate future opportunities related to increased arctic shipping and business opportunities

Objective: Reduce the energy cost burden on Alaska businesses and households

Objective Partners: Alaska Energy Authority (AEA), Alaska Power Association, Regional power providers, Alaska Housing Finance Authority (AHFC), Cold Climate Housing Research Center, Municipalities, Alaska Native Corporations.

Objective Resources: U.S. Department of Energy, U.S. Small Business Administration, U.S. Environmental Protection Agency's Energy Star Program, Private sector development projects.

Action Items:

- Utilize existing programs to increase residential and commercial heating efficiency statewide
- Improve electricity infrastructure through upgrades of existing generation and distribution infrastructure
- Identify the most efficient means of electricity production by region and encourage the development of these regional energy sources
- Continue funding and implementation of the Interior Energy Project in Fairbanks
- Identify new, and leverage existing, sources of debt financing for rural power projects
- Utilize development projects in rural areas to create economies of scale for rural power and heating needs

Entrepreneurship and Innovation

GOAL: Position Alaska to thrive in a technologically advanced global economy

Measurements:

- All funds from the 49th State Angel Fund are deployed.
- Two angel funds or similar are making investments in businesses in rural Alaska with demonstrated investment in businesses outside of Anchorage.
- One Million Cups exists in 4 communities around Alaska.
- Existing Entrepreneur in Residence Program.
- A study is produced that outlines workers and industries internally and externally that will be
 affected by the rise in automation. This study includes a strategy to attract new industry and
 place existing workers in these new fields in Alaska.
- Entrepreneurial resource book printed and distributed to 8 Alaska communities, online distribution of 100 downloads.

• Three public-private working groups to monetize innovations in building technology, construction methods, microgrids and renewable energy, unmanned aircraft, remote sensing, and others developed for Alaskan conditions are formed.

Objective: Increase the pipeline of bankable start-up companies in Alaska by 10 percent

Objective Partners: Angel Funds, University of Alaska Business Enterprise Institute, ARDORs and regional economic development organizations.

Objective Resources: Angel fund resources, existing technical assistance programs.

Action Items:

- Deploy \$9.8M from the Municipality of Anchorage's 49th State Angel Fund by 2019
- Locate and leverage additional sources of private capital to expand 49SAF model outside of Anchorage
- Develop Launch Alaska into a world-class energy accelerator, graduating 30 companies with 2.5m in investment by 2019 through recruitment of scalable firms, intensive mentorship and validation, and relationships with the military, Alaska Native Corporations, utilities and the University of Alaska system.
- Feed regional business plan competitions into a statewide competition and expand similar resources into rural Alaska
- Create a central online, statewide hub of startup information: events, resources, partnerships
- Conduct a needs assessment of the entrepreneurial space both in urban centers and rural regions.
- Extend entrepreneurship events like Startup Weekend and One Millions Cups to communities statewide, including rural hubs
- Create Global Entrepreneur In Residence program, bringing entrepreneurial talent to Alaska to build capacity and mentorship opportunities for Alaska entrepreneurs
- Create and expand organized mentorship programs for all Alaska startup companies ranging from small size to high growth companies

<u>Objective</u>: <u>Position Alaska workers and firms to thrive within global trends of automation, robotics,</u> and other disruptive technologies

Objective Partners: University of Alaska Business Enterprise Institute, State of Alaska Division of Economic Development, Private Sector Entrepreneurs, State of Alaska Department of Labor and Workforce Development, U.S. Department of Labor.

Objective Resources: Federal Workforce Innovation and Opportunities Act (WIOA).

Action Items:

- Assess the industries in Alaska most likely to be immediately impacted by, automation (oilfield example)
- Identify workers with potential to be attracted to Alaska and can utilize existing Alaska infrastructure to take advantage the changing trend.

• Develop a resiliency plan that uses disruptive technology to Alaska's advantage and that enables workers in affected industries

Objective: Connect rural Alaska to the entrepreneurial resources of the urban centers

Objective Partners: State of Alaska Department of Labor and Workforce Development Job Centers, ARDORs, Alaska Small Business Development Centers, Launch: Alaska.

Objective Resources: Small Business Administration, Existing rural entrepreneurial resources.

Action Items:

- Create and publish business guides geared toward rural entrepreneurs
- Develop online resources for rural entrepreneurs as more communities gain access to broadband

Objective: Commercialize Alaska grown technologies and intellectual property to fuel start-up companies and high skilled employment

Objective Partners: University of Alaska System, Small Business Development Centers, ARDORs, State of Alaska Division of Economic Development.

Objective Resources: Technologies under development specific to Alaska that can be monetized for the benefit of Alaska institutions.

Action Items:

- Link university technology transfer offices to entrepreneurs and companies with the ability to commercialize
- Form public-private working groups to monetize innovations in building technology, construction methods, microgrids and renewable energy, unmanned aircraft, remote sensing, and others developed for Alaskan conditions
- Provide technical assistance to innovative companies seeking Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR)
- Develop "proof of concept" centers or incubators to validate technologies with commercial potential
- Encourage adoption of housing designs and construction methods developed for Alaskan conditions with export potential
- Develop and refine microgrid and energy innovations to reduce the cost of energy for Alaskan communities

Economic Development Capacity Building

GOAL: Strengthen the ability of Alaska organizations to execute economic development initiatives that create jobs and investment

Measurements:

- Statewide convening of private sector businesses and partners to assess statewide economic development efforts.
- Published review of current and potential economic development models for Alaska.

Objective: Create new statewide coordination mechanisms for economic and business development

Objective Partners: Statewide private sector businesses, ARDORs, Alaska Industrial Development Export Authority, International Economic Development Council (IEDC), University of Alaska Business Enterprise Institute, State of Alaska Division of Economic Development.

Objective Resources: Economic Development Administration, State of Alaska Division of Economic Development, Alaska Industrial Development Export Authority (AIDEA) Private sector businesses.

Action Items:

- Convene statewide business leaders to gauge desire for new statewide business development group or entity that remains consistent through political changes
- Assess the potential for different statewide economic development models, such as business roundtables, public-private partnerships, state corporations, and others.
- Host economic development training events and venues for sharing of best practices.
- Provide a centralized source of resources and technical assistance that community and economic development organizations throughout the state can utilize for sustainability and growth.
- Expand a nimble network-based approach to economic and community development through frameworks such as Strategic Doing and Collective Impact.

Quality of Life

GOAL: Improve the attractiveness and livability of Alaska communities to attract and retain a quality workforce and set the foundations for economic well-being

Measurements:

- Anchorage Economic Development Corporation's (AEDC) metrics revised and adopted as measurements in 8 statewide communities, Utilization of new metrics to inform and implement quality of life programs on a local level.
- Five rural communities participating in "Oscarville style" holistic approaches to rural community development, ten rural Alaska communities show quantitative improvement in housing conditions.
- Five percent increase in Alaskans who possess a post-secondary degree, 90 percent high school graduation rate.

Objective: Improve community development foundations that influence economic development

Objective Partners: Anchorage Economic Development Corporation (AEDC), ARDORs, Municipalities, State of Alaska Division of Community and Regional Affairs, Denali Commission, Alaska Native Corporations, Bureau of Indian Affairs (BIA).

Objective Resources: AEDC's Live. Work. Play initiative metrics, USDA Rural Development, Alaska Municipal Conference, Alaska Housing Finance Corporation, Alaska Division of State Parks, State of Alaska Division of Insurance.

Action Items:

- Utilize Anchorage Economic Development Corporation (AEDC) Live.Work.Play Initiative's matrix as a template to identify key livability issues in Alaska communities
- Assess options for reducing the cost of health insurance for individuals and firms
- Assess variables that affect worker well-being, such as education, community safety, recreation, and housing; use these to define metrics
- Expand and promote recreational access to public lands
- Improve the quality and availability of housing throughout the state to reduce costs and alleviate overcrowding

Objective: Improve quality of life metrics in Rural Alaska

Objective Partners: Denali Commission, U.S. Army Corps of Engineers, Department of Housing and Rural Development (HUD), USDA Rural Development, Alaska Village Council Presidents, ARDORs, Alaska Cold Climate Housing Research Center, State of Alaska Division of Community and Regional Affairs, Bureau of Indian Affairs.

Objective Resources: USDA grants, HUD Block grants.

- Pursue funding for villages requiring relocation due to coastal or riverbank erosion
- Leverage new funding sources and mechanisms to build newer, higher quality housing in rural hub communities and villages
- Expand "Holistic Approach" model from Oscarville project to other rural communities, aligning economic development priorities with energy, transportation, water/wastewater, housing, and other community development needs

Objective: Strengthen cradle-to-grave education offerings for Alaskans

Objective Partners: Alaska Commission on Postsecondary Education, State of Alaska Department of Labor and Workforce Development, University of Alaska, local school districts.

Action Items:

• Support the goal of 65% of Alaskans possessing post-secondary degree or certificate by 2025.

III. Geography

Alaska is the both the northernmost and westernmost state in the United States. The Canadian provinces of British Columbia and the Yukon Territory border the state to the east. The westernmost point, Attu Island, shares a maritime border with the Russian Federation. To the north are the Chukchi and Beaufort seas, and the vast Arctic Ocean. Alaska is the largest state by area, the third least populous, and the least densely populated of the 50 states. Roughly 40 percent of Alaska's residents live in Anchorage, the state's largest city.

Alaska has 34,000 miles of marine shoreline, more than any other state and as much as the rest of the country combined by some measures. It is also home to more than three million lakes, marshlands, and wetlands. Permafrost covers almost 10,000 square miles. Glacial ice covers a total of 28,000 square miles of Alaska (5 percent), with 16,000 square miles of land and 1,200 square miles of tidal zones being covered in glacier ice.

Alaska is home to numerous mountain ranges. The Alaska Range is approximately 670 miles long,⁴ and includes Denali, the highest mountain peak in North America at 20,310 feet.⁵ The Brooks Range to the far north spans about 620 miles and separates Alaska's forested interior from Arctic tundra.⁶ Coastal mountain ranges include the Wrangell-St. Elias and Chugach ranges.

A. Alaska's Economic Regions

Alaska's regions have been defined in various ways using differing boundaries. This document uses the Alaska Department of Labor and Workforce Development's definitions of the state's economic regions, which divides the state into six regions: Northern, Interior, Anchorage/Mat-Su, Gulf Coast, Southwest, and Southeast.

¹ NOAA Office for Costal Management. "General coastline and shoreline mileage of the United States." (n.d). Accessed on 12/1/16 on https://coast.noaa.gov/data/docs/states/shorelines.pdf

² Alaska Department of Land Resources. "Surface Water." (2016). Accessed on 12/1/16 from http://dnr.alaska.gov/mlw/water/hydro/components/surface-water.cfm

³ Bruce Molina. "Glaciers of North America: Glaciers of Alaska." (2008). K1. Accessed from https://pubs.usgs.gov/pp/p1386k/pdf/02 1386K part1.pdf

⁴ https://pubs.usgs.gov/pp/p1386k/pdf/02 1386K part1.pdf (pg., K406)

⁵ https://pubs.usgs.gov/pp/p1386k/pdf/02 1386K part1.pdf (pg., K441)

⁶ https://pubs.usgs.gov/pp/p1386k/pdf/02 1386K part1.pdf (pg., K467)

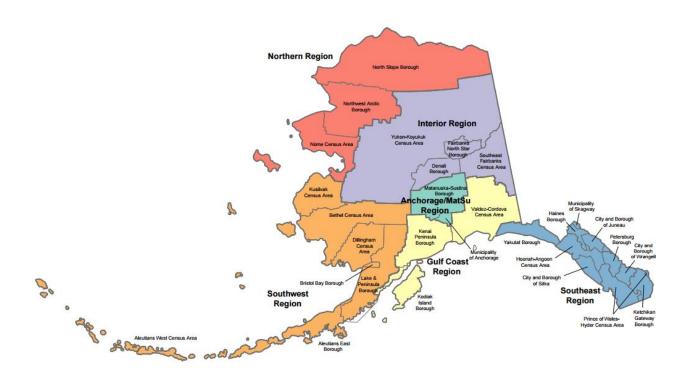


Figure 2: Alaska's Economic Regions.

Source: Alaska Department of Labor and Workforce Development

The Northern Region includes the North Slope and northwest portions of the state, with the largest cities being Barrow, Kotzebue, and Nome. With the exception of the highway connecting Fairbanks to Prudhoe Bay, the region is disconnected from the road system and relies mostly on waterways and small airports for transportation. The predominant Alaska Native cultures are the Inupiaq and Yup'ik; large mammals such as whales, walrus, seals, caribou, moose, and others have anchored the inhabitants' subsistence way of life for millennia. Home to some of the continent's largest oilfields, the major industries by employment are oil and gas development followed by mining and professional services.

The Interior includes a vast section of Alaska's heartland, crisscrossed by huge rivers and bounded to the south by the Alaska Range. Its largest city is Fairbanks and the road system connects Fairbanks to Canada, Prudhoe Bay, and Southcentral Alaska. Fairbanks is also home to an international airport and the terminus of the Alaska Railroad System. The predominant Alaska Native cultural group is Tanana Athabascan. Military bases, the University of Alaska, mining, oil and gas, and the visitor industry all have a major presence in the region. The largest employment sectors are education and health, retail trade, and accommodation and food services.8

⁷United States Bureau of Labor Statistics. "Location Quotient Calculator" (2017). Data accessed 2/1/2017 from https://data.bls.gov/location_quotient/ControllerServlet
8 Ibid

Anchorage/Matanuska-Susitna (Mat-Su) is home to more than half of the state's population, with Anchorage being the largest city and the Mat-Su Valley to its north being the fastest growing part of the state. The region is Alaska's best connected region, with the Port of Anchorage, Ted Stevens Anchorage International Airport, and the Alaska Railroad servicing the area. As such, it is the commercial center of the state. Traditionally the area was home to the Dena'ina Athabascan, and now hosts significant numbers from all of the state's indigenous groups. Economically diverse compared to the rest of the state, the Anchorage and Mat-Su economy is closely tied to government, oil and gas, international air cargo, the visitor industry, and others. Major employment sectors in the region are heath care and social assistance, retail trade, and accommodation and food service.9

The Gulf Coast Region, which consists of Kodiak Island, the Kenai Peninsula, and Prince William Sound, is an economically diverse region with abundant natural beauty and deep ties to fisheries and the visitor industry. The predominant Alaska Native cultures are Alutiiq and Denai'ina Athabascan. The major communities are Kenai, Kodiak, and Valdez. The Kenai Peninsula is on the road system and connected by the Alaska Railroad and The Alaska Marine Highway System. Communities in Prince William Sound are serviced by ports or roads that may be closed during the winter months, and airports that are used year-round. The largest employment sectors are health and social assistance, retail trade, and food manufacturing.10

Southwest Alaska spans some of the greatest distances in Alaska, ranging from Attu Island in the far west through the Yukon-Kuskokwim Delta and onto the Alaska Range in the east. The Aleutian Islands are serviced by the Alaska Marine Highway System and the region depends heavily on aviation and maritime transportation. Southwest Alaska is the traditional home of the Yup'ik people of the Yukon-Kuskokwim and Bristol Bay regions, as well as the Aleut people of the Aleutians. Many of the far-flung communities depend on fishing for subsistence as well as commerce, as the region includes the rich fisheries of the Bering Sea and Bristol Bay. Outside of the fishing industry, the region depends heavily on public sector spending to drive the economy. The largest employment sectors are food manufacturing (fish processing), retail trade, and transportation and warehousing. 11

Southeast Alaska has the mildest climate in the state, and is known for its lush temperate rainforest and dependence on the ocean for transportation and commerce. The major population centers are Juneau (also the state capital), Ketchikan, and Sitka. The region relies heavily on the Alaska Marine Highway System, as well as aviation for transportation, as most of the region is not connected to the road system. The predominant Alaska Native cultures are Tlingit, Haida, and Tsimshian. Fisheries, the visitor industry, and state government are the major economic drivers. By employment, the largest sectors are retail trade, heath care and social assistance, and accommodation and food services. 12

10 Ibid

⁹ Ibid

¹¹ Ibid

^{11 1010}

B. Land Ownership

The federal government retains about 222 million acres (over 60 percent) of the land in Alaska. Federal lands in Alaska include national parks, national forests, wildlife refuges, military lands, and land held by the Bureau of Land Management for a variety of purposes13. Access to development on federal land is an ongoing issue in Alaska, as considerable oil, gas, mineral, and timber resources exist or show strong potential in many of these places. The coastal plain of the Arctic National Wildlife Refuge (ANWR) for instance has long been believed to host significant quantities of oil and gas, and the Tongass National Forest once supported a major timber industry in Southeast Alaska.



Figure 3: Land Ownership in Alaska from Alaska Humanities Forum

Federal land ownership imposes constraints as well as advantages for economic development. Resources on these lands often cannot be easily developed. On the other hand, national parks such as Denali, Katmai, and Glacier Bay have notable economic significance as they attract millions of annual visitors. Military bases, the largest of which are Army and Air Force bases located near Anchorage and Fairbanks, occupy large land holdings near those urban centers and generate considerable economic opportunity.

The Statehood Act of 1958 granted 104.5 million acres (about 25 percent of the state's total landmass) to the State of Alaska and in certain instances, the state cedes that land to local municipalities and boroughs. In 1971 the Alaska Native Claims Settlement Act (ANSCA) granted 44 million acres (over 10 percent of the state's total landmass) to 12 newly-created Alaska Native Corporations. A 13th

¹³ Alaska Department of Natural Resources Fact Sheet, http://dnr.alaska.gov/mlw/factsht/land_fs/land_own.pdf

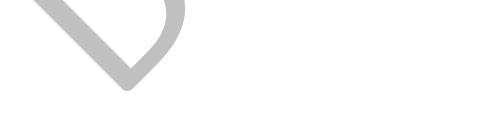
corporation based in Seattle, Washington was later created for Alaska Natives residing outside of Alaska, and received a cash settlement. Excluding Native lands, less than one percent of land ownership in Alaska is private.14

C. Native Cultures of Alaska

According to the Alaska Native Heritage Center, an educational and cultural institution located in Anchorage: "Alaska's Native people are divided into 11 distinct cultures, speaking 11 different languages and twenty-two different dialects." 15 The 11 cultures are organized into five cultural groupings:

- Athabascan
- Alutiiq (Sugpiaq) and Unangax
- Cup'ik and Yup'ik
- Eyak, Haida, Tlingit, and Tsimshian
- Inupiag and St. Lawrence Island Yupik

These five groupings encompass cultures that share similar practices as well as geographic proximity. 16 While there are unique characteristics within each specific region and culture there are also similarities among Alaska Native cultures including a deep connection to traditional lands, a subsistence lifestyle, and use of local materials for clothing and shelter purposes. 17 Additionally, governance was often decentralized, with most clans, families, or villages resolving issues through traditional customs and practices.



¹⁴ Alaska Department of Natural Resources Fact Sheet, http://dnr.alaska.gov/mlw/factsht/land_fs/land_own.pdf

¹⁵ Source: http://www.alaskanative.net/en/main-nav/education-and-programs/cultures-of-alaska/

¹⁶ Source: http://www.alaskanative.net/en/main-nav/education-and-programs/cultures-of-alaska/

¹⁷ Alaska Native Heritage Center Museum. "Cultures of Alaska." (2011). Accessed 1/4/16 from http://www.alaskanative.net/



Figure 4: Traditional territories of Alaska Native Cultures. Source: Alaska Native Heritage Center

Various colonial powers such as Spain, Britain, and Russia interacted with the Alaska Native peoples beginning in the 1700s, sometimes establishing trade routes and posts, and often in search of the elusive Northwest Passage. European involvement in Alaska began with Russian fur traders in the midlate 1700s and led to a profound impact on the religious and cultural practices of the coastal communities of Alaska Natives, as many were forced or coerced into taking part in the fur trade. Many Alaska Native groups endured subsequent hardship as a result of epidemics, discrimination, attempts to eliminate the use of traditional languages, and in some cases the depletion of fish and game animals by settlers.18

Today, Alaska Natives make up roughly 15 percent of the state's population, the largest Native American share of any state. 19 Alaska Native Corporations, the largest private landowners in Alaska, as mentioned earlier, are major economic players in the state's economy, with business units operating in government contracting, oil and gas, mining, real estate, telecommunications, and other areas. The 12 regional Alaska Native Corporations include:

^{18 &}quot;Alaska's Cultures" Alaska Humanities Forum. http://www.akhistorycourse.org/alaskas-cultures/table-of-contents Retrieved 1/6/17

^{19 &}quot;Quick Facts: Alaska" US Census Bureau. http://www.census.gov/quickfacts/table/PST045216/02 Retrieved 1/6/2017.

- Ahtna, Inc., representing Athabasan shareholders in the Gulf Coast and Interior regions.
- The Aleut Corporation, representing the Unangax (Aleut) people of Aleutian Islands in Southwest Alaska.
- Arctic Slope Regional Corporation, representing Inupiaq shareholders of the North Slope in the Northern region.
- **Bering Straits Native Corporation**, serving Inupiaq and Yup'ik shareholders in the Norton Sound area of the Northern region.
- **Bristol Bay Native Corporation**, representing Yup'ik, Athabascan, Alutiiq, and Unangax shareholders of the Bristol Bay area of Southwest Alaska.
- Calista Corporation, serving Yup'ik and Athabascan shareholders in the lower Yukon and Kuskokwim drainages in Southwest Alaska.
- **Chugach Corporation**, serving the Alutiiq and Eyak people of the Prince William Sound area of the Gulf Coast region.
- Cook Inlet Region Incorporated, with shareholders from numerous Alaska Native groups but holding lands in traditional Dena'ina Athabascan territory in the Anchorage/Mat-Su and Gulf Coast regions.
- **Doyon, Inc.**, serving Athabascan shareholders in the Interior region.
- **Koniag, Inc**, with Alutiiq/Sugpiaq shareholders with ancestral ties to the Kodiak Archipelago in Southwest Alaska.
- NANA Regional Corporation, with Inupiaq shareholders in the Northwest Arctic area of the Northern region.
- **Sealaska Corporation**, with a shareholder base of Tlingit and Haida tribal members in Southeast Alaska.

IV. Economic Profile

After roughly two decades of relative stability and prosperity, Alaska's economy began showing signs of contraction following the collapse of oil prices in the summer of 2014. The price drop combined with a long-term trend of declining oil production resulted in a state government budget deficit of more than \$3 billion. This brought to the forefront a lack of economic diversity and resilience, as weakness in one sector exerted strong negative pressure on the rest of the economy, even while sectors like the visitor industry, mining, and fisheries showed growth or stability. This section will provide an overview of the state's economic structure and recent performance to outline the current situation as well as prospects for future growth. Key points about the state economy include:

- A high degree of dependence on oil and federal spending, which together account for a large majority of jobs in Alaska (directly or indirectly).
- Strong economic specialization in resource extraction, which includes oil and gas, mining, timber, and fisheries.
- Declining economic output, as measured by Gross State Product (GSP). By this measure, the Alaska economy has been shrinking since 2012.
- Unusually low levels of employment in manufacturing and agriculture compared to the national average.
- A statewide unemployment rate that is usually higher than the national rate, but less sensitive to recessions at the national level (see figure 5).
- While some parts of the state are generally high-income with low unemployment, others show consistently high rates of joblessness. Many of these are in rural Alaska.
- Steady growth is projected in visitor industry-related sectors and healthcare.

While unemployment rates vary based on region, overall Alaska has had relatively steady unemployment rates compared to the U.S. average. However, that changed around 2013, with Alaska's unemployment rate surpassing those of the U.S.

Unemployment in Alaska and U.S., 2006-2016

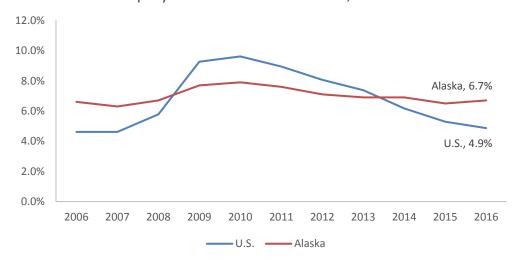


Figure 5: Unemployment in Alaska and the US as a whole Source: Alaska Department of Labor and Workforce Development Note: 2016 data is seasonally unadjusted, and preliminary

While some parts of the state have higher concentrations of high-income earners, as mentioned above, the overall per capita income for Alaska has been on the rise. With the exception of the decline in per capita income from 2011-2013, Alaska has kept pace, and in 2014 surpassed the U.S. per capita income figure.

Alaska and United States Per Capita Income \$58,000 \$56,000 \$54,000 \$52,000 \$50,000 \$48,000 \$46,000 \$44,000 \$42,000 \$40,000 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 • Alaska Per Capita Personal Income —— United States Gross National Income Per Capita

Figure 6: Alaska and United States Per Capita Income Source: Alaska Department of Labor and Workforce Development

A. Economic Background

A majority of jobs and income in the Alaska economy are due, directly or indirectly, to money flowing into the state from outside. The base sectors of the economy are those that bring money to Alaska, which then circulates within the state as goods and services are sold, producing additional economic activity. As mentioned previously, Alaska's economy is heavily dependent on two base sectors, which are federal government and petroleum. Economist Scott Goldsmith of the University of Alaska Anchorage Institute for Social and Economic Research (ISER) defines five categories of basic sectors, which collectively account for all inflows of money to Alaska, enabling all other economic activity. While this analysis has not been updated since 2010, the basic structure of the state economy has not changed. Relative contributions of each are as follows:20

- **Federal government**, which includes military spending, federal employment, benefits and transfer payments like Social Security, and healthcare spending. Collectively, federal spending accounted for 35.3 percent of all Alaska jobs either directly or indirectly in the 2010 analysis.
- Petroleum, including the production of crude oil, state and local revenues, as well as income
 from the Alaska Permanent Fund. The Alaska Permanent Fund was created to capture proceeds
 and royalties from production of Alaska's natural resources. The petroleum industry accounted
 for 31.2 percent of employment.
- **Traditional resources**, consisting of seafood, mining, timber, and agriculture. Together, these accounted for 13.1 percent of Alaska jobs.
- **New resources**, which includes visitor industry, air cargo, and other manufacturing or services are responsible for a similar share of employment as traditional resources, at 13.3 percent.
- Personal assets, including income from retirees and non-earned income such as investments, contributed 7.2 percent of employment.

Petroleum and federal spending together are responsible for creating roughly two-thirds of all jobs in Alaska, with all other drivers contributing to the remaining third. For this reason, the state economy is sometimes characterized as an off-balance three-legged stool, which highlights the lack of a diverse economic base.

Ties to the Global Economy

Alaska has had a role in the global economy since the late 1700s, when Russian fur traders first traded Alaska sea otter pelts with the Chinese. Sale of natural resource commodities to world markets has been an economic theme ever since, and today the state's major international exports are seafood, minerals and ores, and petroleum. Combined, these three categories account for over 90 percent of the state's exports. The largest contributors to the "other" category are forestry products and transportation equipment.21

²⁰ Goldsmith, Scott. "Structural Analysis of the Alaska Economy." ISER, 2010.

²¹ Alaska's Exports by Industry, International Trade Administration, Accessed 12/8/16. http://tse.export.gov/tse/

Industry	2015	Total
Seafood	\$2.4 B	53.0%
Minerals and Ores	\$1.5 B	31.9%
Oil and Gas	\$246 M	5.3%
Petroleum and Coal Products	\$163 M	3.5%
Other	\$290 M	6.3%
Total	\$4.6 B	100%

Table 1: Alaska Exports by Industry in 2015

Source: International Trade Administration, U.S. Department of Commerce. Data accessed from http://tse.export.gov/tse/

Breaking down Alaska's exports by specific product offers further detail. Zinc is the state's single most valuable export, sourced from Red Dog Mine, located in the Northwest Arctic region of the state with one of the largest known reserves of zinc in the world.22 Various seafood and petroleum products, (which sometimes follow inconsistent classifications) make up most of the remainder of international exports, as shown below.

Rank	Description	2015 Value (in Millions)	Share of Total
1	Zinc ores and concentrates	\$898	20.5%
2	Fish meat, frozen	\$374	8.5%
3	Lead ores and concentrates	\$317	7.2%
4	Alaska Pollock fillets, frozen	\$299	6.8%
5	Pacific Salmon, frozen	\$281	6.4%
6	Cod, frozen	\$267	6.1%
7	Fish livers and roe, frozen	\$256	5.8%
8	Fish, frozen (other)	\$246	5.6%
9	Natural gas, liquefied	\$188	4.3%
10	Petroleum (bitumen)	\$163	3.7%

Table 2: Alaska's top 10 exports in 2015

Source: Data from https://www.census.gov/foreign-trade/statistics/state/data/ak.html

Alaska maintains strong international trading relationships with Pacific Rim countries. Six of the top 10 importers of Alaska goods are on the western edge of the Pacific Rim, and account for almost 70 percent of Alaska's exports. The state's top export markets are as follows:

Rank	Trade Partner	% Value of All Alaska Exports
1	China	26.1%
2	Japan	20.9%
3	South Korea	15.9%
4	Canada	9.1%

²² NANA Corporation. "Red Dog Mine" (n.d.) Accessed 12/8/16 from http://www.nana.com/regional/resources/red-dog-mine/

5	Germany	6.0%
6	Spain	3.3%
7	Netherlands	2.6%
8	Malaysia	2.3%
9	Taiwan	2.3%
10	Australia	1.9%

Table 3: Ranking of countries by share of goods exported from Alaska.

Source: International Trade Administration, U.S. Department of Commerce. Data from http://tse.export.gov/tse/

A similar mix of commodities are exported to the Pacific Rim, Europe, and Canada, with some exceptions. Virtually all of Alaska's oil and gas exports, for instance, go to East Asia. While Europe and the Pacific Rim are prolific consumers of Alaska seafood, Canada imports small amounts of seafood, ores and minerals.23

Alaska's import partners closely match its export partners: China, Japan, South Korea, Canada, and Taiwan were the top trade partners in both categories in 2015. Seven of the top 10 trading partners are located on the Pacific Rim, and account for 67 percent of all Alaska imports.24

Rank	Trade Partner	% Value of Alaska Imports
1	China	26.6%
2	Canada	24.5%
3	Japan	21.2%
4	South Korea	13.2%
5	Taiwan	2.7%
6	Russia	1.9%
7	Mexico	1.3%
8	United Kingdom	1.2%
9	Singapore	1.1%
10	Thailand	0.7%

Figure 7: Ranking of countries by share of total goods imported to Alaska.

Source: International Trade Administration, U.S. Department of Commerce. Data from http://tse.export.gov/tse/

²³ Source: International Trade Administration, U.S. Department of Commerce. Data from http://tse.export.gov/tse/24 USA Trade Online. "State Import Data (State of Destination)." Accessed 1/4/2017 from https://usatrade.census.gov/

V. Demographics

With a population of just under 740,000 people, Alaska is one of the least populated U.S. states, and has the lowest density in the nation. The small population contributes to the state's "frontier" character, as vast regions are uninhabited or dotted with small villages. It also places important constraints on business development, as employers often note the limited availability of a qualified local workforce. The small population also means the in-state market for goods and services is relatively small, which limits the scalability of firms unless they have the ability to invest out-of-state to access new markets. Key trends characterizing Alaska's demographics include:

- Transient nature of the population, with a large share of residents having been born elsewhere.
 Jobs in military, construction, oil and gas, the visitor industry, and fisheries attract new arrivals to the state every year.
- **Population growth slowdown**, which is likely associated with the current economic recession and viewed as a negative indicator (see figure 8).
- A large Alaska Native share of the population, many of whom are located in rural parts of the state.
- Concentrated population, with Southcentral Alaska hosting the majority of the state's
 population at 401,635 residents, compared to the closest two regions; the Interior Economic
 Region and Southeast Economic Region at 113,154 and 73,812 residents respectively.

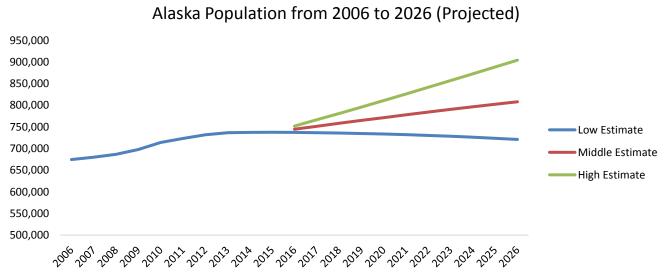


Figure 8: Alaska Population from 2006 to 2015 & Population Forecast for 2016 to 2026 Source: Alaska Department of Labor and Workforce Development

Population growth is impossible to predict with any degree of certainty, and the Alaska population is especially sensitive to economic events as evidenced by the building of the Trans-Alaska Pipeline

System, which fueled rapid growth in the 1970s, or the Gold Rush from 1896 to 1899. Based on past trends and other analysis, the Alaska Department of Labor and Workforce Development estimates that Alaska's population will grow by roughly 8.5 percent from 2016 to 2026. Essentially, the Department of Labor creates three models that estimate the future population growth, based on past data. The low, middle, and high estimates (see figure 8) represent what the population growth could be, ranging from conservative to optimistic. This growth is expected to come primarily from new births, as the trend in net migration is negative, meaning more people are leaving Alaska than entering. Alaska did see a positive net migration in the years after the 2008 financial crisis as commodity prices spiked. The state's strong labor market (for job-seekers) stood in contrast to rising unemployment nationally, attracting new arrivals.

State of Alaska Net Migration, 2006 to 2015

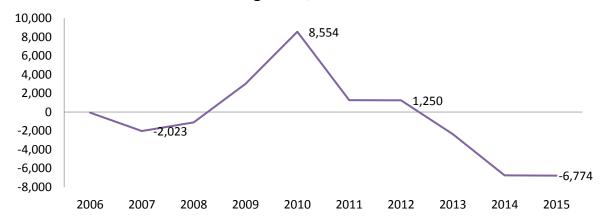
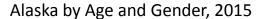


Figure 9: State of Alaska Net Migration, 2006 to 2015
Source: Alaska Department of Labor and Workforce Development



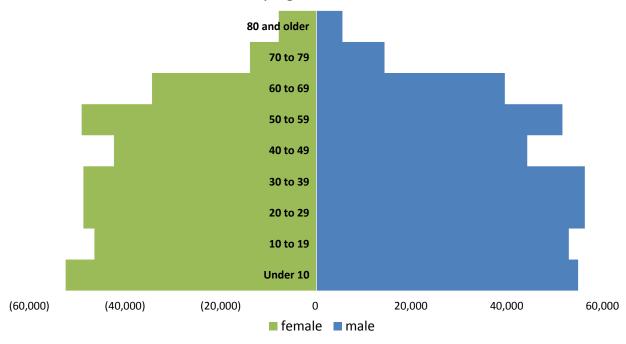


Figure 10: Age of Alaskans Age Pyramid
Source: Alaska Department of Labor and Workforce Development

Men outnumber women in Alaska, a trend that is particularly pronounced among younger Alaskans (see figure 10). This may be due to the nature of jobs in Alaska, with large employment concentrations in construction, oil and gas, fisheries, and mining that historically employ more men than women.

Alaska is also home to an increasingly diverse population. Alaska Natives make up a significant share of the population—much larger than the overall share of Native Americans in the U.S. population. The state is also home to rising Black, Hispanic, Pacific Islander and Asian communities.

Ethnicity	% of Population in 2010	% of Population in 2015	% Change
White	66.7%	66.5%	02%
American Indian and Alaska Native	14.8%	14.8%	0%
Two or more races	7.3%	7.2%	01%
Asian	5.4%	6.3%	0.9%
Black or African American	3.3%	3.9%	0.6%
Hispanic or Latino	5.5%	7.0%	1.5%
Native Hawaiian and Other Pacific Islander	1.0%	1.3%	0.3%

Table 4: Alaskans by Ethnicity

Source: US Census Bureau, http://www.census.gov/quickfacts/table/RHI125215/02

VI. Identifying Major Alaska Sectors

In addition to analyzing the base sectors, it is worth exploring the employment changes for all industry categories, as well as projections. The information below reports the growth or contraction of employment according to industry classification for the period from 2006 to 2015, as well as projections from 2014 to 2024, based on figures from the Alaska Department of Labor and Workforce Development.²⁵ Projections are always subject to caveats, as they depend on assumptions that are subject to changing conditions and specific events like major construction projects, or transfer of military personnel. Still, examining the past decade and the best estimates for the future can provide a useful framework for assessing the overall health and prospects for the growth or decline in major sectors. Most notably, the oil and gas sector has heavily contributed to employment growth in the past, but is unlikely to continue in that role to the same degree.

Industry Sector	2006-2015 % Change	2014-2024 % Change
Mining and Logging (includes oil and gas)	47%	-5%
Educational and Health Services	26%	11%
Professional and Business Services	16%	7%
Leisure and Hospitality	11%	11%
Manufacturing (includes Seafood Processing)	7%	-2%
Other Services	4%	9%
Trade, Transportation, Utilities (includes Retail)	4%	8%
Government	1%	2%
Financial Activities	-3%	-1%
Construction	-6%	2%
Information	-10%	2%

Table 5: Past growth and future projections for Alaska's industry sectors. Source: Alaska Department of Labor and Workforce Development

Several of the fastest growing sectors of the past will likely continue to see continued growth. These include:

- **Educational and Health Services**, driven in large part by the growth of healthcare professions in the state as demand for services increases.
- **Professional and Business Services**, which include a variety of management, professional services, (such as legal and accounting) as well as technical and scientific activities.
- **Leisure and Hospitality**, which is closely associated with, but not identical to, the visitor industry. It includes restaurants and overnight lodging.
- Other Services, including repair and maintenance, personal services, and religious or civic organizations.

²⁵ Past employment by sector is based on the Alaska Department of Labor and Workforce Development's *Monthly Employment Statistics*. Projections are based on DOL&WD's *Industry Employment Forecast*.

• Trade, Transportation, and Utilities, of which retail makes up the largest share.

Others are expected to show slow growth or declining employment:

- Government, which will grow slightly overall, but see declines in state government employment.
- Financial Activities, including banks, investments, and insurance.
- **Construction**, which is tied to the oil and gas sector among others, and tends to experience volatility based on federal and state government spending and commodity prices.
- **Information**, consisting of media, publishing, software, and communications. This sector has seen significant decline in the past but is expected to grow modestly.
- Mining and Logging, which consists largely of oil and gas employment (public data sources
 usually list oil and gas under the mining classification, which sometimes generates confusion).
 While it has been a major engine of employment growth in the recent past, falling employment
 is projected.

The following subsection provides additional analysis on the state's largest base industries, including their current status and prospects for future growth.



A. Oil and Gas

Alaska's oil and gas sector accounts for roughly one-third of all jobs in the state, including direct employment, contractors, and public sector jobs created through oil revenues. Oil was first discovered in Cook Inlet in the late 1950s, prior to statehood, and in Prudhoe Bay a decade later on a much larger scale. Production of North Slope crude exceeded 2 million barrels per day in 1988, but has declined gradually since then to roughly 500,000 barrels per day. Cook Inlet production reached a peak of 225,000 barrels per day in 1970, but less than 18,000 in 2015.26 While a much smaller basin, Cook Inlet has provided relatively inexpensive natural gas to Southcentral Alaska as well as for export markets for decades.

Today, over one-third of the nation's oil and gas reserves are in Alaska.27 A majority of the reserves are in very remote areas, or contain types of oil that do not yet have a commercially viable way to get the resource to market (e.g., heavy oil). The potential for oil and gas to be a mainstay industry in Alaska still exists, with several decades of known reserves.

Alaska Crude Oil Production, 1977-2015



Figure 11: Alaska Crude Oil Production, 1977-2016 Source: U.S. Energy Information Agency

The importance of oil and gas goes well beyond direct employment; taxes and royalties earned from the petroleum industry have historically funded as much as 92 percent of the state government's annual unrestricted revenue. State services ranging from education to public safety and capital projects have existed in large part because of oil royalties, and represent an important mechanism for circulating wealth throughout the Alaska economy and improving quality of life. Oil taxes and royalties have also

²⁶ Alaska Oil and Gas Conservation Commission, *Production Charts—Historical: 1960-2015*. http://doa.alaska.gov/ogc/ActivityCharts/Production/pcharts.html

²⁷ Moriarty, K. (2017, February). Personal communication.

capitalized the Alaska Permanent Fund, with a current value of roughly \$55 billion, as savings for a future of uncertain oil revenues.

Oil production has been falling steadily since the 1988 peak (see figure 11), but until 2014, high oil prices shielded the state economy from substantial negative effects. The price decline that began in 2014 created the current predicament of a multi-billion dollar state budget deficit. In calendar year 2016, the daily price averaged about \$43 per barrel,28 equal to less than half the annual average price from 2011 to 2014 (see figure 12).

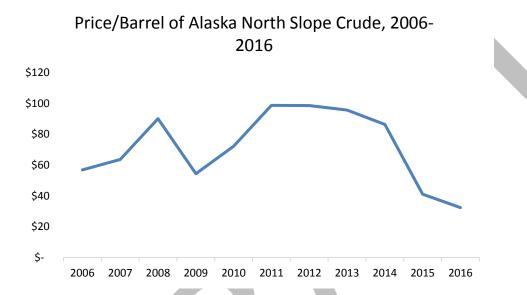


Figure 12: Crude oil price history, 2006-2016. Based on first purchase price. Source: US Energy Information Agency

Oil will continue to play a vital role in Alaska's economy for generations to come. Exploration on both the North Slope and in Cook Inlet is still active, and new fields will likely begin production in the coming years. Recent test wells at Smith Bay on the North Slope, for instance, show that as many as 6 billion barrels may exist at that site alone.²⁹ However, overall volumes are unlikely to return to historical levels as a field the size of Prudhoe Bay is a rare discovery. Furthermore, global markets determine crude prices, and new sources in the shale formations of the continental U.S. and elsewhere around the world have produced a supply glut that will likely keep prices relatively low for some time.

The U.S. Energy Information Agency expects Alaska crude production to decline through 2040, when it forecasts daily production at a level of 150,000 barrels per day, or about one third of 2016 output.³⁰ As a result of long-term decline, the Alaska Department of Labor and Workforce Development expects oil

²⁸ Alaska Department of Revenue, Tax Division. http://tax.alaska.gov/programs/oil/dailyoil/dailyoil/aspx
29DeMarban, Alex. "Caelus Energy CEO calls offshore Arctic oil discovery a 'game-changer." Alaska Business Monthly, October 4, 2016. <a href="https://www.adn.com/business-economy/energy/2016/10/04/caelus-chief-calls-smith-bay-discovery-a-game-changer/30 U.S Energy Information Administration, Annual Energy Outlook 2016.

and gas extraction employment to shrink by 10 percent by 2024, and state employment, with its close relationship to petroleum revenues, to contract by 3.4 percent.₃₁ The overall outlook for Alaska's oil industry is continued dominance, but at a contracted level. New sources of employment will be needed to sustain and grow statewide prosperity.

Natural Gas

Although oil and gas are closely linked and usually treated as a single industry, natural gas production offers different possibilities for the future than crude oil. The North Slope fields contain both oil and gas, and without a means of transporting the gas, very little has ever been sold. Proven gas reserves are roughly 35 trillion cubic feet, and potential reserves are far greater than this. Building a gas pipeline to bring this resource to market has been a longstanding priority for the state, and the current plan by the Alaska Gasline Development Corporation (AGDC) — an independent, public corporation owned by the State of Alaska — calls for the creation of a gas pipeline stretching from the North Slope to Nikiski on the Kenai Peninsula, where the gas will be liquefied and used to satisfy in-state demand and shipped to global markets. AGDC reports that the project could create as many as 12,000 jobs during the construction phase, and 1,000 jobs once operational. In addition to generating billions in new state revenues, the effort would provide an economical source of energy to state residents. A startup date is targeted between 2023 and 2025. 32

The gasline holds promise as an engine of future growth, but the effort still faces significant obstacles from regulators and market forces. Since 2008, the price of natural gas has fallen by 75 percent as new supplies have been found around the world.33 To become reality, The Alaska gasline effort must find a path forward in this environment of high competition and low prices.



³¹ Alaska Department of Labor and Workforce Development, Employment Forecast. http://live.laborstats.alaska.gov/indfcst/index.cfm

³² Alaska Gasline Development Corporation Website. https://agdc.us/

³³ U.S. Energy Information Administration

B. Federal Government

The federal government has historically had a strong presence in Alaska, and currently accounts for roughly one third of all employment in Alaska (direct and indirect). Federal money circulates through the state economy in a variety of ways, including direct employment through federal jobs based in Alaska, spending on construction and other procurement, grants to in-state organizations, the payment of pensions to federal retirees, and payment of benefits such as healthcare and Social Security.

On a per capita basis, Alaska receives the highest share of federal expenditures of any state except Virginia as of 2013 (the last year for which expenditure data is available). Roughly 25 percent of these expenditures were in direct payroll, 15 percent in contracts, 25 percent in grants, and the remainder in retirement and non-retirement benefits (35 percent combined).34

Multiple federal agencies have employees based in Alaska, including:

- Department of Defense
- Department of Interior
- Department of Transportation
- Department of Agriculture
- Department of Veterans Affairs
- Department of Health and Human Services
- Department of Commerce
- Department of Homeland Security35

The Department of Defense (DOD) jobs are mainly civilians employed on military installations throughout the state. Department of Transportation jobs are mainly Federal Aviation Administration employees. Health and Human Services employs those working for the Indian Health Service. A vast majority of Department of Agriculture employees in Alaska work for the Forest Service. The Department of Commerce includes the National Weather Service and National Marine Fisheries Service. The Department of the Interior's presence in the state includes employees of the National Park Service, Bureau of Land Management, U.S. Geological Survey, US Fish and Wildlife Service, and Bureau of Indian Affairs, among others

³⁴ "Federal Spending in the States" by Pew Charitable Trusts, 2014. http://www.pewtrusts.org/en/research-and-analysis/issue-briefs/2014/12/federal-spending-in-the-states

³⁵ Source: http://www.governing.com/gov-data/federal-employees-workforce-numbers-by-state.html

³⁶ Source: http://labor.alaska.gov/trends/feb94.pdf

Average Federal Employment in Alaska (excluding DOD)

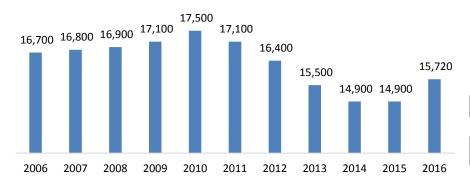


Figure 13: Average Federal Employment in Alaska (Excluding DOD)
Source: Alaska Department of Labor and Workforce Development

The number of federal jobs in the state has fluctuated since 2001. However, federal employment has risen recently after several years of decline and stagnation. Federal employment as a share of the Alaska workforce has increased to 4.7 percent in 2016, up from 4.4 percent in 2015. Federal government employment is expected to continue growing, if present trends continue, increasing up to 6.2 percent by 2024.37

This is significant, because total state government employment is predicted to decrease in the decade ahead. In addition, there is expected to be an increase in DOD personnel based in Alaska. The Department of Defense employment had been shrinking in Alaska, down four percent from 2015 to 28,188 employees. However, that is expected to change with large scale upgrades to Fort Greely Army installation and Clear Air Force Base, as well as the upcoming installation of F-35 aircraft at Eielson Air Force Base in Fairbanks.

In addition to an increase in federal employees, large federal sums are spent on construction in the state. For instance, a majority of transportation construction, for roads, ports, and airports, is financed with federal dollars. Construction projects focusing on transportation are estimated at over \$1 billion for 2016.

^{37 &}lt;a href="http://live.laborstats.alaska.gov/indfcst/index.cfm">http://live.laborstats.alaska.gov/indfcst/index.cfm

Federally Funded Construction in 2016

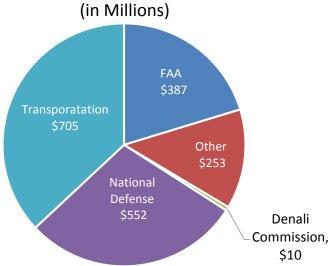


Figure 14: Federally Funded Construction in 2016 (in Millions) Source: ISER Construction Forecast, 2016

The DOD spent an estimated \$552 million in 2016 on various construction projects throughout the state, including Eielson Air Force Base for the F-35 expansion and the beginning phases of missile defense-related construction at Fort Greeley and Clear Air Force Base. These are multi-year projects which will provide inflows of money for years to come, with overall economic impacts measured in the billions.³⁸ Alaska's federal spending ranks 33rd in defense contract spending for the nation, but significant on a per capita basis. The \$1.5 billion in defense contracting in 2014, (up from \$1.3 billion in 2013), accounted for 2.6 percent of the state's GDP.³⁹



 $_{\mbox{\scriptsize 38}}$ "2016 Alaska Construction Spending Forecast." ISER, 2016.

³⁹ https://www.bbhub.io/bgov/sites/12/2015/10/BGOV_StatebyStateStudy.pdf

C. Mining

Mining has been a cornerstone in the development of Alaska's economy since Russian gold explorers discovered the commodity in the mid-1800s. Gold became the first commodity mined in Alaska originating with a quartz and gold mix found in Southeast Alaska.40 This discovery encouraged many to settle in the state. The later discovery and production of zinc, lead, silver, coal, copper, and construction materials such as sand, gravel, and rock have all played a role in the development of the state's modern economy. Fairbanks, Juneau, Nome and other cities were founded on mining exploration and production. Today gold and silver mining employ the largest numbers within the industry, followed by gravel and polymetallic mines producing multiple minerals.41 Over the past five years, the number of jobs has remained relatively constant at around 3,000 (see figure 15). Impacts go beyond direct employment, however and include payment of state and local taxes as well as construction activity.



Figure 15: Mining Employment, 2006-2016

Source: Alaska Department of Labor and Workforce Development

The Department of Labor and Workforce Development has outlined industry employment projections showing an increase of 5.5 percent in mining employment between 2014 and 2024. Zinc is the single most valuable commodity produced in Alaska for export outside the U.S., with the Red Dog Mine being one of the world's largest zinc mines. In recent years, the gross value of the mineral has ranged from roughly \$800 million to \$1 billion on export markets (see figure 16).

⁴⁰ http://www.akleg.gov/basis/get_documents.asp?session=28&docid=1137

⁴¹ Alaska's Mineral Industry, 2014. http://pubs.dggsalaskagov.us/webpubs/dggs/sr/text/sr070.pdf

Export Value of Alaska Zinc (in millions of dollars)

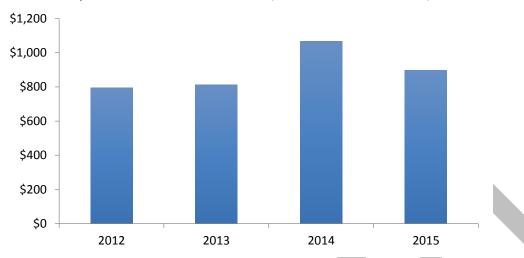


Figure 16: Export value of zinc from Alaska Source: U.S. Census Bureau, "State Exports from Alaska"

Alaska has six major mines, over 150 small placer mines, and 23 active exploration projects with diverse deposit types. The six large mines are described below, and are generally recognized as key employers in their respective regions.

Mine	Details
Fort Knox Mine (Interior)	Produces gold
	 Employs over 600
	 Operated by Kinross Gold Group
Greens Creek Mine (Southeast)	Produces zinc, lead, silver, and gold
	 Employs over 400
	 Operated by Hecla Mining Co.
Red Dog Mine (Northern)	 Produces zinc, lead, and silver
	 Land owned by NANA Regional
	Corporation
	 Operated by Teck Alaska, Inc.
Usibelli Mine (Interior)	 Produces coal
	 Operated by Usibelli Coal Mine, Inc.
Pogo Mine (Interior)	 Produces gold
	Employs 300
	 Operated by Sumitomo Metal Mining
Kensington Mine (Southeast)	 Produces gold
	 Operated by Coeur Alaska, Inc.

Table 6: Major Alaska mines

Source: Alaska Department of Natural Resources

As mentioned previously, some employment growth is expected within this industry. The mining industry in Alaska is heavily affected by trends in global commodity prices, and the regulatory climate as relates to environmental regulations and permitting processes. As such, projects have long lead times that are sometimes measured in decades. Advanced exploration projects, with potential to begin operations in the coming years, include the following:42

- **Bokan Mountain** in Southeast Alaska, which contains rare earth elements.
- **Donlin Gold** on the upper Kuskokwim River in Southwest Alaska.
- Livengood Gold in Interior Alaska.
- **Niblack** in Southeast Alaska, which contains copper, gold, silver, and zinc.
- Pebble Project in Southwest Alaska, containing copper, gold, and molybdenum.
- Ambler Mining District/Upper Kobuk Mineral Project in the Northern region, with gold, silver, copper, and zinc.
- Wishbone Hill in Southcentral Alaska, known to contain reserves of coal.
- **Graphite One** in the Bering Strait region is one of the largest deposits of large-flake graphite in the world.



⁴² Alaska Miners Association Website, retrieved 12/1/16. http://alaskaminers.org/major-mines/

D. Seafood

A majority of the nation's wild seafood is caught in Alaska waters.⁴³ The industry is a key sector in the state's economy, with a history that stretches back to the 1800s as a commercial resource. In addition to directly employing over 17,000 Alaska residents in harvesting, many local governments receive revenues from gross fish taxes and the sector supports a large number of jobs in processing. According to analysis by McDowell Group, the seafood industry ultimately accounts for the largest share of private employment in Alaska after oil and gas at roughly 41,200 jobs, or 20 percent of all employment in 2014. The industry generates nearly \$6 billion in annual economic activity in Alaska.⁴⁴

Numerous species of fish and crab found in Alaska have high market value, with salmon and pollock being the two largest categories by ex-vessel value (the price fishermen receive when selling their catch from the catching vessel).

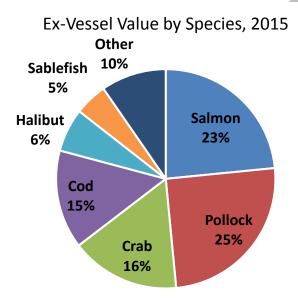


Figure 17: Pollock was the most valuable species by landings in 2015. Source: NOAA Fisheries

Alaska's commercial seafood industry is significant by national standards. The state leads in both the value and gross weight of the landings, with Alaska accounting for 60 percent of the volume of wild seafood landed in the U.S.45 Of the top 10 ports in the U.S. ranked by value of catch, five are located in Alaska. These are Dutch Harbor (ranked 2nd), Kodiak (3rd), Aleutian Islands (4th), Alaska Peninsula (7th),

⁴³ NOAA Fisheries. "Fisheries of the United States, 2015."

https://www.st.nmfs.noaa.gov/Assets/commercial/fus/fus15/documents/FUS2015%20Fact%20Sheet.pdf Retrieved 2/20/17.

⁴⁴ McDowell Group. "Economic Value of Alaska's Seafood Industry." (December, 2015)

⁴⁵ NOAA Fisheries, 2015.

and Bristol Bay (8th)—all within the Southwest or Gulf Coast regions. By pounds landed, Dutch Harbor is the largest fisheries port in the U.S.₄₆

The economic impacts of fisheries are distributed widely throughout coastal Alaska, with the Southwest region hosting about half of the state's harvesting jobs, and the remaining share are split mostly between the Southeast and Gulf Coast regions. The Northern region hosts smaller—but locally important—fisheries as well.47

Alaska's fisheries have been relatively flat in terms of both value and volume (see figure 18 below) for the past decade, although prices and catches for each individual species may vary considerably from year to year, depending on natural and market forces.

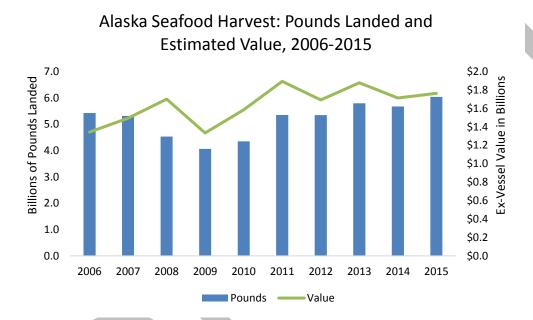


Figure 18: Alaska Seafood Harvest: Pounds Landed vs. Estimated Value Source: NOAA Fisheries

While the industry has not seen rapid growth in recent years, there are opportunities to capture greater value from fisheries within Alaska. For instance, a number of experts have noted that value added products such as smoked salmon, jerky, fish oil tablets, and other preparations have higher profit margins than minimally processed fish. Some businesses have found creative ways to use fish waste for dog treats, fertilizer, and salmon skin wallets. Shellfish and kelp farming are also emerging opportunity areas for coastal communities.

⁴⁶ National Marine Fisheries Service "2015 Commercial Fishery Landings by Port Ranked by Dollars." https://www.st.nmfs.noaa.gov/commercial-fisheries/commercial-landings/other-specialized-programs/total-commercial-fishery-landings-at-major-u-s-ports-summarized-by-year-and-ranked-by-dollar-value/index. Retrieved 1/6/2017.

47 http://labor.alaska.gov/trends/nov16.pdf#cover

E. Visitor Industry

Alaska's natural beauty and abundant wildlife have long made it a popular destination for visitors, particularly during the summer months. Between October 2014 and September 2015, for instance, over two million visitors traveled to the state—this figure is equal to nearly three times the state's population. Visitor expenditures span several industry categories ranging from retail and lodging to transportation, generating nearly 40,000 full- and part-time jobs.48 State and local governments benefit as well, as the visitor industry brought in an average of \$54.3 million in revenue to the state government and \$82.6 million to municipal governments between 2010 and 2014.49 The Alaska Department of Labor and Workforce Development also expects visitor industry-related employment to grow over the next decade, with employment in accommodations to grow by roughly 10 percent.50

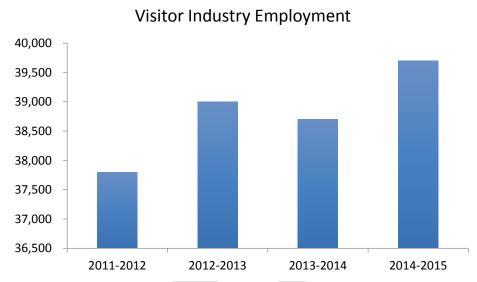


Figure 19: Visitor industry employment estimates
Source: McDowell Group, Economic Impacts of Alaska's Visitor Industry

While the visitor industry is not as sensitive to commodity prices like the oil and gas and mining sectors, national and international economic trends exert a strong effect, such as the 2008 financial crisis. There was a notable decline in visitors following this downturn (see figure 20), which had only modest effects on the state's other key industries.

⁴⁸ McDowell Group. "Economic Impact of Alaska's Visitor Industry, 2014-2015" (April, 2016).

⁴⁹ Bob Loeffler and Steve Colt. "Fiscal Effects of Commercial Fishing, Mining and Tourism" (ISER, December 2015). 5. Accessed 12/8/16 from http://www.iser.uaa.alaska.edu/Publications/2015 12-FiscalEffectsOfCommercialFishingMiningTourism.pdf
⁵⁰ Alaska Department of Labor and Workforce Development. "Alaska 2014-2024 Industry Projections." Accessed 12/1/2016.

Number of Summer Visitors in Alaska, 2006-2015

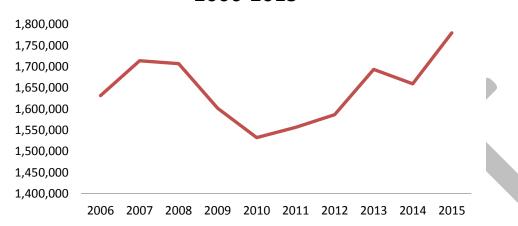


Figure 20: Number of Summer Visitors in Alaska, 2006-2015 Source: McDowell Group, 2016

While all regions of the state receive visitors, the industry is most deeply rooted in Southcentral, Southeast, and the Interior regions. During the 2014-2015 visitor season, about half of the visitor industry-related employment was based in Southcentral, with Southeast and the Interior making up 28 percent and 18 percent respectively. Southcentral and Southeast each receive similar numbers of visitors, but a larger share of Southeast's visitors arrive by cruise ship, and generally spend less money in Alaska than independent travelers. Cruise ships account for about 48 percent of arrivals, and another 47 percent travel by air. Highways and ferries account for the remaining four percent.51

The outlook for the visitor industry is generally positive, but changes in the national economy will continue to influence this, as Alaska is a more expensive destination for travelers. The industry also relies upon cooperative marketing partnerships between industry associations, convention and visitor bureaus, and private businesses. In a state budget-constrained environment, the public money for these programs is a challenge to sustain.

⁵¹ McDowell Group. "Economic Impact of Alaska's Visitor Industry, 2014-2015" (April, 2016).

VII. Infrastructure

A. Transportation

Alaska is the most sparsely populated state in the U.S. which, combined with its vast distances, poses unique transportation challenges for the movement of people and goods. Only two percent of Alaska's landmass is accessible via roads, and a majority of Alaska's communities are not connected to the road system. 52 Where there are no roads, the Alaska Marine Highway System connects communities with ferry service from Southeast Alaska to the Aleutian Islands. Small airports and landing strips provide air transportation options to many communities as well. Approximately 75 percent of the population of Alaska lives on the road system, which connects Railbelts3 communities from the Fairbanks North Star Borough to the Kenai Peninsula, as well as parts of the eastern Interior and corridor leading to the North Slope (mainly for industrial use).

Airports

Due to Alaska's unique geographic location, air freight shipments from Anchorage can reach 90 percent of the industrialized world within 9.5 hours. For the last 15 years, Ted Stevens Anchorage International Airport has been in the top 10 busiest airports in the world (and is often in the top five) as measured by loaded and unloaded freight. This trend has continued despite the fact that many jets have the range to bypass Anchorage. This is because it is more economical for airlines to carry more freight and less fuel, stopping in Anchorage to refuel.⁵⁴ Freight volume at Ted Stevens International Airport is somewhat susceptible to nationwide economic trends. The amount of freight handled dropped 17 percent in 2008 and 15 percent in 2009 during the U.S. financial crisis, before rebounding 33 percent in 2010. Air freight volumes have remained relatively flat since 2010.



⁵² Anchorage Economic Development Corporation. "Ted Stevens International Airport Overview." Accessed on 11/15/2016 from https://aedcweb.com/tsaia/airport-overview/

^{53 &}quot;Railbelt" is a term used to describe the region of Alaska served by the Alaska Railroad, which runs from Fairbanks to Seward in a North-South orientation.

⁵⁴Scott Goldsmith. "What drives the Alaska economy?" (2013), 3. Institute for Social and Economic Research. Accessed 10/10/2016 from http://www.iser.uaa.alaska.edu/Publicati3ons/researchsumm/UA_RS_13.pdf

Ted Stevens International Airport Freight (in tons)

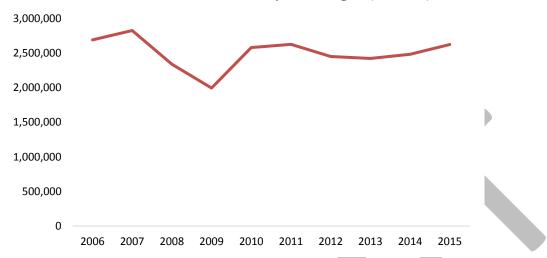


Figure 21: Ted Stevens Airport Freight (in tons) 2006 to 2015 Source: Airports Council International

Waterways

Alaska is home to more than half of the U.S. coastline,55 with 58 ports, 24 of which have capacity to handle cargo containers.56 Due to Alaska's remote location, shipping dominates inbound freight to the state, with over 90 percent of non-petroleum freight arriving by maritime shipping.57

The Port of Anchorage handles 55 percent of the freight volume entering Alaska through its three bulk carrier berths, two petroleum berths, and one barge berth. 58 About 50 percent of the inbound freight through the Port of Anchorage is distributed in Anchorage, 20 percent to the Mat-Su Valley, 15 percent to the Fairbanks North Star Borough, and 10 to 15 percent to the Kenai Peninsula. 59

The Port of Anchorage is also vital for the functioning of aviation in Alaska. As of 2013, it received 20 percent of all the refined fuel in the state. Since the closing of the Fairbanks Flint Hills Refinery in 2014, this number is assumed to have gone up, but current figures are unavailable.60

⁵⁵ Janice Beaver. "U.S. International Borders: Brief facts." (2006) 4. Congressional Research Services. Accessed on 11/15/2016 from https://fas.org/sgp/crs/misc/RS21729.pdf

⁵⁶ Source: World Port Service. "Ports with container liner service." Accessed on 11/16/2016 from http://www.worldportsource.com/shipping/country/ports/USA AK.php

⁵⁷ McDowell Group. Southcentral Alaska ports freight and fuel analysis 2016 update. (2016) 4. Accessed 11/16/2016 from http://www.portofanc.com/wp-content/uploads/McDowell Group 2016 Report.pdf

⁵⁸ http://www.portofanc.com/wp-content/uploads/McDowell Group 2016 Report.pdf

⁵⁹ http://www.portofanc.com/wp-content/uploads/McDowell Group 2016 Report.pdf , (pg. 5)

⁶⁰ http://www.portofanc.com/wp-content/uploads/McDowell Group 2016 Report.pdf , (pg. 6)

Alaska Marine Highway System



Figure 22: Map of Alaska Highway, Railway, and Marine Highway Source: Alaska Public Land Information Center

The Alaska Marine Highway System (AMHS) services 33 communities in Alaska, one in British Columbia, and another in Washington state. There are 11 vessels, including seven vessels in the Southeast, and four vessels in Southwest and Southcentral. It was estimated that in 2014 the AMHS supports 1,017 direct jobs and another 683 jobs through indirect impacts.61 Its role in facilitating commerce in Alaska doubtless goes far beyond this.

About two-thirds of AMHS passengers are Alaska residents (215,000), the other third (103,000) are non-resident passengers, many of them visitors and non-resident workers. Survey information shows most of the non-resident passengers do not stay within the bounds of the AMHS, but rather move on to various locations around Alaska. The AMHS also plays an important role in Alaska's seafood industry, providing a lifeline for the movement of seasonal crew members and processing plant employees.

Finally, the AMHS is vitally important for healthcare. Air travel can be unreliable between the various communities the AMHS serves, and ferry service can be the only way many residents in Southeast or Southwest can reliably travel to larger communities for healthcare.

⁶¹ McDowell Group. "The economic impact of the Alaska Marine Highway System." (2016) 1. Accessed 11/16/2016 from http://www.dot.state.ak.us/amhs/doc/reports/econ 15.pdf

Arctic Deep Water Port

There is presently no deep water Arctic port in Alaska, nor one that can effectively serve the needs of the Arctic region of the state. In 2008, the Alaska Department of Transportation and Public Facilities, in conjunction with the Army Corps of Engineers, cosponsored the *Alaska Deep Draft Arctic Ports Study* to evaluate potential deep-water port locations. The Port of Nome was being considered as the best option for initial investment. The study was placed on a 12-month pause in October 2015, citing Royal Dutch Shell's cessation of operations in the Arctic for the foreseeable future. The project was not terminated entirely, "...because of the nature of the oil and gas industry and the strong interest in enhanced Arctic marine infrastructure, the [Army] Corps [of Engineers] and its partners have decided to pause the study, rather than terminate it."62

Roadways

There is a limited road system in Alaska. The road system connects the population centers in Southcentral Alaska and the Interior, but not the Northern, Southwest, or Southeast regions (aside from Haines and Skagway in Southeast). However, this limited system is able to serve the majority of the Alaskan population. There are 12 Alaska routes and they include various highways, which go by more common names:

- Route A-1 runs from Homer, through Anchorage to Tok and includes the Richardson, Glenn, Seward, and Sterling Highways;
- Route A-2 runs from Manley hot Springs, through Fairbanks to the Yukon Territory of Canada. It includes the Alaska, Richardson, Steese and Elliot Highways;
- Route A-3 connects Anchorage to Fairbanks and is also known as the Parks Highway;
- Route A-4 runs from Valdez to Fairbanks through Delta Junction and is known as the Richardson highway;
- Route A-5 runs from Tetlin Junction near Tok to Eagle and is known as the Taylor Highway;
- Route A-6 runs from Fairbanks to Circle and is known as the Steese Highway;
- Route A-7 consists of four unconnected segments serving several communities in the Southeast with the Alaska Marine Highway providing connections. A-7, along with the Alaska Marine Highway. It service Haines, Juneau, Petersburg and Ketchikan and contains the Haines, Glacier, Mitkof and Tongass Highways.
- Route A-8 runs from Paxson to Cantwell and connects the A-3 to A-4.
- Route A-9 runs from Seward to Anchorage and is known as the Seward Highway.
- Route A-10 is two discontinuous highways. The Copper River highway connects Cordova to the Miles Glacier and the Edgerton highway connects Copper Center to Chitina.
- Route A-11 connects Deadhorse to the Elliot Highway and is known as the Dalton Highway

⁶² U.S. Army Corps of Engineers. "Corps, partners temporarily suspend study for Alaska deep draft arctic port system." (2015), 1. Accessed on 11/16/2016 from http://www.dot.state.ak.us/stwddes/desports/assets/pdf/arctic_study_pause.pdf

• Route 98 connects Skagway to the Dawson City in the Canadian Yukon Territory and is known as the Klondike Highway within Alaska.

Only 31 percent of Alaska's road miles are paved and only two percent of Alaska's landmass can be reached by road.₆₃, ₆₄ During the winter, additional ice roads are often used as shortcuts across bodies of water such as lakes and rivers. Large ice roads are used on the North Slope to service some oil fields.

Railway

The Alaska Railroad Corporation (an independent, public corporation of the State of Alaska) owns and operates 450 miles of mainline railroad. The railroad connects Whittier and Seward to Anchorage, then onto Fairbanks and the military bases of Ft. Wainwright and Eielson. The Alaska Railroad Corporation has had positive net income of over \$10 million for five out of the last six years. In 2015, the Alaska Railroad Corporation became the first railroad authorized by the Federal Railroad Administration to transfer liquefied natural gas (LNG).65

The Alaska Railroad is vital to the visitor industry, as it transports visitors from Southcentral to Denali National Park and Fairbanks. The idependently-owned White Pass and Yukon Route, which runs between Skagway and Whitehorse, Yukon Territory, fulfills a similar function for many Southeast visitors, allowing them to travel inland from the Port of Skagway.

The Alaska Railroad is connected to the rest of North America via rail barge, meaning it accepts shipping containers in the Southcentral Port of Whittier for rail transport.

B. Communications and Broadband

The importance of broadband communication is difficult to overstate. Having access to high speed and reliable internet service is a building block of participating in the modern economy, increasing efficiency and quality of life. A recent World Bank analysis of 120 countries showed that for every 10-percentage point increase in the penetration of broadband services, there is a 1.2 percentage point increase in per capita GDP growth.66

About 62 percent of Alaskans have access to broadband of 25 megabits per second (MBPS) or faster,67 which is generally considered fast enough for typical business and personal activities. However, much of the state does not have reliable and quality bandwidth, lacking a modern level of service. Outside of Anchorage, Fairbanks, the Mat-Su Valley, and parts of Southeast Alaska, coverage drops off rapidly. Even

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⁶³ Inbound Logistics. "Alaska: Logistics at the Global Crossroads." (April, 2016). Accessed on November 15, 2016 from http://www.inboundlogistics.com/cms/article/alaska-logistics-at-the-global-crossroads/

⁶⁴ Anchorage Economic Development Corporation. Ted Stevens International Airport Overview. Accessed on 11/15/2016 from https://aedcweb.com/tsaia/airport-overview/

⁶⁵ Alaska Railroad Corporation. "2015 Corporate Annual Report" (April 2016) 8. Accessed on 11/21/16 from https://www.alaskarailroad.com/sites/default/files/wheelers/2015 ARRC Annual Report.pdf

⁶⁶ Statewide Broadband Taskforce. "A blueprint for Alaska's broadband future." (2013), 69. Accessed on 11/16/2016 from http://www.alaska.edu/files/oit/bbtaskforce/2013-08-AK-Broadband-Task-Force-Report%7CA-Blueprint-for-Alaska's-Broadband-Future.pdf

⁶⁷ Nick Reese. "Broadband Internet in Alaska." (2016). Accessed on 12/1/16 from http://broadbandnow.com/Alaska

where it is available speeds are generally lower and coverage is expensive. Access in rural Alaska has thus been limited, even as telecommunications companies like GCI work to build broadband infrastructure, at times with the assistance of federal funding. Alaska ranks 43rd in share of residents with access to high-speed internet.68

Two major initiatives hold strong potential to expand coverage of broadband in Alaska. GCI's TERRA project is an ongoing, multi-year effort to expand internet coverage throughout rural Alaska through a mix of fiber-optics and microwave relay stations. Early phases of the project brought service to parts of Southwest Alaska, with subsequent phases reaching northward into the Yukon-Kuskokwim Delta and Norton Sound. The 2016-2017 expansion plan includes additional microwave stations around Norton Sound the and Kotzebue area stretching toward Red Dog Mine. This should result in higher internet speeds to these areas.69

The second major broadband related initiative is the Quintillion Subsea Cable System being built by Quintillion, a private company headquartered in Anchorage. Quintillion's fiber optic cable system will bring high speed internet (30 terrabytes per second (tbps) capacity) to the Alaska communities of Nome, Kotzebue, Point Hope, Wainwright and Barrow, and expanded services to Alaska's oil field, Prudhoe Bay in 2017. Quintillion is building the infrastructure and sells capacity on a wholesale basis to telecommunications providers. Quintillion's system is compatible with existing telecommunications infrastructure. Quintillion plans to add spurs into Alaska and the Canadian Arctic, and extend the system internationally to Asia and Europe. Once complete, the Quintillion system will provide a diverse digital route out of Alaska and North America, and between Asia and Europe.



⁶⁸ http://broadbandnow.com/Alaska

⁶⁹ GCI TERRA Project Website, Accessed 12/01/2016. http://terra.gci.com/home

C. Energy

While the energy sector is one of Alaska's largest industries through oil and gas extraction, it is often surprising that Alaskans pay high costs for energy. While much of Southcentral and Southeast have access to relatively inexpensive natural gas or hydroelectric power generation, rural areas in the state have some of the nation's highest energy costs.

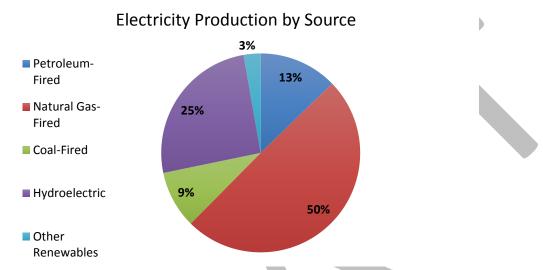


Figure 23: Electricity production by source Source: U.S. Energy Information Agency

Railbelt Energy

A little more than 2,000 mega-watts (MW) of installed power generation capacity exists along the Railbelt, serving an average annual load of about 600 MW and a peak load of more than 800 MW; nearly 75 percent of the Railbelt's electricity comes from natural gas.₇₀

- Anchorage based Chugach Electric has five plants generating 531.2 MW of installed capacity₇₁
- Anchorage based Anchorage Municipal Light and Power has three plants generating 379.2 MW₇₂
- Homer based Homer Electric Association has three plants that generate 208 MW73
- The statewide Alaska Energy Authority has one plant producing 120 MW₇₄

⁷⁰ Alaska Energy Authority. "Renewable energy atlas of Alaska." (2013) 2. Accessed 11/17/2016 from http://www.akenergyauthority.org/Content/Publications/2013RenewableEnergyAtlasOfAlaska.pdf

⁷¹ Chugach Electric. "Annual Report." (2015) 6. Accessed 11/16/2016 from

http://www.chugachelectric.com/system/files/annual reports/2015 annual report final for web.pdf

⁷² Anchorage Municipal Light and Power. "About MP&P." Accessed on 11/18/16 from https://www.mlandp.com/redesign/about_mlp.htm/

⁷³ Homer Electric Association. "Annual report." (2014) 2. Accessed 11/18/16 from http://www.homerelectric.com/wp-content/uploads/2015/08/annual-report-total-proof-2.pdf

⁷⁴ Alaska Energy Authority. "Energy Infrastructure." Accessed 11/18/16 from http://www.akenergyauthority.org/EnergyInfrastructure

- Fairbanks based Golden Valley Electric has eight plants producing 356 MW₇₅
- Mat- Su Valley based Matanuska Energy Authority has one plant producing 171 MW₇₆
- Seward based Seward Electric has a 13.3 MW capacity in the form of backup generators

The Alaska Energy Authority-owned Alaska Intertie, completed in 1986, runs from Willow in the south to Healy in the north, and allows transfer of power from diverse energy sources to the six Railbelt electrical utilities.

Rural Energy

Vast distances and difficult terrain often make interties between the Railbelt and remote rural communities prohibitively expensive. The cost of constructing transmission lines can vary from \$200,000 per mile to \$2,000,000 per mile depending on factors such as wire size, terrain, and climate conditions.78 The high cost of creating transmission lines has led to the development of over 200 microgrids to locally generate and distribute power within communities as small as 50 people, or as large as several thousand individuals. These microgrids can be powered by diesel generators or integrated electrical systems, which combine various other sources of energy, such as hydro, solar, geothermal, or wind. According to the Alaska Energy Authority, nearly 30 wind systems have been installed or are in the advanced design phase, with an equal number being studied for feasibility.79 Because of these projects, Alaska has emerged as a global leader in the integration of wind power and diesel in microgrids.

The small populations and remote natures of rural communities make economies of scale difficult to achieve, and with many systems working solely as islanded microgrids (with no connections to an outside grid), it is not possible to sell energy to another utility. There are also limited options in these communities to store or utilize surplus electricity.

⁷⁵ Golden Valley Energy Authority. "At a glance 2016" (April 2016) 2. Accessed 11/18/16 from http://www.gvea.com/images/pdf/AtAGlance041816.pdf

⁷⁶ Matanuska Eclectic Association. "About Mea/Eklutna Generation Station." (2015). Accessed 11/18/16 from http://www.mea.coop/about-mea/eklutna-generation-station/

⁷⁷ Power Plant Jobs. "Seward." Accessed 11/18/16 from

http://www.powerplantjobs.com/ppj.nsf/PowerPlants2?Openform&cat=Seward%20City%20of&Count=500

⁷⁸ AIDEA. "Transmission Lines in Rural Alaska." (April 1, 2010.) 1. Accessed 12/1/2016 from

 $[\]frac{\text{ftp://ftp.aidea.org/2010AlaskaEnergyPlan/2010\%20Alaska\%20Energy\%20Plan/Transmission\%20Section\%20Current\%204-1-2010.pdf}{\text{ttp://ftp.aidea.org/2010AlaskaEnergyPlan/2010\%20Alaska\%20Energy\%20Plan/Transmission/Transmission\%20Section\%20Current\%204-1-2010.pdf}$

⁷⁹ Alaska Energy Authority website: http://www.akenergyauthority.org/Programs/AEEE/Wind

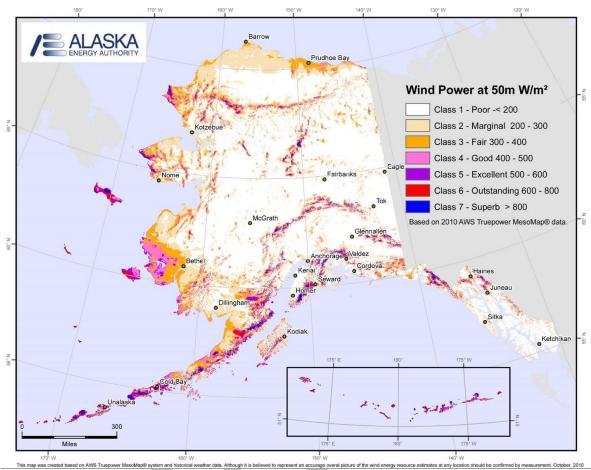


Figure 24: Map of Alaska showing wind power class by region Source: Alaska Energy Authority

The oil shortages of the 1970s spurred interest in wind power within the U.S. as a whole.80 Turbine technology capable of withstanding harsh Arctic temperatures was not available until the 1990s. As of fall 2015, there were 31 rural communities in the state utilizing some form of wind energy. In total, there are approximately 149 wind turbines that produce over 66.76 MW of electricity. The majority of these wind turbines are integrated with pre-existing diesel engines to create wind-diesel hybrid microgrid systems. Wind and hydro contributed 25 percent of Alaska's electricity generation in 2016.81

Hydroelectric and Hydrokinetic

Due to the size of Alaska's coastlines and the number of rivers, Alaska hosts about 40 percent of the total U.S. river energy potential, 90 percent of the total U.S. tidal energy potential, and 40 percent of the

⁸⁰ Wind Energy Foundation. "History of Wind Energy." (2016). Accessed on 11/18/16 from http://windenergyfoundation.org/about-wind-energy/history/

⁸¹ Resz, Heather A. "Renewable Energy in Alaska." (Alaska Business Monthly, April 2016), 58-61.

U.S. continental shelf wave energy resource.82 Tidal power technologies are still being developed and are behind wind turbines as an economically viable source of potential energy.83

There are relatively few tidal power plants in the world and the feasibility of power generation and cost are based on specific geographies. Also, with a high capital cost of about twice that of offshore wind,84 and long plant life, sometimes 100 years, funding tidal plants can be difficult.

There are over 30 traditional hydroelectric projects in Alaska currently in operation and 11 more being developed.85 Current large-scale projects include:

- 120 MW Bradley Lake near Homer;
- 78 MW Snettisham near Juneau and Douglas;
- 30 MW Eklutna Lake facility near Anchorage;
- 22.4 MW Swan Lake, which transmits power 30 miles to Ketchikan;
- 20 MW Terror Lake near the City of Kodiak;
- 18.6 MW Green Lake facility in Sitka;
- 16.7 MW Cooper Lake Facility by Coopers Landing;
- 14.4 MW Lake Dorothy near Juneau.86

There are additional regulatory barriers to deploying hydroelectric power when compared to terrestrial power. In addition to the Federal Energy Regulatory Commission's regulatory role, other federal and state agencies provide regulation depending on a project's location. For projects located in ocean waters beyond the three-mile limit that defines state coastal waters, a project may require approvals from several federal agencies (Bureau of Ocean Energy Management, Regulation and Enforcement, U.S. Fish and Wildlife Service, the National Marine Fisheries Service and/or the U.S. Army Corps of Engineers).87

Other Renewable Energy Sources: Solar and Geothermal

It is often assumed to be uneconomical to use solar energy in Alaska due to weather and generally limited sunlight, with most solar penetration only occurring during the summer months. Despite the long dark winters, parts of Alaska have amounts of sunlight penetration comparable to Germany, the world leader in solar power generation.88 Alaska has a broad geographic range, meaning that different

⁸² Jerome Johnson and Domingue Pride. "River, tidal, and ocean current hydroelectric technologies: Status and future opportunities in Alaska." Alaska Center for Energy and Power (2010) 1. Accessed on 11/21/16 from http://www.uaf.edu/files/acep/2010 11 1 State of the Art Hydrokinetic Final.pdf

⁸³ http://www.uaf.edu/files/acep/2010 11 1 State of the Art Hydrokinetic Final.pdf (pg. 1)

⁸⁴ Whitaker, Daniel. "Sea turbines: Turning the tides into energy production." Living Energy (January 2011) 2. Accessed 11/22/2016 from http://www.energy.siemens.com/us/pool/hq/energy-topics/publications/living-energy/pdf/issue-04/Living-Energy4-Marine-Turbines-Tidal-Power.pdf

⁸⁵ Susitna-Watana Hydro. "Hydropower in Alaska." (n.d.) accessed 12/1/16 from http://www.susitnawatanahydro.org/2012/09/swh-introduces-new-website/

⁸⁶ http://www.susitna-watanahydro.org/2012/09/swh-introduces-new-website/

⁸⁷ Johnson and Pride at 8.

⁸⁸ Paul Schwabe, "Solar Energy Prospecting in Remote Alaska", Report, Washington, DC: U.S. Department of Energy, 2016, http://energy.gov/sites/prod/files/2016/02/f29/Solar-Prospecting-AK-final.pdf

regions can have abundant solar resources at different times of the year. The Northern and Interior regions of Alaska have high solar production potential that averages approximately 15 percent and 13 percent respectively between the months of March and August.89 This presents an opportunity for rural Interior Alaska communities to tap into this resource and reduce their fossil fuel dependence. The small variable amounts of sunlight during the winter also give solar panels an advantage in Alaska because "low ambient temperatures (help) improve the efficiency of solar modules and the reflectivity of sunlight off the snow cover from the ground (more sunlight to the modules)."90

Alaska has four major areas with high geothermal potential: the Interior, the Wrangell Mountains, the "Ring of Fire" in the Aleutian Islands, and Southeast Alaska. Ground source heat pump (GSHP) systems are a use of geothermal energy. These electrically powered systems tap the relatively constant temperature of surrounding earth or water bodies to provide heating and cooling. More than 50,000 of these systems are installed in the U.S. each year. In Alaska, heat pump systems are used for space heating homes, commercial buildings, and public facilities. The Juneau Airport has had a GSHP in operation since 2011, and it has displaced significant quantities of traditional heating methods.91



⁸⁹ Schwabe, "Solar Energy Prospecting in Remote Alaska."

⁹⁰ Schwabe, "Solar Energy Prospecting in Remote Alaska", at 3.

⁹¹Alaska Energy Authority. "Renewable energy atlas of Alaska." (2013) 8. Accessed 11/23/16 from http://www.akenergyauthority.org/Content/Publications/2013RenewableEnergyAtlasOfAlaska.pdf

VIII. Cost of Living

The high cost of living in Alaska—which spans essential categories like healthcare, housing, energy, and consumer goods—is often cited by businesses as a factor inhibiting economic development. The Cost of Living Index (COLI) published by the Council for Community and Economic Development compares metro areas around the country based on an index of costs including groceries, housing, utilities, transportation, healthcare, and miscellaneous. Based on 2016 third quarter data, out of over 250 participating metros, Anchorage, Juneau, and Fairbanks rank as the 19th, 20th, and 21st most expensive places on the index, respectively. Particularly striking is the cost of healthcare compared to national averages; Fairbanks, Juneau, Anchorage, and Kodiak are the four most expensive in the entire country. With regard to groceries, the same four Alaskan communities rank in the top 15.92

A. Housing

Housing deserves special attention, as it constrains or enables the mobility of the workforce and affects overall quality of life. As measured by the COLI, Alaska's housing costs are high compared to national figures. Anchorage ranks among the 25 most expensive cities in the country for housing, closely followed by Juneau and Kodiak.93

The statewide average price for a new home is over \$375,000, which is notably higher than the national figure of \$313,200.94 However, parts of the state have especially high housing costs, with Anchorage and Juneau both reporting newly constructed homes costing over \$500,000 on average. Among existing homes, the median price exceeds \$350,000 in Bethel, Anchorage, and Juneau. In the lower cost Fairbanks, Mat-Su, and Kenai Peninsula areas, the median home costs roughly \$100,000 less. 95

	Existing construction	New construction
Fairbanks	\$250,606	\$309,083
Mat-Su	\$264,263	\$291,807
Kenai Peninsula	\$275,720	\$315,412
Statewide	\$315,887	\$375,843
Kodiak Island	\$323,786	\$392,523
Ketchikan Gateway	\$338,600	N/A
Juneau	\$367,820	\$503,835
Anchorage Municipality	\$370,354	\$573,474
Bethel Census Area	\$395,000	N/A

Figure 25: Average single-family home sale price, 3rd quarter 2016.

Source: live.laborstats.alaska.gov/housing/graphicpdf/avgsinglefamilyhome.pdf

Not apparent in the above figures, many Alaskan communities face problems of overcrowded housing. According to the 2014 Alaska Housing Assessment, published by the Alaska Housing Finance

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⁹² Council for Community and Economic Research. "Cost of Living Index," 2017.

⁹³ Ibid.

⁹⁴ Source: "Median and Average Sales Prices of New Homes Sold in the United States," US Census Bureau.

⁹⁵ Source: live.laborstats.alaska.gov/housing/yearend.pdf

Corporation, "the rate of overcrowding is twice as high as the national average," partly driven by small housing unit sizes. Further, nearly one-third of Alaskans spend more than 30 percent of their income on housing costs, which is more than the federally suggested maximum. The greatest amount of overcrowding occurs in rural Alaska: the Northwest Arctic Borough in the Northern region (39 percent overcrowding), and the Yukon-Kuskokwim Delta in the Southwest region (40 percent overcrowding). 96



96 Alaska Housing Finance Corporation. "2014 Alaska Housing Assessment Statewide." Retrieved from: https://www.ahfc.us/efficiency/research-information-center/housing-assessment/

IX. Innovation Assets

While the high cost of living can act as a constraint to economic development, Alaska also hosts a variety of programs and institutions that enable the growth of innovation and entrepreneurship, and position the state to compete in the global economy. These assets include university research institutes and other structures (public and private) designed to support a thriving entrepreneurial sector. These are summarized below. (See table 26)

Туре	Asset		Role in Innovation
University of Alaska Research Centers		Alaska Center for Unmanned Aerial Systems Integration Alaska Basic Neuroscience Program Alaska Center for Energy and Power Alaska Satellite Facility Arctic Region Super Computing Center Coastal Marine Institute Cooperative Extension Service Geographic Information Network of Alaska Geophysical Institute Office of Intellectual Property and Commercialization	Development and commercialization of intellectual property, research and development, ability to conduct sponsored research
Technical assistance	•	UAA Business Enterprise Institute Alaska Regional Development Organizations Launch: Alaska Accelerator UA Center for Economic Development	Hands-on assistance to businesses, training resources
Financing	•	49 th State Angel Fund and affiliated funds Alaska Department of Commerce, Community, and Economic Development loan programs	Equity finance and loans

Startup Support	 Launch: Alaska startup accelerator UA Center for Economic Development Business Plan Competition Startup Weekend, Startup Week 	Supporting startups in business plan creation, mentorship, networking, and finding financing
Co-working and networking	 The Boardroom Startup Digest One Million Cups entrepreneur networking program Juneau Innovation Summit 	Entrepreneurial events, hub for investors, catalyst for founders

Table 7: Alaska's innovation assets summarized.



X. Resilience Framework

A critical consideration for a statewide CEDS is planning for the mitigation of unforeseen negative effects. These could potentially include natural disasters, effects from climate change, or downturns affecting particular sectors or the whole economy. Like any state or region, Alaska has its own set of potentially negative events that could occur in the future. The goals of *Northern Opportunity: Alaska's Economic Strategy* have been developed with these in mind.

Historically, Alaska has faced the fallout from a number of the types of negative events listed below. The Good Friday Earthquake of 1964, Exxon-Valdez oil spill of 1989, and the current downturn in the oil and gas sector stand out as highly visible, negative events. Recent years have seen disaster declarations by the Federal Emergency Management Agency in Alaska for storms, floods, ice jams, and landslides.97 The National Oceanic and Atmospheric Administration has declared disasters for Yukon River salmon and Bering Sea snow crab in response to unusually poor harvests.98

Type of Event	Likely Economic Effects
Natural disasters: Earthquakes, tsunamis, floods, storms, wildfires	 Damage or inoperability of critical infrastructure Inadequate local funds to rebuild Dislocation of workforce Temporary or permanent closure of businesses Inability to deliver critical supplies to affected areas
Commodity price collapses: Fisheries, oil and gas, minerals, timber	 Loss of jobs and income in affected industry Ripple effects to other businesses Decline in local or state revenue, resulting in difficulty sustaining core services Loss of population (statewide or local areas)
Environmental contamination: Oil production or transport accidents, sites contaminated by military or industrial use	 Displacement of fisheries employment Shortage of cleanup funds
Climate change: Changing sea ice, extreme weather events, melting permafrost, coastal erosion	 Sea ice changes affecting shipping and freight Damage to infrastructure and property caused by coastal erosion

⁹⁷ FEMA disaster declarations listed here: https://www.fema.gov/disasters/grid/state-tribal-government/86

⁹⁸ NOAA fisheries disasters listed here: http://www.nmfs.noaa.gov/sfa/management/disaster/determinations/akro.html

	 Community relocations, costing far more than communities can afford
Subsistence threats: Declines in fish or game populations, migratory changes, regulatory changes	Loss of food sourceLoss of culturally relevant livelihood

Table 8: Negative scenarios, with economic consequences



XI. SWOT Analysis for Alaska

A strengths, weaknesses, opportunities, and threats (SWOT) analysis is used to critically examine the position of a state economy, to assist in the formation of goals and strategies. Strengths and weaknesses are internal to the state, while opportunities and threats are external elements that exert influence. This SWOT takes into account background research, community and industry forum input, strategy committee discussion, and other information.

	Beneficial	Harmful
Internal	 Strengths Rich in natural resources: oil, gas, minerals, timber, seafood Availability of renewable resources Geographic location on Pacific Rim and Arctic Base industries: seafood, resources, visitors, federal High wage jobs in urban areas Alaska Native Corporations as leading businesses Burgeoning entrepreneurial ecosystem Natural beauty attracts visitors and new residents 	 Weaknesses Rural unemployment Weak high school to college pipeline Lack of key workforce skills State revenue dependent on one source Limited manufacturing or heavy industry outside resources High cost of living: housing, energy, healthcare Lack of broadband penetration over much of the state Small population limits business scalability Distance from markets for surface transportation Limited infrastructure (energy, transportation) "Alaska effect" harming financial performance of businesses
External	 Opportunities Opening of Arctic shipping routes Military importance of Alaska Global demand for Alaskan commodities Global importance of Alaska-specific knowledge: energy, unmanned aircraft, Arctic science, remote sensing New fiber linkages for high-speed broadband Opportunities for circumpolar collaboration 	 Threats Changing commodity markets Increased global competition in oil and gas Ecological concerns: climate change Changing patterns of federal spending in state Federal regulatory environment inhibits resource development Majority of lands under federal control

Figure 26: SWOT summary of Alaska's economic position

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