

**STATE OF ALASKA ITB NUMBER 2517H020**  
**AMENDMENT NUMBER FOUR (4)**



Department of Transportation &  
Public Facilities  
Statewide Contracting and Procurement  
3132 Channel Drive, Suite 350  
Juneau, Alaska 99811-2500

**THIS IS NOT AN ORDER**

**DATE AMENDMENT ISSUED: February 2, 2017**

**ITB TITLE:**  
**De-icing Chemicals**

**ITB BID OPENING DATE AND TIME: February 13, 2017 @ 2:00 PM Alaska Time**

The following change is required:

1. ITB page 13, **F.O.B. POINT**, DOT/PF Maintenance Station Contact Information, Attachment A is attached.
2. ITB Bid Schedule, page 21, Lot 2, Calcium Chloride is amended to add six (6) tons delivered to Talkeetna. The Bid Schedule is amended and attached.  
Bidders must submit their bid on the amended Bid Schedule or their bid may be considered non-responsive and rejected.

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**This is a mandatory return Amendment. Your bid may be considered non-responsive if this signed amendment is not received [in addition to your bid] by the date and time bids are due.**

Becky Gattung

A handwritten signature in cursive script that reads "Becky Gattung".

Procurement Officer

PHONE: (907) 465-8949

FAX: (907) 465-4010

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NAME OF COMPANY

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DATE

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PRINTED NAME

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SIGNATURE

**ATTACHMENT A**  
DOT/PF Maintenance Stations

**SOUTHCOAST REGION**

F.O.B. POINT	Contact Name:	Contact Phone:	Cell:
*Adak: #101 Airport Way, Adak, AK. 99546	Innocent Dushkin	592-8026	572-9960
Atka: Atka, AK 99547	Dale Ruckman	581-1786	359-1786
Chenega Bay: Chenega Bay, AK 99574	John Lunetta	441-5589	n/a
Chignik Bay: #101 Airport Way, Chignik, AK. 99565	Kyler Hylton	246-3325	439-1129
Cold Bay: 97 St Louis Ave., Cold Bay, AK 99571	Hap Kremer	532-5000	854-3583
Gustavus: Gustavus Airport, Gustavus, AK 99826	Jeff Jarvis	697-2251	723-8954
Haines: 720 Main St., Haines, AK 99827	Matt Boron	766-2340	314-0334
Hoonah: 700 Airport Way, Hoonah, AK 99829	Ken Meserve	945-3426	723-2375
*Iliamna: #1 Airport Road, Iliamna, AK 99606	Clint Anelon	571-1261	571-7171
Juneau: 6860 Glacier Hwy., Juneau, AK 99801	Casey Walker	465-1787	723-7028
Kalsin Bay: 1500 Anton Larson RD Kodiak, AK 99615	Bruce McNeil	487-4952	539-7072
Ketchikan: 5148 N. Tongass Hwy. Ketchikan, AK 99901	Loren Starr	225-2513	617-7400
King River: MP 66, King River, AK 99645	Andy Weiland	745-2159	355-5116
King Salmon: 123 Main St., King Salmon, AK 99613	Kyler Hylton	246-3325	439-1129
Klawock: 1/4 Mile Airport Rd., Klawock, AK 99921	Tim Lacour	755-2229	401-0240
Kodiak: 1500 Anton Larson Rd., Kodiak, AK 99615	Bruce McNeil	487-4952	539-7072
Levelock: #101 Airport Way, Levelock, AK 99625	Kyler Hylton	246-3325	439-1129
Petersburg: 288 Mitkof Hwy., Petersburg, AK 99833	Mike Etcher	772-4624	518-9012
Port Heiden: #101 Airport Way, Port Heiden, AK 99549	Derek Schraffenberger	837-2410	444-9260
Sitka: 605 Airport Rd., Sitka, AK 99835	Steve Bell	966-2960	752-0033
Skagway: 2.5 Mile Klondike Hwy., Skagway, AK 99840	Missy Tyson	983-2323	612-0201
Naknek: Mile 1 Alaska Peninsula Hwy., Naknek, AK 99633	Kyler Hylton	246-3325	
South Naknek Airport, NHN Airport Rd, South Naknek AK 99670	Jeff Elbie	246-6556	439-6554
Unalaska: Unalaska Airport, Dutch Harbor, AK 99692	Dale Ruckman	581-1786	359-1786
Wrangell: Airport Rd., Wrangell, AK 99929	William Bloom	874-3107	305-0450
Yakutat: Yakutat Airport, Yakutat, AK 99689	Robert Lekanof	784-3476	784-3717

\* Denotes remote area serviced by limited barge

**ATTACHMENT A**  
DOT/PF Maintenance Stations

**NORTHERN REGION**

F.O.B. POINT	Contact Name:	Contact Phone:	Cell:
Allakaket Airport 99720	Fred Ned, Sr.	968-2206	n/a
Ambler Airport: 99785	Miles Cleveland	445-2185	n/a
Barrow: 1733 Ahhovak, Barrow, AK 99723	John Olsen	852-6199	n/a
Beaver Airport 99724	Clifford Adams	628-6622	n/a
Bettles Airport: 99726	Susan Holly	322-7714	n/a
Birch Creek: Birch Creek Village, VIA Ft. Yukon, AK 99740	Vincent Williams	721-2866	n/a
Birch Lake: MP 58 Richardson Hwy	Will Chase	488-1944	388-244
Buckland Airport: 99727	Ernest Thomas	494-2604	n/a
Chalkyitsik Airport: 99788	Woody Salmon	842-8411	622-5232
Cantwell: MP 135 Denali Hwy., Cantwell, AK	Rick Lee	768-2355	768-2356
Chandalar: MP 239.4 Dalton Hwy	Matt Ellingson	328-7120	328-7120
Chitina: MP 28.5 Edgerton Hwy.	Marty Helkenn	823-2218	259-2218
**Chitna: MP 110 Richardson Highway	Dave Bell	822-3222	259-3223
Coldfoot: MP 175 Dalton Hwy	Jason Carson	328-7115	n/a
*Cordova: MP 13 Copper River Hwy.	Robert Mattson	424-3202	429-3202
Deadhorse: MP 419.1 Dalton Hwy.	Tim Parault	328-7130	590-3274
Delta: MP 266 Richardson Hwy.	Robert Hanson	895-4893	388-8153
Deering Airport: 99736	Alvin Iyatunguk Sr.	948-2215	n/a
Eagle: MP 161 Taylor Hwy	Charlie House	547-2215	547-2254
**Ernestine: MP 62 Richardson Highway	Jason Breivogel	822-3312	259-3312
Fairbanks Int'l Airport: 6450 Airport Way, Fairbanks AK 99709	Clark Klimaschesky	474-2506	347-6554
Fairbanks: 2301 Peger Road, Fairbanks, AK	Ron Davis	451-2359	388-8206
Galena Airport 99741	Marvin Thurmond	656-1236	656-7126
Gamble Airport: 99782	Erik Lee (Nome)	443-3419	n/a
Golovin Airport: 99762	Curt Oliver	360-5433	n/a
Healy: 1/8 mile Healy Spur Road, Healy, Alaska	David Talerico	683-2257	388-0526
Hughes Airport: Hughes, AK 99745	Hugh Bifelt	889-2206	n/a
Huslia Airport: 99746	Carl Burgett	829-2456	n/a
Jim River: MP 138.1 Dalton Hwy	Brian Thayer	541-5111	328-7110
Kaltag Airport: 99748	Earl Esmailka	534-2237	n/a

**ATTACHMENT A**  
DOT/PF Maintenance Stations

**NORTHERN REGION**

F.O.B. POINT	Contact Name:	Contact Phone:	Cell:
Kiana Airport: 99749	Larry Westlake Sr.	475-2108	n/a
Kivalina Airport: 99750	Caleb Wesley	645-2150	n/a
Kobuk Airport: 99751	Elmer Ward	948-2214	n/a
Kotzebue: 99752	Alvin Werneke Jr.	422-3147	412-1946
Koyukuk Airport: 99753	Jason Malemute	927-2246	n/a
Lake Minchumina Airport: 99757	Molly Maakestad	674-3773	n/a
Livengood: MP 71 Elliot Hwy.	Andrew Ault	328-7100	328-7100
Manley: MP 149.5 Elliott Hwy.	Ron Petty	328-7135	328-7135
**Nelchina: MP 141 Glenn Highway	Ray Kiser (acting)	822-3714	259-3714
Nenana: 6th and D Street, Nenana, AK 99760	Eric Nelson	832-5463	388-0522
Noatak Airport: 99761	Robert Kirk	485-2126	485-5005
Nome: MP 4 Nome-Teller Hwy. Nome, AK 99762	Evan Booth	443-3411	304-1297
Northway: MP 1256.3 Alaska Hwy.	Glen Marunde	778-2206	338-8720
Noorvik Airport: 99763	Gary Gallahorn	636-2375	n/a
Nulato Airport 99765	Rick Kruger	898-2295	898-2355
O'Brien Creek: MP 113 Taylor Hwy	John Burns	1-888-316-7756	883-5128
**Paxson: gravel pit at MP 185 Richardson Highway	Kirt Mickenham	822-3357	259-3357
Point Hope Airport: 99766	Gordon Omnik	864-5150	n/a
Rampart Airport 99767	Village Council	358-3312	460-2520
Ruby Airport 99768	Butch Captain	468-4415	328-8680
Sag River: MP 305.7 Dalton Hwy	Cliff Ford	451-2213	n/a
Savoonga Airport: 99769	Bryan Rookok, Jr.	984-2151	n/a
Selawik Airport: 99770	Kimberly Mitchell	484-2387	n/a
Seven Mile: MP 61.5 Dalton Hwy.	Corey Williamson	328-7105	n/a
Shishmaref Airport: 99772	Curtis Nayokpuk	649-3651	n/a
Shungnak Airport: 99773	Grover Cleveland	437-2181	n/a
**Slana: Mile 0.25 Nebesna Road	Dolan Brooks	822-3301	259-3301
Stevens Village: 99774	William Tritt		n/a
South Fork: MP 74 Taylor Hwy	John Burns	1-866-748-0090	883-5128
Tanana Airport 99777	City of Tanana	590-1304	n/a
**Tazlina: MP 110 Richardson Hwy.	Jason Ludington	822-3222	259-3223

**ATTACHMENT A**  
DOT/PF Maintenance Stations

**NORTHERN REGION**

F.O.B. POINT	Contact Name:	Contact Phone:	Cell:
Teller Airport: 99778	James Pushruk	642-2074	n/a
Thompson Pass: MP 27 Richardson Hwy.	Mark Hanson	835-5363	200-2103
Tok: MP 123.5 Tok Cutoff Road	Robert Brooks	883-4351	505-0116
Trims: MP 218 Richardson Hwy	Chester McCain	895-6275	347-5964
Unalakleet: 99684	John Wilson	624-3261	625-1014
Valdez Airport: 300 Valdez Airport Road	Steve Searles	835-5658	200-2102
Valdez: 351 East Egan Drive	Darren Reese	834-1040	214-0812
Wales Airport: 99783	Daniel Richard Sr.	634-1005	n/a
White Mountain Airport: 99784	Davis Lincoln	683-2018	n/a

**\*\* Alternate phone contact John Hoffman or Carolyn Conway 822-3222**

**ATTACHMENT A**  
DOT/PF Maintenance Stations

**CENTRAL REGION**

F.O.B. POINT	Contact Name:	Contact Phone:	Cell:
Anch. Int'l Airport: Field Maint. 5740 Dehavilland Dr, Anch AK 99502	Nick Ebell	266-2425	223-9465
Anchorage: 5300 Tudor Rd., Anchorage, AK 99507	Ed Caress	338-1466	440-8451
Aniak: Aniak Airport, Airport Blvd., Aniak, AK 99557	Ricky Ciletti	675-4345	676-0505
Bethel: 3517 Eddie Hoffman Dr., Bethel AK 99559	Lawrence Davis	543-2498	545-4617
Birchwood Airport: 20651 Birchwood Loop Chugiak, AK	Ed Caress	338-1466	440-8451
Cascade: MP 93.5 Glenn Hwy., Palmer AK 99645	Andy Weiland	745-2159	355-5116
Chenga Bay: Chenega Bay 99574	John Lunetta	441-5589	n/a
Chignik Bay: #101 Airport Way, Chignik, AK 99565	Kyler Hylton	246-3325	439-1129
Chulitna: Mile 121.1 Parks Hwy., Trapper Creek, AK 99683	JP Glenka	733-2246	355-2350
Dillingham: Dillingham City Dock., Dillingham, AK 99576	Norman Heyano	842-5511	843-1186
Girdwood: Mile 90 Seward Hwy., Girdwood, AK 99587	Paul Bertholl	783-2232	440-8456
Homer Airport: 2336 Kachemak Bay Dr., Homer, AK 99603	Kevin Jones	235-5217	399-4069
Homer Hwys (Shop): MP 169 Sterling Highway, Homer, AK 99603	Gordon Lange	235-5218	399-6101
Homer Hwys (Pit): MP 160 Sterling Highway, Homer, AK 99603	Gordon Lange	235-5218	399-6101
Hope: MP 57 Seward Hwy, Hope, AK 99605	Drew Motsinger	269-5672	440-8458
Kenai: 46445 Sterling Hwy., Soldotna, AK 99666	Brian Gabriel	262-1185	398-7988
King River: MP 66, King River, AK 99645	Galen McIver	745-2159	355-6536
Levelock: #101 Airport Way, Levelock, AK 99625	Kyler Hylton	246-3325	439-1129
Mat-Su: 289 Inner Springs Loop, Palmer, AK 99645	Galen McIver	745-2159	355-6536
McGrath: 21 DNR Drive, McGrath, AK 99627	Steffen Strick	524-3241	574-0391
Ninilchik: Mile 134.5 Sterling Hwy., Ninilchik, AK 99639	Mike Penrod	567-3463	252-5644
North Kenai: Mile 3.2 Island Lake Rd., North Kenai, AK 99611	Lance McCaughey	776-8757	398-8738
Palmer: 289 Inner Springs Loop, Palmer, AK 99645	Galen McIver	745-2159	355-6536
Port Heiden: #101 Airport Way, Port Heiden, AK 99549	Derek Scharffenberger	837-2410	444-9260
Quartz Creek: 35340 Quartz Creek Rd., Cooper Landing, AK 99572	Ken Bartlett	595-1262	398-6865
Seldovia: 331 Water Supply Rd., Seldovia, AK 99663	George Oliveria	234-7818	399-0135
Seward: 5th & B Streets, Seward, AK 99664	Kevin Knotek	288-2428	769-1001
Seward Crown Point: 30049 Seward Hwy, MP 23.9, Seward, AK 99664	Kevin Knotek	288-2428	769-1001
Silvertip: 57 Seward Hwy., Hope, AK 99605	Drew Motsinger	269-5672	440-8458
Soldotna 46445 Sterling Hwy., Soldotna, AK 99666	Brian Gabriel	262-1185	398-7988
South Naknek Airport: NHN Airport Rd., South Naknek, AK 99670	Jeff Elbie	246-6556	438-6554

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DOT/PF Maintenance Stations

**CENTRAL REGION**

F.O.B. POINT	Contact Name:	Contact Phone:	Cell:
Sterling: MP 76.3 Sterling Hwy., Sterling, AK 99	Brian Gabriel	262-1185	398-7988
Talkeetna: Mile 14.2 Talkeetna Spur Rd., Talkeenta, AK 99676	Steve Hanson	733-2278	355-2868
Wasilla: MP 2.4 Knik Goose Bay Rd., Wasilla, AK 99654	Galen McIver	745-2159	355-6536
Willow: Mile 71.1 Parks Hwy., Willow, AK 99688	Ray Adams	495-6286	355-6286

**CENTRAL REGION****Lot No. 1: Sodium Chloride, Type 1, Grade 1 per Specification No. 1 (Delivered in bladders)****LOT 1 - Delivered in bladders- size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Bethel	_____	Bethel	80	\$ _____	\$ _____	<u>May 1, 2017</u>	<u>August 15, 2017</u>
Dillingham Dock	_____	Dillingham	60	\$ _____	\$ _____	<u>May 1, 2017</u>	<u>August 15, 2017</u>

**Lot 1 Totals:**                      **Total Tonnage:**                      **140**

**Total Extended Price Lot 1: \$ \_\_\_\_\_**

Manufacturer & Brand: \_\_\_\_\_ NaCl: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**Lot No. 2: Calcium Chloride, Type S (Pellets) per Specification No. 4 (Delivered in bladders)****Lot 2: Delivered in bladders- size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Anchorage	_____	Anchorage	50	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 2, 2017</u>
Dillingham Dock	_____	Dillingham	6	\$ _____	\$ _____	<u>May 1, 2017</u>	<u>August 15, 2017</u>
Girdwood	_____	Girdwood	6	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 2, 2017</u>
Homer Hwys Shop	_____	Homer Hwys Shop	40	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 2, 2017</u>
Seward Crown Pt.	_____	Seward Crown Pt.	40	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 2, 2017</u>
Silvertip	_____	Silvertip	3	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 3, 2017</u>
Soldotna	_____	Soldotna	50	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 3, 2017</u>
Talkeetna	_____	Talkeetna	6	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>August 14, 2017</u>

**Lot 2 Totals:**                      **Total Tonnage:**                      **201**

**Total Extended Price Lot 2: \$ \_\_\_\_\_**

Manufacturer & Brand: \_\_\_\_\_ CaCl: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*



**CENTRAL REGION (Cont.)****Lot No. 3 (A & B): Prilled Urea per Specification No. 5 (Delivered in bulk - 40' vans with conveyor only)****LOT 3(A) Delivered in bulk - see van specifications below**

<u>F.O.B. Point</u>	<u>Van size</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Homer Airport	*40' w/conveyor	Homer Airport	40	\$_____	\$_____	<u>July 5, 2017</u>	<u>September 15, 2017</u>

\* 40' or less with conveyor. Contact Carl High at 269-0783 or cell: 398-6859 with questions.

**Lot 3(B) Delivered in Bulk (As-Needed Quantities):**

<u>F.O.B. Point</u>	<u>Van size</u>	<u>Mark For</u>	<u>Minimum Order</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver:</u>	
Homer Airport	*40' w/conveyor	Homer Airport	60 tons	\$_____	\$_____	<u>30 days ARO</u>	*ARO: after receipt of order

**Grand Total Extended Price - Lot 3 (A + B):** \$\_\_\_\_\_

Manufacturer & Brand: \_\_\_\_\_ Nitrogen: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**Lot No. 4: Prilled Urea per Specification No. 5 (Delivered in bladders)****LOT 4: Delivered in bladders- size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Dillingham Dock	_____	Dillingham	60	\$_____	\$_____	<u>May 1, 2017</u>	<u>August 15, 2017</u>
Aniak	_____	Aniak	60	\$_____	\$_____	<u>May 1, 2017</u>	<u>August 15, 2017</u>

**Lot 4 Totals:** **Total Tonnage:** **120**

**Total Extended Price Lot 4:** \$\_\_\_\_\_

Manufacturer & Brand: \_\_\_\_\_ Nitrogen: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**NORTHERN REGION****Lot No. 5: Sodium Chloride, Type 1, Grade 1 per Specification No. 1 (Delivered in 2000# bladders)****LOT 5 - Delivered in 2000# bladders only**

<u>F.O.B. Point</u>	<u>Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Trims	2000#	Trims	20	\$ _____	\$ _____	July 5, 2017	August 24, 2017
<b>Lot 5 Totals:</b>		<b>Total Tonnage:</b>	<b><u>20</u></b>				
				<b>Total Extended Price Lot 5: \$ _____</b>			

Manufacturer & Brand: \_\_\_\_\_ NaCl: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**Lot No. 6: Calcium Chloride, Type S (Pellet) per Specification No. 4 (Delivered in bladders)****Lot 6 - Delivered in bladders- size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Cantwell	_____	Cantwell	150	\$ _____	\$ _____	June 5, 2017	July 28, 2017
Delta	_____	Delta	20	\$ _____	\$ _____	April 3, 2017	May 1, 2017
Fairbanks	_____	Fairbanks	25	\$ _____	\$ _____	April 3, 2017	May 1, 2017
Galena	_____	Galena	60	\$ _____	\$ _____	First Available Barge	June 30, 2017
Nome	_____	Nome Hwys.	306	\$ _____	\$ _____	First Available Barge	June 30, 2017
Tok	_____	Tok	20	\$ _____	\$ _____	April 3, 2017	May 1, 2017
<b>Lot 6 Totals:</b>		<b>Total Tonnage:</b>	<b><u>581</u></b>				
				<b>Total Extended Price Lot 6: \$ _____</b>			

Manufacturer & Brand: \_\_\_\_\_ CaCl: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**NORTHERN REGION (Cont.)****Lot No. 7 (A - C): Prilled Urea per Specification No. 5 (Delivered in bulk)****LOT 7(A & B): Delivered in Bulk (Firm Quantity Order - Two Deliveries)**

<u>F.O.B. Point</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
<b><u>Lot 7(A): 1ST DELIVERY</u></b>						
Cordova	Cordova	30	\$_____	\$_____	<u>October 17, 2017</u>	<u>October 31, 2017</u>
Valdez Airport	Valdez Airport	25	\$_____	\$_____	<u>October 17, 2017</u>	<u>October 31, 2017</u>

**Lot 7(B): 2ND DELIVERY**

Cordova	Cordova	30	\$_____	\$_____	<u>December 12, 2017</u>	<u>December 29, 2017</u>
Valdez Airport	Valdez Airport	25	\$_____	\$_____	<u>December 12, 2017</u>	<u>December 29, 2017</u>

**Lot 7(A & B) Totals:****Total Tonnage: 110****Total Extended Price Lot 7 (A + B): \$\_\_\_\_\_****Lot 7(C) Delivered in Bulk (As-Needed Quantities):**

<u>F.O.B. Point</u>	<u>Mark For</u>	<u>Minimum Order (tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver:</u>	
Cordova	Cordova	30	\$_____	\$_____	<u>30 days ARO</u>	ARO: after receipt of order
Valdez Airport	Valdez Airport	25	\$_____	\$_____	<u>30 days ARO</u>	

**Total Extended Price Lot 7(C): \$\_\_\_\_\_****Grand Total Extended Price - Lot 7 (A - C): \$\_\_\_\_\_**

Manufacturer &amp; Brand: \_\_\_\_\_ Nitrogen: \_\_\_\_\_%

*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**SOUTHCOST REGION****Lot No. 8: Sodium Chloride; Type 1, Grade 1; per Specification No. 1 (Delivered in bladders)****LOT 8 - Delivered in bladders- size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Hoonah		Hoonah	20	\$	\$	July 5, 2017	October 31, 2017
Iliamna		Iliamna	10	\$	\$	July 5, 2017	October 31, 2017
Ketchikan		Ketchikan	160	\$	\$	July 5, 2017	October 31, 2017
King Salmon		King Salmon	60	\$	\$	July 5, 2017	October 31, 2017
Skagway		Skagway	100	\$	\$	July 5, 2017	October 31, 2017
Sitka		Sitka	30	\$	\$	July 5, 2017	October 31, 2017

**Lot 8 Totals:** **Total Tonnage:** **380****Total Extended Price Lot 8: \$**\_\_\_\_\_

Manufacturer & Brand: \_\_\_\_\_, NaCl: \_\_\_\_\_%  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**Lot No. 9: Sodium Chloride; Type 1, Grade 1; (natural) per Specification No. 2 (Delivered in bladders)****LOT 9 - Delivered in bladders - size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Kodiak		Kodiak	100	\$	\$	July 5, 2017	October 31, 2017

**Lot 9 Totals:** **Total Tonnage:** **100****Total Extended Price - Lot 9: \$**\_\_\_\_\_

Manufacturer & Brand: \_\_\_\_\_, NaCl: \_\_\_\_\_%  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**SOUTHCOAST REGION (Cont.)****Lot No. 10: Sodium Chloride; Type 1, Grade 2; (natural) per Specification No. 3 (Delivered in bladders)****LOT 10 - Delivered in bladders - size selected by Bidder**

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Kodiak	_____	Kodiak	100	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
<b>Lot 10 Totals:</b>			<b>Total Tonnage:</b>	<b><u>100</u></b>			
<b>Total Extended Price - Lot 10:</b>					<b>\$ _____</b>		

Manufacturer & Brand: \_\_\_\_\_ NaCl: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**Lot No. 11 (A & B): Calcium Chloride Type S, (Pellet) per Specification No. 4 (Delivered in 2000# bladders and 50# bags)****Lot 11(A): Delivered in 2000# bladders only**

<u>F.O.B. Point</u>	<u>Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Skagway	2000#	Skagway	50	\$ _____	\$ _____	<u>July 8, 2017</u>	<u>October 31, 2017</u>

**Lot 11(B): Delivered in bags 50# only**

<u>F.O.B. Point</u>	<u>Bag Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Haines	50#	Haines	50	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
Juneau	50#	Juneau	50	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>

**Grand Total Extended Price - Lot 8 (A + B):** \$ \_\_\_\_\_

Indicate number of 50# bags per pallet: \_\_\_\_\_

Manufacturer & Brand: \_\_\_\_\_ CaCl: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**SOUTHCOAST REGION (Cont.)****Lot No. 12: Prilled Urea per Specification No. 5 (Delivered in bulk - 40' vans with conveyor only)**

LOT 12 - Delivered in bulk - see van specifications below

<u>F.O.B. Point</u>	<u>Van size</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Kodiak	*40' w/conveyor	Kodiak	50	\$ _____	\$ _____	<u>July 5, 2016</u>	<u>October 31, 2016</u>
<b>Lot 12 Totals:</b>		<b>Total Tonnage:</b>	<b><u>50</u></b>				
<b>Total Extended Price - Lot 12:</b>					<b>\$ _____</b>		

Manufacturer & Brand: \_\_\_\_\_ Nitrogen: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*

**Lot No.13: Prilled Urea per Specification No. 5 (Delivered in bladders)**

Lot 13 - Delivered in bladders- size selected by Bidder

<u>F.O.B. Point</u>	<u>Bidder Selected Bladder Size in lbs.</u>	<u>Mark For</u>	<u>Quantity (Tons)</u>	<u>Price/Tn</u>	<u>Total Extended Price</u>	<u>Deliver Not Before</u>	<u>Deliver No Later Than</u>
Cold Bay	_____	Cold Bay	50	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
Illiamna	_____	Illiamna	20	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
Klawock	_____	Klawock	40	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
King Salmon	_____	King Salmon	60	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
Kodiak	_____	Kodiak	50	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
Petersburg	_____	Petersburg	80	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
Wrangell	_____	Wrangell	70	\$ _____	\$ _____	<u>July 5, 2017</u>	<u>October 31, 2017</u>
<b>Lot 13 Totals:</b>		<b>Total Tonnage:</b>	<b><u>370</u></b>				
<b>Total Extended Price Lot 13:</b>					<b>\$ _____</b>		

Manufacturer & Brand: \_\_\_\_\_ Nitrogen: \_\_\_\_\_ %  
*(The Bidder's failure to provide this information may cause the bid to be rejected as non-responsive)*