Hello, my name is [state your name] with the Alaska Department of Education and Early Development. Your name was provided as a business reference for [offeror name]. Do you have about ten minutes to discuss [offeror name]?

☐ Yes
☐ No

If “No” ask if there is another time that would be better to call. If not, thank them and mark this reference as invalid.

New contact date/time: ____________________

Are you familiar with the [offeror name]?

☐ Yes
☐ No.

[If yes, proceed to the following statement...If “No” this concludes the reference check, thank them and mark this reference as invalid.]
We are seeking an experienced Alaskan Educator who is interested in applying their education skills in a coaching setting to increase the capacity of low performing schools and districts to increase student achievement. Offerors must have knowledge of current research and practices in the six effective school domains of curriculum, assessment, instruction, supportive learning environment, professional development and leadership. Coaches work as independent contractors. Can you attest to their ability to provide this service?

☐ Yes
☐ No.

[If yes, proceed to the following question...If no, this concludes the reference check. Thank the contact for their time, and mark the reference as invalid.]

Q#1. Score _____
On a scale of 1-10, with 10 being high, overall how well did they perform those services?
☐ 1 to 3 (1 point) ☐ 4 to 7 (5 points) ☐ 8 to 10 (10 points)

Q#2. Score _____
Did they ever have a problem in providing those services?
☐ No = 5 Points
☐ “do not know”/”cannot say” or equivalent = 5 Points
☐ Yes
If yes, proceed to the following question...
On a scale of 1-10, with 10 being high, overall how well did they respond to the problem?
☐ 1 to 3 (1 point) ☐ 4 to 7 (1 point) ☐ 8 to 10 (10 points)

Q#3. Score _____
Did they accurately complete all of the required paperwork?
☐ No 1 Point (if response is “do not know”/”cannot say” or equivalent mark as a “No.”)
☐ “We did not require paperwork” or equivalent, 5 points
☐ Yes
If yes, proceed to the following question...
On a scale of 1-10, with 10 being high, overall how well did [offeror name] complete all of the required paperwork?
☐ 1 to 3 (1 point) ☐ 4 to 7 (5 points) ☐ 8 to 10 (10 points)
Q#4. Score _____
On a scale of 1-10, with 10 being high, rank their ability to meet deadlines and follow through on projects to completion.
☐ 1 to 3 (1 point)    ☐ 4 to 7 (5 points)    ☐ 8 to 10 (10 points)

Q#5. Score _____
On a scale of 1-10, with 10 being high, rank their coaching abilities and qualities.
☐ 1 to 3 (1 point)    ☐ 4 to 7 (5 points)    ☐ 8 to 10 (10 points)

Q#6. Score _____
On a scale of 1-10, with 10 being high, rank their overall quality of work.
☐ 1 to 3 (1 point)    ☐ 4 to 7 (5 points)    ☐ 8 to 10 (10 points)

Q#7. Score _____
On a scale of 1-10, with 10 being high, rank their dependability.
☐ 1 to 3 (1 point)    ☐ 4 to 7 (5 points)    ☐ 8 to 10 (10 points)

Q#8. Score _____
On a scale of 1-10, with 10 being high, rank how well they met the terms of the contract.
☐ 1 to 3 (1 point)    ☐ 4 to 7 (5 points)    ☐ 8 to 10 (10 points)

Q#9. Score _____
If you were able to make the decision, would you hire them to perform these services?
☐ Yes  +10 Points
☐ No  –10 Points

This concludes the reference check. Thank you for your time and cooperation. If you have any questions about this reference check please contact Rob Roys at 907-465-8654. Thank you.