
**Alaska Department of Labor and Workforce Development
Division of Business Partnerships**

**Notice of Request for Grant Applications (RGA)
Alaska Oil and Gas Occupations Training Fund Program
State Fiscal Year 2015**

**This Request for Grant Applications is dependent upon
appropriation of funds by the Alaska State Legislature**

Date of Issue: January 15, 2014

**Project Timeline
July 1, 2014 to June 30, 2015**

**Eligible Applicants:
Private employers and non-profit or for-profit entities
training workers for targeted oil and gas occupations**

**Grant applications must be submitted through EGrAMS
by 5:00 p.m., February 28, 2014**

Questions about the content of this Request for Grant Applications should be directed to:

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EGrAMS is an **E**lectronic **G**rants **A**dministration and **M**anagement **S**ystem. It can be accessed from the Alaska Department of Labor and Workforce Development website:

labor.alaska.gov/bp/egrams/home.htm

or through the **myAlaska** web site:

myalaska.state.ak.us/home/app

Questions about EGrAMs should be directed to:

EGrAMS Help Desk
907-465-4893
dol.dbp.egrams.helpdesk@alaska.gov

Americans with Disabilities Act - Auxiliary aides and services are available upon request to individuals with disabilities. To make arrangements for auxiliary aides or services, please contact the Division of Business Partnerships at (907) 269-3576 no later than ten (10) working days prior to the application deadline. The Alaska Department of Labor and Workforce Development is an Equal Opportunity Employer/Program. All grant recipients or sub-contractors must comply with the Americans with Disabilities Act.

SECTION I: PROGRAM INFORMATION

Overview and Purpose: The purpose of the Alaska Oil and Gas Occupations Training Fund is to prepare Alaska workers for in-demand occupations in oil and gas exploration, development, construction, and distribution. Through the Alaska Oil and Gas Workforce Development Plan, the industry has identified the geosciences; remote sensing and inspection; health, safety, security, and environment (HSSE); and maritime as priority occupational groups. Priority occupations in these groups are identified in Attachment A.

Scope of Services Requested: Grantees must train workers for a skill upgrade, credential, or change in occupation (listed as a targeted oil and gas occupation) that will result in continuing employment or a higher wage.

Any support services provided to participants considered essential to achieving the performance outcomes, including, but not limited to, transportation to training sites; lodging, meals, and local transportation; tools; supplies; and licenses or certifications, must be included in the grant application. If the grant applicant is unable to provide the necessary support services, it is incumbent upon the grant applicant to either form a partnership with an organization that can provide the services, or subcontract the services to another organization. In either case, the services must be included in the detailed budget submitted in response to this RGA.

Grant proposals providing only support services, either to participants or to the project, without also providing training contributing to the required performance outcomes will not be considered.

Applicant Eligibility: Eligible applicants are:

- private employers training incumbent workers for a skill upgrade, credential, or change in occupation that is listed as a targeted oil and gas occupation and will result in a higher wage for the employee; or
- non-profit or for profit training entities partnering with one or more employers to train new or incumbent workers for targeted oil and gas occupations that will result in ongoing employment for the trainee.

Participant Eligibility: Eligible participants are new or incumbent workers training for a skill upgrade, credential, or change in occupation (listed as a targeted oil and gas occupation) that will result in continuing employment or a higher wage.

Performance Outcomes: It is expected that:

- training will result in an increase in wage and salary earnings after training; or
- increase the prospect of employment in a training-related occupation at a wage commensurate with the training received; and
- at least 95 percent of participants receiving training will enter or advance in employment following training.

Funding: There are no limitations on funding levels for individual grants; however, costs must be reasonable and comparable to industry standards for the type of training proposed.

The intent of the grant program is to focus funds on covering direct training expenses. Given this focus, grant funds may not be used for:

- any administrative costs including indirect expenses;
- regular on-going salaries;
- maintaining ongoing operations or activities; or
- projects that are not aligned with the targeted Alaska Oil and Gas Occupations List.

SECTION II: GENERAL APPLICATION INFORMATION

Application: Applications will only be accepted through EGrAMS, the Alaska Department of Labor and Workforce Development, Division of Business Partnerships (hereinafter “Division”) Electronic Grants Administration and Management System. Application information shall not be treated as public information any time prior to the notices of award or denial, but is subject to public disclosure after the notices are issued. Upon receipt, all applications and their contents become property of the Division.^{AI}

Application Deadline: Only applications received by the deadline will be considered; EGrAMS will not allow submittal of applications past the submission deadline.

Cost Reimbursement Grants: Grants awarded are cost reimbursement grants; no advance payments will be made. Costs incurred by the applicant, including, but not limited to, the cost for the preparation and submission of an application, prior to the full execution of the grant agreement, are the sole responsibility of the applicant.

Budget Costs: The applicant must provide a detailed budget that reflects the anticipated costs of the project. The budget must be reasonable and practicable, and account for the expenditure of all funds prior to the end of the FY 2015 fiscal year. Unless specifically approved by the Division, incentives, promotional items and memorabilia, gifts, and souvenirs are not allowed.

Grantee Contribution: A grantee contribution includes all resources, including cash, in-kind, and leveraged, used by the applicant to support grant activity and outcomes. Applicants are encouraged to provide a contribution to the greatest extent feasible. Although contributions are not a requirement for an award, applicants that provide contributions demonstrate an additional commitment to meeting the objectives of the program.^{AI}

Grantee contributions specified in the budget require expenditure documentation and will be considered in the overall grant performance evaluation that occurs at the end of the grant period.

SECTION III: AWARD/DENIAL PROCESS

Application Review: The Division will perform an initial review of all properly submitted applications. All complete, responsive, and eligible applications will be evaluated by a review committee, which will make funding recommendations to the Division. Applicants whose applications are deemed incomplete, non-responsive, or ineligible will be notified, and those applications will not be reviewed by the review committee.

Evaluation: A review committee will evaluate applications using the evaluation criteria specified in EGrAMS. The Division will consider the results of the review committee's assessment along with other relevant criteria and information, including budgetary information, training schedules, and state priorities, when making funding recommendations to the Alaska Department of Labor and Workforce Development commissioner. The Division may request additional information from applicants if it is needed to make funding recommendations. The commissioner is solely responsible for making all award or denial decisions under this solicitation.

Results of Application Review and Evaluation: Each application approved by the commissioner will be provided a written Notice of Intent to Award. Upon issuance of a Notice of Intent to Award, the application will move to grant negotiations with the Division. The Division reserves the right to revoke a Notice of Intent to Award if it is subsequently found to be in error, made on the basis of inaccurate information, or not in the best interest of the state.

An applicant whose application is not recommended for an award will receive a written Notice of Award Denial. Applicants receiving a Notice of Award Denial have ten working days to request reconsideration.^{AI}

Grant Negotiations: The Division will negotiate the grant award amount, performance, reporting levels, and any conditions to a grant award that it determines are prudent and in the best interest of the state. All grants awarded under this solicitation are contingent upon the appropriation of sufficient funds by the Alaska legislature or the federal government, as applicable. In the event that funding is withdrawn, reduced, or limited in any way after the effective date of the grant agreement, grants awarded are subject to termination, reduction, or re-negotiation subject to the new funding limitations or conditions imposed by the legislature.

Due Diligence: All grant recipients and any sub-contractors or sub-recipients receiving over \$25,000, which are not state agencies, are required to go through a multi-step due diligence process to demonstrate their suitability to receive grant funds. Applicants that fail to meet a due diligence condition will be allowed five working days to correct the deficiency or the grant award may be withdrawn.^{AI}

SECTION IV: GRANT TERMS AND RESPONSIBILITIES

Certificate of Insurance: The types of insurance coverage required are specific to the project. If an applicant is not able to provide a Certificate of Insurance certifying the minimum coverage, the applicant must provide documentation to demonstrate it will obtain the necessary insurance coverage within 30 days of receipt of award.^{AI}

Progress Reporting: Grant recipients must complete and submit progress reports in EGrAMS. Progress reports must include narrative updates on the progress of the project and statistical data related to the grant recipient meeting the goals and objectives of the project scope. Upon completion of the project, the grant recipient is required to submit a final progress report.

Equal Opportunity Responsibilities: Grant recipients must disseminate, and prominently display in a conspicuous location, the *Equal Opportunity Is the Law* notice, providing initial and continuing notice that it does not discriminate on any prohibited basis. Grant recipients will also

maintain a signed copy of the *Equal Opportunity is the Law* certification form from each subcontractor or partner, and from each organization that receives services under this grant. All organizations that provide training or services for which participants must apply or register must maintain a signed copy of the *Equal Opportunity is the Law* certification form from each applicant or registrant.^{AI}

Release of Information: Success stories and photographs are critical components to the continuation of the program and can be submitted at any time, but the grant recipient must submit three success stories by the completion of the grant period. Grant recipients must keep a Photo Consent and Release form on file for each participant included in a photograph.

Financial Reporting: It is critical to the success of the program that grant funds are fully expended by the end of the award period. To ensure that budgets are on target, grant recipients are periodically required to demonstrate how their budget will be fully expended by the end of the period of performance. Grant recipients that are not meeting their planned expenditures may have their grant awards reduced.

The Division will provide electronic forms to request reimbursement of expenditures and submit quarterly program and fiscal reports. Reimbursement requests and grant contributions must be supported with clear and concise financial reports and expense documentation.^{AI}

Participant Data Collection and Reporting: Grant recipients will gather and record information pertaining to participant demographics and other information using a data collection system provided by the Division. Files, including applications and documentation of eligibility, must be kept for each participant.^{AI}

Monitoring: Grant recipients are subject to monitoring. This will include, but is not limited to, review of grant recipient files and records to ensure adherence to the project scope, objectives, goals, training schedules, financial, and equal opportunity compliance. Monitoring may be conducted on-site, through written requests for information, or by distance-delivery.

Correspondence, Publications, and Promotional Materials: Correspondence, publications, and promotional materials for this program will include the following statement; “This training is funded in part by the Alaska Oil and Gas Occupations Training Fund Program through the Department of Labor and Workforce Development, Business Partnerships Division.”

Record Retention: All records related to this grant agreement shall be maintained by the Grant Recipient for a period of six (6) years following the grant closeout, or until completion of an audit and/or resolution of audit findings, or pending litigation, whichever is longer. As the Grant Recipient may not be aware of legal proceedings relative to specific grant programs, the Grant Recipient should request approval from the Grantor before disposing of any records.

Equipment Retention: Any inventoried equipment that is approved and purchased with these grant funds must be retained by the applicant for a period of at least six (6) years from the end of the grant fiscal year. During that time it may not be sold, given away, surplus, or otherwise disposed of without prior approval from the department.^{AI}

Confidentiality of Participant Information: All grant recipients, sub-recipients, or sub-contractors must keep all personally identifiable information confidential in accordance with state and federal law. Failure to maintain the confidentiality of such information may subject a grant recipient to civil or criminal liability and is grounds for termination of any grant agreement.

Attachment A

Alaska Oil and Gas Occupations

All of the occupations listed below are currently in use by the oil and gas industry in Alaska or are emerging occupations that will be in demand in the future. Through the Alaska Oil and Gas Workforce Development Plan, the industry has identified the geosciences; remote sensing and inspection; health, safety, security, and environment (HSSE); and maritime as priority occupational groups. Occupations in these groups are listed in **boldface**. Additional consideration will be given to grant proposals that provide training or skill development for these occupations.

<u>SOC Code</u>	<u>Occupational Title</u>	<u>SOC Code</u>	<u>Occupational Title</u>
13-2011	Accountants and Auditors	19-4031	Chemical Technicians
11-3011	Administrative Services Managers	19-2031	Chemists
11-2011	Advertising and Promotions Managers	11-1011	Chief Executives
13-1011	Agents and Business Managers of Artists, Performers, and Athletes	17-2051	Civil Engineers
17-2021	Agricultural Engineers	27-1021	Commercial and Industrial Designers
49-3011	Aircraft Mechanics and Service Technicians	49-9092	Commercial Divers
53-2011	Airline Pilots, Copilots, and Flight Engineers	53-2012	Commercial Pilots
17-3011	Architectural and Civil Drafters	11-3111	Compensation and Benefits Managers
51-2099	Assemblers and Fabricators, All Other	13-1141	Compensation, Benefits, and Job Analysis Specialists
19-2021	Atmospheric and Space Scientists	13-1041	Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation
49-3023	Automotive Service Technicians and Mechanics	11-3021	Computer and Information Systems Managers
43-3011	Bill and Account Collectors	17-2061	Computer Hardware Engineers
43-3021	Billing and Posting Clerks and Machine Operators	15-1152	Computer Network Support Specialists
19-1029	Biological Scientists, All Other	51-4011	Computer Controlled Machine Tool Operators, Metal and Plastic
47-2011	Boilermakers	51-4012	Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic
43-3031	Bookkeeping, Accounting, and Auditing Clerks	15-1199	Computer Occupations, All Other
13-2031	Budget Analysts	43-9011	Computer Operators
37-2019	Building Cleaning Workers, All Other	15-1131	Computer Programmers
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	15-1121	Computer Systems Analysts
13-1199	Business Operations Specialists, All Other	15-1151	Computer User Support Specialists
53-5021	Captains, Mates, and Pilots of Water Vessels	19-1031	Conservation Scientists
47-2031	Carpenters	47-4011	Construction and Building Inspectors
41-2011	Cashiers	47-4099	Construction and Related Workers, All Other
47-2051	Cement Masons and Concrete Finishers	47-2061	Construction Laborers
35-1011	Chefs and Head Cooks	11-9021	Construction Managers
17-2041	Chemical Engineers	47-5041	Continuous Mining Machine Operators
51-8091	Chemical Plant and System Operators		

<u>SOC Code</u>	<u>Occupational Title</u>
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door
35-2019	Cooks, All Other
35-2012	Cooks, Institution and Cafeteria
13-1051	Cost Estimators
41-2021	Counter and Rental Clerks
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop
43-5021	Couriers and Messengers
43-4031	Court, Municipal, and License Clerks
27-1012	Craft Artists
53-7021	Crane and Tower Operators
43-4051	Customer Service Representatives
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic
15-1141	Database Administrators
47-5011	Derrick Operators, Oil and Gas
27-1029	Designers, All Other
35-9021	Dishwashers
43-5032	Dispatchers, Except Police, Fire, and Ambulance
17-3019	Drafters, All Other
51-4032	Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic
53-3031	Driver/Sales Workers
47-5021	Earth Drillers, Except Oil and Gas
49-2092	Electric Motor, Power Tool, and Related Repairers
17-3023	Electrical and Electronic Engineering Technicians
51-2022	Electrical and Electronic Equipment Assemblers
49-9099.02	Electrical and Electronic Equipment Maintenance, Installation and Repairers, All other
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay
17-2071	Electrical Engineers
49-9051	Electrical Power-Line Installers and Repairers
47-2111	Electricians
17-3024	Electro-Mechanical Technicians
17-2072	Electronics Engineers, Except Computer
11-9161	Emergency Management Directors
29-2041	Emergency Medical Technicians and Paramedics
13-1071	Employment, Recruitment, and Placement Specialists
11-9041	Engineering Managers
17-3029	Engineering Technicians, Except Drafters, All Other

<u>SOC Code</u>	<u>Occupational Title</u>
17-2199	Engineers, All Other
13-1041.01	Environmental Compliance Inspectors
17-3025	Environmental Engineering Technicians
17-2081	Environmental Engineers
19-4091	Environmental Science and Protection Technicians, Including Health
19-2041	Environmental Scientists and Specialists, Including Health
53-7032	Excavating and Loading Machine and Dragline Operators
43-6011	Executive Secretaries and Administrative Assistants
47-5031	Explosives Workers, Ordnance Handling Experts, and Blasters
47-5099	Extraction Workers, All Other
51-2091	Fiberglass Laminators and Fabricators
43-4071	File Clerks
13-2051	Financial Analysts
43-3099	Financial Clerks, All Other
11-3031	Financial Managers
13-2099	Financial Specialists, All Other
33-2011	Fire Fighters
47-1011	First-Line Supervisors/Managers of Construction Trades and Extraction Workers
33-1011	First-Line Supervisors/Managers of Correctional Officers
45-1011	First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers
53-1021	First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand
49-1011	First-Line Supervisors/Managers of Mechanics, Installers, and Repairers
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers
51-1011	First-Line Supervisors/Managers of Production and Operating Workers
41-1011	First-Line Supervisors/Managers of Retail Sales Workers
53-1031	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators
33-1099	First-Line Supervisors/Managers, Protective Service Workers, All Other
53-2031	Flight Attendants
11-9051	Food Service Managers
53-7071	Gas Compressor and Gas Pumping

<u>SOC Code</u>	<u>Occupational Title</u>
	Station Operators
51-8092	Gas Plant Operators
11-1021	General and Operations Managers
19-4041	Geological and Petroleum Technicians
19-2042	Geoscientists, Except Hydrologists and Geographers
27-1024	Graphic Designers
37-3019	Grounds Maintenance Workers, All Other
47-4041	Hazardous Materials Removal Workers
17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors
29-2099	Health Technologists and Technicians, All Other
31-9099	Healthcare Support Workers, All Other
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers
47-3019	Helpers, Construction Trades, All Other
47-3012	Helpers--Carpenters
47-3013	Helpers--Electricians
47-5081	Helpers--Extraction Workers
49-9098	Helpers--Installation, Maintenance, and Repair Workers
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters
43-4161	Human Resources Assistants, Except Payroll and Timekeeping
11-3121	Human Resources Managers
19-2043	Hydrologists
17-3026	Industrial Engineering Technicians
17-2112	Industrial Engineers
49-9041	Industrial Machinery Mechanics
11-3051	Industrial Production Managers
53-7051	Industrial Truck and Tractor Operators
43-4199	Information and Record Clerks, All Other
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers
49-9099	Installation, Maintenance, and Repair Workers, All Other
47-2131	Insulation Workers, Floor, Ceiling, and Wall
47-2132	Insulation Workers, Mechanical
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners
13-1075	Labor Relations Specialists
53-7062	Laborers and Freight, Stock, and Material Movers, Hand
23-1011	Lawyers
43-6012	Legal Secretaries

<u>SOC Code</u>	<u>Occupational Title</u>
23-2099	Legal Support Workers, All Other
11-9081	Lodging Managers
13-1081	Logisticians
51-4041	Machinists
37-2012	Maids and Housekeeping Cleaners
49-9071	Maintenance and Repair Workers, General
49-9043	Maintenance Workers, Machinery
13-1111	Management Analysts
11-9199	Managers, All Other
17-2121	Marine Engineers and Naval Architects
11-2021	Marketing Managers
53-7199	Material Moving Workers, All Other
53-5021.02	Mates, Ship, Boat, and Barge
43-4199.05	Material Recording, Scheduling, Dispatching and Distribution Clerks, All Other
17-2131	Materials Engineers
17-3013	Mechanical Drafters
17-3027	Mechanical Engineering Technicians
17-2141	Mechanical Engineers
49-3042.01	Mechanics, Mine Machinery
17-2199.05	Mechatronics Engineers
27-3099	Media and Communication Workers, All Other
11-9111	Medical and Health Services Managers
31-9093	Medical Equipment Preparers
29-2071	Medical Records and Health Information Technicians
13-1121	Meeting and Convention Planners
43-5041	Meter Readers, Utilities
49-9044	Millwrights
17-2151	Mining and Geological Engineers, Including Mining Safety Engineers
47-5049	Mining Machine Operators, All Other
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders
49-3042	Mobile Heavy Equipment Mechanics, Except Engines
11-9121	Natural Sciences Managers
15-1142	Network and Computer Systems Administrators
51-4012	Numerical Tool and Process Control Programmers
29-9011	Occupational Health and Safety Specialists
29-9012	Occupational Health and Safety Technicians
43-9199	Office and Administrative Support Workers, All Other
43-9061	Office Clerks, General
47-2073	Operating Engineers and Other Construction Equipment Operators
15-2031	Operations Research Analysts

<u>SOC Code</u>	<u>Occupational Title</u>	<u>SOC Code</u>	<u>Occupational Title</u>
47-2141	Painters, Construction and Maintenance	47-5051	Rock Splitters, Quarry
51-9122	Painters, Transportation Equipment	47-5012	Rotary Drill Operators, Oil and Gas
23-2011	Paralegals and Legal Assistants	47-5071	Roustabouts, Oil and Gas
41-2022	Parts Salespersons	53-5011	Sailors and Marine Oilers
47-2071	Paving, Surfacing, and Tamping Equipment Operators	41-9099	Sales and Related Workers, All Other
43-3051	Payroll and Timekeeping Clerks	41-9031	Sales Engineers
37-2021	Pest Control Workers	11-2022	Sales Managers
17-2171	Petroleum Engineers	41-3099	Sales Representatives, Services, All Other
51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products
29-1071	Physician Assistants	43-6014	Secretaries, Except Legal, Medical, and Executive
19-2012	Physicists	49-2098	Security and Fire Alarm Systems Installers
47-2072	Pile-Driver Operators	47-5013	Service Unit Operators, Oil, Gas, and Mining
47-2151	Pipelayers	47-2211	Sheet Metal Workers
51-8099	Plant and System Operators, All Other	53-5031	Ship Engineers
51-4193	Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic	43-5071	Shipping, Receiving, and Traffic Clerks
47-2152	Plumbers, Pipefitters, and Steamfitters	21-1093	Social and Human Service Assistants
43-5051	Postal Service Clerks	15-1132	Software Developers, Applications
49-9069	Precision Instrument and Equipment Repairers, All Other	51-8021	Stationary Engineers and Boiler Operators
43-3061	Procurement Clerks	43-5081	Stock Clerks and Order Fillers
51-9199	Production Workers, All Other	47-2221	Structural Iron and Steel Workers
43-5061	Production, Planning, and Expediting Clerks	51-2041	Structural Metal Fabricators and Fitters
11-9141	Property, Real Estate, and Community Association Managers	17-3031	Surveying and Mapping Technicians
33-9099	Protective Service Workers, All Other	17-1022	Surveyors
11-2031	Public Relations Managers	43-2011	Switchboard Operators, Including Answering Service
27-3031	Public Relations Specialists	53-7121	Tank Car, Truck, and Ship Loaders
53-7072	Pump Operators, Except Wellhead Pumps	13-2082	Tax Preparers
13-1021	Purchasing Agents and Buyers, Farm Products	27-3042	Technical Writers
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers
11-3061	Purchasing Managers	49-9052	Telecommunications Line Installers and Repairers
43-4171	Receptionists and Information Clerks	43-3071	Tellers
53-7081	Refuse and Recyclable Material Collectors	49-3093	Tire Repairers and Changers
13-1041.07	Regulatory Affairs Specialists	23-2093	Title Examiners, Abstractors, and Searchers
47-2171	Reinforcing Iron and Rebar Workers	39-7011	Tour Guides and Escorts
19-2099.01	Remote Sensing Scientists and Technologists	11-3131	Training and Development Managers
19-4099.03	Remote Sensing Technicians	13-1151	Training and Development Specialists
41-2031	Retail Salespersons	11-3071	Transportation, Storage, and Distribution Managers
49-9096	Riggers	41-3041	Travel Agents
17-2199.08	Robotics Engineers	53-3032	Truck Drivers, Heavy and Tractor-
17-3024.01	Robotics Technicians		

<u>SOC Code</u>	<u>Occupational Title</u>
	Trailer
53-3033	Truck Drivers, Light or Delivery Services
19-3051	Urban and Regional Planners
49-9099.03	Vehicle, Mobile Equipment Mechanics, Installers, and Repairers, All Other
35-3031	Waiters and Waitresses
51-8031	Water and Liquid Waste Treatment Plant and System Operators
53-6099.05	Water Transportation Workers, All Other
51-4121	Welders, Cutters, Solderers, and Brazers
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders
13-1022	Wholesale and Retail Buyers, Except Farm Products